



# **GERBER COLLISION & GLASS**

1580 S CLACK ST, ABILENE, TX 79605

#### **CONFIDENTIALITY & DISCLAIMER**

The material contained in this Investment Offering Brochure is furnished solely for the purpose of considering the Purchase of this Property and is not to be used for any other purpose. This information should not, under any circumstances, be disclosed to any third party without the written consent of Graystone Capital Advisors, Inc. ("GCA"), or Owner, or used for any purpose whatsoever other than to evaluate the possible Purchase of the Property. The Memorandum contains select information that pertains to the Property and the Owner, does not purport to be all-inclusive or contain all or part of the information which prospective investor may require to evaluate a Purchase of the Property. The information contained in this Memorandum has been obtained from sources believed to be reliable but has not been verified for accuracy, completeness, or fitness for any purpose. All information is presented "as is" without representation or warranty of any kind. Such information includes estimates based on forward-looking assumptions related to the general economy, market conditions, competition and other factors which are subject to uncertainty and may not represent the current or future performance of the Property. GCA and the Owner disclaim any, and all liability for representations or warranties expressed or implied, contained in or omitted from this Memorandum or any other written or oral communication transmitted or made available to the recipient. The recipient shall be entitled to rely solely on those representations and warranties that may be made to it in any final, fully executed and delivered Real Estate Purchase Agreement between it and Owner.

The information contained herein is subject to change without notice, and the recipient of these materials shall not look to Owner or GCA nor any of their officers, employees, representatives, independent contractors or affiliates, for the accuracy or completeness thereof. Recipients of this Memorandum and are advised and encouraged to conduct their own comprehensive review and analysis of the Property.

#### NON-ENDORSEMENT NOTICE

GCA is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of GCA, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of GCA, and is solely included for the purpose of providing tenant lessee and market information about this listing to prospective customers. ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR GCA AGENT FOR MORE DETAILS.

presented by	
--------------	--

Kurt Hediger Senior Vice President	Julius Swolsky Managing Director	Adam Vranian Vice President	Nick Blanda Senior Associate	Scott Reid Texas Broker of Recor	
kurt@graystoneca.com	julius@graystoneca.com	adam@graystoneca.com	nickolas.blanda@graystoneca.com	scott@parasellinc.com	
P. 949.246.0109	P. 949.942.131	P. 616.856.0432	P. 949.514.7171	P. 888.970.1210	
CA: 01846649	CA: 01808681	AZ: BR706992000	CA: 02149567	TX: 9009637	

### **EXECUTIVE SUMMARY**

Graystone Capital Advisors is pleased to present the opportunity to acquire the fee-simple interest in a single-tenant Gerber Collision & Glass property located in Abilene, TX. This investment offers a stable and secure income stream backed by a corporate guarantee from Gerber Collision, one of the leading auto collision and glass repair companies in North America.

The property is under a long-term Triple Net (NNN) lease, which commenced on December 14, 2018, with a remaining term of approximately 4.75 years. The lease includes 8% rental increases every five years, providing an attractive hedge against inflation. Additionally, the lease offers three five-year renewal options, ensuring long-term income potential.

The property has undergone significant renovation and expansions. An additional 22,005 SQFT of structure was added in phases between 2014 and 2019 with new asphalt and concrete parking installed. Buildings have brand new TPO roof installed in Feb 2024.

Located on South Clack Street, a major commercial corridor in Abilene, the property benefits from excellent visibility and high traffic counts. Abilene serves as a regional hub for West Texas, drawing customers from surrounding smaller communities, thus expanding the potential customer base. Abilene's diverse economy, bolstered by key sectors such as healthcare, education, and the military, ensures a stable economic environment.

This offering represents an excellent opportunity for investors seeking a secure, long-term investment with minimal management responsibilities in a growing market.











#### INVESTMENT HIGHLIGHTS

- Strong Commitment to Site with Rent Increases upon completion of Renovations in Lease
- Corporate Guarantee with Gerber Collision & Glass
- 22,005 SQFT of Building Expansion completed in 3 phases between 2014-2019
- New concrete lot 2014-2019. New Asphalt 2015
- New roof installed Feb 2024 with new 20 year warranty
- Central Hub in West Texas: Abilene is strategically positioned in West Texas, serving as a central hub for surrounding smaller communities.
- Population Growth: Abilene has experienced steady population growth, with a current population of over 125,000 people. This growth trend indicates a thriving community with increasing demand for automotive services.
- Growing Fleet Market: Abilene's robust commercial sector includes many businesses with vehicle fleets, presenting additional opportunities for repeat business and long-term contracts for repair services.
- Dyess Air Force Base: The presence of Dyess Air Force Base, a major employer in the area, contributes significantly to the local economy and provides a stable customer base for businesses.

