

2379 Pendleton Rd Mineral, VA 23117

Exclusive Incentive

A SELLER PAID 2-1 RATE BUYDOWN

A 2-1 RATE BUYDOWN CAN SAVE THE BUYER \$33,216

(A total Monthly Payment (P&I) savings over the first two years.)

A seller paid 2-1 rate buydown is when the seller agrees to give the buyer a credit to lower the interest rate for the first two years of the loan. The interest rate will be reduced by 2% in the first year and 1% in the second year. This should then be perfect timing to refinance and take advantage of future lower rates!

EXAMPLE ON A 7 YEAR-ARM:

Sales Price \$1,750,000

Down Payment 20%

Loan Amount \$1,400,000

	2-1 Buydown Rate	2-1 Buydown Monthly Payment	2-1 Buydown Yearly Savings	Fixed Rate Monthly Payment	Fixed Rate Yearly Savings
Year 1	4.875%	\$7,408	\$21,468	\$9,026	0
Year 2	5.875%	\$8,281	\$11,748	\$9,026	0
Year 3-7	6.875%/ 7.405% APR	\$9,197	0	\$9,026	0
TOTAL SAVINGS:			\$33,216		0

^{**}Rates as of July 2, 2024 and are subject to change

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