FOR SALE OR GROUND LEASE





Doug Aronson

Senior Managing Director SLN Capital Markets 757.282.6510 (Virginia) 561.220.5750 (Florida) daronson@slnusbaum.com

11847 Jefferson Avenue Newport News, VA 23606

CONTACT US

S.L. NUSBAUM Realty Co.

1700 Wells Fargo Center, 440 Monticello Avenue Norfolk, VA 23510 757.627.8611

slnusbaum.com

CONFIDENTIALITY & DISCLAIMER STATEMENT

This confidential memorandum contains selected information pertaining to the business and affairs of the Property and has been prepared by S.L. Nusbaum Realty Co. primarily from information supplied by the Owner and sources deemed reliable, but not guaranteed. It does not propose to be all-inclusive, nor does it contain all the information which a prospective purchaser may require or desire. Neither the Owner, nor any of its officers, directors, employees or agents, nor S.L. Nusbaum Realty Co. makes any representation or warranty, expressed or implied, as to the accuracy or completeness of this confidential memorandum or any of its contents, and no legal liability is assumed or is to be implied by any of the aforementioned with respect thereto. Prospective offers are advised to verify the information independently. The Owner reserves the right to change the price or any information in this memorandum, or to withdraw the Property from the market at any time, without notice. This confidential memorandum shall not be deemed an indication of the state of affairs of the Property or the Owner since the date of preparation of this memorandum. By your receipt of this confidential memorandum, you agree that the information contained herein is of confidential nature and you will not disclose this memorandum or any part of its contents to any other person, firm or entity without prior authorization from S.L Nusbaum Realty Co.

OFFERING PROCEDURE

Offers should be submitted in the form of a standard non-binding Letter of Intent and must specify the following:

- Price
- Length of Inspection Period
- Length of Closing Period
- Amount of earnest money deposit at execution of a Purchase and Sale Contract
- Amount of additional deposit upon expiration of Inspection Period



TABLE OF CONTENTS

ABOUT THE ASSET

PAGE

4

FINANCIAL SUMMARY

PAGE

5

AERIAL MAPS

PAGE

6-7

MARKET OVERVIEW

PAGE

8

DEMOGRAPHICS

PAGE

9

SLN CAPITAL MARKETS

PAGE

10

THE TEAM

PAGE

11



ABOUT THE ASSET



PRICE: \$2,300,000 Ground Lease: Negotiable

SLN Capital Markets, a division of S.L. Nusbaum Realty Co., is pleased to exclusively present for sale or ground lease, the property located at 11847 Jefferson Avenue, Newport News, Virginia 23606.

This property, a former restaurant, sits on 1.32ac of land at a signalized corner with prime visibility. The traffic count on Jefferson Avenue is 49,000 vpd.

The property is currently zoned M1 which is for light industrial use. Retail uses will need a rezoning and the seller/landlord will show flexibility in timing for the right buyer/tenant.

This section of Newport News is 3 minutes to City Center at Oyster Point (mixed use) and 4 minutes to Marketplace at Tech Center (Whole Foods, Ulta, P.F. Chang's).



EXECUTIVE SUMMARY

Price \$2,300,000

Ground Lease Negotiable

Building Size 7,351 SF

Land Area 1.32 AC

Parking 111 spaces currently

Zoning M1 (Light industrial) Owner will work with rezoning needs.

INVESTMENT HIGHLIGHTS

- Prime signalized corner.
- Excellent visibility
- Big traffic count: 49,000 vpd on Jefferson Ave.
- Existing building is 7,351sf and has new roof.
- Ample parking
- Many adaptable reuses with zoning change including medical, hotel, multifamily, retail, and self-storage

1.32 ACRE SITE





S.L. NUSBAUM

AERIAL MAP





S.L. NUSBAUM REALTY CO.

AERIAL MAP





S.L. NUSBAUM REALTY CO.

MARKET OVERVIEW

NEWPORT NEWS, VIRGINIA

Newport News (pop. 186,247) is an independent city in Virginia and part of the Virginia Beach-Norfolk-Newport News metropolitan area in Southeastern Virginia (pop. 1.77 million), the 37th largest MSA in the United States.

The city has a strong, stable and diverse economy, which has a strong connection to the military. Newport News Shipbuilding is the largest industrial employer in Virginia and is the sole builder of aircraft carriers in the United States.





