

32-48 Huntington Hartford, CT

Asking \$5,900,000

68 UNITS ON 1 PARCEL | HUGE OPPORTUNITY TO BUILD PORTFOLIO



PROPERTY DESCRIPTION

The Lisa Cozzi Team is pleased to present this rare opportunity to own 68 units on one parcel in the Asylum Hill area of Hartford. This offering consists of 5 adjacent, brick buildings and a lot next door with opportunity to build more units on.

The property features a robust unit mix ranging from studios to 4 bedroom multi-level townhomes. Several of the larger units also have 2 full bathrooms. The range of unit type and pure size of unit Is Incredibly rare In the local market.

This asset was gutted to the studs approximately 25 years ago. Since then, the current owner has renovated over 30 units and made a significant investment in cleaning up the tenant base and correct any arrears.

This property has several amenities spanning from: secured entry with pass card systems, large fenced in parking lot (recently paved), laundry rooms, updated electrical with subpanels in each unit, and an onsite office. Recent mechanical upgrades include: buildings 36 and 46 have new circular pumps, building 40 has new water heaters, buildings 46 and 48 have roofs that are around 5 years old, and a few of the boilers have been replaced.

This opportunity offers the savvy investor an incredible opportunity to secure a sizable asset in a prime Hartford location with modernized units ready for market rent. The Cozzi Team is assisting the owner in leasing up the asset and performing diligent and thorough credit, background and eviction checks on any new applicants and tenants.



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32-48 HUNTINGTON ST, HARTFORD CT | \$5,900,000 | 68 UNITS

UNIT MIX

68 TOTAL UNITS

- (1) 4 Bedroom Townhouse
- (22) 3 Bedroom Units (Most Townhouses)
- (19) 2 Bedroom Units
- (11) 1 Bedroom Units
- (15) Studio Units
- *Some Units Have 2 Full Bathrooms



HIGHLIGHTS

- 25 Units Have Been Renovated with Modern Finishes -- Rising Rents!
- Common Areas Remodeled with Entrance Doors Ordered
- Large, Fenced In Parking In Rear of Buildings -- Recently Paved
- Laundry In All Buildings
- Updated Tenant Paid Electric
- Rubber Membrane Roofs
- Capital Improvements: 46 + 48 Roofs are 5 Years Old, 40 New Water Heaters, 36 + 46 New Circular Pumps, Some Boilers Have Been Replaced

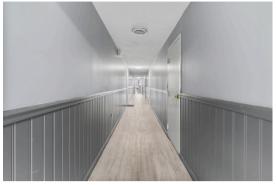


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PROPERTY PHOTOS - Renovated Units



















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RENT ROLL - PROFORMA

	MARKET	COUNT	TOTAL	
4 Bed Townhouse	\$1,850	1	\$1,850	
3 Bed Townhouse	\$1,700	\$1,700 22 \$37,4		
2 Bedroom Unit	\$1,500	\$1,500 19		
1 Bedroom Unit	\$1,300	11	\$14,300	
Studios	\$1,000	15	\$15,000	
	\$97,050			
	\$1,164,600			

4 BED TOWNHOUSE COMPS

34 Milford St, Hartford CT	Closed 10/31/23 at \$2,025	*4 bed, not TH
38 Belden St, Hartford CT	Closed 10/10/23 at \$2,800	*5 bed, not TH

3 BED TOWNHOUSE COMPS

71 Williams St, Hartford CT	Closed 9/04/23 at \$1,800	*3 bed, not TH
24 Townley St, Hartford CT	Closed 7/31/23 at \$1,720	*3 bed, not TH

2 BED COMPS

110 Park Terrace, Hartford CT Closed 9/29/23 at \$1,560 30 Brook St, Hartford CT Closed 11/22/23 at \$1,450

1 BED COMPS

280 Garden St, Hartford CT 40 Owen St, Hartford CT

Closed 11/15/23 at \$1,450 Closed 9/18/23 at \$1,275

STUDIO COMPS

74 Union Pl, Hartford CT 7 May St, Hartford CT

Closed 10/22/23 at \$1,110 Closed 7/31/23 at \$950



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PROFORMA FINANCIALS

GROSS INCOME	PROFORMA
Apartment Units	\$1,176,000
Commercial	-
GROSS INCOME	\$1,176,000
VACANCY FACTOR	PROFORMA
Residential 5%	\$58,800
Total	\$58,800
EFFECTIVE GROSS INCOME	\$1,117,200
EXPENSES (ANNUAL)	PROFORMA
R/E Taxes	\$203,532
Insurance Premium	\$43,087
Water/Sewer	\$67,940
Heating Gas/Propane	\$64,411
Garbage	\$19,906
Landscaping/Snow	\$6,572
Electric	\$8,165
Misc. Repairs + Supplies	\$10,718
Plumbing	\$2,241
Heating + Plumbing Maint.	\$14,817
Management*	\$55,860 *5
TOTAL EXPENSES	\$497,249
NET OPERATING INCOME	\$619,951
RETURN ON INVESTMENT	16.9%
CAP RATE	10.5%

