

# VALUE-ADD OFFICE PARK - PRIME LOCATION ACROSS FROM TARGET/LOWE'S

Lorain, Ohio

OFFERING MEMORANDUM



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**CHAINLINKS**  
RETAIL ADVISORS

Goodman Real Estate Services Group is the Northern Ohio partner of ChainLinks Retail Advisors, the nation's leading retail-focused real estate services and commercial property brokerage organization.

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VALUE-ADD OFFICE PARK | Lorain, Ohio

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# INVESTMENT SUMMARY



**PRICE: \$2,450,000**

**CLICK FOR  
GOOGLE MAP**



## PROPERTY

## SUMMIT 1 & 2 OFFICE PARK

### ADDRESS

6145-6155 Park Square Drive  
Lorain, Ohio 44053

### PROPERTY TYPE

Value-Add Office Park –  
Condominiums

### CONDO PERCENTAGE FOR SALE

63.74% – Sale Includes Control  
of Condo Association

### MARKET

Cleveland MSA

### POPULATION

2,800,000

### BUILDING SIZE

Summit 1 Building: 14,069 SF  
Summit 2 Building: 6,013 SF

### LAND SIZE

0.46 Acres Plus Common Area

### PERCENT LEASED

82%

### ACTUAL NOI

\$228,165

### CAP RATE

9.31%

### PROJECTED NOI

\$300,898 – At 100% Occupancy

### PROJECTED VALUE

\$3,081,000



# INVESTMENT HIGHLIGHTS

100% Lease-up Projections  
Adds Over \$500,000 in Value

Southeast Corner of Oak Point  
Road and Park Square Drive

Located Just North of I-90  
Across From Target and Lowe's

**TREMENDOUS  
VALUE ADD**

**PRIME  
LOCATION**

**REGIONAL  
LOCATION**

## INVESTMENT HIGHLIGHTS

**GROWING  
COMMERCIAL  
MARKET**

**ATTRACTIVE  
PRICING**

**RARE  
OFFERING**

Surrounded by Retail and  
Healthcare including  
Starbucks, Akron Children's  
Hospital, Cleveland Clinic,  
Crumbl, Panera, and More

Priced at 9.31% Cap Rate on 82%  
Leased NOI / No Proforma Rent

First Time Sale by  
Original Developer

# PROPERTY DESCRIPTION

## LORAIN, OHIO

Officially located in Lorain, the property straddles the border of both Lorain and Amherst, and with the Oak Point Road access to I-90, is able to cater regionally to both communities and all of Lorain County. Lorain County is home to over 320,000 residents and offers a blend of natural beauty, community charm, and economic opportunity that makes it an attractive place to live, work, and visit. With access to Lake Erie and an extensive network of parks and trails – including Lakeview Park, Cascade Park, and the Lorain County Metro Parks – the region is ideal for outdoor enthusiasts who enjoy beaches, hiking, kayaking, and biking along the North Coast Inland Trail. Towns like Avon, Amherst, and Oberlin combine small-town appeal with urban amenities, offering affordable housing, safe neighborhoods, and vibrant downtowns filled with local shops, restaurants, and community events. The county is home to Oberlin College, a nationally respected liberal arts institution that enriches the area with arts, culture, and academic excellence, particularly through the Oberlin Conservatory of Music. Lorain County also celebrates diversity through events like the Lorain International Festival, and supports an active arts scene with venues such as the Lorain Palace Theater. On the business front, the county maintains a strong foundation in manufacturing while seeing growth in sectors like healthcare, logistics, education, and small business development. Entrepreneurs and established companies alike benefit from the county's strategic location near Cleveland, access to transportation networks, and supportive local economic development initiatives.



## PROPERTY DESCRIPTION

For sale to qualified investors is the majority ownership in a two-building office condo development known as Summit 1 and Summit 2. The property is exceptionally well-located and located on the border of Amherst and Lorain, Ohio, just a block north of the Oak Point Road interchange with I-90. 63.74% of the development's ownership is being sold which gives the investor control over the condo association and ability to charge and collect management fees along with rent from tenants. Currently 82% occupied, the property is being offered at only a 9% cap rate on in-place NOI, leaving considerable upside for the investor in leasing remaining vacancies. Projections to full occupancy show a potential gain in value of over \$500K. The property is being sold for the first time from the original developer and offers a tax abatement in place for roughly 3 more years. Situated on Oak Point Road just north of the interchange with Interstate 90, the property is located at a signalized intersection it shares with Target, Lowe's, Starbucks, Panera, Crumbl Cookies, Taco Bell, and more. The property is surrounded by class A medical tenants in a rapidly expanding interchange market. Nearby medical buildings include The Cleveland Clinic, Akron Children's Hospital, Ortho Associates, the Apex Skin clinic, and more.



