

# RETAIL BUILDING FOR SALE

408 FEDERAL STREET - LYNCHBURG, VIRGINIA



# GENTRY

COMMERCIAL REAL ESTATE, INC.



+/- 8,144sf freestanding retail building constructed in 2016 situated on a +/- 0.81ac parcel. Corner location at the intersection of Fifth Street and Federal Street, a major route to the Lynchburg Downtown area with recent and ongoing redevelopment. 25 paved parking spaces. 400A, 3-phase electrical service, public water and sewer. Zoned B-4, which allows for a wide variety of commercial uses. Property is located within an Opportunity Zone, Enterprise Zone and Revitalization Zone.

- +/- 8,144sf Freestanding Building
- +/- 0.81 Acres total
- Located along a heavily traveled route near numerous medical and related uses
- Corner location with excellent access
- Near Downtown Lynchburg / CBD
- Public water and sewer
- Paved parking lot – 25 spaces
- Priced at \$895,000

**CHRISTOPHER R. GENTRY, SIOR**

434.485.8901  
cgentry@gcrei.com

**GENTRY COMMERCIAL REAL ESTATE, INC.**

1605-A Enterprise Drive, Lynchburg, Virginia 24502  
434.485.8900



408 FEDERAL STREET  
LYNCHBURG, VA 24504

Price.....\$895,000  
Building Area.....8,144sf  
Parcel Size.....0.81ac  
Year Built.....2016  
Assessed Value.....\$1,695,000  
Tax Parcel ID.....02410001  
Utilities.....Water & Sewer  
Electricity.....400A, 3-phase  
Parking.....25 spaces



**AERIAL OVERVIEW**

408 FEDERAL STREET - LYNCHBURG, VIRGINIA



**GENTRY**

COMMERCIAL REAL ESTATE, INC.



