## 4651-4661 W PICO BLVD

Where Space
Meets Possibility
& Development

LOS ANGELES, CA 90019

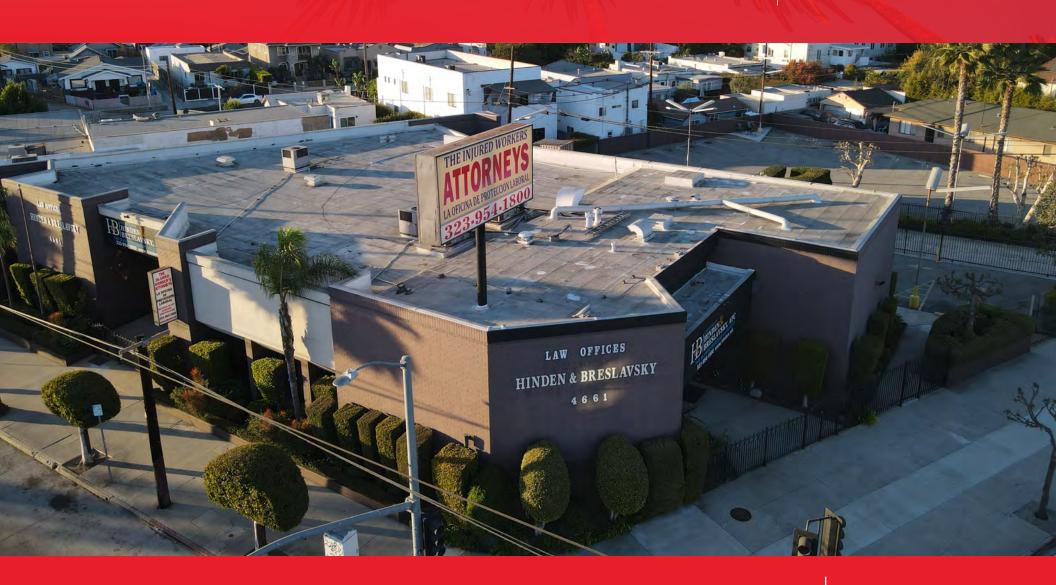


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# EXECUTIVE SUMMARY

#### Executive Summary

#### VERSATILE OFFICE BUILDING

Nestled in the vibrant heart of Los Angeles's Mid-City district, the property at 4651-4661 W Pico Blvd stands at the strategic intersection of Pico and San Vicente Boulevards. This 1972-built two-story office building commands an expansive combined lot size of approximately 28,279 square feet (0.65 acres), featuring a gross building area of 8,995 square feet and an impressive 11,420-square-foot (0.26 acres) parking lot accommodating 48 vehicles.

The property's prime location offers exceptional connectivity, positioned equidistant from Downtown LA, Beverly Hills, Santa Monica, Hollywood, and Inglewood. A major bus station hub directly serves the site, while a shopping plaza anchored by Lowe's sits across the street, ensuring steady foot traffic and accessibility.

Current zoning enables diverse commercial applications including office, medical, gymnasiums, and health clubs. The property's development potential is significantly enhanced by its TOC Tier 3 designation, offering multiple density scenarios: up to 42 units by right, or a maximum of 72 units through the TOC Tier 3 density bonus program. This flexibility creates compelling opportunities for mixed-use development, allowing investors to optimize the site's potential while capitalizing on the growing demand for both residential and commercial space in this prime Mid-City location.

This adaptable space awaits visionary investors to capitalize on Mid-City's growing demand for office and service-oriented businesses, supported by excellent visibility and accessibility along major Los Angeles thoroughfares.



| ADDRESS               | 4651-4661 W Pico Blvd<br>Los Angeles, CA 90019 |
|-----------------------|--|
| SUBMARKET             | Los Angeles                                    |
| PROPERTY TYPE         | Office w/ Parking Structure                    |
| YEAR BUILT            | 1972   |
| GROSS BUILDING AREA   | 8,995 SF                                       |
| LOT SIZE              | 28,279 SF                                      |
| ZONING                | LAC4-1-O / R2-1-O                              |
| PARCEL NUMBER         | 5083-027-010 / 5083-027-003                    |
| PARKING SPACES        | ± 48 Spaces                                    |
| тос                   | Tier 1   |
| STORIES               | 2 Floors                                       |
| OPPORTUNITY ZONE      | No   |
| STATE ENTERPRISE ZONE | No   |

## INVESTMENT **HIGHLIGHTS**

- 8,995 SF two-story office building on a total ±0.65-acre site
- Flexible zoning allowing diverse uses (retail, office, medical, fitness, multi-family, mixed use)
- Rare 48-space parking lot (±11,420 SF) included
- High-visibility corner location



#### **FIRST FLOOR**

- 17 Private Offices
- 26 Cubicles
- **Printing Room**
- Storage Area in Back
- 2 Restrooms (Unisex)

#### **SECOND FLOOR**

- 10 Private Offices
- 9 Cubicles
- Lunch Room
- 2 Restrooms (Male and Female)
- Storage rooms
- AC Units Room
- Conference Rooms
- Recording Room