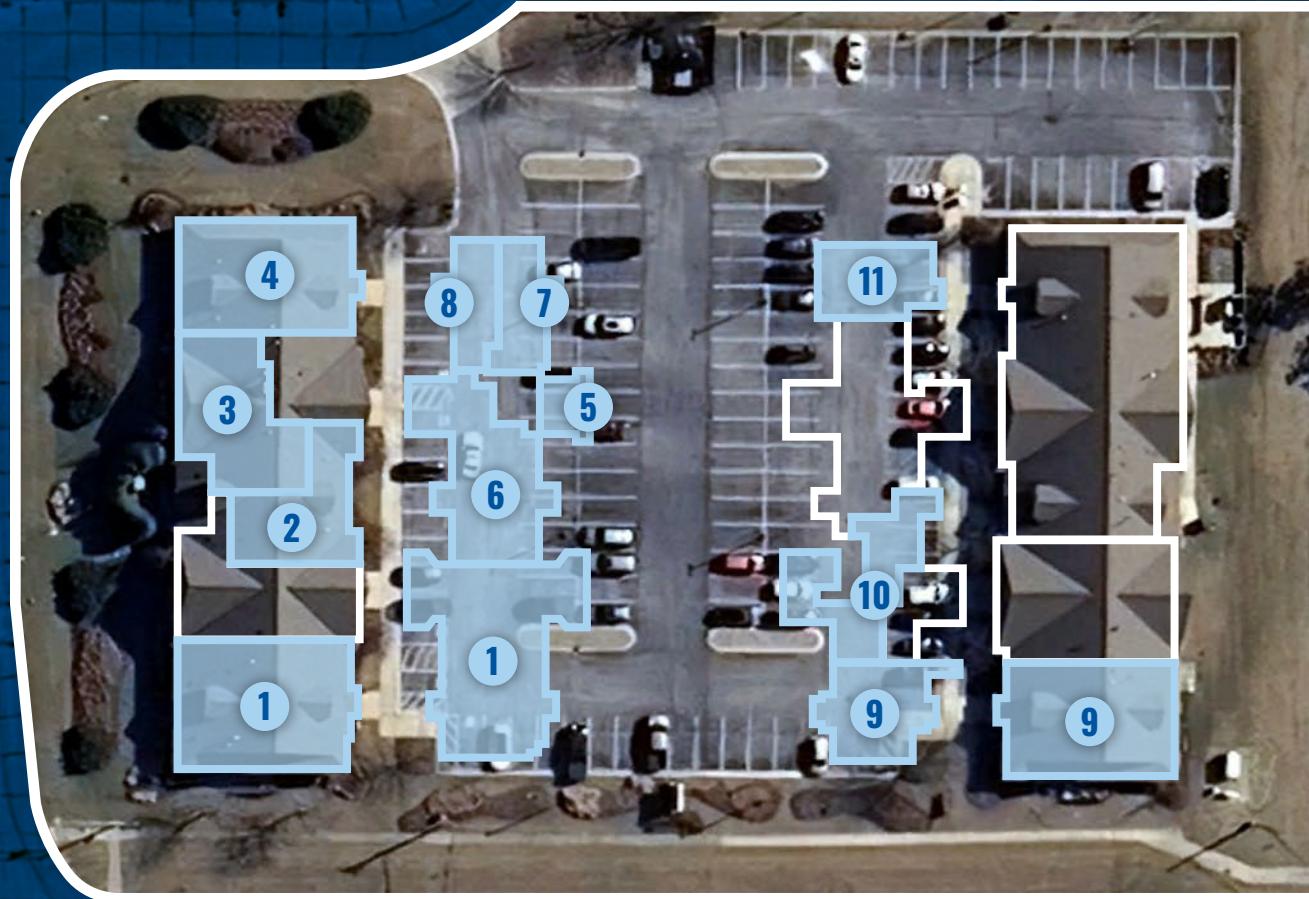
# EXTERIOR PROPERTY PHOTOS



# INTERIOR PROPERTY PHOTOS



# PARCEL MAP



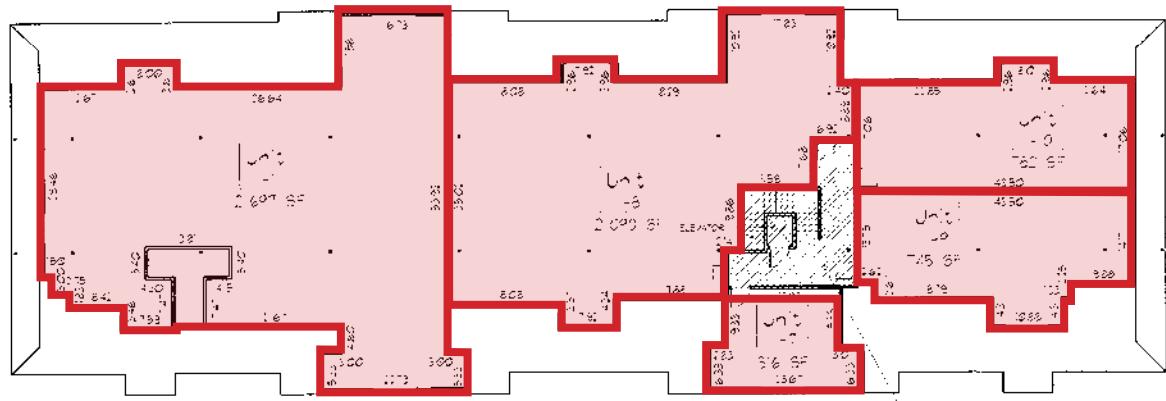
## PARCEL #

- 1 05-00-020-702-001
- 2 05-00-020-702-003
- 3 05-00-020-702-004
- 4 05-00-020-702-005
- 5 05-00-020-702-006
- 6 05-00-020-702-007
