Retail For Sale

COLDWELL BANKER COMMERCIAL

Plaza Commercial Real Estate

12221 E Central Wichita, KS 67206 | 316-683-3663

Highly Visible West Street Site

434 S. West Street, Wichita, KS, 67213

Retail: Freestanding For Sale

Prepared on January 15, 2025







Listing Details | Retail For Sale

Secondary Uses	Office
Total Available Space	5,600 SF
Asking Price	\$975,000
Listing Price Per SF	\$174.11
Cap Rate (Actual)	-
Terms	Conventional or Cash
Signage	None
Show Instructions	Call broker

Free & Clear	Yes
Vacant	No
Available Date	5/01/2025
Date Listed	1/15/2025
Last Modified	1/15/2025
Listing ID	41760781
Owner Occupied	Yes
Parking Spaces	-

Property Details

Building Class	-
Property Type	Retail
Sub Type	Freestanding
Zoning	LI
Building Status	Existing
Building Size	6,211 SF
Land Size	0.4 Acres / 17,434 SF
Number of Buildings	1
Floors	1

Year Built	1988
Primary Construction	Framed
Occupancy Type	Single Tenant
Parcels	00209817
Legal Owner	Hays Partners li Llc
Submarket	-
County	Sedgwick
Floor Size	5,859 SF

Description

Highly visible West Street location adjacent to McDonald's between Kellogg & Taft Streets in the center of national & local quick service brands. Approximately 29,000 vehicle traffic count at the intersection of West & Taft. Currently occupied by Salon Brands which will be vacating the site on May 1, 2025. Site has a 5,600 sf concrete block building on a 17.402 sf lot. Broadly zoned as Limited Industrial and is suitable for many uses including retail, restaurants, and office. National & local brands nearby including McDonald's, KFC, Starbucks, Dutch Brothers, Bank of America, Wells Fargo, Arby's, Dunkin Donuts, Verizon, Casey's, Spangles, Burger King and Star Lumber & Supply. 135' frontage on West Street. For sale at \$975,000 or for lease at \$13 psf NNN. Owner will consider a build-tosuit with longer term lease.

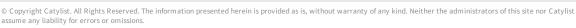
Contact



MOODY'S







434 S West St



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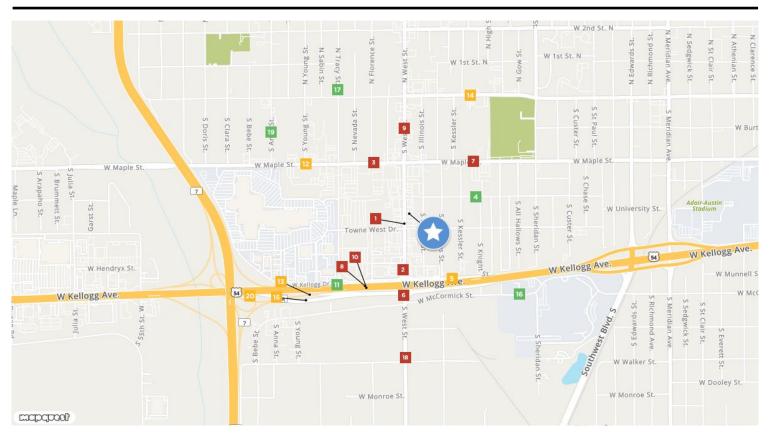








