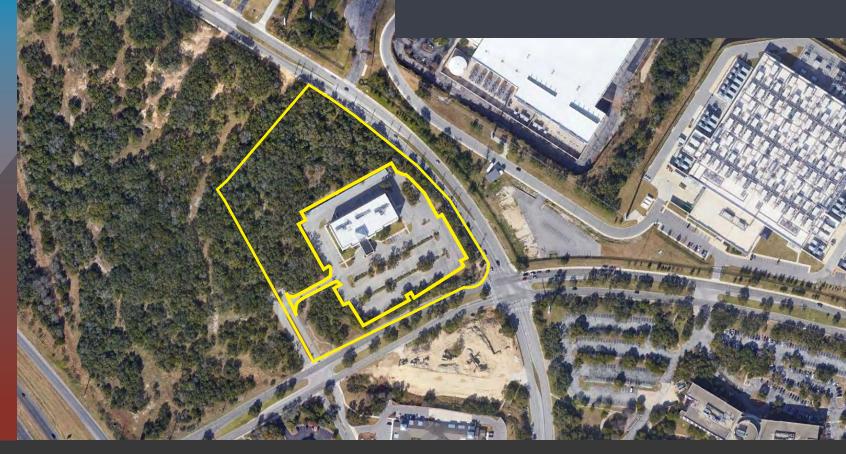
# WESTOVER HILLS GROUND LEASE

3903 Wiseman Blvd, San Antonio, Texas 78251





#### PROPERTY HIGHLIGHTS



## **Great Opportunity to Bank Land**

- 10.343 Acres
  - Includes Income from 0.6031- Acre Ground Lease with the Non-Exclusive Right to Use the Improvements on Remaining 3.2869 Acres Surrounding the Building Footprint
  - PLUS 6.453 Acres Unencumbered Land
- High-Growth Area of San Antonio



#### **Investment-Grade Ground Lease on 0.6031 Acres**

- Welltower Inc. is Ground Lessee (NYSE: WELL, an S&P 500 Healthcare REIT)
- 41 Years Remaining with Two 25-Year Renewal Options
- \$66,284 Annual Base Rent plus NNN (effective May 21, 2020)
- 2% Annual Escalations





# WESTOVER HILLS GROUND LEASE

# 0.6031-ACRE FOOTPRINT GROUND LEASE with non-exclusive use to 3.2869 acres surrounding building footprint

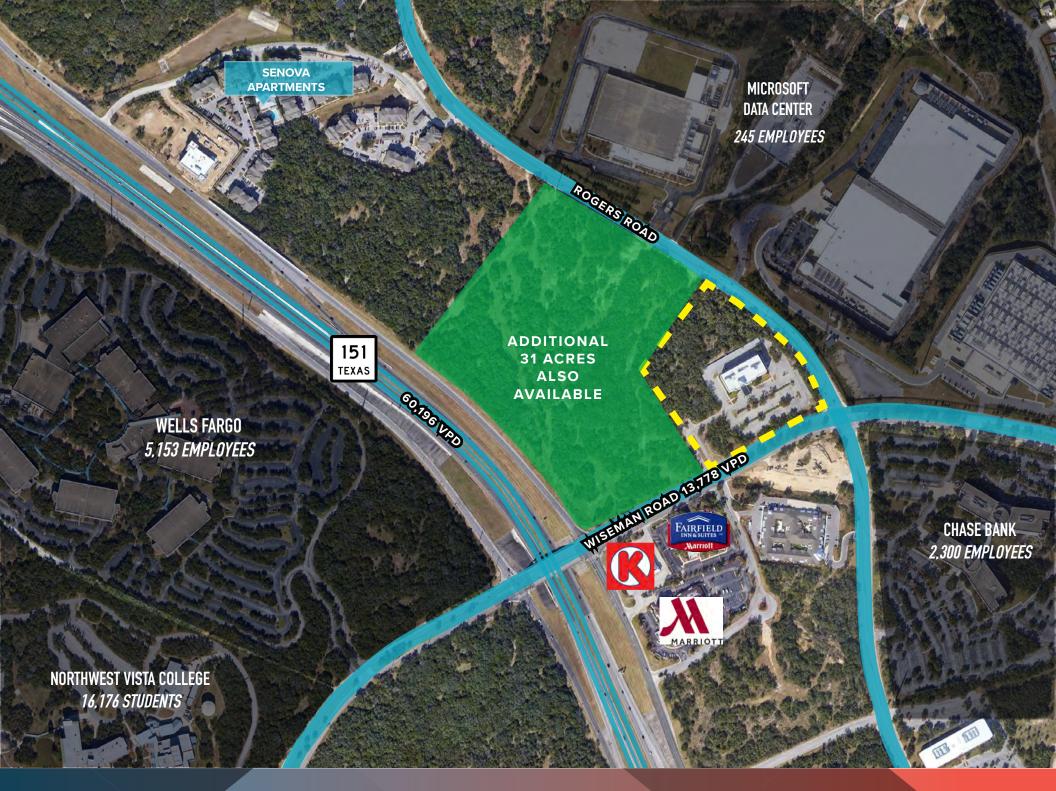
Remaining Lease Term:

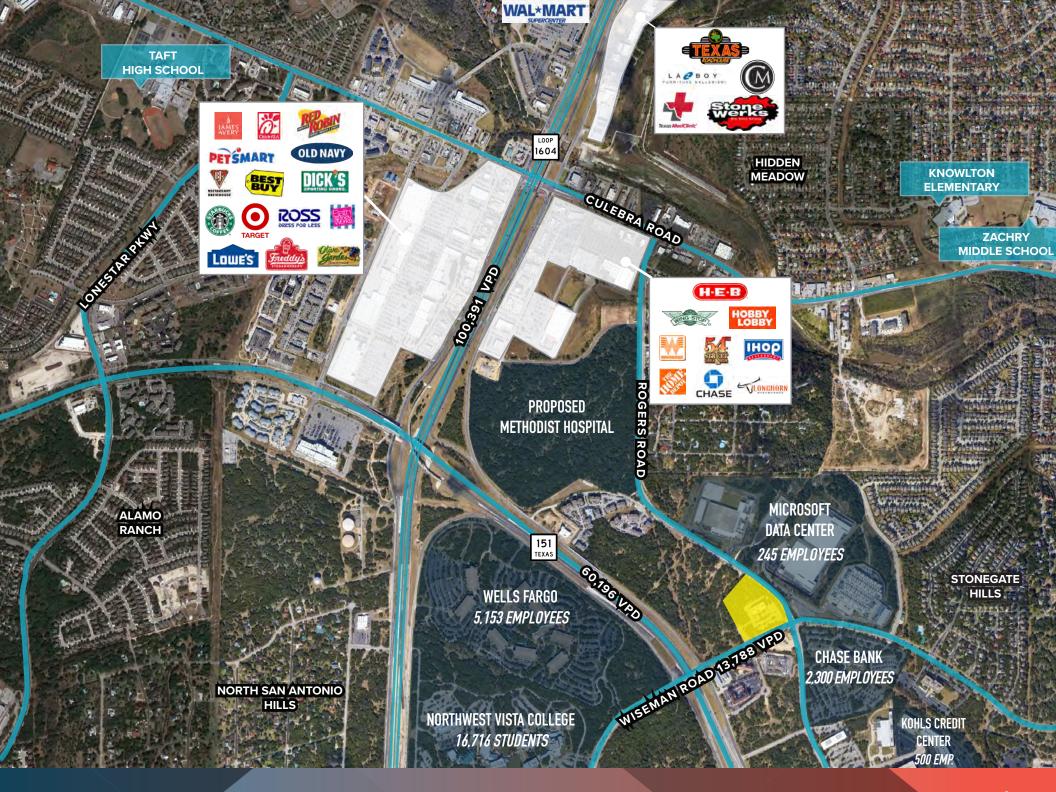
Renewal Options: Two – 25 Years Each

Price: Contact Broker

NOI: \$66,284

Escalation: 2% Annually







# WESTOVER HILLS TENANT OVERVIEW

Welltower, Inc. (NYSE: WELL; www.welltower.com) is an S&P 500 company headquartered in Toledo, Ohio