- 7 05-00-020-702-008
- 8 05-00-020-702-009
- 9 05-00-020-702-010
- 10 05-00-020-702-013
- 11 05-00-020-702-014

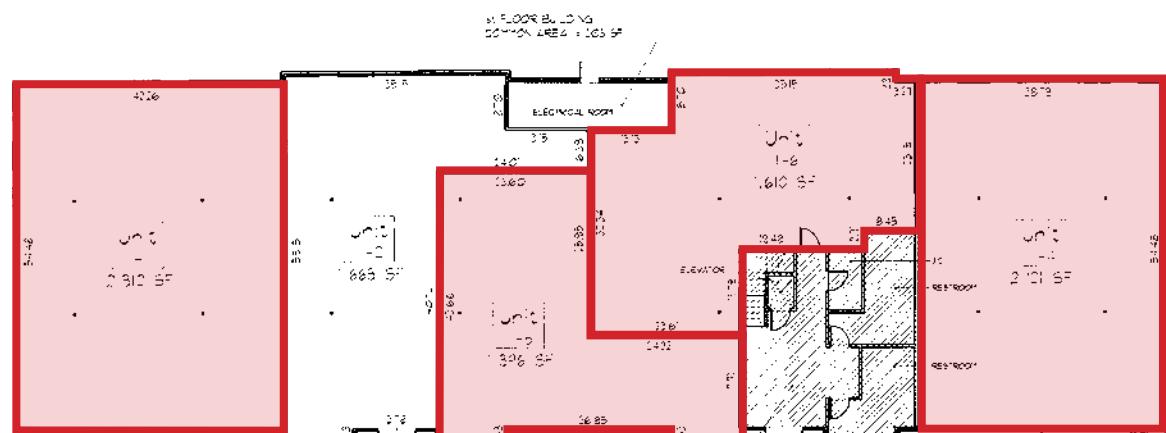


# SITE PLAN - SUMMIT I

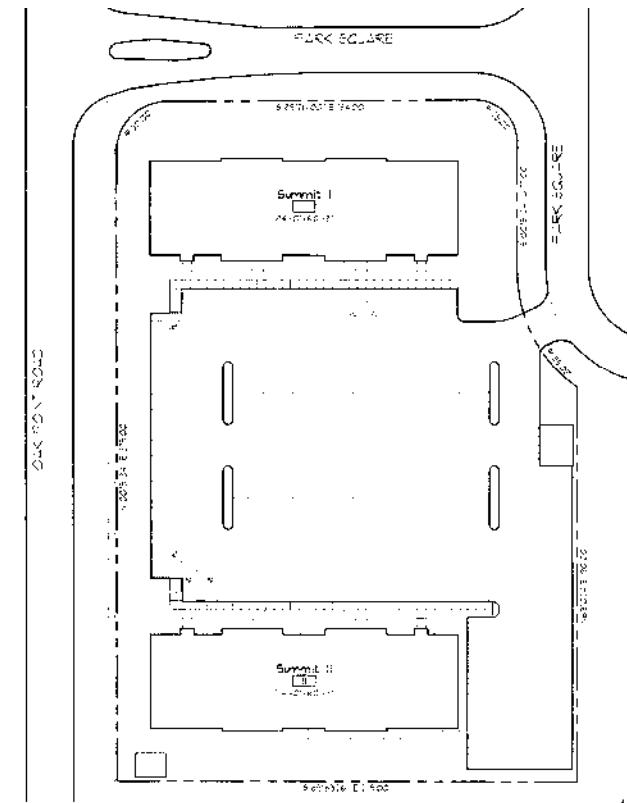
## — SPACES IN LISTING



Summit I - Second Floor  
3/32"=1'-0"



