

Offering Memorandum

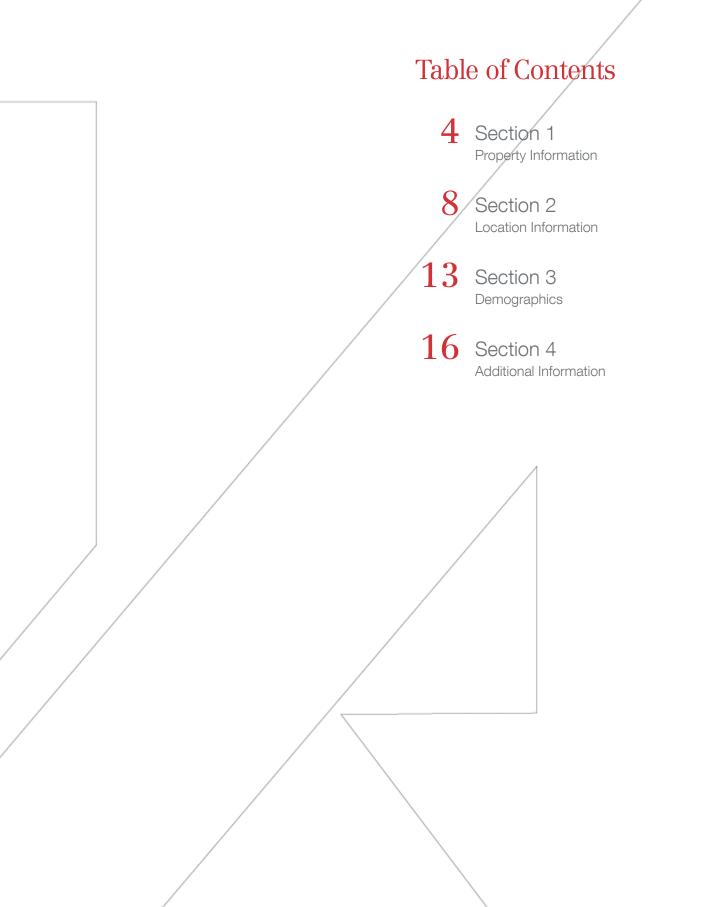
101 Fair Oaks Road

Arden, NC 28704



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Section 1 PROPERTY INFORMATION





SALE PRICE:	\$2,990,000
LOT SIZE:	3.41 Acres
BUILDING SIZE:	26,364 SF
YEAR BUILT:	1987

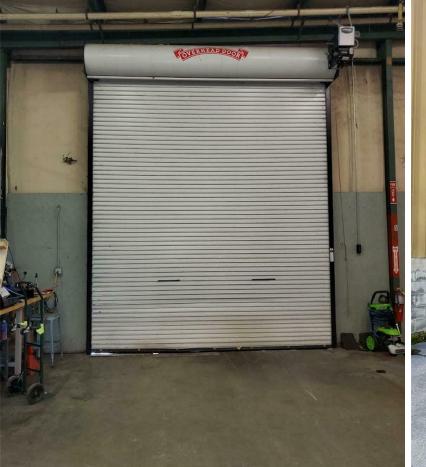
Property Overview

Opportunity for owner financing or lease/option!! 26,364 square foot light industrial property ideally located near major traffic routes.

This facility boasts 3-phase electrical service, approximately 2,600 square feet of office space with a luxurious reception area, and a vast 23,750-square-foot warehouse with ceiling heights ranging from 11.5 to 15.5 feet.

Additional features include 1 dock high and 3 drive-in/roll-up doors, 2 overhead cranes, fully conditioned throughout, 5 bathrooms, 2 breakrooms, 61 parking stalls, and a 16-camera security system. As an added bonus, there is an option to acquire a 1,250-square-foot, 3 bedroom, 2.5 bathroom single-family home with a full basement for an additional \$427,000.









