

## Disclaimer



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## Introduction

The Desert Hot Springs Cannabis Cultivation Campus presents a unique, shovel-ready investment opportunity for cannabis industry operators and investors. Priced at \$900,000 for raw land with entitlements, this 8+ acre property offers over 122,000 square feet of customizable space dedicated to cannabis operations. Although not turnkey, the facility is shovel-ready (ready for construction, not fully built) and designed with MEP systems (Mechanical, Electrical, Plumbing) for maximum operational efficiency and to meet compliance standards.

Located within a **cannabis-friendly zone**, the property includes **Cannabis Entitlements**, streamlining the process to begin cultivation operations and significantly reducing startup time. Strategically positioned for high-yield productivity, the campus supports **bi-weekly harvest cycles**, enabling operators to optimize scale and maximize returns on investment.

This cultivation campus provides a scalable solution for cannabis entrepreneurs and investors, combining advanced infrastructure with regulatory benefits in a prime Desert Hot Springs location.









#### **Location & Size**

• Total Land Area: ~ 8.48 Acres

• Rentable Area: 122,000 SF

Prime Location: Little Morongo Rd,
 Desert Hot Springs, CA

• Parcel APNs: 665-080-006 & 665-080-008

#### **Building Design Specifications**

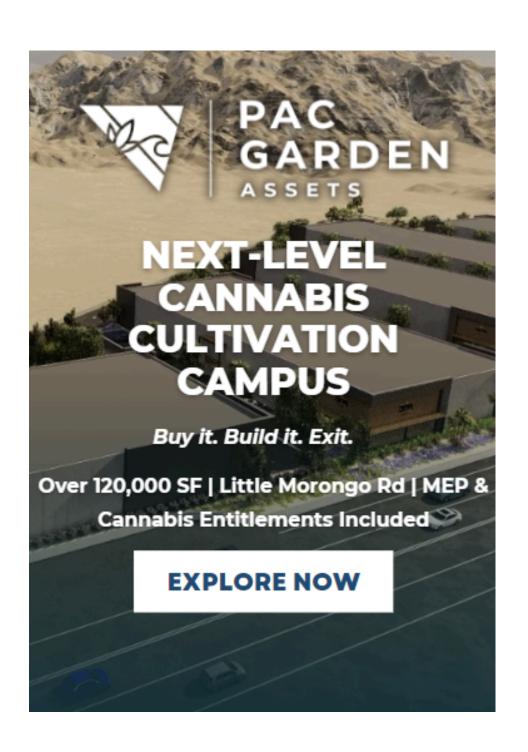
- Each of the five (5) buildings are designed for functionality & efficiency, featuring: dedicated dry rooms, trim rooms, and four (4) flower rooms, with bi-weekly harvesting cycles.
- **Building #1**: 28,100 SF
- **Building #2**: 30,600 SF
- **Building #3**: 24,718 SF
- **Building #4**: 22,440 SF
- **Building #5**: 16,954 SF

#### **Zoning & Entitlements**

- Cannabis-Compatible Zoning: Cultivation, manufacturing, & distribution.
- Significant Tax Incentives: Competitive tax rates and Opportunity Zone status
- Designed for Cultivation: MEP specifically designed to support efficient, large-scale cannabis production.

#### **Utilities & Site Conditions**

- **Utilities Ready**: Electricity & water connections are already established; a sewer plant is under construction nearby.
- Land Topography: Flat, cleared land.
- **Easy Accessibility**: Situated near the I-10 highway, making logistics straightforward.



# Target Market

This project has major market appeal as the designs are modern and the regulations are beginning to soften. Investors are getting ready for a friendlier (possibly even <u>legal</u>) federal cannabis environment.





#### Cannabis Entrepreneurs & Startups

- Small to mid-sized cannabis businesses looking to establish a footprint in California.
- High-interest in low to medium cost cultivation solutions with supportive local regulations.



#### Institutional Investors & REITs

- Investment groups interested in high-growth potential properties within the cannabis industry.
- Appeal to those seeking shovel-ready facilities with cannabis entitlements and tax benefits.



#### **Experienced Cultivators and MSOs**

- Medium to large cannabis businesses looking to expand or establish a footprint in California.
- High-interest in large scale, highly efficient cultivation spaces for commercial production.

