# **MEADOWBROOK** A P A R T M E N T S

### LAKEWOOD, WA

OFFERING MEMORANDUM

**III** 

Marcus & Millichap

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## **MEADOWBROOK** A P A R T M E N T S

LAKEWOOD, WA

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## **MEADOWBROOK** A P A R T M E N T S

LAKEWOOD, WA

# SECTION OD INVESTMENT Overview

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## **INVESTMENT** Summary

Meadowbrook Apartments is a 48-unit property built in 1978. The unit mix consists of 36 one-bedroom and 12 two-bedroom units averaging 783 square feet. On-site services include a rental office, 24-hour emergency maintenance, and a laundry facility. The units were recently updated with hardwood floors, carpets and paint.

The property consists of two adjacent tax parcels totaling nine acres. Proposals to expand Meadowbrook show that it can support up to 66 additional multifamily units and 87 parking spaces. Less capital intensive opportunities for the excess land include adding self-storage or RV Parking on the excess land. The property also lies within an Opportunity Zone thus providing an incentive to develop the property.

Meadowbrook Apartments is located across the street from a new Amazon Distribution Center. Access to Interstate 5 is less than a mile from the property and the Madigan Gate entrance to Joint Base Lewis McChord (JBLM) is less than 2 miles from the property. A bus stop for the 206 line is located across the street connecting the property to Madigan Army Medical Center and JBLM.

Lakewood, Washington is a city in Pierce County of nearly 65,000 people. The city sits in the south end of Puget Sound and is approximately 40 miles from Seattle. JBLM is the primary employer in Lakewood with more than 45,000 service members and civilian workers. Consequently the base does not have sufficient housing for all of its soldiers, airmen, and civilian contractors. Meadowbrook Apartments is thus well positioned to capture a pool of renters seeking off base housing.





## **INVESTMENT** *Highlights*



#### SPACIOUS AND UPDATED UNITS

Most units were recently updated with wood flooring, new carpets, and fresh paint.



#### STRONG LOCAL ECONOMY

Large employers such as Joint Base Lewis-McChord provide thousands of stable jobs to the area.



#### **COMMUNITY AMENITIES**

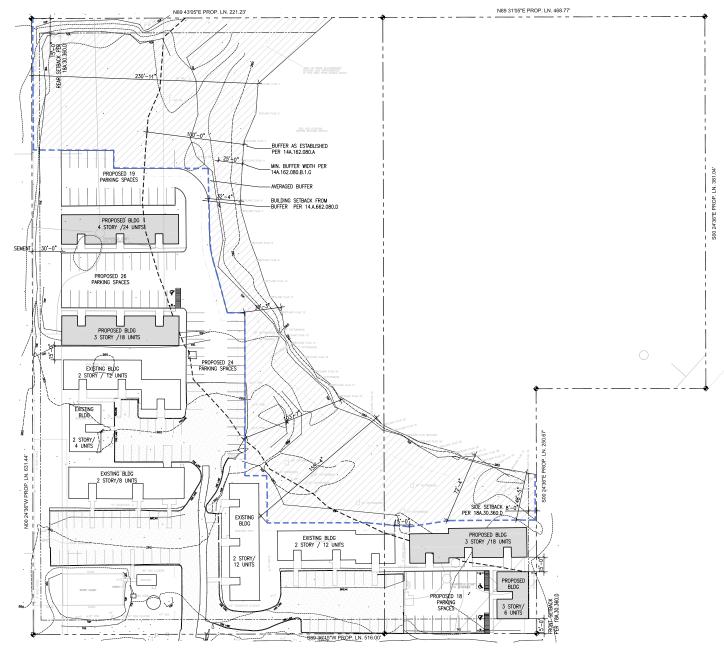
The properties are near American Lake, picnic areas, swimming, and boating.



#### EASY FREEWAY ACCESS

Quick commute to major employers, schools, and leisure activities.

## PROPOSED EXPANSION Meadowbrook



8 I MEADOWBROOK

## MEADOWBROOK Property Summary

Address : **7515 SW 146TH ST, LAKEWOOD, WA 98439** Built : **1978** 

#### Parcels : 0219222015 0219221001

Lot Size : 5.22 ACRES

Net Rentable Residential Space : 29,660 SF

Average Unit Size : 618 SF

Unit Count : **48** 

Stories :

2 Total Parking Stalls :

60

Parcel : 0219222015 Development Opportunities: ADDITIONAL UNITS RV STORAGE / MINI STORAGE

Parcel : 0219221001

**ADDITIONAL UNITS** 



Parcel : 0219222015 Development Opportunities: ADDITIONAL UNITS RV STORAGE / MINI STORAGE

#### Parcel : 0219221001

Parcel : 0219221001

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Parcel : **0219222015** Development Opportunities: ADDITIONAL UNITS RV STORAGE / MINI STORAGE



## **COMMUNITY** *Amenities*

- Rental Office
- 24 Hour emergency Maintenance
- Laundry Facility



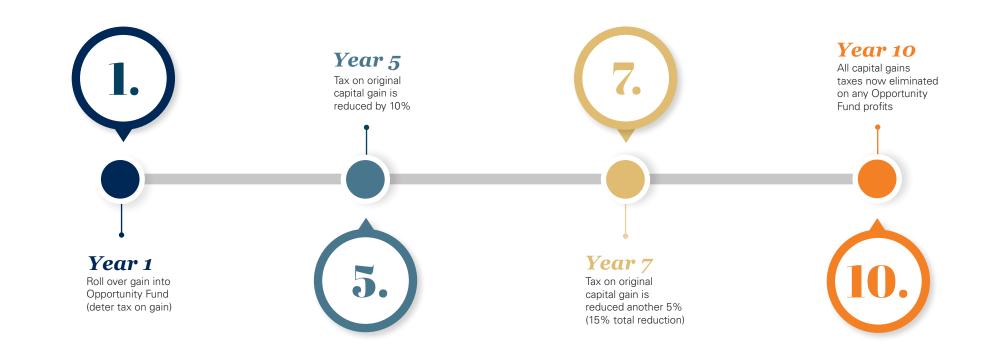
- Stove
- Oven
- Internet Access
- Heating

