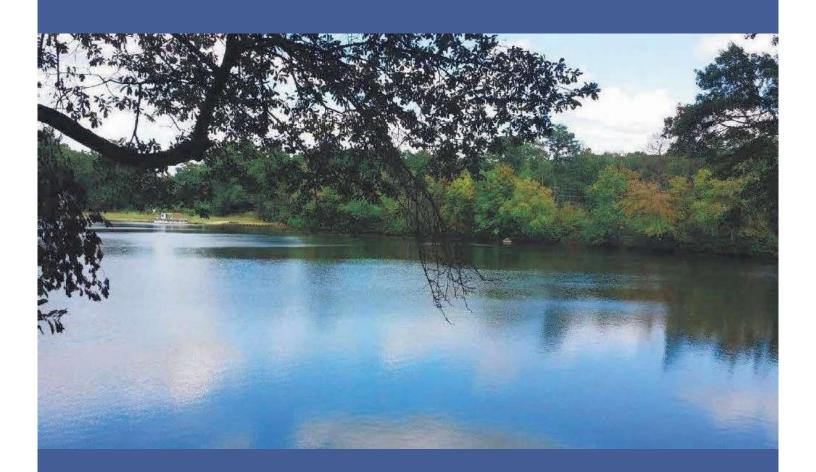
LAKE LUCERNE WATERFRONT SITE!

Lake Lucerne Multiple Parcel Sale NE of Stone Mountain Hwy and Matterhorn Dr SW Lilburn, GA 30047



Contact: PHP Commercial

Roxanne Hazen (404) 272-3880

rhazen@roxannehazen.com

Lake Lucerne Waterfront Site FOR SALE

+/- 2.03 acre commercial/restaurant development property. This one of a kind corner location features two high visibility lots on Stone Mountain Highway at Matterhorn Drive. Perfect location for a lively restaurant/bar with a large patio and Event Space/ Party Room overlooking Lake Lucerne. Curb cuts and sidewalks in place, with dual access from Matterhorn Drive and shared ingress/egress with next door Alcove Coffeehouse and Gwinnett School of Music. Across the street from Yellow River Game Ranch, 3 miles to Snellville and 5 miles to Stone Mountain. Traffic count is +/- 77,800 vehicles per day.



\$695,000 \$585,000

- 2.03 acres (1.63 Usable Acres-2 parcels.)
- Zoned C-2 (Commercial, Gwinnett County)
 - All utilities available

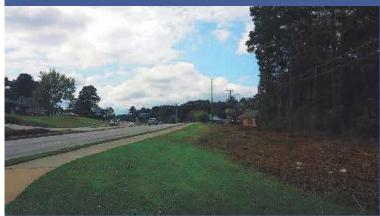
Lake Lucerne Waterfront Site Property Photos



Beautiful views overlooking Lake Lucerne



Curb cuts/sidewalks in place





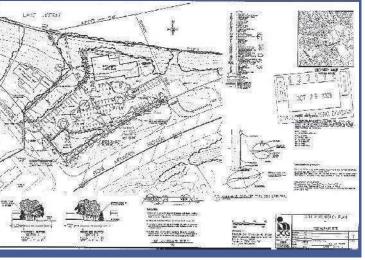
Traffic Count: +/- 77,800 vehicles per day on Stone Mountain Highway

