







Offering Memorandum | 8% CAP RATE & 8.5 GRM AFTER TAKING INTO ACCOUNT ALL CONSTRUCTION COSTS!

6062 Atlantic Ave Long Beach, CA 90805



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| ADDRESS | 6062 Atlantic Ave Long Beach CA 90805 |
|--|--|
| COUNTY | Los Angeles |
| MARKET | Long Beach |
| SUBMARKET | Los Angeles |
| Gross Square Feet (6,086 SF + 880 SF ADUs) | 6,966 SF |
| LAND SF | 9,180 SF |
| Number of Units (10 Units + 2 ADUs) | 12 |
| YEAR BUILT | 1946 |
| APN | 7124-016005 |
| OWNERSHIP TYPE | Fee Simple |

FINANCIAL SUMMARY

| PRICE | \$2,850,000 |
|--|-------------|
| 4 Retail to 4 Residential Conversion (50k/unit) - Left | \$200,000 |
| 2 Attached ADUs Conversion (75k/unit) | \$150,000 |
| Total Price (Purchase + Construction) | \$3,200,000 |
| Total Price/Unit | \$266,667 |
| Total Price/SF | \$459.37 |
| CAP Rate - Current (including construction costs) | 8.04% |
| CAP Rate - Pro Forma (including construction costs) | 8.38% |
| GRM - Current (including construction costs) | 8.54 |
| GRM- Pro Forma (including construction costs) | 8.26 |

| DEMOGRAPHICS | 1 MILE | 3 MILE | 5 MILE |
|------------------------|----------|----------|-----------|
| 2022 Population | 44,514 | 249,838 | 672,759 |
| 2022 Median HH Income | \$62,999 | \$71,084 | \$76,130 |
| 2022 Average HH Income | \$82,978 | \$94,919 | \$100,691 |





Offering Description:

12-unit project cash flowing at an amazing 8% Cap Rate and 8.5 GRM after taking into account all remaining construction costs!Priced at only 266k/door in the heart of Long Beach, it offers not only 6 fully renovated residential units upstairs but also 4 retail spaces (with RTI plans under construction to convert to 4 residential units) + nearly RTI plans to convert the attached garages into 2 attached (1bed/1bath) ADUs. The 6 residential units (100% occupied) have been already fully remodeled and boast new modern cabinets, flooring, lighting, new bathrooms, and significant exterior improvements. Additionally, each unit is individually metered for gas and electricity. The large 9,180 SF lot comes with ~9 open parking spaces as well as ~4 garage spaces. Price/Unit, Cap Rate & GRM are based on Total Price for the sake of conservatism, which includes the remaining construction cost of 4 retail conversions at 50k/unit (200k) + 2 attached ADUs at 75k/unit (150k) for a total project cost of 350k offering a remarkable Cap Rate of 8% and 8.5 GRM after including all construction costs.

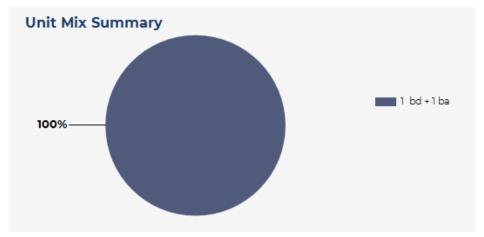
Highlights

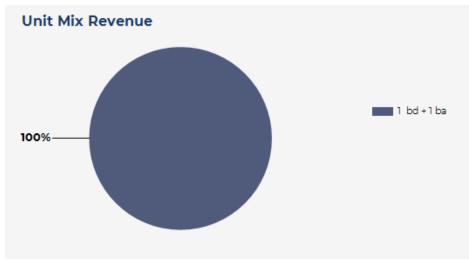
- 12-unit project Priced at only 266k/door with 6 fully renovated 100% occupied units
- Incredible 8% Cap Rate and 8.5 GRM after taking into account all construction costs
- RTI Plans to convert 4 retail stores to 4 (1bed/1bath) residential units
- Nearly RTI plans for 2 attached (1bed/1bath) ADUs in the garages
- Large 9,200 SF lot with 9 open parking spaces in the back + 4 Garages