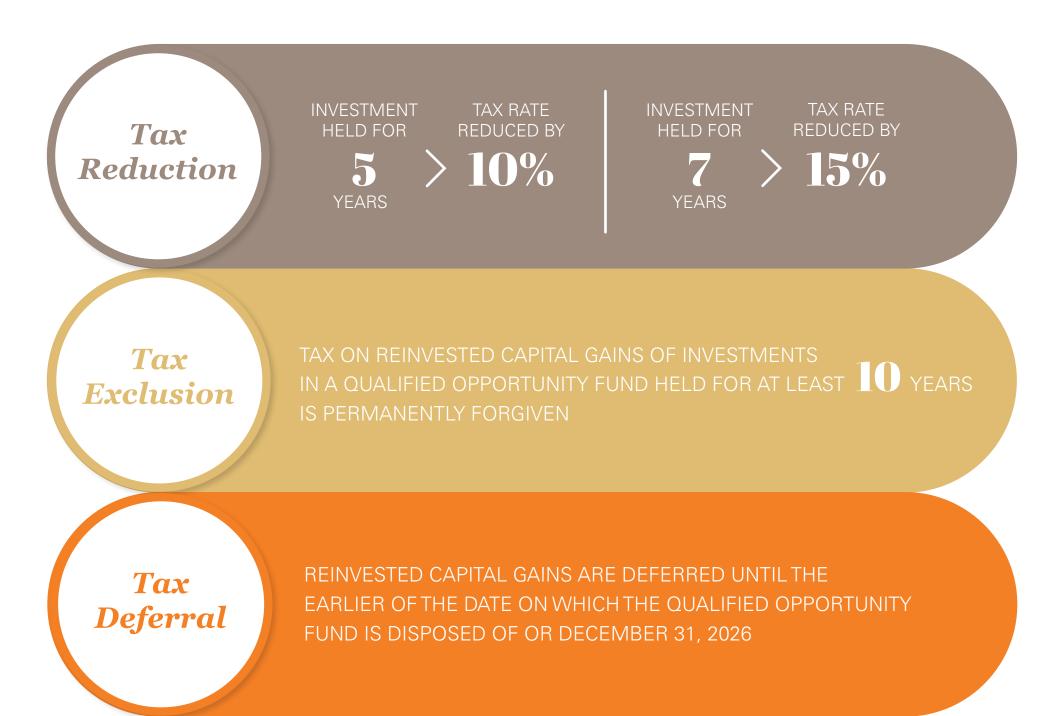
## **OPPORTUNITY ZONE** Overview

Created as part of the 2017 Tax Cuts and Jobs Act, the Opportunity Zone Program is designed to drive long-term capital to low-income communities throughout the United States by providing preferential tax treatment on investments that are placed in Opportunity Zones (OZ's).

Investors are eligible to receive certain tax benefits on unrealized capital gains reinvested in Opportunity Zones through a Qualified Opportunity Fund ("Fund"). A Qualified Opportunity Fund is an investment vehicle that is set up as either a partnership or corporation for investing in eligible property that is located in an OZ. An investor may sell any type of asset that has a capital gain such as stocks, bonds, real estate, businesses, etc., and invest the proceeds into a Fund within 180 days. To become a Qualified Opportunity Fund, an eligible corporation or partnership self-certifies by filing Form 8996 with its federal income tax return.

The tax benefits of investing in a Fund, become more favorable as an investor holds their interest in a Fund over a long period of time. For example, investors can defer tax on any prior gains invested in a Fund until the earlier of the date on which the investment in a Fund is sold or exchanged, or December 31, 2026. If the Fund investment is held for longer than 5 years, there is a 10% reduction of the deferred gain. If held for more than 7 years, the tax reduction increases to 15%. Additionally, if the investor holds the investment in the Fund for at least ten years, the investor is eligible for an increase in basis of the Fund equal to its fair market value on the date that the Fund is sold or exchanged.









LAKEWOOD, WA

SECTION O2 FINANCIAL Analysis

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# **RENT ROLL**

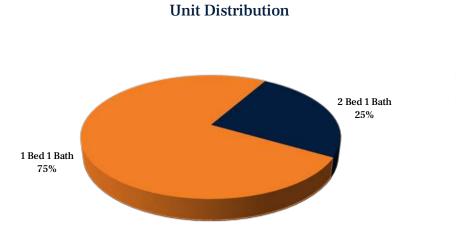
#### Meadowbrook Apartments

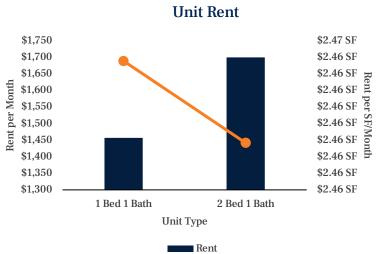
					CURRENT			POTENTIAL	
UNITTYPE	NO. OF UNITS	AVG. SQ. FEET	RENTAL RANGE	AVERAGE RENT	AVERAGE RENT/SF	MONTHLY INCOME	AVERAGE RENT	AVERAGE RENT/SF	MONTHLY INCOME
One Bedroom, One Bath	36	594	\$1,000 - \$1,450	\$1,292	\$2.18	\$46,510	\$1,457	\$2.45	\$52,450
Two Bedroom, Two Bath	12	690	\$1,175 - \$1,875	\$1,489	\$2.16	\$17,870	\$1,700	\$2.46	\$20,400
TOTALS/WEIGHTED AVERAGES	48	618		\$1,341	\$2.17	\$64,380	\$1,518	\$2.46	\$72,850

