

FOR SALE: 100% LEASED ABSOLUTE NNN 73,500 SQ FT MFG FACILITY WITH 50 ACRE CONCRETE & FENCED YARD **602 PERSHING AVE LUFKIN, TX**

JBK RE & BROKERAGE, LLC

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INVESTMENT HIGHLIGHTS

- Tenant: KPS Capital Lufkin Industries
- New 5 yr Term Starting in July 2026
- Absolute NNN Lease
- Below Market Rents w/ Strong Renewal Upside
- Tenant currently making facility upgrades
- 50 acres of fenced concrete for future development
- Rail Spur into the property
- Electronic Gated Ingress/Egress Points
- ***BONUS*** 30,370 sq ft building on site that is not currently leased by the Tenant for potential income.

For Sale – 100% Leased Absolute NNN, New 5YR Term Starting in July 2026, 73,500 sq ft, 50-acre concrete fenced lot, Heavy Power, 34' ft Clear Height, 10 Cranes (3-Ton to 25-Ton Capacity), Oversized Grade Doors, Docks w/ Levelers, Farmed in External Fuel Station, Rail Spur into property, Fabrication Shop, Wood Shop, Offices with Break Room, Restrooms and Conference Room



100% LEASED ABSOLUTE NNN
73,500 SF FACILITY W/ 50-ACRE CONCRETE & FENCED YARD
602 PERSHING AVE LUFKIN, TX





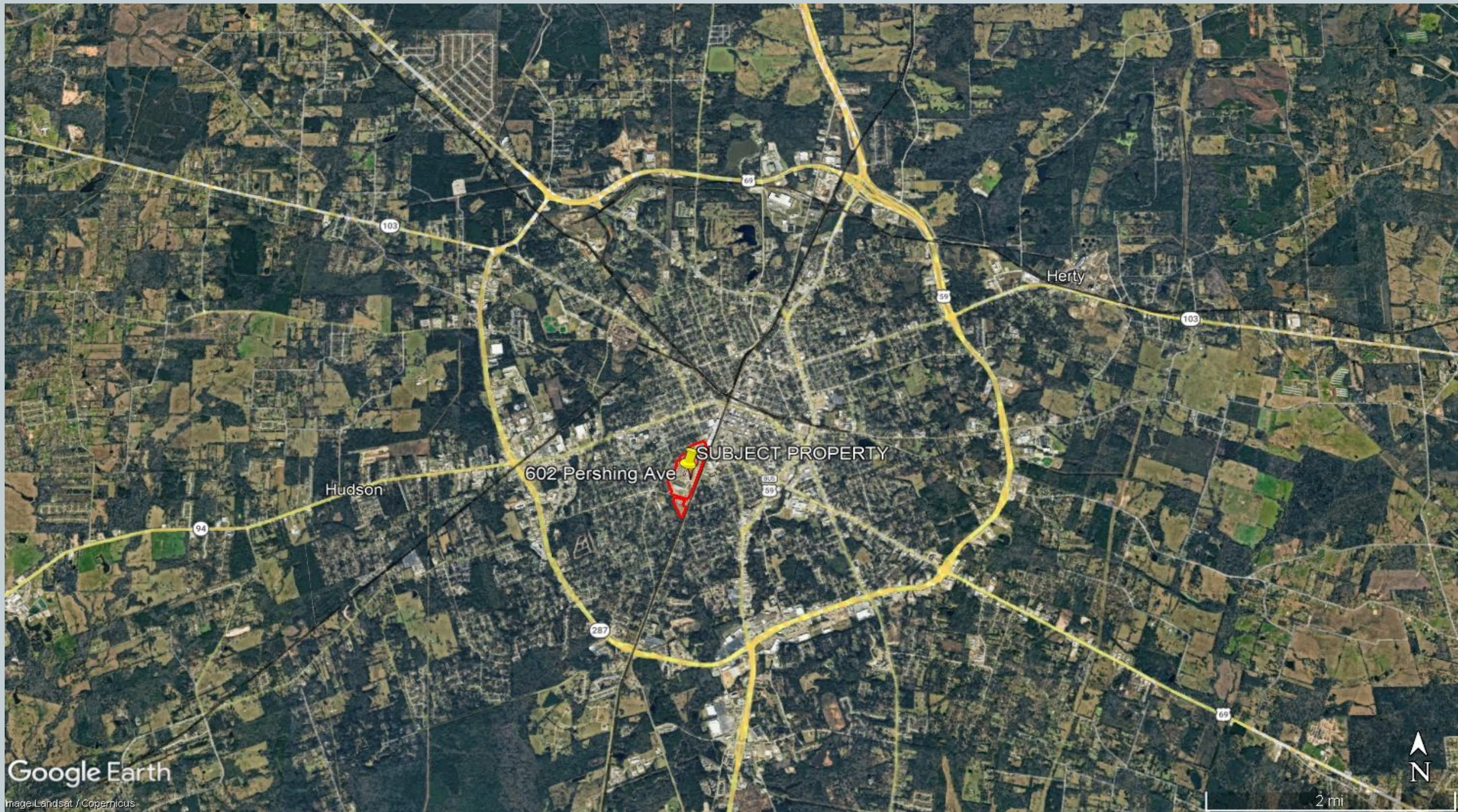












Google Earth

Image Landsat / Copernicus



2 mi

PURCHASE PRICE SUMMARY

Proposed Acquisition | As of April 2026

PURCHASE PRICE	PRICE PER SF	BLENDED CAP RATE
\$4,750,000	\$64.61 psf	6.29%

PRICING BREAKDOWN

METRIC	VALUE
Purchase Price	\$4,750,000.00
Building Size	73,520 SF
Price Per SF	\$64.61 psf
Avg Annual NOI (5-Yr)	\$298,643.21
Blended Cap Rate	6.29%
Gross Rent Multiplier	15.91x
5-Yr Total Rent	\$1,493,216.04
TOTAL ACQUISITION	\$4,750,000.00

RENT-TO-PRICE CONTEXT

YEAR	ANNUAL RENT	YIELD
Year 1	\$186,000	3.92%
Year 2	\$312,459	6.58%
Year 3	\$321,834	6.78%
Year 4	\$331,489	6.98%
Year 5	\$341,433	7.19%

SHELL BUILDING — VALUE-ADD UPSIDE

SHELL BUILDING METRIC	VALUE
Shell Building Size	30,000 SF
Est. Renovated Lease Rate	\$4.00 psf +NNN
Est. Additional Annual NOI	\$120,000
Pro Forma Total NOI	\$418,643.21
Pro Forma Cap Rate	8.81%

UPSIDE SUMMARY

Value-Add Opportunity

The property includes an additional 30,000 SF shell building with renovation potential. Upon lease-up at an estimated \$4.00 psf +NNN, this space would generate approximately \$120,000 in additional annual NOI, lifting the pro forma cap rate to 8.81% on the \$4,750,000 purchase price.

