

# **Houston Northwest**

Houston - TX (USA)

**PREPARED BY** 

Amit Mehta Inc.
COMMERCIAL REAL ESTATE



# Houston Northwest Hospitality

#### **HOSPITALITY SUBMARKET REPORT**

Overview	1
Performance	2
Construction	11
Under Construction Properties	14
Sales	15
Sales Past 12 Months	16
Supply & Demand Trends	18
Performance Trends	20
Sale Trends	22
Deliveries & Under Construction	24



12 Mo Occupancy

12 Mo ADR

12 Mo RevPAR

12 Mo Supply

12 Mo Demand

59.1% \$79.96 \$47.29 3.9M 2.3M

Houston Northwest is a large submarket, and contains around 11,000 rooms spread over 135 properties. While hotels in Houston Northwest tend to be a bit smaller than those in the broader Houston market, the average hotel size in both is close to the national norm of about 90 rooms per building.

Trailing 12-month occupancy currently stands at 59.1%, the highest seen in the past five years.

As of March, twelve-month average RevPAR in the Houston Northwest hotel submarket was climbing at an

annual rate of 5.4%. That's in the green, if somewhat below the 7.6% increase observed in the broader Houston market.

While developers remain moderately active elsewhere in the Houston market, nothing is underway in the Houston Northwest submarket itself. Moreover, the inventory has contracted over the past three years, as demolition activity has outpaced new construction.

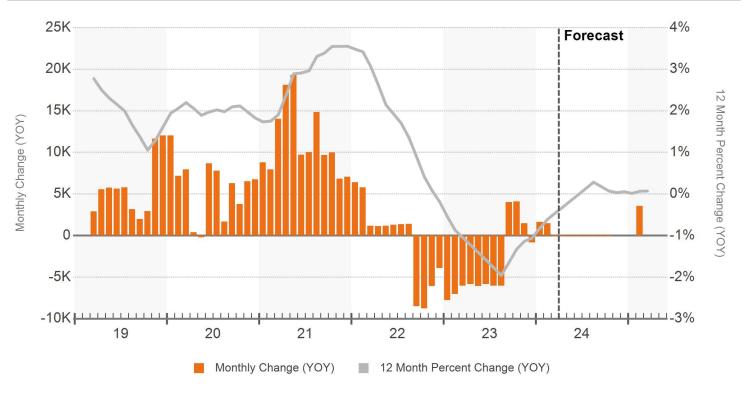
Houston Northwest recorded 3 hotel trades over the past year—a bit below the norm over the past several years.

#### **KEY INDICATORS**

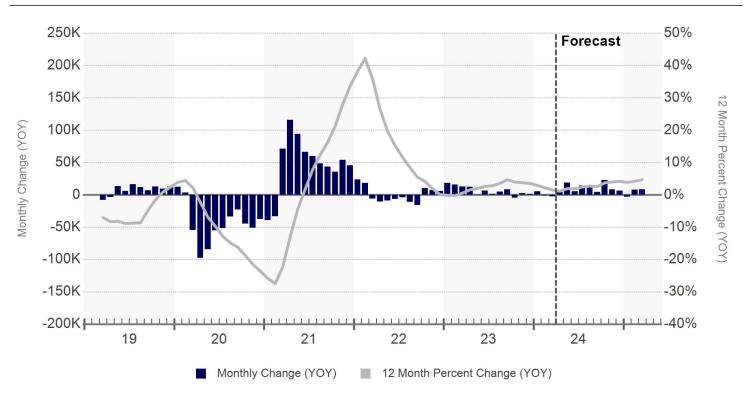
Class	Rooms	12 Mo Occ	12 Mo ADR	12 Mo RevPAR	12 Mo Delivered	Under Construction
Luxury & Upper Upscale	418				0	0
Upscale & Upper Midscale	6,139	55.2%	\$99.04	\$54.70	0	0
Midscale & Economy	4,186	65.9%	\$53.66	\$35.37	0	0
Total	10,743	59.1%	\$79.96	\$47.29	0	0

Average Trend	Current	3 Мо	YTD	12 Mo	Historical Average	Forecast Average
Occupancy	64.8%	60.0%	60.0%	59.1%	54.9%	63.2%
Occupancy Change	-1.2%	0%	0%	2.0%	0.8%	1.5%
ADR	\$82.21	\$80.19	\$80.19	\$79.96	\$74.55	\$80.18
ADR Change	-1.4%	0.6%	0.6%	3.4%	-0.6%	1.1%
RevPAR	\$53.25	\$48.07	\$48.07	\$47.29	\$40.92	\$50.69
RevPAR Change	-2.5%	0.6%	0.6%	5.4%	0.2%	2.7%