Total assets equaling \$33.381B

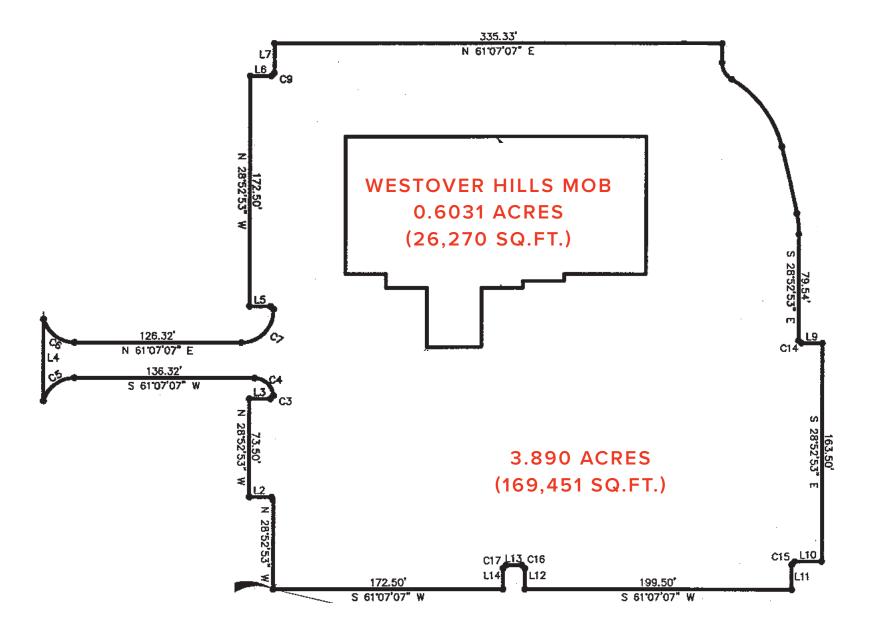
Over 40 years of investing exclusively in healthcare

Welltower named one of the World's Most Admired Companies by FORTUNE Magazine

#### PROPERTY OVERVIEW

This 10.343 acre tract at the northwest corner of Wiseman Blvd. and Rogers Road is in the foothills of the Texas Hill Country. The generally flat and rocky parcel includes a 0.6031-acre ground lease upon which a 3-story medical office building sits, and the non-exclusive right to use the improvements on the 3.2869 acres surrounding the building footprint. The remaining acreage is available for development.

### 3.890 ACRE SITE PLAN



# LOCATION OVERVIEW

#### FAR WEST SUBMARKET

As one of the fasting growing areas in the San Antonio MSA, the Far West Office submarket maintains the lowest office vacancy rate of 8.6% with 106 buildings and over 920 thousand square feet. The average office gross asking rent is \$25.23. The Northwest retail submarket includes 32.5 million square feet, with \$26.00 NNN average quoted rate and 5.5% vacancy rate (April 2020).

DEMOGRAPHICS					
	1 Mile	3 Miles	5 Miles		
Population	5,651	128,695	306,508		
Average HH Income	\$105,494	\$87,373	\$83,730		
Daytime Employees	7,470	24,585	63,409		



7th largest city in the US with 2.4 million people in the San Antonio-New Braunfels MSA



Home to Joint Bases San Antonio - Ft. Sam Houston, Lackland and Randolph



Ranked 1st in the nation for population growth\* and 3rd-fastest growing Large Metro Economy\*\*



