



## 100 Anchor Road Offering Memorandum

100 Anchor Road Michigan City, IN 46360

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#### **PROPERTY** INFO:

#### **100 ANCHOR ROAD OFFERING MEMORANDUM**

#### **PURCHASE PRICE:**

\$3,000,000.00

#### **PROPERTY ADDRESS:**

100 ANCHOR ROAD MICHIGAN CITY, IN 46360

#### **PROPERTY SIZE**

62,516 SQ. FT.

#### **LAND SIZE**

**4.42 ACRES** 

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#### **PROPERTY OVERVIEW**

100 Anchor Road is a multi-tenant or single-tenant industrial/flex facility located in the heart of Michigan City strategically positioned with proximity to I-94, US-12, and the South Shore rail line, the site provides efficient connectivity to Chicago, Northwest Indiana, Southwest Michigan and broader Midwest markets. Offering a rare combination of heavy infrastructure, flexible layout, and excellent highway access, the property is ideal for manufacturing, distribution, and service operations. Fully sprinklered throughout the building. Mix of clear-span warehouse and professional office build- for manufacturing, logistics, assembly, or service-based operations. Zoned for light industrial and commercial uses.

#### 100 Anchor Road Offering Memorandum

Michigan City IN 46360



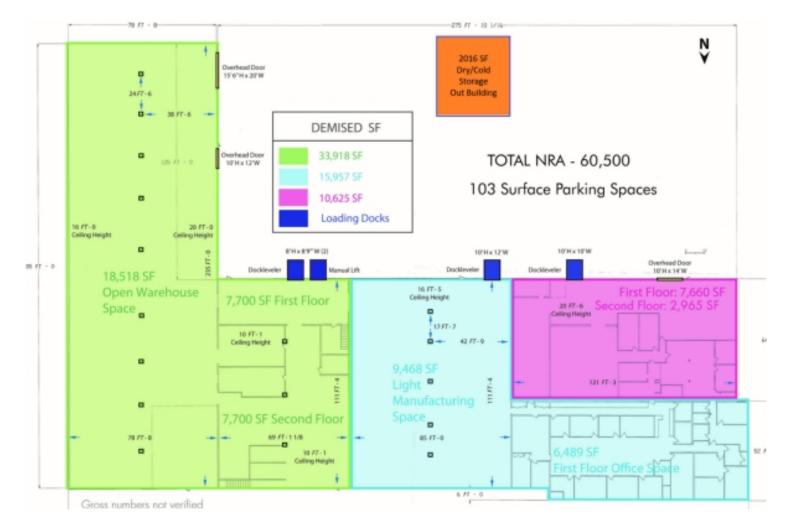
100 Anchor Road, Michigan City, IN, 46360





#### **Details:**

- Total Building 62,516 SF
- Office Space 10,500 SF
- Warehouse/Light Manufacturing Space 52,016 SF
- Loading Four Docklevelers, One Manual Lift, 3 Overhead Doors, two 1-ton lifts and two 0.5-ton lifts
- Onsite Trash Compactor
- Ceiling Height 16'-20' Clear
- Parking 103 stalls
- Power 1600A /480V/ 3-P with multiple transformers & sub panels
- 2025 RE Taxes \$0.35 PSF

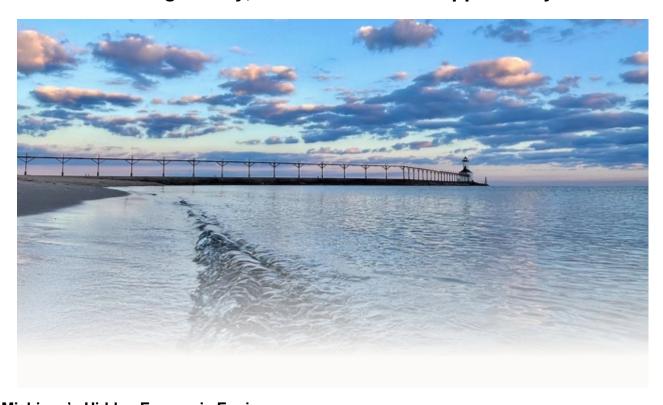


100 Anchor Road, Michigan City, IN, 46360





#### Michigan City, Indiana: A Hub of Opportunity



#### Lake Michigan's Hidden Economic Engine

Imagine a place where you can walk a beach in the morning, close a multimillion-dollar deal by noon, and catch a South Shore train to downtown Chicago before dinner. Welcome to Michigan City, Indiana — a rare blend of coastal charm and industrial horsepower.

Positioned just 60 miles from downtown Chicago and directly on the shores of Lake Michigan, Michigan City offers:

- Access to I-94, the Indiana Toll Road, and South Shore Rail
- A growing industrial and logistics corridor with shovel-ready development zones
- A downtown revival fueled by arts, tourism, and housing demand
- Affordable land, pro-growth leadership, and an unbeatable quality of life

Michigan City is not up-and-coming. It's happening. And right now, the barrier to entry is still low — but not for long.