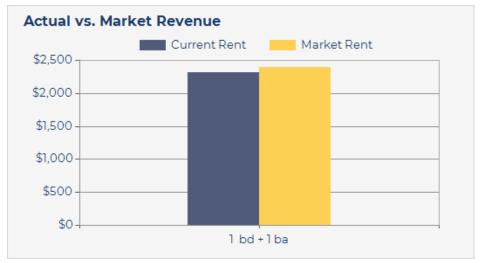




| | | Actual | | Market | |
|-----------------|---------|--------------|-------------------|-------------|------------------|
| Unit Mix | # Units | Current Rent | Monthly Income | Market Rent | Market Income |
| 1 bd + 1 ba | 12 | \$2,317 | \$27,803 | \$2,395 | \$28,740 |
| Totals/Averages | 12 | \$2,317 | \$27,803 | \$2,395 | \$28,740 |



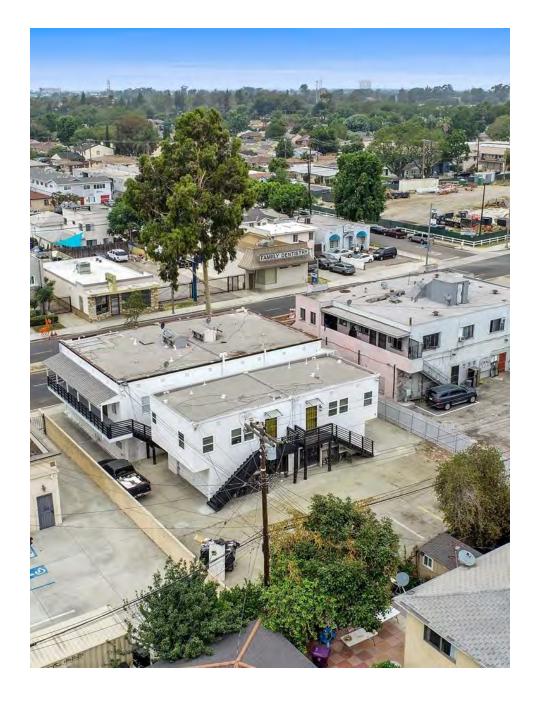








| PROPERTY FEATURES | |
|-----------------------------|--------|
| NUMBER OF UNITS | 12 |
| BUILDING SF | 6,086 |
| LAND SF | 9,180 |
| YEAR BUILT | 1946 |
| ZONING TYPE | LBCNA |
| TOPOGRAPHY | Flat |
| NUMBER OF STORIES | 2 |
| NUMBER OF BUILDINGS | 1 |
| NUMBER OF PARKING SPACES | 13 |
| CONSTRUCTION | |
| FOUNDATION | Slab |
| FRAMING | Wood |
| EXTERIOR | Stucco |
| PARKING SURFACE | Paved |
| ROOF | Flat |
| LANDSCAPING | None |
| | |





| Unit | Unit Mix | Current Rent | Market Rent | Notes |
|------------------------|-------------|--------------|-------------|--|
| 6060 (Existing Retail) | 1 bd + 1 ba | \$2,395.00 | \$2,395.00 | Fully RTI Plans to convert 1+1 - Vacant |
| 6062 (Existing Retail) | 1 bd + 1 ba | \$2,395.00 | \$2,395.00 | Fully RTI Plans to convert 1+1 - Vacant |
| 6066 (Existing Retail) | 1 bd + 1 ba | \$2,395.00 | \$2,395.00 | Fully RTI Plans to convert 1+1 - Vacant |
| 6068 (Existing Retail) | 1 bd + 1 ba | \$2,395.00 | \$2,395.00 | Fully RTI Plans to convert 1+1 - Vacant |
| 6060 A | 1 bd + 1 ba | \$2,200.00 | \$2,395.00 | Renovated & Leased |
| 6060 B | 1 bd + 1 ba | \$2,221.00 | \$2,395.00 | Renovated & Leased |
| 6062 C | 1 bd + 1 ba | \$2,395.00 | \$2,395.00 | Renovated & Leased |
| 6066 A | 1 bd + 1 ba | \$2,096.00 | \$2,395.00 | Renovated & Leased |
| 6066 B | 1 bd + 1 ba | \$2,300.00 | \$2,395.00 | Renovated & Leased |
| 6068 C | 1 bd + 1 ba | \$2,221.00 | \$2,395.00 | Renovated & Leased |
| ADU 1 | 1 bd + 1 ba | \$2,395.00 | \$2,395.00 | Nearly RTI Plans 1+1 - Garage Conversion |
| ADU 2 | 1 bd + 1 ba | \$2,395.00 | \$2,395.00 | Nearly RTI Plans 1+1 - Garage Conversion |
| Totals / Averages | | \$27,803.00 | \$28,740.00 | |



