## SECURE NET LEASE

# NOW OPEN

H-E-B Pad Site \$3,964,362 | 5.80% CAP

2688 Loop 337, New Braunfels, TX (San Antonio) 78132



# Advance Auto Parts

	<b>Brand New Construction,</b> 15 Year Abso with a 10% Rent Bump in Year 10 and 10 Option Periods
~	<b>Highly Visible Location -</b> Located on Lo Connecting to Interstate 35 (41,500+ VF
~	Located in a Growing District in New Br H-E-B Plus!
	Near New Braunfels High School (1,926 Golf Course at Comal Springs, & the Or Waterpark
~	Located in the #3 "Fastest Growing Lar 2010-2020" by U.S. Census

olute NNN Corporate Lease 10% Bumps Every 5 Years in

Loop 337 (13,100+ VPD), (PD)

**raunfels,** Right Next to an

26+ students), Landa Park Figinal Schlitterbahn

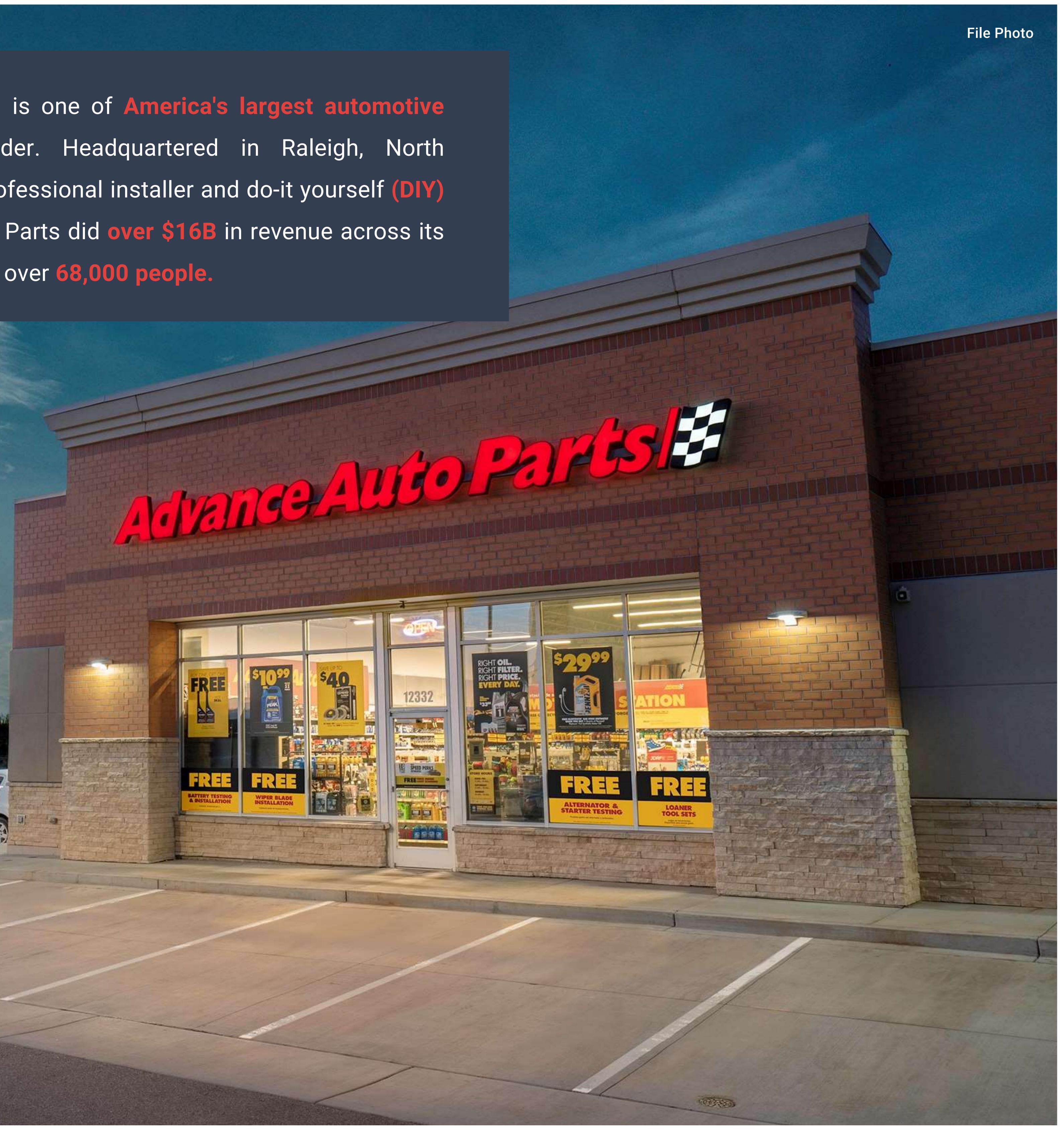
rge City in the U.S. from





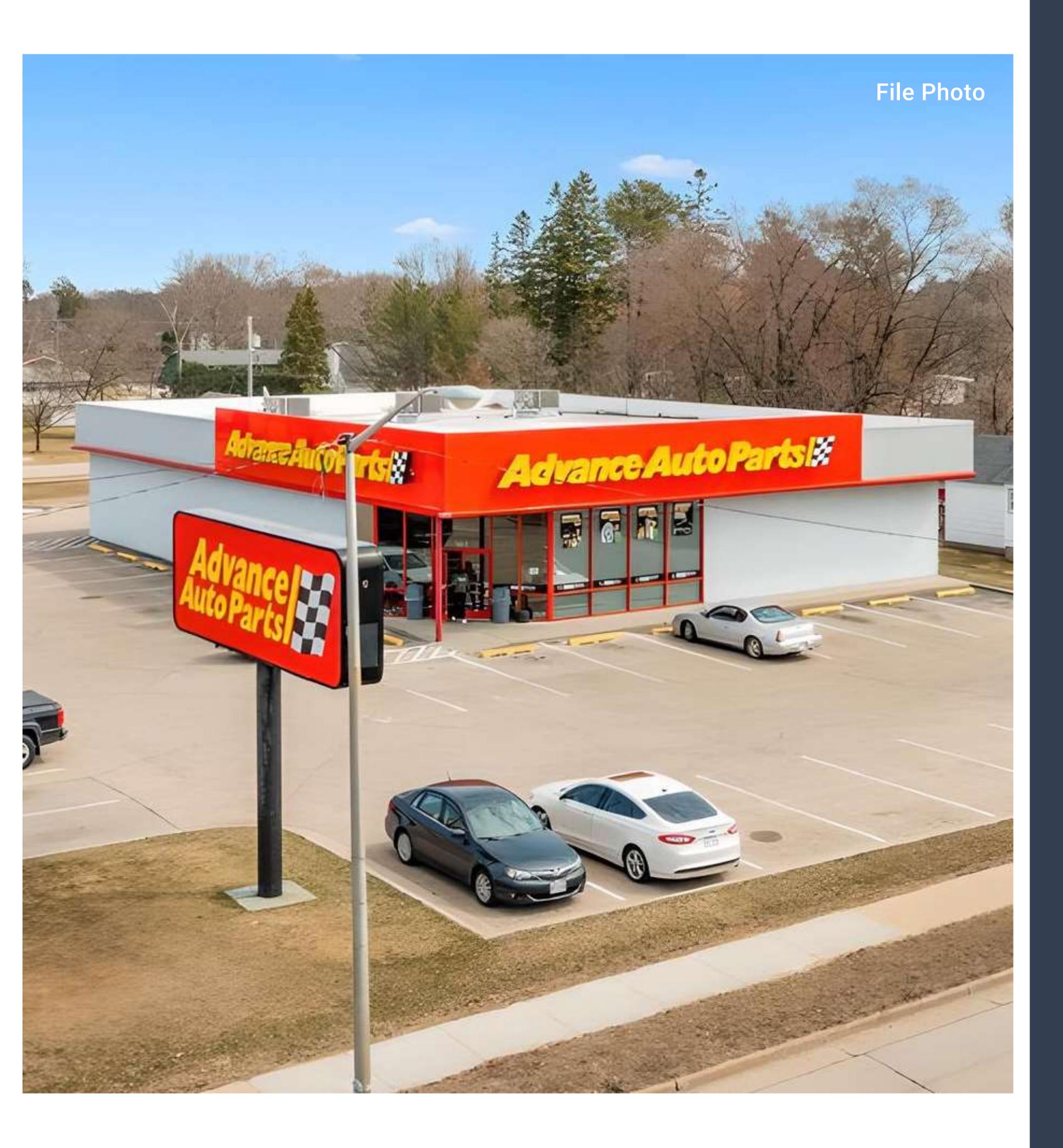
Advance Auto Parts, Inc. is one of America's largest automotive aftermarket parts provider. Headquartered in Raleigh, North Carolina, it serves both professional installer and do-it yourself (DIY) customers. Advance Auto Parts did over \$16B in revenue across its 4,776 stores and employs over 68,000 people.





### **INVESTMENT OVERVIEW**

**ADVANCE AUTO PARTS** NEW BRAUNFELS, TX (SAN ANTONIO)



#### **CONTACT FOR DETAILS**

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Executive Vice President (214) 915-8896	Mana (214)
apucciarello@securenetlease.com	bob(

#### Moorhead

naging Partner ) 522-7210

@securenetlease.com

# \$3,964,362 5.80% CAP

NOI		<b>Brand New Construction, 15 Year</b> <b>Lease</b> with a 10% Rent Bump in Year	
\$229,933		Years in Option Periods, Plus (3) 5-	
		<b>Highly Visible Location -</b> Located of which begins at I-35 (41,500+ VPD)	
Building Area		Braunfels, providing access to the and linking with U.S. Highway 46 (1) vital role in and around New Braunf	
±6,889 SF		experiences rapid growth and touri	
·		Located in a Growing Commercial	
Land Area		next to an H-E-B. The surrounding a growth, and it is located in a busy or retailers such as Starbucks, Panda	
±1.00 AC		King, & much more.	
		Nearby Amenities & Schools - Site Braunfels High School (1,926+ stuc	
Year Built		Golf Course at Comal Springs, an course covering 122-acres, and le	
2024		Schlitterbahn Waterpark, New Brau that was voted the #1 waterpark in	
		population growth within from 201 "Fastest Growing Large City in the	
Lease Type			
