# OFFERING MEMORANDUM Wharf Harbor Marina 99 Alexander ave

Peoria, IL 61603

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#### PRESENTED BY:

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### DISCLAIMER

The material contained in this Offering Memorandum is furnished solely for the purpose of considering the purchase of the property within and is not to be used for any other purpose. This information should not, under any circumstances, be photocopied or disclosed to any third party without the written consent of the SVN<sup>®</sup> Advisor or Property Owner, or used for any purpose whatsoever other than to evaluate the possible purchase of the Property.

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The information contained herein is subject to change without notice and the recipient of these materials shall not look to Owner or the SVN Advisor nor any of their officers, employees, representatives, independent contractors or affiliates, for the accuracy or completeness thereof. Recipients of this Offering Brochure are advised and encouraged to conduct their own comprehensive review and analysis of the Property.

This Offering Memorandum is a solicitation of interest only and is not an offer to sell the Property. The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest to purchase the Property and expressly reserves the right, at its sole discretion, to terminate negotiations with any entity, for any reason, at any time with or without notice. The Owner shall have no legal commitment or obligation to any entity reviewing the Offering Memorandum or making an offer to purchase the Property unless and until the Owner executes and delivers a signed Real Estate Purchase Agreement on terms acceptable to Owner, in Owner's sole discretion. By submitting an offer, a prospective purchaser will be deemed to have acknowledged the foregoing and agreed to release the Owner and the SVN Advisor from any liability with respect thereto.

To the extent Owner or any agent of Owner corresponds with any prospective purchaser, any prospective purchaser should not rely on any such correspondence or statements as binding Owner. Only a fully executed Real Estate Purchase Agreement shall bind the property and each prospective purchaser proceeds at its own risk.

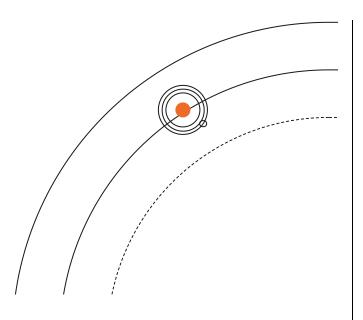
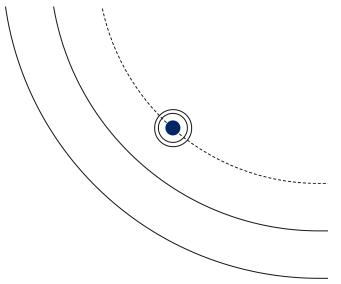


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### **PROPERTY SUMMARY**





#### **OFFERING SUMMARY**

SALE PRICE:	\$999,999
LOT SIZE:	22.5 Acres
PRICE/SF:	\$42.19
PRICE/SLIP:	\$14,990
PROPERTY TAXES:	\$23,664.66 (2020)
ZONING:	I-2
APN:	14-35-330-006 14-35-376-007
VIDEO:	View Here

#### **PROPERTY OVERVIEW**

This is an amazing opportunity to own a well-established Marina in a market that is underserved and poised for growth. Wharf Harbor Marina is a 100 slip, full-service marina that sits on 22.5 picturesque acres on the Illinois River just 2½ miles north of the Peoria Central Business District. The real estate and all assets of the business are included in the sale. There is the potential to add an additional 50+ wet slips. The newly renovated retail store is ready for a liquor license. New boat dealerships in the region are virtually non-existent between Chicago and The Lake of the Ozarks in Missouri. This site is the perfect location for a regional multi-brand sales & service operation. This site is also strategically located between Komatsu and O'Brien Steel and could easily be converted to a barge terminal. Peoria is the largest city on the Illinois river which is a critical leg of the 'Great Loop' between Chicago and St Louis. With several hundred Yachting enthusiasts called 'Loopers' making that scenic journey per year, this site could easily become a major destination. Bring your marina management expertise to a loyal clientele and region that yearns to support a modern, full-service marina facility. Call David Coupe at 847-812-8414 for a full Offering Memorandum and tour this exceptional property.