100 Anchor Road, Michigan City, IN, 46360



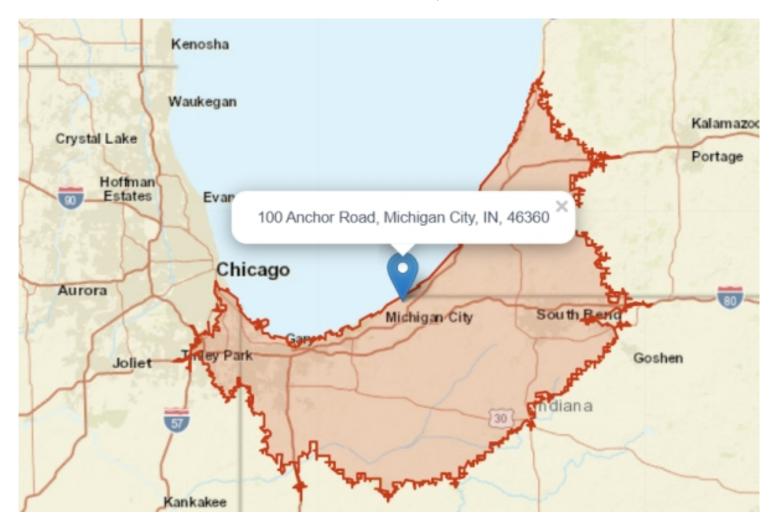
#### Move Freight. Move People. Move Fast.

If location is everything, Michigan City overdelivers.

#### **Transport & Access**

- **Highways:** I-94, US-20, US-421, I-80/90 (Indiana Toll Road)
- Rail: The South Shore Line (double-tracking under way) and freight via CSS & Norfolk Southern
- Ports: Access to deep-water shipping via Lake Michigan
- Airports: Chicago O'Hare (1.5 hrs), Midway (1.25 hrs), and Michigan City Municipal Airport for private business travel

1-Hour Drive Time Map



100 Anchor Road, Michigan City, IN, 46360 **DETAILED PROPERTY DESCRIPTION** 



#### Infrastructure

- Industrial parks with high-capacity power, water/sewer, and fiber connectivity
- TIF districts and zoning ready for manufacturing, warehousing, logistics, mixed-use, and multifamily

#### **Proximity Matters**

- 60 miles to Chicago
- 30 minutes to Gary/Portage steel and logistics hubs
- 10 minutes to New Buffalo and Michigan's Harbor Country

Whether you're moving freight, manufacturing products, or developing ideas Michigan City is within striking distance of everything — **but still affordable.** 

#### **Where Bold Projects Meet Practical Execution**

Michigan City isn't *hoping* to grow — it's already doing it. With over \$300 million in public and private investments in just the past five years, the city is redefining what a revitalized Midwest economy looks like. Anchored by the lakefront, powered by infrastructure, and accelerated by incentives, Michigan City is more than a plan. It's a proven platform for ROI.

100 Anchor Road, Michigan City, IN, 46360 **DETAILED PROPERTY DESCRIPTION** 



#### **MICHIGAN CITY INCENTIVES**

Michigan City doesn't just offer vision. It puts real tools on the table to help you execute.

Incentive	Description	
TIF (Tax Increment Financing)	Use future tax value increases to fund today's infrastructure	
Tax Abatement	Real & personal property tax phase-ins available for new projects	
Facade & Interior Grants	Funding for exterior improvement and white-boxing	
Upper Story Residential	Convert downtown second floors into cash-flowing apartments	
Brownfield Redevelopment Tools	Assessment, remediation, and gap funding for contaminated sites	
Foreign Trade Zone (FTZ)	Duty deferral, reduction, and exemption benefits for import/export operations	
SBA 504 Financing	Low down payment (10–15%), fixed rates, long-term financing, preserves cash flow	
Opportunity Zone (QOZ)	100 Anchor Rd lies in a federally designated OZ (Census Tract 408); investors may defer, reduce, or exclude capital gains with Qualified Opportunity Funds (QOFs)	

Here, you're not fighting City Hall. You're partnering with it.

100 Anchor Road, Michigan City, IN, 46360

**DETAILED PROPERTY DESCRIPTION** 



#### **Signature Projects & Urban Redevelopment**

#### **SoLa (South Lakefront Development)**



A master-planned \$280M 2.8-acre mixed-use waterfront destination is in progress that will feature a 13-story building with 170 luxury condominiums, 18 townhomes, 250-room full service, name brand hotel, 21,000 square feet of commercial space, and a 398-space parking garage.

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#### Diverse Residential Options

SoLa offers 190 luxury condominiums and 18 duplex townhomes. Condos range from one to three bedrooms (760–1,754 sq ft), each featuring expansive private terraces. Townhomes offer three to four bedrooms (1,708–1,964 sq ft), with select units boasting private rooftop decks and individual street-level entrances.

#### • Resort-Style Amenities

At the heart of SoLa is a 36,000 sq ft rooftop amenity deck, featuring a four-season pool and hot tub with a retractable roof, lounge seating, cabanas with poolside food and beverage service, fire pits, and landscaped areas for year-round activities.

#### • Comprehensive On-Site Facilities

Residents and guests benefit from a state-of-the-art fitness center, full-service spa, multiple dining options including a rooftop terrace restaurant and bar, outdoor dog walk area with a dog wash station, and a 396-space climate-controlled parking garage.

#### Integrated Hospitality Services

The development includes a 235-key dual-branded hotel, offering guests a variety of lodging options with access to the same high-end amenities as residents, ensuring a seamless blend of luxury living and hospitality.

#### Retail and Dining Experiences

SoLa encompasses 21,000 sq ft of commercial space, featuring a variety of retail shops and dining establishments, including breakfast, lunch, and dinner options, as well as a rooftop lounge and restaurant with outdoor seating.

