

3240, 3246, 3252 US HIGHWAY 421 N

FULLY-LEASED OFFICE/WAREHOUSE BUILDINGS

HIGHWAY 421 INDUSTRIAL CORRIDOR | WILMINGTON, NC





OUR TEAM

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SUMMARY

Cape Fear Commercial is pleased to present this investment opportunity: a fully-leased, multi-tenant industrial portfolio consisting of three (3) office/warehouse buildings fronting US Highway 421 N—just south of the intersection with Interstate 140—in the fastest-growing industrial corridor in the Greater Wilmington area.

The portfolio includes two (2) freestanding 10,000 SF buildings and one (1) freestanding 5,000 SF building, totaling ±25,000 square feet. A significant amount of additional land exists on-site, offering potential for expansion or future development. Final acreage is subject to verification based on wetlands, topography, setbacks, and existing stormwater infrastructure.

LOCATION	3240, 3246, 3252 US Highway 421 N Wilmington, North Carolina New Hanover County
PARCEL ID	R03200-002-008-000
ZONING	Zoned I-2 (Industrial)
SIZE (Land)	± 15.58 Acres
SIZE (Buildings)	± 25,000 SF Across Three (3) Buildings * Two (2) ±10,000 SF Buildings * One (1) 5,000 AF Building
TENANTS	100% leased to five (5) tenants at below-market, modified gross rents with relatively short lease terms remaining—offering substantial upside potential through renewals and restructuring. Please inquire with the listing agent for current lease details.
UTILITIES	* Water: One meter for all buildings, served via CFPUA * Sewer: All buildings are currently on septic systems
OTHER	The adjacent 10,000 SF building to the south is not included in the sale but shares a common driveway through a recorded easement and maintenance agreement.
PRICE	\$4,950,000

INVESTMENT SUMMARY

- +100% leased across five (5) tenants
- +±25,000 SF total across three buildings
- +Expansion or redevelopment potential on-site
- +Located on US Hwy 421 N with direct access to I-140
- +Municipal water (CFPUA); septic system
- +Below-market rental rates with short lease terms—value-add opportunity

MARKET SUMMARY

- + The US HWY 421's industrial corridor is rapidly expanding attracting companies like Kesseböhmer, Amazon, Home Depot, Ferguson, FedEx, Maersk, & Trane.
- + As of Q4 2024, Industrial Market demand in Wilmington is above the national average.
- + Wilmington, NC is among the top-performing markets in the industrial sector, boasting historically low vacancy rates.
- + Wilmington, NC is experiencing robust population growth, fueled by the coastal migration phenomenon of inbound moves to the Southeastern region.



VIEWS OF CAPE FEAR RIVER FROM THE REAR OF THE PROPERTY.

PROPERTY PHOTOS



AERIALS



HWY 421 COMMERCIAL CORRIDOR



PENDER COMMERCE PARK



TICONA/FORTRON INDUSTRIES

WILMINGTON TRADE CENTER
3.3M SF Class A Industrial Park
on 212 Acres

BOBCAT OF WILMINGTON

SOUTH ATLANTIC SERVICES

CAPE FEAR HABITAT FOR HUMANITY

SUBJECT

NEW HANOVER COUNTY RECYCLING

MID ATLANTIC ROOFING SUPPLY

HISTORIC DOWNTOWN WILMINGTON
PORT OF WILMINGTON



HWY 421 INDUSTRIAL CORRIDOR OVERVIEW

The Highway 421 corridor has rapidly emerged as the Greater Wilmington region's premier industrial growth area. Located just north of downtown Wilmington and running parallel to the Cape Fear River, this corridor offers unmatched access to the Port of Wilmington, I-140, and major regional routes including I-40, Hwy 17, and Hwy 74/76.

Significant public and private investment—exceeding \$500 million in recent years—has transformed this area into a high-demand hub for industrial users seeking accessibility, scalability, and modern infrastructure. The corridor supports a wide range of businesses, from international logistics and food processing to manufacturing and last-mile delivery.

