

C A commercial investment advisors
OFFERING MEMORANDUM

FREDDY'S - COLLEGE TOWN LOCATION
3812 TEASLEY LANE | DENTON, TEXAS 76210

# **ADVISORY TEAM**

#### **JUSTIN ZAHN**

**VICE PRESIDENT** 

justin@ciadvisor.com 480.718.5555 - direct 402.730.6021 - cell

### **PAUL BLACKBURN**

**BROKER OF RECORD** 

Blackburn Properties License # 376821

CA commercial investment — advisors

# COMMERCIAL INVESTMENT ADVISORS CIA BROKERAGE COMPANY

9383 East Bahia Drive, Suite 130 Scottsdale, Arizona 85260 480.214.5088 www.ciadvisor.com



# **Highlights**



 PRICE
 CAP RATE
 NOI

 \$2,870,000
 5.75%
 \$165,000



Retailers | Entertainment: Nearby retailers include Walmart, Target, Home Depot, Lowe's, Hobby Lobby, HomeGoods, T.J. Maxx, Ross, Burlington, Michaels, Best Buy, J. Crew Factory, Old Navy, Maurices, American Eagle, Rally House, Barnes & Noble, DSW, Ulta Beauty, Popshelf, ALDI, Kroger, Total Wine & More, Spec's Wines, Goodwill, PetSmart, Pet Supplies Plus, Harbor Freight Tools, Tractor Supply Co., LA Fitness, Planet Fitness, Cinemark

<u>Higher Education</u>: Less than 5 miles from **University of North Texas** - a four-year public R1: Doctoral University offering 114 bachelor's & 126 master's/doctoral degrees, serving 46,180 students (Fall 2024); 5 miles from **Texas Women's University Denton** - a public university offering programs in nursing, liberal & fine arts, health sciences, business & education with 12,623 students

<u>Healthcare</u>: 3 miles from <u>Medical City Denton</u> - a 228-bed acute care hospital & a Level II Trauma Center with more than 900 employees & 1,100 physicians; 5 miles from <u>Texas Health Denton</u> - a 255-bed full-service hospital providing convenient care to people across North Texas & South Oklahoma since 1987



### **NEW 20-YEAR ABSOLUTE NNN LEASE**

Brand new 20-year Absolute NNN lease with attractive 7.50% rental escalations every 5 years with four 5-year options to renew



### **TENANT**

Ram-Z Custard, LLC owns & operates 74 locations which include 39 Freddy's restaurants (including those currently under construction), making it the 6th largest Freddy's franchisee in the U.S., and 35 Schlotzsky's locations, making it the largest Schlotzsky's franchisee in the country. \*\*All units back the performance of the lease!\*\*

### **BRAND NEW CONSTRUCTION**

New, build-to-suit of Freddy's latest prototype with a 14-car stack in drive-thru - opened in July 2025

### TRAFFIC COUNTS | HARD CORNER

Located at the southwest hard corner of Teasley Ln & Hunters Creek Rd, this property sits on a large ±1.85-acre lot with an impressive daily traffic count in excess of 30,000 CPD!

#### **AFFLUENT 2024 DEMOGRAPHICS**

Population (5-mi)	159,528
2029 Projected Population (5-mi)	172,065
Households (5-mi)	62,043
Average Household Income (1-mi)	\$1.47.500

Texas is an income tax-free state —

# Financial Analysis

SITE ADDRESS	Denton, Texas 76210 (Dallas-Ft Worth MSA)
TENANT	Ram-Z Custard, LLC
ENTITY TYPE	Franchise
GROSS LEASABLE AREA	±3,040 SF

**LOT SIZE** ±1.85 acres

**YEAR BUILT** July 2025

**OWNERSHIP** Fee Simple (Building & Land)

**EXPENSE REIMBURSEMENT**This is an **Absolute NNN lease**. Tenant is responsible for all expenses.

**LEASE TERM** 20 years (New)

**RENTAL INCREASES** 7.50% every 5 years

**RENT COMMENCEMENT DATE** July 29, 2025

**EXPIRATION DATE** July 31, 2045

**OPTIONS** Four 5-Year Renewal Options

FINANCING All Cash or Buyer to obtain new financing at Close of Escrow





# Rent Roll

	TERM	ANNUAL RENT	CAP RATE
Years 1-5	<b>07/29/25</b> to 07/31/30	\$165,000	5.75%
Years 6-10	08/01/30 to 07/31/35	\$177,375	6.18%
Years 11-15	08/01/35 to 07/31/40	\$190,678	6.64%
Years 16-20	08/01/40 to <b>07/31/45</b>	\$204,979	7.14%
		AVG ANNUAL RETURN	6.43%

#### **RENEWAL OPTIONS**

1st Option	08/01/45 to 07/31/50	\$220,352
2nd Option	08/01/50 to 07/31/55	\$236,879
3rd Option	08/01/55 to 07/31/60	\$254,645
4th Option	08/01/60 to 07/31/65	\$273,743

# **Tenant Profile**



Founded in 2002 by brothers Bill and Randy Simon, along with their friend and business partner Scott Redler, Freddy's Frozen Custard & Steakburgers® was created as a tribute to Bill and Randy's father, Freddy. What started as one humble restaurant in Wichita, Kansas, has since exploded into one of the fastest-growing franchises in America now boasting over 550 locations across 36 states and even reaching Canada.

With cooked-to-order steakburgers, all-beef hot dogs, shoestring fries and other savory items – along with frozen custard that is freshly churned throughout the day in each restaurant – Freddy's has become one of the fastest-growing franchises in the U.S.