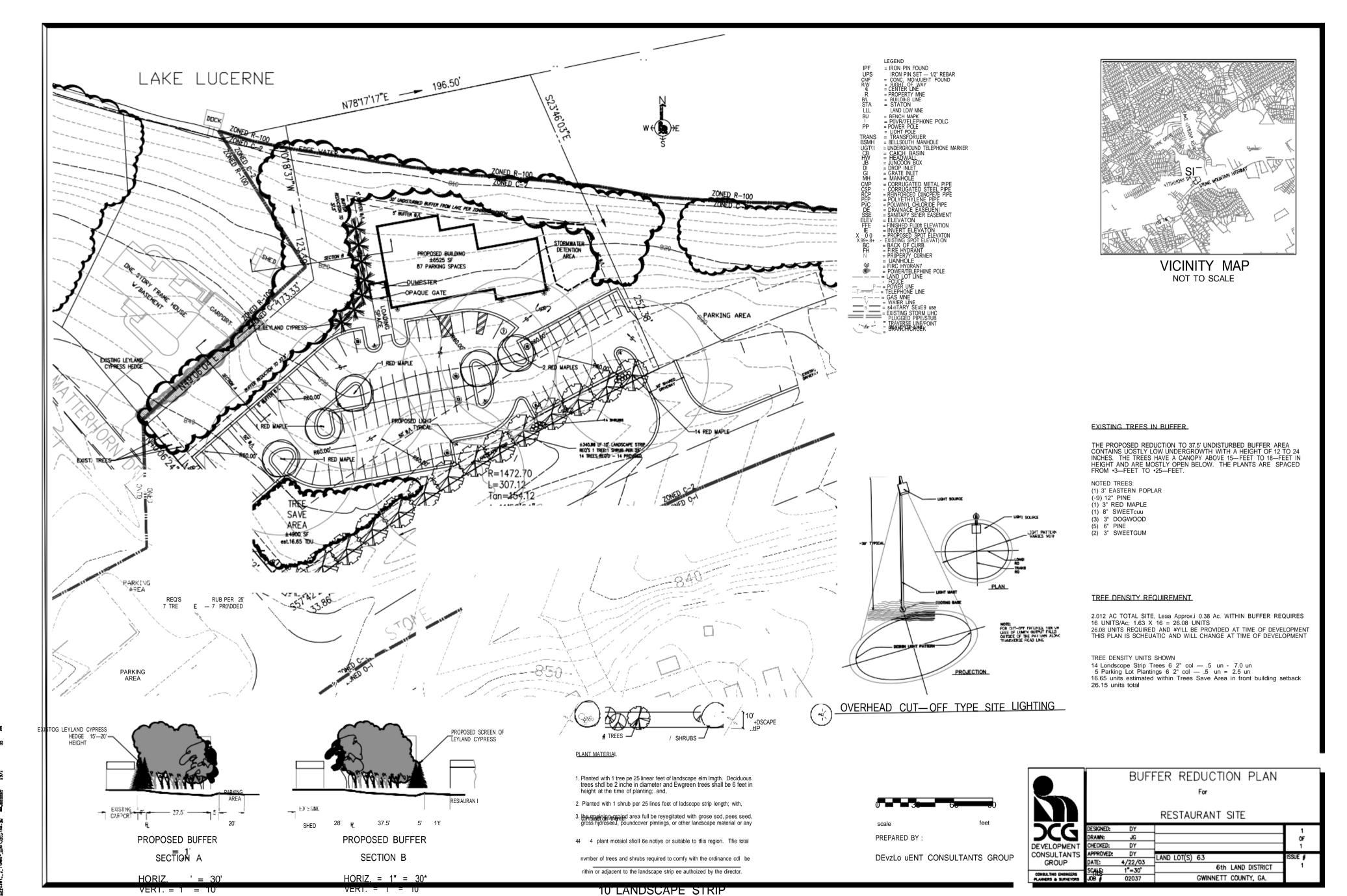
Shared ingress/egress with adjacent businesses Alcove Coffeehouse and **Gwinnett School of Music**