		Census (2020), and the #4 "Top 10 Population Growth" by SmartAsse	
Absolute NNN*		San Antonio MSA: Subject propert	
		San Antonio. The San Antonio MSA million people and New Braunfels is	
Occupancy		MSA with a population over 106,00	
100%		Advance Auto Parts is One of the I Country with over \$16B in revenue they employ and over 112,000 emp	
		*Landlord Responsible for Structure a	

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.

#### Absolute NNN Corporate ear 10 and 10% Bumps Every 5 -Year Options to Renew

on Loop 337 (13,100+ VPD), ), on the northern edge of New e city's northern neighborhoods (13,400+ VPD). Loop 337 plays a nfels, especially as the city rism increases.

I & Residential District - Right area has seen considerable commercial zone near major a Express, Chick-fil-A, Smoothie

e is less than a mile from New udents), 1 mile from Landa Park 18-hole, award-winning public ss than 2 miles from the Original unfels second-largest employer n the world for 23 Years.

ing City - There was an 89.35% 10-2020, they were the #3 e U.S. from 2010-2020" by U.S. 00 U.S. Cities for Economic and t (2022).

rty is 26 miles from Downtown A is comprised of almost 2.5 is the 2nd largest city in the 00 people.

e Largest Auto Stores in the e across their 4,776 stores and ployees.

and Foundation





# **TENANT OVERVIEW**

REVENUE \$16 B

CREDIT RATING BB+

STOCK TICKER AAP

LOCATIONS 4,776



advanceauto parts.com



**Guarantor:** Advance Auto Parts

From the 1980s to the present the company has grown significantly as a result of comparable store sales growth, new store openings, and strategic acquisitions. AAP was established 2001 in conjunction with the acquisition of Discount Auto Parts, Inc. AAP and its subsidiaries, is a leading specialty retailer of after-market automotive parts, accessories, batteries and maintenance items. AAP carries an extensive product line for cars, vans, sport utility vehicles and light trucks that serve both "do-it-yourself" (DIY) customers and commercial customers such as independent garages, service stations, and auto dealers through retail stores and the company website. Stores carry over 18,000 items, and have access to an additional assortment of **108,000 items** offered for sameday or next-day delivery from either one of the company's 254 HUB stores or network of 22 Parts **Delivered Quickly facilities.** 

