

Treehill Commons Apartments

CONTENTS

01 Executive Summary

Investment Summary

02 Location

Location Summary Local Business Map Drive Times

03 Property Description

Property Features
Property Images
Unit Amenities

04 Financial Analysis

ncome & Expense Analysis

05 Demographics

General Demographics

Exclusively Marketed by:

Grayson Pounder

Pounder Realty President, Principal Broker (503) 680-4638 Grayson@PounderRealty.com 200008193





OFFERING SUMMARY

| COUNTY | Multnomah |
|-----------------|-------------|
| MARKET | Portland |
| SUBMARKET | SW Portland |
| BUILDING SF | 16,550 SF |
| LAND ACRES | .91 |
| NUMBER OF UNITS | 20 |
| YEAR BUILT | 1993 |

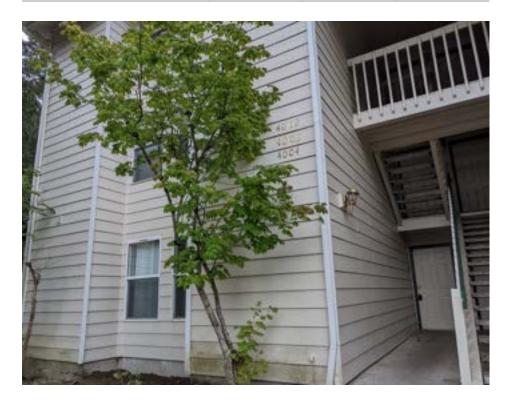
FINANCIAL SUMMARY

| PRICE | \$3,800,000 |
|--------------------------|-------------|
| PRICE PSF | \$229.61 |
| PRICE PER UNIT | \$190,000 |
| OCCUPANCY | 100.00% |
| NOI (CURRENT) | \$228,987 |
| NOI (Pro Forma) | \$268,427 |
| CAP RATE (CURRENT) | 6.03% |
| CAP RATE (Pro Forma) | 7.06% |
| CASH ON CASH (CURRENT) | 3.56% |
| CASH ON CASH (Pro Forma) | 6.15% |
| GRM (CURRENT) | 10.49 |
| GRM (Pro Forma) | 9.32 |
| | |

PROPOSED FINANCING

| LOAN TYPE | Amortized |
|---------------------|-------------|
| DOWN PAYMENT | \$1,135,000 |
| LOAN AMOUNT | \$2,665,000 |
| INTEREST RATE | 5.50% |
| ANNUAL DEBT SERVICE | \$181,584 |
| LOAN TO VALUE | 70% |
| AMORTIZATION PERIOD | 30 Years |

| DEMOGRAPHICS | 1 MILE | 3 MILE | 5 MILE |
|------------------------|-----------|-----------|-----------|
| 2025 Population | 15,489 | 126,463 | 375,753 |
| 2025 Median HH Income | \$129,067 | \$103,382 | \$96,370 |
| 2025 Average HH Income | \$190,775 | \$158,649 | \$143,483 |





Investment Highlights

- Prime Location with Lucrative Condo Conversion Upside: This multi-family property at 4004 SW Beaverton Hillsdale Hwy boasts a highly coveted close-in location and potential for a lucrative condo conversion.
- Additional Income: 8 Garages to Maximize Income and Tenant Satisfaction
- Recently Replaced Roof
- Low Maintenace LVP Flooring In Most Units

*Owner is a licensed Broker in Oregon State



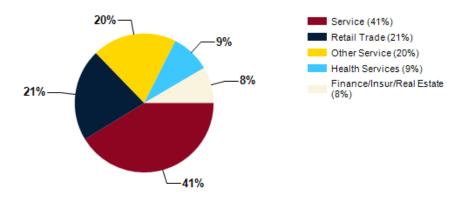




Highly Desireable SW Location

- The property is located in the bustling Southwest Portland neighborhood of Hillsdale, known for its vibrant community atmosphere and diverse range of local shops, restaurants, grocery stores, banks and so much more.
- Hillsdale offers convenient access to outdoor recreational opportunities, with proximity to Gabriel Park and the Willamette River, making it an attractive location for those who enjoy an active lifestyle.
- The area is well-connected with public transportation options, including bus routes and the MAX light rail system, providing easy access to downtown Portland and other key areas within the city including area employers.
- Hillsdale is home to reputable educational institutions such as Wilson High School and the Hillsdale Campus of Portland Community College, making it a desirable area for people seeking quality education opportunities.
- The neighborhood boasts a strong sense of community engagement, with regular events such as farmers' markets and neighborhood clean-up initiatives, fostering a close-knit and welcoming environment for residents and businesses alike.