LISA TEAM BERKSHIRE HATHAWAY HOMESERVICES

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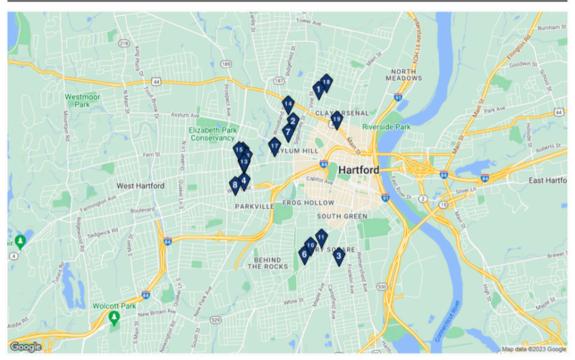


SALES COMPS

Sale Comps Map & List Report



SALE COMPARABLES LOCATIONS



SALE COMPARABLES SUMMARY STATISTICS

Sales Attributes	Low	Average	Median	High	
Sale Price	\$1,081,216	\$1,931,292	\$1,732,624	\$3,259,570	
Price Per Unit	\$90K	\$111K	\$108K	\$148K	
Cap Rate	8.0%	8.0%	8.0%	8.0%	
Time Since Sale in Months	6.0	10.1	9.0	23.0	
Property Attributes	Low	Average	Median	High	
Property Size in Units	10	17.5	14	30	
Floors	3	3	3	3	
Average Unit SF	-	-		-	
Vacancy Rate at Sale	0%	2.7%	4.2%	5.7%	
Year Built 1		1945	1929	1990	
Star Rating	****	★★★★★2.0	\star \star \star \star \star 2.0	****	

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SALES COMPS

	Property			Sale				
Pr	operty Name - Address	Туре	Yr Built	Size	Vacancy	Sale Date	Price	Price/Unit
1	Enfield Magnolia © 25 Enfield St Hartford, CT 06112	Apartments ★★★★★	1925	12 Units	4.3%	6/25/2021	\$1,186,623 Part of Portfolio	\$98,885/Unit
2	20 May St co Hartford, CT 06105	Apartments ★★★★★	1970	23 Units	0%	8/19/2022	\$2,362,765 Part of Portfolio	\$102,729/Unit
3	145 Barker St © Hartford, CT 06114	Apartments ★★★★★	1964	12 Units	0%	8/19/2022	\$1,732,624 Part of Portfolio	\$144,385/Unit
4	89 S Whitney St Hartford, CT 06106	Apartments ★★★★★	1970	14 Units	0%	8/19/2022	\$1,330,181 Part of Portfolio	\$95,013/Unit
5	22 Kenyon St @ Hartford, CT 06105	Apartments ★★★★★	1957	20 Units	3.2%	7/27/2022	\$2,150,000	\$107,500/Unit
6	Premium Apartments @ 249 New Britain Ave Hartford, CT 06106	Apartments ★★★★★	1962	28 Units		7/1/2022	\$2,783,536 Part of Portfolio	\$99,412/Unit
7	Willard Apartments © 17-21 Willard St Hartford, CT 06105	Apartments ★★★★★	1929	27 Units	4.2%	7/1/2022	\$2,684,124 Part of Portfolio	\$99,412/Unit
8	Adams Apartments © 69-75 James St Hartford, CT 06106	Apartments ★★★★★	1928	24 Units	0%	7/1/2022	\$2,663,388 Part of Portfolio	\$110,975/Unit
9	61 Evergreen Ave Hartford, CT 06105	Apartments ★★★★★	1928	12 Units	0%	7/1/2022	\$1,132,944 Part of Portfolio	\$94,412/Unit
10	160 New Britain Ave @ Hartford, CT 06106	Apartments ★★★★★	1950	22 Units	4.2%	6/1/2022	\$3,259,570 Part of Portfolio	\$148,162/Unit
•	Brittany Arms 44 New Britain Ave Hartford, CT 06106	Apartments ★★★★★	1968	30 Units	4.2%	6/1/2022	\$3,084,430 Part of Portfolio	\$102,814/Unit
12	16 Evergreen Ave 🚥 Hartford, CT 06105	Apartments ★★★★★	1928	24 Units	0%	6/1/2022	\$2,616,000 Part of Portfolio	\$109,000/Unit

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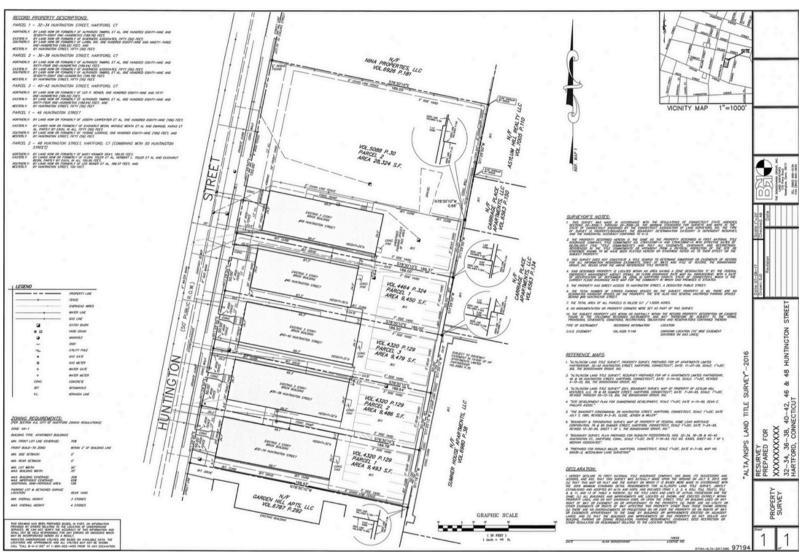


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SURVEY





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