For Sale **Industrial Property**

26,364 SF | \$2,990,000

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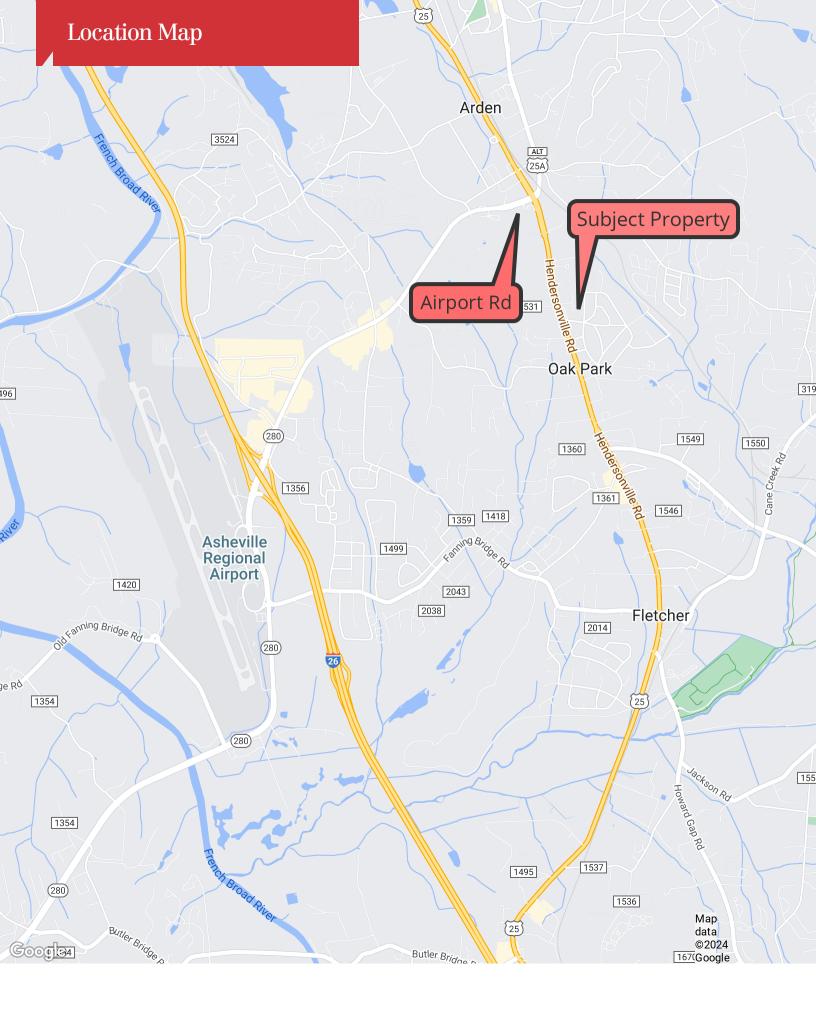