Major Industries by Employee Count

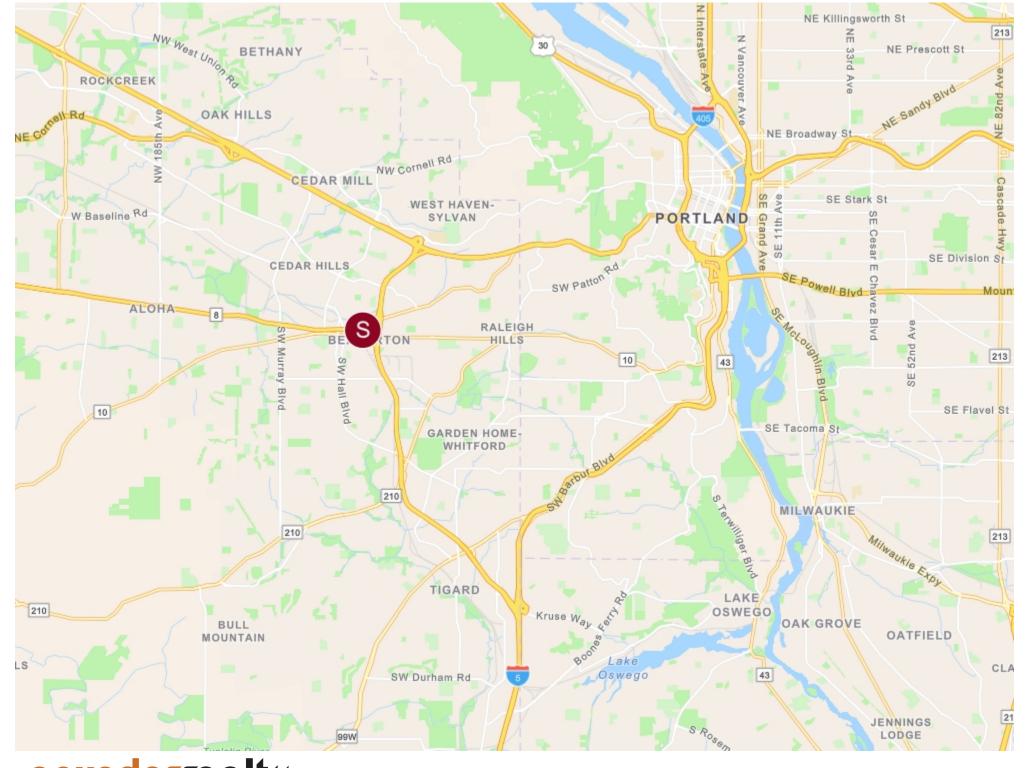


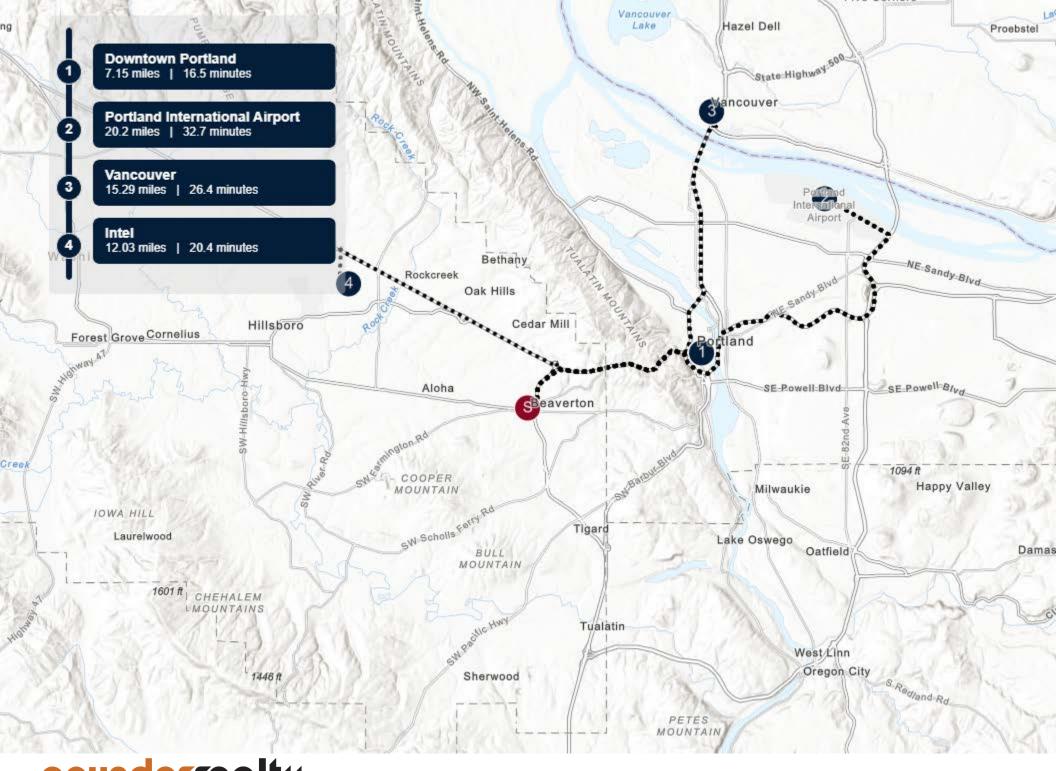
Largest Employers

| Intel Corporation | 23,192 |
|------------------------------------|--------|
| Oregon Health & Science University | 20,917 |
| Providence Health & Services | 20,700 |
| Kaiser Foundation | 13,086 |
| Nike Inc. | 10,700 |
| Fred Meyer | 9,000 |
| Portland Public Schools | 7,638 |
| City of Portland | 6,631 |

Washington County GDP Trend









| PROPERTY FEATURES | |
|---------------------|---------------------|
| NUMBER OF UNITS | 20 |
| BUILDING SF | 16,550 |
| LAND ACRES | .91 |
| YEAR BUILT | 1993 |
| # OF PARCELS | 1 |
| NUMBER OF STORIES | 2 |
| NUMBER OF BUILDINGS | 1 |
| WASHER/DRYER | W/D in unit |
| FEES & DEPOSITS | |
| APPLICATION FEE | 65 |
| SECURITY DEPOSIT | 800 |
| CONSTRUCTION | |
| FOUNDATION | Concrete |
| FRAMING | Wood |
| EXTERIOR | Lap Siding |
| PARKING SURFACE | Ashphalt |
| ROOF | Compisition Shingle |
| STYLE | Lowrise Garden |
| LANDSCAPING | Mature |









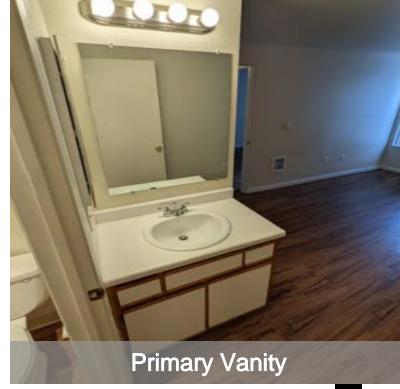






















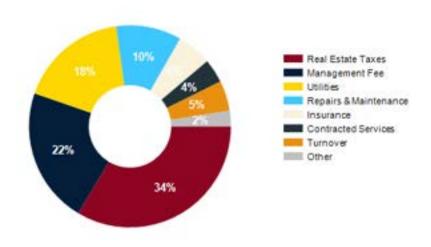