Summit I - First Floor  
1/32"=1'-0"



Location Map  
NIS

SUMMIT BUILDING I		1ST FLOOR	2ND FLOOR	3RD FLOOR
UNIT 1-1		2,000 SF	2,000 SF	500 SF
UNIT 1-2		1,663 SF		653 SF
UNIT 1-3		2,121 SF		1,213 SF
UNIT 1-4		1,296 SF		1,196 SF
UNIT 1-5		1,810 SF		1,610 SF
UNIT 1-6			818 SF	818 SF
UNIT 1-7			1,000 SF	1,000 SF
UNIT 1-8			745 SF	745 SF
UNIT 1-9			202 SF	202 SF
UNIT 1-10			202 SF	202 SF
UNIT 1-11		818 SF	367 SF	367 SF
UNIT 1-12		237 SF		234 SF
COMMON				
GRAND TOTAL		10,269 SF	6,007 SF	3,116 SF

LEASED OCCUPANCY AS OF 10/1/2014  
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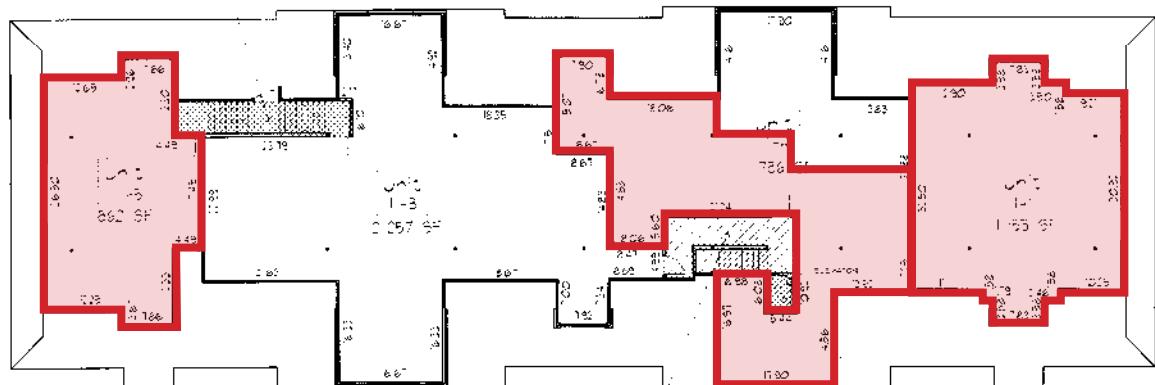
LEASED OCCUPANCY AS OF 10/1/2014