100 Anchor Road, Michigan City, IN, 46360

**DETAILED PROPERTY DESCRIPTION** 



#### The Franklin at 11th Street Station



An \$80M mixed use development that includes a new train station, 220 market-rate apartments, 5,600 square feet of commercial space, and a parking structure. The development is directly integrated with the newly rebuilt 11th Street South Shore Line station, which reopened in mid-2025. This station features high-level platforms, modern amenities, and over 500 parking spaces, significantly enhancing commuter convenience. The seamless connection to downtown Chicago positions The Franklin as a prime residence for professionals seeking urban access without the city's cost of living.

#### Seamless Connectivity to Chicago

Enjoy direct access to the South Shore Line via the adjacent 11th Street Station, offering a swift and convenient commute to downtown Chicago.

#### • Luxury Living with Lake Michigan Views

Choose from 220 upscale apartments, ranging from studios to three-bedroom units, many featuring private balconies and panoramic vistas of Lake Michigan.

#### • Resort-Style Amenities

Indulge in a heated swim spa, rooftop sky lounge, co-working café, state-of-the-art fitness center, and outdoor movie lounge—all designed for your comfort and enjoyment.

100 Anchor Road, Michigan City, IN, 46360





#### Pet-Friendly Community

Your furry friends are welcome here! Benefit from on-site amenities like a pet spa and dog park, ensuring your pets feel at home.

#### Modern Conveniences at Your Fingertips

Experience the ease of property-wide gig-speed Wi-Fi, EV charging stations, and a hydronic snow-melt system in the courtyard, ensuring comfort year-round.

#### **South Shore Double-Track Project**

An \$650M state-and-federal-funded infrastructure upgrade connecting Michigan City to downtown Chicago in under 75 minutes.

- Eliminates street-running trains in MC
- Adds new platforms, improves headways, and transforms commuter appeal
- Increases property value, density potential, and labor market reach

#### **Blue Chip Casino & Hotel Expansion**

One of the Midwest's premier resort casinos continues to drive **over 1 million visits annually**, feeding demand for hospitality, dining, and entertainment.

#### **Uptown Arts Trail District**

New investment in mixed-use buildings, luxury apartments, and cultural anchors like the Lubeznik Center for the Arts are drawing young professionals, remote workers, and creatives to a reimagined downtown corridor.

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#### Where Quality of Life is a Built-In Amenity

Conceptual Development Plans in Waterfront District



If you think Michigan City is just another industrial town, take a walk down **Franklin Street on a summer Friday night.** Hear the live music echoing out of restaurants. Smell the BBQ from a pop-up pitmaster on 9th Street. Watch the line wrap around the corner at Shoreline Brewery. This city has a pulse.

100 Anchor Road, Michigan City, IN, 46360

**DETAILED PROPERTY DESCRIPTION** 



#### **Natural Assets That Actually Matter**



- Lake Michigan Shoreline 15 miles of public and private access to one of the Great Lakes' most scenic waterfronts
- Washington Park Beach & Marina 99 acres of parkland, two miles of sandy beach, and one of the best marinas on the Great Lakes
- Indiana Dunes National Park Over 15,000 acres of dunes, forests, wetlands, and trails just
  minutes away
- **Trail Networks** City-connected bike and pedestrian paths link the lakefront, downtown, and residential neighborhoods

100 Anchor Road, Michigan City, IN, 46360

**DETAILED PROPERTY DESCRIPTION** 



#### **Culture, Creativity, and Community**



- Uptown Arts District A dense hub of galleries, artisan shops, coworking spaces, and adaptive reuse buildings
- Lubeznik Center for the Arts Contemporary exhibits, education, and public installations
- Annual Events First Fridays, Shelf Ice Brewfest, Singing Sands Sand Sculpting Festival, and more
- Michigan City Public Library A Midcentury icon and one of Indiana's architectural gems

100 Anchor Road, Michigan City, IN, 46360 **DETAILED PROPERTY DESCRIPTION** 



#### **Residential Options with Real Appeal**

- Historic Neighborhoods Craftsman bungalows and lake cottages near downtown
- New Construction Condos and mixed-use units in walkable districts
- Executive Relocation Waterfront homes and gated developments within 5 miles
- Affordable Housing Median home price under \$175,000 with ample rental stock

#### Workforce Institutions

- Education: Strong public schools, Ivy Tech, Purdue Northwest, and Valparaiso University
- Healthcare: Access to Franciscan Health, Northwest Health, and dozens of clinics and specialists
- Remote Work-Ready: Fiber broadband, coworking spaces, and a growing professional population working hybrid jobs from Michigan City homes

This isn't just where your business can grow — it's where your team can thrive.

#### The Window is Open. But Not Forever.

Investors. Developers. Employers. The smart money is starting to look toward a city with infrastructure, political will, and a rare convergence of lakefront lifestyle and industrial muscle.

You won't need to fight bureaucracy here. You'll find a **cooperative city government**, active economic development leadership, and real local incentives for high-impact projects.