STRATEGIC ADVANTAGES

- + Port Proximity: Just 12 miles to the Port of Wilmington, a deepwater port with global shipping access
- + Highway Access: Immediate access to I-140, Hwy 421, and connectivity to I-40 & Hwy 74/76
- + Airport Access: 11 miles to Wilmington International Airport (ILM)
- + Established Industrial Base: Home to nationally recognized tenants including Amazon, FedEx, Maersk, and Coastal Beverage

FEATURED INDUSTRIAL PARKS

PENDER COMMERCE PARK



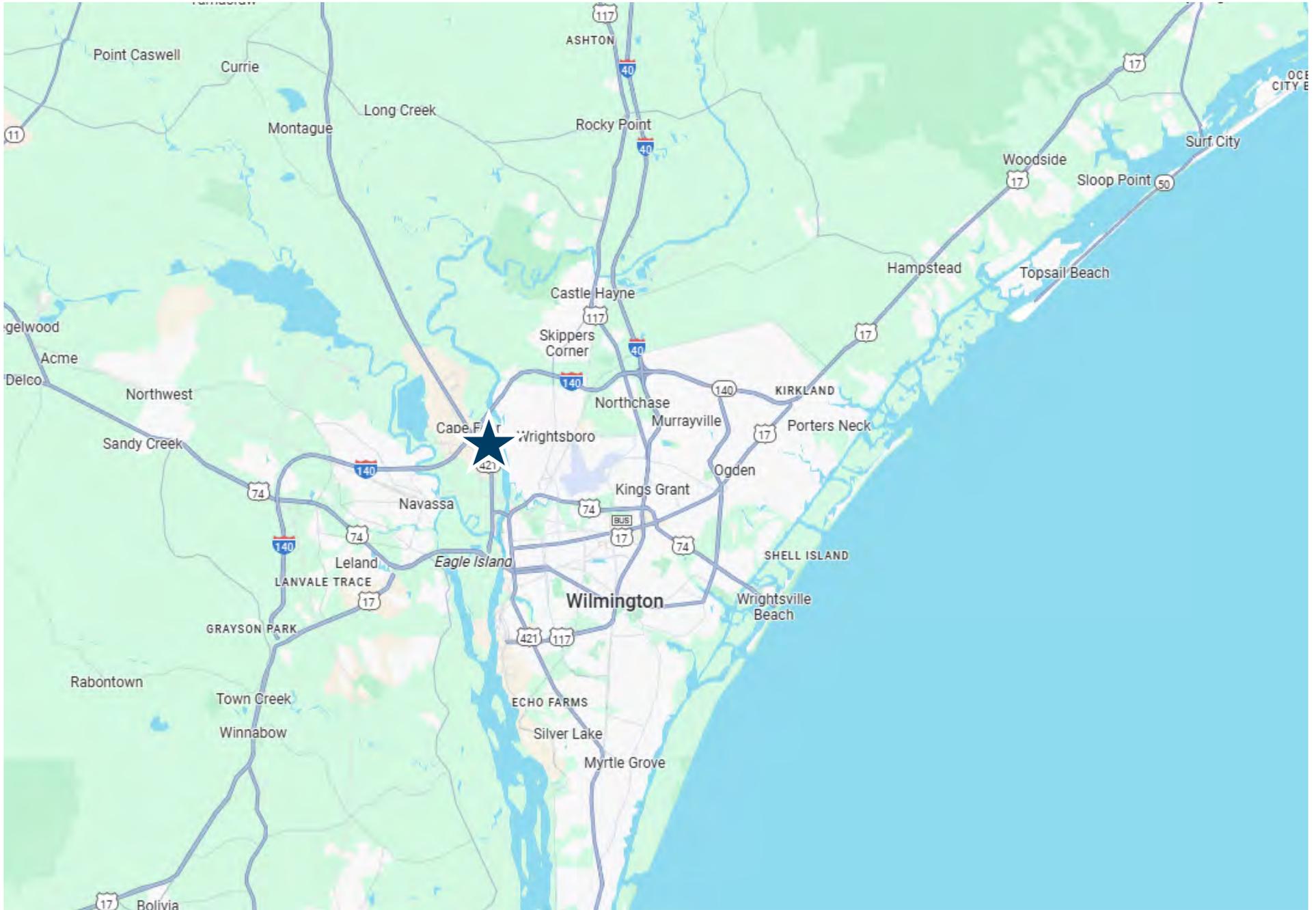
WILMINGTON TRADE CENTER



GIS AERIAL



LOCATION MAP



MARKET OVERVIEW

Wilmington, North Carolina



Wilmington, North Carolina

Wilmington is a dynamic and thriving coastal community situated between the Cape Fear River and Atlantic Ocean in New Hanover County, North Carolina. It is the largest city in southeastern North Carolina and the eighth largest city in the state, as well as the principal city in the Wilmington Metropolitan Statistical Area (MSA).