* Blended cap rate based on simple average of Years 1–5 NOI. Pro forma cap rate assumes shell building fully renovated and leased at \$4.00 psf +NNN; renovation costs not reflected. Year 1 reflects below-market introductory rate. All figures in USD. GLA: 73,520 SF + 30,000 SF shell.



Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-03-2025



TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

WRITTEN AGREEMENTS ARE REQUIRED IN CERTAIN SITUATIONS: A license holder who performs brokerage activity for a prospective buyer of residential property must enter into a written agreement with the buyer before showing any residential property to the buyer or if no residential property will be shown, before presenting an offer on behalf of the buyer. This written agreement must contain specific information required by Texas law. For more information on these requirements, see section 1101.563 of the Texas Occupations Code. Even if a written agreement is not required, to avoid disputes, all agreements between you and a broker should be in writing and clearly establish: (i) the broker's duties and responsibilities to you and your obligations under the agreement; and (ii) the amount or rate of compensation the broker will receive and how this amount is determined.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent by the buyer or buyer's agent. **An owner's agent fees are not set by law and are fully negotiable.**

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. **A buyer/tenant's agent fees are not set by law and are fully negotiable.**

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

A LICENSE HOLDER CAN SHOW PROPERTY TO A BUYER/TENANT WITHOUT REPRESENTING THE BUYER/TENANT IF:

- The broker has not agreed with the buyer/tenant, either orally or in writing, to represent the buyer/tenant;
- The broker is not otherwise acting as the buyer/tenant's agent at the time of showing the property;
- The broker does not provide the buyer/tenant opinions or advice regarding the property or real estate transactions generally; and

• The broker does not perform any other act of real estate brokerage for the buyer/tenant. Before showing a residential property to an unrepresented prospective buyer, a license holder must enter into a written agreement that contains the information required by section 1101.563 of the Texas Occupations Code. The agreement may not be exclusive and must be limited to no more than 14 days.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Buyer/Tenant/Seller/Landlord Initials

Date