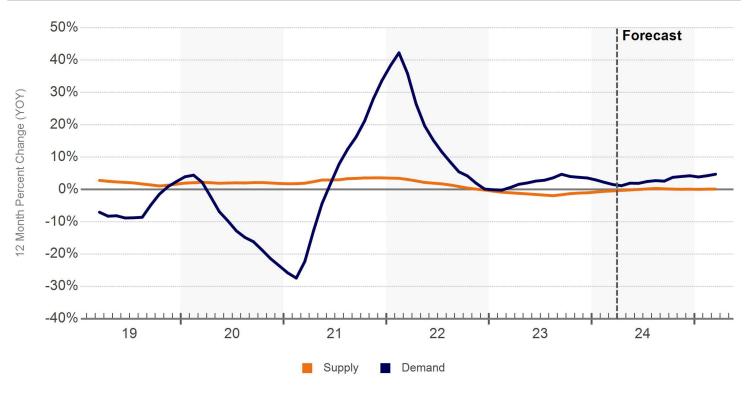
#### **SUPPLY CHANGE**



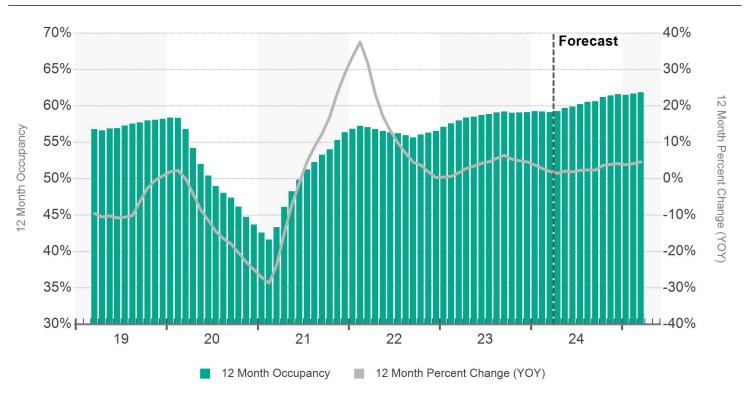
#### **DEMAND CHANGE**



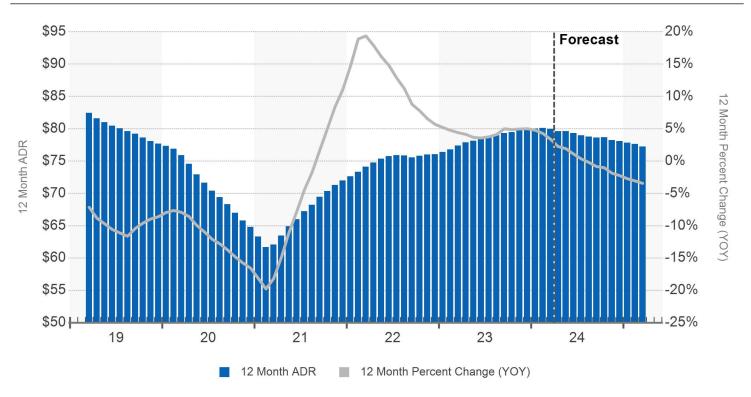
#### **SUPPLY & DEMAND CHANGE**



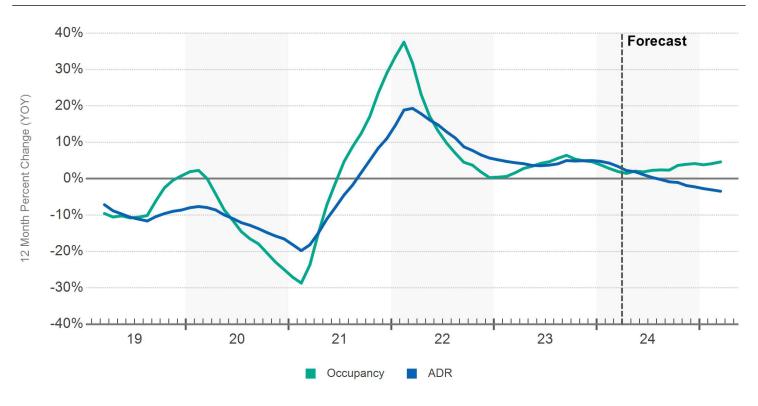
# **OCCUPANCY**



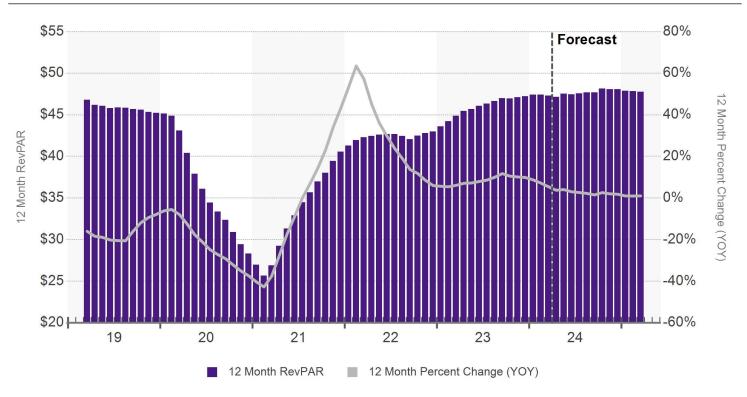
#### **ADR**



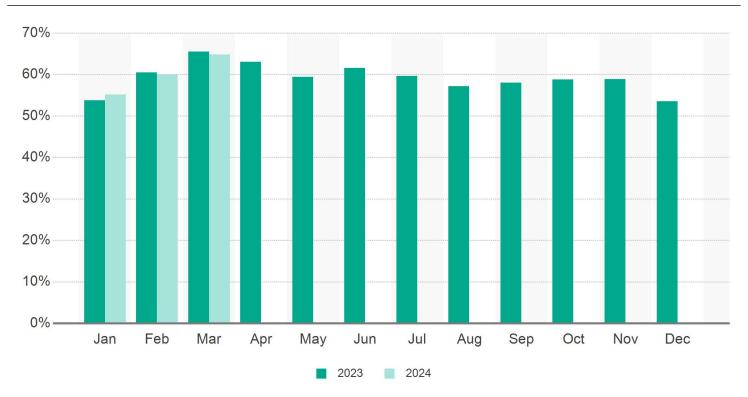
#### **OCCUPANCY & ADR CHANGE**



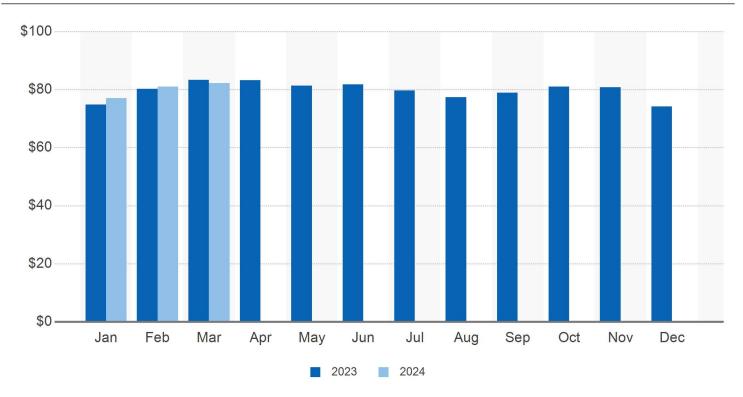
# **REVPAR**



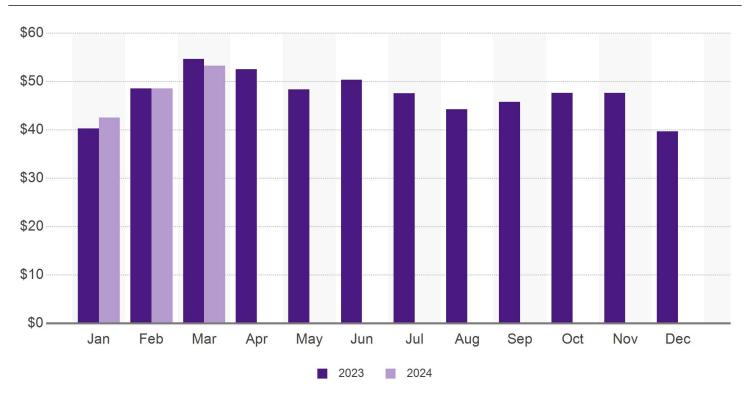
#### **OCCUPANCY MONTHLY**



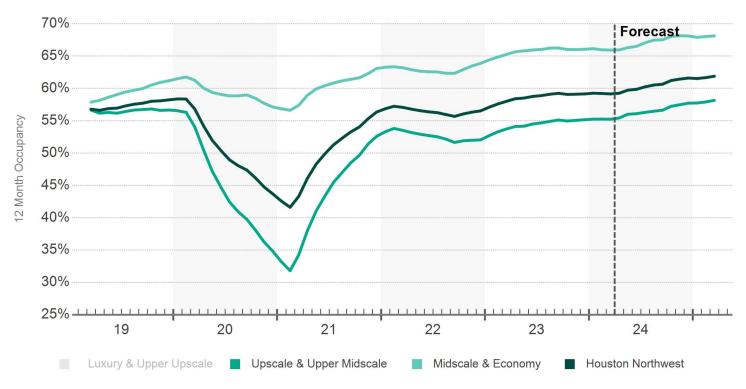
# **ADR MONTHLY**



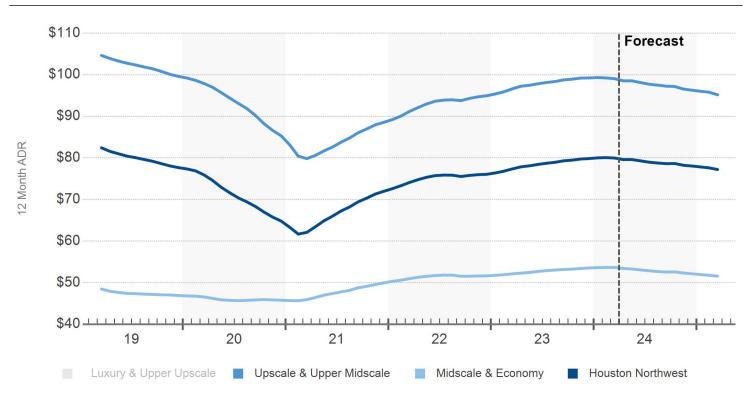
# **REVPAR MONTHLY**



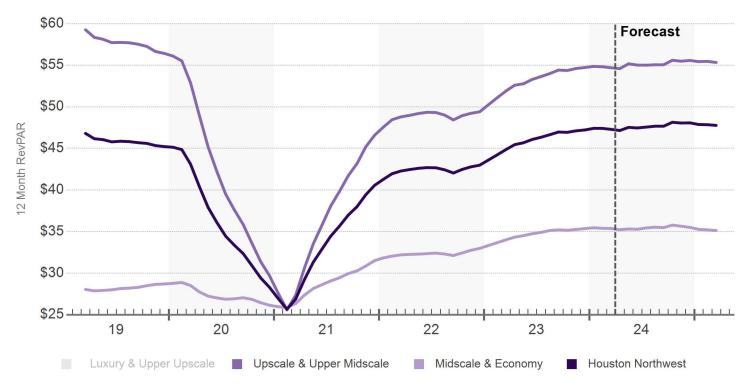
#### **OCCUPANCY BY CLASS**



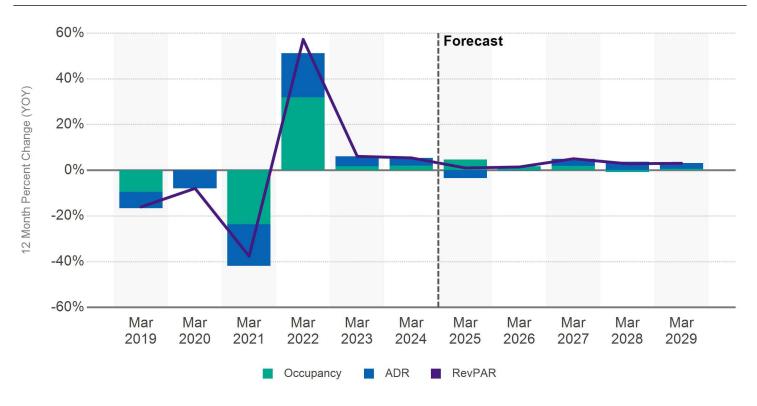
#### **ADR BY CLASS**



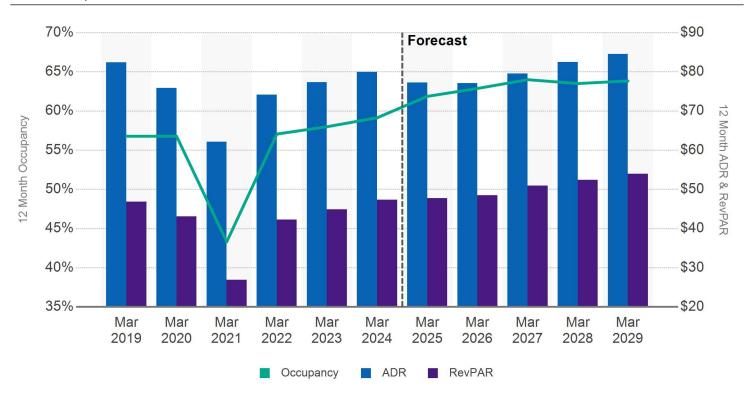