Additionally, customers have access to over **340,000 items** by ordering directly from a store for delivery. The primary categories of product offered in stores include: parts (alternators, batteries, belts and hoses, hassis parts, clutches, engines and engine parts, ignition, lighting, radiators, starters, spark plugs and wires, transmissions and water pumps); accessories (floor mats, mirrors, vent shades, MP3 and cell phone accessories, and seat and steering wheel covers); chemicals, (antifreeze, brake and power steering fluid, and freon); oil, transmission fluid and other automotive petroleum products; and other miscellaneous products. Since **2000**, Advance Auto Parts has **aggressively expanded** commercial sales through a commercial delivery program that utilizes delivery fleet to deliver product from store **locations** to businesses.

### **ADVANCE AUTO PARTS** NEW BRAUNFELS, TX (SAN ANTONIO)

## Advance Auto Parts

#### Advance Auto Parts, Inc. (AAP), a Delaware Corporation, AAP was founded in 1929 in Virginia as Advance Stores Company, Inc. and operated as a retailer of general merchandise until the 1980s when the company narrowed its focus to automotive parts and accessories.



### **IN THE NEWS**

### **ADVANCE AUTO PARTS** NEW BRAUNFELS, TX (SAN ANTONIO)

### Advance Auto Parts Announces Sale of Worldpac to Carlyle for \$1.5 Billion

AUGUST 22, 2024 (ADVANCE AUTO PARTS)

## we continue our strategic and operational review to improve the company for future growth and value creation.

On behalf of everyone at Advance, I would like to thank the more than 5,000 Worldpac team members for their **dedication** over the **last ten years**. We are excited to partner with Worldpac, a great business operating in attractive markets," said Wes Bieligk, a Partner, and Katherine Barasch, a senior member of Carlyle's Global Industrials investing team. "Our proven track record in executing complex carve-outs position us uniquely to support Worldpac and its team as an independent company."

"We are pleased to announce the sale of the Worldpac business," said Shane O'Kelly, president and chief executive officer. "The sale enables our team to sharpen their focus on decisive actions to turn around the Advance blended box business.

Carlyle's investment in Worldpac builds on the firm's extensive carve-out experience in the Industrials sector, having invested ~\$13 billion in industrial carveouts over the past two decades, including in such companies as Axalta, Nouryon, Atotech, Signode, and Allison Transmission.

Over the last twelve months, at the end of the second quarter of 2024, the Worldpac business generated approximately \$2.1 billion in revenue and approximately \$100 million in EBITDA.

Advance expects net proceeds of approximately \$1.2 billion after taxes and transaction fees.



Proceeds from the transaction will provide greater financial flexibility as productivity of the company's remaining assets and better position the



AUGUST 22, 2024 (ADVANCE AUTO PARTS)

"We continue to make progress on our decisive actions with an increased focus on the Advance blended box. This morning, we announced the sale of Worldpac for **\$1.5 billion**. This transaction is a critical milestone in our turnaround as it enables us to strengthen our balance sheet and streamline our focus. The next chapter of our strategic and operational review will now focus on the remaining Advance business, with the goal of improving our sales trajectory and the productivity of all our assets to **deliver stronger returns** for our shareholders."



Second quarter 2024 net sales totaled **\$2.7 billion**, which was flat compared with the second quarter of the prior year. Comparable store sales increased 0.4%.

The company's gross profit decreased 2.3% to \$1.1 billion. Gross profit margin was 41.5% compared with 42.5% in the second quarter of the prior year. SG&A expenses were \$1.0 billion, or 38.9% of net sales compared with 37.8% in the second quarter of 2023. This increase was primarily due to wage investments in frontline team members and an increase in professional fees, including costs associated with the implementation of the company's strategic plan and the remediation of the company's previously-disclosed material weaknesses.

## **Advance Auto Parts Reports** Second Quarter 2024 Results

#### Advance Auto Parts, Inc. (NYSE: AAP), a leading automotive aftermarket parts provider in North America that serves both professional installer and do-it-yourself customers, announced its financial results for the second quarter ended July 13, 2024.

"Our team delivered positive comparable sales growth while navigating a challenging demand environment during the second quarter. I would like to thank the team for their hard work and dedication to serving our customers," said Shane O'Kelly, president and chief executive officer.