GROSS ANNUALIZED RENTS

\$772,560

\$874,200





# **OPERATING STATEMENT**

### Meadowbrook Apartments

INCOME	CURRENT		YEAR 1		NOTES	PER UNIT	PER SF
Rental Income							
Gross Potential Rent	874,200		874,200		[1]	18,213	29.57
Loss/Gain to Lease	(101,640)	11.6%	0		[2]	0	0.00
Gross Current Rent	772,560		874,200			18,213	29.57
Physical Vacancy	(38,628)	5.0%	(43,710)	5.0%	[3]	(911)	(1.48)
Economic Vacancy							
Bad Debt	(7,726)	1.0%	0		[4]	0	0.00
Total Vacancy	(\$46,354)	6.0%	(\$43,710)	5.0%		(\$911)	(\$1)
Economic Occupancy	94.00%		95.00%				
Effective Rental Income	726,206		830,490			17,302	28.10
Other Income							
Utility Bill-Back	12,212		36,600		[5]	763	1.24
All Other Income	27,526		28,352		[6]	591	0.96
Total Other Income	\$39,738		\$64,952			\$1,353	\$2.20
Effective Gross Income	\$765,944		\$895,442			\$18,655	\$30.29
EXPENSES	CURRENT		YEAR 1		NOTES	PER UNIT	PER SF
EXPENSES Real Estate Taxes	CURRENT 66,748		YEAR 1 68,751		NOTES [7]	PER UNIT 1,432	PER SF 2.33
Real Estate Taxes	66,748		68,751		[7]	1,432	2.33
Real Estate Taxes Insurance	66,748 36,000		68,751 36,000		[7]	1,432 750	2.33 1.22
Real Estate Taxes Insurance Utilities - Electric	66,748 36,000 6,996		68,751 36,000 7,206		[7] [8] [9]	1,432 750 150	2.33 1.22 0.24
Real Estate Taxes Insurance Utilities - Electric Utilities - Water & Sewer	66,748 36,000 6,996 54,385		68,751 36,000 7,206 56,016		[7] [8] [9] [10]	1,432 750 150 1,167	2.33 1.22 0.24 1.90
Real Estate Taxes Insurance Utilities - Electric Utilities - Water & Sewer Trash Removal	66,748 36,000 6,996 54,385 29,421		68,751 36,000 7,206 56,016 30,303		[7] [8] [9] [10] [11]	1,432 750 150 1,167 631	2.33 1.22 0.24 1.90 1.03
Real Estate Taxes Insurance Utilities - Electric Utilities - Water & Sewer Trash Removal Repairs & Maintenance	66,748 36,000 6,996 54,385 29,421 39,276		68,751 36,000 7,206 56,016 30,303 39,276		[7] [8] [9] [10] [11] [12]	1,432 750 150 1,167 631 818	2.33 1.22 0.24 1.90 1.03 1.33
Real Estate Taxes   Insurance   Utilities - Electric   Utilities - Water & Sewer   Trash Removal   Repairs & Maintenance   Landscaping	66,748 36,000 6,996 54,385 29,421 39,276 2,846		68,751 36,000 7,206 56,016 30,303 39,276 2,931		[7] [8] [9] [10] [11] [12] [13]	1,432 750 150 1,167 631 818 61	2.33 1.22 0.24 1.90 1.03 1.33 0.10
Real Estate TaxesInsuranceUtilities - ElectricUtilities - Water & SewerTrash RemovalRepairs & MaintenanceLandscapingMarketing & Advertising	66,748 36,000 6,996 54,385 29,421 39,276 2,846 2,846		68,751 36,000 7,206 56,016 30,303 39,276 2,931 2,846		[7] [8] [9] [10] [11] [12] [13] [14]	1,432 750 150 1,167 631 818 61 59	2.33 1.22 0.24 1.90 1.03 1.33 0.10 0.10
Real Estate TaxesInsuranceUtilities - ElectricUtilities - Water & SewerTrash RemovalRepairs & MaintenanceLandscapingMarketing & AdvertisingPayroll	66,748 36,000 6,996 54,385 29,421 39,276 2,846 2,846 17,400		68,751 36,000 7,206 56,016 30,303 39,276 2,931 2,846 17,400		[7] [8] [9] [10] [11] [12] [13] [14] [15]	1,432 750 150 1,167 631 818 61 61 59 363	2.33 1.22 0.24 1.90 1.03 1.33 0.10 0.10 0.59
Real Estate TaxesInsuranceUtilities - ElectricUtilities - Water & SewerTrash RemovalRepairs & MaintenanceLandscapingMarketing & AdvertisingPayrollGeneral & Administrative	66,748 36,000 6,996 54,385 29,421 39,276 2,846 2,846 17,400 12,000	5.0%	68,751 36,000 7,206 56,016 30,303 39,276 2,931 2,846 17,400 12,000	5.0%	[7] [8] [9] [10] [11] [12] [13] [14] [15] [16]	1,432 750 150 1,167 631 818 61 59 363 250	2.33 1.22 0.24 1.90 1.03 1.33 0.10 0.10 0.59 0.41
Real Estate TaxesInsuranceUtilities - ElectricUtilities - Water & SewerTrash RemovalRepairs & MaintenanceLandscapingMarketing & AdvertisingPayrollGeneral & AdministrativeOperating Reserves	66,748 36,000 6,996 54,385 29,421 39,276 2,846 2,846 17,400 12,000 12,000	5.0%	68,751 36,000 7,206 56,016 30,303 39,276 2,931 2,846 17,400 12,000 12,000	5.0%	[7] [8] [9] [10] [11] [12] [13] [14] [15] [16] [17]	1,432 750 150 1,167 631 818 61 59 363 250 250	2.33 1.22 0.24 1.90 1.03 1.33 0.10 0.10 0.59 0.41 0.41
Real Estate Taxes   Insurance   Utilities - Electric   Utilities - Water & Sewer   Trash Removal   Repairs & Maintenance   Landscaping   Marketing & Advertising   Payroll   General & Administrative   Operating Reserves   Management Fee	66,748 36,000 6,996 54,385 29,421 39,276 2,846 2,846 17,400 12,000 12,000 38,297	5.0%	68,751 36,000 7,206 56,016 30,303 39,276 2,931 2,846 17,400 12,000 12,000 44,772	5.0%	[7] [8] [9] [10] [11] [12] [13] [14] [15] [16] [17]	1,432 750 150 1,167 631 818 61 59 363 250 250 933	2.33 1.22 0.24 1.90 1.03 1.33 0.10 0.10 0.59 0.41 0.41 1.51