#### **REVPAR BY CLASS**



#### **REVPAR GROWTH COMPOSITION**



#### **OCCUPANCY, ADR & REVPAR**



# **FULL-SERVICE HOTELS PROFITABILITY (ANNUAL)**

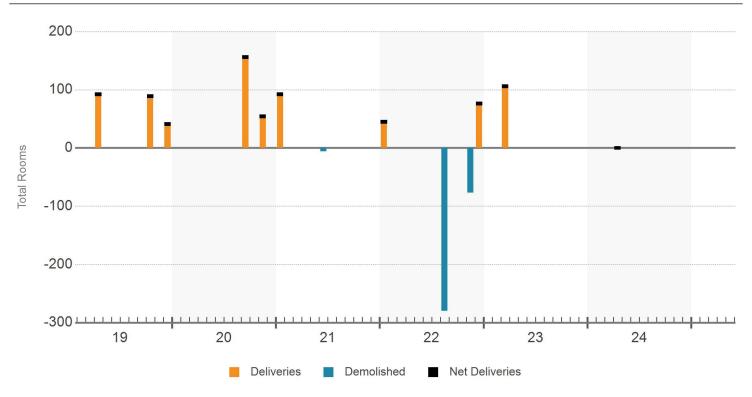
		2022		2021-2022 % Change		
Market	% of Revenues	PAR	POR	PAR	POR	
Revenue						
Rooms						
Food						
Beverage						
Other F&B						
Other Departments						
Miscellaneous Income						
Total Revenue						
Operating Expenses						
Rooms						
Food & Beverage						
Other Departments						
Administrative & General						
Information & Telecommunication Systems						
Sales & Marketing						
Property Operations & Maintenance						
Utilities						
Gross Operating Profit						
Management Fees						
Rent						
Property Taxes						
Insurance						
EBITDA						
Total Labor Costs						

<sup>(1)</sup> For Annual P&L, the current year exchange rate is used for each year going back in time. This current year exchange rate is the average of all 12 monthly rates for that year.

