| | | | | | Annual | | Debt Pay | | |
|----------|------------------------|--------------|----------|------------------------|----------------------|------------------------|----------------------|----------------------|------------------------|
| | Gross Rents | Rent | | | Expenses | Net Operating | Debt Pay Down | | |
| | (Adjusted for | Appreciation | | Net Rental | (Adjusted for | Income | (Principle | Accumulated | Interest |
| Year | Inflation) | Rate | Vacancy | Income (Annual) | Inflation) | (Annual) | (Frincipie Paid) | Debt Pay Down | Paid |
| 1 | \$226,680 | 3.1% | 9% | \$206,279 | \$75,605 | \$130,674 | \$11,137 | \$11,137 | \$104,540 |
| 2 | \$220,080 | 3.1% | 9% | \$206,279 | \$75,605 | | \$11,137 | \$23,192 | \$104,540 |
| 2 | | 3.1% | 9% | | \$77,646 | \$135,028 | \$12,055 | \$36,241 | \$103,622 |
| 3 4 | \$240,952 | | <u> </u> | \$219,266 | | \$139,524 | | . , | |
| 4 5 | \$248,422 \$256,123 | 3.1% 3.1% | 9% 9% | \$226,064 \$233,072 | \$81,895 \$84,107 | \$144,168 \$148,965 | \$14,125 \$15,290 | \$50,366 \$65,656 | \$101,552 \$100,387 |
| 6 | | 3.1% | <u> </u> | | | | | \$82,206 | \$99,126 |
| 7 | \$264,062 \$272,248 | 3.1% | <u> </u> | \$240,297 \$247,746 | \$86,377 \$88,710 | \$153,919 | \$16,551 | \$100,122 | \$99,120 |
| 8 | \$272,248 | 3.1% | <u> </u> | \$255,426 | \$88,710 | \$159,036 | \$17,916 \$19,393 | \$119,515 | \$96,284 |
| ہ 9 | . , | 3.1% | <u> </u> | | \$91,105 | \$164,321 | . , | | |
| 9 10 | \$289,389 | 3.1% | <u> </u> | \$263,344 | | \$169,780 | \$20,992 \$22,723 | \$140,507 | \$94,685 |
| 10 | \$298,360 | 3.1% | <u> </u> | \$271,508 | \$96,091 \$98,685 | \$175,417 | . , | \$163,230 | \$92,954 |
| 11 | \$307,610 | 3.1% | <u> </u> | \$279,925 | | \$181,239 | \$24,597 | \$187,827 | \$91,080 |
| 12 | \$317,145 | 3.1% | <u> </u> | \$288,602 | \$101,350 | \$187,253 | \$26,625 | \$214,452 | \$89,051 |
| 13 | \$326,977 | | <u> </u> | \$297,549 | \$104,086 | \$193,463 | \$28,821 | \$243,273 | \$86,856 |
| 14 | \$337,113 | 3.1% 3.1% | <u> </u> | \$306,773 | \$106,897 | \$199,876 | \$31,197 | \$274,470 | \$84,479 |
| | \$347,564 | | <u> </u> | \$316,283 | \$109,783 | \$206,500 | \$33,770 | \$308,240 | \$81,907 |
| 16 17 | \$358,338 | 3.1% 3.1% | <u> </u> | \$326,088 | \$112,747 | \$213,341 | \$36,555 | \$344,795 | \$79,122 |
| | \$369,447 | | <u> </u> | \$336,197 | \$115,791 | \$220,405 | \$39,569 | \$384,364 | \$76,108 |
| 18 19 | \$380,900 | 3.1% | <u> </u> | \$346,619 | \$118,918 | \$227,701 | \$42,832 | \$427,196 | \$72,845 |
| 20 | \$392,707 | 3.1% | <u> </u> | \$357,364 | \$122,128 | \$235,236 | \$46,364 | \$473,560 | \$69,313 |
| | \$404,881 | 3.1% | | \$368,442 | \$125,426 | \$243,016 | \$50,187 | \$523,747 | \$65,489 |
| 21 | \$417,433 | 3.1% | 9% | \$379,864 | \$128,812 | \$251,052 | \$54,326 | \$578,073 | \$61,351 |
| 22 | \$430,373 | 3.1% | 9% | \$391,640 | \$132,290 | \$259,349 | \$58,806 | \$636,878 | \$56,871 |
| 23 | \$443,715 | 3.1% | 9% | \$403,780 | \$135,862 | \$267,918 | \$63,655 | \$700,533 | \$52,022 |