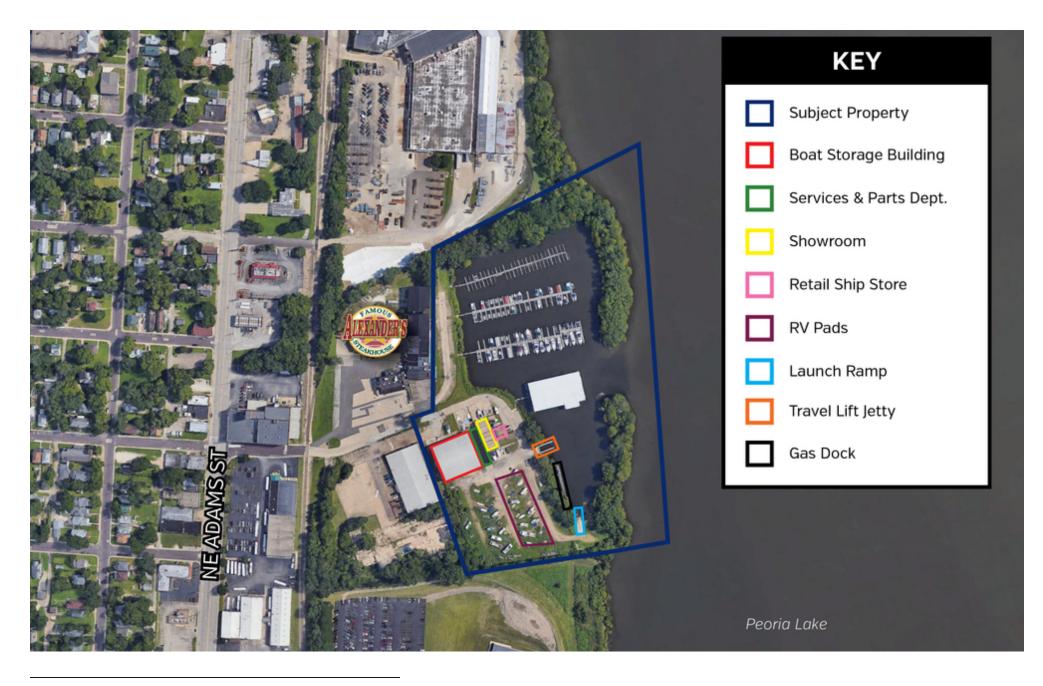
### **COMPLETE HIGHLIGHTS**



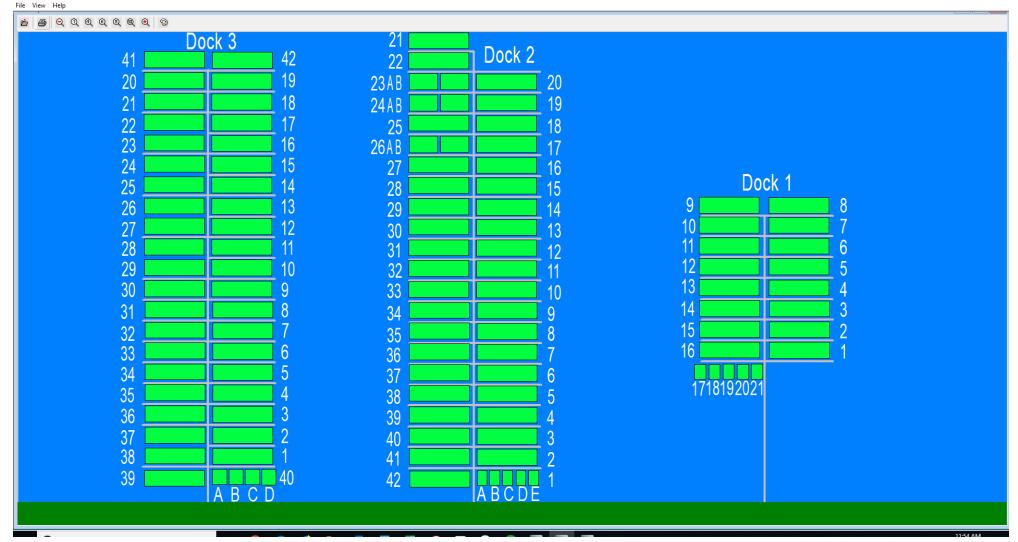


#### **PROPERTY HIGHLIGHTS**

- 100 Wet Slips
- 16 Covered Slips
- Electric and Water Hook-ups
- Space to add an additional 50 Wet Slips
- Full Service and Parts Department
- Retail Ship Store ready for Liquor License
- Yacht Sales Showroom
- Launch Ramp and Jetty
- 2 Travel Lifts 30,000lb & 60,000 lb. Capacity
- Gas Dock With New Dispenser