Aerial Photo



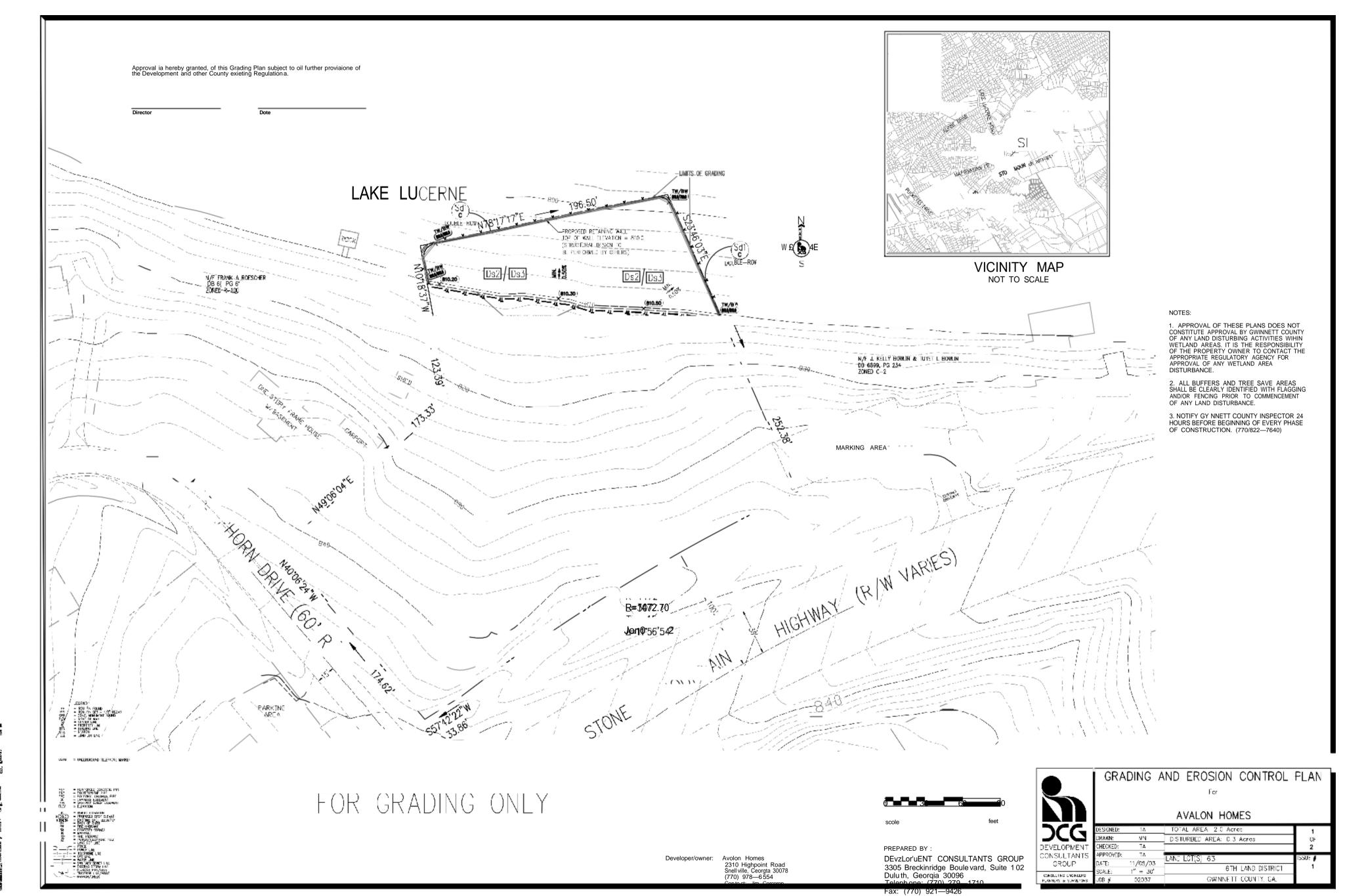






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Telephone: (770) 279—1710 Fax: (770) 921—9426