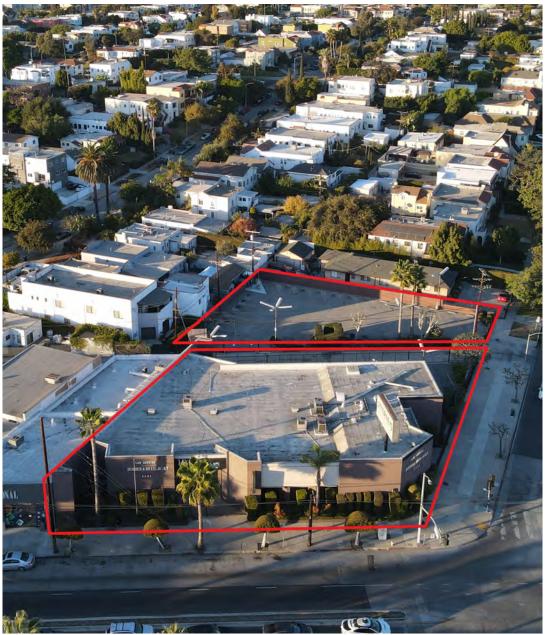
## **DEVELOPMENT ANALYSIS**

|                      | BY RIGHT                               | WITH TOC                                 |
|----------------------|--|--|
| PRICE                | 8,150,000                              | 8,150,000                                |
| MAX POTENTIAL UNITS  | 42 UNITS                               | 72 UNITS                                 |
| PRICE/POTENTIAL UNIT | \$194,048/Unit                         | \$113,194/Unit                           |
| BUILDABLE SF         | 25,288.5 SF (FAR 1.5:1)                | 71,145.75 SF (FAR 4.25:1)                |
| PRICE/BUILDABLE SF   | \$322.28                               | \$114.55                                 |
| Maximum FAR          | 1.5:1                                  | 4.25:1                                   |
| Minimum Setbacks     |  |  |
| - Front              | Oft.                                   | Oft.                                     |
| - Side               | 5ft.                                   | 5ft. (only for residential stories; none |
|                      |  | for commercial uses)                     |
| Affordable Units     | None                                   | 8 Extremely Low Income (ELI) Units       |
| Parking Required     | 1 space per unit (varies by unit size) | Shall not exceed 0.5 spaces per unit     |