As the cultural and business center of southeastern North Carolina, Wilmington boasts a charming historic district and lively arts scene. Points of interest include the Cape Fear Museum, the Cameron Arts Museum, Thalian Hall Center for the Performing Arts, Cape Fear Community College's Wilson Center, World War II Memorial Battleship USS North Carolina and the Bellamy Mansion, one of North Carolina's finest examples of historic antebellum architecture. The city plays host to one of the largest domestic television and movie production facilities outside of California and has an inviting business climate, which has attracted major employers such as GE-Hitachi Nuclear Energy, GE Aviation Corning, MegaCorp and Thermo Fisher Scientific. Furthermore, as North Carolina's largest port city, Wilmington serves as the backbone of state international trade.

With a beautiful riverfront, miles of unspoiled beaches and great local seafood restaurants, Wilmington offers the best of a casual, coastal lifestyle. It also boasts the appeal of a small, contemporary city with its global business opportunities and newly revitalized downtown. Top-notch medical facilities, award-winning institutions of higher learning and various entertainment/recreation options also make Wilmington an attractive choice for residents and visitors alike.

Wilmington MSA by The Numbers

Population	467,031
Median Age	46.4
Households	203,962
Average Household Size	2.25
Housing Units	257,560
Average Household Income	\$103,982
Median Household Income	\$75,596
Median Net Worth	\$274,166
Median Disposable Income	\$60,445
Education	40.5% Bachelor's/Grad/Prof Degree 30.2% Some College/Associate's Degree 23.6 High School Degree 5.7% No Diploma
Total Businesses	19,541
Total Employees	191,325
Employment	62.3% White Collar 19.3% Blue Collar 18.3% Services
Unemployment Rate	3.6%

Source:

ESRI forecasts for 2024 and 2029. Census Bureau 2020 decennial Census in 2020 geographies.



AWARDS & ACCOLADES

America's Best Riverfront Town
USA Today

#8 Best City For Tourists
ValuePenguin

#7 Most Fun, Affordable City
Bloomberg Business Week

#1 Best Place To Retire in North Carolina
Expedia.com

#32 On List of Best Places For Business & Careers
Forbes

America's 13 Hottest Up-and-Coming Coffee
Cultures
Expedia.com

#25 Best Small Town Honeymoon Destinations
in the U.S.
VacationIdea Dream Vacation Magazine

#3 Top Destinations on the Rise
Trip Advisor

#2 Best City to Start A Business in the U.S.
Nerd Wallet

Named to List of Coolest American Towns
Jetsetter Magazine

A Top 10 Small Foodie City
Yelp

#1 Best AI Fresco Dining Neighborhood
USA Today

A 2022 "Top Performing City" in Terms of Economic
Growth
Milken Institute

Charming Under-the-Radar Southern Cities Worth
Exploring
U.S. News & World Report

#18 City for Cost of Doing Business
Forbes

Best Places To Live for Triathletes
Triathlete Magazine

Top 10 City for Recent Grads
Livability

Among Best Cities for Beer Drinkers
SmartAsset

Azalea Festival Named #5 Best Flower Festival
USA Today

Wrightsville Beach Named to List of South's
Best Beaches
Southern Living

Named to List of 20 Coolest Beach Towns in
America
MatadorNetwork.com



THE COASTAL MIGRATION PHENOMENON

The Southeast is leading the nation in population growth. Coastal cities like Wilmington and Myrtle Beach are at the forefront of the surge.

Wilmington has benefited from disproportionately strong in-migration trends that are taking hold in other Southeastern coastal markets. The area's high-quality standard of living, attractive/moderate climate, favorable business environment, diverse economy, first-class healthcare options and abundant lifestyle amenities are major draws for those contemplating relocation.

Population and in-migration trends are important metrics that portend future apartment demand and rent growth trajectories.

Percent change in population, 2010-2021



NOTE: Population growth includes only coastal counties for above referenced states. United States population growth includes both coastal and inland counties.

