# **SINGLE TENANT PHARMACY**

Absolute NNN Investment Opportunity



11+ Years Remaining | Dense Retail Trade Area | Affluent Community | 2 Miles From Vassar College



POUGHKEEPSIE NEW YORK



## **EXCLUSIVELY MARKETED BY**



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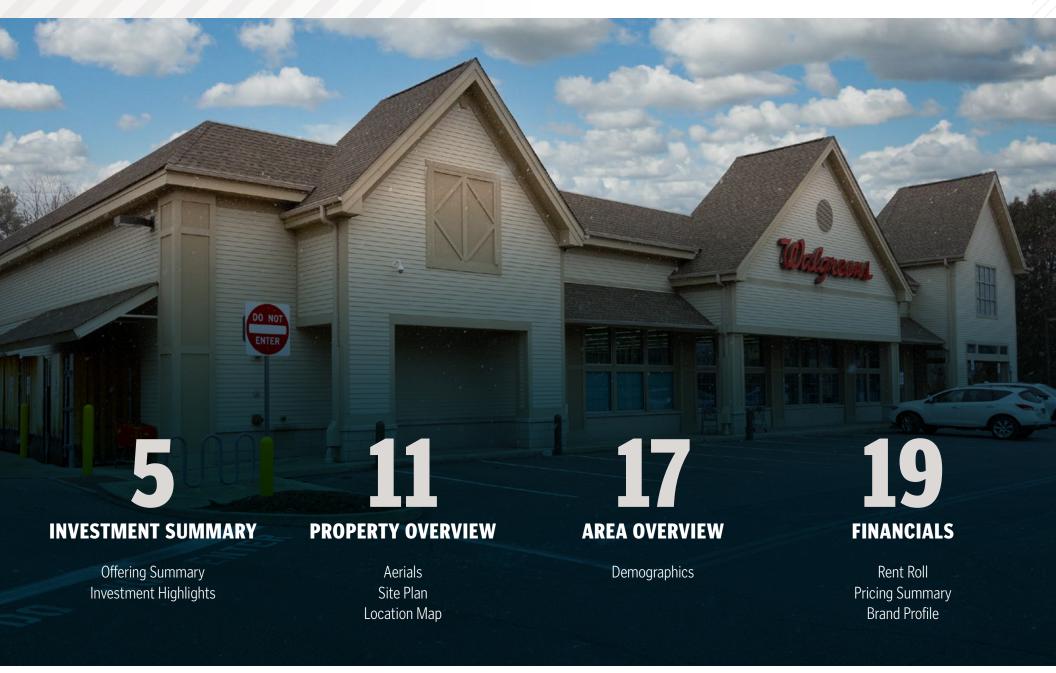
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#### **INVESTMENT SUMMARY**





SRS National Net Lease is pleased to offer the opportunity to acquire the fee simple interest (land & building ownership) in an absolute NNN, freestanding, drive-thru equipped, Walgreens investment property located in Poughkeepsie, NY. The tenant, Walgreen Eastern Co., Inc., has over 11 years of firm term remaining with options that can extend the term through 2086. The lease is signed by the corporate entity and is absolute NNN with zero landlord responsibilities, making it an ideal, management-free investment opportunity for a passive investor. Founded in 1901, Walgreens is among the largest pharmacy retailers in the United States with over 8,000 operating locations.

Walgreens is strategically located at the signalized, hard corner intersection of Dutchess Turnpike and Degarmo Road, averaging a combined 27,500 vehicles passing by daily. The property also benefits from nearby access onto State Highway 55 (33,900 VPD), making it a centralized location with easy access. The property is ideally situated within a dense retail trade area with nearby tenants including Panera Bread, Starbucks, Sherwin-Williams, Advance Auto Parts, Sally Beauty, and others. The dense retail trade area drives a loyal, local consumer base to the area, promoting crossover exposure and contributing to the local economy. Furthermore, the property is near numerous single-family communities and multi-family complexes including Cherry Hill (130 units), Centerburry Gardens (204 units), Eastdale Village (390 units), and others, providing a direct residential consumer base. The 5-mile trade area is supported by over 99,000 residents and 52,200 daytime employees, with an affluent average household income of \$109,605.