Ranked 4th in the nation for Millennial Population Growth\*



3.2% unemployment rate San Antonio 3.5% unemployment rate Texas 3.6% unemployment rate United States (Bureau of Labor Statistics, January 2020)

\*San Antonio Commerical Real Estate, 2020

\*\*Headline Data, 2018



#### FORTUNE 500 HEADQUARTERS

COMPANY	RANKING	BUSINESS SECTOR
Valero	24	Petroleum Refiner & Marketing
USAA	101	Financial Services
iHeartMedia	466	Mass Media

#### CORPORATE HEADQUARTERS

COMPANY	BUSINESS SECTOR
Bill Miller BBQ	Fast Food Chain
CPS Energy	Utilities
Credit Human	Financial Institution
Cullen/Frost Bank	Financial Services
H-E-B	Super Market Chain
HVHC	Optical Manufacturing
Nexus	Healthcare and Insurance Clinical Review
NuStar	Energy
Rackspace	IT Managed Hosting Solutions
Security Service Federal Credit Union	Financial Institution
Southwest Research Institute	Applied Research

#### MAJOR EMPLOYERS

COMPANY	BUSINESS SECTOR	EMPLOYEES
JBSA - Lackland	Military	37,000
JBSA - Fort Sam Houston	Military	32,000
H-E-B	Super Market Chain	20,000
USAA	Financial Services	18,305
JBSA - Randolph	Military	11,000
Methodist Healthcare System	Healthcare	9,620
Toyota Motor Manufacturing	Manufacturing	2,834

# Education

The Alamo Area Community College district has five campuses with 60,000 students.

#### **PROFESSIONAL SCHOOLS**

St. Mary's University School of Law

Culinary Institute of the Americas (CIA)

University of Texas Health Science Center:

Medical School

Dental School

Nursing School

School of Allied Sciences

#### **ACCREDITED UNIVERSITIES**

Trinity University

University of Texas at San Antonio (UTSA)

University of the Incarnate Word (UIW)

St. Mary's University

Texas A&M University - San Antonio

Our Lady of the Lake University



#### **Affiliated Business Disclosure**

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#### **Confidentiality Agreement**

Your receipt of this Memorandum constitutes your acknowledgement that (i) it is a confidential Memorandum solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property, (ii) you will hold it in the strictest confidence, (iii) you will not disclose it or its contents to any third party without the prior written authorization of the owner of the Property ("Owner") or CBRE, Inc., and (iv) you will not use any part of this Memorandum in any manner detrimental to the Owner or CBRE, Inc.

If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return it to CBRE, Inc.

#### Disclaimer

This Memorandum contains select information pertaining to the Property and the Owner, and does not purport to be all-inclusive or contain all or part of the information which prospective investors may require to evaluate a purchase of the Property. The information contained in this Memorandum has been obtained from sources believed to be reliable, but has not been verified for accuracy, completeness, or fitness for any particular purpose. All information is presented "as is" without representation or warranty of any kind. Such information includes estimates based on forward-looking assumptions relating to the general economy, market conditions, competition and other factors which are subject to uncertainty and may not represent the current or future performance of the Property. All references to acreages, square footages, and other measurements are approximations. This Memorandum describes certain documents, including leases and other materials, in summary form. These summaries may not be complete nor accurate descriptions of the full agreements referenced. Additional information and an opportunity to inspect the Property may be made available to qualified prospective purchasers. You are advised to independently verify the accuracy and completeness of all summaries and information contained herein, to consult with independent legal and financial advisors, and carefully investigate the economics of this transaction and Property's suitability for your needs. ANY RELIANCE ON THE CONTENT OF THIS MEMORANDUM IS SOLELY AT YOUR OWN RISK.

The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property, and/or to terminate discussions at any time with or without notice to you. All offers, counteroffers, and negotiations shall be non-binding and neither CBRE, Inc. nor the Owner shall have any legal commitment or obligation except as set forth in a fully executed, definitive purchase and sale agreement delivered by the Owner.

# WESTOVER HILLS GROUND LEASE

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