

IREA

Chris Thompson

Senior Partner (818) 574-5102 chris@irea.com 01205918

David Leibowitz

Partner (818) 574-5132 dleibowitz@irea.com 01912487 **\$12,060,000 | 4.25% CAP**ABSOLUTE NNN LEASE





Current Rent is Below Market at \$1.75/SF Adjusts to Fair Market Value in All Ten, 5-Year Options



Top Performing Store Ranks among the Top 6% of CVS stores across the U.S.*

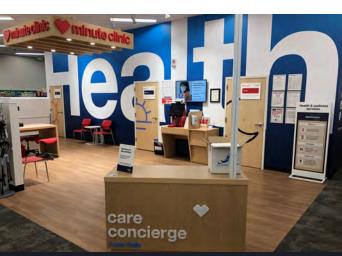


Prime Orange **County Location**



High Avg Household Income 1 Mile - \$179,023











CVS pharmacy®

IREA

FFICE

16501 Ventura Blvd. Suite 448 Encino, CA 91436 Phone: 818.386.6888 **www.irea.com**

FINANCIAL INDICATORS:

Purchase Price: \$12,060,000

Down Payment: New Financing Available

CAP Rate: 4.25%

| ANNUAL RENT: | | | | Cap Rate |
|---------------------|------------------|----|------------------|----------|
| \$512,571 | November 9, 2006 | to | January 31, 2032 | 4.25% |
| FMV | February 1, 2032 | to | January 31, 2037 | FMV |
| FMV | February 1, 2037 | to | January 31, 2042 | FMV |
| FMV | February 1, 2042 | to | January 31, 2047 | FMV |
| FMV | February 1, 2047 | to | January 31, 2052 | FMV |
| FMV | February 1, 2052 | to | January 31, 2057 | FMV |
| FMV | February 1, 2057 | to | January 31, 2062 | FMV |
| FMV | February 1, 2062 | to | January 31, 2067 | FMV |
| FMV | February 1, 2067 | to | January 31, 2072 | FMV |
| FMV | February 1, 2072 | to | January 31, 2077 | FMV |
| FMV | February 1, 2077 | to | January 31, 2082 | FMV |

PROPERTY ABSTRACT:

Lease Period: 25 Years

Lease Begin: November 9, 2006

Lease Expire: January 31, 2032

Approx. Lot Size: 2.71 Acres

Net Square Feet: 24,318

Year Built: 1975/2023 Remodel

FINANCING:

Property to be delivered free of debt

FIRST RIGHT OF REFUSAL:

During the options only

OPTIONS

Ten, 5-YR Options at Fair Market Value Typically this type of CVS lease structure has a number of fixed rent option periods. The subject lease has none. **ALL OPTIONS AT FAIR MARKET VALUE.**

Highlights

This absolute NNN corporately guaranteed lease has approximately 6 years remaining on the primary term. There are ten, 5-year renewal options, all at Fair Market Value, providing the probability of significant upside, and inflation protection in the future. This 24-hour store has a larger footprint than a typical CVS that includes a full beer and wine section. The store sits on a large, 2.71 acre parcel and is in a prime, upscale Orange County, CA city. Seller will provide a dollar for dollar credit for the free Rent Holiday. **Placer.ai puts this CVS in the Top 6% of all CVS stores in the country.**

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THE PROPERTY

| LOCATION | 25272 Marguerite Pkwy | |
|-------------|------------------------|--|
| | Mission Viejo, CA92692 | |
| RENTABLE SF | 24,318 SF | |
| LOT SIZE | 2.71 Acres | |
| YEAR BUILT | 1975 Built | |

2006 Renovation, 2023 Remodel



LOCATION





MISSION VIEJO, CALIFORNIA

Mission Viejo is among the 50 best places to live in the United States, according to Money Magazine. From superb suburbs to quaint small towns, Money Magazine's 35th annual Best Places to Live 2021 list highlights the places where job growth is rising, home prices are affordable, and the quality of life shines. Mission Viejo is the only Southern California city to make this rating of cities with populations from 25,000 to 500,000. The honor complements the City's continual safe-city ranking and highlight's what a great place Mission Viejo is to live, work and play.

Mission Viejo is an affluent city located in southern Orange County, California in the Saddleback Valley. It is is consistently recognized as the safest city in California and as one of the safest in the nation compared to cities of similar size.

For business owners and professionals, Mission Viejo scores exceptionally high in the accessibility department. A total of five freeway exits connect this intelligently planned community with the rest of the world.