Source: National Ocean Economic Program

THE COASTAL MIGRATION PHENOMENON

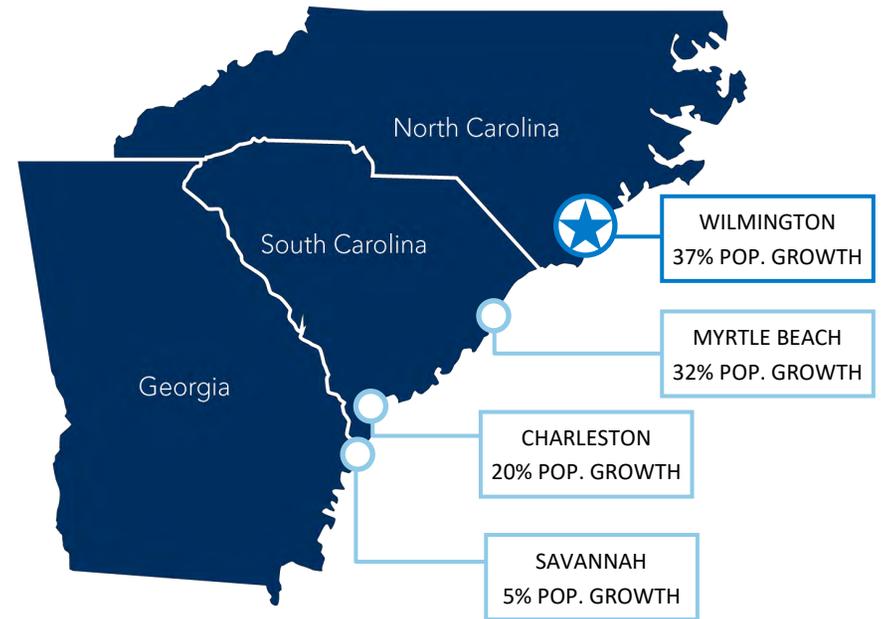
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Continued out-sized population growth along Southeastern coastal counties will spur more apartment demand and lead to out-sized rent growth and asset appreciation.

- + 81.3% of the population lives in coastal states on 57% of the nation's land area.
- + 36.9% of the population can be found in counties adjacent to water, and these counties occupy less than 18% of the nation's land.
- + Overall U.S. population growth between 2004 and 2021 was 48.2 million people.
- + 78.1% of the growth occurred in the coastal states and 26.8% in shore-adjacent counties.



Wilmington realized the largest % population increase in the nation post pandemic in 2020.

– United Van Lines 2021

Wilmington continued this trend in 2022 as the #1 MSA in Inbound Migration.

– United Van Lines 2022

Novant Health / NHRMC
is the 9th largest hospital in
NC & has a \$1 billion annual
economic impact



GROWING & DIVERSIFIED ECONOMY

Tremendous population growth over the past few years has stimulated the local economy, which has become increasingly more diversified. The medical, manufacturing, pharmaceutical/biotech, education, tourism and transportation industries are well represented and attract a talented workforce with a strong demographic profile.

MEDICAL



Novant Health / NHRMC

- 7,000 employees / 560 physicians
- 3 campuses
- 855 licensed beds
- 9th largest hospital in NC
- \$1 billion annual economic impact



Wilmington Health

- 870 employees across 22 locations in the greater Wilmington area
- Largest private, multi-specialty group practice in Southeastern NC



Well Care Home Health

- 590 Wilmington-based employees
- Leading home care assistance, rehabilitation and nursing organization

MANUFACTURING



General Electric

- 2,175 employees across GE Aviation and GE Hitachi locations
- GE Hitachi: provider of advanced reactors and nuclear services
- GE Aviation: provider of jet engines and systems for commercial and military aircraft