#### **Economic Development Corporation Michigan City (EDCMC)**

2 Cadence Circle, Michigan City, IN (219) 873-1211 info@edcmc.com www.edcmc.com

Discover the opportunities that await in Michigan City—where business meets community

100 Anchor Road, Michigan City, IN, 46360 **DETAILED PROPERTY DESCRIPTION** 



#### **Chose Indiana: Low Costs, Limitless Potential**

#### Indiana's business friendly environment is measurable

Category	Indiana	Illinois (State & Chicago Metro)	Estimated Advantage / Impact
Construction Cost Multiplier	1.02× national average	Illinois: 1.22×; Chicago: 1.30×	Chicago costs ~27% higher; Illinois statewide ~20% higher
Estimated Cost /? Sq Ft (100k sf)	~\$204 (benchmark \$200 base)	~\$244 (state), ~\$260 (Chicago metro)	Savings of \$4M (Illinois) to \$5.6M (Chicago) on 100,000?sf
Corporate Income Tax Rate	4.9% flat	9.5% flat (7% 2.5%)	50% lower state tax burden
Workers' Comp Premium	\$0.60 per \$100 payroll (~0.6%)	\$0.82 per \$100 payroll (~0.82%)	~\$2,200 annual savings per \$1M payroll
Commercial Property Tax Rate	~0.77% effective	~1.8%–1.83% (among highest)	~\$103K annual saving on \$10M assessed value
Cost of Living Index	~99 (national baseline)	~112 (Chicago metro)	Lower wage costs and lifestyle expenses
Right-to-Work State	Yes	No	More flexible workforce, reduced labor constraints

#### State Incentives

Incentive	Brief Description	
Hoosier Business Investment (HBI) Tax Credit	Non-refundable credit up to <b>10%</b> (or <b>25%</b> for logistics projects) on eligible capital investment over two years. Requires net new jobs and economic benefit; credit is major project driver. (Indiana Economic Development Corp, Indiana Economic Development Corp)	
Data Center Sales Tax Exemption	Sales/use tax exemption on qualifying data center equipment and energy for up to <b>25 years</b> , extended to <b>50 years</b> for \$750M investment. (Indiana Economic Development Corp)	

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Incentive	Brief Description	
Community Revitalization Enhancement District (CRED) Tax Credit	Credit equals 25% of qualified investment in designated districts. Pass-through eligible. Must apply before investment. (Indiana Economic Development Corp)	
Economic Development for a Growing Economy (EDGE) Tax Credit	Refundable payroll withholding credit up to 100% of projected withholdings from new jobs, available for up to 10 years. (McGuire Sponsel)	
Redevelopment Tax Credit (RTC)	Credit up to <b>30</b> % of redevelopment expenses on large or brownfield sites, transferable to other taxpayers. (McGuire Sponsel)	
Venture Capital Investment (VCI) Tax Credit	Investors in qualifying Indiana-based early-stage companies receive <b>20</b> % credit (up to \$1M), carryforward or transferable for 5 years. ( <a href="McGuire Sponsel">McGuire Sponsel</a> , <a href="Indiana">Indiana</a> <a href="Economic Development Corp">Economic Development Corp</a> )	
Research & Development (R&D) Tax Credit	Credit equal to <b>15</b> % of the first \$1M in incremental research spending, and <b>10</b> % beyond; non-refundable, 10-year carryforward. (McGuire Sponsel)	
Skills Enhancement Fund (SEF) – Workforce Training Grant	Reimbursement for <b>50</b> % of eligible training expenses over a two-year term; project-specific and competitive. (McGuire Sponsel)	
Headquarters Relocation Tax Credit (HRTC / S? HQRTC)	Credits to companies relocating HQ to Indiana; standard and small HQ variants, often covering up to <b>50</b> % of relocation costs. (McGuire Sponsel)	
Film & Media Tax Credit	Incentive credit to support film and media production in Indiana—details managed by IEDC. (Listed on site; more info via IEDC). (Indiana Economic Development Corp)	
Industrial Development Grant Fund (IDGF)	State grants supporting industrial development projects—competitive awards based on impact. (Listed on site). (Indiana Economic Development Corp)	
Manufacturing Readiness Grants	Supports manufacturers adopting new technologies and modernizing operations. (Listed). (Indiana Economic Development Corp)	

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Incentive	Brief Description	
Patent Income Tax Exemption	Exempts income from patents for qualifying businesses located in Indiana. (Listed). (Indiana Economic Development Corp)	
Research & Development Incentives	Broad R&D support programs beyond tax credit—including grants and matching programs. (Listed). (Indiana Economic Development Corp)	

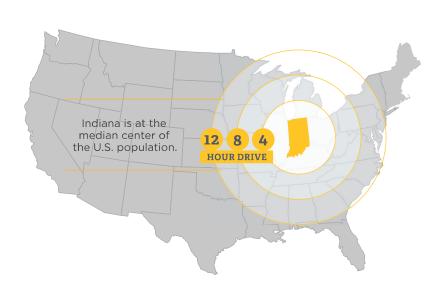
Program	Key Benefit Summary
HBI Tax Credit	Up to 10% credit on qualifying capital investment (25% for logistics); non-refundable; certified over two years; 9-year carryforward
EDGE Tax Credit	Up to 100% refund on payroll withholding for new jobs; available up to 10 years
CRED Tax Credit	25% credit on qualified investment in designated revitalization districts; pass-through eligible
RTC (Redevelopment Tax Credit)	Up to 30% credit on redevelopment costs (e.g. brownfields); transferable
R&D Tax Credit	15% credit on first \$1M incremental R&D, 10% thereafter; 10-year carryforward
VCI Tax Credit	20% credit for equity investment in Indiana-based startups (up to \$1M); transferable/5-yr carryforward
Training Grants (SEF)	Covers up to 50% of workforce training cost over a two-year period
Other Support	Includes HQ relocation credits, film/media credits, industrial development grants, manufacturing readiness grants, patent income exemptions



Indiana is more than the Crossroads of America - it's the center of intelligence that connects proven resources for talent, logistics, and operations to empower businesses. The IEDC works collaboratively with industry leaders, academia, trade partners, and entrepreneurs to nurture an ecosystem that supports business objectives.