### NOTES TO OPERATING STATEMENT Meadowbrook Apartments

- 1. Gross Potential Rent: Market rent.
- 2. Loss / Gain to Lease: Current is variance between July 2024 rent roll and market rent.
- 3. Physical Vacancy: Adjusted to 5.00%.
- 4. Bad Debt: Current adjusted to 1.00%.
- 5. Utility Bill-Back: Current per June 2024 T6 annualized. Year 1 adjusted to \$50 per bed room per month.
- 6. All Other Income: Current per June 2024 T6 annualized. Year 1 adjusted to reflect 3.00% increase.
- 7. Real Estate Taxes: Current per Pierce County Assessor. Year 1 reflects 3.00% increase.
- 8. Insurance: Adjusted to \$700 per unit.
- 9. Utilities Electric: Current per June 2024 T6 annualized. Year 1 adjusted to reflect 3.00% increase.
- Utilities Water & Sewer: Current per June 2024 T6 annualized. Year 1 adjusted to reflect 3.00% increase.
- Trash Removal: Current per June 2024 T6 annualized. Year 1 adjusted to reflect 3.00% increase.
- Repairs & Maintenance: Current per June 2024 T6 annualized. Year 1 adjusted to reflect 3.00% increase.
- 13. Landscaping: Current per June 2024 T6 annualized. Year 1 adjusted to reflect 3.00% increase.
- Marketing & Advertising: Current per June 2024 T6 annualized. Year 1 adjusted to reflect 3.00% increase.
- 15. Payroll: Adjusted to \$1,450 per month credit for on-site manager.
- 16. General & Administrative: Adjusted to \$250 per unit.
- 17. Operating Reserves: Adjusted to \$250 per unit.
- 18. Management Fee: Adjusted to 5.00%.

# **PRICING DETAIL**

### Meadowbrook Apartments

SUMMARY		
Price	\$7,500,000	
Down Payment	\$2,625,000	35%
Number of Units	48	
Price per Unit	\$156,250	
Price per SF	\$253.72	
Rentable SF	29,560	
Lot Size	9.00 Acres	
Approx. Year Built	1978	

RETURNS	CURRENT	YEAR 1
CAP Rate	5.97%	7.55%
GRM	9.71	8.58
Cash-on-Cash	4.40%	8.91%
Debt Coverage Ratio	1.35	1.70

FINANCING	1ST LOAN
Loan Amount	\$4,875,000
Loan Type	New
Interest Rate	5.50%
Amortization	30 Years
Year Due	2029

Loan information is subject to change. Contact your Marcus & Millichap Capital Corporation representative.

OPERATING DATA			
INCOME		CURRENT	YEAR 1
Gross Scheduled Rent		\$772,560	\$874,200
Less: Vacancy/Deductions	6.0%	\$46,354 5.0%	\$43,710
Total Effective Rental Income		\$726,206	\$830,490
Other Income		\$39,738	\$64,952
Effective Gross Income		\$765,944	\$895,442
Less: Expenses	41.5%	\$318,216 36.8%	\$329,503
Net Operating Income		\$447,729	\$565,939
Cash Flow		\$447,729	\$565,939
Debt Service		\$332,157	\$332,157
Net Cash Flow After Debt Service	4.40%	\$115,572 8.91%	\$233,783
Principal Reduction		\$65,671	\$69,375
Total Return	6.90%	\$181,243 11.55%	\$303,158
EXPENSES		CURRENT	
Real Estate Taxes		\$66,748	\$68,751
Insurance		\$36,000	\$36,000
Utilities - Electric		\$6,996	\$7,206
Utilities - Water & Sewer		\$54,385	\$56,016
Trash Removal		\$29,421	\$30,303
Repairs & Maintenance		\$39,276	\$39,276
Landscaping		\$2,846	\$2,931
Marketing & Advertising		\$2,846	\$2,846
Payroll		\$17,400	\$17,400
General & Administrative		\$12,000	\$12,000
Operating Reserves		\$12,000	\$12,000
Management Fee		\$38,297	\$44,772
Total Expenses		\$318,216	\$329,503
Expenses/Unit		\$6,629	\$6,865
Expenses/SF		\$10.77	\$11.15