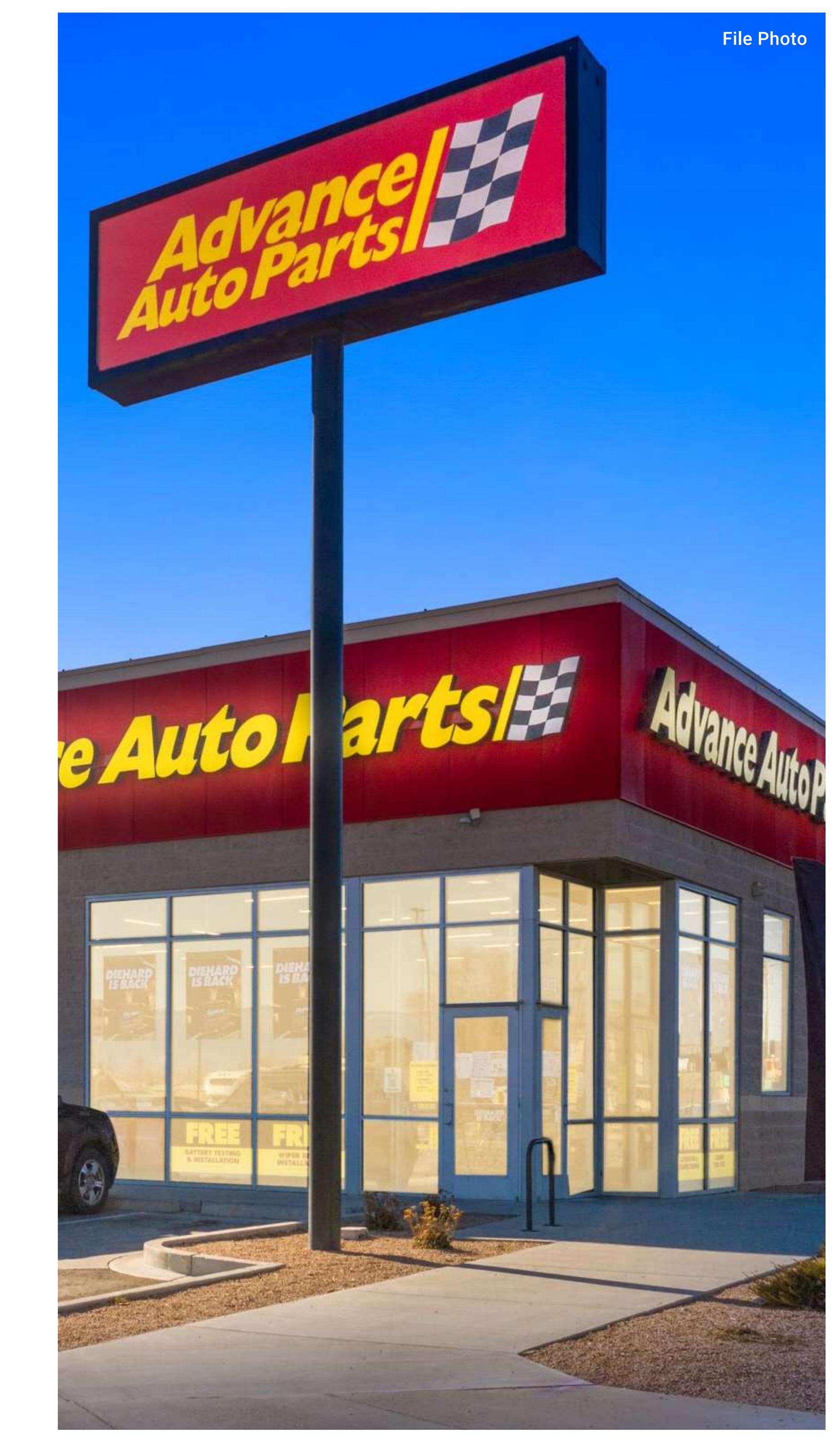
\_\_\_\_\_ **EXPLORE ARTICLE** 

### **LEASE OVERVIEW** — **ADVANCE AUTO PARTS** NEW BRAUNFELS, TX (SAN ANTONIO)

Initial Lease Term
Rent Commencement
Lease Expiration
Lease Type
Rent Increases
Annual Rent YRS 1-10
Annual Rent YRS 11-15
Option 1
Option 2
Option 3

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.

15 Years Plus (3), 5-Year Options to Renew
November 2024
November 2039
Modified NNN
10% Increase in Year 10 of Primary Term   10% Every 5 in Option Periods
\$229,933
\$252,926
\$278,218
\$306,039
\$336,642









### **SITE OVERVIEW**

**ADVANCE AUTO PARTS** NEW BRAUNFELS, TX (SAN ANTONIO)

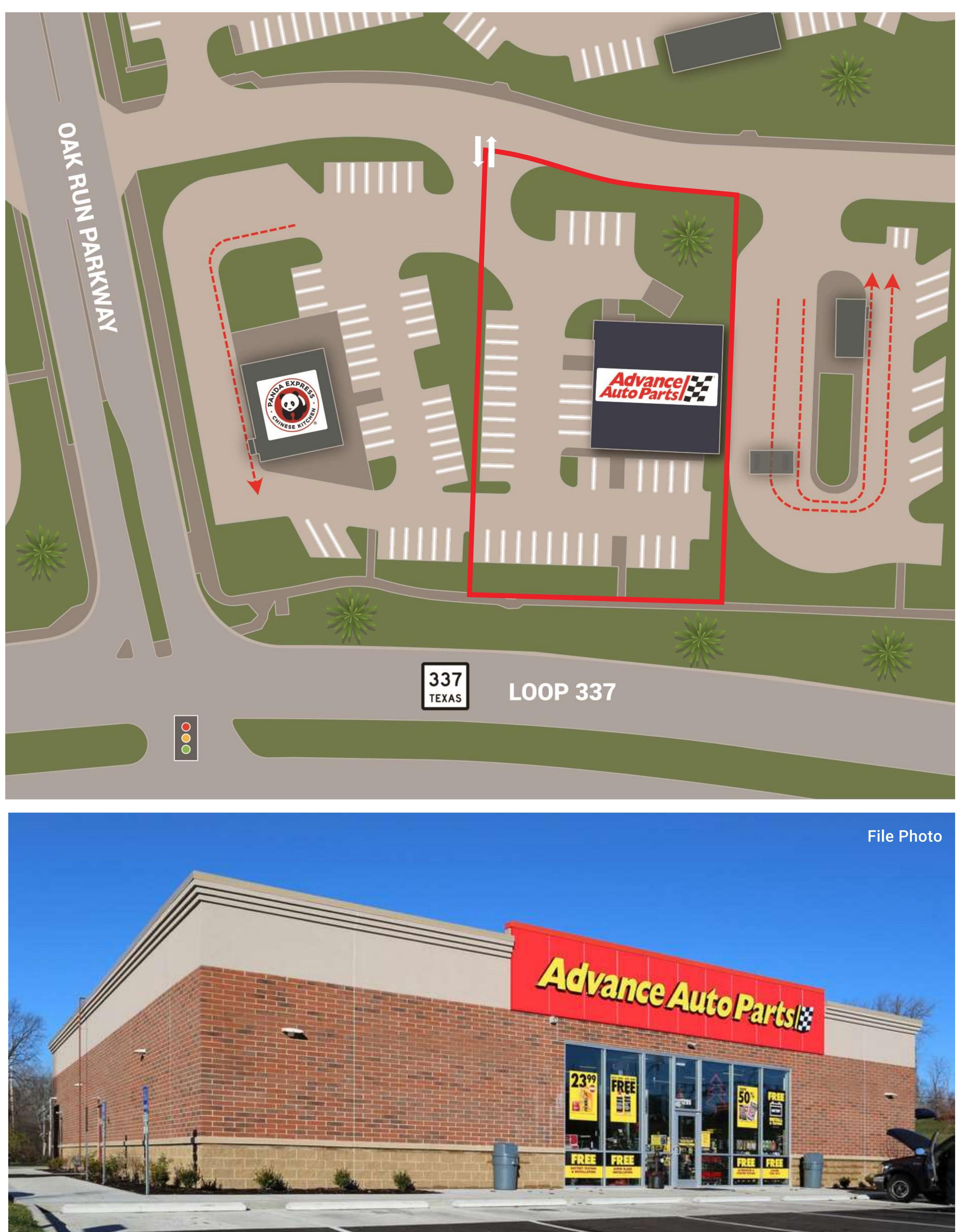
	Year Built	2024
	Building Area	±6,889
A	Land Area	±1.00

