

Lincoln Heights, CA 90031 Local Income, Real Upside—NELA Multifamily Portfolio

**PARTNERS**CRE Braverman





Property Overview 3 Area Overview 9
Underwriting 4 Location Maps 10
Rent Roll 5 Confidentiality & Disclaimer 12
Photos 6 Contact Information 13

SHAYA BRAVERMAN

Executive Vice President, Partners CRE Regional President, KW Commercial

310.614.8572 shaya@bravermancre.com DRE 01861842

### The Offering

Partners CRE is offering a prime 8 unit building in Northeast LA—perfect for local investors looking for stable income with solid upside. 19009 Johnston is in a walkable, up-and-coming neighborhood with strong rental demand. Whether you're looking to grow your portfolio or just get your feet wet in real estate, this is a great opportunity. Seller is even offering financing on up to 40% of the price at 6% interest-only for two years—making the entry even easier.



At a Glance	Lincoln Heights
-------------	-----------------

	\$1,300,000 Price	
<b>8</b> Units		3,870 SF Building Size
<b>\$162,500</b> Price Per Unit		\$336 Price Per SF
<b>4.01%</b> CAP Rate		10.03 Market CAP
<b>13.41</b> GRM		<b>7.32</b> Market GRM

### Highlights

- Seller Financing Available
- Strong Value Add Potential
- Walkable Neighborhoods
- Perfect for Local Investors

### Underwriting

Financial Indicators					
Price	\$1,300,000				
Down Payment	\$1,300,000				
Down Payment %	100%				
Current CAP	4.01%				
Market CAP	10.03%				
Current GRM	13.41				
Market GRM	7.32				
Cost Per Sq. Ft.	\$336				
Cost Per Unit	\$162,500				
Cash on Cash Return	4.01%				
Expenses Per Unit	\$5,230				
Expenses Per Sq Ft	\$10.81				

Estimated Annualized Expenses					
Taxes	1.25% of Price	\$16,250			
Insurance	Actual	\$3,825			
Utilities	Actual	\$5,525			
License/Fees	\$150 per unit	\$1,200			
Gardener	Actual	\$550			
Repairs & Maint.	5% of SGI	\$4,846			
Off-site Mgmt	5% of SGI	\$4,846			
Reserves	\$50 per unit/mo	\$4,800			
Total Expenses		\$41,841			

Source of Income							
		CURRENT		MARKET			
# of Units	Unit Type	Avg. Rent	Total	Avg. Rent	Total		
8	1+1	\$1,010	\$8,076	\$1,850	\$14,800		
Total Rental Income			\$8,076		\$14,800		
Total Monthly Income			\$8,076		\$14,800		

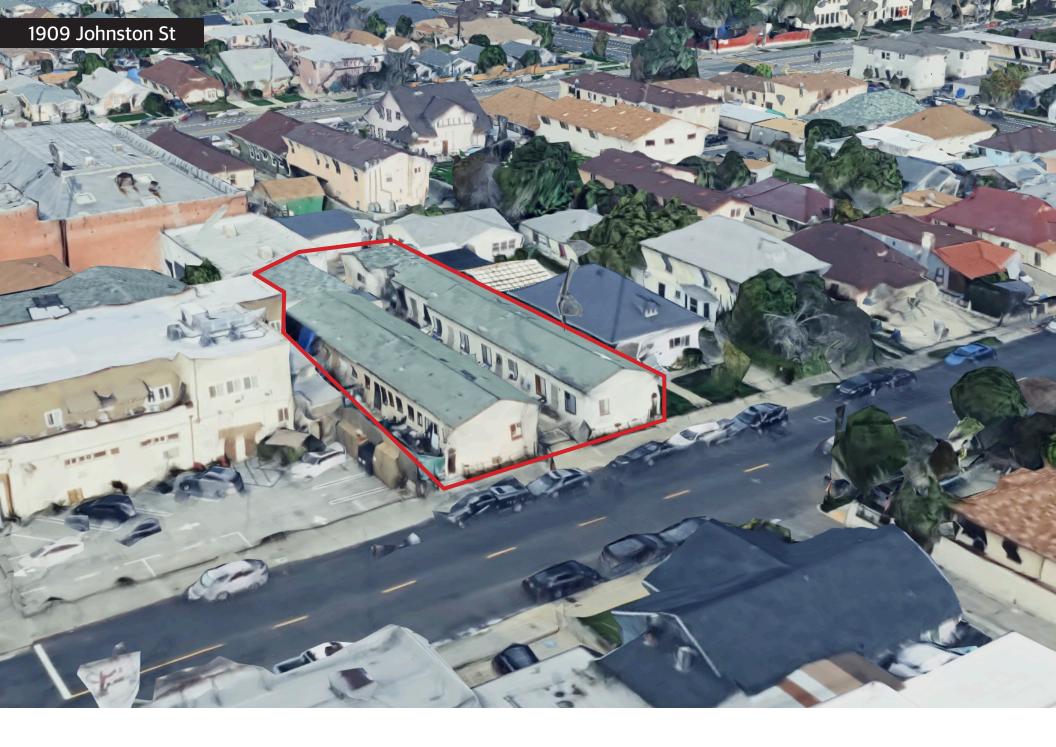
Property Abstract					
Units	8				
Year Built	1926				
Lot Sq Ft	8,972				
Bldg Gross Sq Ft	3,870				
Zoning	LACM-LARD2				