# SITE PLAN - SUMMIT II

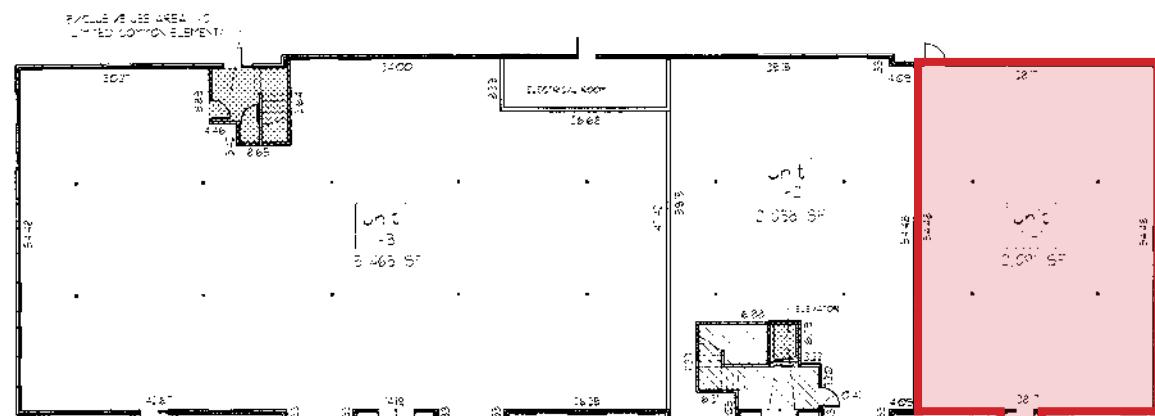
## — SPACES IN LISTING

EXCLUSIVE USE AREA - A  
LIMITED COMMON ELEMENT



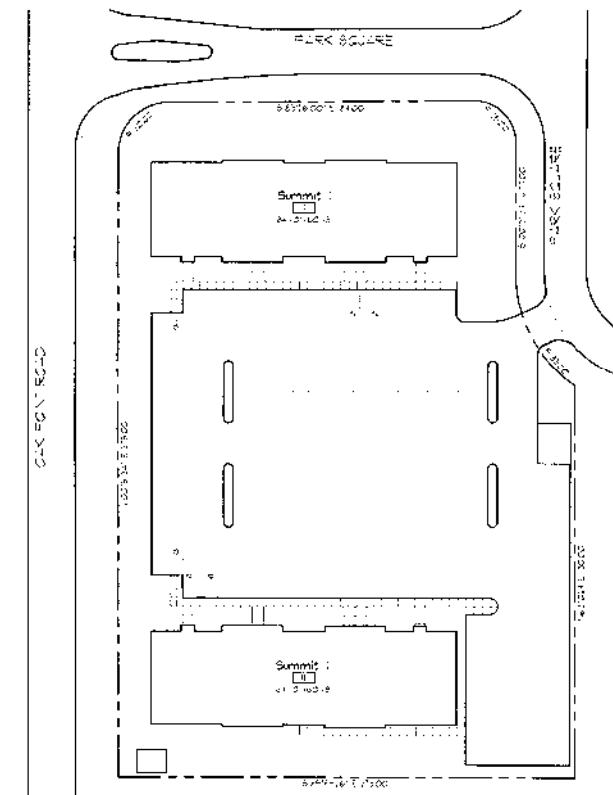
Summit II - Second Floor

11/32" = 1'-0"

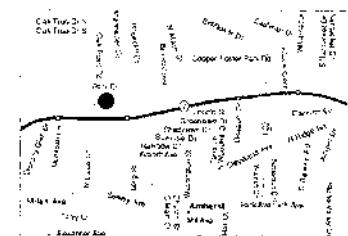


Summit II - First Floor

11/32" = 1'-0"



Summit I & II Site Plan



Location Map

SUMMIT BUILDING I			
	1st FLOOR	2nd FLOOR	3rd FLOOR
UNIT - A	2,031 SF	1,153 SF	3,764 SF
UNIT - B	2,036 SF	2,033 SF	3,764 SF
UNIT - C	5,463 SF	2,365 SF	2,723 SF
UNIT - D	1,465 SF	1,153 SF	1,153 SF
UNIT - E	1,465 SF	1,153 SF	1,153 SF
EXCLUSIVE USE AREA - A	300 SF	40 SF	40 SF
EXCLUSIVE USE AREA - B	40 SF	40 SF	40 SF
EXCLUDED ROOM	228 SF	176 SF	123 SF
GROSS BUILDING AREA	16,299 SF	8,452 SF	7,313 SF

THIS DRAWING IS ACCURATE AS OF  
EFFECTIVE DATE 01-01-2018

WATERLOO DR. 144-102-004

F-117-100-004-01-00-100



# NOI BUDGET

## VALUATION SUMMARY | 2025 PROFORMA (BASED ON 2024 ACTUAL EXPENSES)

INCOME								Occupancy (Actual): 72.4%
BASE RENTAL INCOME								Occupancy (Proposed): 92%
#	TENANT	SIZE (SF)	CURRENT ANNUAL RENT	PROPOSED ANNUAL RENT	CURRENT EXPIRATION	PROPOSED EXPIRATION	CURRENT RENT PSF	PROPOSED RENT PSF
<b>SUMMIT 1</b>								
1	PC Campana HQ	5,009	\$85,619.28	\$85,619.28	12/31/2029		\$17.09	\$17.09
4	Ruoff Mortgage	2,121	\$43,271.99	\$43,271.99	12/31/2028		\$20.40	\$20.40
5	1st Nationwide Title	1,396	\$31,450.86	\$31,450.86	2/28/2027		\$22.53	\$22.53
6	Suite 6 - Triad Residential	1,610	\$33,312.00	\$33,312.00	8/31/2030		\$20.69	\$20.69
7	Suite 7 - Therapy	316	\$6,300.00	\$6,300.00	6/30/2028		\$19.94	\$19.94
8	Suite 8 - Vacant	2,090		\$37,724.50		12/31/2030		\$18.05
9	Suite 9 - Vacant	771		\$13,916.55		12/31/2030		\$18.05
10	Suite 10 - Vacant	756		\$13,645.80		8/31/2029		\$18.05
<b>SUMMIT 2</b>								
1	Co-Working Suite	3,244	\$48,000.00	\$51,000.00	MTM		\$14.80	\$14.80
4	Mike Verda - Wealth Manager	1,907	\$40,115.41	\$40,115.41	12/31/2028		\$21.04	\$21.04
5	Leadership Lorain County	862	\$15,000.00	\$15,000.00	9/30/2027		\$17.40	\$17.40
<b>Total</b>		<b>20,082</b>	<b>\$303,069.54</b>	<b>\$371,356.39</b>			<b>\$19.24</b>	<b>\$18.91</b>

