

Dean Aynechi

Broker DRE # 01879834 714.662.5549 Dean@AyZarinc.com Tina Eskandarian

Development Project Manager DRE # 02248071 714.587.2870 Tina@ayzarinc.com Rob Kurth

Local Market Expert DRE # 01244413 760.983.2591 Rkurth@KurschGroup.com

COMMERCIAL

# **INVESTMENT HIGHLIGHTS**



#### **VICTOR VALLEY GROWTH**

Located in the Victor Valley of SW San Bernardino County, Victorville is the largest metropolitan area between the city of San Bernardino and Las Vegas. Population is estimated at 140,000. Largest employer is Southern California Logistics Airport, a 2,500-acre world-class aerospace services hub. Top employers include Hesperia Unified School District, Victor Valley College, Desert Valley Hospital and Verizon.

Numerous local recreational options range from historic Route 66 Museum, Old Town Victorville featuring a nostalgic selection of antique stores and specialty shops, San Bernardino County Fair and nearby Mall of Victor Valley with diverse shops and dining options.

The industrial sector continues to boom, with numerous big-box warehouse developments already completed and approximately 50 million square feet in various stages of entitlement throughout the Victor Valley. BNSF Railway has announced the Barstow International Gateway (BIG) project, located just 35 minutes north of the Victor Valley core market. This #4,500-acre rail facility is expected to act as an inland port to ease congestion at the Los Angeles and Long Beach ports and is expected to create around 20,000 direct and indirect jobs.

Brightline West high-speed rail project, which will connect Southern California and Las Vegas via a 218-mile route with two stations in the Victor Valley, is scheduled for completion in Summer 2028. This project will not only provide easier access to Las Vegas but also offer a much-needed commuting alternative for Victor Valley residents traveling to the greater Los Angeles area. The construction phase alone will support over 10,000 direct jobs.

#### STRONG TENANTS

The **State Water Board** occupies  $\pm 78\%$  of the project. Responsible for management of water quality, delivery, usage, conservation, protection, and rights allocation of water resources throughout California.

Amargosa Family Clinic occupies <u>+</u>22% of the project. Offering a variety of medical services for the whole family, including lab work, heart exams, minor surgeries, and vaccinations for children.

Tenants are in long term leases, ending in 2034 and 2028 respectively.

### **PROJECT FEATURES**

- 1.09 Acre development with above-average parking at + 7.21 / 1,000 SF
- C-A Zoning: Administrative, Professional and Medical Offices
- Best of class, high image mixed use development project with excellent elegance, location and synergy, located in Opportunity Zone w/tax incentives.

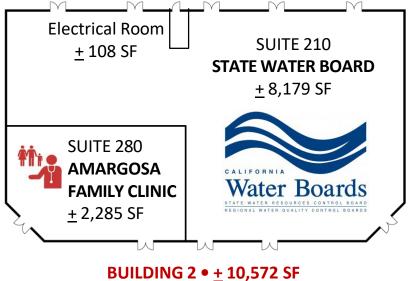
Information deemed reliable but not guaranteed. Buyer to verify all information.

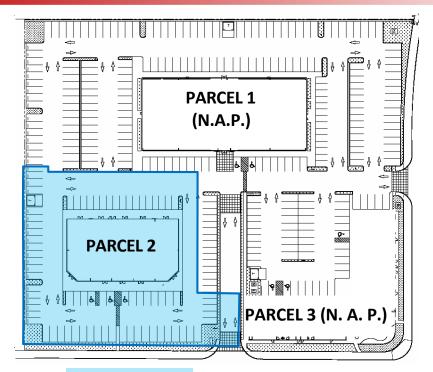


## **PROPERTY**

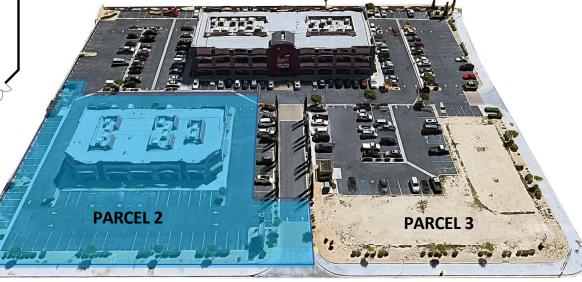
	LOT SF	ACRE	BLDG SF	PARI	KING (#/1K SF)
PARCEL 2	47,694	1.09	10,575	75	(7.21/1,000)

Note: Parking is reciprocal, open stalls shared by all tenants.





FOR SALE PARCEL 2



## TENANT - STATE WATER BOARD

## **SUITE 210** <u>+</u> 8,179 SF

#### **About the Tenant:**

The California State Water Board occupies  $\pm 78\%$  of the project. The State Organization is Responsible for management of water quality, delivery, usage, conservation, protection, and rights allocation of water resources throughout California.

