

PARK ON MEDICAL

4115 Medical Dr, San Antonio TX 78229

THE PROPERTY

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THE PROPERTY

EXECUTIVE SUMMARY

The Park on Medical, located at 4115 Medical Drive in San Antonio, Texas, presents a rare value-add investment opportunity in the heart of one of the city's most dynamic healthcare corridors. This five-building, approximately 26,888-square-foot medical and professional office park sits on a 2.25-acre site within immediate proximity to the South Texas Medical Center, a thriving hub home to nine major hospitals and healthcare institutions employing over 30,000 professionals. With current occupancy of 80% and majority of tenancy consisting of gross leases, the property offers immediate upside through lease-up of vacant suites and strategic repositioning via lease conversions to NNN, maximizing NOI. The property also features potential to expand square-footage and develop a sixth building. The flexible C-2 zoning also allows for a diversified tenant mix, including retail or specialty uses, further enhancing income stability and market appeal.

The Park on Medical is well-positioned for investors seeking both near-term cash flow and long-term value growth. Tenants enjoy flexible suite configurations, ample parking, and attractive garden-style architecture within a walkable and transit-accessible environment. With competitive market rents, the possibility to add an additional building along Medical Drive, and the strength of San Antonio's booming healthcare sector, this asset represents a compelling opportunity for investors to capitalize on market momentum through active management, strategic leasing, and thoughtful enhancements.





PROPERTY INFORMATION



4115 Medical Dr, San Antonio, TX 78229

ADDRESS



2.25

AC Land



Located minutes from San Antonio's medical hub with easy access to I-10

LOCATION



26,888 SF

Total Building SF

3684 SF Bldg 1 Bldg 2 8062 SF Bldg 3 5941 SF Blda 4 3926 SF Blda 5 5275 SF Bldg 6 **TBB**



3 One-story and 2 Two-story buildings

with potential to add a 6th building of approximately 3000-6000 SF *plans included*



