

**HWY 67 INDUSTRIAL PARK**

# OFFERING MEMORANDUM

9444 Mission Park Place & 10996 Woodside Avenue, Santee, CA 92071



**PRICE REDUCTION!!!**

**TWO INDUSTRIAL BUILDINGS TOTALLING 17,276 SF - FOR SALE**



REPRESENTED BY

Rocket Glass, CCIM

DRE #01787282

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## OFFERING SUMMARY

Rocket Realty is pleased to offer for sale 9444 Mission Park Place & 10996 Woodside Avenue, a unique owner-user opportunity featuring two freestanding buildings with a footprint totaling +17,276 SF, with an additional 2,674 SF of bonus mezzanine, on +57,064 SF of land in Santee's established light industrial zone. Positioned with outstanding visibility from SR-67, the property offers rare exposure to high freeway traffic, making it a strategic site for signage and brand presence. Currently leased to multiple tenants on short-term agreements, the asset provides flexibility to generate immediate rental income while transitioning to full or partial owner occupancy. With its versatile layout, high-visibility location, and proximity to SR-67 and 1-8, this property stands out as an exceptional long-term hold in one of East County San Diego's most active commercial corridors.

Offering Price: ~~\$5,750,000~~ \$5,500,000

- Price Reduction!!!!

Address: 9444 Mission Park Pl. & 10996 Woodside Ave.

Net Rentable Area: 17,276 SF + (2,674 SF Bonus Mezzanine)

Percentage Occupied :100% Occupied on Short-Term Leases

Land: 1.31 Total Acres

Parcel: Adjacent to Santee Drive-In Proposed Redevelopment

Parking Spaces: 31 Spaces (Additional Large Fenced Yard)

Zoning: Light Industrial (IL)

Utilities: Gas Available - Approx. 1,400 Amps of Total Power



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## INVESTMENT HIGHLIGHTS

- Two-Building Flex Property with a footprint totaling  $\pm 17,276$  SF, and additional  $\pm 2,674$  of bonus mezzanine, on a total of  $\pm 57,064$  SF of land
- Short-term leases in-place, allowing for immediate income with flexibility to occupy as an owner-user
- The buildings are gas served and have high (1,400 amps) power
- Highly visible location from SR-67 freeway and Woodside Avenue
- Extremely limited supply of owner-user industrial buildings in East County
- Extremely flexible Light Industrial (IL) Zoning
- Ample on-site parking and large gated yard area
- Recent capital improvements including new roofing
- Well-situated in East County San Diego with excellent access to SR-67, I-8, and regional commercial hubs
- Two Separate Legal Parcels



