

The Offering

Newmark is pleased to present the rare opportunity to acquire 11708 East End Ave. (the "Property" or "Project"), a recently developed, Class A industrial outdoor storage ("IOS") site optimally located in the Inland Empire West, a globally desired industrial submarket.

The Project is 100% leased on a triple-net basis to CarMax, the largest used car retailer in the United States. This site serves as a mission critical, dealer-only auction site for CarMax, who recently executed a brand new 15-year lease with five extension options, demonstrating their deep commitment to the Property.

The Project is situated on 8.1 acres of industrial zoned land located proximate to the region's critical transportation infrastructure, providing easy access to dense population centers, commercial hubs, and major economic drivers such as the Ports of Los Angeles and Long Beach and multiple international airports.

This newly improved, infill IOS site offers bond-like income from an investment grade caliber tenant with embedded growth via 3.00% annual rent escalations. The favorable NNN lease structure makes this offering an ideal, low-management, passive investment opportunity in one of the nation's most recognized industrial markets.



80.8

Site Area (AC)

M1 (Light Industrial)

Zoning

3.00%

Annual Contractual Rent Escalations

351,965

Site Area (SF)

100%

Occupancy

14.3 Years

2025

Year Built

Triple Net (Ground Lease)

Lease Type

Weighted Average Remaining Lease Term

Investment Highlights



Secure Income From Investment Grade Caliber Tenant

- CarMax, Inc. (NYSE:KMX) is the nation's leader in used car sales, generating \$26.4 billion in revenue in its 2025 fiscal year.
- 14.3 years of lease term remaining with 3.00% annual rent escalations, providing long-term, appreciating income.



Strategic IOS/Distribution Location

- Immediate access to SR-60, SR-71, I-10 and I-15, providing unmatched connectivity to the greater Southern California region.
- The property draws from a deep labor pool and is proximate to critical infrastructure, including Ontario Internaitonal Airport, BNSF and UP Rail Terminals, and the Ports of Los Angeles and Long Beach.



Recently Developed Class A Property

- The Project is a purpose-built property equipped with modern IOS features, enabling CarMax to seamlessly perform its auction operations.
- The site is paved, lit, fenced/secured, striped and offers two freestanding buildings for office, maintenance and storage uses.



Highly Desirable Cateway Industrial Market

- The Inland Empire is historically considered one of the strongest industrial markets in the country. The Inland Empire experienced 3.6 million square feet of net absorption in the first half of 2025, representing healthy tenant demand.
- The Inland Empire West is the tightest submarket in the Inland Empire with a vacancy rate of 5.2%.







Difficult to replicate as entitlements for IOS are becoming increasingly challenging to obtain from municipalities.



Limited speculative construction enhances the supply-demand imbalance for developers in this highly sought after product type.



Very few alternative sites with rising tenant demand increase the renewal probability for in-place tenants.