- America's Top State for Business Infrastructure
- Best Place to Start a Business
- Property Tax Index Rank
- 2 Cost of Doing Business
  (America's Top States for Business, CNBC, 2022
- 9 State Business Tax Climate Index Score







## Advantage Indiana

## INCOME TAX: 4.9%

Indiana's corporate adjusted gross income tax is calculated at a flat percentage of the company's adjusted gross income attributable to the company's Indiana sales.

To determine Indiana's share of an interstate or international corporation's taxable income, a company's adjusted gross income is apportioned based upon a single sales factor with Indiana's portion based solely on the portion of the company's sales in Indiana.

MI: 6% | OH: N/A | KY: 5% | IL: 9.5%

#### **COMPETITIVE TAX RATES:**

Tax rates and exemptions vary among local jurisdictions, but real and personal property tax rates are constitutionally capped at 3% in Indiana.

Individual Income Tax Rate: 3.15%

MI: 4.25% OH: 4.79% KY: 4.5% IL: 4.95%



Michigan: AA+ Ohio: AAA Kentucky: AA Illinois: BBB+

## INSURANCE RATE: 2.5%

Indiana's applied rate for new employers (less than 36 months) is 2.5%, except NAICS code 23 is 3.23% or government rate is 1.6%. Premiums are based on the first \$9,500 of wages.

Employers that no longer hold new employer status and are not subject to the penalty rate qualify for an experience-based merit rate.

UI Tax for New Employers: \$238

## WORKER'S COMPENSATION PREMIUM RATE RANK:

4<sup>th</sup>

Indiana offers a competitive environment for business, with less red tape and higher rankings to impact your bottom line.

MI: 14<sup>th</sup> OH: 5<sup>th</sup> KY: 6<sup>th</sup> IL: 33<sup>rd</sup>

#### RIGHT TO WORK: YES

Indiana is a right to work state with a business-friendly environment.