1983

Year Built



Multiple

Tenancy



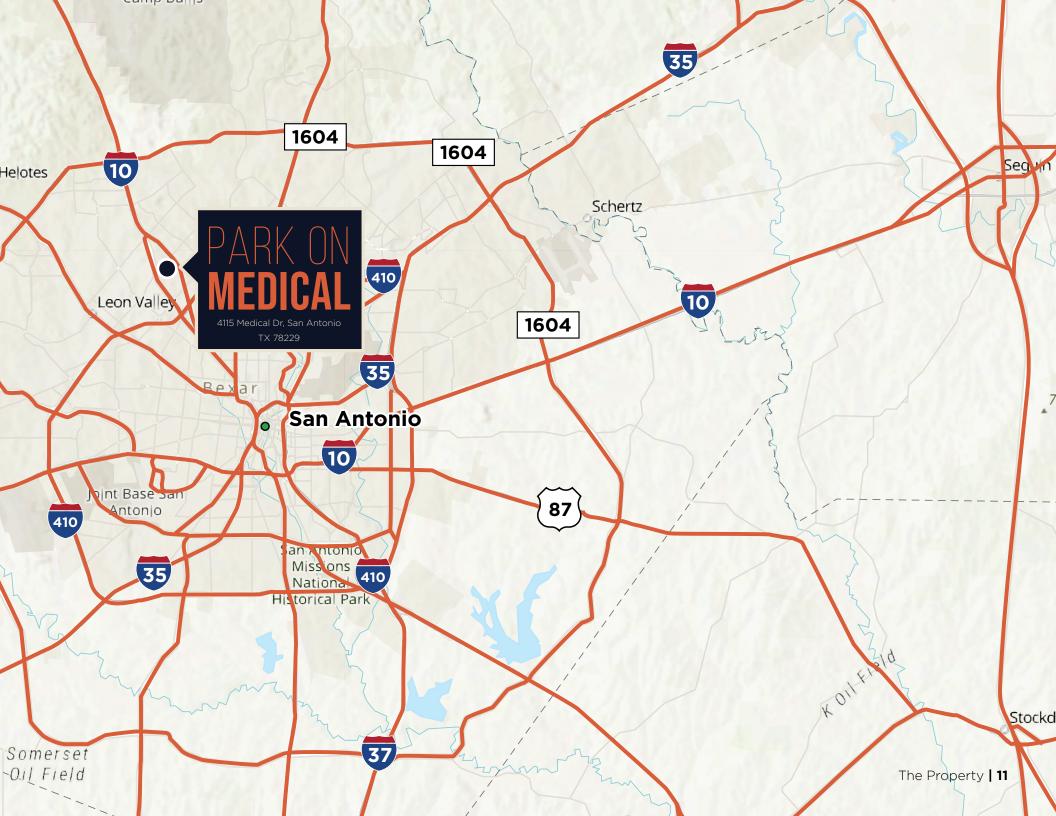
80% Leased

Occupancy

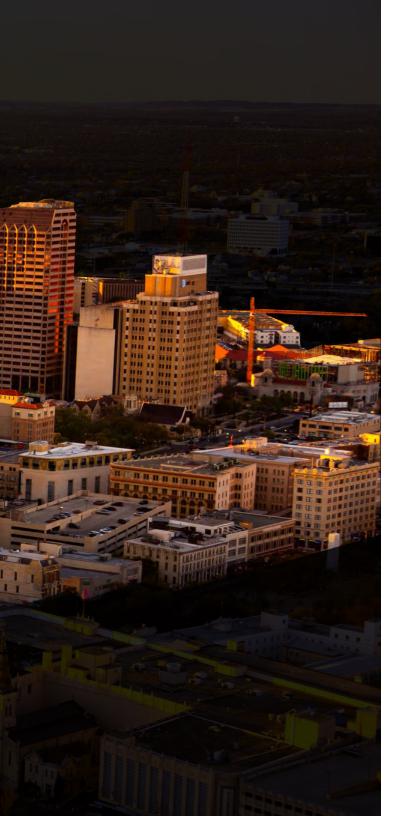


SITE PLAN









Submarket Analysis: Medical Office in Texas and San Antonio

The medical office market across Texas continues to demonstrate resilience and stability. underpinned by the state's growing population, aging demographics, and expanding healthcare systems. Texas benefits from a business-friendly environment, no state income tax, and a strong influx of both retirees and young professionals, all of which support long-term demand for healthcare services. Medical office properties remain a preferred asset class for investors due to their recession-resistant nature and long lease terms, often backed by creditworthy tenants. Across major metros in Texas-including Dallas, Houston, Austin, and San Antonio—medical office occupancy remains healthy. with many markets experiencing rental rate growth and low vacancy levels, particularly in areas adjacent to major hospital systems.

San Antonio, in particular, boasts a robust healthcare sector and is home to one of the largest concentrations of medical providers in South Texas. The Northwest submarket, anchored by the South Texas Medical Center, is a dominant healthcare hub encompassing over 75 medically related institutions, including hospitals, clinics, research facilities, and universities. This dense concentration creates a synergistic environment that consistently draws new providers and patients. The local medical office market enjoys strong fundamentals, with low vacancy rates and steady rental growth driven by limited new construction and continued provider demand. Properties located within or near the South Texas Medical Center command premium interest from both users and investors due to the area's high barriers to entry and consistent demand from healthcare tenants seeking proximity to major hospitals and referral networks.