- Waste Pump-out
- Indoor and Outdoor Dry Storage
- 16 RV Pads with Water and Electric
- Restrooms & Showers
- WiFi
- Fully Integrated Marina Management Software
- Adjacent to the iconic Alexanders Steakhouse
- Important stop on the "Great Loop" Between Chicago and St. Louis
- Peoria is the largest city on the Illinois River

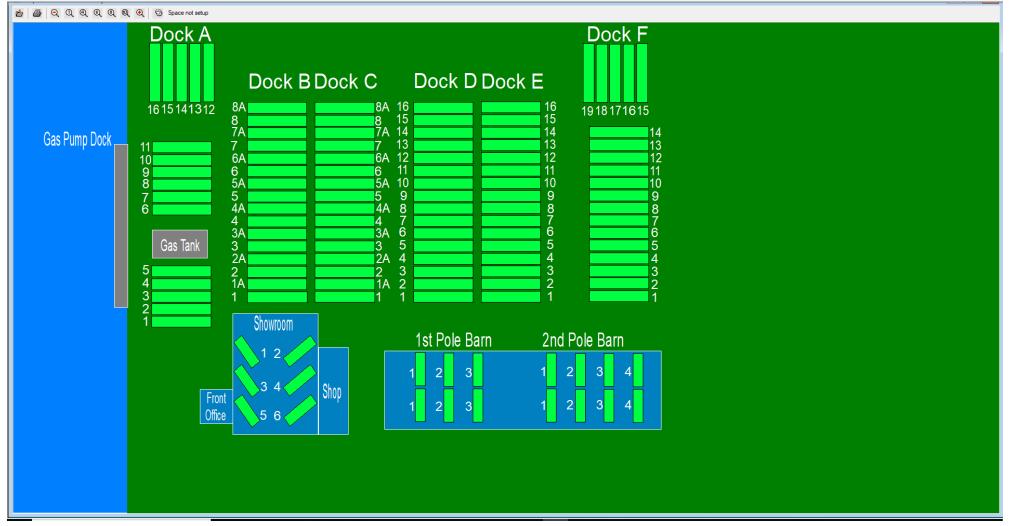


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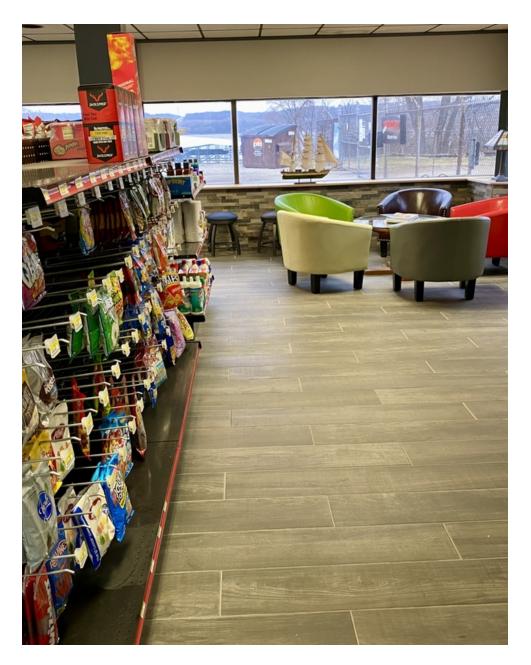


