

Offering Memorandum





Highland Center

1300, 1310-16, 1320 Highland Avenue

National City, CA 91950



For more information

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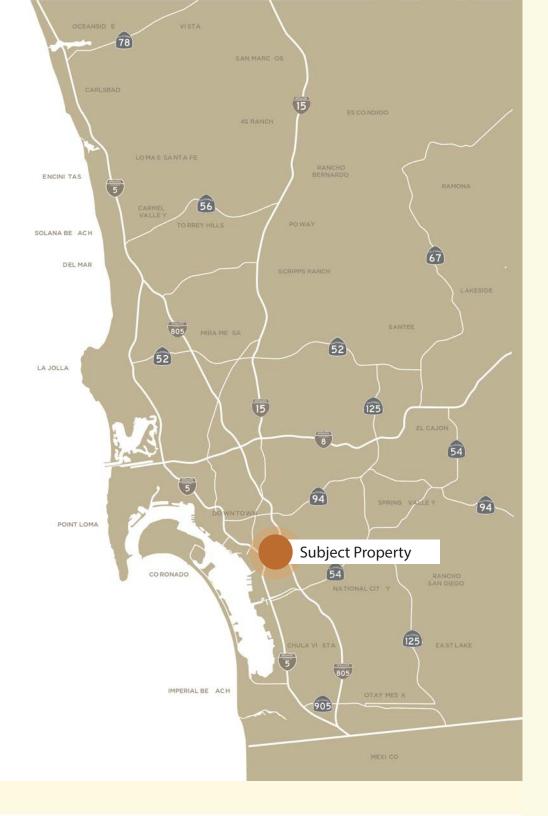


Investment Summary

Flocke and Avoyer Commercial Real Estate and Bitterlin Companies, as exclusive advisors, are pleased to present the opportunity to purchase for sale 1300, 1310-16, 1320 Highland Avenue; a multi-tenant property located on a high traffic corridor.

This property is located adjacent to the 1st most visited Walmart in the San Diego - Carlsbad region with 3.4 million visits in the past year. The project is surrounded by many national retail tenants in a busy commercial corridor. The neighboring property consists of the multifamily development, the Kimball Highland Apartments with 145 units.

| Price | \$11,517,771.67 |
|--------------------|-----------------|
| NOI | \$691,066.30 |
| Cap Rate | 6.00% |
| Total Leaseable SF | 33,343 SF |
| Lot Size | 2.92 AC |



Property Highlights

- Easy access into site from both Highland Avenue and East 14th, via four curb cuts
- Located on high traffic corridor Highland Ave carries 18,200 cars per day
- Benefits from adjacent, high performing
 Walmart (Ranked 2nd out of 20 Walmarts in the San Diego - Carlsbad region with 3.4 million annual visits according to Placer.ai)
- Adjacent to new Kimball Highland multi-family development (145 units)
- High daytime population of 107,413 within 3 miles
- Under-market rents
- Newly opened Dollar Tree store





Property Information

560-050-03-00

1300 Highland Avenue

Lot: 6,437 SF

560-050-04-00

1310-16 Highland Avenue

Lot: 6,775 SF

560-050-11-00

1320 Highland Avenue

Lot: 24,829 SF

560-050-17-00

Parking Lot

Lot: 11,455 SF

560-050-14-00

Parking Lot

Lot: 77,711 SF

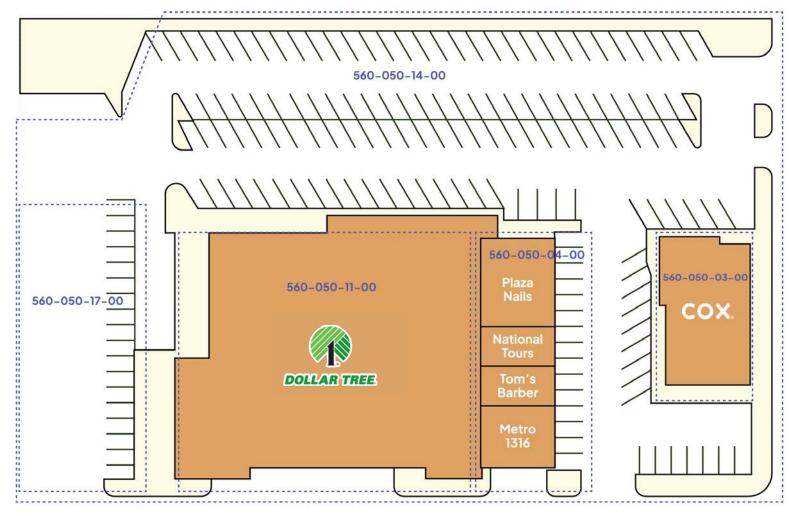
Totals

Lot: 2.92 AC (127,207 SF)

The MXD-2 zone supports the creation of mixed-use districts that serve as primary activity centers within the city.