Property Notes:						
Proposed Financing						
Loan Amount	Rate	Term	Annual Pymt			
\$0	6.0%	360	\$0			

Estimated Annualized Operating Data						
CURRENT		MA	RKET			
	\$96,912		\$177,600			
3.0%	(\$2,907)	3.0%	(\$5,328)			
	\$94,005		\$172,272			
44.5%	(\$41,841)	24.3%	(\$41,841)			
	\$52,163		\$130,431			
	\$0		\$0			
	\$52,163		\$130,431			
	4.01%		10.03%			
	3.0%	\$96,912  3.0% (\$2,907)  \$94,005  44.5% (\$41,841)  \$52,163  \$0  \$52,163	CURRENT \$96,912  3.0% (\$2,907) 3.0%  \$94,005  44.5% (\$41,841) 24.3%  \$52,163  \$0  \$52,163			

### Rent Roll

Unit	Type	Rent	SF	Rent/SF	Move-in	Unit Count	Unit Mix	Avg Rent
1909	1+1	\$1,374	480	\$2.86	4/3/17	8	1+1	\$1,009.50
1909 1/2	1+1	\$621	480	\$1.29	1/1/14			
1911	1+1	\$1,850	480	\$3.85	7/1/24			
1911 1/2	1+1	\$1,351	480	\$2.81	3/12/22	Total 8		
1913	1+1	\$646	480	\$1.35	3/1/14			
1913 1/2	1+1	\$744	480	\$1.55	3/1/14	43		
1913 1/4	1+1	\$744	480	\$1.55	3/1/14	23		
1915	1+1	\$746	480	\$1.55	3/1/14			
Monthly Incon	ne	\$8,076						
Annual Income	e	\$96,912						













#### **Area Overview**

#### LINCOLN HEIGHTS & CYPRESS PARK

Lincoln Heights and Cypress Park are two of the oldest neighborhoods in Los Angeles, and over the past decade, they've emerged as some of the most rapidly transforming areas in Northeast LA. Located just minutes from Downtown Los Angeles, these communities have seen strong appreciation driven by an influx of new development, infrastructure improvements, and a growing population of young professionals seeking more affordable alternatives to neighboring Echo Park, Highland Park, and Silver Lake.

Lincoln Heights has seen a wave of revitalization fueled by adaptive reuse projects, new housing developments, and increased investor interest. The LA River revitalization project and proximity to the USC Health Sciences Campus have further spurred demand, making the area attractive to both tenants and long-term investors. Median home prices in Lincoln Heights have more than doubled since 2013, and rents have seen steady year-over-year increases, reflecting a strong rental market with low vacancy rates