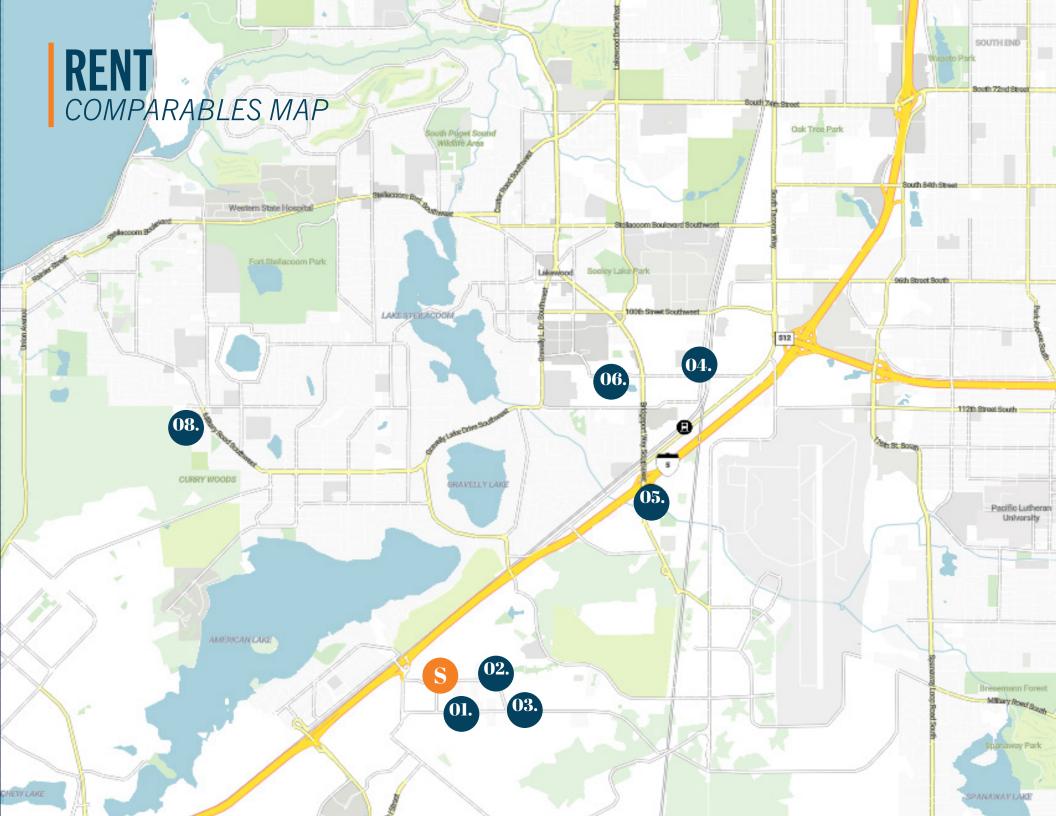


LAKEWOOD, WA

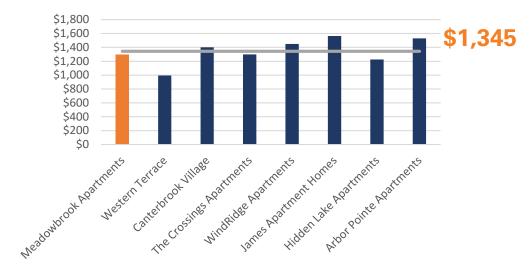


# SECTION O3 MARKET Comparables

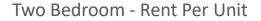
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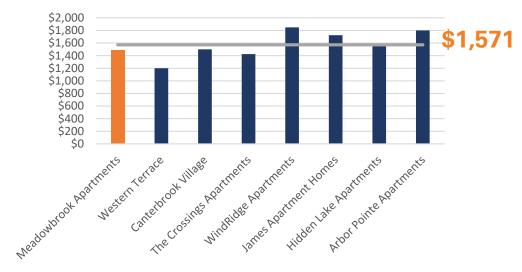


## **RENT** *Comparables*



One Bedroom - Rent Per Unit

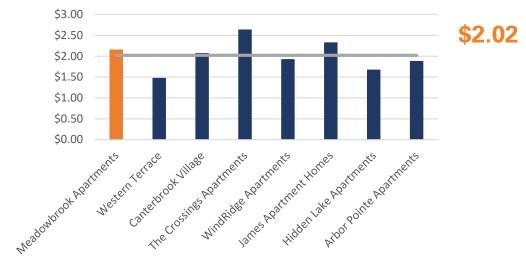




## **RENT** *Comparables*



One Bedroom - Rent Per SF





S

MEADOWBROOK APARTMENTS 7515 146th St SW, Lakewood, WA 98439





UNIT TYPE	UNITS	SF	RENT	RENT/SF
1 Bedroom	36	591	\$1,292	\$2.19
2 Bedroom	12	690	\$1,489	\$2.16
AVERAGE /TOTAL:	48	616	\$1,341	\$2.17

NOTES: Oven Refrigerator Carpet Vinyl Electric Heating Cable Internet/Satellite Close to Shopping Large Windows Open Floorplan Open Floorplans Park Like Setting Pet Waste Stations RangeOven Stove/Oven

**01.** WESTERN TERRACE 7310 150th St, Lakewood, WA 98439



UNIT TYPE	UNITS	SF	RENT	RENT/SF
1 Bedroom	21	420	\$995	\$2.07
2 Bedroom	21	810	\$1,200	\$1.48
AVERAGE // TOTAL:	42	645	\$1,098	\$1.70

NOTES: Heating Tub/Shower Pantry Kitchen Oven Range Refrigerator Hardwood Floors Carpet Tile Floors Vinyl Flooring Window Coverings Laundry Facilities Public Transportation Walk-Up Playground





#### **02.** CANTERBROOK VILLAGE

7212 15th St SW, Lakewood, WA 98439



UNIT TYPE	UNITS	SF	RENT	RENT/SF
1 Bedroom	34	512	\$1,400	\$2.73
2 Bedroom	99	722	\$1,500	\$2.08
AVERAGE // TOTAL:	133	668	\$1,474	\$2.21

NOTES: Laundry Facilities Public Transportation Walk-Up Pool Playground Basketball Court Grill High Speed Internet Access Heating Smoke Free Cable Ready Dishwasher Kitchen Oven Range Refrigerator Carpet Window Coverings

### **03.** THE CROSSINGS APARTMENTS 6503 150th St SW, Lakewood, WA 98439



UNIT TYPE	UNITS	SF	RENT	RENT/SF
1 Bedroom	154	520	\$1,300	\$2.50
2 Bedroom	75	540	\$1,425	\$2.64
AVERAGE // TOTAL:	229	527	\$1,341	\$2.55

NOTES: High Speed Internet Access Washer/Dryer Heating Smoke Free Cable Ready Trash Compactor Storage Space Tub/Shower Framed Mirrors Dishwasher Pantry Kitchen Oven Range Refrigerator Freezer Hardwood Floors Carpet Vinyl Flooring Dining Room Double Pane Windows Window Coverings Large Bedrooms Balcony Patio



## RENT **Comparables**

06. WINDRIDGE APARTMENTS 4409 107th Street Ct SW, Lakewood, WA 98499



UNIT TYPE	UNITS	SF	RENT	RENT/SF
1 Bedroom	31	723	\$1,450	\$2.01
2 Bedroom	40	958	\$1,850	\$1.93
3 Bedroom	9	1,109	\$2,400	\$2.16
AVERAGE // TOTAL:	91	680	\$1,577	\$2.32

NOTES: Package Service, Maintenance on site, Property Manager on Site, Clubhouse, Lounge, Storage Space. Fitness Center, Spa, Pool, Playground, Sundeck, Washer/Dryer, Heating, Security System, Storage Space, Tub/Shower, Fireplace, Dishwasher, Disposal Kitchen Microwave Oven Range Refrigerator Carpet Vinyl, Flooring, Walk-In Closets, Balcony Patio

#### JAMES APARTMENT HOMES 07. 4828-4930 123rd St SW, Lakewood, WA 98499



UNIT TYPE	UNITS	SF	RENT	RENT/SF
1 Bedroom	69	650	\$1,565	\$2.41
2 Bedroom	34	740	\$1,725	\$2.33
3 Bedroom	41	1,240	\$2,200	\$1.77
AVERAGE // TOTAL:	28	615	\$1,220	\$2.03

NOTES: Courtyard, Laundry Facilities, Property Manager on Site, Laundry Service, Recycling, Online Services



# **RENT** *Comparables*

## **08.** HIDDEN LAKE APARTMENTS 5419 110TH ST SW, LAKEWOOD, WA 98499



UNIT TYPE	UNITS	SF	RENT	RENT/SF
1 Bedroom	15	528	\$1,227	\$2.32
2 Bedroom	3	710	\$1,497	\$2.11
AVERAGE // TOTAL:	18	691	\$1,272	\$2.28

NOTES: Community Laundry, Laminate Floors, Backyard, Quartz Countertops.