### DRY STORAGE MAP

File View Help



### **RETAIL STORE**







### ADDITIONAL PHOTOS



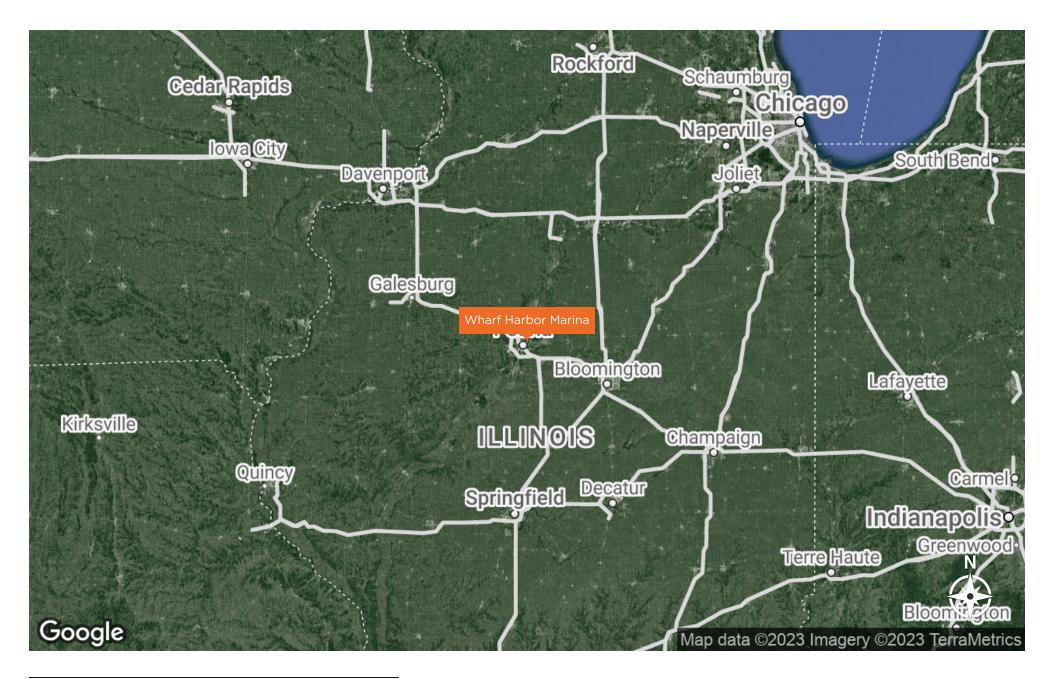
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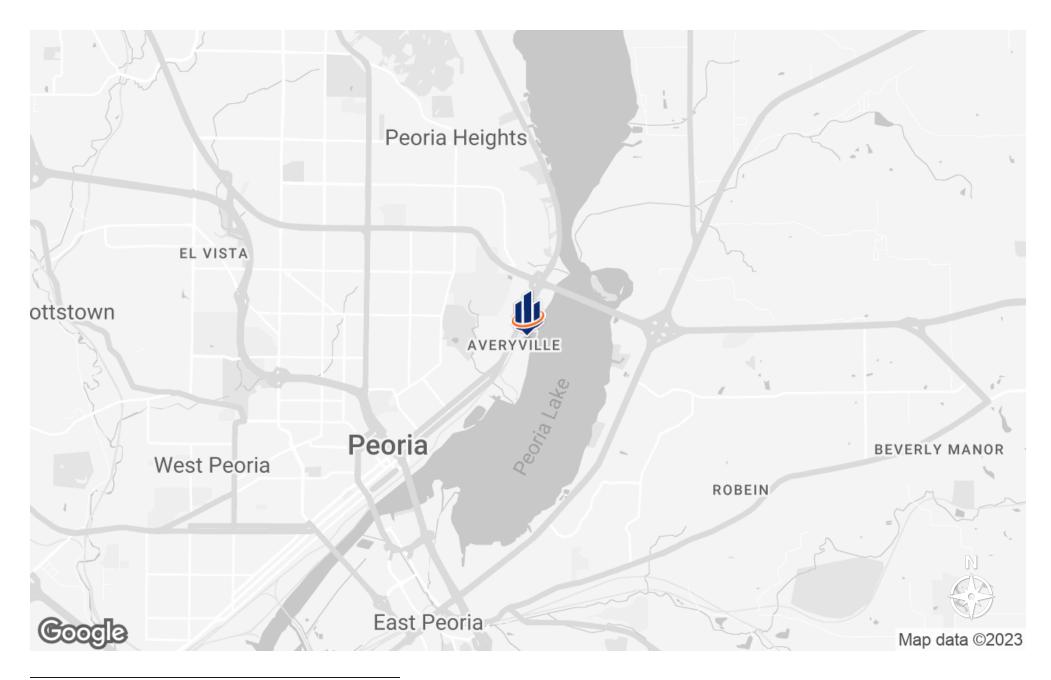
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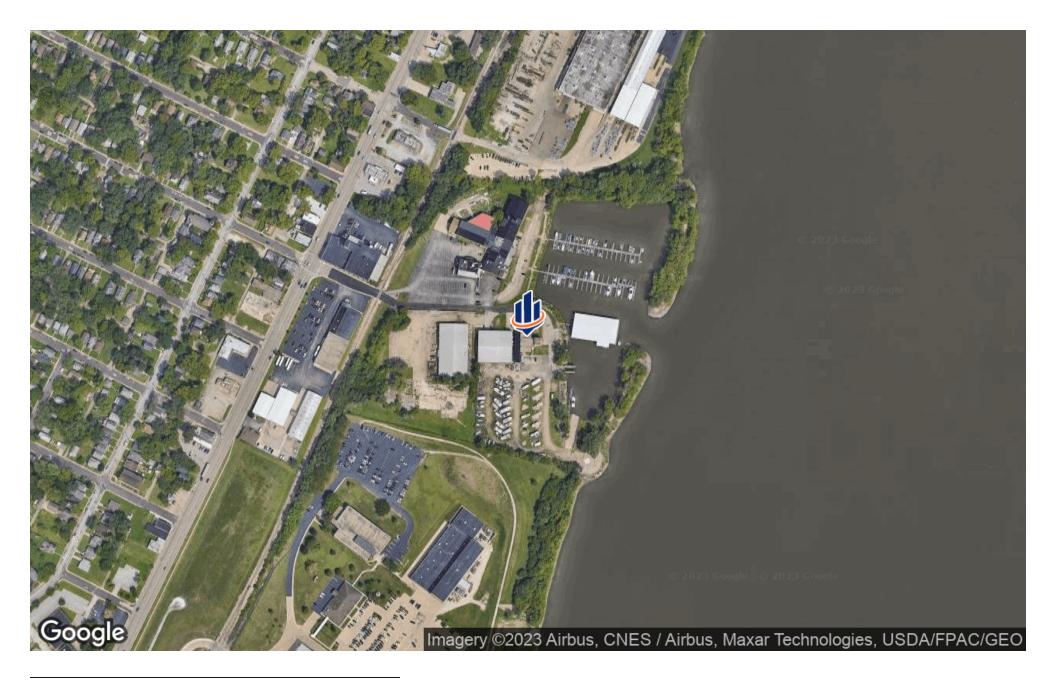