| 24 | \$457,470 | 3.1% | 9% | \$416,298 | \$139,530 | \$276,767 | \$68,904 | \$769,437 | \$46,773 |
| 25 | \$471,651 | 3.1% | 9% | \$429,203 | \$143,298 | \$285,905 | \$74,586 | | \$41,091 |
| 26 | \$486,273 | 3.1% | 9% | \$442,508 | \$147,167 | \$295,341 | \$80,736 | \$924,759 | \$34,940 |
| 27 | \$501,347 | 3.1% | 9% | \$456,226 | \$151,140 | \$305,086 | \$87,394 | \$1,012,153 | \$28,283 |

| Investment Return over Time | | | | | | | | | | | | |
|-----------------------------|----------------|-------------------|--------------------|-------------|--------------------|-------------|---------------------|--------------------|---------------|--|--|--|
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Annual Mat | One is a state | | | | | Tatal | | | | | | |
| Annual Net | Property | Annual | Assume lated | Ducaset | CostofCala | Total | | Accurations | | | | |
| Cash Flow | Value (Start | Annual | Accumulated | Property | Cost of Sale | Mortgage | F . 1 | Accumulated | THERE | | | |
| (Annual) | of Year) | Appreciation | Appreciation | Value (EOY) | (COS) | Debt | Equity | Cash Flow | Total Cash In | | | |
| \$14,998 | \$1,875,000 | \$56,250 | \$56,250 | \$1,931,250 | \$154,500 | \$1,308,863 | \$622,387 | \$14,998 | \$330,000 | | | |
| \$19,351 | \$1,931,250 | \$57,938 | \$114,188 | \$1,989,188 | \$159,135 | \$1,296,808 | \$692,379 | \$34,348 | \$330,000 | | | |
| \$23,847 | \$1,989,188 | \$59,676 | \$173,863 | \$2,048,863 | \$163,909 | \$1,283,759 | \$765,104 | \$58,196 | \$330,000 | | | |
| \$28,491 | \$2,048,863 | \$61,466 | \$235,329 | \$2,110,329 | \$168,826 | \$1,269,634 | \$840,695 | \$86,687 | \$330,000 | | | |
| \$33,288 | \$2,110,329 | \$63,310 | \$298,639 | \$2,173,639 | \$173 <i>,</i> 891 | \$1,254,344 | \$919,295 | \$119,975 | \$330,000 | | | |
| \$38,243 | \$2,173,639 | \$65,209 | \$363,848 | \$2,238,848 | \$179,108 | \$1,237,794 | \$1,001,055 | \$158,218 | \$330,000 | | | |
| \$43,360 | \$2,238,848 | \$67,165 | \$431,013 | \$2,306,013 | \$184,481 | \$1,219,878 | \$1,086,136 | \$201,578 | \$330,000 | | | |
| \$48,645 | \$2,306,013 | \$69,180 | \$500,194 | \$2,375,194 | \$190,016 | \$1,200,485 | \$1,174,709 | \$250,222 | \$330,000 | | | |
| \$54,103 | \$2,375,194 | \$71,256 | \$571,450 | \$2,446,450 | \$195,716 | \$1,179,493 | \$1,266,957 | \$304,325 | \$330,000 | | | |
| \$59,740 | \$2,446,450 | \$73,393 | \$644,843 | \$2,519,843 | \$201,587 | \$1,156,770 | \$1,363,073 | \$364,066 | \$330,000 | | | |
| \$65 <i>,</i> 563 | \$2,519,843 | \$75 <i>,</i> 595 | \$720 <i>,</i> 439 | \$2,595,439 | \$207 <i>,</i> 635 | \$1,132,173 | \$1,463,265 | \$429 <i>,</i> 628 | \$330,000 | | | |
| \$71,576 | \$2,595,439 | \$77 <i>,</i> 863 | \$798 <i>,</i> 302 | \$2,673,302 | \$213 <i>,</i> 864 | \$1,105,548 | \$1,567,754 | \$501,204 | \$330,000 | | | |
| \$77,786 | \$2,673,302 | \$80,199 | \$878 <i>,</i> 501 | \$2,753,501 | \$220,280 | \$1,076,727 | \$1,676,774 | \$578 <i>,</i> 990 | \$330,000 | | | |
| \$84,200 | \$2,753,501 | \$82,605 | \$961,106 | \$2,836,106 | \$226,888 | \$1,045,530 | \$1,790,576 | \$663,190 | \$330,000 | | | |