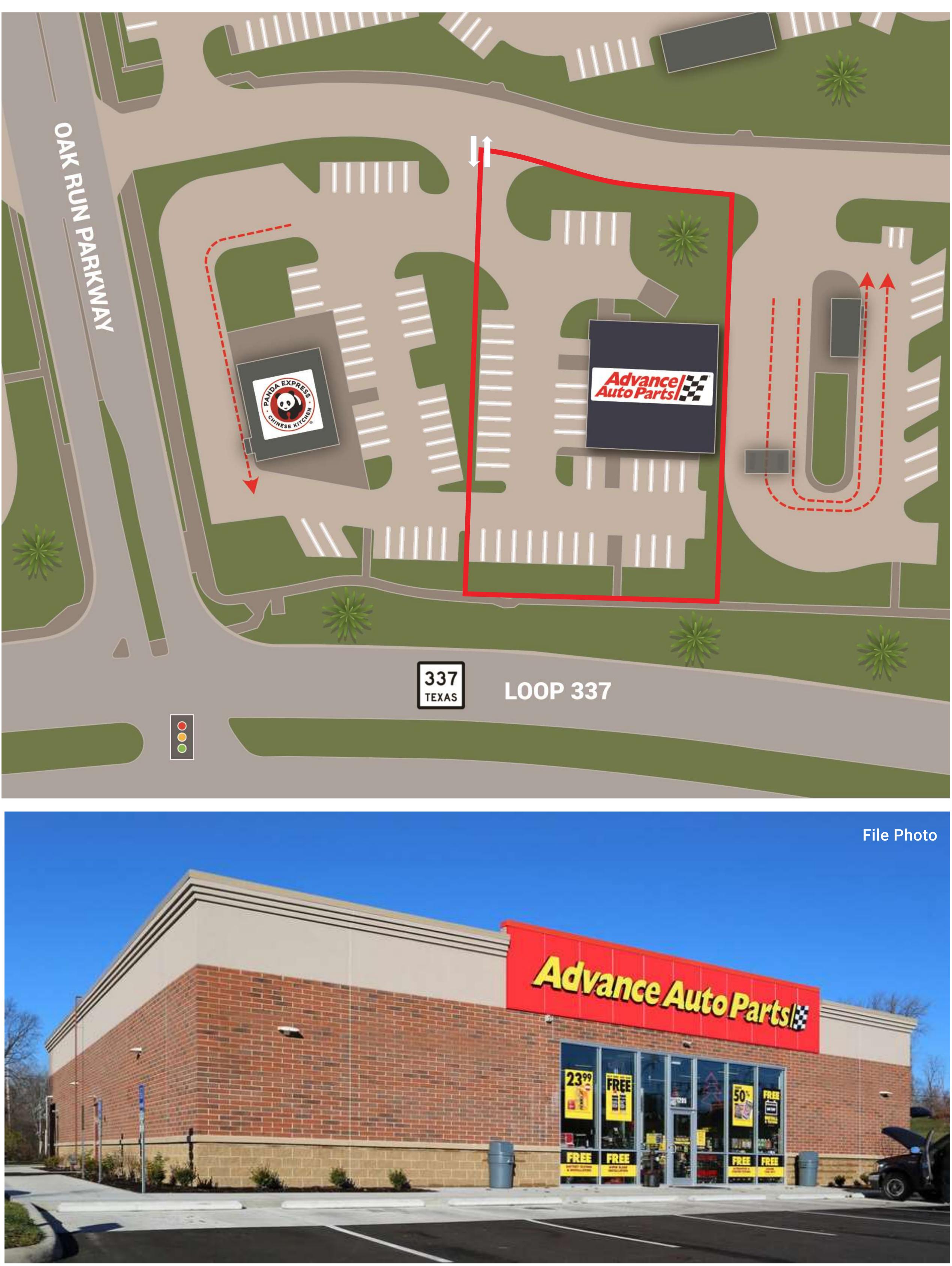
NEIGHBORING RETAILERS

- Walmart Supercenter
- H-E-B
- Lowe's
- JOANN
- Planet Fitness
- Big Lots!
- Marshalls
- Orangetheory Fitness
- Pet Supplies Plus
- At Home

9 SF

AC





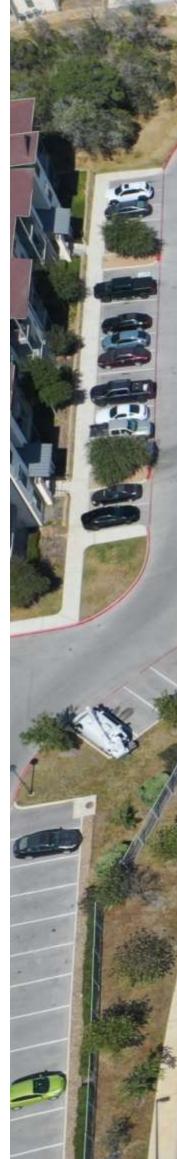
### **CONSTRUCTION PROGRESS AS OF 10/7/24** — **ADVANCE AUTO PARTS** NEW BRAUNFELS, TX (SAN ANTONIO)





