

DOUBLE HORN BOAT & RV STORAGE

104 VISTA VIEW TRAIL, SPICEWOOD, TX 78669

THE PROPERTY	4
EXECUTIVE SUMMARY	5
MAPS	6
PHOTOS	8
FINANCIAL ANALYSIS	10

3

THE OPPORTUNITY

INVESTMENT SALES

BILL BELLOMY

BBELLOMY@VERSALPARTNERS.COM 832 623 1690

HUGH HORNE LIC. 01351744

HHORNE@VERSALPARTNERS.COM 323 720 8864

MICHAEL JOHNSON

MJOHNSON@VERSALPARTNERS.COM 713 775 6478

LOGAN FOSTER

LFOSTER@VERSALPARTNERS.COM 214 435 7966

DEBT & STRUCTURED FINANCE

JACKSON RANDOLPH

JRANDOLPH@VERSALPARTNERS.COM 713 933 8712

FINANCIAL ANALYSIS

KIRK SILAS

KSILAS@VERSALPARTNERS.COM 254 580 3115

THE OPPORTUNITY



Double Horn Boat & RV Storage is located in Spicewood, Texas along State Highway 71. Spicewood is less than an hour west of Austin in the Texas Hill Country.

The property includes 60 non-climate units and 60 covered parking spaces for a total of 40,610 NRSF. It also includes 53 uncovered parking spaces. The facility is currently 93% physically occupied and has seen strong tenant demand since opening.

Conveying with the sale are +/- 3.5 acres of expansion land with the potential for 100% impervious cover, allowing a future owner to add a significant amount of square footage with frontage along Highway 71.

Double Horn is 6.5 miles from Marble Falls and 6.8 miles from the popular Muleshoe Bend Recreation Area. It is within close proximity to Lake Travis, 8.7 miles from Lake LBJ, and only 22 miles from Lake Buchanan. A 5-mile radius around the property includes a population of

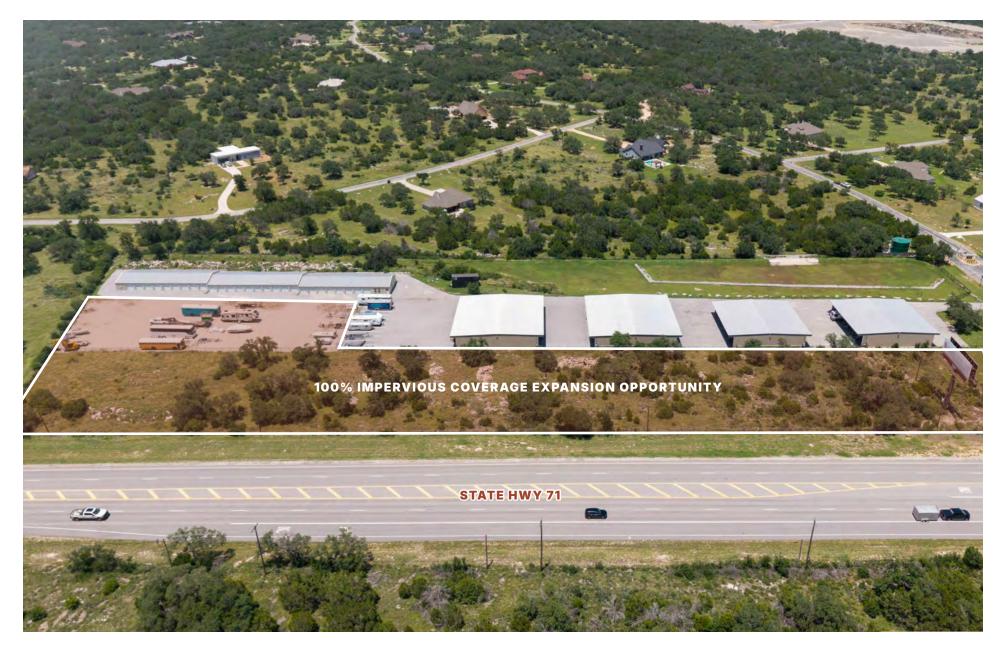
2,686 with an average household income of \$120,165.

Construction highlights include metal and steel construction, asphalt and gravel drives, perimeter fencing, gated keypad access, professionally engineered retention pond, and exterior lighting.

Double Horn Boat & RV Storage is being marketed for sale at \$2,900,000.