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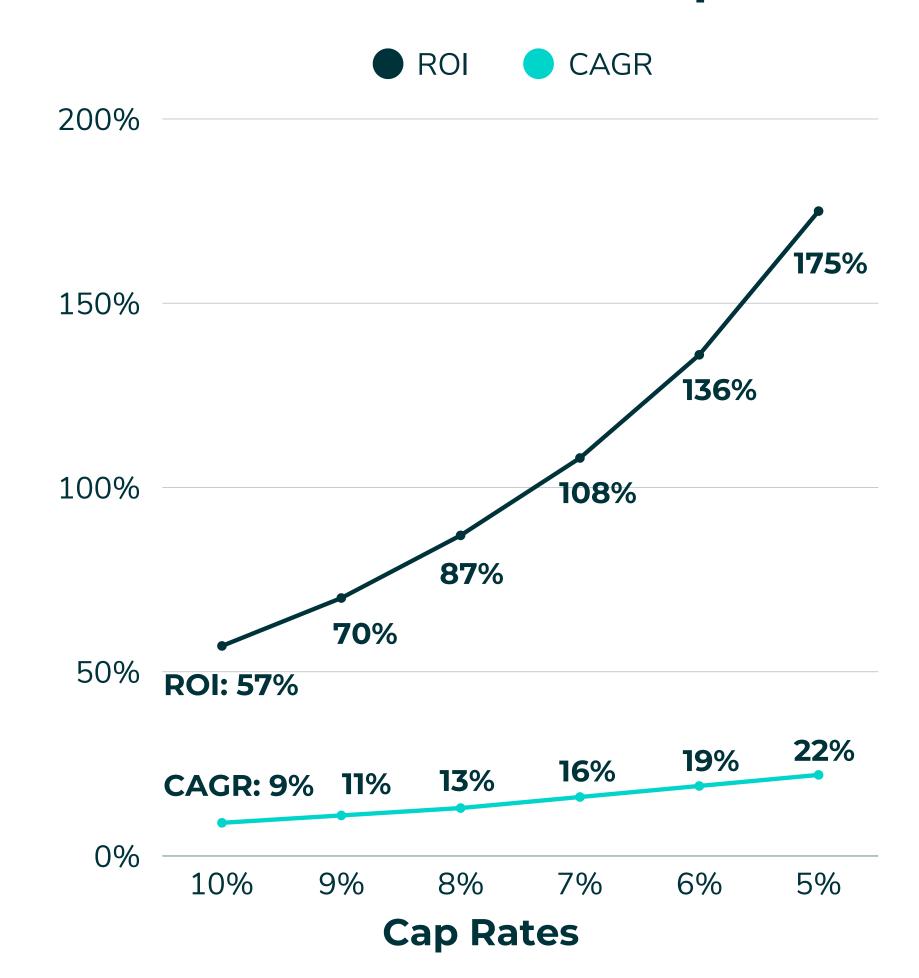


#### Cap Rate Analysis (10% - 5%)

Lower cap rates enhance both ROI and CAGR, highlighting the value of a favorable exit in the cannabis industry.

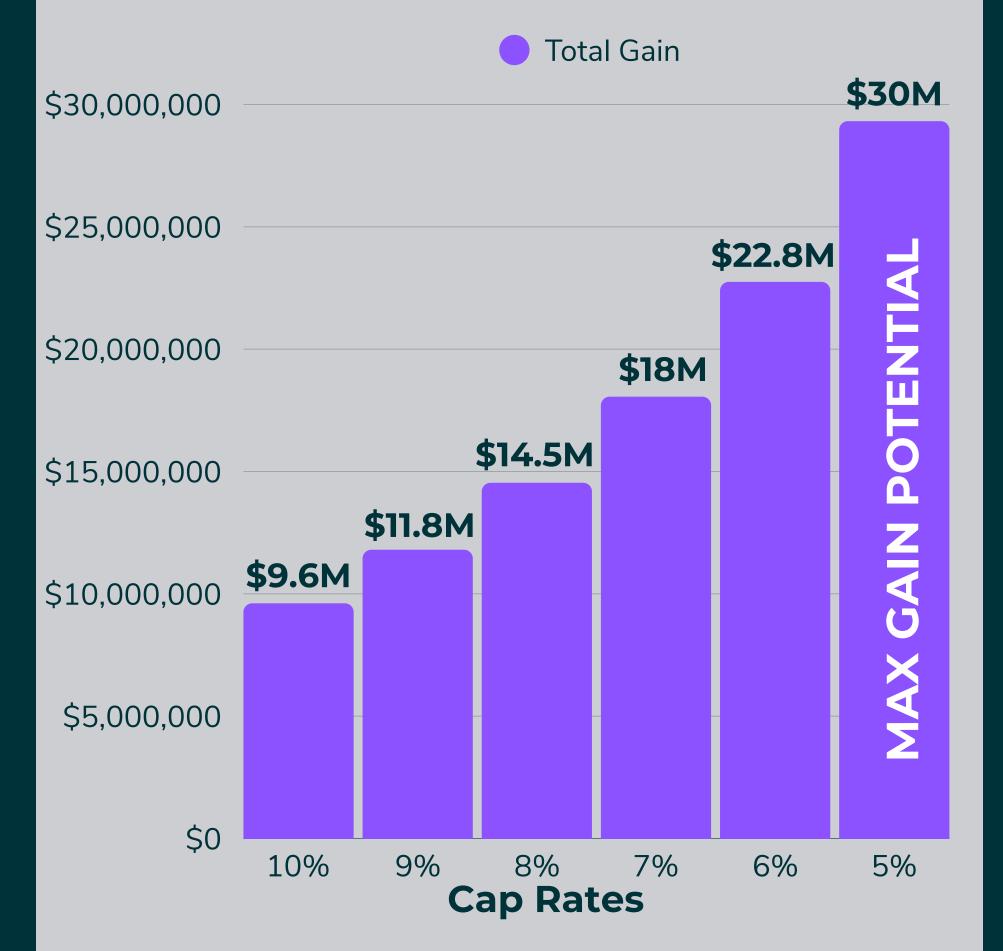
- Exit Valuation Impact: A lower cap rate results in a higher exit valuation, enhancing overall returns.
- Projected Year 5 Exit: Assuming a 7% cap rate, this investment achieves a projected
   ROI of 108% and a Compounded Annual
   Growth Rate (CAGR) of 16% over five years.
- Market Positioning: As cannabis assets become more mainstream and perceived as less risky, they are likely to be valued at lower cap rates, offering a substantial premium over traditional, risk-free investments.