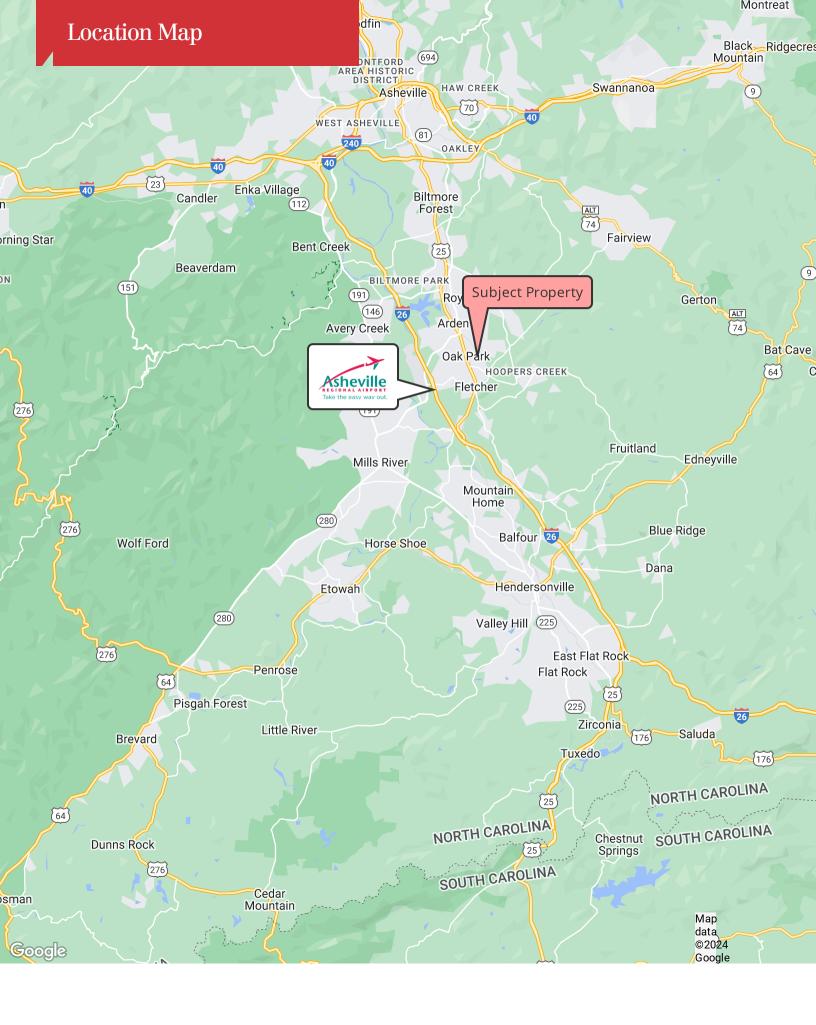


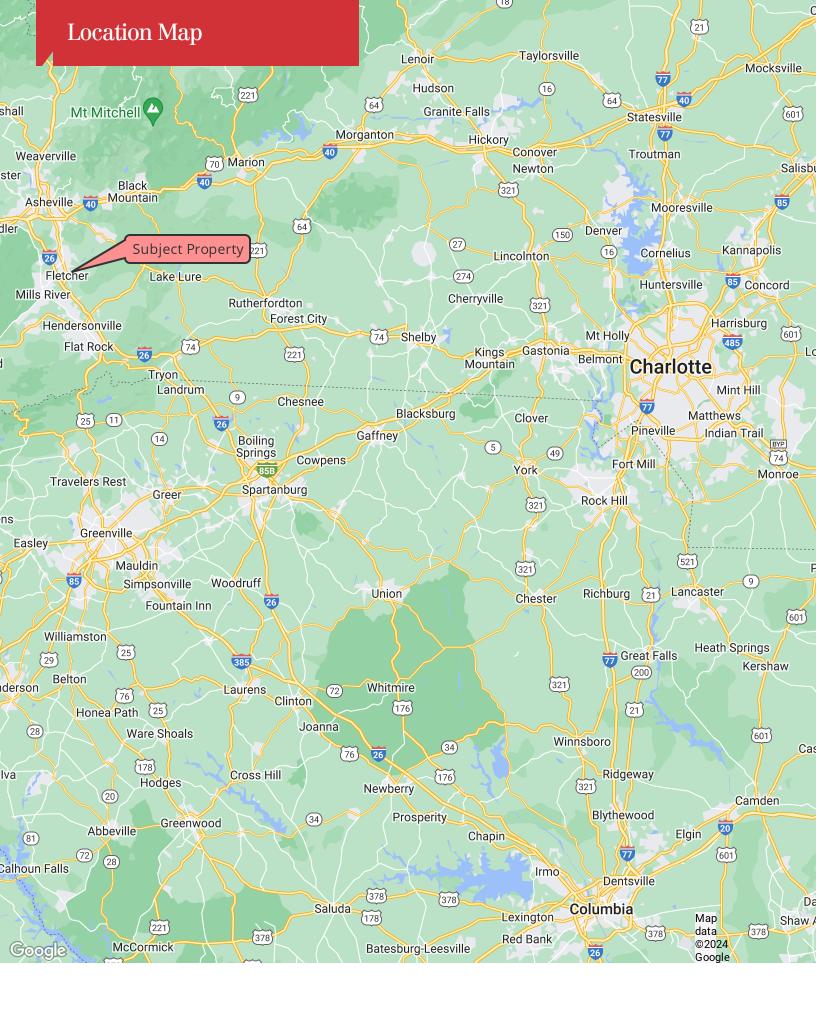


Section 2 LOCATION INFORMATION



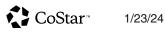








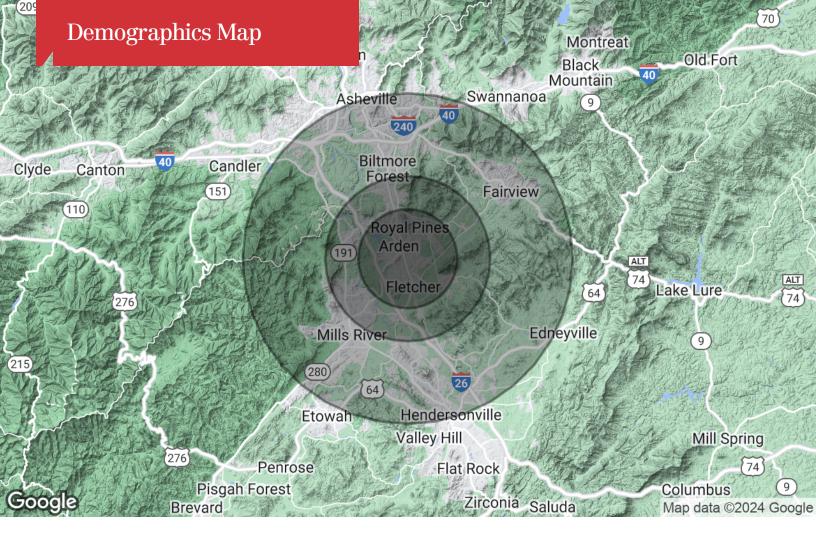
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Section 3 DEMOGRAPHICS





Population	3 Miles	5 Miles	10 Miles
TOTAL POPULATION	25,702	54,378	166,731
MEDIAN AGE	43.8	44.5	44.3
MEDIAN AGE (MALE)	42.8	43.2	42.5
MEDIAN AGE (FEMALE)	44.9	45.6	45.8
Households & Income	3 Miles	5 Miles	10 Miles
TOTAL HOUSEHOLDS	12,522	26,334	82,380
# OF PERSONS PER HH	2.1	2.1	2.0
AVERAGE HH INCOME	\$66,725	\$74,151	\$69,156
AVERAGE HOUSE VALUE	\$244,255	\$299,706	\$272,846
Race	3 Miles	5 Miles	10 Miles
% WHITE	87.7%	89.0%	88.9%
% BLACK	6.7%	6.3%	7.7%
% ASIAN	3.8%	3.6%	2.0%
% HAWAIIAN	0.0%	0.0%	0.0%
% INDIAN	0.2%	0.1%	0.2%
% OTHER	1.5%	1.0%	1.2%
Ethnicity	3 Miles	5 Miles	10 Miles
% HISPANIC	8.3%	6.4%	7.8%