CORNING

Corning

- 1,000 total employees
- World's largest optical fiber manufacturing facility



PHARMACEUTICALS / BIOTECH



ThermoFisher Scientific

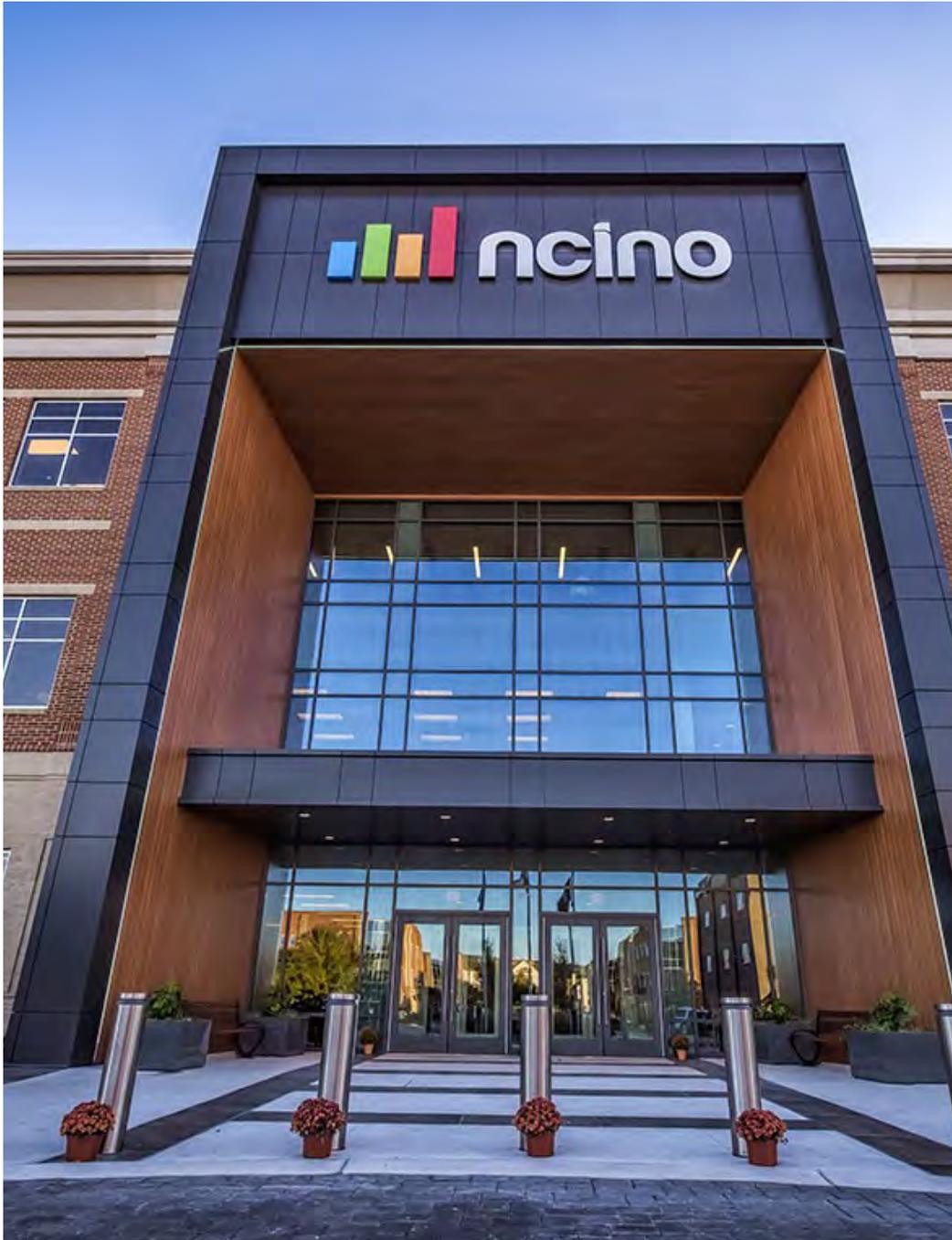
- 1,700 total employees
- CRO serving pharmaceutical, medical, biotechnology, academic and government



Alcami

- 455 total employees
- Pharmaceutical product contract development and manufacturing





BANKING / FINTECH



Live Oak Bank

- 660 employees
- Headquartered in Midtown submarket of Wilmington



Live Oak Bank

- 660 employees
- Headquartered in Landfall/Mayfaire submarket of Wilmington



Apiture

- 320 employees
- Headquartered in Landfall/Mayfaire submarket of Wilmington

“ The city (Wilmington) has become a FinTech and banking hub over the past few years, sparking the growth of a new class of tech startup founders. ”

– Hypepotamus | Jan 2021

FILM & PRODUCTION

The City of Wilmington has been dubbed “Hollywood East” and “Wilmywood” due to its longstanding ties to the film industry, which have been strengthened in recent years due to financial incentives that have been made available to filmmakers by the State of North Carolina.