Demographic Summary Report

Lake Lucerne, Lilburn Development Site

4615 Stone Mountain Hwy, Lilburn, GA 30047

Building Type: Land

Total Available: **0 SF** % Leased: **0%**

Class: -RBA: -

Rent/SF/Yr: -

Typical Floor: -



| Radius | 1 Mile | | 3 Mile | | 5 Mile | |
|------------------------------------|-----------|--------|-----------|--------|----------|--------|
| Population | | | | | | |
| 2026 Projection | 4,675 | | 56,111 | | 150,658 | |
| 2021 Estimate | 4,549 | | 54,341 | | 146,299 | |
| 2010 Census | 4,382 | | 50,489 | | 136,776 | |
| Growth 2021 - 2026 | 2.77% | | 3.26% | | 2.98% | |
| Growth 2010 - 2021 | 3.81% | | 7.63% | | 6.96% | |
| 2021 Population by Hispanic Origin | 345 | | 5,003 | | 12,936 | |
| 2021 Population | 4,549 | | 54,341 | | 146,299 | |
| White | 2,392 | 52.58% | | 44.78% | 60,212 | 41.16% |
| Black | 1,569 | 34.49% | 22,881 | 42.11% | 68,281 | 46.67% |
| Am. Indian & Alaskan | 13 | 0.29% | 266 | 0.49% | 568 | 0.39% |
| Asian | 435 | 9.56% | 5,172 | 9.52% | 12,966 | 8.86% |
| Hawaiian & Pacific Island | 1 | 0.02% | 35 | 0.06% | 94 | 0.06% |
| Other | 140 | 3.08% | 1,652 | 3.04% | 4,178 | 2.86% |
| U.S. Armed Forces | 2 | | 28 | | 130 | |
| | | | | | | |
| Households | | | | | | |
| 2026 Projection | 1,712 | | 19,337 | | 51,612 | |
| 2021 Estimate | 1,668 | | 18,752 | | 50,178 | |
| 2010 Census | 1,613 | | 17,496 | | 47,068 | |
| Growth 2021 - 2026 | 2.64% | | 3.12% | | 2.86% | |
| Growth 2010 - 2021 | 3.41% | | 7.18% | | 6.61% | |
| Owner Occupied | 1,326 | 79.50% | 15,512 | 82.72% | 41,297 | 82.30% |
| Renter Occupied | 342 | 20.50% | 3,239 | 17.27% | 8,882 | 17.70% |
| | | | | | | |
| 2021 Households by HH Income | 1,667 | | 18,754 | | 50,178 | |
| Income: <\$25,000 | 178 | 10.68% | 2,069 | 11.03% | 5,390 | 10.74% |
| Income: \$25,000 - \$50,000 | 254 | 15.24% | 3,082 | 16.43% | 8,877 | 17.69% |
| Income: \$50,000 - \$75,000 | 293 | 17.58% | 3,588 | 19.13% | 10,125 | 20.18% |
| Income: \$75,000 - \$100,000 | 225 | 13.50% | 2,857 | 15.23% | 7,451 | 14.85% |
| Income: \$100,000 - \$125,000 | 198 | 11.88% | 2,263 | 12.07% | 5,805 | 11.57% |
| Income: \$125,000 - \$150,000 | 168 | 10.08% | 1,549 | 8.26% | 4,134 | 8.24% |
| Income: \$150,000 - \$200,000 | 158 | 9.48% | 1,794 | 9.57% | 4,450 | 8.87% |
| Income: \$200,000+ | 193 | 11.58% | 1,552 | 8.28% | 3,946 | 7.86% |
| 2021 Avg Household Income | \$110,328 | | \$100,473 | | \$98,146 | |
| 2021 Med Household Income | \$87,055 | | \$80,583 | | \$77,339 | |
| | | | | | | |