**CHRISTOPHER R. GENTRY, SIOR**

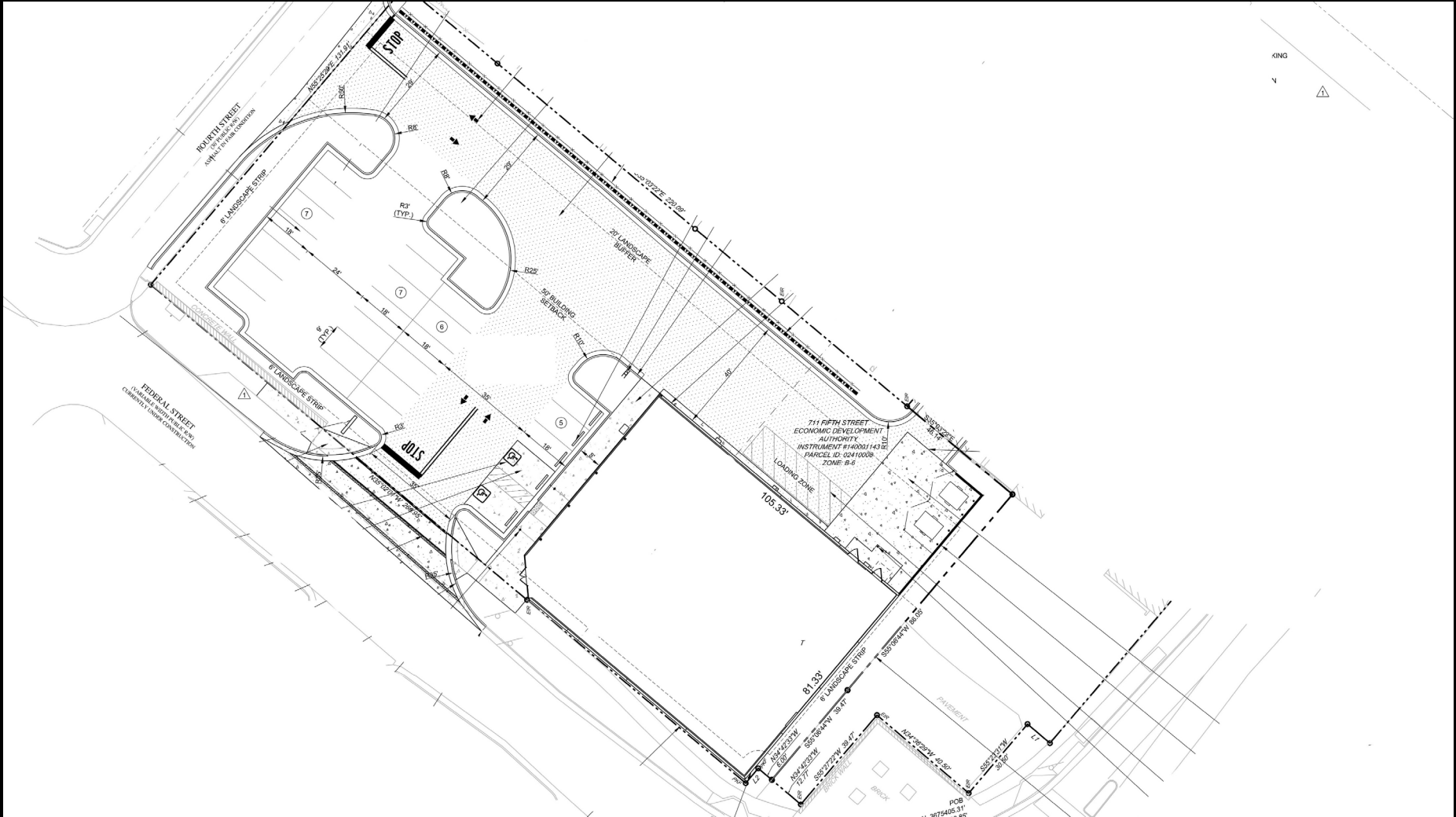
434.485.8901

[cgentry@gcrei.com](mailto:cgentry@gcrei.com)

**GENTRY COMMERCIAL REAL ESTATE, INC.**

1605-A Enterprise Drive, Lynchburg, Virginia 24502

434.485.8900







## DEMOGRAPHIC SUMMARY

408 Federal St, Lynchburg, Virginia, 24504  
 Ring of 1 mile

### KEY FACTS

8,056

Population



3,570

Households

35.0

Median Age

\$30,048

Median Disposable Income

### EDUCATION

13%

No High School Diploma



36%

High School Graduate



24%

Some College



27%

Bachelor's/Grad/Prof Degree

### INCOME



\$35,896

Median Household Income



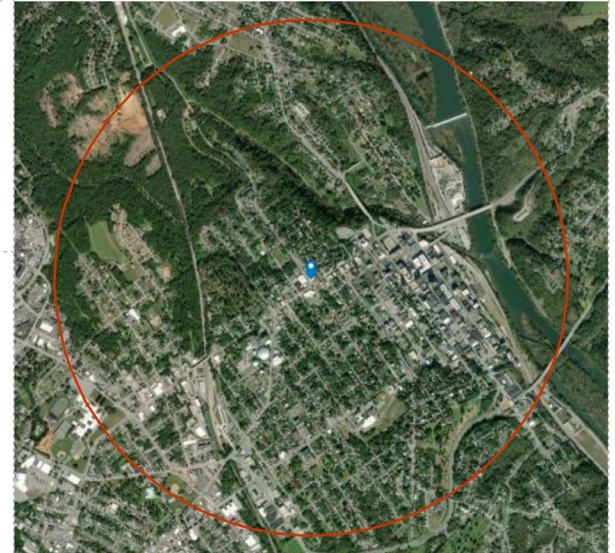
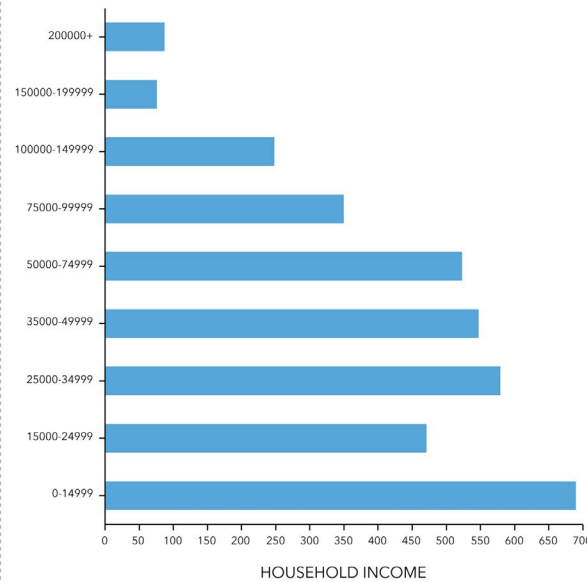
\$24,322

Per Capita Income



\$14,426

Median Net Worth



### EMPLOYMENT



53%

White Collar



26%

Blue Collar



27%

Services

5.3%

Unemployment Rate

Source: Esri. The vintage of the data is 2024, 2029.