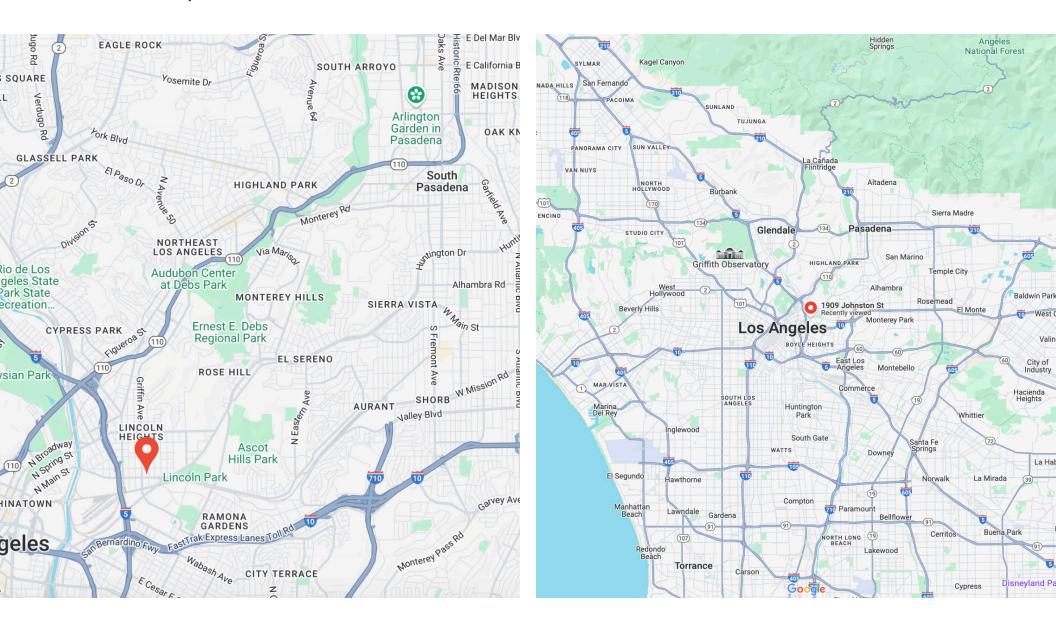
Cypress Park, bordered by Mt. Washington and Glassell Park, has become a hotspot for creatives and young families. It has benefited significantly from its location along the Metro Gold Line, providing easy access to Downtown and Pasadena. The neighborhood has experienced an influx of new cafes, boutique retail, and small-scale residential developments, all contributing to a rising quality of life and property values. Like Lincoln Heights, Cypress Park has seen strong appreciation—with average home values rising more than 70% over the last 10 years and rental rates climbing accordingly.

Together, these neighborhoods offer a compelling combination of historic charm, ongoing gentrification, and upward market momentum—making them prime territory for investors looking to capitalize on long-term growth while remaining connected to LA's core.

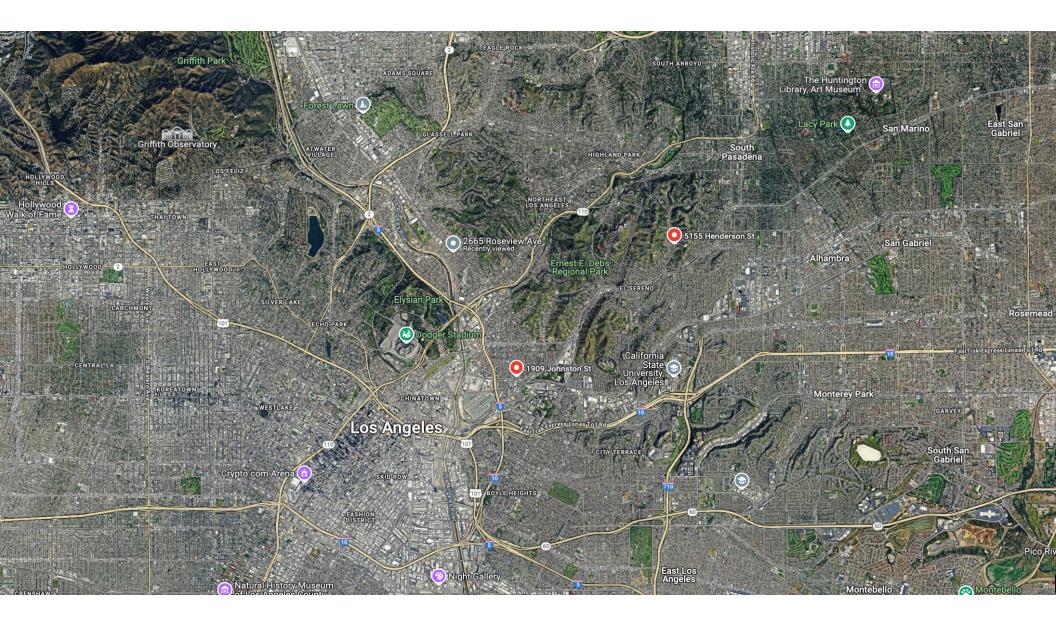




### **Location Map**



### **Location Map**



# Partners CRE

### Confidentiality & Disclaimer

All materials and information received or derived from KW Commercial and JSA Properties International Inc. its directors, officers, agents, advisors, affiliates, and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance, or lack of compliance with applicable governmental requirements, developability or suitability, the financial performance of the property, the projected financial performance of the property for any party's intended use or any and all other matters.

Neither KW Commercial nor JSA Properties International Inc. directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. KW Commercial will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

#### EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third-party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. KW Commercial and JSA Properties International Inc. make no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. KW Commercial and JSA Properties International Inc. does not serve as a financial advisor to any party regarding any proposed transaction.

All data and assumptions regarding financial performance, including those used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/ or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors, and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants, and governmental agencies. All properties and services are marketed by Partners CRE, KW Commercial and JSA Properties International Inc. in compliance with all applicable fair housing and equal opportunity laws.