Traffic Counts



South West Street	1	-	2	West Maple Street	3	,	4		5
Taft St		S West St		S Nevada St		S Knight St		S McComas St	
Year: 2021	19,978	Year: 2021	19,978	Year: 2021	10,236	Year: 2021	361	Year: 2021	6,135
Year: 2018	20,170			Year: 2000	19,304			Year: 2018	6,135
Year: 2000	21,536			Year: 1995	18,979				
South West Street	South West Street 6		7	Vietnam Veterans Memorial 8		South West Street 9 Vietnam V		Vietnam Veterans I	Memorial 10
W Kellogg St		S Gordon		S Young St		Taft St		S Meridian Ave	
Year: 2021	16,313	Year: 2021	11,818	Year: 2021	86,378	Year: 2021	21,384	Year: 2021	86,378
Year: 2018	16,470	Year: 2000	12,671	Year: 2018	82,700	Year: 1995	28,850	Year: 2018	96,400
	11	West Maple Street	12		13	West Douglas Avenue	14		15
S Young St		S Young St		S Young St	_	S Martinson St		S Young Ave	
Year: 2021	4,015	Year: 2021	9,213	Year: 2021	9,500	Year: 2021	7,682	Year: 2021	6,260
Year: 2018	82,700	Year: 2018	9,090			Year: 2018	7,650		
		Year: 2000	20,722						
West McCormick Stre	eet 16	North Tracy Street	17	South West Street	18	South Anna Street	19		20
S All Hallows St		W Douglas Ave		W Monroe St		W Maple St		W Kellogg St	
Year: 2021	1,501	Year: 2021	1,341	Year: 2021	16,313	Year: 2021	2,765	Year: 2021	5,825
Year: 2018	1,455	Year: 2018	1,300	Year: 2016	14,656	Year: 2018	2,680		
		Year: 2017	1,159	Year: 2000	17,033	Year: 2017	2,353		

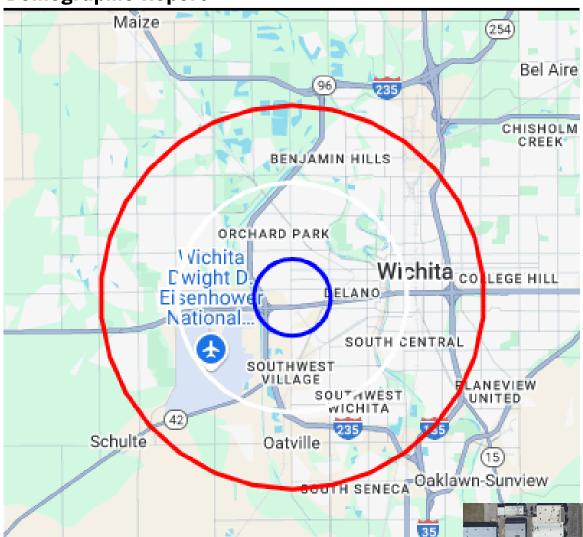








Demographic Report



434 S West St

SUNSET PARK

Population

Google

Distance	Male	Female	Total
1- Mile	2,555	2,550	5,105
3- Mile	23,360	23,481	46,842
5- Mile	67,557	68,198	135,755



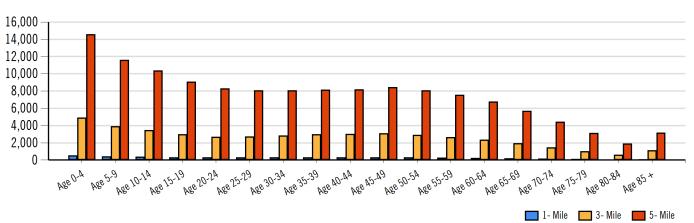




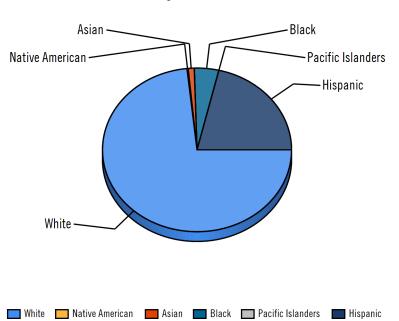
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Population by Distance and Age (2020)

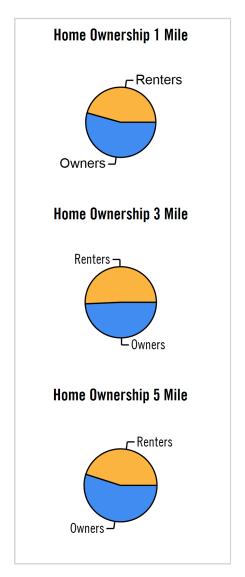


Ethnicity within 5 miles



Employment by Distance

Distance	Employed	Unemployed	Unemployment Rate
1-Mile	2,023	110	2.66 %
3-Mile	20,830	932	3.55 %
5-Mile	59,619	2,502	3.82 %