REVENUE ALLOCATION CURRENT

| 31% | Net Operating Income |
|-----|-------------------------------|
| OX. | Total Operating Expense |
| 23% | Reserves Annual Debt Service |
| 39% | Cash Flow After Debt Service |
| | |

| Net Operating Income |
|------------------------------|
| Total Operating Expense |
| Reserves |
| Annual Debt Service |
| Cash Flow After Debt Service |
| |
| |
| |
| |

DISTRIBUTION OF EXPENSES CURRENT



| INCOME | CURRENT | | PRO FORMA | |
|------------------------|-----------|--------|-----------|--------|
| Gross Scheduled Rent | \$325,949 | 90.0% | \$362,400 | 88.9% |
| Fee Income | \$14,739 | 4.1% | \$14,800 | 3.6% |
| RUBS | \$21,489 | 5.9% | \$21,062 | 5.2% |
| Garage Income | | | \$9,600 | 2.4% |
| Gross Potential Income | \$362,177 | | \$407,862 | |
| General Vacancy | | | -5.00% | |
| Effective Gross Income | \$362,177 | | \$389,742 | |
| Less Expenses | \$133,190 | 36.77% | \$121,315 | 31.12% |
| Net Operating Income | \$228,987 | | \$268,427 | |
| Annual Debt Service | \$181,584 | | \$181,584 | |
| Cash flow | \$47,402 | | \$81,842 | |
| Debt Coverage Ratio | 1.26 | | 1.48 | |