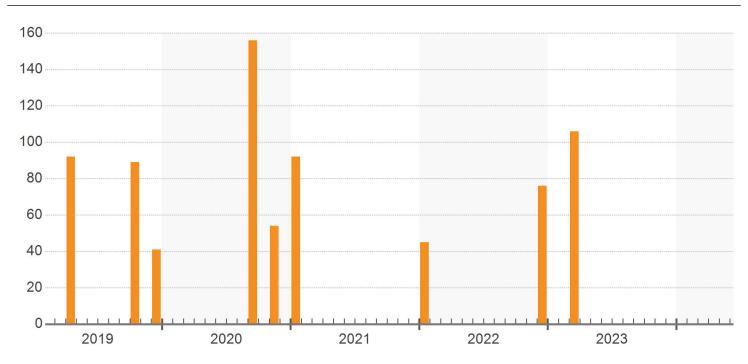
<sup>(2)</sup> Percentage of Revenues for departmental expenses (Rooms, Food & Beverage, and Other Departments) are based on their respective departmental revenues. All other expense percentages are based on Total Revenue.

<sup>(3)</sup> Labor costs are already included in the operating expenses above. Amounts shown in Total Labor Costs are for additional detail only.

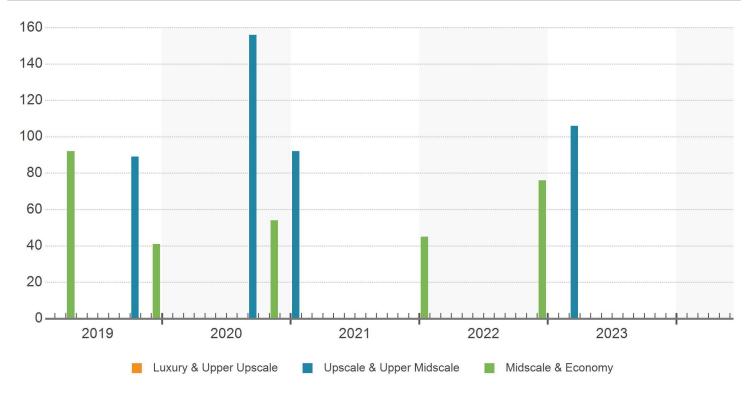
#### **DELIVERIES & DEMOLITIONS**



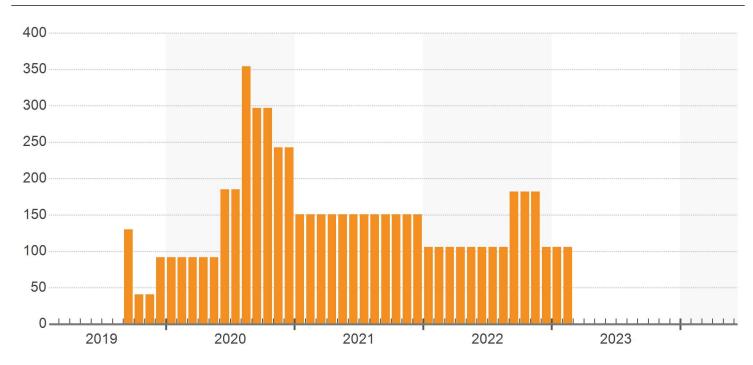
#### **ROOMS DELIVERED**



#### **ROOMS DELIVERED BY CLASS**



#### **ROOMS UNDER CONSTRUCTION**



ROOMS UND	ER CONSTRUC	CTION BY SCALE			
		No data ava	ilable for the curr	ent selection	
LINDER CO	NSTRUCTION B	RV SCALE			
ONDER CO.	NOTION D	T JOALL			
		No data ava	ilable for the curr	ent selection	

