



CALL FOR OFFERS DUE AUGUST 19, 2022 3:00PM

±217 acres in the heart of the
New Hampshire Lakes Region

1 RIGHT WAY PATH, LACONIA, NH

CBRE Inc., (CBRE) on behalf of the New Hampshire Department of Administrative Services (DAS), is pleased to release this Call for Offers to purchase the fee simple interest in the Lakes Region Facility, in Laconia, NH (the “Property”). **CBRE requests that all offers be submitted per the instructions below by 3:00pm on Friday, August 19, 2022.**

In addition to the basic financial terms (price, deposit, conditions for close, etc.) offers should include the following information:

1. Development Vision

Provide a narrative statement describing the development vision for the Property. Please share the anticipated uses and density of the development vision and a financial proforma in a business plan format. The narrative statement should also include a development timeline and phasing for construction.

2. Development Experience

Please provide your team’s development experience with projects similar in size and scope to the Property. Past projects that include preservation and renovation of historic structures, mixed use development, and/or environmental remediation are of particular interest.

3. Financial Capabilities

Identify the legal entity that will be executing the purchase and sale agreement and provide its financial capabilities to fulfill the obligations of the development project, including the following:

- + Past history of raising capital and a description of the financial resources available for this project.
- + A statement affirming that neither the proposing entity nor any of its principals has any loans in default or has filed, or been the involuntary subject of, a bankruptcy petition within the past ten (10) years
- + Any litigation filed against members of the development team related to real estate within the past 10 years.

Submittal Instructions:

Offers should be concise and focused on the elements described.

Offers should be addressed to the New Hampshire DAS and submitted electronically to Troudy.Vaughan@cbre.com and Mark.Bezold@cbre.com by 3:00pm on Friday, August 19, 2022.

The local market point of contact is Roger Dieker. Roger can be reached at RDieker@boulos.com or +1 603-540-8315

The Offering Memorandum and additional information can be found on the Property website at www.217acresforsalelaconianh.com

DAS will review and evaluate offers on an ongoing basis. DAS may seek to engage directly with one or more interested parties for further discussion of their submitted offers, qualifications, and development visions for the Property.

DAS reserves the right to accept (or reject) any or all offers and to terminate the marketing of the Property at any time.

CBRE

**THE BOULOS
COMPANY**