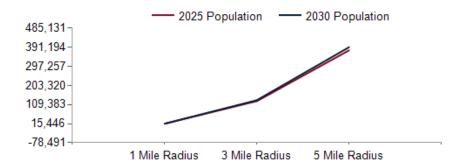
| EXPENSES | CURRENT | Per Unit | PRO FORMA | Per Unit |
|-------------------------|-----------|----------|-----------|----------|
| Real Estate Taxes | \$44,702 | \$2,235 | \$44,702 | \$2,235 |
| Insurance | \$7,399 | \$370 | \$7,399 | \$370 |
| Management Fee | \$28,950 | \$1,448 | \$23,385 | \$1,169 |
| Turnover | \$6,451 | \$323 | \$3,000 | \$150 |
| Repairs & Maintenance | \$13,953 | \$698 | \$10,000 | \$500 |
| Contracted Services | \$5,100 | \$255 | \$5,100 | \$255 |
| Payroll | \$1,200 | \$60 | \$2,400 | \$120 |
| Utilities | \$23,329 | \$1,166 | \$23,329 | \$1,166 |
| Other Expenses | \$2,106 | \$105 | \$2,000 | \$100 |
| Total Operating Expense | \$133,190 | \$6,660 | \$121,315 | \$6,066 |
| Reserves | | | \$5,000 | \$250 |
| Annual Debt Service | \$181,584 | | \$181,584 | |
| Expense / SF | \$8.05 | | \$7.33 | |
| % of EGI | 36.77% | | 31.12% | |





| POPULATION | 1 MILE | 3 MILE | 5 MILE |
|------------------------------------|--------|---------|---------|
| 2000 Population | 14,375 | 100,450 | 287,743 |
| 2010 Population | 14,533 | 109,161 | 316,508 |
| 2025 Population | 15,489 | 126,463 | 375,753 |
| 2030 Population | 15,446 | 130,965 | 391,194 |
| 2025 African American | 339 | 3,466 | 10,827 |
| 2025 American Indian | 99 | 1,011 | 3,330 |
| 2025 Asian | 696 | 8,301 | 26,626 |
| 2025 Hispanic | 1,056 | 10,389 | 41,872 |
| 2025 Other Race | 386 | 3,560 | 16,793 |
| 2025 White | 12,306 | 95,950 | 273,554 |
| 2025 Multiracial | 1,641 | 13,812 | 43,258 |
| 2025-2030: Population: Growth Rate | -0.30% | 3.50% | 4.05% |
| | | | |

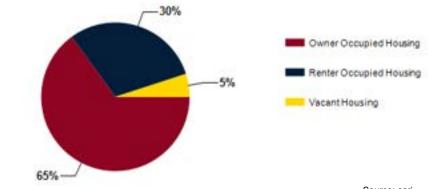
| 2025 HOUSEHOLD INCOME | 1 MILE | 3 MILE | 5 MILE |
|-----------------------|-----------|-----------|-----------|
| less than \$15,000 | 365 | 5,343 | 15,446 |
| \$15,000-\$24,999 | 215 | 2,779 | 9,307 |
| \$25,000-\$34,999 | 265 | 2,850 | 9,387 |
| \$35,000-\$49,999 | 468 | 4,577 | 14,080 |
| \$50,000-\$74,999 | 614 | 7,013 | 22,650 |
| \$75,000-\$99,999 | 583 | 6,552 | 20,384 |
| \$100,000-\$149,999 | 955 | 10,252 | 32,486 |
| \$150,000-\$199,999 | 741 | 5,869 | 17,943 |
| \$200,000 or greater | 2,080 | 15,000 | 36,056 |
| Median HH Income | \$129,067 | \$103,382 | \$96,370 |
| Average HH Income | \$190,775 | \$158,649 | \$143,483 |
| | | | |