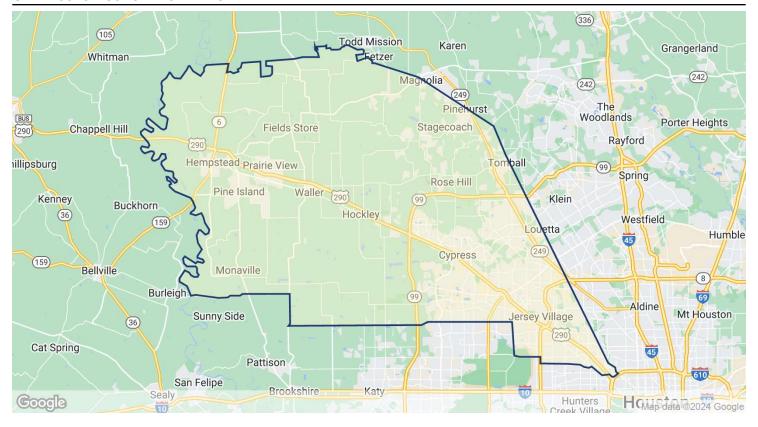
# **Under Construction Properties**

# Houston Northwest Hospitality

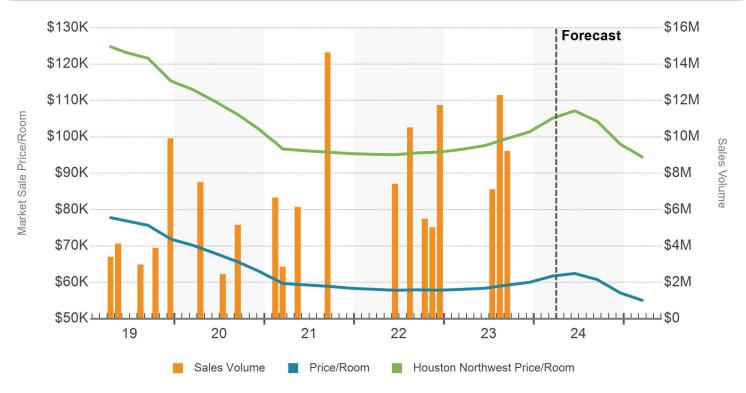
Properties Rooms Percent of Inventory Average Rooms

O - -

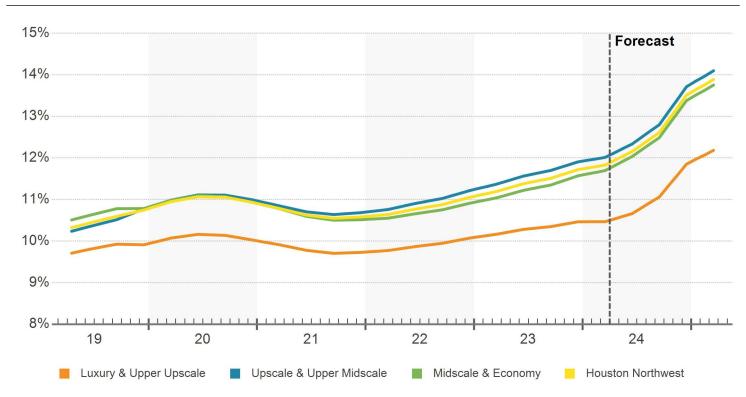
#### **UNDER CONSTRUCTION PROPERTIES**



#### **SALES VOLUME & MARKET SALE PRICE PER ROOM**



#### **MARKET CAP RATE**



# Houston Northwest Hospitality

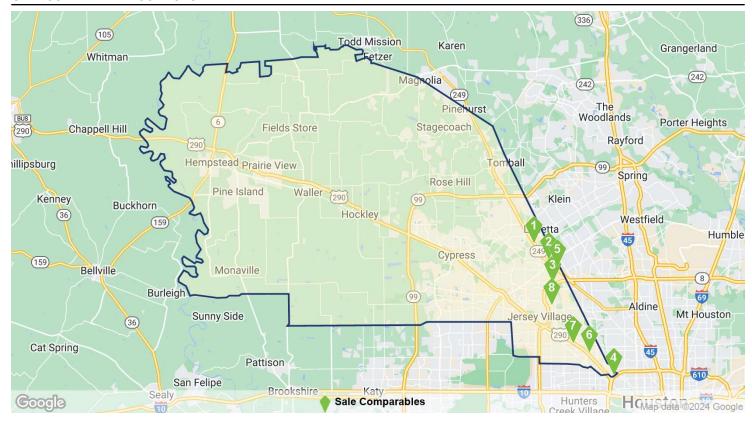
Sale Comparables Average Price/Room Average Price Average Cap Rate

8

\$67K

\$9.5M

# SALE COMPARABLE LOCATIONS



# SALE COMPARABLES SUMMARY STATISTICS

Sale Attributes	Low	Average	Median	High
Sale Price	\$7,106,375	\$9,528,531	\$9,202,500	\$12,276,720
Price/Room	\$53,816	\$67,419	\$62,337	\$88,322
Cap Rate	-	-	-	-
Time Since Sale in Months	3.6	6.5	5.8	9.1
Property Attributes	Low	Average	Median	High
Property Size in Rooms	19	94	79	171
Number of Floors	3	4	4	6
Total Meeting Space	130	1,538	1,538	3,661
Year Built	1994	2006	2002	2021
Class	Upper Midscale	Upscale	Upscale	Upscale

# **Houston Northwest Hospitality**

# **RECENT SIGNIFICANT SALES**

			Proper	ty Informa	Sale Information			
	Property Name/Address	Class	Yr Built	Rooms	Brand	Sale Date	Price	Price/Room
1	SpringHill Suites Houston Northwest 20303 Chasewood Park Dr	Upscale	2015	139	SpringHill Suites	8/9/2023	\$12,276,720	\$88,322
2	Hilton Garden Inn 7979 Willow Chase Blvd	Upscale	2002	171	Hilton Garden Inn	9/8/2023	\$9,202,500	\$53,816
3	Staybridge Suites Houston Willow 10750 Gessner Rd	Upscale	2006	114	Staybridge Suites	7/21/2023	\$7,106,375	\$62,337
4	SpringHill Suites Houston Brookh 2750 N Loop Fwy W	Upscale	1998	79	SpringHill Suites	1/3/2024	-	-
5	Residence Inn Houston Northwest 7311 W Greens Rd	Upscale	2002	19	Residence Inn	12/1/2023	-	-
6	Holiday Inn Express & Suites Hou 4900 Federal Plz	Upper Midscale	2014	79	Holiday Inn Express	11/27/2023	-	-
V	Sonesta Essential NW Houston 7887 W Tidwell Rd	Upper Midscale	1994	66	Sonesta Essential	10/31/2023	-	-
8	TownePlace Suites Houston North 8845 West Rd	Upper Midscale	2021	92	TownePlace Suites	9/1/2023	-	-