© 2024 Esri



## DEMOGRAPHIC SUMMARY

408 Federal St, Lynchburg, Virginia, 24504  
 Ring of 3 miles

### KEY FACTS

**38,787**

Population



**16,172**

Households

**35.0**

Median Age

**\$37,575**

Median Disposable Income

### EDUCATION

**11%**

No High School Diploma



**32%**

High School Graduate



**27%**

Some College



**31%**

Bachelor's/Grad/Prof Degree

### INCOME



**\$45,976**

Median Household Income



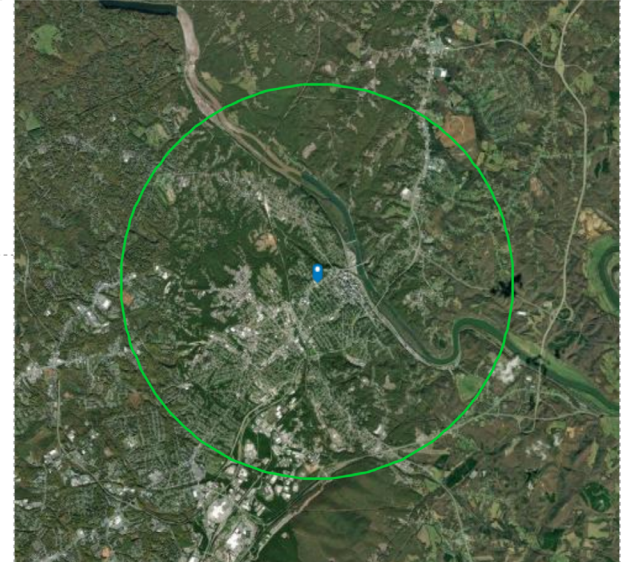
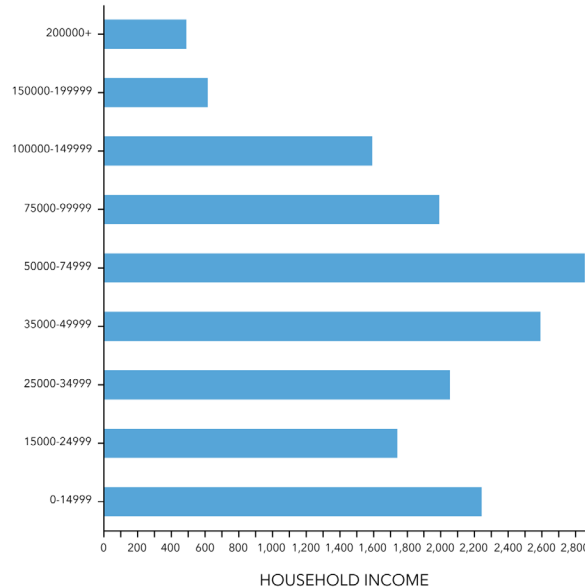
**\$27,593**

Per Capita Income



**\$47,011**

Median Net Worth



### EMPLOYMENT

**60%**

White Collar

**23%**

Blue Collar

**22%**

Services

**6.6%**

Unemployment Rate

Source: Esri. The vintage of the data is 2024, 2029.

© 2024 Esri



# MARKET OVERVIEW

LYNCHBURG, VIRGINIA



# GENTRY

COMMERCIAL REAL ESTATE, INC.

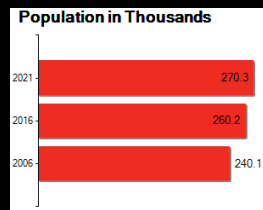


The 2,122-square mile Lynchburg Metropolitan Statistical Area (MSA) is located in south central Virginia in the foothills of the Blue Ridge Mountains. The historic James River bisects the region with the Roanoke (Staunton) River and expansive 23,400-acre Smith Mountain Lake situated to the south. The region's two major U.S. highways, Routes 29 and 460 have become corridors for most of the industrial, commercial, and residential development. The city of Lynchburg, located at the intersection of U.S. Routes 29 and 460 and at the heart of the MSA, is a major highway and transportation hub, as well as a diversified manufacturing center. The Lynchburg MSA is the fifth largest MSA in Virginia with a population approaching 250,000.

Lynchburg is 110 miles west of Richmond, the state capital; 190 miles west of Norfolk; and 52 miles east of Roanoke. An active community boasting friendly residential neighborhoods, Lynchburg has a tradition of outstanding public education. The economic strength of the region lies in its broad base of employers. These include more than 200 manufacturers in industries such as plastics, pharmaceuticals, wireless communications, materials handling, and more. There are two large nuclear firms that employ three percent of the region's workforce, as well as major insurance firms, a nationally recognized health care industry, and six colleges and universities.

