







COMPASS

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Laurel Street Medical

987 Laurel Street, San Carlos, CA



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Demographic Analysis:

Average HH Income Citywide = \$335,300

Within 1 Mile:

Daytime Employment = 15,486

Significant Biotech Growth Projected.

Major Employers = Joby Aero, L-3
Communications, Natera, PG&E,
Checkpoint, Delta Star,
ChemoCentryx, Vaxcyte, Iovance
Biotherapeutics, Allakos, Atreca,
Biomea Fusion

Car Traffic Count = 26,920 Average Cars Per Day, El Camino Real.

Walking Distance to Caltrain and El Camino Bus Lines.

Investment Analysis:

Existing Lease: 1,185 sf, Sage Vet Tenant

Expires 12/31/26, options to renew, but projected to not renew.

Gross Revenue:

 $($6.50/sf NNN + $2.09/sf CAMs) \times 1,185 sf = $122,149.80 / yr$

Expenses:

Current Property Tax = \$20,870 / yr

New Property Tax = 1.1161% x \$1,800,000 = \$20,869.86 + \$1,540 = \$21,629.80 / yr

Property Insurance = \$4,000 / yr

Maintenance = \$4,800 / yr

Current Total Expenses = \$29,669.86 / yr

Proforma Total Expenses = \$30,429.80 / yr

Current NOI = \$62,760.14 / yr Proforma NOI = \$62,000.20 / yr

ANIMAL DENTAL CLINIC

Asking Price = \$1,800,000

Current Cap = 5.14% Proforma Cap = 5.10%

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