MI: NO OH: NO KY: YES IL: NO



#### **PROPERTY PHOTOS**







#### **PROPERTY PHOTOS**

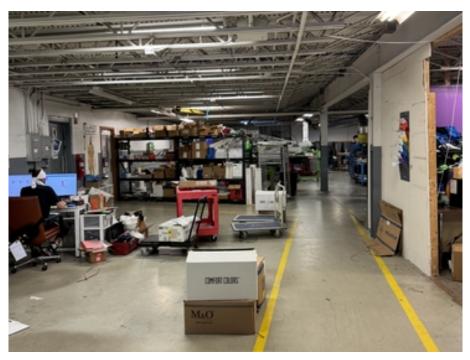




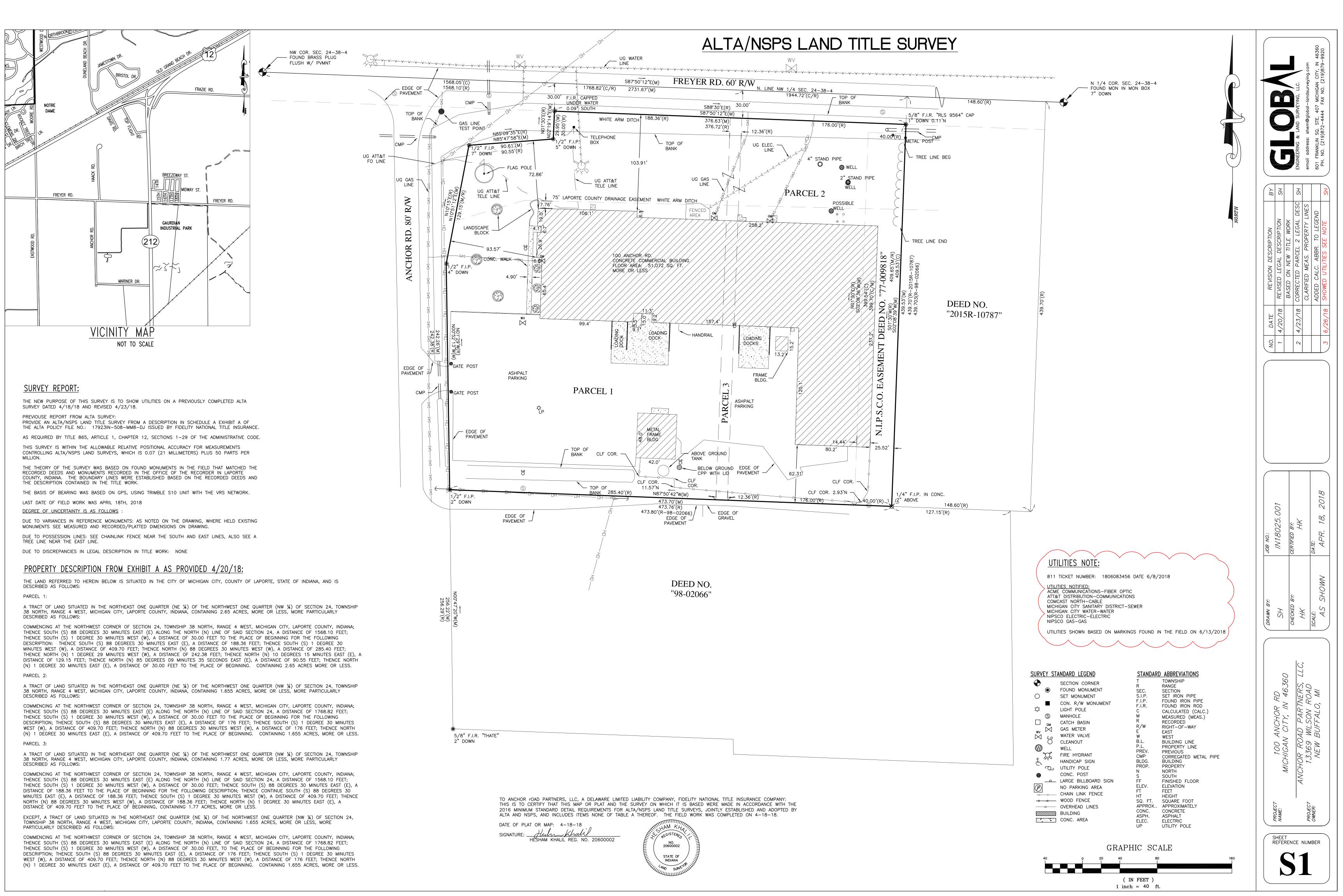


#### **PROPERTY PHOTOS**



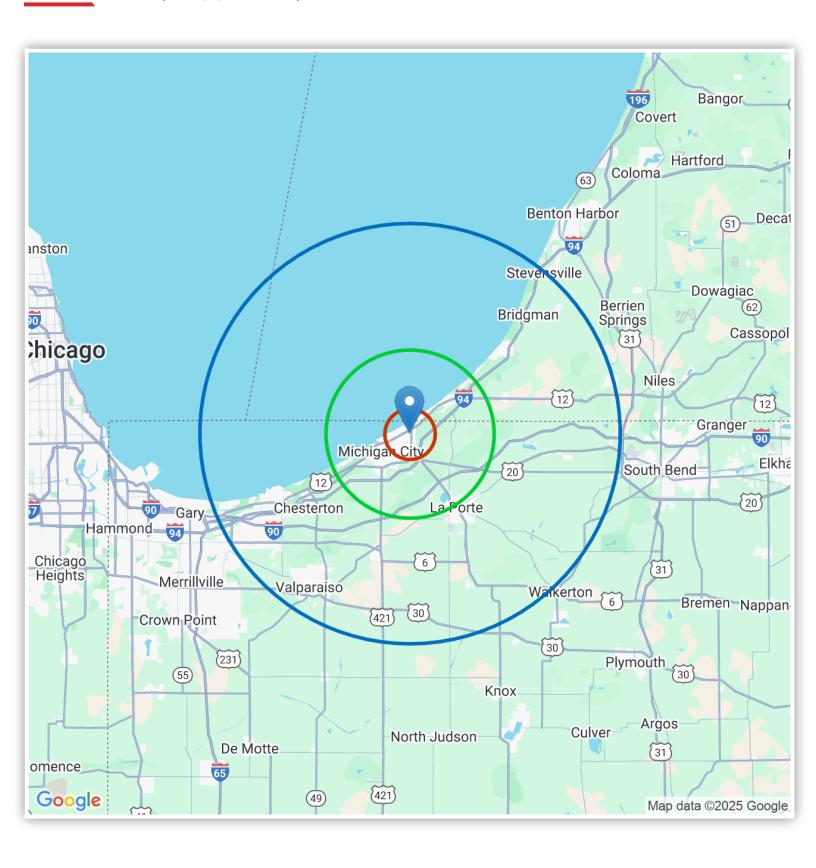






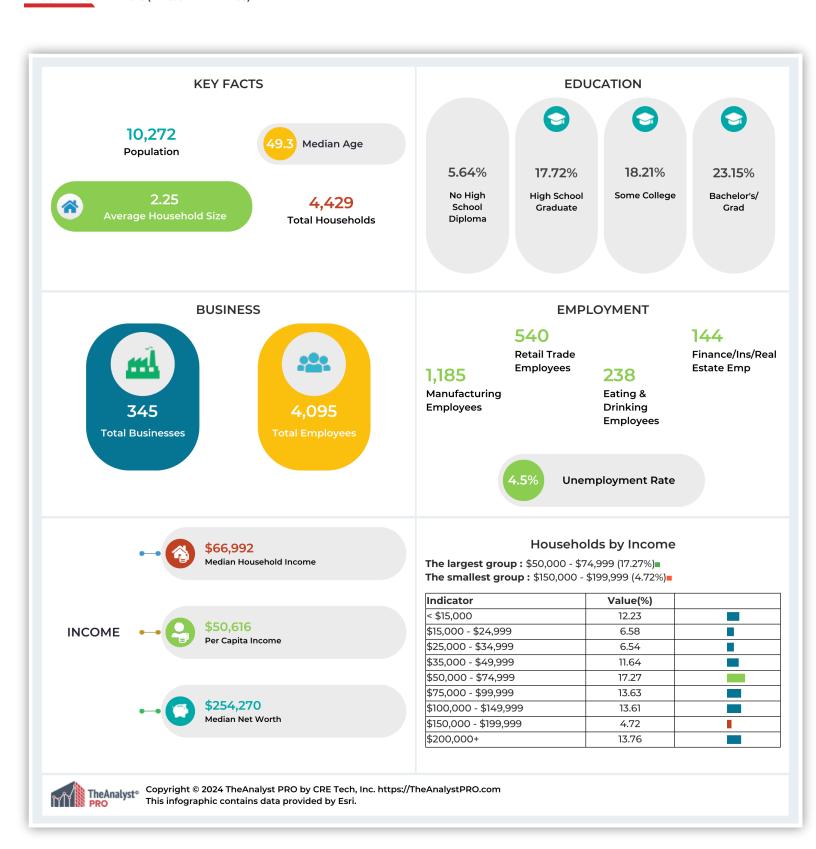
100 Anchor Road, Michigan City, IN, 46360 LOCATION/STUDY AREA MAP (RINGS: 3, 10, 25 MILE RADIUS)