AERIAL PHOTO





THE PROPERTY



HIGHLIGHTS

- Spicewood, TX
- 2,686 Population Within 5 Miles
- \$120,165 Average Household Income Within 5 Miles
- Highway 71 Frontage
- < 10 Miles from Lake Travis, Marble Falls, Lake LBJ
- 30 Miles from Austin

FEATURES

- \$2,900,000
- Expansion Potential 100% Impervious Cover
- 40,610 NRSF
- 93% Occupancy
- 173 Units
- · Perimeter Fencing, Gated Access



EXECUTIVE SUMMARY

PROPERTY NAME



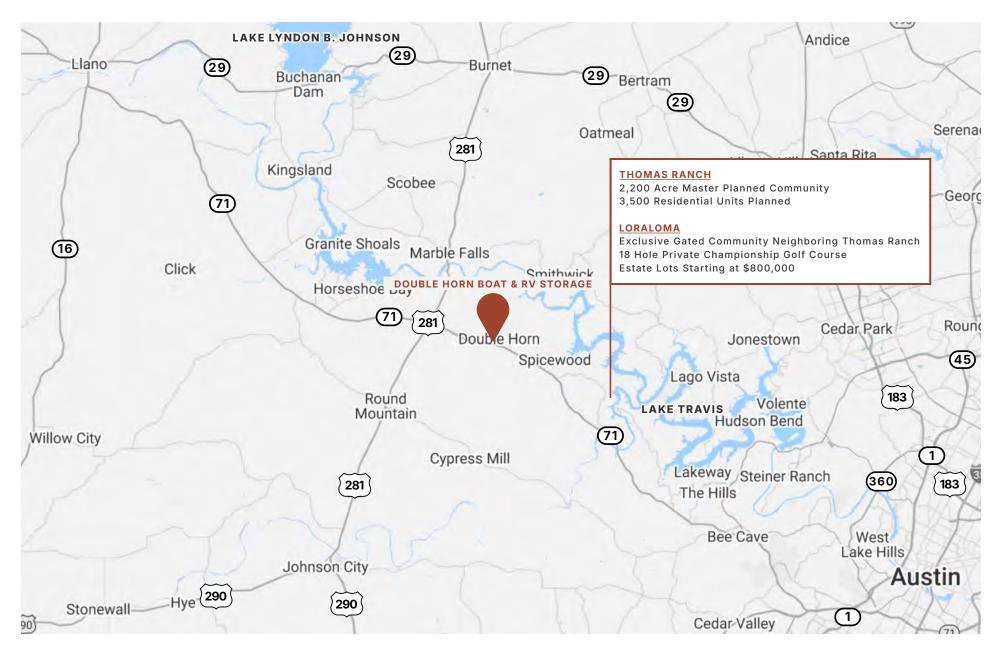


PROPERTITION	DOUBLE HORN BOAT & RV STORAGE
OFFERING PRICE:	\$2,900,000
ADDRESS:	104 VISTA VIEW TRAIL
CITY / STATE / ZIP:	SPICEWOOD, TX 78669
COUNTY:	BURNET
PARCEL:	72476, 72472
YEAR BUILT:	2015, 2019, 2021
NRSF:	40,610
TOTAL UNITS:	120
PARKING:	53 SPOTS
BUILDINGS:	5
ELEVATORS:	NONE
AVG. UNIT SIZE NC:	166 SF
AVG. UNIT SIZE CC:	NONE
ECONOMIC OCCUPANCY:	86%
PHYSICAL OCCUPANCY (SQ. FT.):	93%
PHYSICAL OCCUPANCY (UNITS):	82%
ACRES:	12.47
CONSTRUCTION MATERIALS:	METAL, STEEL, CONCRETE, ASPHALT, GRAVEL
TRAFFIC COUNT (HWY 71):	24,823 VPD
EXPANSION ROOM:	YES
OFFICE:	NONE
APARTMENT:	NONE
PERSONNEL:	OWNER MANAGED
SPAREFOOT:	NONE
1 MILE POPULATION:	402
1 MILE MEDIAN HHI:	\$86,679
1 MILE AVERAGE HHI:	\$132,107
3 MILE POPULATION:	1,049
3 MILE MEDIAN HHI:	\$85,015
3 MILE AVERAGE HHI:	\$125,790
5 MILE POPULATION:	2,686
5 MILE MEDIAN HHI:	004.040
	\$84,349