## **09.** ARBOR POINTE APARTMENTS 11432 105th Ave SW, Lakewood, WA 98498



UNIT TYPE	UNITS	SF	RENT	RENT/SF
1 Bedroom	86	655	\$1,405	\$2.14
2 Bedroom	82	972	\$1,541	\$1.59
3 Bedroom	20	1,185	\$2,468	\$2.08
AVERAGE // TOTAL:	188	842	\$1,577	\$1.86

NOTES: 24 Hour Access, Clubhouse, Playground, Pool, Recycling, Pet Washing Station, Patio, Wheelchair Accessible (Rooms), Window Coverings





## **SALES** *Comparables*



Price Per SF





#### ORCHARD PARK APARTMENTS 2950 Tumbleweed Ln SE, Port Orchard, WA 98366

02.		na. Transversa	11.01.0
			10.0

TIMBER RUN 4106 Madrona Dr SE, Port Orchard, WA 98366

CLOSE OF ESCROW:

SALES PRICE:

PRICE/UNIT:

PRICE/SF:

CLOSE OF ESCROW:	6/28/2024
SALES PRICE:	\$16,000,000
PRICE/UNIT:	\$242,424
PRICE/SF:	\$230
CAP RATE:	5.01%
TOTAL NO. OF UNITS:	66
AVERAGE UNIT SF:	1049
YEAR BUILT:	1981

CAP RATE: TOTAL NO. OF UNITS: AVERAGE UNIT SF: 759 YEAR BUILT: 1972

NOTES: Cable Ready, Microwave, Dishwasher, Refrigerator, Fireplace, Washer/Dryer s. NOTES: Dishwasher, Patio, Disposal Range, Heating, Refrigerator, Oven, Washer/Dryer



#### DAFFODIL APARTMENTS 1721 16th St, Sumner, WA 98390

CLOSE OF ESCROW:	1/14/2024
SALES PRICE:	\$1,975,000
PRICE/UNIT:	\$164,583
PRICE/SF:	\$221
CAP RATE:	5.78%
TOTAL NO. OF UNITS:	12
AVERAGE UNIT SF:	714
YEAR BUILT:	1985

NOTES:

5/10/2024

\$217,759

\$287

\$12,630,000





PACIFIC GARDENS 8602 S C St, Tacoma, WA 98444

CLOSE OF ESCROW:	10/23/2023
SALES PRICE:	\$4,880,000
PRICE/UNIT:	\$152,500
PRICE/SF:	\$199
CAP RATE:	6.00%
TOTAL NO. OF UNITS:	32
AVERAGE UNIT SF:	766
YEAR BUILT:	1985

NOTES: Dishwasher, Oven, Fireplace, Range, Kitchen, Site Amenities, Laundry Facilities

05.

PALISADES APARTMENTS 1628 Trenton Ave, Bremerton, WA 98310

CLOSE OF ESCROW:	8/8/2023
SALES PRICE:	\$6,500,000
PRICE/UNIT:	\$216,667
PRICE/SF:	\$290
CAP RATE:	5.70%
TOTAL NO. OF UNITS:	30
AVERAGE UNIT SF:	800
YEAR BUILT:	1972

NOTES: Air Conditioning, Range, Cable Ready ,Refrigerator, Heating, Tub/Shower, Kitchen, Walk-In Closets, Oven ,Window Coverings EVERGREEN COURT APARTMENTS 12805 47th Ave SW, Lakewood, WA 98499

CLOSE OF ESCROW:	1/5/2023
SALES PRICE:	\$6,250,000
PRICE/UNIT:	\$156,250
PRICE/SF:	\$270
CAP RATE:	5.38%
TOTAL NO. OF UNITS:	40
AVERAGE UNIT SF:	579
YEAR BUILT:	1964

NOTES: Playground, Laundry Facilities, Decks, High Speed Internet Access.





COLONIAL COURT 9120 Lawndale Ave SE, Lakewood, WA 98498

CLOSE OF ESCROW:	1/5/2023
SALES PRICE:	\$7,200,000
PRICE/UNIT:	\$175,610
PRICE/SF:	\$212
CAP RATE:	5.83%
TOTAL NO. OF UNITS:	41
AVERAGE UNIT SF:	828
YEAR BUILT:	1971

NOTES: 24 Hour Emergency Maintenance, Landscaped Grounds, Private Picnic Area, In-unit Washer/Dryer, Dishwasher.