### **ROI and CAGR Across Cap Rates**





## **Projected Total Gain by Cap Rates**



# Targeting a 7% Cap Rate for Strong ROI and High Returns



7% Cap Rate Projected Gain: At a 7% cap rate, this investment yields a total gain of \$18M, reflecting a balanced approach to risk and return.



Significant Profit Potential: Achieving a 7% cap rate exit provides a substantial premium over higher cap rates, making it an attractive target for market conditions.



Enhanced Investor Appeal: As cannabis assets mature and gain credibility, a 7% cap rate becomes increasingly achievable, positioning this investment for robust growth and profitability.



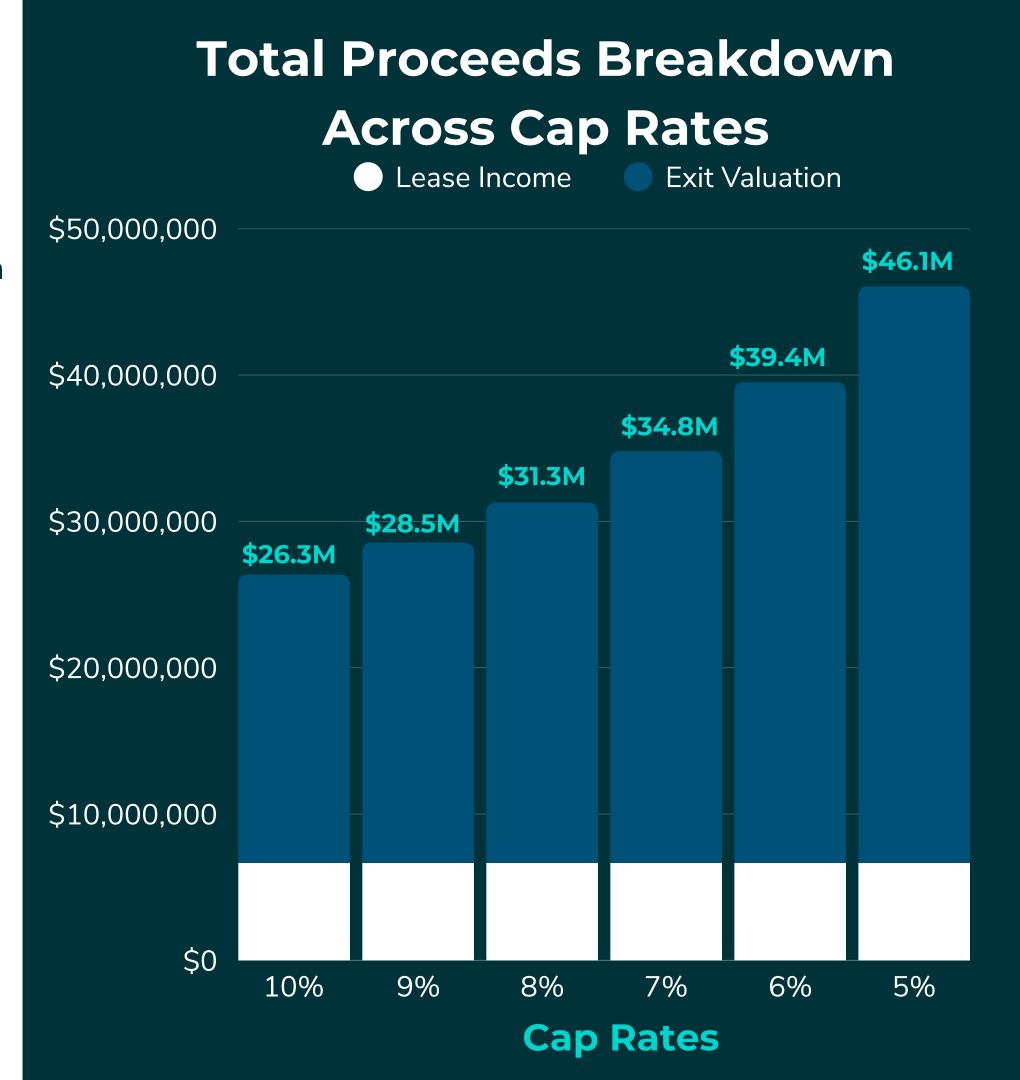
**Strategic Market Positioning**: A 7% exit offers strong ROI while accounting for the potential risks associated with the cannabis market, aligning with industry trends toward reduced risk perception.