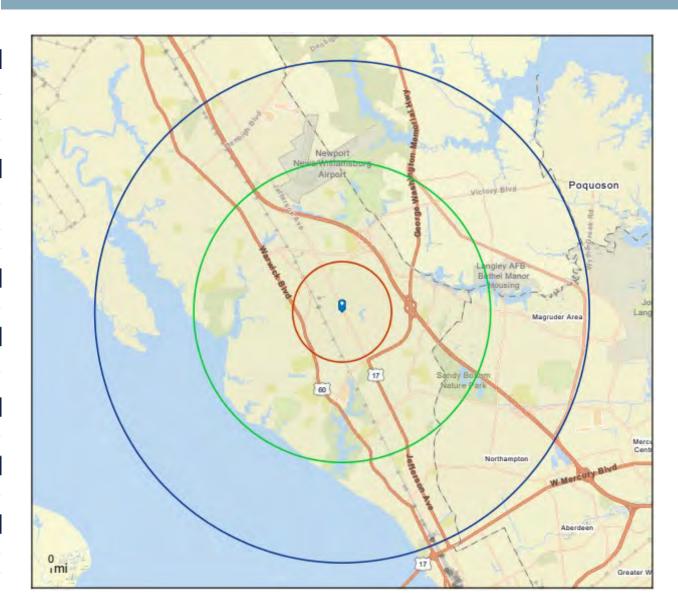
LOCATION	DISTANCE	DRIVING TIME
Norfolk	27 Miles	32 minutes
Richmond	62 Miles	1 hour 9 minutes
Washington, D.C.	171 Miles	2 hours 50 minutes



DEMOGRAPHICS

1,3,5 MILES

POPULATION	1 MILE	3 MILES	5 MILES
2023 Population	12,250	86,277	174,075
2028 Population	12,307	85,587	172,981
2023 Median Age	32.1	36.1	36.7
2028 Median Age	31.8	37.3	37.9
HOUSEHOLDS			
2023 Total Households	5,940	35,947	71,361
2028 Total Households	6,036	36,148	71,846
2023 Average Household Size	2.06	2.30	2.38
2028 Average Household Size	2.04	2.26	2.35
MEDIAN HOUSEHOLD INCOME			
2023 Median Household Income	\$55,902	\$69,180	\$72,324
2028 Median Household Income	\$59,868	\$76,679	\$79,863
AVERAGE HOUSEHOLD INCOME			
2023 Average Household Income	\$76,667	\$93,091	\$96,864
2028 Average Household Income	\$84,699	\$104,863	\$109,190
OWNER OCCUPIED HOUSING UNITS			
2023 Owner Occupied Housing Units	1,616	19,086	39,471
2028 Owner Occupied Housing Units	1,710	19,509	40,493
RENTER OCCUPIED HOUSING UNITS			
2023 Renter Occupied Housing Units	4,324	16,861	31,890
2028 Renter Occupied Housing Units	4,326	16,639	31,343
FAMILIES			
2023 Families	2,747	21,697	45,627
2028 Families	2,762	21,587	45,542





SLN CAPITAL MARKETS

ABOUT SLN CAPITAL MARKETS

SLN Capital Markets, a division of S.L. Nusbaum Realty Co., specializes in the sale and purchase of single and multi-tenant net leased (NNN) properties, primarily leased long term to national and creditworthy tenants. We work with both private and institutional investors in the acquisition and disposition of their assets and advise and counsel accordingly based on their needs. We employ the latest technology and provide up-to-date research to effectively market properties both nationally and internationally.

SLN Capital Markets is a one-stop source for:

- Sellers looking to effectuate 1031 Exchanges.
- Owners and Franchisees requiring Sale-Leaseback structures.
- Buyers requiring best loan rates and terms from reputable Debt & Equity sources.

ABOUT S.L. NUSBAUM REALTY CO.

Founded in 1906, S.L. Nusbaum Realty Co. is one of the largest real estate development companies in the southeastern United States.

S.L. Nusbaum Realty Co. offers the full spectrum of real estate services, including mixed-use development, commercial development, multifamily development, property management, leasing, sales and brokerage, and full menu of financial service.

In total, we currently manage and lease over 5 million square feet of commercial space, more than 200 apartment communities with over 26,000 residential units.

S.L. NUSBAUM REALTY CO. SERVICE LINES

REAL ESTATE DEVELOPMENT	LEASING	ACCOUNTING
Mixed-Use Development	Retail/Shopping Centers	Corporate Accounting and Payroll
Commercial Development	Office/Industrial	Third Party Management/Accounting
Multifamily Development	Multifamily	Third Party Accounting/Bookkeeping

PROPERTY MANAGEMENT	SALES
Retail	Capital Markets/Investment
Office/Industrial	Retail
Multifamily	Office/Industrial
	Multifamily
	Land

OFFICE LOCATIONS

S.L. Nusbaum Realty Co. is headquartered in Norfolk, VA with offices in Richmond, VA and Boca Raton, FL (Capital Markets/Investment Only)



THE TEAM



Doug AronsonSenior Managing Director
SLN Capital Markets

757.282.6510 (Virginia) | 561.220.5750 (Florida) daronson@slnusbaum.com



S.L. NUSBAUM REALTY CO.



Tiffany CoxAdministrative Assistant
SLN Capital Markets

757.640.2416 (direct) | 757.627.8611 (main) tcox@slnusbaum.com



Adrianna Stinnette

Marketing Administrative Assistant Corporate Marketing

757.452.6144 (direct) | 757.627.8611 (main) astinette@slnusbaum.com

11

1700 Wells Fargo Center 440 Monticello Avenue Norfolk, VA 23510 757.627.8611 slnusbaum.com



S.L. NUSBAUM REALTY CO.