



# Callaghan Tower

Office Building for Lease

Offered by:  
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# Benefits

## Property Highlights

- New spec suites available for immediate occupancy - 1,084 SF and 1,167 SF
- Two conference facilities available
- One of the city's premier office properties
- Panoramic cityscape & hill country views
- Located minutes from downtown & San Antonio International Airport
- Seven level parking garage
- Ownership and management on-site
- On-site Courtesy Patrol & CCTV
- Variety of space options
- Located in the dynamic northwest office market
- Over 50 restaurants within two miles
- Over 30 hotels within two miles including the Omni Hotel and the Drury Inn & Suites

## Drive Time Highlights

- South Texas Medical Center - 1.7 miles (5 minute drive)
- San Antonio International Airport - 5.8 miles (11 minute drive)
- Downtown San Antonio - 7.7 miles (10 minute drive)
- The Shops at La Cantera - 8 miles (14 minute drive)
- The Quarry Market - 6.5 miles (12 minute drive)
- Westover Hills - 16 miles (22 minute drive)

## Corporate Users Nearby

- USAA Corporation
- Valero
- NuStar Energy
- KB Homes
- WellMed
- South Texas Medical Center



REOC San Antonio believes this information to be accurate but makes no representations or warranties as to the accuracy of this information.



# Capital Improvements

Leasehold Improvements	
Elevator Modernization	1,375,704
New Cooling Towers & Chillers	1,174,743
Remodel Restrooms	1,023,900
Lighting Retrofit throughout	74,870
Waterproofing Balconies	53,635
New Illuminated Pylon Sign	13,623
New Card Access System	7,700
New Lobby Furniture	12,957
Remodel Concierge Station	39,649
Additional Repairs & Improvements	342,743
Lobby Renovation	94,564
Atrium Glass Replacement	67,178
Garage/Parking Improvements	85,728
Common Area Repairs & Improvements	174,720
Exterior Entry Stairs	26,139
Roof Repairs & Improvements	166,644
4K Digital Directories on L1 & Lobby	16,944
<b>Capital Improvements Total</b>	<b>\$4,751,444</b>