# Projected Lease Income & Exit Valuations

- Projected Lease Income Commencement:
   Lease income is anticipated to begin in month
   18, allowing for completion of the building construction and establishing leases with prospective tenants.
- Projected Lease Rate Growth: Starting at an expected \$1.25 per SF with a 3% projected annual increase, lease income is forecasted to grow steadily, driving stable cash flow.
- Expected Exit Valuation at Favorable Cap Rate: By targeting a projected cap rate of 7%, we maximize exit valuation, benefiting from anticipated market conditions and asset appreciation.

This combined income approach balances ongoing cash flow with capital appreciation, maximizing returns under favorable cap rates.

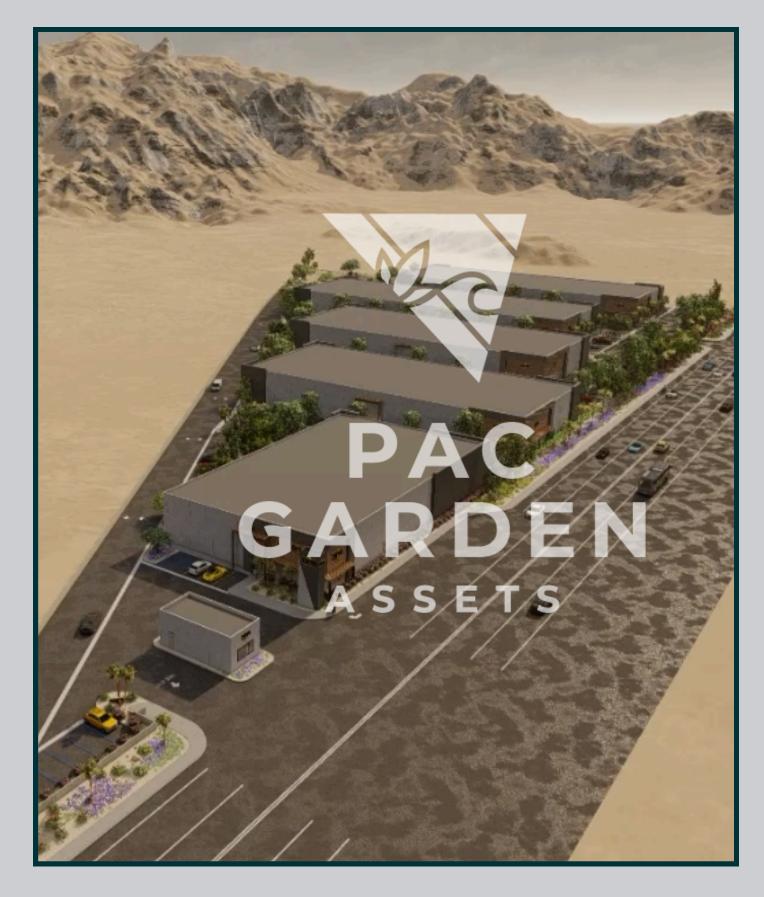




## **Desert Hot Springs Location**







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# APPENDIX - Links

Will Serve Letter

**MEP Plans** 

Video #1

Video #2

Video #3

**Recorded CUP**