REIMBURSED EXPENSES	ACTUAL	PROFORMA
Property Taxes		
Insurance		
Common Area Maintenance		
Condo Management Fee	\$34,004.00	\$35,024.12
<b>Total</b>	<b>\$34,004.00</b>	<b>\$35,024.12</b>
<b>Effective Gross Income (Actual)</b>	<b>\$337,073.54</b>	
<b>Effective Gross Income (Proposed)</b>	<b>\$406,380.51</b>	
<b>Net Operating Income (In Place)</b>	<b>\$228,165.82</b>	
<b>Price   9.31% Cap Rate</b>	<b>\$2,450,000.00</b>	
<b>Proforma NOI at 100% Occupancy</b>	<b>\$300,898.18</b>	
<b>Proforma Value at 8.5% Cap Rate</b>	<b>\$3,081,000.00</b>	

OPERATING EXPENSES	ACTUAL	PROFORMA
CAM	\$49,378.32	\$50,859.67
Landscape/Lot Maintenance		
Snow Removal		
Fire Alarm Monitoring		
Trash Removal		
Repairs & Maintenance	\$1,200.00	\$1,236.00
Utilities	\$7,887.00	\$8,123.61
Insurance (\$0.30 psf)	\$5,832.92	\$6,007.91
Property Tax	\$13,019.96	\$13,019.54
Management (4% EGI)	\$21,572.04	\$22,219.20
Reserves (\$0.20 PSF)	\$10,017.48	\$4,016.40
<b>Total</b>	<b>\$108,907.72</b>	<b>\$105,482.33</b>

# RENT ROLL

TENANT NAME	SQUARE FEET	PRO RATA	LEASE TERM		RENTAL RATES		PSF	RECOVERY TYPE	COMMENTS/OPTIONS
			BEGIN	END	BEGIN	ANNUALLY			
<b>BUILDING - SUMMIT 1</b>									
PC Campana Headquarters	5,009	15.90%	11-1-2014	12-31-2029	Current 2026 2027 2028 2029	\$85,619.28 \$88,187.86 \$90,833.49 \$93,558.50 \$96,365.25	\$17.09 \$17.60 \$18.13 \$18.67 \$19.23	Mod Gross	Tenant reimburses Landlord for its pro rata share of real estate tax. Options: Three 5-year options with annual rental increases, 120 days notice required. HVAC Repairs and Replacement: Tenant's responsibility.
Ruoff Mortgage	2,121	6.73%	1-1-2023	12-31-2028	Current 1-1-2026 1-1-2027 1-1-2028	\$43,271.99 \$44,570.16 \$45,907.32 \$47,284.44	\$20.40 \$21.01 \$21.64 \$22.29	Gross	Options: None HVAC Repairs: Tenant responsible for repairs under \$500 each increasing at 3%/yr. Security Deposit: \$3,399
1st Nationwide Title	1,396	4.43%	3-1-2021	2-28-2027	Current 3-1-2026 Options: 3-1-2027 3-1-2028 3-1-2029	\$31,450.86 \$32,552.40 \$33,528.96 \$34,534.80 \$35,570.88	\$22.53 \$23.32 \$24.01 \$24.74 \$25.48	Gross	Options: One 3-year option with 120 days prior notice. Option rent to increase at 3% annually. HVAC Repairs: Tenant responsible for repairs under \$500 each increasing at 3%/yr. Security Deposit: None
Suite 6 - Triad Residential	1,610	5.11%	8-7-2025	8-31-2030	Current 9-1-2026 9-1-2027 9-1-2028 9-1-2029	\$33,312 \$34,208 \$35,340 \$36,396 \$37,488	\$20.69 \$21.24 \$21.95 \$22.60 \$23.28	Gross	Options: None HVAC Repairs: Tenant responsible for repairs under \$500 each increasing at 3%/yr. Security Deposit: \$2,776
Suite 7 - Therapy	316	1.00%	6-27-2025	6-30-2028	Current	\$6,300.00	\$19.93	Gross	Options: None Security Deposit: \$525
Suite 8 - Vacant	2,090	6.63%							
Suite 9 - Vacant	771	2.45%							
Suite 10 - Vacant	756	2.40%							