2025 Household Income



2025 Own vs. Rent - 1 Mile Radius



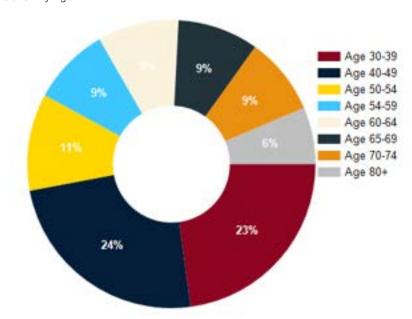


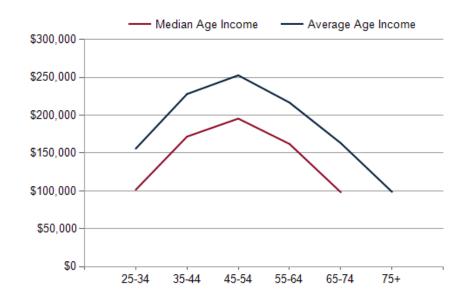


| 2025 POPULATION BY AGE | 1 MILE | 3 MILE | 5 MILE |
|---------------------------|--------|---------|---------|
| 2025 Population Age 30-34 | 1,165 | 12,321 | 41,093 |
| 2025 Population Age 35-39 | 1,093 | 9,786 | 33,058 |
| 2025 Population Age 40-44 | 1,256 | 9,164 | 29,109 |
| 2025 Population Age 45-49 | 1,131 | 7,888 | 24,779 |
| 2025 Population Age 50-54 | 1,077 | 7,682 | 23,776 |
| 2025 Population Age 55-59 | 864 | 6,487 | 19,723 |
| 2025 Population Age 60-64 | 899 | 6,603 | 18,879 |
| 2025 Population Age 65-69 | 897 | 7,151 | 18,471 |
| 2025 Population Age 70-74 | 862 | 6,519 | 16,689 |
| 2025 Population Age 75-79 | 631 | 5,088 | 12,772 |
| 2025 Population Age 80-84 | 324 | 2,921 | 7,194 |
| 2025 Population Age 85+ | 354 | 2,854 | 6,830 |
| 2025 Population Age 18+ | 12,430 | 108,217 | 321,452 |
| 2025 Median Age | 42 | 40 | 39 |
| 2030 Median Age | 44 | 41 | 40 |
| | | | |

| 2025 INCOME BY AGE | 1 MILE | 3 MILE | 5 MILE |
|--------------------------------|-----------|-----------|-----------|
| Median Household Income 25-34 | \$101,572 | \$85,602 | \$82,173 |
| Average Household Income 25-34 | \$155,921 | \$125,459 | \$116,299 |
| Median Household Income 35-44 | \$171,783 | \$135,020 | \$115,755 |
| Average Household Income 35-44 | \$228,052 | \$190,297 | \$165,244 |
| Median Household Income 45-54 | \$195,556 | \$164,498 | \$141,138 |
| Average Household Income 45-54 | \$252,733 | \$220,312 | \$195,273 |
| Median Household Income 55-64 | \$162,064 | \$133,312 | \$115,520 |
| Average Household Income 55-64 | \$216,735 | \$192,373 | \$170,618 |
| Median Household Income 65-74 | \$98,275 | \$92,398 | \$83,567 |
| Average Household Income 65-74 | \$163,184 | \$147,603 | \$131,180 |
| Average Household Income 75+ | \$98,809 | \$107,594 | \$95,575 |

Population By Age







Treehill Commons Apartments

CONFIDENTIALITY and DISCLAIMER

The information contained in the following offering memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Pounder Realty and it should not be made available to any other person or entity without the written consent of Pounder Realty.

By taking possession of and reviewing the information contained herein the recipient agrees to hold and treat all such information in the strictest confidence. The recipient further agrees that recipient will not photocopy or duplicate any part of the offering memorandum. If you have no interest in the subject property, please promptly return this offering memorandum to Pounder Realty. This offering memorandum has been prepared to provide summary, unverified financial and physical information to prospective purchasers, and to establish only a preliminary level of interest in the subject property.

The information contained herein is not a substitute for a thorough due diligence investigation. Pounder Realty has not made any investigation, and makes no warranty or representation with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCBs or asbestos, the compliance with local, state and federal regulations, the physical condition of the improvements thereon, or financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property.

The information contained in this offering memorandum has been obtained from sources we believe reliable; however, Pounder Realty has not verified, and will not verify, any of the information contained herein, nor has Pounder Realty conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Prospective buyers shall be responsible for their costs and expenses of investigating the subject property.

Exclusively Marketed by:

Grayson Pounder

Pounder Realty President, Principal Broker (503) 680-4638 Grayson@PounderRealty.com 200008193