Prior to 2016, State occupied premises within one mile of subject property at which it maintained tenancy for over 20 years.

### About the lease:

- 3% Annual increases. Lease ends 6/30/2034 with Early Termination Option 6/30/2029.
- Total of \$703K was invested in 2016 into Tenant Improvements per State's specifications, of which \$474K was paid by the State, indicating State's long-term commitment to the space.
- Lease does not grant a Renewal Options, providing Landlord with the opportunity to implement a higher rate for a lease renewal and continued occupancy.









## TENANT – AMARGOSA FAMILY CLINIC

## SUITE 280 <u>+</u> 2,285 SF

#### **About the Tenant:**

Amargosa Family Clinic occupies <u>+</u>22%. Offering a variety of medical services for the whole family, including lab work, heart exams, minor surgeries, and vaccinations for children.

### About the lease:

- 3% Annual increases. Lease ends 3/31/2028.
- NNN lease
- TI spent: \$200,000 by both current and former tenants providing a state of the art and highly efficient medical space conducive to multi discipline medical services.
- Options to Renew: Two 5-year options to extend the lease at prevailing rate with 6-month notice.







# FINANCIALS – 2025 PROJECTED REVENUE

## Midtown Spectrum (MS-2)

Revenue Budget - Fiscal Year 2025

	Budget	Budget	Budget	Budget	Budget	Budget							
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
Rent			- Albania	190411 11-15		7000		***************************************	- 016	3	made.		
Urgent Care	5,620.00	5,620.00	5,620.00	5,620.00	5,620.00	5,620.00	5,620.00	5,620.00	5,620.00	5,620.00	5,788.60	5,788.60	67,777.20
State Water Board	23,719.10	23,719.10	23,719.10	23,719.10	23,719.10	23,719.10	24,430.67	24,430.67	24,430.67	24,430.67	24,430.67	24,430.67	288,898.62
Total	29,339.10	29,339.10	29,339.10	29,339.10	29,339.10	29,339.10	30,050.67	30,050.67	30,050.67	30,050.67	30,219.27	30,219.27	356,675.82
CAM													
Urgent Care State Water Board	1,207.29	1,207.29	1,207.29	1,207.29	1,207.29	1,207.29	1,279.73	1,279.73	1,279.73	1,279.73	1,279.73	1,279.73	14,922.10
Total	1,207.29	1,207.29	1,207.29	1,207.29	1,207.29	1,207.29	1,279.73	1,279.73	1,279.73	1,279.73	1,279.73	1,279.73	14,922.10
Total													
Urgent Care State Water Board	6,827.29 23,719.10	6,827.29 23,719.10	6,827.29 23,719.10	6,827.29 23,719.10	6,827.29 23,719.10	6,827.29 23,719.10	6,899.73 24,430.67	6,899.73 24,430.67	6,899.73 24,430.67	6,899.73 24,430.67	7,068.33 24,430.67	7,068.33 24,430.67	82,699.30 288,898.62
	30,546.39	30,546.39	30,546.39	30,546.39	30,546.39	30,546.39	31,330.40	31,330.40	31,330.40	31,330.40	31,499.00	31,499.00	371,597.92