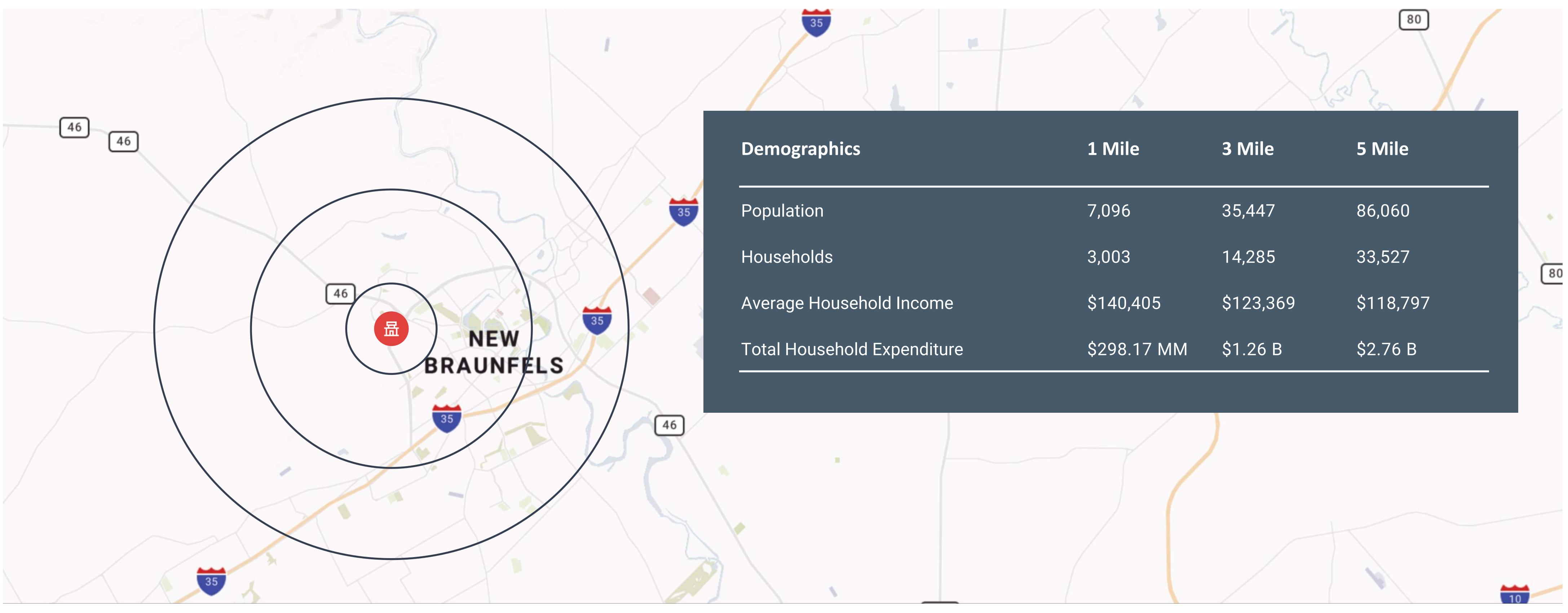
#### 12 SECURE NET LEASE







### **LOCATION OVERVIEW ADVANCE AUTO PARTS** NEW BRAUNFELS, TX (SAN ANTONIO)



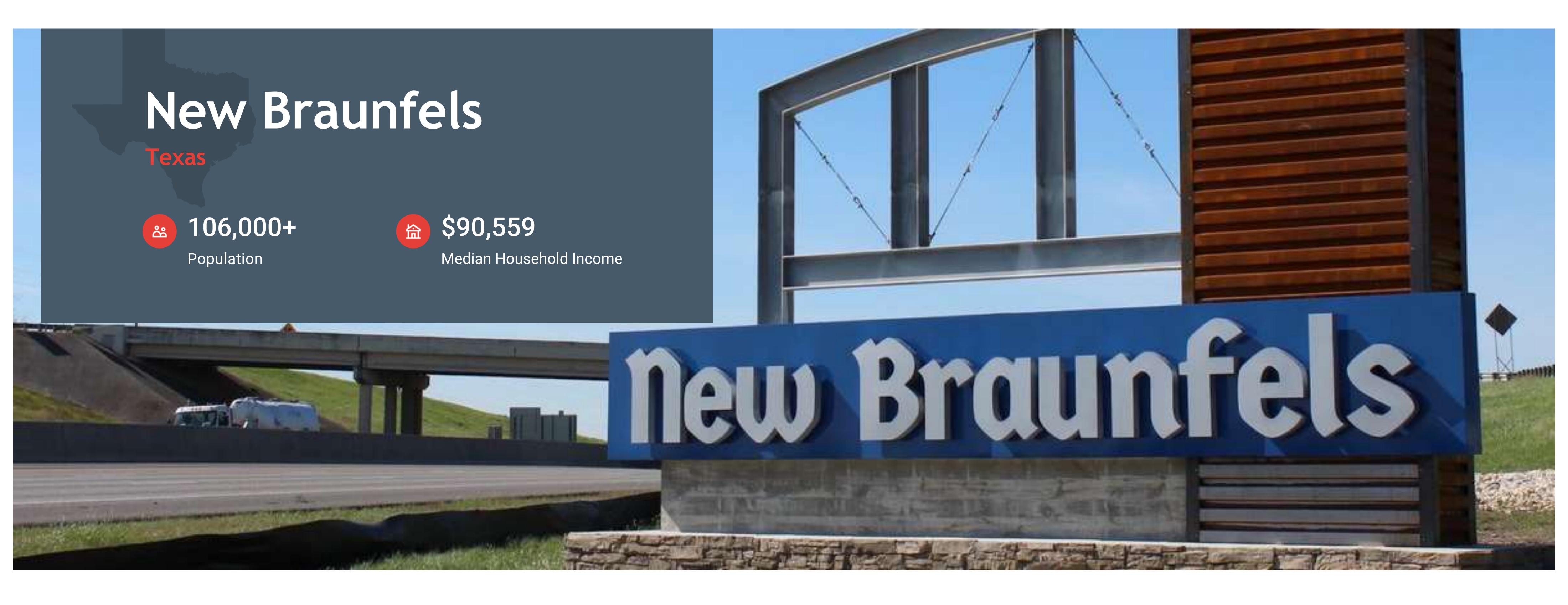
#### ECONOMIC DRIVERS (NUMBER OF EMPLOYEES)