*Buyer to independently validate





East 14th Street

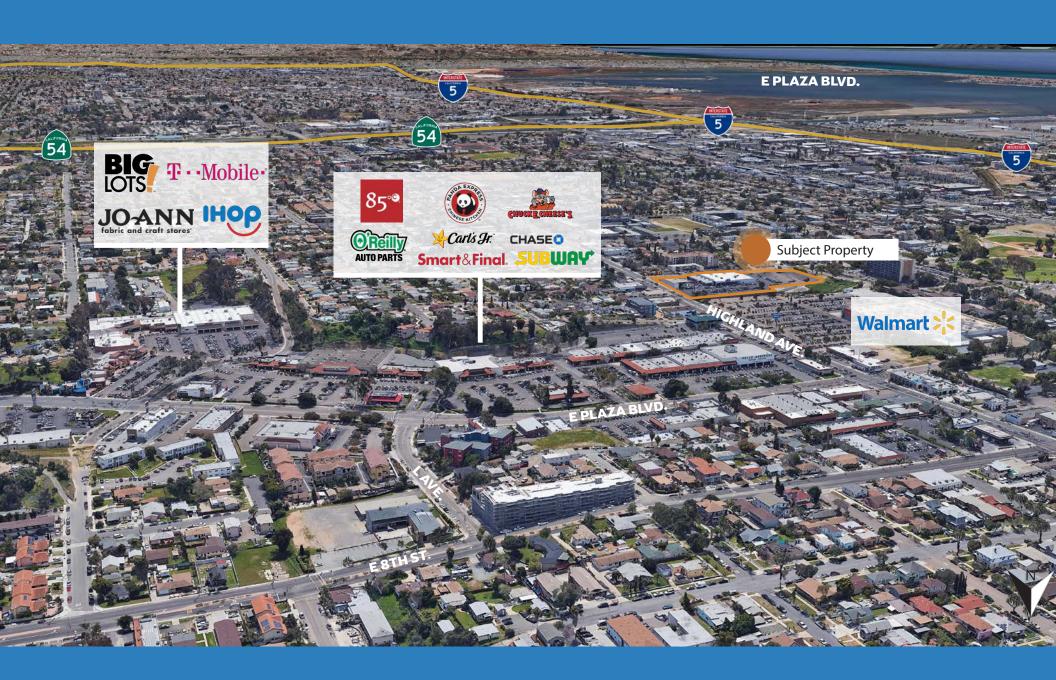










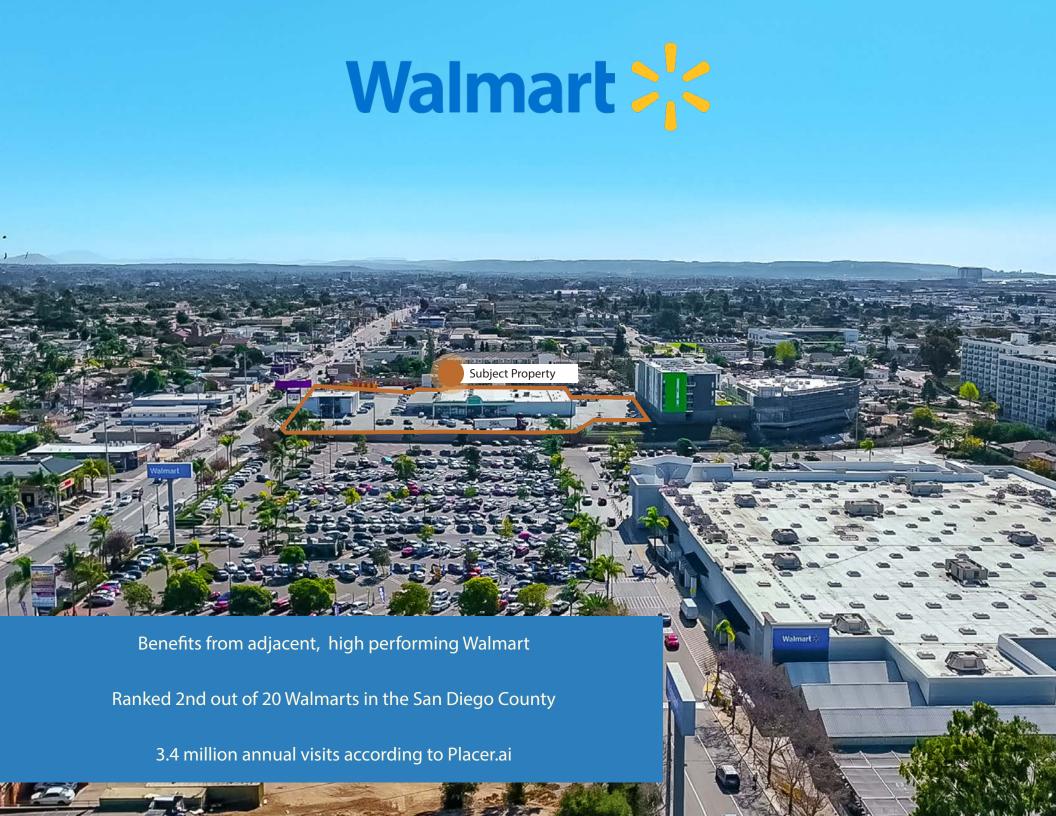












Rent Roll

| Unit | Tenant | Lease Expire | SF | Rent/MO | % | Rent/YR | PSF | С | AWYR | Rent Increases | Options | Option Period |
|------|--|--------------|--------|--------------|--------|---------------|----------------|----|---------|-------------------|-------------------------------|--|
| 1300 | Cox (Shehbaz Chandhry) | 10/31/2026 | 5,473 | \$ 5,463.64 | 16.41% | \$ 65,564 | \$ 1.00 | \$ | 33,600 | 3% | 2, 5-Year Notice 5M to 9M | 11/1/26-10/31/31 11/1/31-10/31/36 |
| 1310 | Plaza Nails (Hoa Trinh) | 1/31/2031 | 1,800 | \$ 4,080.00 | 5.40% | \$ 48,960 | \$ 2.27 | \$ | 8,880 | 3% | None | |
| 1312 | National Travel & Tours (Blanca Seyed - Salehi) | 7/31/2026 | 720 | \$ 1,150.00 | 2.16% | \$ 13,800 | \$ 1.60 | | - | None | None | |
| 1314 | Tom's Barber Shop (Ai Tran) | 7/31/2026 | 720 | \$ 1,100.00 | 2.16% | \$ 13,200 | \$ 1.53 | | - | None | None | |
| 1316 | Metro 316 (Brian Maddi) | 5/31/2027 | 1,400 | \$ 2,226.00 | 4.20% | \$ 26,712 | \$ 1.59 | \$ | 7,437 | 3% | None | |
| 1320 | Dollar Tree (Store 10554) formerly 99 Cent Store (assigned 07.11.24) | 1/31/2030 | 23,230 | \$ 45,622.50 | 69.67% | \$ 547,470 | \$ 1.96 | \$ | 93,600 | None | 2, 5-Year Notice 6M to 12M | 2/1/30-1/31/35; 2/1/36/1.31.40 Increased by FMV at each option |
| | Totals | | 33,343 | 59,642.14 | 100% | \$715,706 | \$ 1.79 | \$ | 143,517 | | | |

Income & Expenses

| Operating Income & Expense | |
|------------------------------|------------------|
| Income | |