DOUBLE HORN BOAT & RV STORAGE



AREA MAP





RETAILER MAP





PHOTOS





UNIT MIX

SIZE	ТҮРЕ	STREET RATE	SQ. FT./ UNIT	PRICE/ SQ. FT.	TOTAL UNITS	TOTAL SQ. FT.	OCCUPIED	VACANT	UNIT OCCUPANCY	OCCUPIED SQ. FT.	SQ. FT. OCCUPANCY	GPR / MONTH	GPR / YEAR
5 X 10	NC	\$49	50	\$0.98	7	350	4	3	57%	200	57%	\$343	\$4,116
10 X 15	NC	\$69	150	\$0.46	26	3,900	20	6	77%	3,000	77%	\$1,794	\$21,528
10 X 20	NC	\$99	200	\$0.50	25	5,000	24	1	96%	4,800	96%	\$2,475	\$29,700
10 X 35	NC	\$239	350	\$0.68	2	700	2	0	100%	700	100%	\$478	\$5,736
12 X 40	COVERED PARKING	\$169	480	\$0.35	29	13,920	27	2	93%	12,960	93%	\$4,901	\$58,812
12 X 45	COVERED PARKING	\$179	540	\$0.33	23	12,420	23	0	100%	12,420	100%	\$4,117	\$49,404
12 X 45	COVERED PARKING	\$189	540	\$0.35	8	4,320	7	1	88%	3,780	88%	\$1,512	\$18,144
12 X 30	UNCOVERED PARKING	\$89	N/A	N/A	13	N/A	8	5	62%	N/A	N/A	\$1,157	\$13,884
12 X 35	UNCOVERED PARKING	\$79	N/A	N/A	20	N/A	18	2	90%	N/A	N/A	\$1,580	\$18,960
12 X 45	UNCOVERED PARKING	\$89	N/A	N/A	10	N/A	6	4	60%	N/A	N/A	\$890	\$10,680
12 X 50	UNCOVERED PARKING	\$99	N/A	N/A	10	N/A	2	8	20%	N/A	N/A	\$990	\$11,880



UNIT MIX SUMMARY

ТҮРЕ	TOTAL UNITS	TOTAL SQ. FT.	OCCUPIED	VACANT	UNIT OCCUPANCY	TOTAL SQ. FT. OCCUPIED	SQ. FT. OCCUPANCY	GPR / MONTH	GPR / YEAR	\$ / NRSF	AVG. UNIT SIZE (SQ. FT.)
NC	60	9,950	50	10	83%	8,700	87%	\$5,090	\$61,080	\$6.14	166
COVERED PARKING	60	30,660	57	3	95%	26,160	95%	\$10,530	\$126,360	\$4.12	511
UNCOVERED PARKING	53	N/A	34	19	64%	N/A	N/A	\$4,617	\$55,404	N/A	N/A
TOTAL	173	40,610	141	32	82%	37,860	93%	\$20,237	\$242,844	\$5.98	338



INCOME & EXPENSES

DOUBLE HORN BOAT & RV STORAGE		T4 (FEB - MAY 25)	MARKET ADJUSTED	PRO FORMA
GPR/NRSF		\$5.98	\$5.98	\$7.77
RENTAL INCOME/NRSF		\$4.97	\$4.97	\$6.61
EGI/NRSF		\$5.19	\$5.19	\$7.10
ACHIEVED RENT / NRSF		\$0.41	\$0.41	\$0.55
REVENUE				
GROSS POTENTIAL RENT		\$242,844	\$242,844	\$315,697
GPR %		0%	0%	30%
ECONOMIC VACANCY %		17%	17%	15 %
ECONOMIC VACANCY		(\$40,875)	(\$40,875)	(\$47,355)
TOTAL RENTAL INCOME		\$201,969	\$201,969	\$268,343
OTHER		\$3,600	\$3,600	\$3,600
LATE FEES	2.0%	\$3,003	\$3,003	\$5,367
INSURANCE COMMISSION (NET)	\$12.00	\$1,172	\$1,172	\$9,635
ADMIN FEES	0.5%	\$912	\$912	\$1,342
OTHER INCOME		\$8,687	\$8,687	\$19,943
EFFECTIVE GROSS INCOME		\$210,656	\$210,656	\$288,286
MONTHLY AVERAGE EGI		\$17,555	\$17,555	\$24,024
EGI GROWTH				37%
EXPENSES				
PROPERTY TAXES (% CHANGE FROM 2025)	15.0%	\$16,697	\$22,053	\$22,053
INSURANCE (\$ / NRSF)	\$0.40	\$20,833	\$16,244	\$16,244
PAYROLL		\$0	\$12,000	\$12,000
MANAGEMENT FEE (% OF EGI)	5.0%	\$8,250	\$10,533	\$14,414
REPAIRS & MAINTENANCE (\$ / NRSF)	\$0.15	\$2,265	\$6,092	\$6,092
ADVERTISING		\$549	\$6,000	\$6,000
UTILITIES		\$4,910	\$4,910	\$4,910
CREDIT CARD FEES (% OF EGI)	2.3%	\$5,522	\$4,845	\$6,631
COMPUTER HARDWARE & SOFTWARE		\$3,327	\$3,360	\$3,360
LANDSCAPING		\$0	\$3,000	\$3,000
TELEPHONE & INTERNET		\$2,013	\$2,400	\$2,400
PEST CONTROL		\$0	\$1,000	\$1,000
HOA FEE		\$919	\$919	\$919
TRASH		\$0	\$500	\$500
PROFESSIONAL FEES		\$0	\$500	\$500
OFFICE SUPPLIES		\$0	\$200	\$200
POSTAGE & DELIVERY		\$0	\$200	\$200
DUES & SUBSCRIPTIONS		\$0	\$200	\$200
TOTAL EXPENSES		\$65,285	\$94,956	\$100,623
NOI		\$145,371	\$115,701	\$187,663