Consumer Spending Report

| Lake Lucerne, Lilburn Development Site | | | | | | | |
|--|----------|-----------|-------------|--|--|--|--|
| 4615 Stone Mountain Hwy, Lilburn, GA 30047 | | | | | | | |
| Building Type: Land | | | | | | | |
| Class: - | | | | | | | |
| RBA: - | | | | | | | |
| Typical Floor: - | | | | | | | |
| Total Available: 0 SF % Leased: 0% | | | | | | | |
| Rent/SF/Yr: - | | | | | | | |
| None of 711. | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 2021 Annual Spending (\$000s) | 1 Mile | 3 Mile | 5 Mile | | | | |
| Total Specified Consumer Spending | \$62,160 | \$671,560 | \$1,774,060 | | | | |
| | | | | | | | |
| Total Apparel | \$3,120 | \$35,216 | \$93,551 | | | | |
| Women's Apparel | 1,244 | 13,843 | 36,744 | | | | |
| Men's Apparel | 649 | 7,162 | 18,854 | | | | |
| Girl's Apparel | 212 | 2,509 | 6,714 | | | | |
| Boy's Apparel | 155 | 1,843 | 4,915 | | | | |
| Infant Apparel | 132 | 1,570 | 4,238 | | | | |
| Footwear | 728 | 8,289 | 22,087 | | | | |
| Total Entertainment & Hobbies | \$9,481 | \$99,910 | \$263,605 | | | | |
| Entertainment | 1,415 | 12,507 | 33,254 | | | | |
| Audio & Visual Equipment/Service | 2,008 | 22,286 | 59,473 | | | | |
| Reading Materials | 120 | 1,216 | 3,127 | | | | |
| Pets, Toys, & Hobbies | 1,435 | 15,159 | 39,424 | | | | |
| Personal Items | 4,504 | 48,742 | 128,326 | | | | |
| Total Food and Alcohol | \$15,534 | \$170,571 | \$448,256 | | | | |
| Food At Home | 7,909 | 89,098 | 235,331 | | | | |
| Food Away From Home | 6,621 | 71,204 | 186,416 | | | | |
| Alcoholic Beverages | 1,003 | 10,268 | 26,509 | | | | |
| ŭ | , | , | , | | | | |
| Total Household | \$10,220 | \$111,700 | \$295,602 | | | | |
| House Maintenance & Repair | 2,394 | 27,649 | 73,534 | | | | |
| Household Equip & Furnishings | 3,828 | 41,565 | 109,870 | | | | |
| Household Operations | 2,809 | 30,287 | 80,265 | | | | |
| Housing Costs | 1,188 | 12,199 | 31,932 | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
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Consumer Spending Report

| Lake Lucerne, Lilburn Development Site | | | | | | | |
|--|----------|-----------|-----------|--|--|--|--|
| 4615 Stone Mountain Hwy, Lilburn, GA 30047 | | | | | | | |
| 2024 Annual Chanding (2020) | 4 M:La | 2 Mile | E Mila | | | | |
| 2021 Annual Spending (000s) | 1 Mile | 3 Mile | 5 Mile | | | | |
| Total Transportation/Maint. | \$16,895 | \$181,100 | \$483,288 | | | | |
| Vehicle Purchases | 8,948 | 94,734 | 254,299 | | | | |
| Gasoline | 4,125 | 46,048 | 122,998 | | | | |
| Vehicle Expenses | 351 | 3,686 | 9,465 | | | | |
| Transportation | 1,558 | 16,137 | 42,116 | | | | |
| Automotive Repair & Maintenance | 1,913 | 20,495 | 54,410 | | | | |
| Total Health Care | \$2,879 | \$30,919 | \$80,166 | | | | |
| Medical Services | 1,590 | 17,063 | 44,215 | | | | |
| Prescription Drugs | 953 | 10,252 | 26,544 | | | | |
| Medical Supplies | 336 | 3,603 | 9,407 | | | | |
| Total Education/Day Care | \$4,030 | \$42,143 | \$109,592 | | | | |
| Education | 2,653 | 28,001 | 72,867 | | | | |
| Fees & Admissions | 1,377 | 14,142 | 36,725 | | | | |