16 Rohde Avenue, St Augustine FL, 32084

Actual and Projected Revenue

List Price: \$ 1,399,900

		Gross Rental Income							
						2024		2025	
		2023 Actual	2	024 Q1 Actual*		Projected		Projected	
Bulding 1 - Front facing 16 Rohde Ave)									
16A	\$	1,572	\$	6,150	\$	24,600	\$	60,000	
16B (Lofty Treetop)	\$	15,112	\$	13,416	\$	58,000	\$	60,000	
Total - Building 1	\$	16,684	\$	19,566	\$	82,600	\$	120,000	
<u>Building 2 - Back behind Building 1</u>									
16 1/2 A (Casa Tranquila)	\$	48,221	\$	16,699	\$	48,000	\$	50,000	
16 1/2 B (Uptown Classic)	\$	44,098	\$	9,095	\$	48,000	\$	50,000	
Total - Building 2	\$	92,319	\$	25,794	\$	96,000	\$	100,000	
Totals	\$	109,003	\$	45,360	\$	178,600	\$	220,000	
Gross rent multiplier (list price/gross rents):		12.84		7.72	2 7.84		6.36		
Gross capitalization rate (gross rents/list price)	:	7.79%		12.96 %		12.76%		15.72%	

Notes:

16A - (downstairs main/front house) currently under 1 year lease started 12/8/23; not previously rented

16B - (upstairs main/front house) not fully rented out at market rates in 2023

16B - 2024 projected gross rents based on actual experience with Airbnb/VRBO rentals in Q4 2023 and YTD 2024

2025 Projected Gross Rents assumes all 4 units rented out as short-term (Airbnb/VRBO) rentals

* 2024 Q1 Rent Revenues are net of Airbnb/VRBO fees; rent multiplier and capitalization rate are annualized rates based on Q1 results