- 1. Comal ISD (3,550)
- 2. Schlitterbahn Water Park (3,000)
- 3. New Braunfels ISD (1,302)
- 4. Wal-Mart Distribution Center (1,200)
- 5. Hunter Industries (873)
- 6. Comal County (805)

- 7. City of New Braunfels (800)
- 8. TaskUs (620)
- 9. Christus Santa Rosa Hospital (585)
- **10.Rush Enterprises (528)**

S	1 Mile	3 Mile
	7,096	35,447
	3,003	14,285
ehold Income	\$140,405	\$123,369
old Expenditure	\$298.17 MM	\$1.26 B

# LOCATION OVERVIEW — ADVANCE AUTO PARTS NEW BRAUNFELS, TX (SAN ANTONIO)



30 Miles NE of San Antonio & 45 Miles SW of Austin

CLOSE TO MAJOR TEXAS CITIES

New Braunfels was the 3rd Fastest Growing Large City from 2010-2020

#3

# New Braunfels is located on IH-35 only 30 minutes north of downtown San Antonio, 19 miles south of San Marcos, and 45 minutes south of Austin.

I-10 is only minutes east and State Highway 46 bisects the city.

New Braunfels, Texas is home to the original water park and #1 waterpark in the world for 23 years, Schlitterbahn Waterpark Resort, and the world's largest gas station, Buc-ee's.

The population of New Braunfels is over 100,000, growing 100% since 2003, and was the third fastest growing city in the United States from 2010-2020. This strategic location is home to Sysco, Hunter Industries, Rush Enterprises

, Walmart Distribution Center, McCoys, TaskUs, and only a three hour drive to trade gateways into Mexico, and Central and South America. The average growth rate per year is 6% and population is projected to reach 115,000 in 2025. The Comal and Guadalupe Rivers, proximity to area lakes, Schlitterbahn Water Park and Gruene Hall, the most famous and oldest dance hall is Texas, drive over 3.6 million visitors to the area annually. Exclusive of government, the City's three largest industries in terms of the value of goods and services provided are manufacturing, health care and social assistance, and retail trade. The government (school district, local, state, and federal), retail trade, accommodation and food services, health care and social assistance, construction, administrative and support, waste management and remediation services, respectively, provide the greatest number of jobs in the community. New Braunfels is officially part of Greater San Antonio, designated San Antonio-New Braunfels, an eight-county metropolitan area on the southwestern corner of the Texas Triangle. It is the 24th largest metropolitan area in the United States. Total GDP for San Antonio-New Braunfels, TX (MSA) is over \$163,060.744 million according to the United States Federal Reserve in 2023.

### **IN THE NEWS**

### **ADVANCE AUTO PARTS** NEW BRAUNFELS, TX (SAN ANTONIO)

## San Antonio-New Braunfels region leads Texas job growth, fuels national economy

MARIZA MENDOZA, FEBRUARY 13, 2024 (NEWS4SA)

I was fortunate enough to get a job in the oil and gas industry when oil was negative \$37 a barrel we snatched that right up and was incredibly blessed with that opportunity, says San Antonio resident Jaime Fields.

**3 years ago,** that opportunity to move here **paid off big** for them, compared to their peers in other cities.

Coming out of college a lot of our peers went to Houston, Dallas, a lot in Austin, says San Antonio resident Andrew Fields.

And because they're able to get more for their money here, it led them down a road toward **financial freedom**.

"We've found that San Antonio has allowed us to make a lot more aggressive financial strides," says Fields.

The couple is part of the San Antonio job growth that's been happening in recent years. The Governor's office says Texas added **more jobs** last year than any other state in the nation. And the San Antonio area was at the **heart of that growth**.

"We're currently seeing the largest boom in life sciences, cybersecurity, and professional services," says Ashley Gossen from Greater: SATX.

Gossen, Senior Vice President of Global Corporate Recruitment at Greater: SATX says local workforce development and industry diversification are **top priorities** for continued **growth** for our region.

"We're working towards building a pipeline of companies that's going to help us to create those quality primary jobs," says Gossen.

EXPLORE ARTICLE



THERESA DAVIS, MARCH 18, 2024 (THE HERALD-ZEITUNG)

Areas which experienced high levels of domestic out-migration during the pandemic, such as in the Midwest and Northeast, are now seeing more counties with population growth. Meanwhile, county population growth is slowing down out west, such as in Arizona and Idaho. Comal County grew from 184,749 residents in July 2022 to 193,928 residents in July 2023.



The San Antonio-New Braunfels metropolitan area ranked No. 9 on the list of fastest growing metro areas.

The area grew by more than **48,000 residents** from **July 2022 to July 2023,** and is now home to more than **2.7 million people**.

In a 2023 event hosted by the Texas Tribune, a panel of regional leaders discussed the benefits and challenges of a **fast-growing population**.

Jonathan Packer, president and CEO of the New Braunfels Chamber of Commerce, said the city and county are working to **attract good jobs** and **responsible development**.

"New Braunfels is a city that I think every Texan feels strongly is an important part of the state," Packer said. "It's a community with a lot of heritage based in natural beauty."

## Census: Comal County again among fastest-growing areas in the nation

#### Domestic migration patterns are changing, and the impact on counties is especially evident," said Lauren Bowers, chief of the Census Bureau's **Population Estimates Branch.**

From July 2022 to July 2023, Comal County ranked No. 7 on the bureau's list of top 10 counties in annual percent growth with a resident population of 20,000 or more.

EXPLORE ARTICLE

### IN THE NEWS

### **ADVANCE AUTO PARTS** NEW BRAUNFELS, TX (SAN ANTONIO)

### \$4.5M incentive for redevelopment in downtown New Braunfels moves forward

SEPTEMBER 16, 2024 (COMMUNITY IMPACT)

The New Braunfels Economic Development Corporation approved a \$4.5 million incentive for the redevelopment of the Producers Co-Op site in downtown New Braunfels.

This move aims to establish a new urban park and public marketplace, addressing the community need for more public space in the area, said Jeff Jewell, director of economic and community development for the city.

Jewell said a new urban park will include amenities such as a splash pad, seating areas and spaces for performances. The design of the Producers Co-op area is intended to be similar to The Pearl in San Antonio, which Jewell mentioned as an inspirational model. The redevelopment also includes transforming the Producers Co-op site into a public marketplace.