## LOCATION MAP





SECTION 3 Pro Forma Financial Analysis



### **PRO FORMA FINANCIAL SUMMARY**

#### INVESTMENT OVERVIEW

#### WHARF HARBOR MARINA

PRICE	\$999,999
PRICE PER SF	\$42.19
CAP RATE	14.6%
CASH-ON-CASH RETURN (YR 1)	65.83%
TOTAL RETURN (YR 1)	\$174,390
DEBT COVERAGE RATIO	3.37

#### **OPERATING DATA**

FINANCING DATA

#### WHARF HARBOR MARINA

GROSS SCHEDULED INCOME	\$467,450
OTHER INCOME	\$4,700
TOTAL SCHEDULED INCOME	\$467,450
VACANCY COST	\$70,117
GROSS INCOME	\$397,332
OPERATING EXPENSES	\$163,297
NET OPERATING INCOME	\$234,035
PRE-TAX CASH FLOW	\$164,572

#### WHARF HARBOR MARINA

### PRO FORMA FINANCIAL SUMMARY

LOAN AMOUNT	\$750,000
DEBT SERVICE	\$69,463
DEBT SERVICE MONTHLY	\$5,788
PRINCIPAL REDUCTION (YR 1)	\$9,817

### **PRO FORMA INCOME & EXPENSES**

INCOME SUMMARY	WHARF HARBOR MARINA
WET SLIP AND STORAGE REVENUE	\$241,050
SERVICE DEPARTMENT	\$175,000
PARTS	\$7,500
GASOLINE	\$16,251
SHIP STORE & CONVENIENCE	\$8,450
RV SITES	\$19,199
TOTAL INCOME	\$467,450