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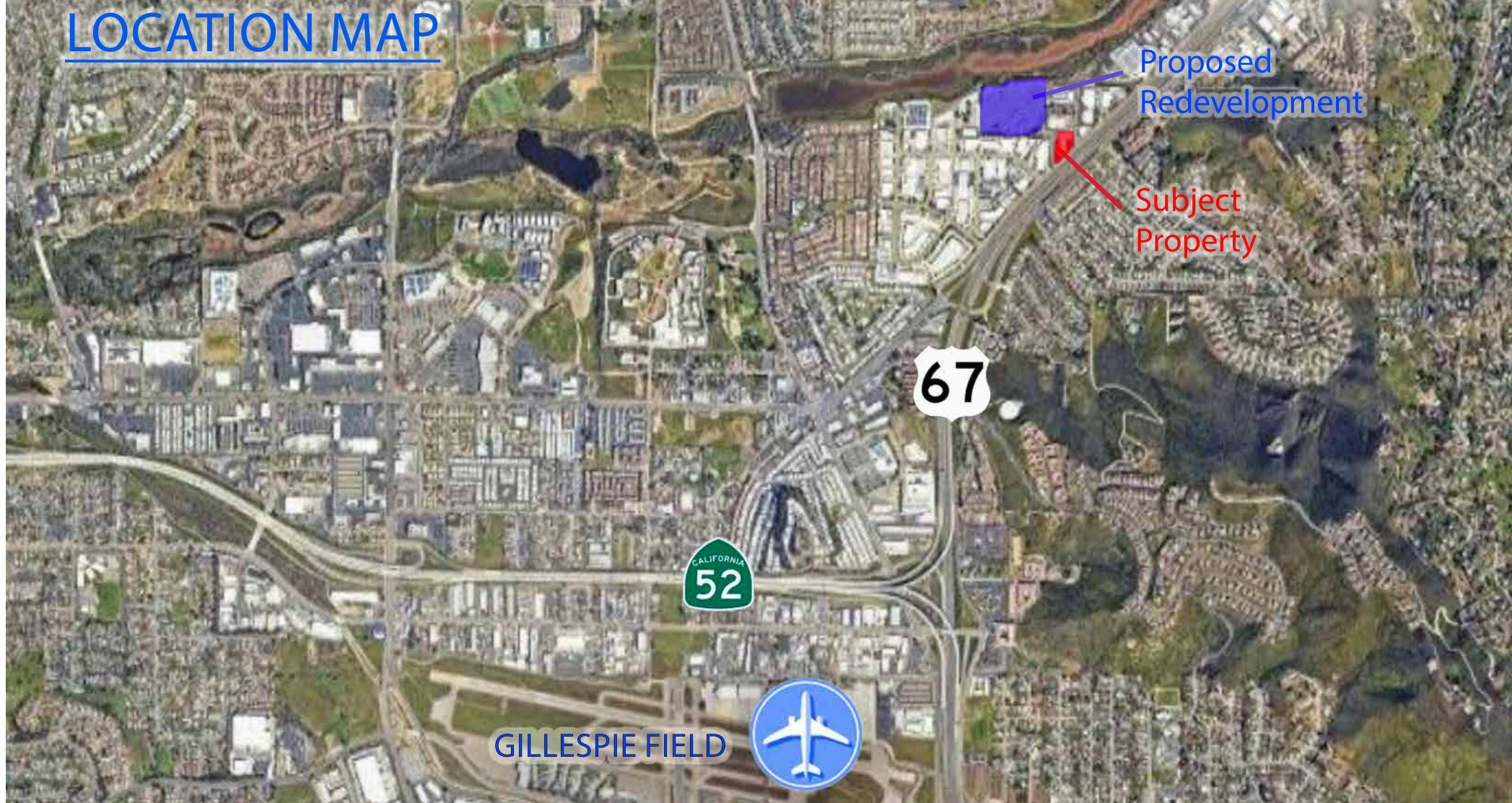
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## LOCATION MAP



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## PROPERTY PHOTOS



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## MARKET OVERVIEW

### HISTORY

Santee is a city in the eastern region of San Diego County, bordered by El Cajon to the south, Lakeside to the east, and San Diego's Mission Trails Regional Park to the west. Originally part of the Mission San Diego de Alcalá lands in the 1700s, the area remained largely agricultural and rural through the early 20th century. Named after Milton Santee, a developer and surveyor in the late 1800s, the city experienced moderate post-war growth and officially incorporated in 1980.

Since then, Santee has transitioned into a dynamic suburban community with a strong mix of residential neighborhoods, commercial development, and light industrial activity. The extension of State Route 52 in the early 2000s significantly enhanced access to the central and coastal areas of San Diego, encouraging further commercial and industrial investment. Today, Santee continues to evolve with thoughtful planning, including walkable mixed-use centers and strategic zoning that supports business growth.

### CURRENT MARKET

Santee's industrial market remains one of the most supply-constrained in East County, with few quality buildings available for sale and steadily increasing demand from both owner-users and tenants. The city benefits from direct access to SR-52, SR-67, and I-8, providing logistical convenience for service-based operations, contractors, and distributors. The community's balanced land use and light industrial zoning create a favorable environment for long-term business operations and real estate ownership.

Santee's growing population, strong median household income, and proximity to major employment centers like Kearny Mesa and Mission Valley continue to support business expansion. Industrial vacancy rates in the broader East County area remain low, while rising rental rates and limited construction activity further drive interest in for-sale assets. With its strategic location, business-friendly policies, and stable ownership environment, Santee offers a compelling long-term position for investors and owner-users alike.



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## MARKET OVERVIEW

### **SAN DIEGO COUNTY OVERVIEW**

Spanning over 4,200 square miles and home to more than 3.3 million people, San Diego County ranks as the fifth largest county in the nation. From its coastal cities to its inland valleys and mountain towns, the region offers a unique blend of landscapes, lifestyles, and communities. With its Mediterranean climate, abundant outdoor recreation, and strong sense of place, San Diego continues to appeal to both individuals and businesses seeking stability, quality of life, and opportunity. The county includes 18 incorporated cities and a range of neighborhoods that support a diverse and growing population.