South Texas  
MEDICAL CENTER

icksburg Rd

Denman Estate  
Park

CALLAGHAN TOWER

UTSA

USAA  
Headquarters

SECURITY  
SERVICE  
Headquarters

VALERO  
Headquarters

CARMAX

COUNTRY  
OF TEXAS

SUNO

QUINTA

Red McCombs  
SAN ANTONIO, TEXAS

SPROUTS  
FARMERS MARKET

DOLLAR  
GENERAL

VALERO

St. Ann  
Presbyt

Callaghan Rd

Lowe's

MATTENGA'S  
PIZZERIA

Chachos

7-Eleven

Callaghan Rd

SUBWAY

Vantage Dr

Pinebrook Dr

Torino Dr

Briaridge Dr

Cherry Ridge Dr

Santitas  
Theatres

INTERSTATE  
10

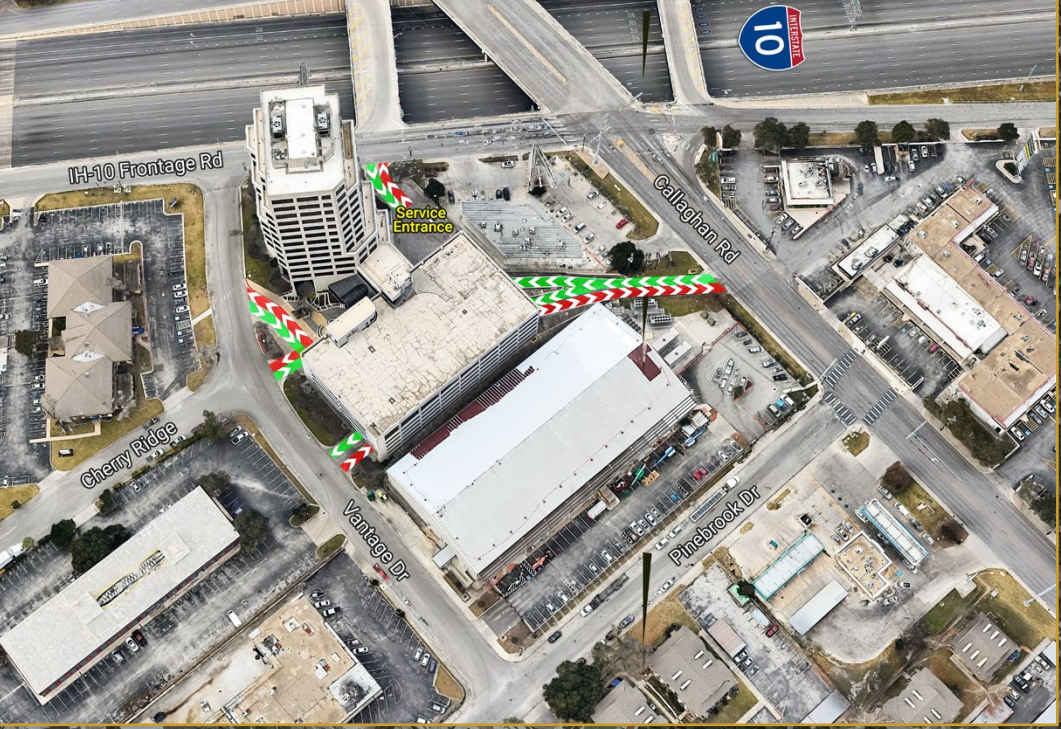
Marriott

EMBASSY SUITES  
HOTEL

INTERSTATE  
410

Area Attractions





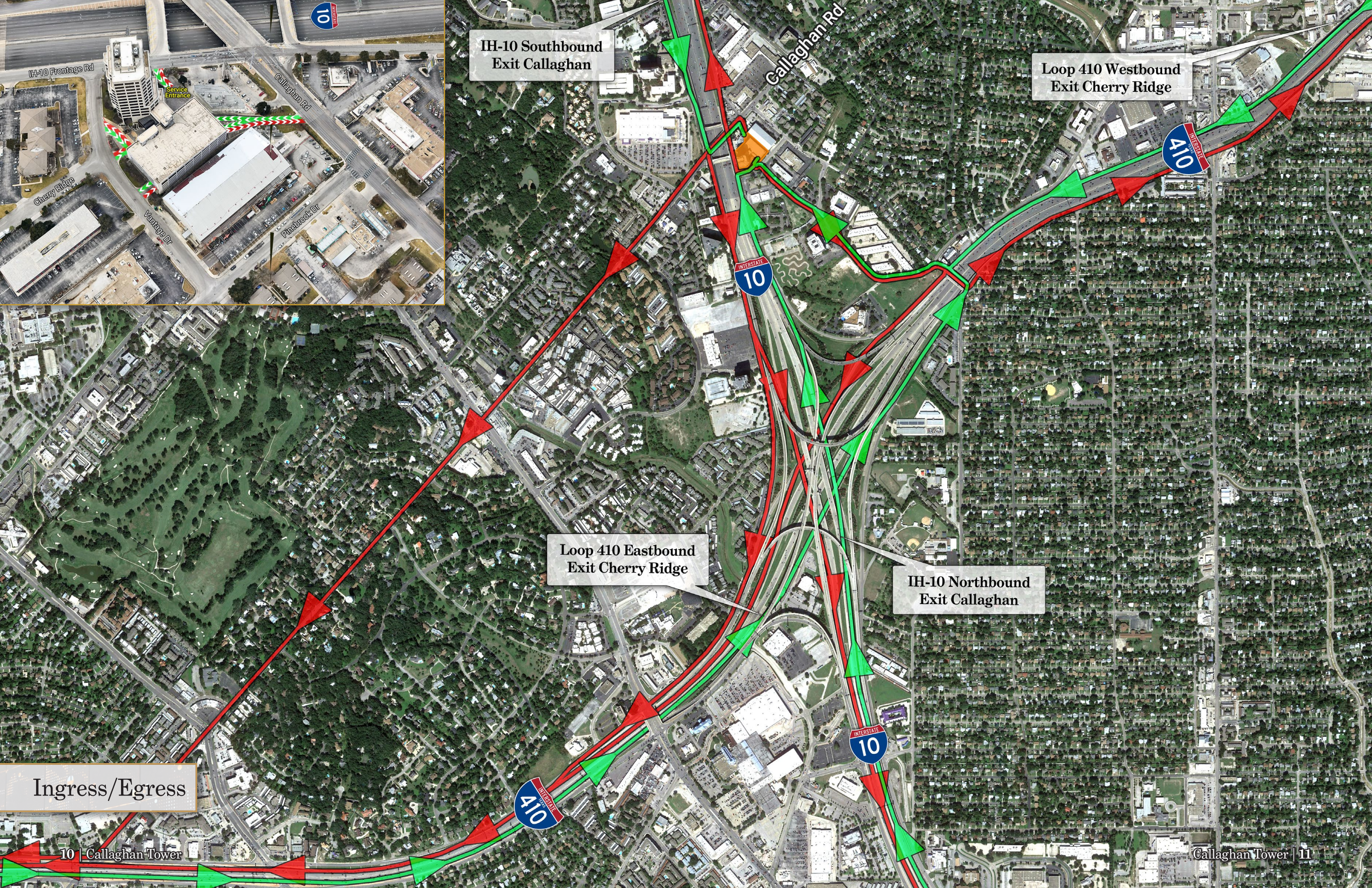
IH-10 Southbound  
Exit Callaghan

Loop 410 Westbound  
Exit Cherry Ridge

Loop 410 Eastbound  
Exit Cherry Ridge

IH-10 Northbound  
Exit Callaghan

Ingress/Egress







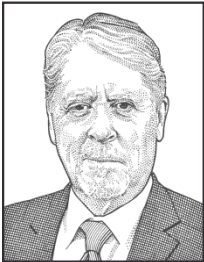
# Availability & Rates

Floor	Suite	RSF	USF	Base Rental	Available
12	1290	1,167	985	\$20.00 PSF	Now
12	1275	2,138	1,804	\$20.00 PSF	Now
12	1250	1,084	915	\$20.00 PSF	Now
10	1000	11,626	9,811	\$20.00 PSF	Now
9	900	12,102	10,213	\$20.00 PSF	Now
8	850	1,159	945	\$20.00 PSF	Now
6	660	2,843	2,314	\$20.00 PSF	Sublease
6	600	5,519	4,657	\$20.00 PSF	Now
5	580	1,695	1,430	\$20.00 PSF	Now