Receiving recognition from the National Arbor Day Foundation, the city is known for its picturesque tree-lined neighborhoods. Mission Viejo was named the safest city in the United States by the Morgan Quitno crime statistic survey. It has also ranked safest in California and third in the nation by CQ Press.

Household incomes exceed \$179,000 within a one mile radius









MISSION VIEJO, CALIFORNIA

LOCATION & TRAFFIC

LOCATION & TRAFFIC | 8



pharmacy

| | Distance nom Cv3 |
|-----------------------|------------------|
| TRADER JOE'S | .2 miles |
| TARGET | 2 miles |
| O'NEILL REGIONAL PARK | 10.4 miles |
| JOHN WAYNE AIRPORT | 14.1 miles |



TENANT PROFILE



CVS/Phamacy is the largest retail pharmacy in the U.S. CVS Health Corporation (parent company) is a publicly traded company on the New York Stock Exchange and has been in business for more than 50 years with approximately 9,600 retail pharmacies/CVS Minute Clinics and more than 1,100 walk-in health care clinics. CVS Health's assets include CVS Pharmacy, CVS Caremark, CVS Specialty, and the retail clinic MinuteClinic.

CVS has annual retail sales per square foot totaling more than \$840, compared to the sector average of \$680 for its publicly traded peers. CVS also now boasts a higher credit rating than Walgreens (Moody's and S&P BBB+) and is considered investment grade.

In 2017, CVS Health ranked seventh on the Fortune 500 and 18th on the Fortune Global 500 list with \$177B in annual revenue. In December 2017, CVS Health agreed to acquire Aetna Inc. for \$69 billion.

aetna

| ТҮРЕ | Public Stock Symbol CVS (NYSE) |
|---------------------|-----------------------------------|
| REVENUE | \$177.52 BILLION |
| OPERATING INCOME | \$9.695 BILLION |
| NET INCOME | \$5.317 BILLION |
| TOTAL ASSETS | \$94.46 BILLION |
| NUMBER OF EMPLOYEES | 158,000 |



DEMOGRAPHIC HIGHLIGHTS





DEMOGRAPHICS - 1 MILE RADIUS

DEMOGRAPHICS & INCOME (1-MILE RADIUS)

| Summary | Cei | nsus 2010 | | 2021 | | 2026 |
|-------------------------------|--------|-----------|-----------|---------|-----------|----------|
| Population | | 17,457 | | 17,491 | | 17,549 |
| Households | | 5,850 | | 5,804 | | 5,811 |
| Families | | 4,883 | | 4,860 | | 4,870 |
| Average Household Size | | 2.96 | | 2.99 | | 3.00 |
| Owner Occupied Housing Units | | 5,150 | | 5,022 | | 5,033 |
| Renter Occupied Housing Units | | 700 | | 783 | | 778 |
| Median Age | | 43.0 | | 45.5 | | 45.5 |
| Trends: 2021-2026 Annual Rate | | Area | | State | | National |
| Population | | 0.07% | | 0.52% | | 0.71% |
| Households | | 0.02% | | 0.50% | | 0.71% |
| Families | | 0.04% | | 0.49% | | 0.64% |
| Owner HHs | | 0.04% | | 0.51% | | 0.91% |
| Median Household Income | | 1.39% | | 2.52% | | 2.41% |
| | | | | 2021 | | 2026 |
| Households by Income | | | Number | Percent | Number | Percent |
| <\$15,000 | | | 169 | 2.9% | 131 | 2.3% |
| \$15,000 - \$24,999 | | | 90 | 1.6% | 64 | 1.1% |
| \$25,000 - \$34,999 | | | 135 | 2.3% | 104 | 1.8% |
| \$35,000 - \$49,999 | | | 196 | 3.4% | 150 | 2.6% |
| \$50,000 - \$74,999 | | | 503 | 8.7% | 419 | 7.2% |
| \$75,000 - \$99,999 | | | 500 | 8.6% | 464 | 8.0% |
| \$100,000 - \$149,999 | | | 1,353 | 23.3% | 1,335 | 23.0% |
| \$150,000 - \$199,999 | | | 1,003 | 17.3% | 1,091 | 18.8% |
| \$200,000+ | | | 1,856 | 32.0% | 2,051 | 35.3% |
| Median Household Income | | | \$147,648 | | \$158,166 | |
| Average Household Income | | | \$179,023 | | \$197,506 | |
| Per Capita Income | | | \$58,898 | | \$64,797 | |
| | Cer | nsus 2010 | | 2021 | | 2026 |
| Population by Age | Number | Percent | Number | Percent | Number | Percent |
| 0 - 4 | 757 | 4.3% | 695 | 4.0% | 716 | 4.1% |
| 5 - 9 | 1,061 | 6.1% | 837 | 4.8% | 821 | 4.7% |
| 10 - 14 | 1,430 | 8.2% | 1,068 | 6.1% | 940 | 5.4% |
| 15 - 19 | 1,513 | 8.7% | 1,081 | 6.2% | 932 | 5.3% |
| 20 - 24 | 915 | 5.2% | 857 | 4.9% | 656 | 3.7% |
| 25 - 34 | 1,324 | 7.6% | 2,270 | 13.0% | 1,985 | 11.3% |
| 35 - 44 | 2,285 | 13.1% | 1,842 | 10.5% | 2,623 | 14.9% |
| 45 - 54 | 3,622 | 20.7% | 2,412 | 13.8% | 1,981 | 11.3% |
| 55 - 64 | 2,460 | 14.1% | 3,050 | 17.4% | 2,788 | 15.9% |
| 65 - 74 | 1,287 | 7.4% | 2,137 | 12.2% | 2,466 | 14.1% |
| 75 - 84 | 565 | 3.2% | 930 | 5.3% | 1,251 | 7.1% |
| 85+ | 238 | 1.4% | 313 | 1.8% | 389 | 2.2% |