# **OFFERING SUMMARY**





# OFFERING

| Price                     | \$7,500,000                |
|---------------------------|----------------------------|
| Net Operating Income      | \$525,000                  |
| Cap Rate                  | 7.00%                      |
| Lease Signature           | Corporate                  |
| Tenant                    | Walgreen Eastern Co., Inc. |
| Lease Type                | Absolute NNN               |
| Landlord Responsibilities | None                       |

# PROPERTY SPECIFICATIONS

| Rentable Area    | 14,742 SF   |
|------------------|---|
| Land Area        | 1.47 Acres  |
| Property Address | 827 Dutchess Turnpike<br>Poughkeepsie, New York 12603 |
| Year Built       | 2011  |
| Parcel Number    | 134689 6262-04-589067-0000                            |
| Ownership        | Fee Simple (Land & Building)                          |



#### INVESTMENT HIGHLIGHTS



# 11+ Years Remaining | Options To Extend | Absolute NNN | **Corporate Signed Lease | Well-Known & Established Brand**

- The tenant has over 11 years of firm term remaining with options that can extend the term through 2086 - see page 17 for details
- The lease is absolute NNN with zero landlord responsibilities, making it an ideal, management-free investment opportunity for a passive investor
- The lease is signed by the corporate entity
- Founded in 1901, Walgreens is among the largest pharmacy retailers in the United States with over 8,000 operating locations

# Signalized, Hard Corner Intersection | Centralized Location | **Dense Trade Area | Strong Performing Store | Drive-Thru Equipped**

- Strategically located at the signalized intersection of Dutchess Turnpike and Degarmo Road, averaging a combined 27,500 vehicles passing by daily
- The property also benefits from nearby access onto State Highway 55 (33,900 VPD), making it a centralized location with easy access
- The strong surrounding tenants include Panera Bread, Starbucks, Sherwin-Williams, Advance Auto Parts, Sally Beauty, and others
- The subject is among the most visited drug stores in the entire country, ranking in the 91st percentile with 416K annual visits (per Placer.ai)
- The freestanding pharmacy is equipped with a drive-thru, providing ease and convenience for customers

# **Direct Residential Consumer Base | Affluent Community | New Mixed-Use Neighborhood | Demographics in 5-Mile Trade Area**

- The nearby multi-family complexes include Cherry Hill (130 units), Centerburry Gardens (204 units), Eastdale Village (400 units), and others
- Eastdale Village (0.5 miles north), is a new mixed-use neighborhood with 400 luxury apartments and 120K+ SF of retail and medical space, and more
- More than 99,000 residents and 52,200 employees support the trade area
- Residents within 1-, 3-, and 5-miles boast an affluent average household income of \$92,140, \$101,581, and \$109,605, respectively





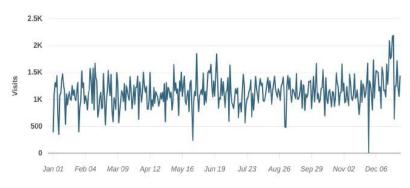


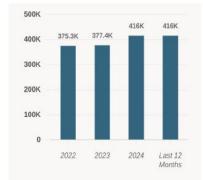
# Walgreens

# METRICS

| Visits         | 416K  | Avg. Dwell Time |
|----------------|-------|-----------------|
| Visits / sq ft | 24.9  | Panel Visits    |
| Size - sq ft   | 16.7K | Visits YoY      |
| Visitors       | 82.1K | Visits Yo2Y     |

## DAILY VISITS





14 min

17.5K

+10.2%

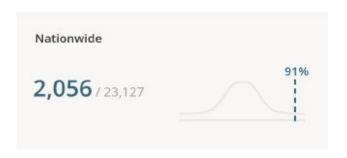
+10.9%

# Jan 1, 2024 - Dec 31, 2024

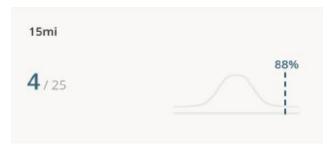
This data was provided by Placer.ai, a company that tracks consumer data via smartphone apps.

Currently, there are over 20+ million active devices and various platforms and metrics to compare industry trends and analyze trade areas.