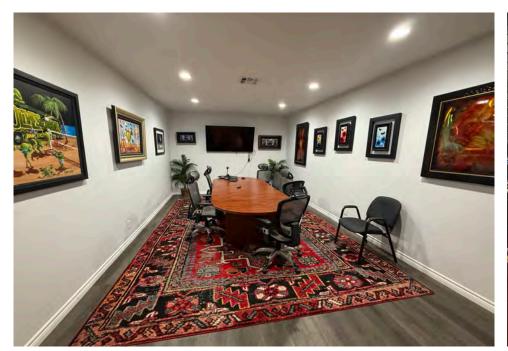








## Property Photos —









## Property Photos —





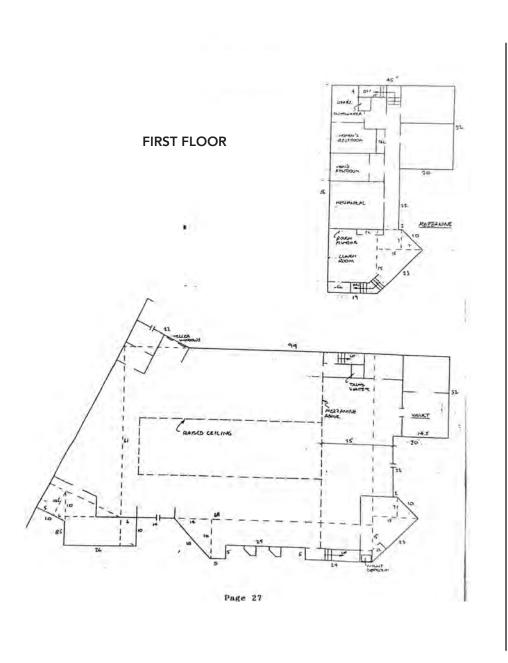


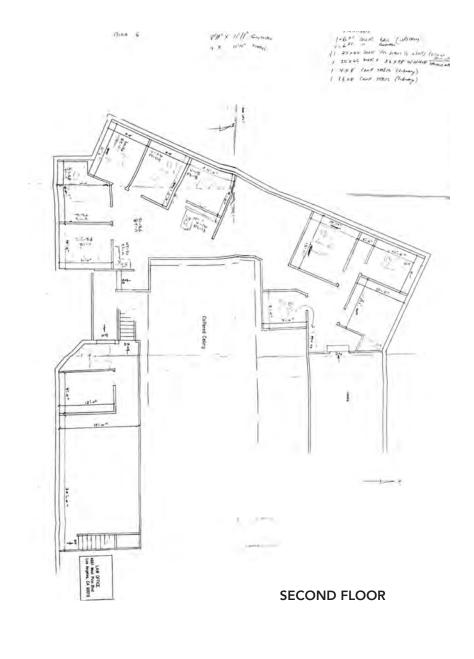














### FINANCIAL OVERVIEW

| VALUATION           |             | ANNUALIZED OPERATING   | ANNUALIZED OPERATING DATA |  |  |
|---------------------|-------------|------------------------|---------------------------|--|--|
| ASKING PRICE        | \$8,150,000 |                        | Pro Forma                 |  |  |
| PRO FORMA CAP RATE  | 5.10%       | POTENTIAL BASE RENT    | \$431,760                 |  |  |
| GROSS BUILDING AREA | ± 8,995 SF  | CAM RECOVERIES         | \$111,693                 |  |  |
| BUILDING PSF        | \$906.06    | GROSS POTENTIAL INCOME | \$543,453                 |  |  |
| LOT SIZE            | ± 28,279 SF | LESS: VACANCY (3%)     | (\$16,304)                |  |  |
| LAND PSF            | \$288.20    | EFFECTIVE GROSS INCOME | \$527,150                 |  |  |
|                     |             | OPERATING EXPENSES     | (\$111,693)               |  |  |
|                     |             | EXPENSE RATIO (EGI)    | 21.2%                     |  |  |
|                     |             | Net Operating Income   | \$415,456                 |  |  |

### FINANCIAL OVERVIEW

| OPERATING EXPENSES        |           |         |  |  |
|---------------------------|-----------|---------|--|--|
|                           | Pro Forma | PSF     |  |  |
| REAL ESTATE TAXES (1.20%) | \$97,751  | \$10.87 |  |  |
| INSURANCE                 | \$4,498   | \$0.50  |  |  |
| UTILITIES                 | \$7,646   | \$0.85  |  |  |
| GROUNDS MAINTENANCE       | \$1,799   | \$0.20  |  |  |
| Total Operating Expenses  | \$111,693 | \$12.42 |  |  |

## RENT ROLL

| TENANT DETAILS |           | PRO FORMA |                  |           |        |            |
|----------------|-----------|-----------|------------------|-----------|--------|------------|
| Unit #         | Space Use | SF        | Building Share % | Base Rent | PSF    | Lease Type |
| 4651           | Office    | 8,995 SF  | 100.0%           | \$35,980  | \$4.00 | NNN        |

| Monthly Total | 8,995 SF | 100% | \$35,980  | \$4.00 Avg  |
|---------------|----------|------|-----------|-------------|
| Annual Total  |          |      | \$431,760 | \$48.00 Avg |



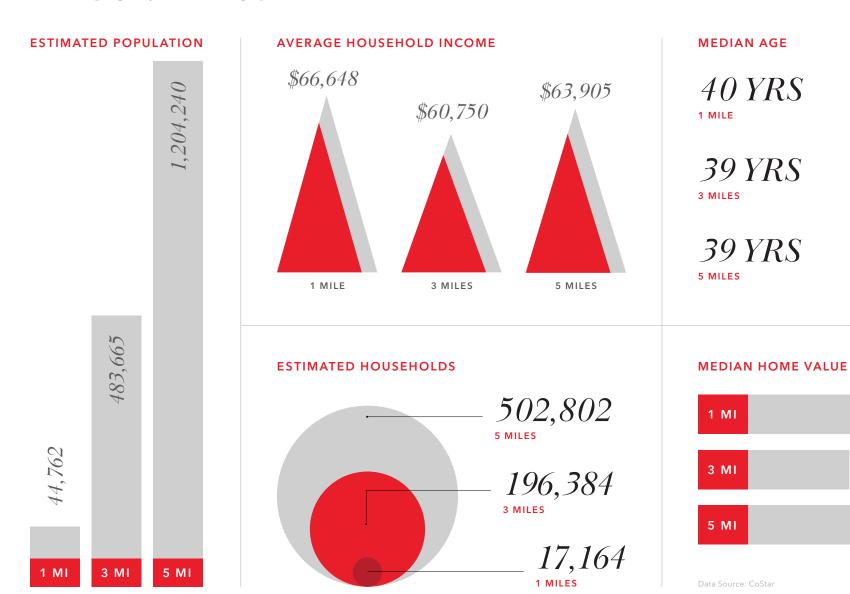


## MARKET OVERVIEW LOS ANGELES, CA

Los Angeles, CA 90019 is a vibrant zip code located in the heart of the city, encompassing the neighborhoods of Mid-City, Picfair Village, and parts of Carthay Circle. This area is known for its diverse population, thriving business community, and convenient access to various attractions and transportation options. The 90019 zip code is well-connected to the rest of Los Angeles through an extensive public transportation network, including numerous bus lines and the nearby Metro Expo Line.

The area's economy is supported by a mix of small businesses, retail establishments, and entertainment industry- related companies. Nearby attractions include the Los Angeles County Museum of Art (LACMA), the La Brea Tar Pits and Museum, and the Grove shopping center. The zip code also benefits from its proximity to major employment centers, such as downtown Los Angeles, Beverly Hills, and Century City. With its strong sense of community, diverse economic opportunities, and convenient location, the 90019 zip code remains an attractive area for residents and businesses alik

#### **DEMOGRAPHICS**



\$1,068,681

\$1,002,856

\$1,005,483

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