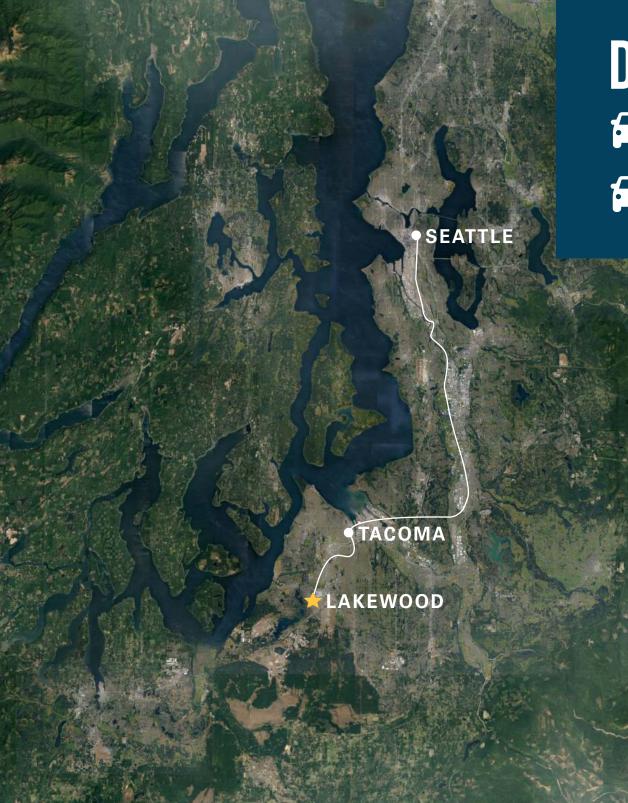


LAKEWOOD, WA



# section O4 LOCATION Overview

Marcus & Millichap



# **DRIVE TIME** SEATTLE 53 MINUTES

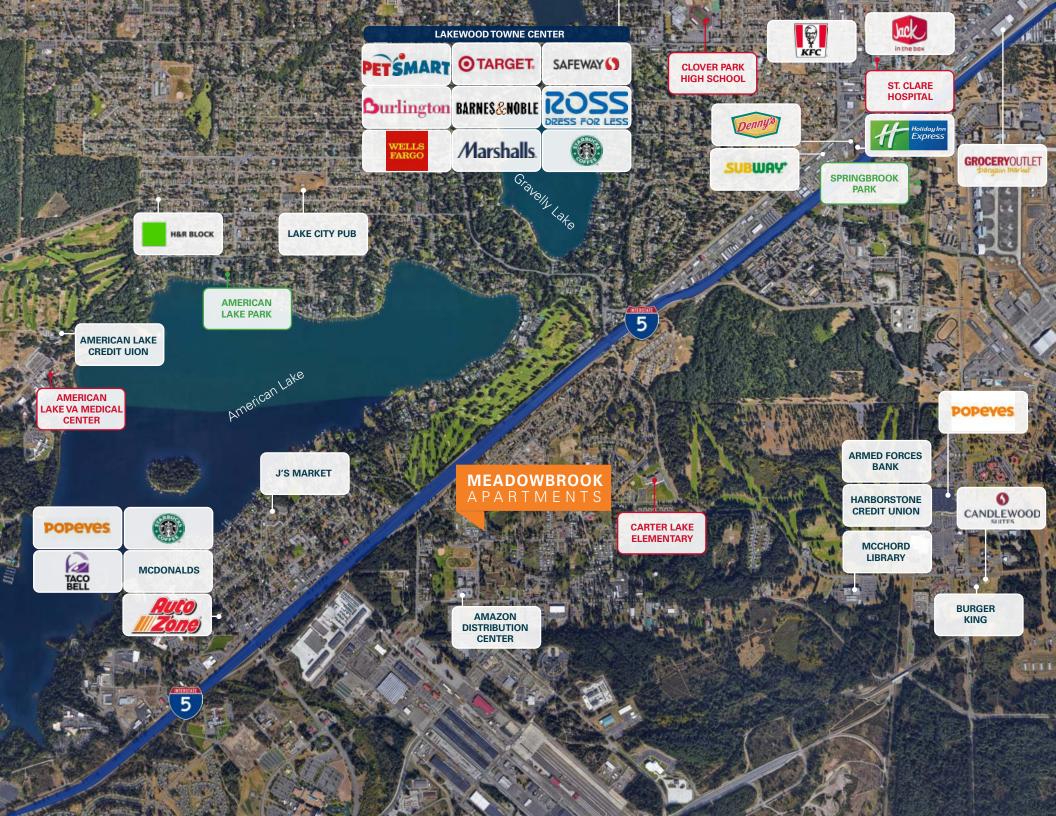


# **LAKEWOOD** Overview

#### Lakewood, Washington is a city in Pierce County serving a community of nearly 65,000 people. Conveniently located between Seattle and Olympia, Lakewood is the host community to Joint Base Lewis-McChord (JBLM) and Camp Murray. JBLM has grown into the largest Armyled joint base in the United States and is the only Army Power Projection Platform west of the Rocky Mountains. The city supports a diverse economy through medical and industrial sectors. Lakewood's Industrial Park is fourthlargest private, for-profit employer in Pierce County and third-largest industrial business park in Washington.

Lakewood benefits from many education partners, serving students from pre-K to college. Clover Park School District is an award-winning K-12 public system that boasts the highest graduation rate of comparable South Sound districts. Opportunities for higher education are also available through Pierce College, an award-winning college offering baccalaureate and associate degrees, and Clover Park Technical College, an award-winning technical college with deep ties to Lakewood. The city is home to several lakes and historic sites such as Fort Steilacoom Park, Lakewold Gardens and Thornewood Castle. Recreation opportunities abound, including skiing, hiking, biking, and kite surfing, with the Cascade Mountains to the east and the bay to the west. The city maintains a large network of parks and offers classes and excursions on a year-round basis. The 340-acre Fort Steilacoom Park is the crown jewel of Lakewood. This park draws over 1 million visitors each year from across the region.





# **MAJOR EMPLOYMENT**

### Lakewood

## JOINT BASE LEWIS-MCCHORD (JBLM)

- Located in the heart of the Pacific Northwest's Puget Sound region, Joint Base Lewis-McChord is the Department of Defense's premiere military installation on the West Coast. The joint base, which began operation in October 2010 from the consolidation of Fort Lewis and McChord Air Force Base, is one of 12 joint bases created by the 2005 Base Realignment and Closure Commission.
- Joint Base Lewis-McChord has a sub-installation at Yakima Training Center in eastern Washington. The joint base is 647 square miles with 142 square miles for the main base in western Washington and 505 square miles for the Yakima Training Center. The population of the joint base is approximately 110,000: 40,000 active duty, 60,000 family members and 15,000 civilian and contract employees.

## **EMBASSY MANAGEMENT LLC**

 With over 2,700 employees, Embassy Management, LLC was initially developed to provide high quality management services for the Aacres group of companies in 2007. The Embassy Management, LLC provides such as accounting, payroll, information technology, human resources, quality improvement/ assurance, training and strategic leadership.



# **LIFESTYLE QUICK FACTS**

### Lakewood



### PARKS AMENITIES

Lakewood is home to 16 parks consisting of more than 540 acres.



### **RECREATIONAL ACTIVITIES**

There are five lakes totaling nearly two miles of water area. They are great for water sports like skiing, rowing, and fishing.



### **GOLFER'S PARADISE**

Lakewood has three golf courses, including Oakbrook, Tacoma Country & Golf, and American Lake Veterans Golf Course. The city is minutes away from Chambers Bay, home of the 2015 U.S. Open.

### **REGIONAL DESTINATION**

The 340-acre Fort Steilacoom Park is the crown jewel of Lakewood. This park draws over 1 million visitors each year from across the region.