5	540	843	711	\$20.00 PSF	February 1st
4	420	4,137	3,491	\$20.00 PSF	Now
3	313	1,273	1,074	\$20.00 PSF	30 days notice
2	220	1,349	1,139	\$20.00 PSF	Now
2	216	7,779	6,565	\$20.00 PSF	Now
2	201	1,147	935	\$20.00 PSF	Now
1	101	972 - 3,432	820 - 2,896	\$20.00 PSF	Now
LL	LL 01	2,236	1,887	\$20.00 PSF	Now

Actual Base Rental under any proposed lease is a function of the relationship of expense and income characteristics, the credit worthiness of tenant, condition of space leased, term of lease and other factors deemed important by the Landlord.

First Month's Rental	Due upon execution of lease document by Tenant
Add-On Factor	18.50%
Term	Three (3) to ten (10) years
Improvements	Negotiable
Architectural	All architectural services to be charged against the Improvement Allowance
Deposit	Equal to one (1) month's Base Rental (typical)
Financial Information	Required prior to submission of lease document by Landlord
Parking	1:300 per rentable square foot parking ratio (All structured parking)

# Leasing Contacts



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# San Antonio Market Overview

## Largest U.S. Cities

- 1 New York
- 2 Los Angeles
- 3 Chicago
- 4 Houston
- 5 Phoenix
- 6 Philadelphia
- 7 San Antonio
- 8 San Diego
- 9 Dallas
- 10 San Jose