# **OVERALL SUPPLY & DEMAND**

		Supply		Demand			
Year	Available Rooms	Change	% Change	Occupied Rooms	Change	% Change	
2028	3,924,735	0	0%	2,489,790	(11,946)	-0.5%	
2027	3,924,735	0	0%	2,501,736	(10,647)	-0.4%	
2026	3,924,735	0	0%	2,512,383	73,763	3.0%	
2025	3,924,735	3,540	0.1%	2,438,620	23,568	1.0%	
2024	3,921,195	2,150	0.1%	2,415,052	97,528	4.2%	
YTD	966,870	2,944	0.3%	579,659	1,935	0.3%	
2023	3,919,045	(42,005)	-1.1%	2,317,524	78,920	3.5%	
2022	3,961,050	(7,714)	-0.2%	2,238,604	2,312	0.1%	
2021	3,968,764	136,122	3.6%	2,236,292	562,286	33.6%	
2020	3,832,642	68,749	1.8%	1,674,006	(517,339)	-23.6%	
2019	3,763,893	59,777	1.6%	2,191,345	51,708	2.4%	
2018	3,704,116	150,737	4.2%	2,139,637	(38,892)	-1.8%	
2017	3,553,379	387,540	12.2%	2,178,529	364,646	20.1%	
2016	3,165,839	179,184	6.0%	1,813,883	(80,898)	-4.3%	
2015	2,986,655	166,511	5.9%	1,894,781	(81,002)	-4.1%	
2014	2,820,144	98,211	3.6%	1,975,783	108,019	5.8%	

# **LUXURY & UPPER UPSCALE SUPPLY & DEMAND**

		Supply		Demand			
Year	Available Rooms	Change	% Change	Occupied Rooms	Change	% Change	
2028	-	-	-				
2027	-	-	-				
2026	-	-	-				
2025	-	-	-				
2024	-	-	-				
YTD	-	-	-				
2023	-	-	-				
2022	-	-	-				
2021	-	-	-				
2020	-	-	-				
2019	-	-	-				
2018	-	-	-				
2017	-	-	-				
2016	-	-	-				
2015	-	-	-				
2014	-	-	-				

# **UPSCALE & UPPER MIDSCALE SUPPLY & DEMAND**

		Supply		Demand			
Year	Available Rooms	Change	% Change	Occupied Rooms	Change	% Change	
2028	2,242,765	0	0%	1,371,146	(6,769)	-0.5%	
2027	2,242,765	0	0%	1,377,915	(25)	0%	
2026	2,242,765	0	0%	1,377,940	59,243	4.5%	
2025	2,242,765	2,030	0.1%	1,318,697	25,518	2.0%	
2024	2,240,735	13,336	0.6%	1,293,179	64,795	5.3%	
YTD	552,510	6,274	1.1%	312,286	5,257	1.7%	
2023	2,227,399	6,776	0.3%	1,228,384	72,942	6.3%	
2022	2,220,623	(3,877)	-0.2%	1,155,442	(14,447)	-1.2%	
2021	2,224,500	109,138	5.2%	1,169,889	433,245	58.8%	
2020	2,115,362	39,618	1.9%	736,644	(439,234)	-37.4%	
2019	2,075,744	5,415	0.3%	1,175,878	(21,741)	-1.8%	
2018	2,070,329	65,972	3.3%	1,197,619	(15,061)	-1.2%	
2017	2,004,357	289,123	16.9%	1,212,680	261,454	27.5%	
2016	1,715,234	130,246	8.2%	951,226	(33,533)	-3.4%	
2015	1,584,988	151,153	10.5%	984,759	4,048	0.4%	
2014	1,433,835	90,507	6.7%	980,711	85,958	9.6%	

#### MIDSCALE & ECONOMY SUPPLY & DEMAND

		Supply			Demand		
Year	Available Rooms	Change	% Change	Occupied Rooms	Change	% Change	
2028	1,529,261	0	0%	1,031,878	(4,762)	-0.5%	
2027	1,529,261	0	0%	1,036,640	(10,646)	-1.0%	
2026	1,529,261	0	0%	1,047,286	10,996	1.1%	
2025	1,529,261	1,371	0.1%	1,036,290	(4,135)	-0.4%	
2024	1,527,890	(11,186)	-0.7%	1,040,425	23,951	2.4%	
YTD	376,740	(3,330)	-0.9%	248,082	(4,223)	-1.7%	
2023	1,539,076	(48,781)	-3.1%	1,016,474	2,497	0.2%	
2022	1,587,857	(3,837)	-0.2%	1,013,977	10,126	1.0%	
2021	1,591,694	26,984	1.7%	1,003,851	110,179	12.3%	
2020	1,564,710	29,131	1.9%	893,672	(45,773)	-4.9%	
2019	1,535,579	54,362	3.7%	939,445	72,327	8.3%	
2018	1,481,217	79,329	5.7%	867,118	(24,313)	-2.7%	
2017	1,401,888	90,713	6.9%	891,431	98,006	12.4%	
2016	1,311,175	48,938	3.9%	793,425	(34,642)	-4.2%	
2015	1,262,237	15,358	1.2%	828,067	(80,704)	-8.9%	
2014	1,246,879	7,704	0.6%	908,771	23,222	2.6%	

# **OVERALL PERFORMANCE**

	Оссі	Occupancy		DR	RevPAR	
Year	Percent	% Change	Per Room	% Change	Per Room	% Change
2028	63.4%	-0.5%	\$83.93	2.5%	\$53.25	2.0%
2027	63.7%	-0.4%	\$81.88	4.3%	\$52.19	3.9%
2026	64.0%	3.0%	\$78.48	2.2%	\$50.24	5.3%
2025	62.1%	0.9%	\$76.82	-1.6%	\$47.73	-0.7%
2024	61.6%	4.2%	\$78.05	-2.2%	\$48.07	1.8%
YTD	60.0%	0%	\$80.19	0.6%	\$48.07	0.6%
2023	59.1%	4.6%	\$79.85	5.0%	\$47.22	9.9%
2022	56.5%	0.3%	\$76.05	5.7%	\$42.98	6.0%
2021	56.3%	29.0%	\$71.97	11.1%	\$40.56	43.3%
2020	43.7%	-25.0%	\$64.81	-16.6%	\$28.31	-37.4%
2019	58.2%	0.8%	\$77.67	-8.6%	\$45.22	-7.9%
2018	57.8%	-5.8%	\$84.99	-3.4%	\$49.09	-9.0%
2017	61.3%	7.0%	\$88.01	1.8%	\$53.96	8.9%
2016	57.3%	-9.7%	\$86.48	-8.0%	\$49.55	-16.9%
2015	63.4%	-9.4%	\$94.03	2.3%	\$59.66	-7.4%
2014	70.1%	2.1%	\$91.95	9.6%	\$64.42	11.9%