| \$90,824 | \$2,836,106 | \$85,083 | \$1,046,189 | \$2,921,189 | \$233,695 | \$1,011,760 | \$1,909,429 | \$1,743,385 | \$330,000 | | | |
| \$97,664 | \$2,921,189 | \$87,636 | \$1,133,825 | \$3,008,825 | \$240,706 | \$975,205 | \$2,033,619 | \$1,841,049 | \$330,000 | | | |
| \$104,729 | \$3,008,825 | \$90,265 | \$1,224,089 | \$3,099,089 | \$247,927 | \$935,636 | \$2,163,453 | \$1,945,778 | \$330,000 | | | |
| \$112,024 | \$3,099,089 | \$92,973 | \$1,317,062 | \$3,192,062 | \$255,365 | \$892,804 | \$2,299,258 | \$2,057,802 | \$330,000 | | | |
| \$119,559 | \$3,192,062 | \$95,762 | \$1,412,824 | \$3,287,824 | \$263,026 | \$846,440 | \$2,441,384 | \$2,177,361 | \$330,000 | | | |
| \$127,340 | \$3,287,824 | \$98,635 | \$1,511,459 | \$3,386,459 | \$270,917 | \$796,253 | \$2,590,206 | \$2,304,701 | \$330,000 | | | |
| \$135,375 | \$3,386,459 | \$101,594 | \$1,613,052 | \$3,488,052 | \$279,044 | \$741,927 | \$2,746,125 | \$2,440,075 | \$330,000 | | | |
| \$143,673 | \$3,488,052 | \$104,642 | \$1,717,694 | \$3,592,694 | \$287,416 | \$683,122 | \$2,909,572 | \$2,583,748 | \$330,000 | | | |
| \$152,242 | \$3,592,694 | \$107,781 | \$1,825,475 | \$3,700,475 | \$296,038 | \$619,467 | \$3,081,008 | \$2,735,990 | \$330,000 | | | |
| \$161,091 | \$3,700,475 | \$111,014 | \$1,936,489 | \$3,811,489 | \$304,919 | \$550,563 | \$3,260,926 | \$2,897,081 | \$330,000 | | | |
| \$170,229 | \$3,811,489 | \$114,345 | \$2,050,834 | \$3,925,834 | \$314,067 | \$475,978 | \$3,449,856 | \$3,067,309 | \$330,000 | | | |
| \$179,665 | \$3,925,834 | \$117,775 | \$2,168,609 | \$4,043,609 | \$323,489 | \$395,241 | \$3,648,367 | \$3,246,974 | \$330,000 | | | |
| \$189,409 | \$4,043,609 | \$121,308 | \$2,289,917 | \$4,164,917 | \$333,193 | \$307,847 | \$3,857,069 | \$3,436,383 | \$330,000 | | | |

| | | | | Accumulated | | | |
|--------------------|-----------------|----------|-------------|--------------|-----------|--------------|---------------|
| | | | | Total Return | | | |
| | | | Tatal | (Accumlated | Tatal DOL | | Tatal DOL an |
| | | | Total | Debt Pay | Total ROI | | Total ROI on |
| Annual Total | T (190) | Cash on | Return on | Down, Cash | Based on | Accumulated | Acc.Total |
| Return (Before | Total ROI | Cash ROR | Equity | Flow & | Acc.Total | Total Return | Return (after |
| COS) | (Annual) | (Annual) | (After COS) | Annrociation | Return | (after COS) | COS) |
| \$82,384 | 25% | 5% | 13% | \$82,384 | 25% | (\$72,116) | -21.9% |
| \$89,343 | 27% | 6% | 13% | \$171,728 | 52% | \$12,593 | |
| \$96,572 | 29% | 7% | 13% | \$268,300 | 81% | \$104,390 | |
| \$104,083 | 32% | 9% | 12% | \$372,382 | 113% | \$203,556 | 61.7% |
| \$111,888 | 34% | 10% | 12% | \$484,270 | 147% | \$310,379 | 94.1% |
| \$120,003 | 36% | 12% | 12% | \$604,273 | 183% | \$425,165 | 128.8% |
| \$128,441 | 39% | 13% | 12% | \$732,713 | 222% | \$548,232 | 166.1% |
| \$137,218 | 42% | 15% | 12% | \$869,931 | 264% | \$679,916 | 206.0% |
| \$146,351 | 44% | 16% | 12% | \$1,016,282 | 308% | \$820,566 | 248.7% |