434 S West St



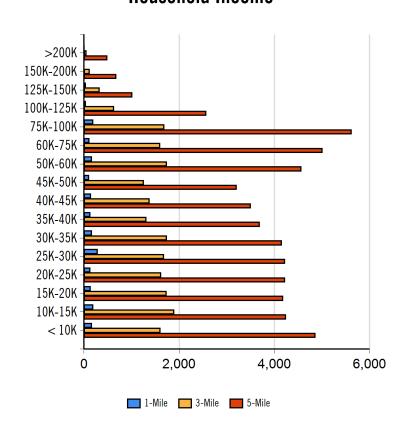
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Labor & Income

	Agriculture	Mining	Construction	Manufacturing	Wholesale	Retail	Transportaion	Information	Professional	Utility	Hospitality	Pub-Admin	Other
1-Mile	2	0	226	370	111	223	102	51	100	485	158	27	104
3-Mile	156	81	2,005	4,359	558	2,411	755	298	1,311	4,212	2,140	590	1,200
5-Mile	385	243	5,257	12,379	1,677	6,280	2,776	946	4,556	11,721	5,861	1,899	3,355

Household Income



Radius	Median Household Income
1-Mile	\$33,269.22
3-Mile	\$35,931.28
5-Mile	\$39,554.43

Radius	Average Household Income
1-Mile	\$43,155.56
3-Mile	\$43,759.11
5-Mile	\$46,702.47

Radius	Aggregate Household Income
1-Mile	\$83,957,994.18
3-Mile	\$868,315,365.82
5-Mile	\$2,689,777,815.70

Education

_	1-Mile	3-mile	5-mile
Pop > 25	3,113	28,824	81,806
High School Grad	1,352	10,112	27,058
Some College	572	6,895	19,226
Associates	186	1,302	4,152
Bachelors	210	3,328	10,780
Masters	69	953	3,184
Prof. Degree	18	249	935
Doctorate	5	136	421

Tapestry

	1-Mile	3-mile	5-mile
Vacant Ready For Rent	54 %	104 %	106 %
Teen's	55 %	84 %	96 %
Expensive Homes	0 %	14 %	11 %
Mobile Homes	33 %	26 %	25 %
New Homes	21 %	42 %	38 %
New Households	64 %	113 %	114 %
Military Households	49 %	40 %	44 %
Households with 4+ Cars	54 %	63 %	71 %
Public Transportation Users	6 %	14 %	17 %
Young Wealthy Households	0 %	10 %	16 %

This Tapestry information compares this selected market against the average. If a tapestry is over 100% it is above average for that statistic. If a tapestry is under 100% it is below average.