A city with outstanding cultural, educational, and recreation opportunities, Lynchburg operates 12 parks, 24 playgrounds, eight community centers, an Olympic-size pool, 34 tennis courts, and 26 baseball diamonds. Other opportunities include hiking in the Blue Ridge Mountains or on the Appalachian Trail; swimming and boating on Smith Mountain Lake, one of the country's largest man-made bodies of water; skiing at nearby Wintergreen Resort; or taking in a minor-league baseball game at the city-managed stadium.

Two major hospitals are located in Lynchburg--Virginia Baptist Hospital with 317 beds provides obstetric, medical-pediatric, neonatal, and psychiatric services for the area. Lynchburg General Hospital with 270 beds operates the area's emergency department and provides cobalt therapy, and neurological intensive care. The area's third hospital is located in the town of Bedford. Bedford Memorial Hospital provides 178 patient beds. The Lynchburg MSA is served by more than 230 physicians and 70 dentists representing more than 30 medical and surgical specialties.



**CHRISTOPHER R. GENTRY, SIOR**

434.485.8901

cgentry@gcrei.com

**GENTRY COMMERCIAL REAL ESTATE, INC.**

1605-A Enterprise Drive, Lynchburg, Virginia 24502

434.485.8900



# MARKET OVERVIEW

LYNCHBURG, VIRGINIA



# GENTRY

COMMERCIAL REAL ESTATE, INC.

With a 7,000+ acre campus and over 6.6 million square feet of building space, Liberty University is the largest private, nonprofit university in the nation, the largest university in Virginia, and the largest Christian university in the world. Liberty University is accredited by the Southern Association of Colleges and Schools Commission on Colleges to award associate, bachelor's, master's, specialist, and doctoral degrees. Liberty is a liberal arts institution with 16 colleges and schools and offers more than 550 programs in fields such as education, counseling, religion, law, aviation, cinematic arts, business, and more. Part of the Big South conference, Liberty fields 20 NCAA Division I athletic teams and 41 Club Sports teams. With a total enrollment that exceeds 110,000 students with undergraduate enrollment of nearly 50,000 students, Liberty University generates over \$1 billion in economic activity in the Lynchburg, VA MSA, through its students, visitors and its associated enterprises.



Copyright © 2017 Liberty University

**CHRISTOPHER R. GENTRY, SIOR**

434.485.8901

[cgentry@gcrei.com](mailto:cgentry@gcrei.com)

**GENTRY COMMERCIAL REAL ESTATE, INC.**

1605-A Enterprise Drive, Lynchburg, Virginia 24502

434.485.8900



EXCLUSIVELY LISTED BY:

**CHRISTOPHER R. GENTRY, SIOR**  
PRESIDENT

GENTRY COMMERCIAL REAL ESTATE, INC.

[cgentry@gcrei.com](mailto:cgentry@gcrei.com)

434.485.8901 Direct

434.485.8900 Main



**GENTRY**

COMMERCIAL REAL ESTATE, INC.

1605 Enterprise Drive,

Suite A

Lynchburg, VA 24502

[www.gcrei.com](http://www.gcrei.com)

This offering memorandum is provided for the sole purpose of allowing a potential investor to evaluate whether there is interest in proceeding with further discussions regarding a possible purchase of or investment in the subject property (the "Property"). The potential investor is urged to perform its own examination and inspection of the Property and information relating to same and shall rely solely on such examination and investigation and not on this offering memorandum or any materials, statements or information contained herein or otherwise provided. Neither Gentry Commercial Real Estate, Inc., its members, managers, officers, employees or agents ("Broker"), nor Owner, its partners or property manager, make any representations or warranties, whether express or implied, by operation of law or otherwise, with respect to this offering memorandum or the Property or any materials, statements (including financial statements and projections) or information contained herein or relating thereto, or as to the accuracy or completeness of such materials, statements or information, or as to the condition, quality or fitness of the Property, or assumes any responsibility with respect thereto. Such materials, statements and information have in many circumstances been obtained from outside sources and have not been tested or verified. Projections, in particular, are based on various assumptions and subjective determinations as to which no guaranty or assurance can be given. This offering memorandum is provided subject to errors, omissions, prior sale or lease, change of price or terms and other changes to the materials, statements and information contained herein or relating to the Property, and is subject to withdrawal, all without notice. Buyers, in conjunction with their financial and legal advisors, should conduct a thorough investigation of the property to determine the suitability of the property for their needs. By acknowledging your receipt of this offering memorandum, you agree that all information contained herein is confidential, you will keep all materials in the strictest of confidence and will not disclose or permit anyone else to disclose this offering memorandum or its contents in any manner which is detrimental to the interests of the Owner.

Gentry Commercial Real Estate, Inc. is licensed in the Commonwealth of Virginia with a principal office address of 1605 Enterprise Drive, Suite A, Lynchburg, VA 24502.