This venue will support local businesses and host community events, serving as a modern counterpart to the historical marketplace traditions, Jewell said, which aims to act as a small business incubator and stimulate local economic activity.

"In our comprehensive plan, collaborating with the public and private sectors to develop innovative parks and open spaces to achieve community needs was also something that was identified," Jewell said.

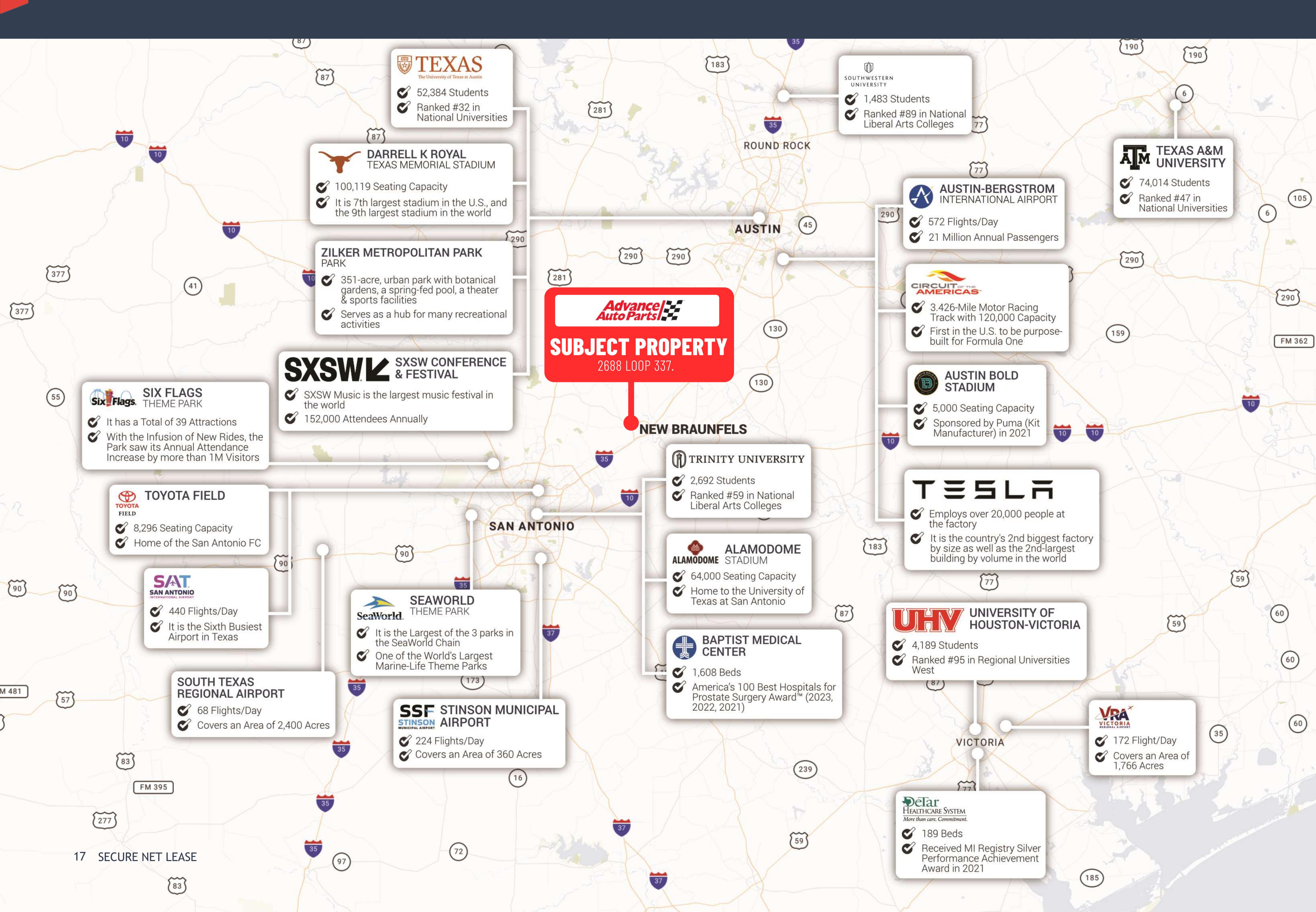
The total estimated cost of the project exceeds \$19 million, with \$4 million specifically allocated for the park, Jewell said.

The EDC's \$4.5 million incentive includes \$2 million in reimbursement for public improvements and a \$250,000 annual payment for 10 years, contingent on the market's operation and park maintenance, Jewell said.

Additionally, the project will help address parking issues by adding new parking facilities, coinciding with the relocation of Old City Hall, 202 N. Seguin Ave., which will free up over 110 parking spaces, Jewell said.

**EXPLORE ARTICLE** 

### AUSTIN — ADVANCE AUTO PARTS NEW BRAUNFELS, TX (SAN ANTONIO)





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### **TEXAS DISCLAIMER ADVANCE AUTO PARTS** NEW BRAUNFELS, TX (SAN ANTONIO)

#### **Approved by the Texas Real Estate Commission for Voluntary Use**

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

#### Information about brokerage services

Before working with a real estate broker, you should know that the duties of a broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a subagent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties' consent in writing. A broker can assist you in locating a property, preparing a contract or lease, or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

#### If the broker represents the owner

The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written – listing agreement, or by agreeing to act as a subagent by accepting an offer of subagency from the listing broker. A subagent may work in a different real estate office. A listing broker or subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information the owner knows.

#### If the broker represents the buyer

The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representation agreement. A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

#### If the broker acts as an intermediary

A broker may act as an intermediary between the parties if the broker complies with The Texas Real Estate License Act. The broker must obtain the written consent of each party to the transaction to act as an intermediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. The broker is required to treat each party honestly and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction:

- Shall treat all parties honestly
- asking price
- by the owner;
- do so by the buyer; and

With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who is licensed under The Texas Real Estate License Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under that Act and associated with the broker to communicate with and carry out instructions.

• May not disclose that the owner will accept a price less than the

• Submitted in a written offer unless authorized in writing to do so

• May not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to

• May not disclose any confidential information or any information that a part specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by The Texas Real Estate License Act or a court order or if the information materially relates to the condition of the property.