# RENT ROLL

TENANT NAME	SQUARE FEET	PRO RATA	LEASE TERM		RENTAL RATES		PSF	RECOVERY TYPE	COMMENTS/OPTIONS
			BEGIN	END	BEGIN	ANNUALLY			
<b>BUILDING - SUMMIT 2</b>									
Co-Working Suite	3,244	10.30%	Varies	MTM	Current	\$51,000.00	\$15.72	Gross	Co-working suite comprised of 11 tenants on month-to-month leases.
Mike Verda - Wealth Manager	1,907	6.05%	1-1-2024	12-31-2028	Current 1-1-2026 1-1-2027 1-1-2028	\$40,115.41 \$41,318.87 \$42,558.44 \$43,835.19	\$21.04 \$21.67 \$22.32 \$22.99	Gross	Options: One 5-year option with 120 days notice. Option rent increases 3% annually  HVAC Repairs: Tenant responsible for repairs under \$1000 each increasing at 3%/yr.  Security Deposit: \$3,245.58
Leadership Lorain County	862	2.74%	8-19-2025	9-30-2027	Current Options: 10-1-2026 10-1-2027 10-1-2028	\$15,000.00 \$15,444.00 \$15,912.00 \$16,392.00	\$17.40 \$17.91 \$18.46 \$19.01	Gross	Options: One 3-year option with 120 days notice.  HVAC Repairs: Tenant responsible for repairs under \$500 each  Security Deposit: \$1,250