| \$155 <i>,</i> 857 | 47% | 18% | 11% | \$1,172,139 | 355% | \$970,552 | 294.1% |
| \$165,755 | 50% | 20% | 11% | \$1,337,894 | 405% | \$1,130,259 | 342.5% |
| \$176,064 | 53% | 22% | 11% | \$1,513,958 | 459% | \$1,300,094 | 394.0% |
| \$186 <i>,</i> 806 | 57% | 24% | 11% | \$1,700,764 | 515% | \$1,480,484 | 448.6% |
| \$198,002 | 60% | 26% | 11% | \$1,898,766 | 575% | \$1,671,878 | 506.6% |
| \$209,677 | 64% | 28% | 11% | \$3,097,814 | 939% | \$2,864,119 | 867.9% |
| \$221,855 | 67% | 30% | 11% | \$3,319,668 | 1006% | \$3,078,962 | 933.0% |
| \$234,562 | 71% | 32% | 11% | \$3,554,231 | 1077% | \$3,306,304 | 1001.9% |
| \$247,829 | 75% | 34% | 11% | \$3,802,060 | 1152% | \$3,546,695 | 1074.8% |
| \$261,685 | 79% | 36% | 11% | \$4,063,745 | 1231% | \$3,800,719 | 1151.7% |
| \$276,162 | 84% | 39% | 11% | \$4,339,906 | 1315% | \$4,068,989 | 1233.0% |
| \$291,294 | 88% | 41% | 11% | \$4,631,201 | 1403% | \$4,352,156 | 1318.8% |
| \$307,120 | 93% | 44% | 11% | \$4,938,320 | 1496% | \$4,650,905 | 1409.4% |
| \$323,677 | 98% | 46% | 11% | \$5,261,998 | 1595% | \$4,965,960 | 1504.8% |
| \$341,009 | 103% | 49% | 10% | \$5,603,006 | 1698% | \$5,298,087 | 1605.5% |
| \$359,159 | 109% | 52% | 10% | \$5,962,165 | 1807% | \$5,648,099 | 1711.5% |
| \$378,176 | 115% | 54% | 10% | \$6,340,341 | 1921% | \$6,016,853 | 1823.3% |
| \$398,111 | 121% | 57% | 10% | \$6,738,452 | 2042% | \$6,405,259 | 1941.0% |

| 28 | \$516,889 | 3.1% | 9% | \$470,369 | \$155,221 | \$315,148 | \$94,600 | \$1,106,753 | \$21,076 |
|----|--------------------|------|----|-----------|-----------|-----------|-----------|-------------|----------|
| 29 | \$532,912 | 3.1% | 9% | \$484,950 | \$159,412 | \$325,538 | \$102,401 | \$1,209,154 | \$13,275 |
| 30 | \$549 <i>,</i> 433 | 3.1% | 9% | \$499,984 | \$163,716 | \$336,268 | \$110,846 | \$1,320,000 | \$4,831 |

This spreadsheet is a model for informational purposes only. It is not meant nor designed to represent what will happen with regards to interest rates, appreciation, rents or vacancy. It is not meant to be a substitute for your own judgement. Neither the broker nor the agent is responsible for errors.

| \$199,471 | \$4,164,917 | \$124,948 | \$2,414,864 | \$4,289,864 | \$343,189 | \$213,247 | \$4,076,617 | \$3,635,854 | \$330,000 |
|-----------|-------------|-----------|-------------|-------------|-----------|-----------|-------------|-------------|-----------|
| \$209,862 | \$4,289,864 | \$128,696 | \$2,543,560 | \$4,418,560 | \$353,485 | \$110,846 | \$4,307,715 | \$3,845,716 | \$330,000 |
| \$220,591 | \$4,418,560 | \$132,557 | \$2,676,117 | \$4,551,117 | \$364,089 | \$0 | \$4,551,117 | \$4,066,307 | \$330,000 |

| \$419,019 | 127% | 60% | 10% | \$7,157,472 | 2169% | \$6,814,283 | 2064.9% |
|-----------|------|-----|-----|-------------|-------|-------------|---------|
| \$440,959 | 134% | 64% | 10% | \$7,598,431 | 2303% | \$7,244,946 | 2195.4% |
| \$463,993 | 141% | 67% | 10% | \$8,062,424 | 2443% | \$7,698,335 | 2332.8% |
| | | | | | | | |
| | | | | | | | |