* Demographic data derived from 2020 ACS - US Census

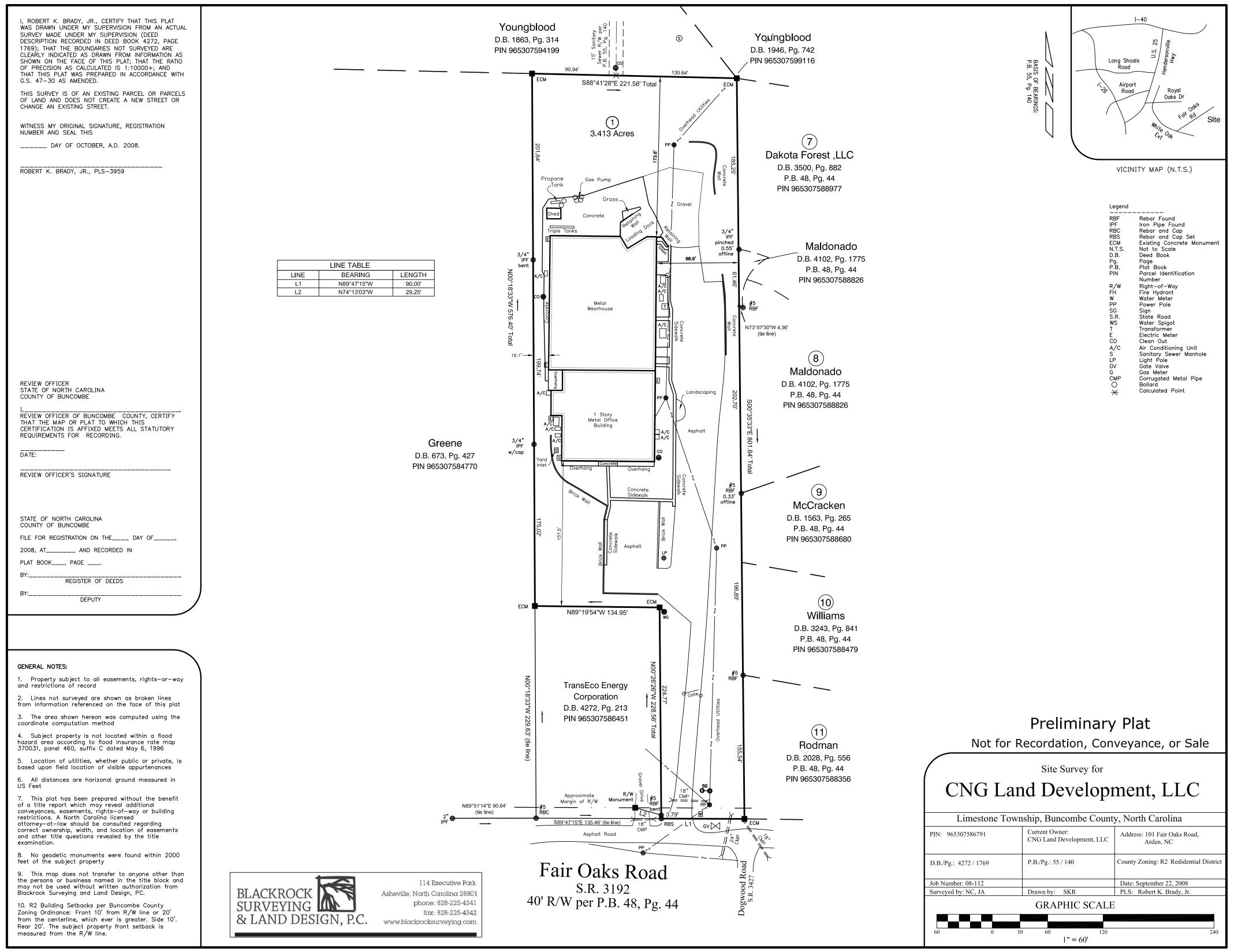
Total Households	12,522	26,334	82,380
Total Persons Per Hh	2.1	2.1	2.0
Average Hh Income	\$66,725	\$74,151	\$69,156
Average House Value	\$244,255	\$299,706	\$272,846
Total Population	25,702	54,378	166,731
Median Age	43.8	44.5	44.3
Median Age (Male)	42.8	43.2	42.5
Median Age (Female)	44.9	45.6	45.8

* Demographic data derived from 2020 ACS - US Census



Section 4 ADDITIONAL INFORMATION







Karl Nelson, CCIM

Commercial Broker

828.713.0927 tel knelson@naibeverly-hanks.com

Memberships & Affiliations

CCIM NAR ICSC

Education

NC State University - Bachelor of Science East Carolina University - Master's in Physical Therapy

Professional Background

Prior to moving to the mountains of Western North Carolina, I earned a master's degree in physical therapy. It was that career path that led me to practice as a physical therapist at Carepartners/Mission for 16 years. It also allowed me to work part-time; so I began investing in residential single-family and multi-family real estate in 2004. Since that time, I have been involved in solo and joint commercial and residential ventures and was fortunate enough to have the opportunity to earn the prestigious CCIM designation through the CCIM Institute. I have found that I have a passion for creative problem solving in deal negotiations, and also specialize in cash flow analysis for income producing properties.

My background as an investor since 2004 and involvement in a variety of deals has given me a clear understanding of the investor mindset. What's more, I like to foster a "win-win" spirit of investing that allows for smooth transitions in both simple and complicated transactions. Please call, email, or text and let me know how I can help you with your commercial asset, and/or assist you in meeting your commercial real estate investing goals.

I grew up on the South Carolina coast, but had the opportunity to work in New York City, Montana, Colorado, and Germany during my career as a physical therapist. As much as I miss the coast, my time in Boulder, Colorado gave me a love of the mountains. That's why I've called Asheville home for 17 years.