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Expenditures

Total Expenditures	1-Mile 79,125,238	<u> </u>	3-Mile 797,716,347	<u> </u>	5-Mile 2,296,771,245	%
Average annual household	39,166	'	39,293		40,381	
Food	5,276	13.47 %	5,282	13.44 %	5,402	13.38 %
Food at home	3,635	13.47 /0	3,630	13.44 /6	3,687	13.30 /6
Cereals and bakery products	514		513		522	
Cereals and cereal products	184		183		187	
Bakery products	330		329		335	
Meats poultry fish and eggs	744		743		752	
Beef	174		173		175	
Pork	137		137		173	
Poultry	141		141		142	
Fish and seafood	116		116		118	
	61		61		62	
Eggs	355		354		362	
Dairy products	721		721		736	
Fruits and vegetables						
Fresh fruits	104 145		105 145		107 147	
Processed vegetables						
Sugar and other sweets Fats and oils	135		134		136 117	
	116		115			
Miscellaneous foods	687		687		696	
Nonalcoholic beverages	324		322		325	
Food away from home	1,640		1,651		1,715	
Alcoholic beverages	251	07.04.0/	254	07.00.0/	264	07.00.0/
Housing	14,822	37.84 %	14,877	37.86 %	15,191	37.62 %
Shelter	8,885		8,924		9,123	
Owned dwellings	4,849		4,873		5,046	
Mortgage interest and charges	2,327		2,342		2,443	
Property taxes	1,625		1,626		1,685	
Maintenance repairs	897		903		917	
Rented dwellings	3,473		3,487		3,478	
Other lodging	562		564		598	
Utilities fuels	3,711		3,719		3,769	
Natural gas	334		333		339	
Electricity	1,534		1,536		1,550	
Fuel oil	134		134		138	
Telephone services	1,142		1,147		1,163	
Water and other public services	566		567		577	
Household operations	928	2.37 %	934	2.38 %	962	2.38 %
Personal services	239		241		251	
Other household expenses	689		692		710	
Housekeeping supplies	508		504		512	
Laundry and cleaning supplies	145		143		145	
Other household products	288		286		291	
Postage and stationery	74		74		75	
Household furnishings	788		793		824	
Household textiles	59		59		61	
Furniture	145		146		156	
Floor coverings	16		17		18	
Major appliances	124		127		129	
Small appliances	74		74		76	
Miscellaneous	368		369		381	
Apparel and services	1,055	2.69 %	1,050	2.67 %	1,074	2.66 %
Men and boys	189		184		191	
Men 16 and over	153		149		155	
Boys 2 to 15	35		34		35	
Women and girls	390		391		401	







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Women 16 and over	318	319	329		
Girls 2 to 15	71	71	72		
Children under 2	85	84	84		

Expenditures (Continued)

	1-Mile	%	3-Mile	%	5-Mile	%
Total Expenditures	79,125,238		797,716,347		2,296,771,245	
Average annual household	39,166		39,293		40,381	
Transportation	5,421	13.84 %	5,446	13.86 %	5,590	13.84 %
Vehicle purchases	1,143		1,144		1,195	
Cars and trucks new	559		564		594	
Cars and trucks used	554		549		569	
Gasoline and motor oil	1,851		1,859		1,891	
Other vehicle expenses	2,106		2,120		2,164	
Vehicle finance charges	135		137		141	
Maintenance and repairs	716		720		738	
Vehicle insurance	1,013		1,022		1,035	
Vehicle rental leases	241		241		249	
Public transportation	319		321		338	
Health care	3,198	8.17 %	3,206	8.16 %	3,275	8.11 %
Health insurance	2,156		2,159		2,198	
Medical services	616		620		642	
Drugs	324		325		330	
Medical supplies	100		101		103	
Entertainment	2,308	5.89 %	2,317	5.90 %	2,380	5.89 %
Fees and admissions	353		355		378	
Television radios	919		922		934	
Pets toys	844		845		869	
Personal care products	495		494		510	
Reading	44		44		45	
Education	841		838		885	
Tobacco products	408		407		406	
Miscellaneous	629	1.61 %	635	1.62 %	652	1.61 %
Cash contributions	1,093		1,100		1,129	
Personal insurance	3,318		3,338		3,571	
Life and other personal insurance	128		129		133	
Pensions and Social Security	3,190		3,209		3,437	

Distance	Estimated Househo			Housing Occupied By			Housing Occupancy		
	Year	Projection	2018	Change	1 Person	Family	Owner	Renter	Vacant
1-Mile	2020	4,925	4,088	20.78 %	1,699	2,868	2,810	2,115	437
3-Mile	2020	31,609	26,296	19.29 %	12,369	16,806	15,900	15,709	3,613
5-Mile	2020	74,115	60,921	21.64 %	25,847	43,257	41,527	32,588	6,410
1-Mile	2023	4,301	4,088	5.53 %	1,484	2,504	2,510	1,791	1,300
3-Mile	2023	27,474	26,296	3.80 %	10,742	14,614	13,859	13,615	9,332
5-Mile	2023	64,796	60,921	6.67 %	22,551	37,864	37,047	27,749	19,526