#### **LUXURY & UPPER UPSCALE PERFORMANCE**

	Осси	ipancy	Al	DR	RevPAR	
Year	Percent	% Change	Per Room	% Change	Per Room	% Change
2028						
2027						
2026						
2025						
2024						
YTD	-		-		-	
2023						
2022						
2021						
2020						
2019						
2018						
2017						
2016						
2015						
2014						

# **UPSCALE & UPPER MIDSCALE PERFORMANCE**

	Оссі	ıpancy	Al	DR	RevPAR		
Year	Percent	% Change	Per Room	% Change	Per Room	% Change	
2028	61.1%	-0.5%	\$103.06	2.5%	\$63.01	2.0%	
2027	61.4%	0%	\$100.51	4.4%	\$61.75	4.4%	
2026	61.4%	4.5%	\$96.31	2.0%	\$59.17	6.6%	
2025	58.8%	1.9%	\$94.41	-2.0%	\$55.51	-0.1%	
2024	57.7%	4.6%	\$96.29	-3.0%	\$55.57	1.6%	
YTD	56.5%	0.6%	\$98.78	-0.8%	\$55.83	-0.2%	
2023	55.1%	6.0%	\$99.23	4.5%	\$54.72	10.8%	
2022	52.0%	-1.1%	\$94.94	7.2%	\$49.40	6.1%	
2021	52.6%	51.0%	\$88.56	3.8%	\$46.58	56.8%	
2020	34.8%	-38.5%	\$85.31	-14.3%	\$29.71	-47.3%	
2019	56.6%	-2.1%	\$99.60	-6.7%	\$56.42	-8.6%	
2018	57.8%	-4.4%	\$106.73	-2.7%	\$61.74	-6.9%	
2017	60.5%	9.1%	\$109.63	-2.2%	\$66.33	6.7%	
2016	55.5%	-10.7%	\$112.06	-9.7%	\$62.15	-19.4%	
2015	62.1%	-9.2%	\$124.15	-1.0%	\$77.13	-10.0%	
2014	68.4%	2.7%	\$125.34	7.9%	\$85.73	10.8%	

#### **MIDSCALE & ECONOMY PERFORMANCE**

	Оссі	ipancy	Al	DR	Rev	PAR
Year	Percent	% Change	Per Room	% Change	Per Room	% Change
2028	67.5%	-0.5%	\$55.31	2.4%	\$37.32	2.0%
2027	67.8%	-1.0%	\$53.99	3.9%	\$36.60	2.8%
2026	68.5%	1.1%	\$51.99	1.2%	\$35.60	2.3%
2025	67.8%	-0.5%	\$51.37	-1.5%	\$34.81	-2.0%
2024	68.1%	3.1%	\$52.14	-2.6%	\$35.50	0.4%
YTD	65.8%	-0.8%	\$53.14	0.9%	\$34.99	0.1%
2023	66.0%	3.4%	\$53.54	3.7%	\$35.36	7.2%
2022	63.9%	1.3%	\$51.65	3.4%	\$32.98	4.7%
2021	63.1%	10.4%	\$49.96	9.1%	\$31.51	20.5%
2020	57.1%	-6.6%	\$45.78	-2.4%	\$26.15	-8.9%
2019	61.2%	4.5%	\$46.91	-8.7%	\$28.70	-4.6%
2018	58.5%	-7.9%	\$51.37	-8.1%	\$30.07	-15.4%
2017	63.6%	5.1%	\$55.88	4.5%	\$35.53	9.8%
2016	60.5%	-7.8%	\$53.49	-4.6%	\$32.37	-12.0%
2015	65.6%	-10.0%	\$56.04	4.5%	\$36.77	-6.0%
2014	72.9%	2.0%	\$53.64	10.3%	\$39.10	12.5%

#### **OVERALL SALES**

			Co		Market Pricing Trends (2)				
Year	Deals	Volume	Turnover	Avg Price	Avg Price/Room	Avg Cap Rate	Price/Room	Price Index	Cap Rate
2028	-	-	-	-	-	-	\$70,765	154	12.8%
2027	-	-	-	-	-	-	\$65,786	143	13.2%
2026	-	-	-	-	-	-	\$59,832	130	13.8%
2025	-	-	-	-	-	-	\$55,358	121	14.1%
2024	-	-	-	-	-	-	\$57,176	125	13.5%
YTD	-	-	-	-	-	-	\$63,232	138	12.0%
2023	3	\$28.6M	3.9%	\$9,528,532	\$67,419	-	\$60,044	131	11.7%
2022	5	\$40.1M	4.8%	\$8,027,887	\$76,925	8.7%	\$57,861	126	11.0%
2021	5	\$30.3M	4.2%	\$6,051,499	\$65,634	-	\$58,401	127	10.6%
2020	4	\$15.1M	2.9%	\$3,775,000	\$47,634	5.9%	\$62,859	137	10.9%
2019	7	\$29.5M	5.2%	\$4,209,057	\$53,087	7.7%	\$71,911	157	10.7%
2018	4	\$15.8M	2.9%	\$3,942,232	\$51,871	11.3%	\$79,279	173	10.1%
2017	1	\$7M	1.3%	\$7,000,000	\$55,118	-	\$83,008	181	9.7%
2016	1	\$1.7M	0.3%	\$1,653,125	\$51,660	-	\$88,176	192	9.2%
2015	3	\$33.2M	4.8%	\$11,056,344	\$83,549	-	\$89,015	194	8.7%
2014	2	\$20.4M	2.5%	\$10,219,840	\$101,690	12.0%	\$80,571	176	8.8%

<sup>(1)</sup> Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period.