Cinespace Wilmington

- One of the largest domestic television and movie production facilities outside of California
- 152,000 SF of production space on 10 column-free sound stages
- The facility has played host to numerous film, television and commercial projects, including: Iron Man 3, We’re the Millers, The Conjuring, Nights in Rodanthe, Dawson’s Creek, One Tree Hill and Eastbound and Down.



TOURISM

Wilmington Tourism

- Provides 6,470 jobs
- Supports a payroll of ~\$150M
- New Hanover ranked 7th among all NC counties in visitor spending in 2021
- In 2022, visitors to New Hanover County spent 41.23% more than in 2020



EDUCATION



UNC Wilmington

- 18,030 undergraduate/graduate students
- 2,540 total faculty/admin staff
- Offers 58 bachelor degree programs and 37 graduate programs – including a Ph.D. in marine biology – one of only three such programs offered on the Atlantic Coast



New Hanover County Public Schools

- Primary public school system
- 4,443 total employees / 26, 131 students



Cape Fear Community College

- NC's 5th largest community college
- 18,030 students employees
- 2,540 faculty/admin staff
- Offers over 60 technical degree programs of study, as well as two-year college transfer degrees and a wide variety of adult education and continuing education classes New Hanover County Schools for lifelong learning



UNCW Was Ranked 109th
On U.S. News & World Report's
2023-24 Best Colleges List

TRANSPORTATION



Port of Wilmington

- Busiest port in North Carolina
- Strategically located on the East Coast within 700 miles of more than 70% of the U.S. industrial base
- Operated by the North Carolina State Ports Authority
- Offers terminal facilities serving container, bulk breakbulk and ro-ro cargo operations
- Features a deep 42-foot navigational channel, nine berths with 6,768 feet of wharf frontage, four post-Panamax container cranes and three neo-Panamax container cranes.



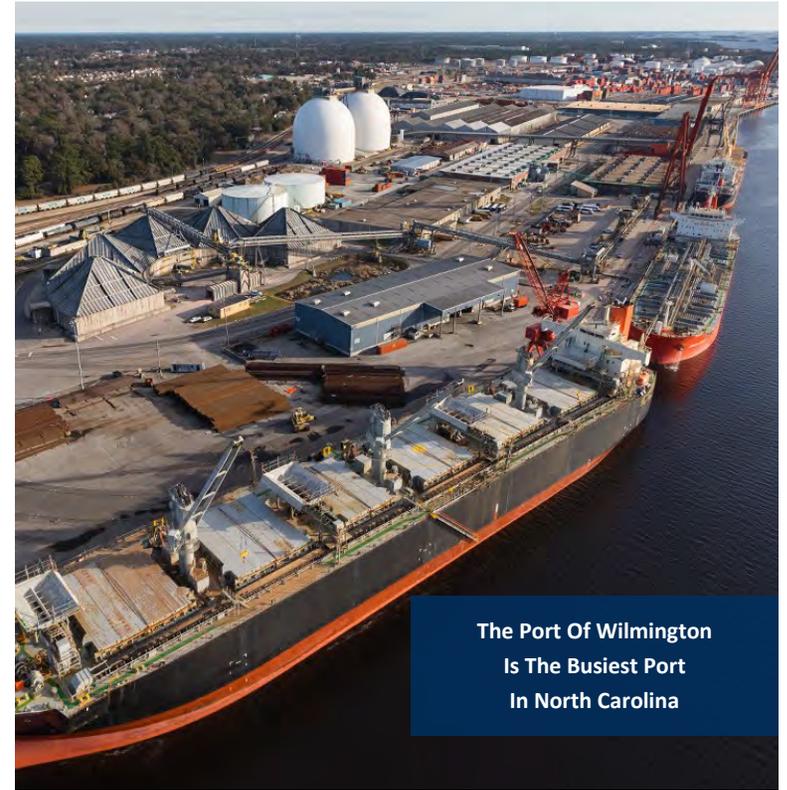
MegaCorp

- Premier logistics firm headquartered in the Landfall/ Mayfaire submarket of Wilmington
- 375 current employees
- Committed to 300 additional hires over next 5 years



ILM Airport

- 5th largest airport in NC
- 16,385 jobs
- \$2.25 billion economic impact annually
- \$68M terminal expansion opened in '22, increasing passenger capacity 50%
- Record high of 106,167 passengers in Aug'22



The Port Of Wilmington
Is The Busiest Port
In North Carolina



ILM Airport
5th Largest Airport In NC



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