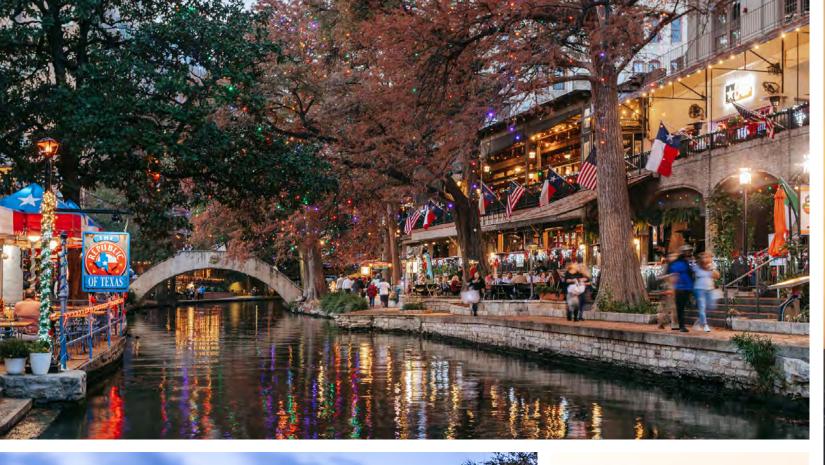




DEMOGRAPHICS

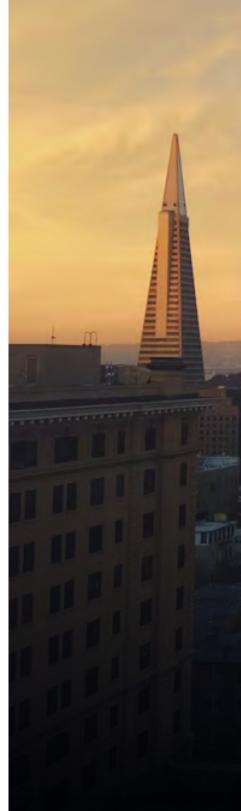
Miles	1	2	3	5	10
2024 Population	25,466	74,103	147,592	366,528	1,120,186
2029 Population Projection	27,236	79,175	157,126	389,382	1,191,219
Annual Growth 2024-2029	1.4%	1.4%	1.4%	1.3%	1.3%
Households	11,885	34,772	66,856	154,079	433,701
Average Household Income	\$52,736	\$59,829	\$65,980	\$71,407	\$81,994
Daytime Employment	42,476	84,648	123,779	225,569	617,105













San Antonio is one of Texas' most historic and culturally rich cities, blending deep-rooted heritage with modern growth and innovation. Known for iconic landmarks like the Alamo and the River Walk, San Antonio attracts over 30 million visitors annually while offering residents a high quality of life, a low cost of living, and a welcoming community. As the second-most populous city in Texas, San Antonio continues to grow steadily, fueled by its diverse economy and strong fundamentals in healthcare, bioscience, military, tourism, and education.

A major hub for medical and research institutions, San Antonio is home to the renowned South Texas Medical Center—an expansive network of hospitals, clinics, and research facilities driving innovation and serving as the healthcare anchor for South Texas and beyond. The city also boasts a vibrant blend of arts, culture, and culinary traditions, along with access to an abundance of parks, trails, and green spaces. With its business-friendly climate, educated workforce, and ongoing infrastructure investment, San Antonio remains a resilient and attractive market for real estate investment and long-term growth.



Information About Brokerage Services



Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - o that the owner will accept a price less than the written asking price;
 - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Tarantino Properties	411489	jill@tarantino.com	713-974-4292
Licensed Broker /Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
Anthony Tarantino	218072	jill@tarantino.com	713-974-4292
Designated Broker of Firm	License No.	Email	Phone
Nick Tarantino	550719	nick@tarantino.com	512-302-4500
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Sydney Pugh	661863	sydney@tarantino.com	512-302-4500
Sales Agent/Associate's Name	License No.	Email	Phone
Buyer/Ter			

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov

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CONTACT INFORMATION

Nick Tarantino President - Austin

+1 512 302 4500

nick@tarantino.com

Ryan Hightower

Associate +1 512 302 4500

rhightower@tarantino.com

Sydney Price

Vice President. San Antonio +1 512 302 4500

sydney@tarantino.com



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