The county's strategic location along the U.S.–Mexico border provides powerful access to international markets, supported by robust infrastructure including major ports, freight and passenger rail, and San Diego International Airport. San Diego is also one of the only metropolitan areas in the country with all four major branches of the U.S. military—Navy, Marine Corps, Air Force, and Coast Guard—creating a strong foundation for the local economy and contributing to a highly skilled, tech-savvy workforce. Anchored by key industries such as defense, technology, life sciences, clean energy, and advanced manufacturing, San Diego continues to attract business investment, supported by its talent pool, infrastructure, and exceptional quality of life.

The region is also known for its world-class research institutions, including the University of California, San Diego (UCSD), San Diego State University (SDSU), and a robust network of private research organizations and healthcare institutions. These institutions have made San Diego a leader in biotech, telecommunications, and scientific innovation. Major employers such as Qualcomm, Illumina, and General Atomics continue to expand their regional footprint, driving employment growth and economic activity.

San Diego's transportation network further enhances its competitiveness, with access to an extensive freeway system, a growing light rail and commuter rail network, and two major ports that support both military and commercial operations. The region also benefits from a strong tourism economy, drawing millions of visitors each year to its beaches, cultural attractions, and historic landmarks, which contribute to a dynamic local service sector.

With a highly educated workforce, a reputation for innovation, and a balanced economy less dependent on any single sector, San Diego County continues to distinguish itself as one of the most attractive and resilient metropolitan areas in the country for business, investment, and long-term growth.



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## 9444 MISSION PARK PLACE - FLOOR PLAN



\* All suites can be combined as needed

\*All dimensions are approximate. Buyer to verify.



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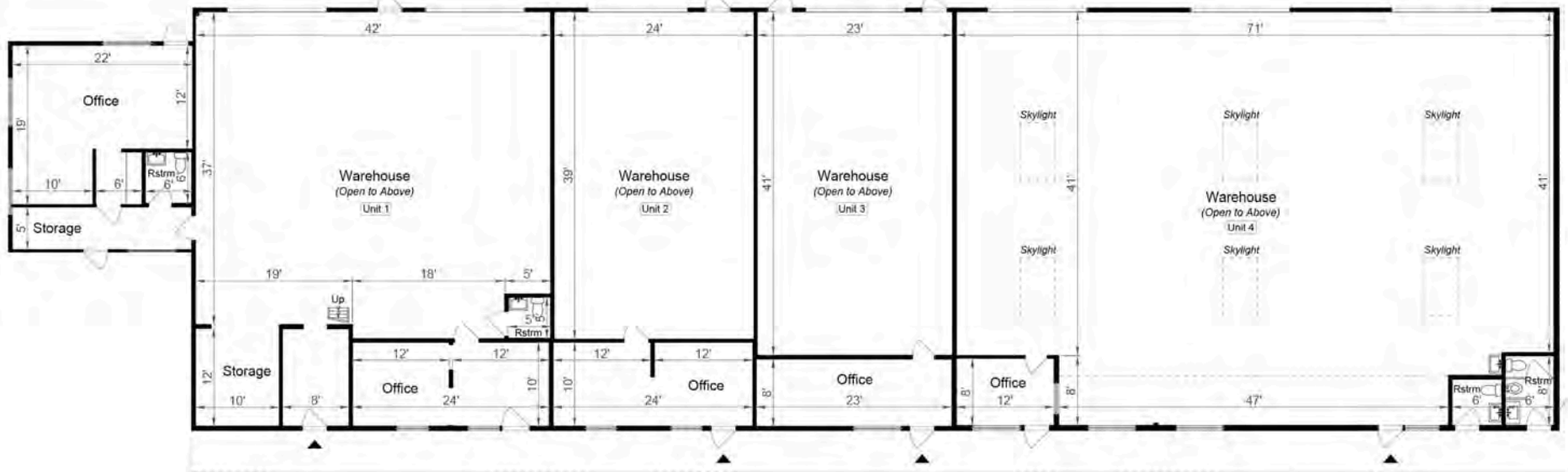
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## 10966 N. WOODSIDE AVE, - FLOOR PLAN