#### EXPENSE SUMMARY

### WHARF HARBOR MARINA

WAGES AND SALARIES	\$104,000
PROPERTY TAXES	\$24,717
INSURANCE	\$6,500
ELECTRICITY	\$14,400
TELEPHONE/CABLE/INTERNET	\$5,040
WEB SITE/SEO	\$1,620
MARINA SOFTWARE	\$1,896
ACCOUNTING & PROFESSIONAL	\$3,300
TRASH	\$1,824

**GROSS EXPENSES** 

\$163,297

\$234,035

NET OPERATING INCOME



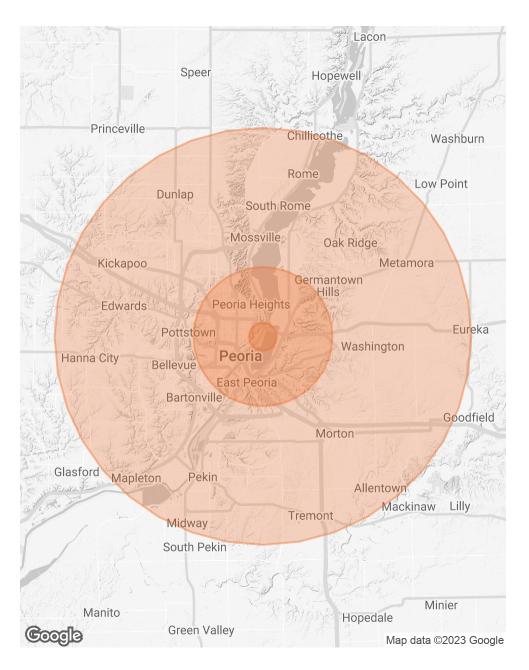
### **DEMOGRAPHICS MAP & REPORT**

POPULATION	1 MILE	5 MILES	15 MILES
TOTAL POPULATION	3,899	119,750	378,155
AVERAGE AGE	27.6	35.4	38.1
AVERAGE AGE (MALE)	26.0	33.8	36.4
AVERAGE AGE (FEMALE)	31.4	37.4	39.7

### HOUSEHOLDS & INCOME 1 MILE 5 MILES 15 MILES

TOTAL HOUSEHOLDS	1,574	49,374	154,003
# OF PERSONS PER HH	2.5	2.4	2.5
AVERAGE HH INCOME	\$40,236	\$59,991	\$67,892
AVERAGE HOUSE VALUE	\$51,754	\$138,537	\$148,735

\* Demographic data derived from 2020 ACS - US Census







### DAVID COUPE



#### DAVID COUPE

#### Senior Advisor

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#### **PROFESSIONAL BACKGROUND**

David Coupe serves as a Senior Advisor at SVN specializing in Industrial, Self Storage, Investment Sales, and Office properties. Coupe joined SVN as an experienced Entrepreneur who has spent the past two decades focused on investments of two kinds - Equity Derivatives and Real Estate.

After a successful trading career on the Chicago Board Options Exchange, Coupe Started a series of companies that specialized in Real Estate Investment, Development, Condominium Conversion, Brokerage, and Property Management. His creativity, tenacity, and expertise with creative financing strategies is the fuel that propels him to deliver deals to the closing table.

Coupe has developed a strong reputation as an expert strategist and analyst. His background in Multifamily Investment Properties, Condo Conversion, Brokerage, Property Management and Entrepreneurship is a perfect foundation to expand SVN Chicago Commercial Investment Sales, Industrial, Self Storage and Office presence in the Midwest.

Coupe cherishes spending time with his Wife and four Children as well as Travel, Boating, Sailing, Golf, Motorcycling, and Mountain Biking. He has a strong eleemosynary mission and enjoys donating his time to several charitable organizations including Special Olympics Illinois, Cure Autism Now, Autism Speaks, and GiGi's Playhouse.

#### EDUCATION

David Coupe holds a Bachelors Degree from Marquette University in Business Administration with a Specialization in Finance.

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