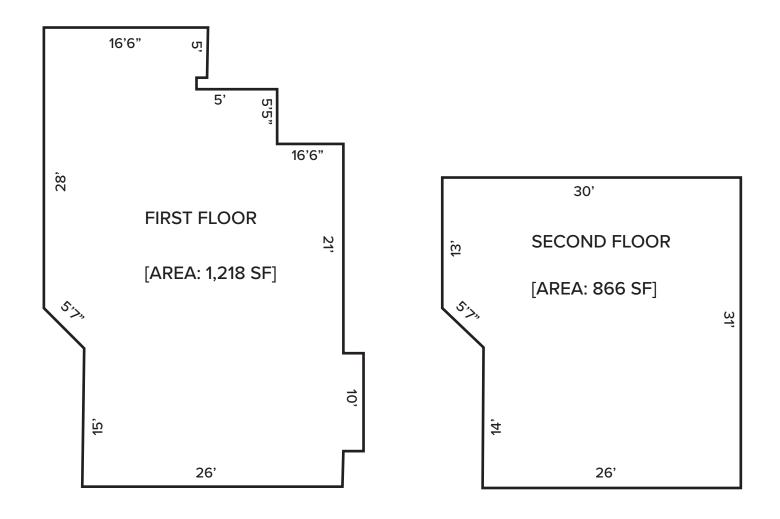


## **FLOOR PLAN**



## SBA FINANCING

STEP ONE					
Input Property purchase price here:		\$2,200,000			
Tenant improvements:		<u>\$0</u>			
	Total project amount:	\$2,200,000			
STEP TWO					
Choose a rate and amortization from chart bel	ow:				
Input 504/conv. rate/amort:	6.70%	25			
Input 7A int rate/amort:	6.70%	25			
Conventional and 504	Today's	Amortization			
Loan terms:	<u>Rates</u>	(years)			
5 year fixed	6.70%	25			
10 year fixed	6.70%	25			
20 year fixed	6.70%	20			
25 year fixed	6.70%	25			
SBA 7A					
<u>Loan terms:</u>	Rates	Amort.			
15 year fixed	6.70%	15			
20 year fixed	6.70%	20			
25 year fixed	6.70%	25			
STEP THREE					
See the results in the scenarios to the right.					

	SBA 7a	SBA 504	Conventional
Total project amount:	\$2,200,000	\$2,200,000	\$2,200,000
Down payment:	\$220,000	\$220,000	\$550,000
Union Bank 1st TD amount:	\$1,980,000	\$1,100,000	\$1,650,000
CDC/SBA 2nd TD amount:	na	\$880,000	
Amort - Union Bank 1st TD (yrs):	25	25	25
Amort - SBA 2nd TD (yrs):	na	25	na
Union Bank interest rate:	6.70%	6.70%	6.70%
CDC rate (based on pmt yrs 1-5):	na	6.61%	na
Union Bank monthly pmt:	\$13,618	\$7,565	\$11,348
CDC/SBA monthly pmt (yrs 1-5):	<u>na</u>	\$6,002	<u>na</u>
Total payments:	\$13,618	\$13,568	\$11,348
Estimated Loan Costs			
Union Bank and SBA:	\$0		
Loan documentation fee:	\$0	\$0	\$0
Union In fee (incl .5% to SBA):		\$5,500	\$1,000
Third Party Fees:	\$0		
SBA or SBA/CDC loan fee:	\$2,500	\$26,700	\$0
Title Insurance/Escrow:	\$3,850	\$3,500	\$2,500
Appraisal and review:	\$2,800	\$3,850	\$3,850
Environmental and review:	\$0	\$2,800	\$2,800
Est 1st TD refi costs, year 10:	\$9,150	\$0	\$0
Total Fees:	\$9,150	\$42,350	\$10,150



## ZONING DESIGNATION CC-3-6 (VIEW ZONING INFORMATION)

Purpose of the CC (Commercial--Community) Zones (a) The purpose of the CC zones is to accommodate community-serving commercial services, retail uses, and limited industrial uses of moderate intensity and small to medium scale. The CC zones are intended to provide for a range of development patterns from pedestrian-friendly commercial streets to shopping centers and auto-oriented strip commercial streets. Some of the CC zones may include residential development. Property within the CC zones will be primarily located along collector streets, major streets, and public transportation lines. (b) The CC zones are differentiated based on the uses allowed and regulations as follows:

The following zone allows a mix of pedestrian-oriented, community-serving commercial uses and residential uses:

CC-3-6 is intended to accommodate development with a high intensity, pedestrian orientation and permits a maximum density of 1 dwelling unit for each 1,000 square feet of lot area.