# **LUXURY & UPPER UPSCALE SALES**

			Со	Marke	t Pricing Trends (	2)			
Year	Deals	Volume	Turnover	Avg Price	Avg Price/Room	Avg Cap Rate	Price/Room	Price Index	Cap Rate
2028	-	-	-	-	-	-	\$78,534	186	11.2%
2027	-	-	-	-	-	-	\$73,008	173	11.6%
2026	-	-	-	-	-	-	\$66,401	157	12.1%
2025	-	-	-	-	-	-	\$61,435	145	12.4%
2024	-	-	-	-	-	-	\$63,453	150	11.8%
YTD	-	-	-	-	-	-	\$70,160	166	10.5%
2023	-	-	-	-	-	-	\$65,106	154	10.5%
2022	-	-	-	-	-	-	\$61,060	145	10.1%
2021	-	-	-	-	-	-	\$60,743	144	9.7%
2020	-	-	-	-	-	-	\$65,010	154	10.0%
2019	-	-	-	-	-	-	\$73,318	174	9.9%
2018	-	-	-	-	-	-	\$77,368	183	9.5%
2017	-	-	-	-	-	-	\$79,260	188	9.2%
2016	-	-	-	-	-	-	\$83,273	197	8.8%
2015	-	-	-	-	-	-	\$83,529	198	8.4%
2014	-	-	-	-	-	-	\$75,452	179	8.5%

<sup>(1)</sup> Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period.

<sup>(2)</sup> Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

<sup>(2)</sup> Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

#### **UPSCALE & UPPER MIDSCALE SALES**

			Co	Market Pricing Trends (2)					
Year	Deals	Volume	Turnover	Avg Price	Avg Price/Room	Avg Cap Rate	Price/Room	Price Index	Cap Rate
2028	-	-	-	-	-	-	\$83,002	148	13.0%
2027	-	-	-	-	-	-	\$77,161	138	13.4%
2026	-	-	-	-	-	-	\$70,178	126	14.0%
2025	-	-	-	-	-	-	\$64,930	116	14.3%
2024	-	-	-	-	-	-	\$67,063	120	13.7%
YTD	-	-	-	-	-	-	\$74,166	133	12.1%
2023	3	\$28.6M	6.9%	\$9,528,532	\$67,419	-	\$70,444	126	11.9%
2022	5	\$40.1M	8.6%	\$8,027,887	\$76,925	8.7%	\$68,176	122	11.2%
2021	5	\$30.3M	7.3%	\$6,051,499	\$65,634	-	\$69,331	124	10.7%
2020	3	\$13.3M	4.3%	\$4,416,667	\$50,000	4.9%	\$74,864	134	11.0%
2019	3	\$13.3M	4.0%	\$4,431,250	\$55,391	-	\$85,803	153	10.8%
2018	2	\$8.9M	2.3%	\$4,449,500	\$67,417	11.3%	\$96,095	172	10.0%
2017	1	\$7M	2.2%	\$7,000,000	\$55,118	-	\$101,728	182	9.6%
2016	-	-	-	-	-	-	\$108,647	194	9.0%
2015	1	\$22.5M	4.5%	\$22,538,007	\$114,406	-	\$109,911	197	8.6%
2014	2	\$20.4M	4.9%	\$10,219,840	\$101,690	12.0%	\$99,738	178	8.6%

<sup>(1)</sup> Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period.

# **MIDSCALE & ECONOMY SALES**

			Co	Marke	t Pricing Trends (	2)			
Year	Deals	Volume	Turnover	Avg Price	Avg Price/Room	Avg Cap Rate	Price/Room	Price Index	Cap Rate
2028	-	-	-	-	-	-	\$52,110	165	12.7%
2027	-	-	-	-	-	-	\$48,444	154	13.1%
2026	-	-	-	-	-	-	\$44,059	140	13.7%
2025	-	-	-	-	-	-	\$40,765	129	14.0%
2024	-	-	-	-	-	-	\$42,104	133	13.4%
YTD	-	-	-	-	-	-	\$46,564	148	11.8%
2023	-	-	-	-	-	-	\$44,343	141	11.6%
2022	-	-	-	-	-	-	\$42,469	135	10.9%
2021	-	-	-	-	-	-	\$42,195	134	10.5%
2020	1	\$1.9M	1.2%	\$1,850,000	\$35,577	7.0%	\$45,103	143	10.9%
2019	4	\$16.2M	7.4%	\$4,042,413	\$51,332	7.7%	\$51,472	163	10.8%
2018	2	\$6.9M	4.2%	\$3,434,965	\$39,941	-	\$54,897	174	10.3%
2017	-	-	-	-	-	-	\$56,024	178	10.0%
2016	1	\$1.7M	0.9%	\$1,653,125	\$51,660	-	\$58,748	186	9.5%
2015	2	\$10.6M	5.8%	\$5,315,512	\$53,155	-	\$59,026	187	9.0%
2014	-	-	-	-	-	-	\$53,070	168	9.0%

<sup>(1)</sup> Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period.

<sup>(2)</sup> Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

<sup>(2)</sup> Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

# **Houston Northwest Hospitality**

# **DELIVERIES & UNDER CONSTRUCTION**

	Inventory			Deliveries		Net Deliveries		Under Construction	
Year	Bldgs	Rooms	% Change	Bldgs	Rooms	Bldgs	Rooms	Bldgs	Rooms
YTD	135	10,743	0%	0	0	0	0	0	0
2023	135	10,743	-0.3%	1	106	1	106	-	-
2022	135	10,770	-2.6%	2	121	(1)	(236)	1	106
2021	136	11,054	0.5%	1	92	0	86	2	151
2020	135	10,998	2.3%	3	210	3	210	3	243
2019	131	10,747	3.7%	4	354	4	354	1	92
2018	126	10,359	2.9%	6	336	6	336	2	224
2017	121	10,069	8.3%	9	666	9	666	5	423
2016	111	9,299	12.3%	12	876	12	876	7	507
2015	98	8,280	4.5%	6	562	6	562	11	924
2014	94	7,926	4.7%	3	219	3	219	3	375