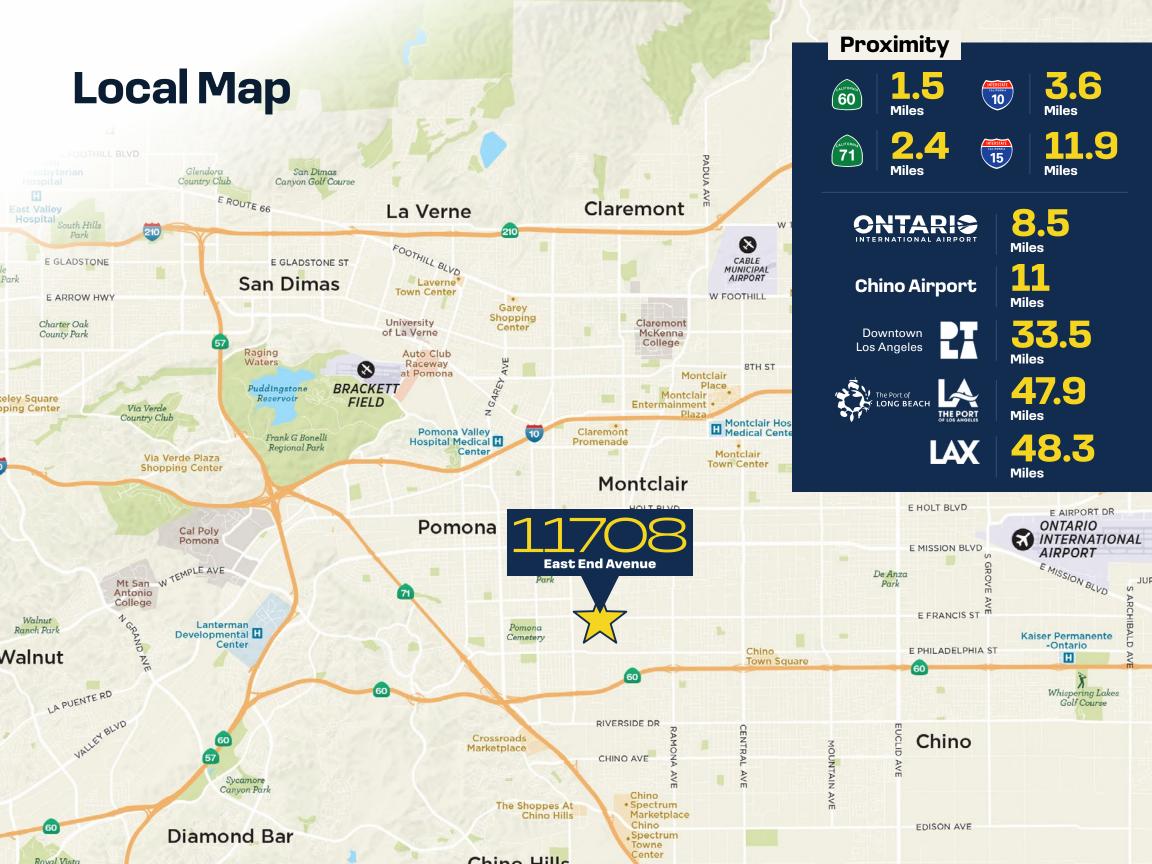
Ability to attract tenants from a wide array of industries, including e-commerce, import/exports, construction materials, auto industry, and other logistically focused users.



IOS sites are cost-effective investments as they require lower amounts of capital expenditures than traditional industrial facilities and offer reduced operating expenses.



Future flexibility for redevelopment and owner/user sales.





- 1 Bainuo, Inc.
- 2 Prologis Future Development
- 3 Pomona Valley Transfer Station
- 4 JW Fulfillment
- 5 Cal Spas
- 6 Verizon
- 7 Scott Brothers Dairy
- 8 Marmon Keystone

- 9 Exclusive RV Services
- 10 Never Ending Express
- 11 Colden Management Future Development
- 12 FDS Manufacturing
- 13 Siemens
- 14 Dealer Tire (at existing development)
- 15 U-Haul
- 16 Cilbert USA

- 17 Ferguson
- 18 Henkels & McCoy
- 9 Anheuser-Busch
- O Kingston Brass
- Traveler's Choice
- Kenco Logistics
- 23 Ryder

Investment Sale Contacts

Andrew Briner

Executive Managing Director t 949-608-2148 andrew.briner@nmrk.com CA RE Lic. #01821872

Kevin Shannon

Co-Head, U.S. Capital Markets t 310-491-2005 kevin.shannon@nmrk.com CA RE Lic. #00836549

Aaron Banks

Associate Director t 813-454-3499 aaron.banks@nmrk.com CA RE Lic. #02146675

Ken White

Vice Chairman t 310-491-2006 ken.white@nmrk.com CA RE Lic. #01788506

Jim Linn

Executive Managing Director t 213-248-3900 jim.linn@nmrk.com CA RE Lic. #00946439

Luke Easton

Senior Financial Analyst t 616-443-5422 luke.easton@nmrk.com CA RE Lic. #02242627

11708

East End Avenue CHINO, CA

Local Market Experts

Ron Washle

Executive Managing Director t 909-974-4071 ron.washle@nmrk.com CA RE Lic. #00978222

Mark Kegans

Executive Managing Director t 909-974-4070 mark.kegans@nmrk.com CA RE Lic. #00866145

Adam Geiger

Director t 909-974-4063 adam.geiger@nmrk.com CA RE Lic. #02010443

Debt & Structured Finance

Bill Fishel

Executive Vice Chairman t 310-435-5986 bill.fishel@nmrk.com CA RE Lic. #00587833

Wyatt Strahan

Director t 714-345-5595 wyatt.strahan@nmrk.com CA RE Lic. #02118669

Alethia Halamandaris

Director t 831-601-6473 alethia.halamandaris@nmrk.com CA RE Lic. #02098776

CARMAX

East End Avenue

September 2025

NEWMARK

Corporate License #01355491

The information contained herein has been obtained from sources deemed reliable but has not been verified and no guarantee, warranty or representation, either express or implied, is made w respect to such information. Terms of sale or lease and availability are subject to change or withdrawal without notice.