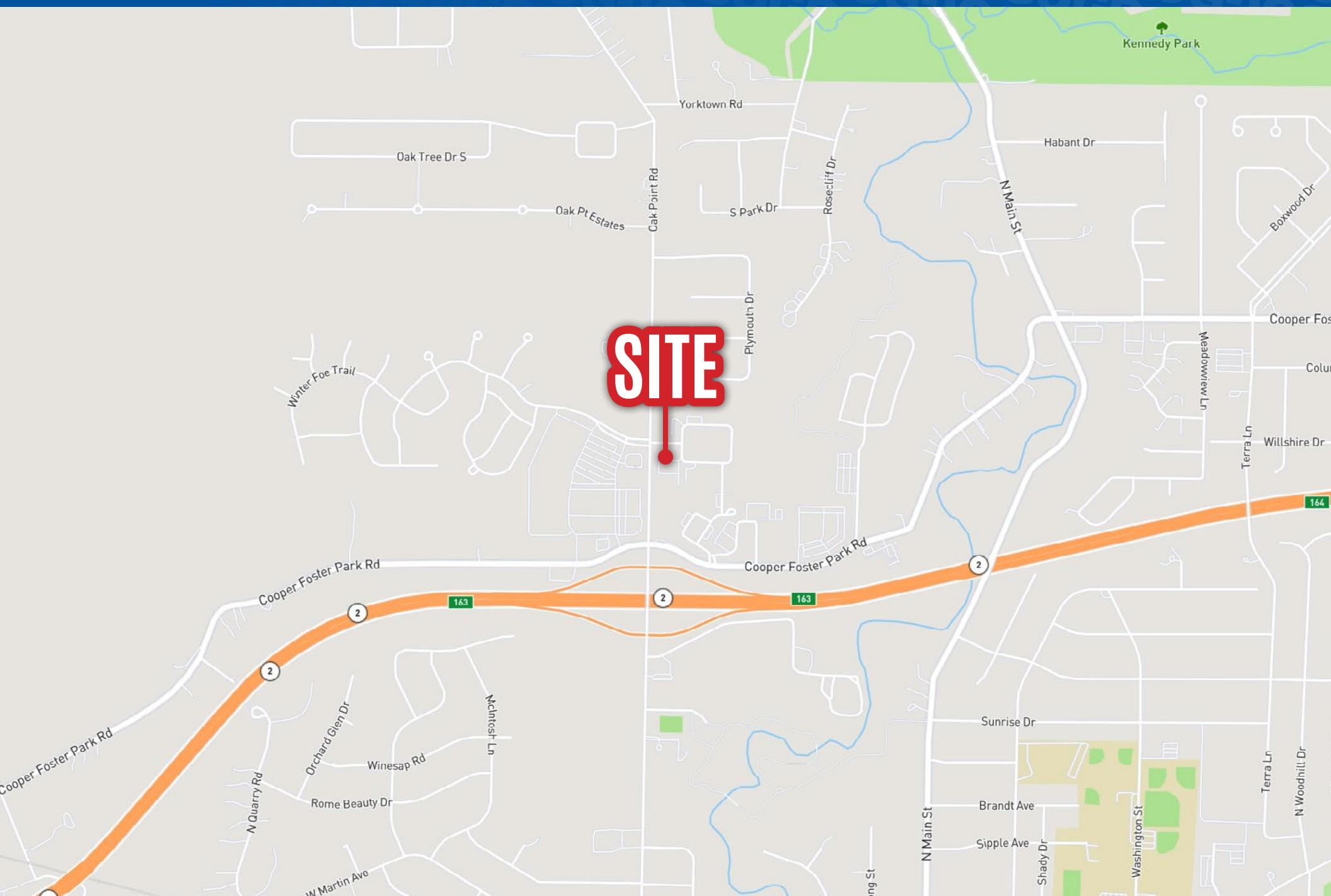
# PROPERTY AERIAL



# REGIONAL MAP



# LOCAL MAP



# DEMOGRAPHICS

## POPULATION

	1 MILE	3 MILE	5 MILE	7 MILE
<b>Current Year Estimated Population</b>	6,146	37,558	73,548	120,262
<b>5 Year Projected Population</b>	6,327	38,436	73,946	120,339
<b>2020 Census Population</b>	5,829	35,778	71,587	117,917

## HOUSEHOLDS

	1 MILE	3 MILE	5 MILE	7 MILE
<b>Current Year Estimated Households</b>	2,221	15,645	30,533	50,389
<b>5 Year Projected Households</b>	2,286	16,006	30,698	50,447
<b>2020 Census Households</b>	2,131	14,907	29,686	49,401

## AGE

	1 MILE	3 MILE	5 MILE	7 MILE
<b>Est. Population Under 10 Years</b>	9.9%	10.5%	11.2%	11.3%
<b>Est. Population 10-19</b>	12.8%	12.0%	12.6%	12.5%
<b>Est. Population 20-30</b>	11.9%	11.2%	11.7%	11.9%
<b>Est. Population 30-44</b>	15.8%	16.3%	16.8%	17.3%
<b>Est. Population 45-59</b>	20.9%	19.2%	18.5%	18.3%
<b>Est. Population 60-74</b>	20.0%	20.8%	20.3%	20.0%
<b>Est. Population 75 Years or Over</b>	8.7%	10.0%	9.0%	8.8%

## 5 MILE RADIUS DEMOGRAPHICS



**73,548**  
Population



**43**  
Median Age



**2.38**  
Avg. HH Size

## AVERAGE HOUSEHOLD INCOME

	1 Mile	<b>\$114,563</b>
	3 Mile	<b>\$97,212</b>
	5 Mile	<b>\$79,833</b>

## INCOME

	1 MILE	3 MILE	5 MILE	7 MILE
<b>Est. HH Inc \$200,000 or more</b>	10.7%	6.9%	4.6%	3.8%
<b>Est. HH Inc \$150,000 to \$199,999</b>	14.6%	10.8%	7.5%	6.1%
<b>Est. HH Inc \$100,000 to \$149,999</b>	19.6%	19.0%	15.4%	13.8%
<b>Est. HH Inc \$75,000 to \$99,999</b>	17.6%	16.2%	13.8%	13.1%
<b>Est. HH Inc \$50,000 to 74,999</b>	13.7%	17.6%	17.7%	18.4%
<b>Est. HH Inc \$35,000 to \$49,999</b>	9.1%	8.1%	11.3%	13.4%
<b>Est. HH Inc \$25,000 to \$34,999</b>	5.7%	6.2%	8.0%	8.9%
<b>Est. HH Inc \$15,000 to \$24,999</b>	3.3%	8.0%	10.3%	10.3%
<b>Est. HH Inc Under \$15,000</b>	5.7%	7.2%	11.5%	12.3%
<b>Est. Average Household Income</b>	\$114,563	\$97,212	\$79,833	\$75,582
<b>Est. Median Household Income</b>	\$92,512	\$79,351	\$61,425	\$56,150
<b>Est. Per Capita Income</b>	\$41,403	\$40,493	\$33,142	\$31,669