| Scheduled Rental Income | 715,706.00 |
| CAMImpounds | 203,652.77 |
| Unreimbursed CAM Expenses | (12,309.85) |
| Total Operating Income | 907,048.92 |
| Expense | |
| Admin Expense | \$ 780.00 |
| Gas & Electric - Common Area | \$ 6,019.90 |
| Insurance - General | \$ 11,658.00 |
| Landscape/ Grounds | \$ 12,240.20 |
| Legal and Professional Fees | \$ 150.00 |
| Maintenance - General Repair | \$ 11,425.19 |
| Management Fees | \$ 36,193.61 |
| Pest Control | \$ 1,688.00 |
| Porter Service | \$ 31,429.46 |
| Property Taxes | \$ 57,614.96 |
| Security/Alarms | \$ 37,254.32 |
| Trash Disposal | \$ 7,684.00 |
| Water & Sewer | \$ 1,844.98 |
| Total Operating Expense | \$215,982.62 |
| Net Operating Income | \$ 691,066.30 |







Demographics



Average Daily Traffic

E. 14th Street ±

±1,194 CPD

Highland Avenue

±18,200 CPD



Average HH Income

3 Min Drive Time \$74,266

5 Min Drive Time \$110,628

10 Min Drive Time \$127,269



Population

| 3 Min Drive Time | 39,717 |
|-------------------|---------|
| 5 Min Drive Time | 483,018 |
| 10 Min Drive Time | 1.39 M |

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Additional information and an opportunity to inspect the Property will be made available upon written request to interested and qualified prospective investors.

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*Demographics contained herein are produced using private and government sources deemed to be reliable. The information herein is provided without representation or warranty. Additional information available upon request.

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