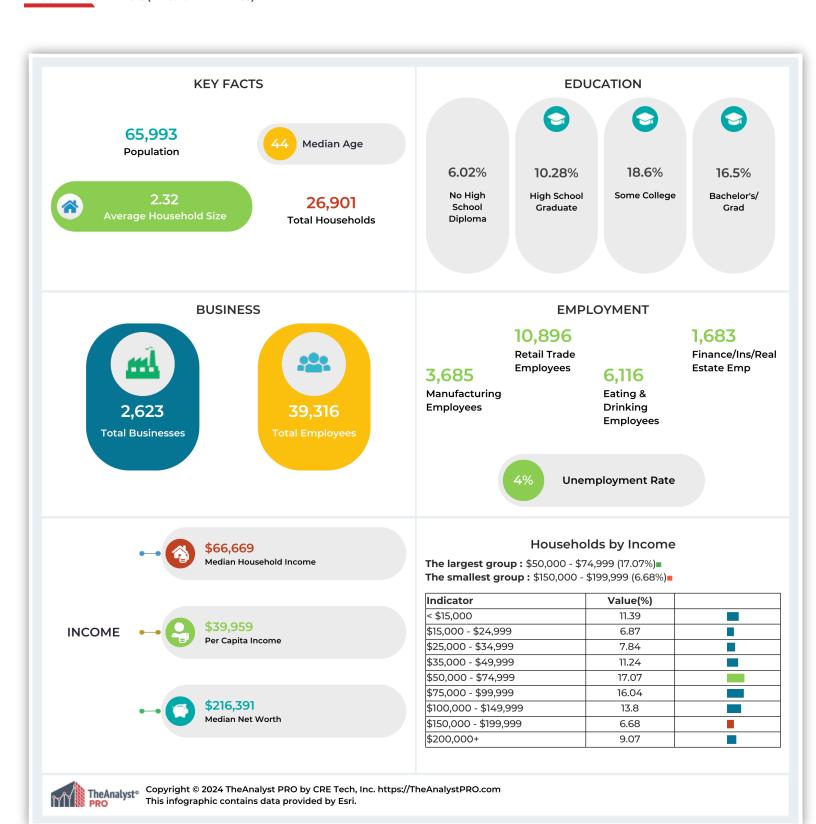
100 Anchor Road, Michigan City, IN, 46360 INFOGRAPHIC: KEY FACTS (RING: 3 MILE RADIUS)





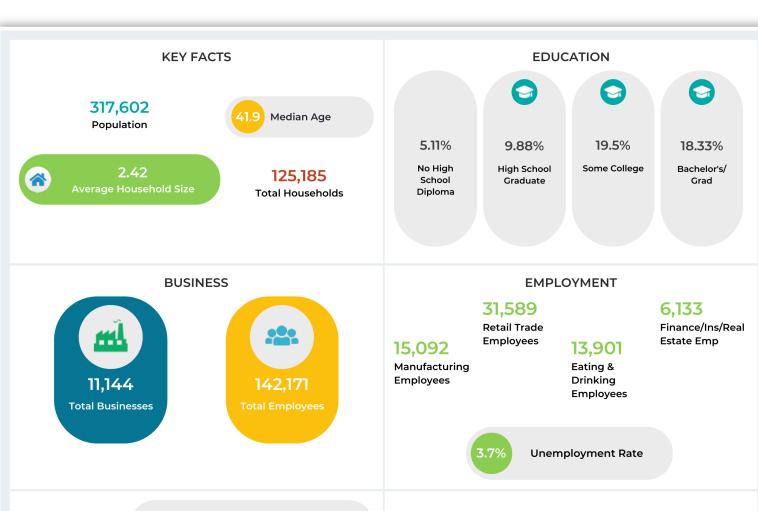
100 Anchor Road, Michigan City, IN, 46360 INFOGRAPHIC: KEY FACTS (RING: 10 MILE RADIUS)





100 Anchor Road, Michigan City, IN, 46360 INFOGRAPHIC: KEY FACTS (RING: 25 MILE RADIUS)





\$75,498
Median Household Income

INCOME \$40,139
Per Capita Income



#### Households by Income

The largest group: \$100,000 - \$149,999 (17.4%) The smallest group: \$15,000 - \$24,999 (6.41%)