# Freddy's Franchise Awards & Recognition

## **Entrepreneur**

Ranked # 59 for Franchise 500 in 2025

### **Entrepreneur**

Ranked # 42 for Top Brands for Multi-Unit Owners in 2024

## Entrepreneur

Ranked # 6 for The Top 10 Burger Franchises in 2024



Ranked # 43 for QSR 50

## yelp\*

Ranked # 7 for Fastest-Growing Brands in 2024

# Technomic by Information

Ranked # 62 for Top 500 Chain Restaurant Report in 2024

#### MOVERS+SHAKERS

Ranked # 15 for Fast Casuals Top 100 in 2024

## Entrepreneur

Ranked # 76 for Fastest-Growing Franchises in 2024



# THE TENANT: RAM-Z CUSTARD, LLC

Ram-Z Custard, LLC owns & operates <u>74</u> locations which include <u>39</u> Freddy's restaurants (including those currently under construction), making it the 6th largest Freddy's franchisee in the U.S., and <u>35</u> Schlotzsky's locations, making it the largest Schlotzsky's franchisee in the country. \*\*All units back the performance of the lease!\*\*

# Site Plan

- Brand new construction opened in July 2025
- Freddy's latest prototype
- 14-car stack in drive-thru
- **GLA:** ±3,040 SF
- Lot Size: ±1.85 acres



# Construction Photos

As of May 3, 2025















# **Denton Synopsis**

Located at the northern edge of the Dallas-Fort Worth metrolex, Denton is a vibrant city that offers a unique blend of cultural richness, educational excellence, and community charm. Denton is the county seat of Texas's Denton County, the city has an area of 89.316 square miles which lies in the northeast edge of the Bend-Arch-Fort Worth Basin.

Denton boasts a lively arts & music community, the city's downtown area is a hub for live music, local art galleries, and theaters. The North Texas State Fair & Rodeo, Denton Arts and Jazz Festival, and Thin Line Fest attract over 300,000 people to the city each year.

<u>Top Employers in Denton</u>: University of North Texas (higher education - 8,891); Denton ISD (public education - 4,331); Peterbilt Motors Co. (truck manufacturing - 2,000); Denton County (county government - 1,803); Denton State Supported Living Center (healthcare - 1,146); Texas Health Presbyterian Denton (healthcare - 1,100); Texas Woman's University (higher education - 1,007); Sally Beauty Holdings (HQ - beauty products distribution - 1,000).



University of North Texas (UNT) is a public research university offering 114 bachelor's, 126 master's & doctoral degree programs and more than 90 online program options serving 46,180 students (Fall 2024). UNT is ranked a Tier One research university by the Carnegie Classification, one of 146 institutions in the U.S. recognized for very high research activity; named one of America's Best Colleges by the Wall Street Journal.

Texas Woman's University (TWU) is a public coeducational university, it is the largest state-supported university primarily for women in the U.S. TWU offers undergraduate & graduate programs in 60 areas of study across six colleges with 12,623 students (Denton Campus). TWU is ranked #1 public university in the nation as a "Best Colleges for Students with Children" by bestcolleges.com.





# 2024 Demographics

POPULATION	1-MI	3-MI	5-MI
Population	11,874	68,471	159,528
Est. Population (2029)	13,000	73,651	172,065
Census Population (2010)	9,720	55,214	126,609
HOUSEHOLDS	1-MI	3-MI	5-MI
Households	4,321	26,647	62,043
Projected Households (2029)	4,878	29,309	68,402
Census Households (2010)	3,131	20,087	45,275
AVG HOUSEHOLD INCOME	1-MI	3-MI	5-MI
Average Household Income	\$147,598	\$134,968	\$123,817
Projected Avg HH Income (2029)	\$154,078	\$140,946	\$128,880

# CONFIDENTIALITY AGREEMENT

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Commercial Investment Advisors, Inc. and should not be made available to any other person or entity without the written consent of Commercial Investment Advisors, Inc. | CIA Brokerage Company. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Commercial Investment Advisors, Inc. | CIA Brokerage Company has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. Any projections, opinions, assumptions or estimates used in the Marketing Brochures are for example only and do not represent the current or future performance of any property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Commercial Investment Advisors, Inc. | CIA Brokerage Company has not verified, and will not verify, any of the information contained herein, nor has Commercial Investment Advisors, Inc. | CIA Brokerage Company conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. Like all real estate investments, all of these investment carries significant risks. Purchaser and Purchaser's legal and financial advisors must request and carefully review all legal and financial documents related to the properties and tenants. While the tenant's past performance at these locations or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Purchaser is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Purchaser may be able to negotiate with a potential replacement tenant considering the location of the property, and Purchaser's legal ability to make alternate use of the property. All potential buyers must take appropriate measures to verify all of the information set forth herein.

By accepting this Marketing Brochure you agree to release Commercial Investment Advisors, Inc. | CIA Brokerage Company hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of any property.

#### FOR MORE INFORMATION:

**JUSTIN ZAHN** 

Vice President O +1 480 718 5555 C +1 402 730 6021

justin@ciadvisor.com

PAUL BLACKBURN **Designated Broker** License # 376821





### **Information About Brokerage Services**



Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

#### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

#### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests:
- Inform the client of any material information about the property or transaction received by the broker:
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - o that the owner will accept a price less than the written asking price;
  - o that the buyer/tenant will a pay a price greater than the price submitted in a written offer; and
- o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer an must place the interests of the owner first.

#### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

CIA Brokerage Company	9004841	jess@ciadvisor.com	602 770 7145
Licensed Broker/Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
Paul K. Blackburn	376821	pkb@blackburnproperties.com	210 828 7654
Designated Broker of Firm	License No.	Email	Phone
Paul K. Blackburn	376821	pkb@blackburnproperties.com	210 828 7654
Licensed Supervisor of Sales Agent/Associate	License No.	Email	Phone
Sales Agent/Associate's Name	License No.	Email	Phone