THE NUMBERS

1-MILE RADIUS FROM PROPERTY

Total Population

| 2010 | 17,457 |
|-------|--------|
| 2021 | 17,491 |
| 2026* | 17,549 |

Total Households

| 2010 | 5,850 |
|-------|-------|
| 2021 | 5,804 |
| 2026* | 5,811 |

Average Household Income

| 2020 | \$179,023 |
|-------|-----------|
| 2026* | \$197,506 |

Renter Occupied Housing Units

| 2010 | 700 |
|-------|-----|
| 2021 | 783 |
| 2026* | 778 |



DEMOGRAPHICS - 3 MILE RADIUS

DEMOGRAPHICS & INCOME (3-MILE RADIUS)

| Summary | Cei | nsus 2010 | | 2021 | | 202 |
|-------------------------------|--------|-----------|-----------|---------|-----------|---------|
| Population | | 128,498 | | 132,315 | | 133,94 |
| Households | | 44,724 | | 45,483 | | 45,89 |
| Families | | 33,343 | | 34,134 | | 34,49 |
| Average Household Size | | 2.84 | | 2.87 | | 2.8 |
| Owner Occupied Housing Units | | 34,126 | | 33,368 | | 33,47 |
| Renter Occupied Housing Units | | 10,598 | | 12,115 | | 12,42 |
| Median Age | | 40.7 | | 42.6 | | 43. |
| Trends: 2021-2026 Annual Rate | | Area | | State | | Nationa |
| Population | | 0.25% | | 0.52% | | 0.719 |
| Households | | 0.18% | | 0.50% | | 0.719 |
| Families | | 0.21% | | 0.49% | | 0.649 |
| Owner HHs | | 0.06% | | 0.51% | | 0.919 |
| Median Household Income | | 2.29% | | 2.52% | | 2.419 |
| | | | | 2021 | | 202 |
| Households by Income | | | Number | Percent | Number | Percer |
| <\$15,000 | | | 2,176 | 4.8% | 1,768 | 3.99 |
| \$15,000 - \$24,999 | | | 1,578 | 3.5% | 1,201 | 2.60 |
| \$25,000 - \$34,999 | | | 2,030 | 4.5% | 1,650 | 3.60 |
| \$35,000 - \$49,999 | | | 2,990 | 6.6% | 2,581 | 5.69 |
| \$50,000 - \$74,999 | | | 5,009 | 11.0% | 4,423 | 9.69 |
| \$75,000 - \$99,999 | | | 4,372 | 9.6% | 4,027 | 8.8 |
| \$100,000 - \$149,999 | | | 9,397 | 20.7% | 9,690 | 21.10 |
| \$150,000 - \$199,999 | | | 6,772 | 14.9% | 7,796 | 17.0 |
| \$200,000+ | | | 11,159 | 24.5% | 12,761 | 27.89 |
| | | | 1440.000 | | 1400 500 | |
| Median Household Income | | | \$119,337 | | \$133,632 | |
| Average Household Income | | | \$155,137 | | \$174,509 | |
| Per Capita Income | _ | | \$53,314 | | \$59,765 | |
| | | nsus 2010 | | 2021 | | 202 |
| Population by Age | Number | Percent | Number | Percent | Number | Percei |
| 0 - 4 5 - 9 | 7,139 | 5.6% | 6,559 | 5.0% | 6,752 | 5.0 |
| | 8,498 | 6.6% | 7,585 | 5.7% | 7,373 | 5.5 |
| 10 - 14 | 9,479 | 7.4% | 8,318 | 6.3% | 7,769 | 5.89 |
| 15 - 19 | 9,575 | 7.5% | 7,655 | 5.8% | 7,190 | 5.4 |
| 20 - 24 | 6,852 | 5.3% | 6,348 | 4.8% | 5,507 | 4.1 |
| 25 - 34 | 13,066 | 10.2% | 16,767 | 12.7% | 15,959 | 11.9 |
| 35 - 44 | 18,385 | 14.3% | 16,650 | 12.6% | 19,727 | 14.79 |
| 45 - 54 | 21,464 | 16.7% | 17,290 | 13.1% | 15,862 | 11.89 |
| 55 - 64 | 15,951 | 12.4% | 19,235 | 14.5% | 17,995 | 13.49 |
| 65 - 74 | 9,280 | 7.2% | 14,502 | 11.0% | 15,909 | 11.99 |
| 75 - 84 | 5,392 | 4.2% | 7,504 | 5.7% | 9,624 | 7.20 |
| 85+ | 3,414 | 2.7% | 3,899 | 2.9% | 4,282 | 3.29 |