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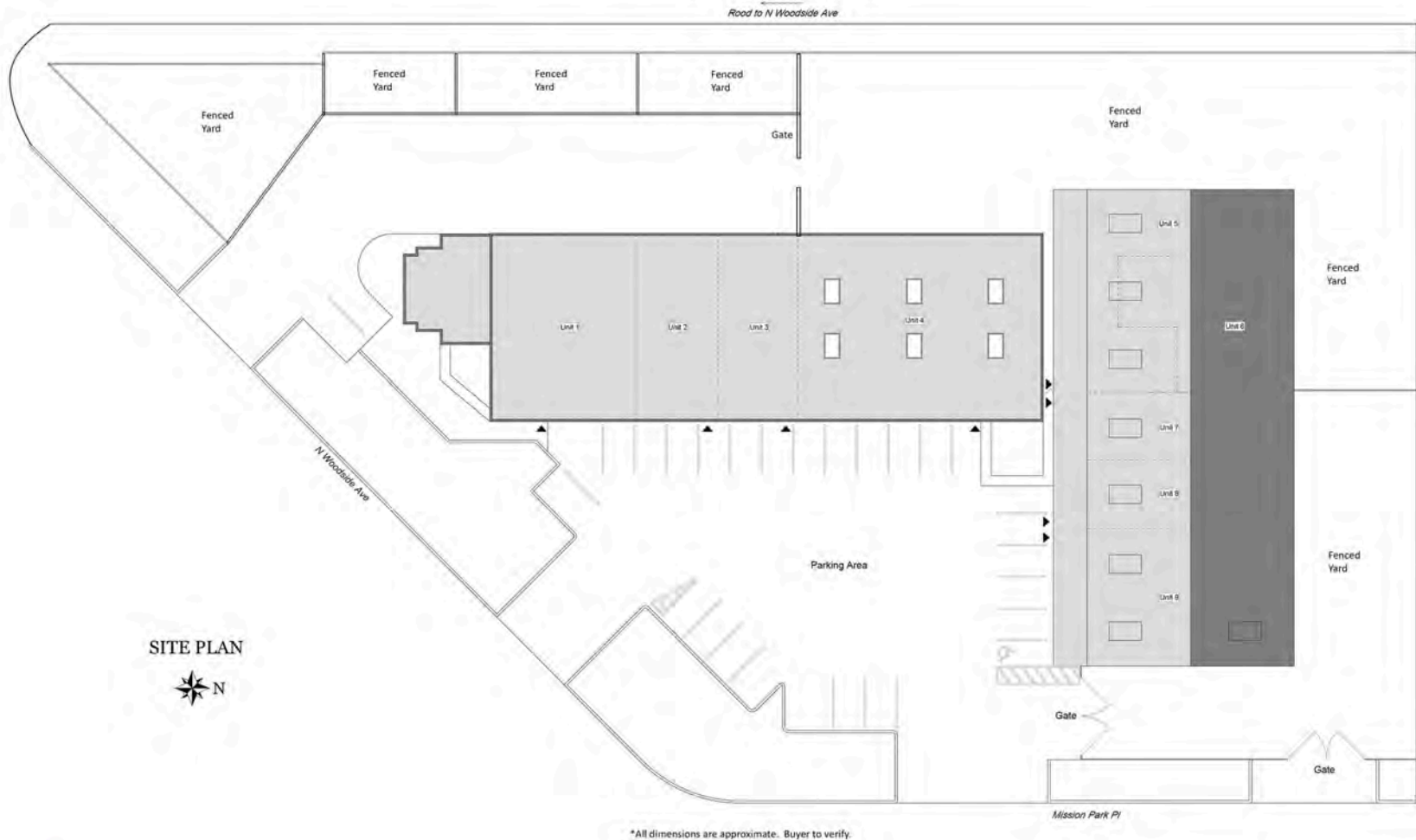
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## SITE PLAN



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## SALES COMPARABLES

Subject Property: 9444 Mission Park Pl. & 10996 Woodside Ave.



Sales Price: \$5,500,000

Square Feet: 17,276 + (2,674 Bonus Mezz.)

Price Per SF: \$318.36

Price Per SF w/ Mezz: \$275.69

9248 Olive Dr., Spring Valley, CA 91977



Sale Price: \$3,200,000

Square Feet: 7,500 SF

Price Per SF: \$426.67

Date Sold: 03-11-2025

Building Class: Class C

Submarket: East County

Conditions: Owner-User

8630 Argent St., Santee, CA 92071



Sale Price: \$4,000,000

Square Feet: 11,000 SF

Price Per SF: \$363.64

Date Sold: 09-05-2024

Building Class: Class B

Submarket: East County

Conditions: Owner-User

132-144 S. Orange Ave., El Cajon, CA 92020



Sale Price: \$1,750,000

Square Feet: 5,280 SF

Price Per SF: \$331.44

Date Sold: 11-24-2024

Building Class: Class C

Submarket: East County

Conditions: Owner-User

9323 Stevens Rd., Santee, CA 92071



Sale Price: \$4,700,000

Square Feet: 13,633 SF

Price Per SF: \$344.75

Date Sold: 05-02-2024

Building Class: Class B

Submarket: East County

Conditions: Owner-User



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