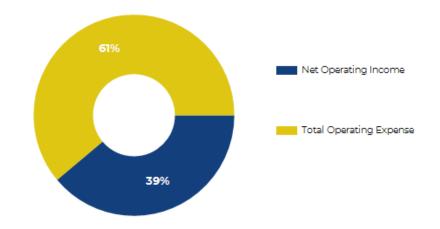






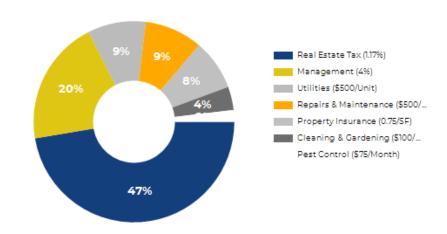
REVENUE ALLOCATION CURRENT

| INCOME | CURRENT | PRO FORMA |
|------------------------|-----------|-----------|
| Gross Scheduled Rent | \$333,636 | \$344,880 |
| Gross Potential Income | \$333,636 | \$344,880 |
| General Vacancy | -\$10,009 | -\$10,009 |
| Effective Gross Income | \$323,627 | \$334,871 |
| Less Expenses | \$66,215 | \$66,664 |
| Net Operating Income | \$257,412 | \$268,207 |



CURRENT PRO FORMA EXPENSES Real Estate Tax (1.17%) \$33,345 \$33,345 Property Insurance (0.75/SF) \$5,225 \$5,225 Pest Control (\$75/Month) \$900 \$900 \$6,000 \$6,000 Utilities (\$500/Unit) Repairs & Maintenance (\$500/Unit) \$6,000 \$6,000 \$12,945 \$13,395 Management (4%) Cleaning & Gardening (\$150/Month) \$1,800 \$2,400 \$66,215 **Total Operating Expense** \$66,664

DISTRIBUTION OF EXPENSES CURRENT

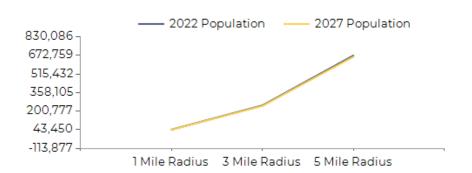




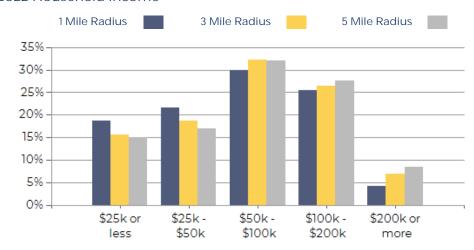


| POPULATION | 1 MILE | 3 MILE | 5 MILE |
|------------------------------------|----------|----------|-----------|
| 2000 Population | 43,006 | 244,628 | 657,829 |
| 2010 Population | 45,258 | 250,905 | 674,260 |
| 2022 Population | 44,514 | 249,838 | 672,759 |
| 2027 Population | 43,450 | 245,055 | 661,813 |
| 2022-2027: Population: Growth Rate | -2.40% | -1.95% | -1.65% |
| 2022 HOUSEHOLD INCOME | 1 MILE | 3 MILE | 5 MILE |
| less than \$15,000 | 1,363 | 6,589 | 16,837 |
| \$15,000-\$24,999 | 1,060 | 4,998 | 12,704 |
| \$25,000-\$34,999 | 1,295 | 5,665 | 14,064 |
| \$35,000-\$49,999 | 1,529 | 8,211 | 19,197 |
| \$50,000-\$74,999 | 2,068 | 12,992 | 33,418 |
| \$75,000-\$99,999 | 1,834 | 10,807 | 29,382 |
| \$100,000-\$149,999 | 2,408 | 13,213 | 35,821 |
| \$150,000-\$199,999 | 900 | 6,379 | 18,141 |
| \$200,000 or greater | 550 | 5,067 | 16,460 |
| Median HH Income | \$62,999 | \$71,084 | \$76,130 |
| Average HH Income | \$82,978 | \$94,919 | \$100,691 |
| HOUSEHOLDS | 1 MILE | 3 MILE | 5 MILE |
| 2000 Total Housing | 12,972 | 74,125 | 194,062 |
| 2010 Total Households | 12,347 | 71,263 | 188,880 |
| 2022 Total Households | 13,007 | 73,922 | 196,034 |
| | | | |