# RANKING OVERVIEW







\*Benchmark Category: Drugstores & Pharmacies





## PLACER.AI DATA

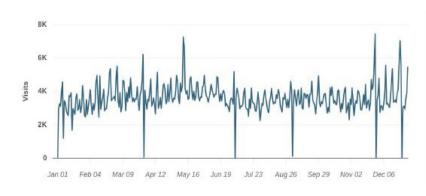


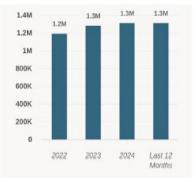


## METRICS

| Visits / sq ft  | 16.84  | Panel Visits | 51.3K |
|-----------------|--------|--------------|-------|
| Size - sq ft    | 78.1K  | Visits YoY   | +2.4% |
| Visitors        | 169.8K | Visits Yo2Y  | +10%  |
| Visit Frequency | 7.76   | Visits Yo3Y  | +22%  |

# DAILY VISITS



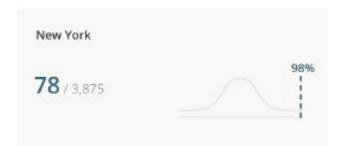


# Jan 1, 2024 - Dec 31, 2024

This data was provided by Placer.ai, a company that tracks consumer data via smartphone apps. Currently, there are over 20+ million active devices and various platforms and metrics to compare industry trends and analyze trade areas.

# RANKING OVERVIEW







\*Benchmark Category: Grocery Stores





## **PROPERTY OVERVIEW**



#### **LOCATION**



Poughkeepsie, New York Dutchess County

#### **ACCESS**



Dutchess Turnpike/U.S. Highway 44: 2 Access Points

#### **TRAFFIC COUNTS**



Dutchess Turnpike/U.S. Highway 44: 17,500 VPD De Garmo Road: 10,000 VPD Manchester Road/State Highway 55: 33,900 VPD

### **IMPROVEMENTS**



There is approximately 14,742 SF of existing building area

#### **PARKING**



There are approximately 67 parking spaces on the owned parcel.

The parking ratio is approximately 4.54 stalls per 1,000 SF of leasable area.