7 YEAR ANALYSIS

DOUBLE HORN BOAT & RV STORAGE	MARKE	T ADJUSTMENTS	YEAR 1 PROJECTED	YEAR 2 PROJECTED	YEAR 3 PROJECTED	YEAR 4 PROJECTED	YEAR 5 PROJECTED	YEAR 6 PROJECTED	YEAR 7 PROJECTED
GPR/NRSF		\$5.98	\$6.88	\$7.91	\$8.15	\$8.39	\$8.64	\$8.90	\$9.17
RENTAL INCOME/NRSF		\$4.97	\$5.85	\$6.72	\$6.92	\$7.13	\$7.35	\$7.57	\$7.79
EGI/NRSF		\$5.19	\$6.32	\$7.22	\$7.42	\$7.64	\$7.86	\$8.08	\$8.31
YOY GPR GROWTH		15.0%	15.0%	15.0%	3.0%	3.0%	3.0%	3.0%	3.0%
REVENUE									
GROSS POTENTIAL RENT		\$242,844	\$279,271	\$321,161	\$330,796	\$340,720	\$350,942	\$361,470	\$372,314
ECONOMIC VACANCY		(\$40,875)	(\$41,891)	(\$48,174)	(\$49,619)	(\$51,108)	(\$52,641)	(\$54,220)	(\$55,847)
TOTAL RENTAL INCOME		\$201,969	\$237,380	\$272,987	\$281,177	\$289,612	\$298,300	\$307,249	\$316,467
INSURANCE COMMISSION (NET)	\$12.00	\$1,172	\$9,635	\$9,635	\$9,635	\$9,635	\$9,635	\$9,635	\$9,635
LATE FEES	2.0%	\$3,003	\$4,748	\$5,460	\$5,624	\$5,792	\$5,966	\$6,145	\$6,329
OTHER		\$3,600	\$3,600	\$3,600	\$3,600	\$3,600	\$3,600	\$3,600	\$3,600
ADMIN FEES	0.5%	\$912	\$1,187	\$1,365	\$1,406	\$1,448	\$1,492	\$1,536	\$1,582
OTHER INCOME		\$8,687	\$19,169	\$20,059	\$20,264	\$20,475	\$20,692	\$20,916	\$21,146
EFFECTIVE GROSS INCOME		\$210,656	\$256,549	\$293,046	\$301,441	\$310,087	\$318,993	\$328,165	\$337,613
MONTHLY AVERAGE EG	3I	\$17,555	\$21,379	\$24,421	\$25,120	\$25,841	\$26,583	\$27,347	\$28,134
EXPENSES	3%	←Inflation Factor							
PROPERTY TAXES (% CHANGE FROM 2025)	15.0%	\$22,053	\$22,715	\$23,396	\$24,098	\$24,821	\$25,566	\$26,333	\$27,123
INSURANCE (\$ / NRSF)	\$0.40	\$16,244	\$16,731	\$17,233	\$17,750	\$18,283	\$18,831	\$19,396	\$19,978
MANAGEMENT FEE (% OF EGI)	5.0%	\$10,533	\$12,827	\$14,652	\$15,072	\$15,504	\$15,950	\$16,408	\$16,881
PAYROLL		\$12,000	\$12,360	\$12,731	\$13,113	\$13,506	\$13,911	\$14,329	\$14,758
REPAIRS & MAINTENANCE (\$ / NRSF)	\$0.15	\$6,092	\$6,274	\$6,462	\$6,656	\$6,856	\$7,062	\$7,274	\$7,492
ADVERTISING		\$6,000	\$6,180	\$6,365	\$6,556	\$6,753	\$6,956	\$7,164	\$7,379
CREDIT CARD FEES (% OF EGI)	2.3%	\$4,845	\$5,901	\$6,740	\$6,933	\$7,132	\$7,337	\$7,548	\$7,765
UTILITIES		\$4,910	\$5,058	\$5,209	\$5,366	\$5,527	\$5,693	\$5,863	\$6,039
COMPUTER HARDWARE & SOFTWARE		\$3,360	\$3,461	\$3,565	\$3,672	\$3,782	\$3,895	\$4,012	\$4,132
LANDSCAPING		\$3,000	\$3,090	\$3,183	\$3,278	\$3,377	\$3,478	\$3,582	\$3,690
TELEPHONE & INTERNET		\$2,400	\$2,472	\$2,546	\$2,623	\$2,701	\$2,782	\$2,866	\$2,952
PEST CONTROL		\$1,000	\$1,030	\$1,061	\$1,093	\$1,126	\$1,159	\$1,194	\$1,230
HOA FEE		\$919	\$946	\$974	\$1,004	\$1,034	\$1,065	\$1,097	\$1,130
TRASH		\$500	\$515	\$530	\$546	\$563	\$580	\$597	\$615
PROFESSIONAL FEES		\$500	\$515	\$530	\$546	\$563	\$580	\$597	\$615
OFFICE SUPPLIES		\$200	\$206	\$212	\$219	\$225	\$232	\$239	\$246
POSTAGE & DELIVERY		\$200	\$206	\$212	\$219	\$225	\$232	\$239	\$246
DUES & SUBSCRIPTIONS		\$200	\$206	\$212	\$219	\$225	\$232	\$239	\$246
TOTAL EXPENSES		\$94,956	\$100,693	\$105,816	\$108,962	\$112,202	\$115,539	\$118,976	\$122,516
NOI		\$115,701	\$155,856	\$187,230	\$192,479	\$197,885	\$203,454	\$209,189	\$215,097