## FINANCIALS – 2025 PROJECTED INCOME

### MIDTOWN SPECTRUM

## Fiscal Year 2025 Budgeted Cash Flow

			riscal	rear Zu	723 Duu	Beleu C	asii FiUV	V					
	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full Year
RENT INCOME	29,339.10	29,339.10	29,339.10	29,339.10	29,339.10	29,339.10	30,050.67	30,050.67	30,050.67	30,050.67	30,219.27	30,219.27	356,675.82
OTHER INCOME													
Tenant Reimbursables	1,207.29	1,207.29	1,207.29	1,207.29	1,207.29	1,207.29	1,279.73	1,279.73	1,279.73	1,279.73	1,279.73	1,279.73	14,922.10
SWB TI Amortization-Interest Income *	648.67	638.77	567.96	618.42	588.71	598.07	568.90	577.48	567.15	538.80	546.19	518.39	6,977.51
TOTAL OTHER INCOME	1,855.96	1,846.06	1,775.25	1,825.71	1,796.00	1,805.36	1,848.63	1,857.21	1,846.88	1,818.53	1,825.92	1,798.12	21,899.61
TOTAL INCOME	31,195.06	31,185.16	31,114.35	31,164.81	31,135.10	31,144.46	31,899.30	31,907.88	31,897.55	31,869.20	32,045.19	32,017.39	378,575.43
DIRECT EXPENSES													
Repair - Misc/Other (Retail)	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	2,400.00
Janitorial (Retail) 2-210	1,514.72	1,514.72	1,514.72	1,514.72	1,514.72	1,514.72	1,514.72	1,514.72	1,514.72	1,514.72	1,514.72	1,514.72	18,176.64
Janitorial - Supplies (Retail)2-210	390.00	390.00	390.00	390.00	390.00	390.00	390.00	390.00	390.00	390.00	390.00	390.00	4,680.00
Utility - Sewer (Retail)	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	900.00
HVAC Maint (Retail)	510.00		628	510.00	-	628	2	510.00	- 21	2	510.00	2	2,040.00
HVAC Rpr/Supp/Mater (Retail)	1,050.00		31.74	1,050.00	1.5	9. <del>-</del> 3	-	1,050.00		-	1,050.00	-	4,200.00
Electrical & Lighting R/S/M (Retail)	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	300.00
Plumbing R/S/M	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	900.00
Fire/Life/Safety Monitor (Retail)	200.00			200.00	800.00		100.00	200.00				200.00	1,700.00
Fire/Life/Safety RSM	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
Management	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	15,000.00
Dayporter/Facilities	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	650.00	4,500.00
Insurance	_	=	329	<u>-</u>	:44	323		1/2	120		2,900.00	-	2,900.00
Property Tax	- <del>-</del>	2.5	0.76	20,400.00	17	0.79	5	1.7	. 57	- 5		20,400.00	40,800.00
Utility - Electricity (Retail)	850.00	850.00	1,200.00	850.00	850.00	1,000.00	2,000.00	2,500.00	2,000.00	2,000.00	2,500.00	2,000.00	18,600.00
Utility - Gas (Retail)	1,500.00	1,250.00	1,650.00	400.00	70.00	30.00	30.00	30.00	125.00	310.00	900.00	900.00	7,195.00
Utility - Water (Retail)	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	1,800.00
Association Dues-Detail in Association Budget	1,635.97	1,635.97	1,635.97	1,635.97	1,635.97	1,635.97	1,635.97	1,635.97	1,635.97	1,635.97	1,635.97	1,635.97	19,631.67
Discretionary Spending	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	3,600.00
Reimbursements	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	120.00
Roof Rprs/Supp/Materials	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
TOTAL DIRECT EXPENSES	10,185.69	8,175.69	8,925.69	29,485.69	7,795.69	7,105.69	8,205.69	10,365.69	8,200.69	8,385.69	13,935.69	29,875.69	150,643.31
NET INCOME	21,009.37	23,009.47	22,188.66	1,679.12	23,339.41	24,038.77	23,693.60	21,542.18	23,696.85	23,483.50	18,109.49	2,141.69	185,188.36
CWO TI Amarkinski su Deincipal Davos and 2	1 642 90	1 652 70	1,723.51	1 672 05	1 702 76	1 602 40	1 722 57	1 712 00	1 724 22	1 752 67	1 745 30	1 772 00	20 520 12
SWB TI Amortization-Principal Payment *	1,642.80	1,652.70	1,723.31	1,673.05	1,702.76	1,693.40	1,722.57	1,713.99	1,724.32	1,752.67	1,745.28	1,773.08	20,520.13
NET INCOME PLUS TI AMORTIZATION	22,652.17	24,662.17	23,912.17	3,352.17	25,042.17	25,732.17	25,416.17	23,256.17	25,421.17	25,236.17	19,854.77	3,914.77	248,452.25
* \$115,000 TI amortized over the first 5 years of t	he lease, endin	g in 06/30/20	29										

# FINANCIALS - ROI

Purchase Pr	rice	\$	3,400,000		
Price/SF		\$	321.60		
Return On Inve					
Projected A	nnual NOI Plus Amortized TI Payment	\$	248,452		
CAP Rate	CAP Rate				
Projected A	Projected Annual Cash Flow After Debt Service				
Return on C		7.7%			
Projected A	Projected Annual NOI After Interest Expense				
Return on Ir	nvestment		10.5%		
Financing Assur	mptions				
Rate			5.75%		
Amortization		30			
L/V Ratio	L/V Ratio				
Loan Amoun	\$	2,380,000			
Down payme	Down payment				
Loan Fee %	Loan Fee %				
Loan Fee		\$	23,800		
Closing Cost	rs .	\$	15,000		
Total Initial	\$	1,058,800			
Monthly Loa	\$	13,889			
Monthly NOI	\$	20,704			
Debt Ratio		1.49			
Annual Debt	\$	166,668			
Annual Cash	\$	81,784			
Interest Expe	\$	136,850			