



QSR/Drive-Thru at Lighted Intersection with I-35 Visibility
3501 San Dario Ave. | Laredo, TX 78041

0.3544 Acres / 15,438 SF

Lot Size

±2,612 SF

QSR/Drive-Thru Restaurant

46,086 VPD

Lighted Intersection with
Access on Two Streets



Interstate 35 Visibility

This is the first QSR/drive-thru after exiting IH-35 South and heading east on Lafayette, and it is the last QSR/drive-thru when traveling west on Saunders before turning right on San Dario to IH-35 North entrance ramp.

Dense Medical Daytime Population

The property is located two miles directly along Lafayette Street/Saunders Street from Laredo Medical Center and is a 7-minute drive to reach both Laredo Specialty Hospital, the VA Hospital and Gateway Community Health Center

Established and Proven Trade Area

Property is less than a mile from H-E-B grocery anchored shopping center and is two miles from Mall del Norte.

Established and
proven trade area



Joey Ferguson, Senior Associate

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This information has been obtained from sources believed reliable. We have not verified it and make no guarantee about it.



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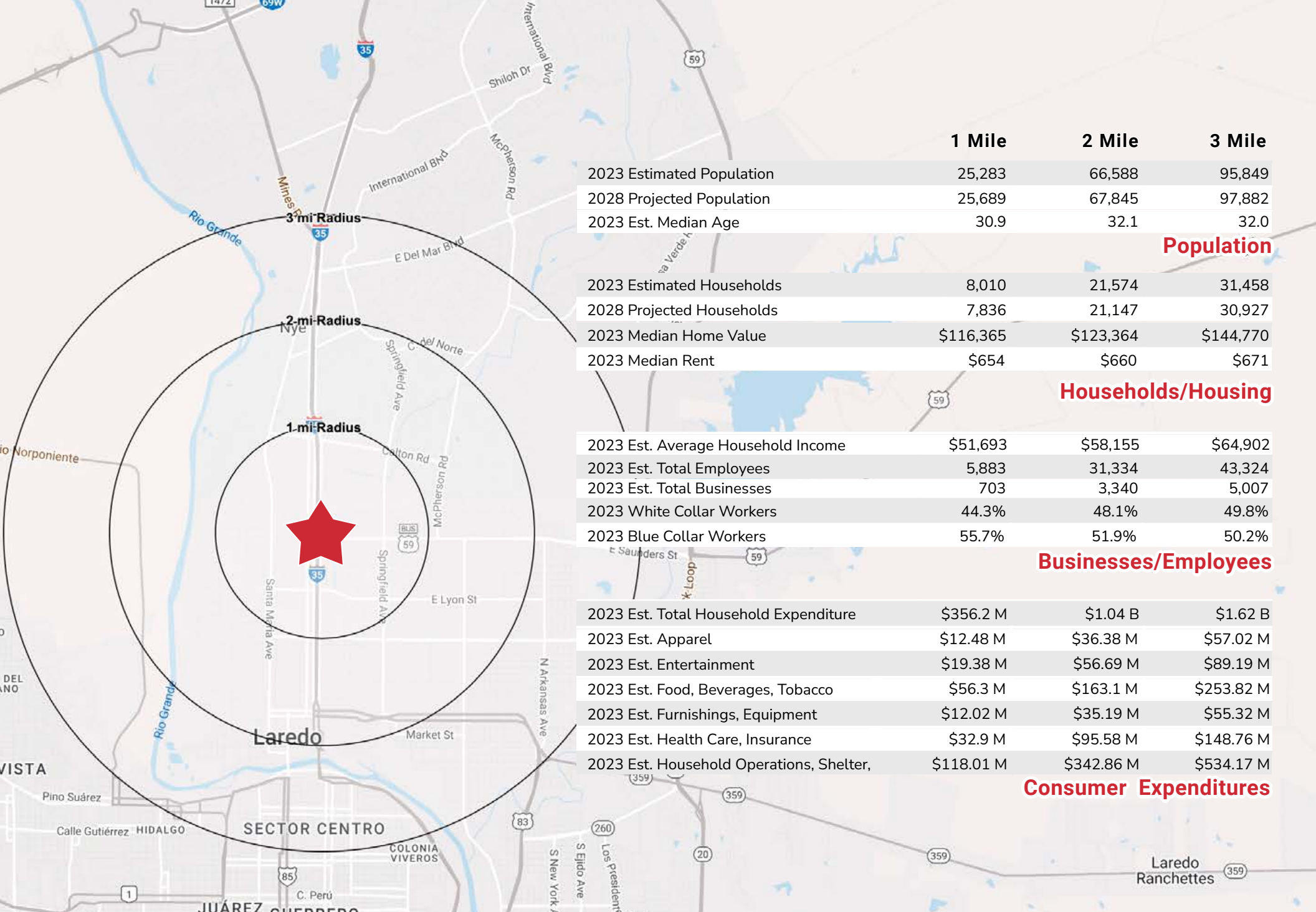
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	1 Mile	2 Mile	3 Mile
2023 Estimated Population	25,283	66,588	95,849
2028 Projected Population	25,689	67,845	97,882
2023 Est. Median Age	30.9	32.1	32.0