BUSINESS DISCLOSURES

This is a confidential Memorandum intended solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property. This Memorandum is provided by Versal, Inc. ("Versal").

This Memorandum contains selected information pertaining to the Property and does not purport to be a representation of the state of affairs of the Property or the owner of the Property (the "Owner"), to be allinclusive or to contain all or part of the information which prospective investors may require to evaluate a purchase of real property. All financials projections and information are provided for general reference purposes only and are based on assumptions relation to the general economy, market conditions, competition and other factors beyond the control of the Owner and Versal. Therefore, all projections, assumptions and other information provided and made herein are subject to material variation. All references to acreages, square footages and other measurements are approximations. Additional information an opportunity to inspect the Property will be made available to interested and qualified prospective purchasers. In the Memorandum, certain documents, including leases and other materials, are described in summary form. These summaries do not purport to be complete nor necessarily accurate descriptions of the full agreements referenced. Interested parties are expected to review all such summaries and other documents of whatever nature independently and not rely on the contents of the Memorandum.

Neither the Owner or Versal nor any of their respective directors, officers, affiliates, representatives or employees make any representation or warranty, expressed or implied, as to the accuracy or completeness of this Memorandum or any of its contents, and no legal commitment or obligation shall arise by reason of your receipt of this

Memorandum or use of its contents, and you are to rely solely on your investigations an inspections of the Property in evaluating a possible purchase of the real property.

The owner expressly reserved the right, at its sole discretion, to reject any or all expression of interest or offers to purchase the Property, an/or to terminate discussion with any entity at any time with or without notice which may arise as a result of review of this Memorandum. The Owner shall have no legal commitment or obligation to any entity reviewing the Memorandum or making an offer to purchase the property unless and until written agreement(s) for the purchase of the Property have been fully executed, delivered and approved by the Owner and any conditions to the Owner's obligations therein have been satisfied or waived.

By receipt of this Memorandum, you agree that this Memorandum and its contents are of a confidential nature, that you will hold and treat it in the strictest confidence and that you will not disclose this Memorandum or any of its contents to any other entity without the prior written authorization of the Owner or Versal. You also agree that you will not use this Memorandum or any of its contents in any manner detrimental to the interest of the Owner or Versal.