### **HISTORIC SITES**

Nestled along the shores of American Lake sits 500-year-old Thornewood Castle. The owner had the Tudor-Gothic-Style mansion dismantled in England, and in 1907 it was reconstructed in Lakewood.



### SHOPPING AND DINING

Lakewood Towne Center is home to the Lakewood Playhouse which celebrated its 80th season in 2019 and is still going strong.

# LAKEWOOD, WASHINGTON

### **Demographics**







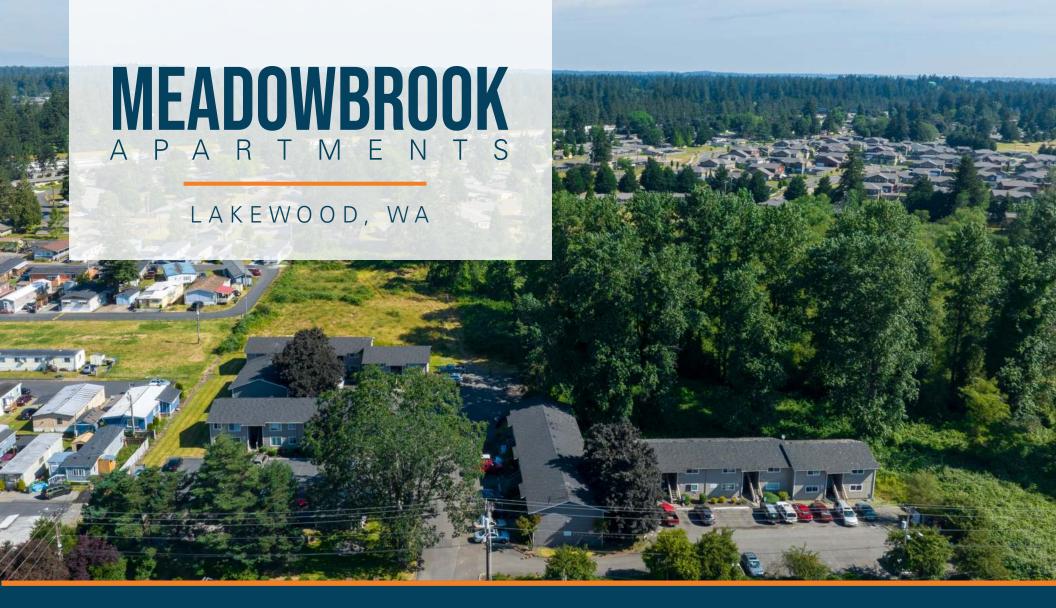




Projected 2027 Total Population (5-Mile Radius)

POPULATION	1 MILE	3 MILES	5 MILES
2026 Projection			
Total Population	9,103	66,849	134,874
2021 Estimate			
Total Population	8,907	64,769	130,915
2010 Census			
Total Population	8,264	58,500	119,018
2000 Census			
Total Population	7,783	58,511	121,278
Daytime Population			
2021 Estimate	6,463	77,785	151,189
HOUSEHOLDS	1 MILE	3 MILES	5 MILES
2026 Projection			
Total Households	3,670	26,066	52,036
2021 Estimate			
Total Households	3,558	25,119	50,213
Average (Mean) Household Size	2.5	2.5	2.5
2010 Census			
Total Households	3,241	22,637	45,466
2000 Census			
Total Households	3,032	22,250	42,661
HOUSING UNITS	1 MILE	3 MILES	5 MILES
Occupied Units			
2026 Projection	3,856	27,741	54,656
2021 Estimate	3,739	26,729	52,785
Owner Occupied	1,989	10,538	21,058
Renter Occupied	1,568	14,581	29,155
Vacant	182	1,610	2,572
Persons In Units			
2021 Estimate Total Occupied Units	3,558	25,119	50,213
1 Person Units	28.0%	29.2%	28.2%
2 Person Units	35.1%	32.6%	32.2%
3 Person Units	16.3%	16.8%	17.2%
4 Person Units	11.5%	12.5%	13.1%
5 Person Units	5.5%	5.5%	5.6%
6+ Person Units	3.6%	3.3%	3.6%

HOUSEHOLDS BY INCOME	1 MILE	3 MILES	5 MILES
2021 Estimate			
\$200,000 or More	7.4%	5.3%	4.6%
\$150,000-\$199,999	4.8%	5.3%	5.7%
\$100,000-\$149,999	17.3%	16.1%	16.5%
\$75,000-\$99,999	15.7%	14.3%	13.8%
\$50,000-\$74,999	20.4%	17.9%	18.3%
\$35,000-\$49,999	12.9%	14.0%	14.3%
\$25,000-\$34,999	8.7%	9.5%	9.3%
\$15,000-\$24,999	6.9%	8.7%	8.2%
Under \$15,000	5.9%	9.1%	9.2%
Average Household Income	\$96,680	\$85,865	\$83,540
Median Household Income	\$68,618	\$61,657	\$61,682
Per Capita Income	\$38,650	\$34,113	\$32,579
POPULATION PROFILE	1 MILE	3 MILES	5 MILES
Population By Age			
2021 Estimate Total Population	8,907	64,769	130,915
Under 20	25.2%	26.9%	27.8%
20 to 34 Years	21.4%	26.1%	26.9%
35 to 39 Years	6.7%	6.6%	6.7%
40 to 49 Years	11.1%	9.9%	9.8%
50 to 64 Years	19.2%	16.1%	15.4%
Age 65+	16.5%	14.1%	13.4%
Median Age	37.5	33.0	32.0
Population 25+ by Education Level			
2021 Estimate Population Age 25+	6,084	42,033	83,444
Elementary (0-8)	2.0%	2.8%	3.1%
Some High School (9-11)	6.3%	6.1%	6.4%
High School Graduate (12)	25.4%	26.2%	26.1%
Some College (13-15)	27.6%	27.3%	26.5%
Associate Degree Only	12.0%	12.1%	11.9%
Bachelors Degree Only	18.9%	16.6%	17.1%
Graduate Degree	7.7%	8.9%	9.0%
Population by Gender			
2021 Estimate Total Population	8,907	64,769	130,915
Male Population	49.1%	50.3%	49.9%
Female Population	50.9%	49.7%	50.1 %



### EXCLUSIVELY LISTED BY:

#### **RICH DAY**

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Marcus Millichap