Population

2023 Estimated Households	8,010	21,574	31,458
2028 Projected Households	7,836	21,147	30,927
2023 Median Home Value	\$116,365	\$123,364	\$144,770
2023 Median Rent	\$654	\$660	\$671

Households/Housing

2023 Est. Average Household Income	\$51,693	\$58,155	\$64,902
2023 Est. Total Employees	5,883	31,334	43,324
2023 Est. Total Businesses	703	3,340	5,007
2023 White Collar Workers	44.3%	48.1%	49.8%
2023 Blue Collar Workers	55.7%	51.9%	50.2%

Businesses/Employees

2023 Est. Total Household Expenditure	\$356.2 M	\$1.04 B	\$1.62 B
2023 Est. Apparel	\$12.48 M	\$36.38 M	\$57.02 M
2023 Est. Entertainment	\$19.38 M	\$56.69 M	\$89.19 M
2023 Est. Food, Beverages, Tobacco	\$56.3 M	\$163.1 M	\$253.82 M
2023 Est. Furnishings, Equipment	\$12.02 M	\$35.19 M	\$55.32 M
2023 Est. Health Care, Insurance	\$32.9 M	\$95.58 M	\$148.76 M
2023 Est. Household Operations, Shelter,	\$118.01 M	\$342.86 M	\$534.17 M

Consumer Expenditures

Presented By



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Joey Ferguson is a powerhouse real estate professional with over 15 years of experience in the business. He has been named a Top Producer seven years running since 2009, and is recognized as one of the top real estate agents in Laredo, TX and the surrounding area. Clients describe Joey Ferguson as “extremely knowledgeable,” and he is known to push on behalf of his clients to bring results. Joey’s specialties include buyer’s agent, listing agent, consulting, and commercial real estate. He is well versed in every aspect of the real estate world, and serves his clients with exceptional customer care. Joey Ferguson is a worldclass gentleman and a highly skilled salesman.

As a married family man with four wonderful children - three girls and a boy - Joey understands what it means to put family first. Working with clients and guiding them through the process of purchasing or selling residential and commercial real estate are Joey’s areas of expertise. He is always honest and ethical, never putting you, your family or your business in a position of unfair compromise. And as a REALTOR, Joey goes above and beyond the even the highest expectations of top real estate agents. He has been a part of the Laredo community since 2001 and has taken the real estate market by storm with remarkable sales ability.

Joey loves learning about and using new technology, and appreciates beautiful historical architecture. In his spare time, Joey loves to hang out with his kids and play on their PS4 with them. He also leads an active lifestyle, enjoying football, soccer, biking, jogging, swimming and a variety of outdoors sports. Joey’s personal life is as well rounded as his professional life.



Information About Brokerage Services

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

NAI Swisher & Martin Realty	443600	cristy@swishermrealty.com	(956)725-3800
Licensed Broker /Broker Firm Name or	License No.	Email	Phone
Primary Assumed Business Name			
DSS Development Corporation	443600	cristy@swishermrealty.com	(956)725-3800
Designated Broker of Firm	License No.	Email	Phone
Cristina Swisher	414292	cristy@swishermrealty.com	(956)725-3800
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Joe William Ferguson Jr	492776	joeyferguson@outlook.com	(956)324-5639
Sales Agent/Associate's Name	License No.	Email	Phone

Buyer/Tenant/Seller/Landlord Initials

Date

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov

IABS 1-0 Date