THE NUMBERS

3-MILE RADIUS FROM PROPERTY

Total Population

| 2010 | 128,498 |
|-------|---------|
| 2021 | 132,315 |
| 2026* | 133,949 |

Total Households

| 2010 | 44,724 |
|-------|--------|
| 2021 | 45,483 |
| 2026* | 45,897 |

Average Household Income

| 2020 | \$155,137 |
|-------|-----------|
| 2026* | \$174,509 |

Renter Occupied Housing Units

| 2010 | 10,598 |
|-------|--------|
| 2021 | 12,115 |
| 2026* | 12,421 |



DEMOGRAPHICS - 5 MILE RADIUS

DEMOGRAPHICS & INCOME (5-MILE RADIUS)

| Summary | Cei | nsus 2010 | | 2021 | | 2026 |
|-------------------------------|--------|-----------|-----------|---------|-----------|----------|
| Population | | 331,333 | | 347,073 | | 352,887 |
| Households | | 120,924 | | 125,819 | | 127,616 |
| Families | | 85,908 | | 89,623 | | 90,989 |
| Average Household Size | | 2.72 | | 2.74 | | 2.75 |
| Owner Occupied Housing Units | | 87,392 | | 87,973 | | 89,117 |
| Renter Occupied Housing Units | | 33,532 | | 37,846 | | 38,499 |
| Median Age | | 39.6 | | 41.4 | | 41.9 |
| Trends: 2021-2026 Annual Rate | | Area | | State | | National |
| Population | | 0.33% | | 0.52% | | 0.71% |
| Households | | 0.28% | | 0.50% | | 0.71% |
| Families | | 0.30% | | 0.49% | | 0.64% |
| Owner HHs | | 0.26% | | 0.51% | | 0.91% |
| Median Household Income | | 2.09% | | 2.52% | | 2.41% |
| | | | | 2021 | | 2026 |
| Households by Income | | | Number | Percent | Number | Percent |
| <\$15,000 | | | 6,788 | 5.4% | 5,694 | 4.5% |
| \$15,000 - \$24,999 | | | 4,785 | 3.8% | 3,851 | 3.0% |
| \$25,000 - \$34,999 | | | 5,470 | 4.3% | 4,535 | 3.6% |
| \$35,000 - \$49,999 | | | 8,232 | 6.5% | 6,839 | 5.4% |
| \$50,000 - \$74,999 | | | 14,608 | 11.6% | 13,097 | 10.3% |
| \$75,000 - \$99,999 | | | 13,163 | 10.5% | 12,671 | 9.9% |
| \$100,000 - \$149,999 | | | 25,983 | 20.7% | 27,035 | 21.2% |
| \$150,000 - \$199,999 | | | 18,491 | 14.7% | 21,134 | 16.6% |
| \$200,000+ | | | 28,298 | 22.5% | 32,759 | 25.7% |
| Median Household Income | | | \$114,305 | | \$126,750 | |
| Average Household Income | | | \$148,147 | | \$166,646 | |
| Per Capita Income | | | \$53,668 | | \$60,196 | |
| rei Capita Income | Col | nsus 2010 | \$33,000 | 2021 | \$00,190 | 2026 |
| Population by Age | Number | Percent | Number | Percent | Number | Percent |
| 0 - 4 | 20,004 | 6.0% | 18,431 | 5.3% | 19,086 | 5.4% |
| 5 - 9 | 22,175 | 6.7% | 20,622 | 5.9% | 20,026 | 5.7% |
| 10 - 14 | 23,743 | 7.2% | 22,319 | 6.4% | 20,571 | 5.8% |
| 15 - 19 | 23,170 | 7.0% | 19,875 | 5.7% | 19,042 | 5.4% |
| 20 - 24 | 17,088 | 5.2% | 16,774 | 4.8% | 14,983 | 4.2% |
| 25 - 34 | 38,107 | 11.5% | 45,194 | 13.0% | 45,818 | 13.0% |
| 35 - 44 | 50,626 | 15.3% | 46,680 | 13.4% | 52,198 | 14.8% |
| 45 - 54 | 50,626 | 16.6% | 46,129 | 13.4% | 42,692 | 12.1% |
| 55 - 64 | 38,607 | 11.7% | 47,803 | 13.8% | 45,166 | 12.1% |
| | | | | | | |
| 65 - 74 | 21,448 | 6.5% | 35,382 | 10.2% | 39,014 | 11.1% |
| 75 - 84 | 13,484 | 4.1% | 18,167 | 5.2% | 23,905 | 6.8% |
| 85+ | 7,916 | 2.4% | 9,696 | 2.8% | 10,386 | 2.9% |