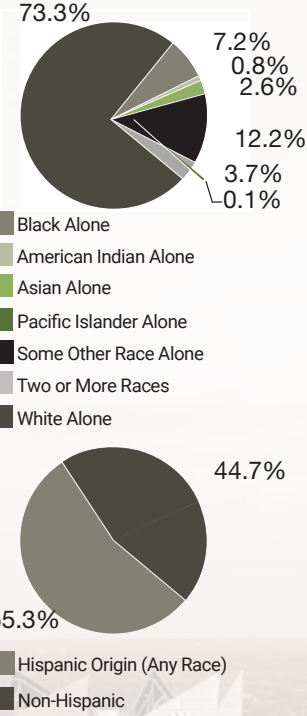
Located in South Central Texas within Bexar County, San Antonio occupies approximately 504 square miles. Situated about 140 miles north of the Gulf of Mexico where the Gulf Coastal Plain and Texas Hill Country meet.

## San Antonio-New Braunfels Metro Area

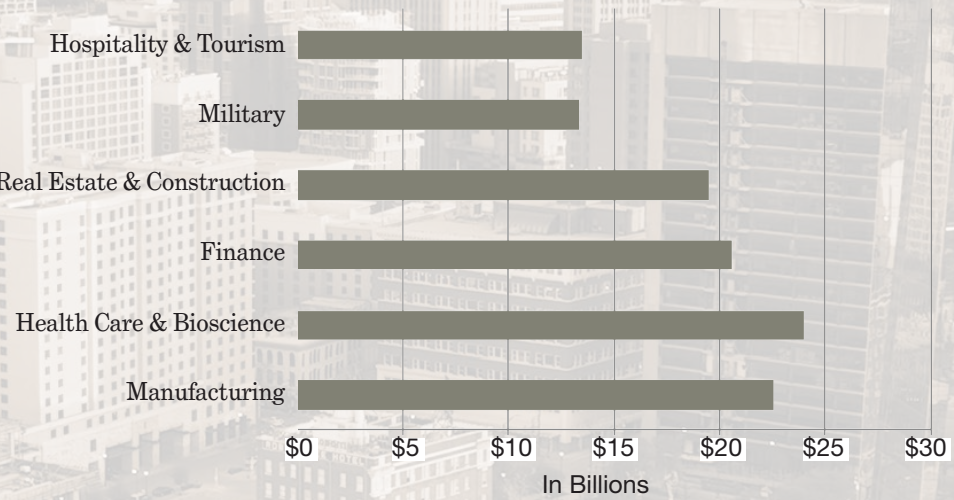
2000 Census	Population	1,711,703	Median Age	32.9	Total Households	601,265
2010 Census		2,142,508		34.1		763,022
2021 Estimate		2,605,310		36.0		930,556
2026 Projection		2,834,097		36.7		1,013,865

2000 Census	Avg. Household Income	\$51,426	Median Household Income	\$39,029	Per Capita Income	\$18,443
2010 Census		\$62,458		\$50,146		\$22,135
2021 Estimate		\$83,925		\$61,131		\$30,121
2026 Projection		\$93,430		\$67,188		\$33,557

## Ethnicity



## Major Industries



## Fortune 500 Companies

SAT	Rankings	US
1	Valero Energy	24
2	USAA	101
3	iHeartMedia	466
4	NuStar Energy	998

Sources: U.S. Census, U.S. Census Bureau 2010, ESRI forecasts for 2021 & 2026; Fortune



**TYPES OF REAL ESTATE LICENSE HOLDERS:**

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

**A BROKER’S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):**

- Put the interests of the client above all others, including the broker’s own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client’s questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

**A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:**

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker’s minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer’s agent. **An owner’s agent fees are not set by law and are fully negotiable.**

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker’s minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller’s agent. **A buyer/tenant’s agent fees are not set by law and are fully negotiable.**

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

**TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:**

- The broker’s duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker’s services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Sales Agent/Associate’s Name	License No.	Email	Phone

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