## **BANKERS HILL OVERVIEW**

Bankers Hill is renowned for its exquisite architecture that ranges from historic Victorian-era homes to modern luxury condominiums. The neighborhood boasts an array of stunning architectural styles, including Craftsman, Spanish Colonial Revival, and Mid-century Modern, offering a rich tapestry of design aesthetics. Strolling through the tree-lined streets reveals a feast for the eyes, showcasing the neighborhood's commitment to preserving its architectural heritage.

Nature enthusiasts will find solace in Bankers Hill's proximity to lush green spaces. The neighborhood is bordered by the stunning Balboa Park, known for its sprawling gardens, museums, and walking trails. Residents can enjoy leisurely strolls, picnics, or take advantage of the park's numerous cultural and recreational activities. Additionally, the nearby Presidio Park offers panoramic views of San Diego and a serene retreat from the hustle and bustle of city life.

Bankers Hill benefits from its central location, providing residents with easy access to a wealth of amenities. Within close proximity, you'll find vibrant dining options, upscale boutiques, and cultural institutions. The neighborhood's convenient location ensures that everyday needs are met, whether it's shopping for groceries, indulging in a fine dining experience, or immersing yourself in the city's artistic offerings.













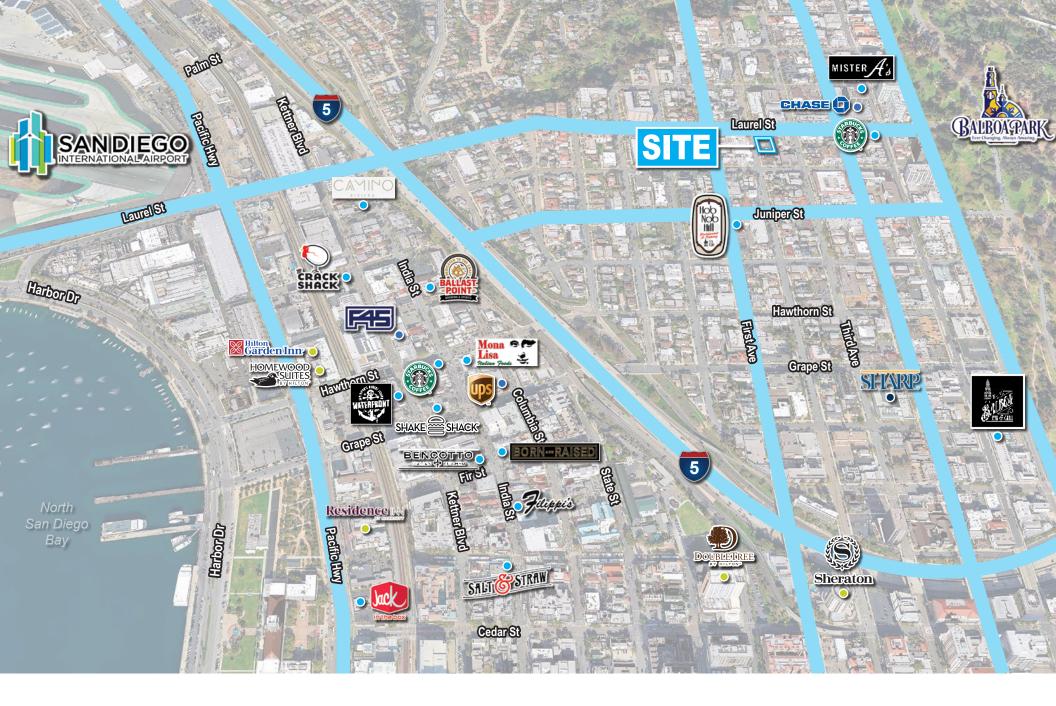


DEMOGRAPHICS	1 MILE	3 MILE	5 MILE
2024 Population	211,741	498,799	1,224,056
2029 Population Projection	212,447	498,140	1,219,936
2024 Households	104,422	206,057	468,347
2029 Household Projection	104,850	205,978	467,066
Median Home Value	\$831,198	\$805,414	\$760,563
Median Year Built	1979	1974	1972
Avg Household Income	\$107,125	\$103,570	\$107,848
Median Household Income	\$81,672	\$77,171	\$82,629

TRAFFIC COUNTS (CARS/DAY)			
Laurel Street	3rd Avenue	12,134	
1st Avenue	W Kalmia Street	5,718	
4th Avenue	Kalmia Street	7,391	
Laurel Street	4th Avenue	9,565	
5th Avenue	Laurel Street	8,779	
5th Avenue	Maple Street	13,038	
Laurel Street	5th Avenue	7,828	
Nutmeg Street	3rd Avenue	2,549	







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