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Executive Summary

Our Offer: Unique California investment opportunity

- 5 sites with 83 acres of approved land
- Site 35 & 39 46.2 acres 243 lots tentative map approved
- Site 52 20.3 acres zoned 5 units to the acre 78 lots pending tentative map
- Site 25 9.8 acres zoned up to 20 units to the acre 175 units +/-
- Site 25 5.5 acres zoned 5 12 units to the acre (29 to 69 units)

Proven Opportunity: Major developers invest and are actively building

- Two major public developers are building and seeing significant returns with VOP
 (K. Hovnanian and KB Homes)
- Absorption rates are greatly exceeding expectations
- Sales prices have increased \$200,000 to \$250,000 per home since the start of the development

Growth City: Patterson is a centrally located California city with small town charm

- Underpenetrated upcoming city in California
- On Interstate 5, a critical link to Interstate 580, and the Bay Area;
- Close to State Hwy 99, which links cities in the Central Valley including Sacramento



"Demand [for new homes] is strong as the concept of 'home' has taken on renewed importance for work, study and other purposes in the post COVID era."

- NAHB Chairman Chuck Fowke

Site Details

Sites For Sale

Please call for pricing

City: Patterson, CA County: Stanislaus Acres: 83+/-

Zoning: High, Medium, or Low Density Residential with a range of 502-583 lots.

Status: Entitled, covered by a planned development agreement with tentative maps and pending final maps.

Patterson Details

- VOP project approved and vested
- 692 Acres Master Planned Development
- 3,100 approved housing units in VOP
- Two of the three planned schools are completed within VOP
- \$67M CFD formation for overall infrastructure
- Patterson maintains a small town feel and family orientated values



Development Overview

Villages of Patterson Overview

- 692-acre Master Planned Community, annexed and entitled for development of 3,100 housing units.
- New local industries include Amazon (1 million SF facility), Restoration Hardware (1.5 million SF site), CVS, Kohls, Grainger distribution centers, Traina Foods, and other major employers.

Investors continue to see development success in VOP

Investor	Homes Built & Sold (Last 7 years)	Building/Coming to Market
KB Homes	187 homes	Additional 205 lots purchased
K. Hovnanian	194 homes	Building 25 homes
Other Investors	18 triplexes for the rental market	50 acres are trading paper on other sites; 2 apartment sites scheduled
Self Help Enterprise	200 units of affordable housing	Single Family - 2nd stage development



High demand for residential properties has created a single family home development opportunity in Patterson

Patterson's growth is in multiple sectors...

Residential Home Market Growth		
Median Sale Price \$549,834 (+12% in two years)		
Median Rental Price	\$2,623 (+57%)	
Home Appreciation Rates	2021 (+25.45%) - higher than 93% in the nation	
Time on Market	<20 days (often with multiple offers/waived contingencies)	
Median Income	\$89,693	

Commercial Market Growth		
New Properties	6.5 million SF of property 2011-2022	
New Jobs	~4,300 new jobs created from commercial expansion 2011-2018	
New Retail Services	Walmart, CVS, Walgreens, restaurants, Hampton Inn Hotel, Grocery Outlet and banks built in last 10 years	
Patterson Projects	Current Development Projects Patterson, CA	

...driven by two key economic value drivers

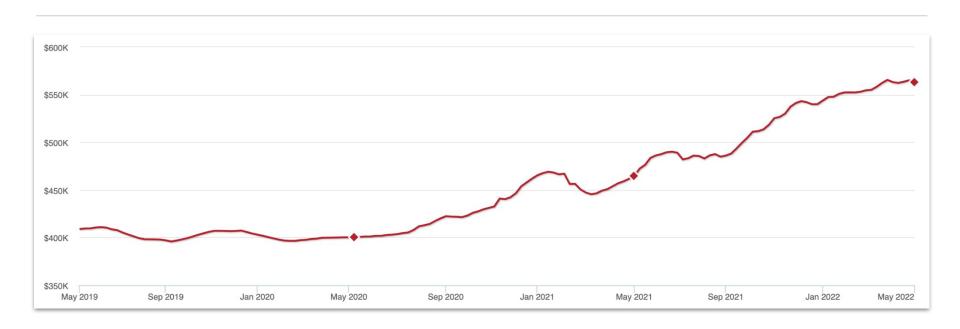
1. Increased Demand from the Bay Area and the East Bay

Bay Area high rents and remote work policies push buyers to more affordable markets (typical buyer is from the East and South Bay)