THE NUMBERS

5-MILE RADIUS FROM PROPERTY

Total Population

| Projected Growth Rate | 1.6% |
|-----------------------|---------|
| 2026* | 352,887 |
| 2021 | 347,073 |
| 2010 | 331,333 |
| | |

Total Households

| Projected Growth Rate | 1.4% | |
|-----------------------|---------|--|
| 2026* | 127,616 | |
| 2021 | 125,819 | |
| 2010 | 120,924 | |
| | | |

Average Household Income

| Projected Growth Rate | 11.1% |
|-----------------------|-----------|
| 2026* | \$166,646 |
| 2020 | \$148,147 |

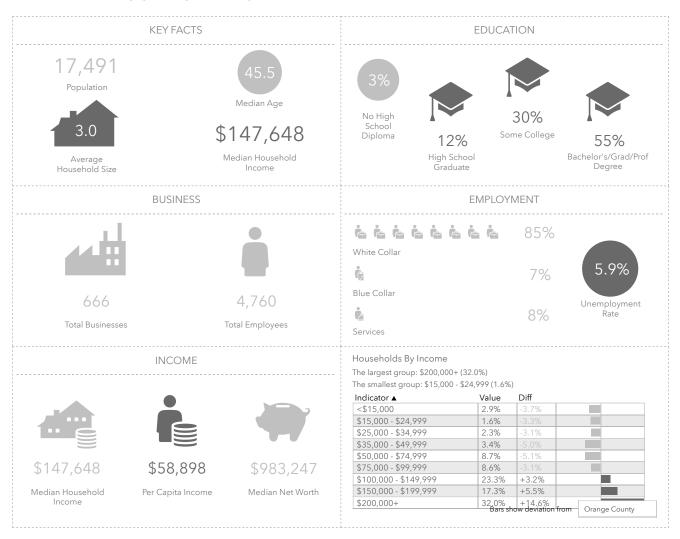
Renter Occupied Housing Units

| 2010 | 33,532 |
|-------|--------|
| 2021 | 37,846 |
| 2026* | 38,499 |

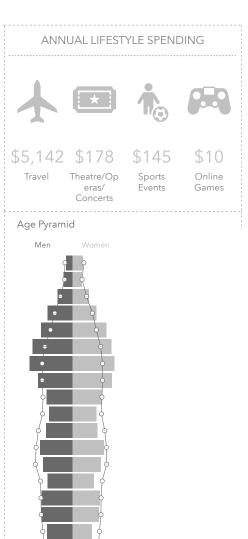


DEMOGRAPHICS

1-MILE RADIUS FROM PROPERTY



Sources: IREA; ESRI Information Services; U.S. Census Bureau of Labor Statistics; Wikipedia.



Dots show comparison

Orange County

10% 4

2



Chris Thompson

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Partner (818) 574-5132 dleibowitz@irea.com 01912487 Top 6% Store (per Placer.ai)
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