#### **PARCEL**



Parcel Number: 134689 6262-04-589067-0000

Acres: 1.47

Square Feet: 64,033

#### **CONSTRUCTION**



Year Built: 2011

### **ZONING**



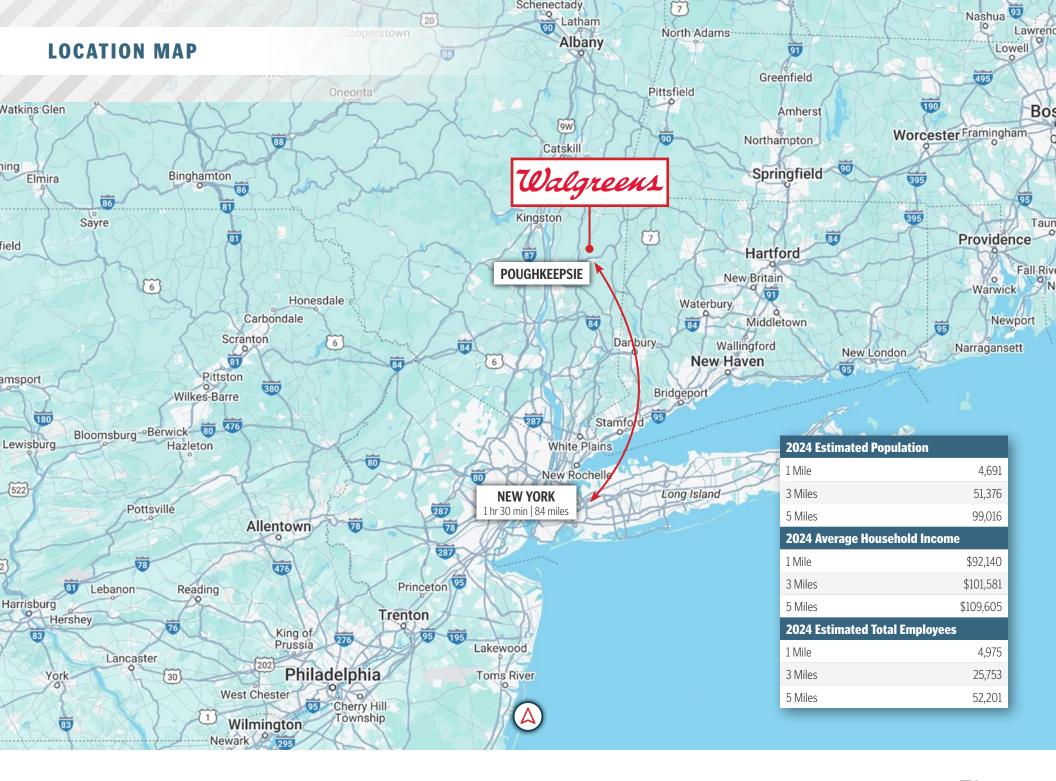
B-H: Highway Business













#### **AREA OVERVIEW**







# POUGHKEEPSIE, NEW YORK

Poughkeepsie, NY, is a city in the Hudson Valley region of New York State, located about 80 miles north of New York City. It serves as the county seat of Dutchess County and has a rich history, vibrant culture, and scenic surroundings along the Hudson River. The City of Poughkeepsie has a population of 32,036 as of July 1, 2024.

The economy of Poughkeepsie, NY, is diverse, with strengths in technology, healthcare, education, retail, and tourism. Its location in the scenic Hudson Valley, along with its proximity to New York City and Albany, provides additional economic advantages. One of the city's largest employers, IBM has had a significant presence in the area since the mid-20th century. The company's facilities focus on technology development, particularly in mainframe systems and advanced computing. The presence of institutions such as Vassar College, Marist College, and Dutchess Community College drives employment in education and supports local businesses through student and faculty spending. Major healthcare providers, such as Vassar Brothers Medical Center and MidHudson Regional Hospital, are among the largest employers in the city. The Poughkeepsie Galleria is a major shopping destination for the region, attracting visitors from nearby towns and counties.

In the early to mid-20th century, famous families such as the Astors, Rogers, and Vanderbilts built seasonal retreats in the Poughkeepsie area, many of which today are open to the public as historic sites. Located in Poughkeepsie itself are the Locust Grove (former home of inventor Samuel F. B. Morse) and Clinton House (named for George Clinton, New York's first governor). Nearby Hyde Park is home to the Franklin D. Roosevelt National Historic Site, the Eleanor Roosevelt National Historic Site, and the Vanderbilt Mansion. Other cultural sites located in Poughkeepsie include the following: Bardavon Opera House: Home of the Hudson Valley Philharmonic, Glebe House: A 1767 house restored to represent a late 18th-century home, Maple Grove: Built in 1850 by banker Charles Al Macy, Poughkeepsie Post Office: A National Historic Landmark, Frances Lehman Loeb Art Museum: Located at Vassar College, Springside National Historic Site, Mill Street Loft and Barrett Art Center.



# AREA DEMOGRAPHICS



|  | 1 Mile   | 3 Miles   | 5 Miles   |
|--|----------|-----------|-----------|
| Population                                       |          |           |           |
| 2024 Estimated Population                        | 4,691    | 51,376    | 99,016    |
| 2029 Projected Population                        | 5,015    | 51,483    | 99,615    |
| 2010 Census Population                           | 4,016    | 49,925    | 96,306    |
| Projected Annual Growth 2024 to 2029             | 1.34%    | 0.04%     | 0.12%     |
| Historical Annual Growth 2010 to 2020            | 0.36%    | 0.11%     | 0.11%     |
| Households & Growth                              |          |           |           |
| 2024 Estimated Households                        | 1,937    | 19,953    | 37,824    |
| 2029 Projected Households                        | 2,157    | 20,634    | 39,297    |
| 2010 Census Households                           | 1,610    | 18,316    | 34,779    |
| Projected Annual Growth 2024 to 2029             | 2.17%    | 0.67%     | 0.77%     |
| Historical Annual Growth 2010 to 2020            | 0.42%    | 0.49%     | 0.48%     |
| Race & Ethnicity                                 |          |           |           |
| 2024 Estimated White                             | 69.85%   | 58.26%    | 65.47%    |
| 2024 Estimated Black or African American         | 14.82%   | 24.75%    | 19.32%    |
| 2024 Estimated Asian or Pacific Islander         | 6.27%    | 3.90%     | 4.67%     |
| 2024 Estimated American Indian or Native Alaskan | 0.60%    | 0.73%     | 0.56%     |
| 2024 Estimated Other Races                       | 7.23%    | 11.14%    | 8.52%     |
| 2024 Estimated Hispanic                          | 16.14%   | 20.39%    | 17.37%    |
| Income   |          |           |           |
| 2024 Estimated Average Household Income          | \$92,140 | \$101,581 | \$109,605 |
| 2024 Estimated Median Household Income           | \$59,425 | \$72,214  | \$80,963  |
| 2024 Estimated Per Capita Income                 | \$38,008 | \$39,494  | \$41,984  |
| Businesses & Employees                           |          |           |           |
| 2024 Estimated Total Businesses                  | 256      | 2,070     | 3,887     |
| 2024 Estimated Total Employees                   | 4,975    | 25,753    | 52,201    |