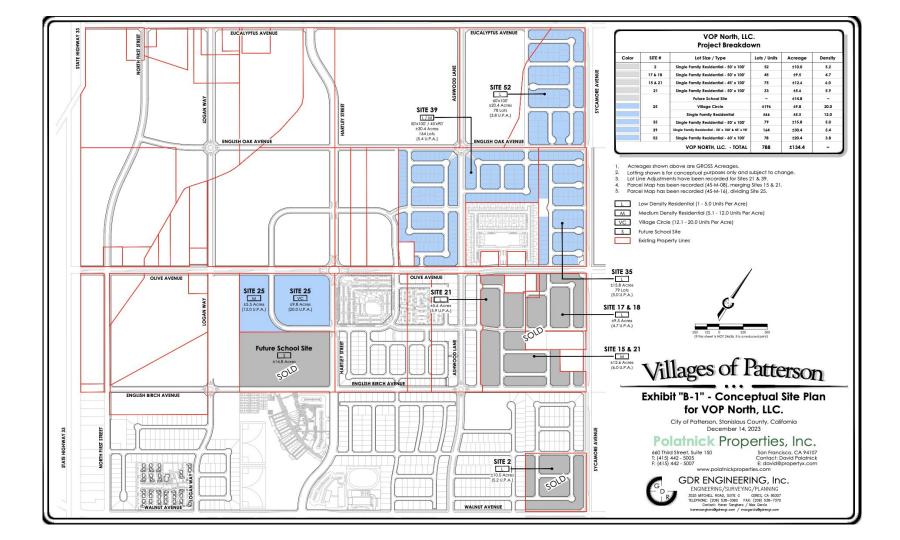
2. Growth in the Local Economy

Economy has strengthened from an increase of distribution centers from Amazon, CVS, Restoration Hardware, Kohl's (past 8 years)

Patterson homes continue to consistently appreciate in value



Median Patterson Home Prices

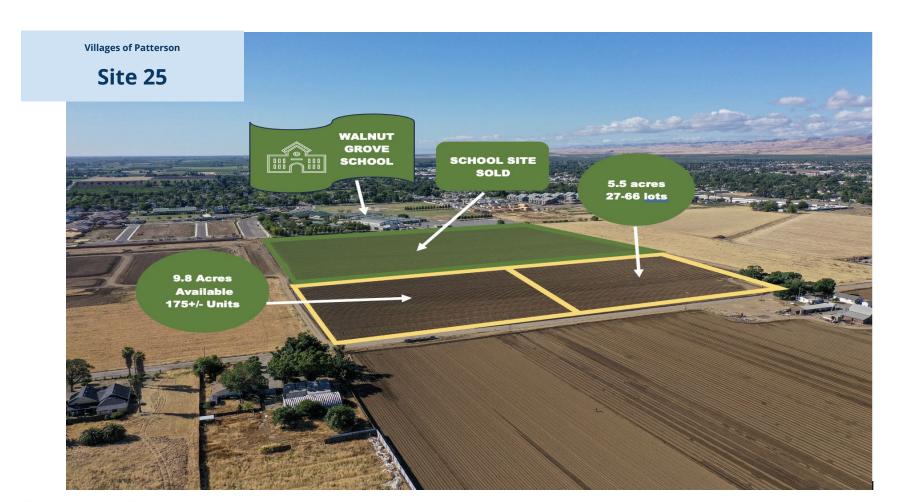


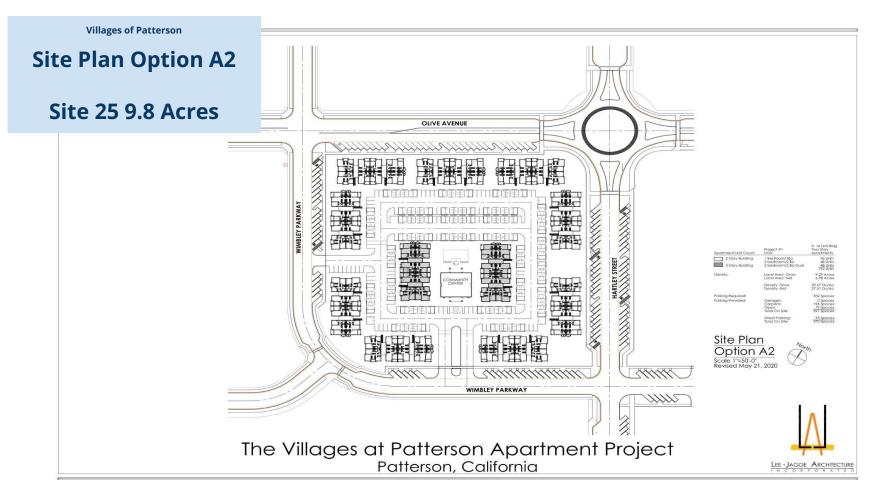
Aerial Map

Villages of Patterson Approved Projects Infrastructure Planning Phase 1 Overview 2022