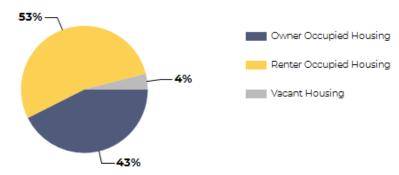
| HOUSEHOLDS | 1 MILE | 3 MILE | 5 MILE |
|------------------------------------|--------|--------|---------|
| 2000 Total Housing | 12,972 | 74,125 | 194,062 |
| 2010 Total Households | 12,347 | 71,263 | 188,880 |
| 2022 Total Households | 13,007 | 73,922 | 196,034 |
| 2027 Total Households | 12,815 | 73,085 | 194,343 |
| 2022 Average Household Size | 3.38 | 3.34 | 3.38 |
| 2022-2027: Households: Growth Rate | -1.50% | -1.15% | -0.85% |



2022 Household Income



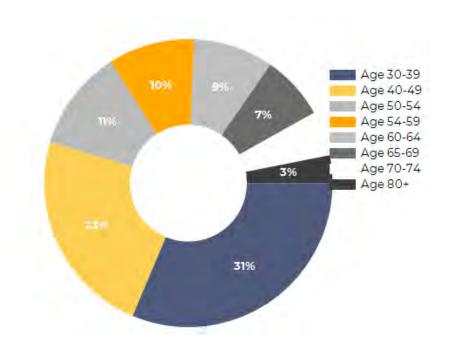
2022 Own vs. Rent - 1 Mile Radius



Source: esri



| 2022 POPULATION BY AGE | 1 MILE | 3 MILE | 5 MILE |
|--------------------------------|----------|-----------|-----------|
| 2022 Population Age 30-34 | 3,917 | 19,960 | 53,621 |
| 2022 Population Age 35-39 | 3,108 | 16,834 | 45,621 |
| 2022 Population Age 40-44 | 2,780 | 15,797 | 42,677 |
| 2022 Population Age 45-49 | 2,437 | 14,216 | 38,418 |
| 2022 Population Age 50-54 | 2,546 | 14,339 | 38,760 |
| 2022 Population Age 55-59 | 2,170 | 12,817 | 35,452 |
| 2022 Population Age 60-64 | 2,019 | 12,113 | 33,920 |
| 2022 Population Age 65-69 | 1,625 | 10,013 | 28,568 |
| 2022 Population Age 70-74 | 1,125 | 7,586 | 22,196 |
| 2022 Population Age 75-79 | 696 | 5,095 | 15,182 |
| 2022 Population Age 80-84 | 339 | 2,953 | 9,157 |
| 2022 Population Age 85+ | 297 | 2,883 | 8,716 |
| 2022 Population Age 18+ | 32,158 | 182,770 | 498,350 |
| 2022 Median Age | 31 | 32 | 33 |
| 2027 Median Age | 33 | 34 | 35 |
| 2022 INCOME BY AGE | 1 MILE | 3 MILE | 5 MILE |
| Median Household Income 25-34 | \$61,256 | \$69,013 | \$75,296 |
| Average Household Income 25-34 | \$78,336 | \$87,299 | \$93,662 |
| Median Household Income 35-44 | \$75,254 | \$79,546 | \$85,487 |
| Average Household Income 35-44 | \$91,695 | \$103,998 | \$112,737 |
| Median Household Income 45-54 | \$79,712 | \$84,006 | \$90,219 |
| Average Household Income 45-54 | \$99,319 | \$109,642 | \$117,442 |
| Median Household Income 55-64 | \$67,817 | \$76,616 | \$81,233 |
| Average Household Income 55-64 | \$84,668 | \$102,856 | \$108,766 |
| Median Household Income 65-74 | \$43,279 | \$59,762 | \$62,693 |
| Average Household Income 65-74 | \$68,235 | \$84,950 | \$88,684 |
| Average Household Income 75+ | \$50,936 | \$66,052 | \$65,363 |







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