|                               |                | LEASE TER      | M            |         |          |          |        | RENTAL    | RATES   |                  |            |
|-------------------------------|----------------|----------------|--------------|---------|----------|----------|--------|-----------|---------|------------------|------------|
| Tenant Name                   | Square<br>Feet | Lease<br>Start | Lease<br>End | Begin   | Increase | Monthly  | PSF    | Annually  | PSF     | Recovery<br>Type | Options    |
| Walgreen Eastern<br>Co., Inc. | 14,742         | 9/1/2011       | 8/31/2036    | Current | -        | \$43,750 | \$2.97 | \$525,000 | \$35.61 | Absolute NNN     | See Note 1 |

#### (Corporate Signature)

Note 1: Lease expires 8/31/2086; however, tenant has the right to terminate at the end of any month as of the 300th full calendar month.

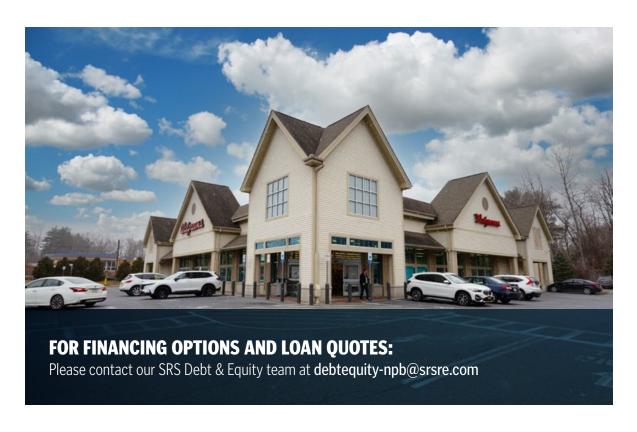
Note 2: Tenant pays percentage rent in the sum of 2% on gross sales (excl. food & prescriptions) and 0.5% on food & prescriptions once sales exceed fixed rent. Percentage rent and fixed rent are not to exceed \$1.05M annually.

## FINANCIAL INFORMATION

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|----------------------|--------------|
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## **BRAND PROFILE**





# WALGREENS

walgreens.com

**Company Type:** Subsidiary

**Locations:** 8,016

**Parent:** Walgreens Boots Alliance

**2024 Employees:** 193,000 **2024 Revenue:** \$147.66 Billion **2024 Assets:** \$81.04 Billion **2024 Equity:** \$10.45 Billion **Credit Rating: S&P:** BB-

Walgreens (www.walgreens.com) is included in the U.S. Retail Pharmacy and U.S. Healthcare segments of Walgreens Boots Alliance, Inc. (Nasdag: WBA), an integrated healthcare, pharmacy and retail leader. True to its purpose of "more joyful lives through better health," Walgreens has a more than 120-year heritage of caring for communities and providing trusted pharmacy services, and today is playing a greater role as an independent partner of choice offering healthcare services that improve care, lower costs, and help patients. Operating nearly 9,000 retail locations across the U.S. and Puerto Rico, Walgreens is proud to serve nearly 9 million customers and patients daily. The company's pharmacists are playing a more critical role in healthcare than ever before, providing a wide range of pharmacy and healthcare services, including those that drive equitable access to care for some of the nation's most underserved populations. Walgreens offers customers and patients a true omnichannel experience, with fully integrated physical and digital platforms designed to deliver highquality products and healthcare services. Within the U.S. Healthcare segment, Walgreens portfolio also includes businesses in primary care, multi-specialty,

Source: finance.yahoo.com, walgreensbootsalliance.com





# THE EXCLUSIVE NATIONAL NET LEASE TEAM

of SRS Real Estate Partners

300+

TEAM MEMBERS 25+

OFFICES

2 K +

RETAIL TRANSACTIONS

company-wide in 2024

600+

CAPITAL MARKETS
PROPERTIES

SOLD

in 2024

\$2.5B+

CAPITAL MARKETS

TRANSACTION VALUE

VALUE

in 2024

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