Self-Help Apts	138
Single Family Residential	41
KB Home - Units 1 & 2	187
KHovanian - Unit 3	
Khovanian	98
KB Home	52
Khovanian	52
Sycamore Ranch - KB	153
Finished Lots	<u>95</u>
Total Number of Units	885
Site 25	175
Site 35 & 39	243
Camden Shire Triplexes	132
Landon Lane Apts	96
Camden Shire Apts	<u>125</u>
Total Number of Units:	771





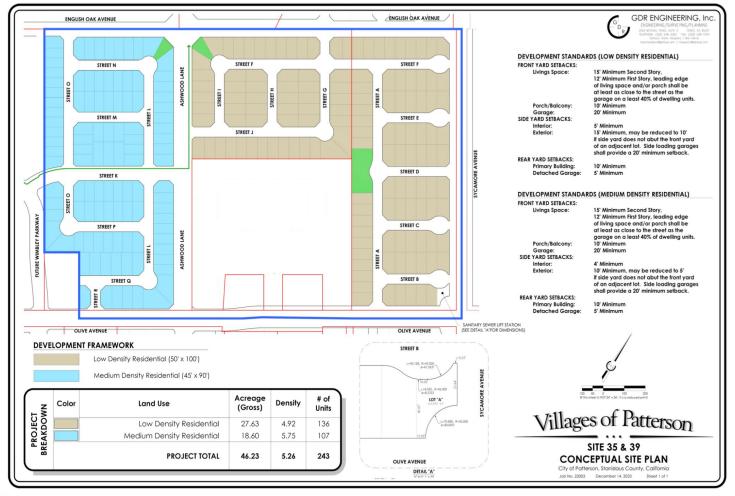


Polatnick Properties, INC.

Traina 211 WEST FRAMMONTERY. CAULA

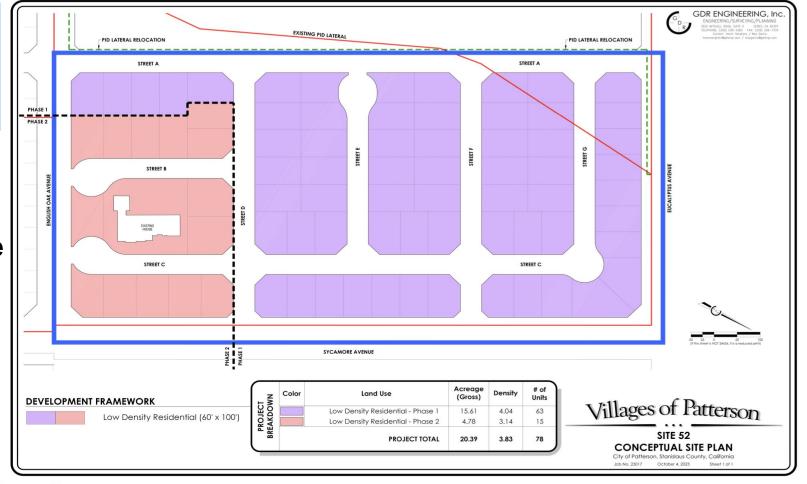
Site Plan

Approved Tentative Map 243 Lots



Concept Site Plan

Pending Tentative Map 78 Lots



Major developers are already taking advantage of the opportunity

K. Hovnanian



'23 Q4 Average Home Price \$595*k*

+40% last 3 years across all square footages*

KB Home



'23 Q4 Average Home Price \$523*k*

+39% last 3 years across all square footages*

Patterson is a quaint and beautiful city poised for growth



Image of E. Las Palmas Ave Patterson, CA

During the first weekend in June, downtown Patterson hosts the Apricot Fiesta. Titled the "Apricot Capital of the World" back in 1971, this celebration features a schedule of events and entertainment, pageants, food vendors, an arts and craft fair, parade, kids zone, bake contest and fireworks.

Contact Info

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Villages of Patterson

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O: 415-442-5005

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Polatnick is part of the ownership of the VOP development

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Inquiries, tours and offers should be directed to Polatnick Properties, Inc. To facilitate analysis of offers, Offerors are encouraged to provide information relative to funding sources, experience in developing similar properties, familiarity with the market and any other information which is likely to reflect favorably on the Offerors' ability to close the proposed transaction in a timely manner.



KB and K. Hov Square footage overview

KB Home Development

Model	1,450 SF	1,769 SF	1,934 SF	2,308 SF
Q4 2020	\$387,000	\$396,000	\$408,000	\$423,000
Model		1,601 SF	1,934 SF	2,008 SF
Q4 2023		\$521,990	\$556,990	\$490,990

K. Hovnanian Development

Model	1,912 SF	2,189 SF	2,489 SF
Q4 2020	\$403,990	\$432,990	\$448,990
Q4 2023	\$567,490	\$593,490	\$626,490