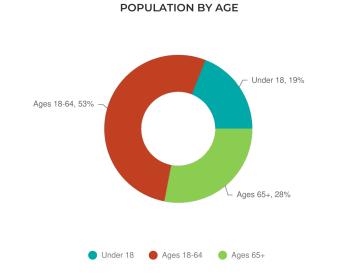
Indicator	Value(%)	
< \$15,000	8	
\$15,000 - \$24,999	6.41	
\$25,000 - \$34,999	7.16	
\$35,000 - \$49,999	11.2	
\$50,000 - \$74,999	16.8	
\$75,000 - \$99,999	15.57	
\$100,000 - \$149,999	17.4	
\$150,000 - \$199,999	8.81	
\$200,000+	8.64	



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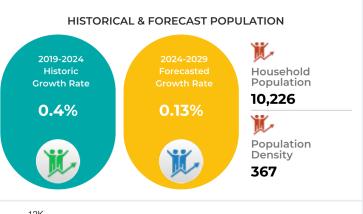


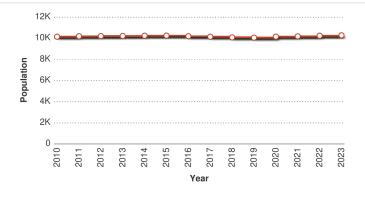
#### **POPULATION TRENDS AND KEY INDICATORS** 10,272 4,512 49.3 **Population** Households Median Age 2.25 \$66,992 \$296,500 Avg Size Household Median Household Median Home Value Income 126 89 51.4 Wealth Index **Housing Affordability Diversity Index**



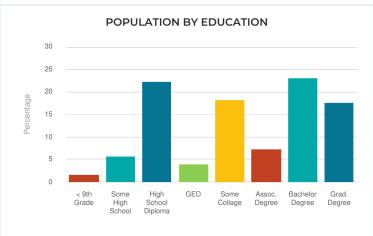
#### POPULATION BY GENERATION 7.11% 29.62% 18.37% Baby Boomer: Born Greatest Gen: Born Generation X: Born 1945/Earlier 1946 to 1964 1965 to 1980 17.63% 19.08% 8.19% Millennial: Born 1981 Generation Z: Born Alpha: Born 2017 to

1999 to 2016











to 1998

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Present



#### POPULATION TRENDS AND KEY INDICATORS 10 Miles Ring

65,993 27,184 44 **Population** Households Median Age 2.32 \$66,669 \$234,519 Avg Size Household Median Household Median Home Value Income 98 112 50.7

Wealth Index Housing Affordability Diversity Index

# Ages 18-64, 57% Ages 65+, 23% Under 18 Ages 65+

#### POPULATION BY GENERATION

1999 to 2016

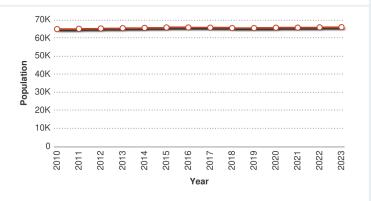
5.5% 24.76%
Greatest Gen: Born 1945/Earlier 1946 to 1964

**19.73**% Generation X: Born 1965 to 1980

21.55% 19.86%
Millennial: Born 1981 Generation Z: Born

8.6% Alpha: Born 2017 to Present

## HISTORICAL & FORECAST POPULATION 2019-2024 Historic Growth Rate 0.14% 2024-2029 Forecasted Growth Rate -0.2% Household Population 62,749 Population Density 209



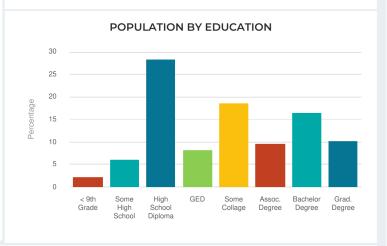
#### DAYTIME POPULATION



34,229 2024 Daytime Pop: Residents









to 1998

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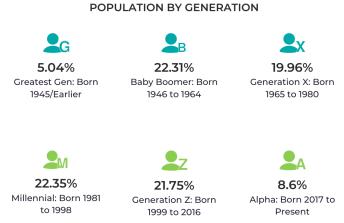


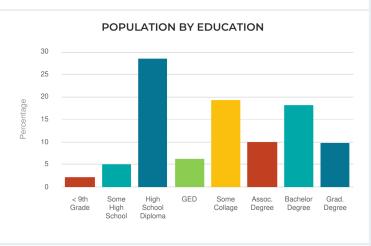
Household **Population** 

307,439

#### **POPULATION TRENDS AND KEY INDICATORS HISTORICAL & FORECAST POPULATION** 25 Miles Ring 2019-2024 317,602 127,350 41.9 Historic **Growth Rate Population** Households Median Age 0.2% -0.07% \$75,498 2.42 \$259,965 Avg Size Household Median Household Median Home Value Income 95 114 48.6 Wealth Index **Housing Affordability Diversity Index** 350K POPULATION BY AGE 300K 250K 150K Under 18, 21% 100K 50K 2012 2010 2011 2015 Ages 18-64, 59% Ages 65+, 20% DAYTIME POPULATION 298,127 2024 Total Daytime Population Under 18 Ages 18-64 Ages 65+ 135,741 2024 Daytime Pop: Workers POPULATION BY GENERATION

## **Population** Density 162 2017 Year





162,386

152

2024 Daytime Pop: Residents

2024 Daytime Pop Density

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