#### **KEY FINANCIAL DATA**

PRICE	\$5,185,000
CAP RATE	6.25%
LEASE TYPE	NNN
TERM REMAINING	5-YEARS



### **TENANT SUMMARY**

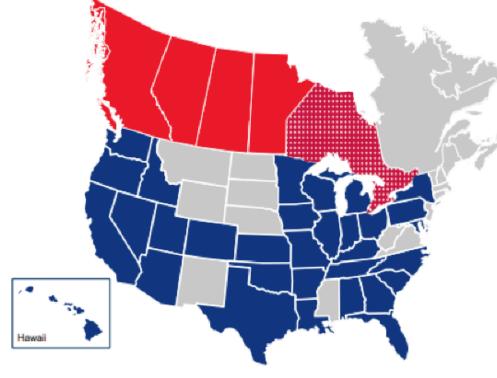


WEBSITE	WWW.GERBERCOLLISION.COM
COMPANY TYPE	AUTO REPAIR
YEAR FOUNDED	1937
NO. OF LOCATIONS	825+
HEADQUARTERED	ELMHURST, ILLINOIS
ANNUAL REVENUE	\$2.5B+
MARKET CAP	%5.15B

Founded in 1937 by Phil Gerber, Gerber Collision & Glass has provided quality auto collision and glass repair service for more than 80 years. What started as a single auto glass and trim shop in Chicago has grown to one of the largest auto collision and glass repair companies in North America. Boyd Group Services Inc. is one of the largest operators of non-franchised collision repair centers in North America in terms of number of locations and sales. The Company currently operates locations in Canada under the trade name Boyd Autobody & Glass and Assured Automotive, as well as in the U.S. under the trade name Gerber Collision & Glass.

The Company is also a major retail auto glass operator in the U.S. under the trade names Gerber Collision & Glass, Glass America, Auto Glass Service, Auto Glass Authority and Autoglassonly.com. In addition, the Company operates a third party administrator, Gerber National Claims Services that offers glass, emergency roadside and first notice of loss services.



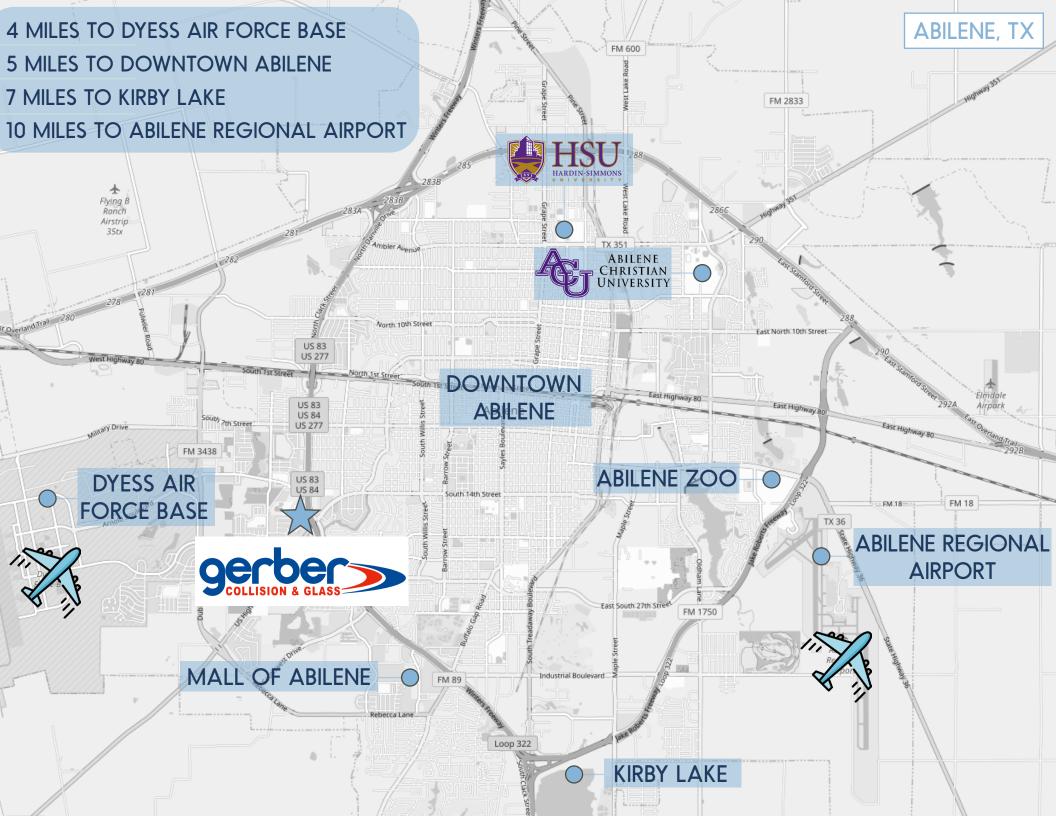








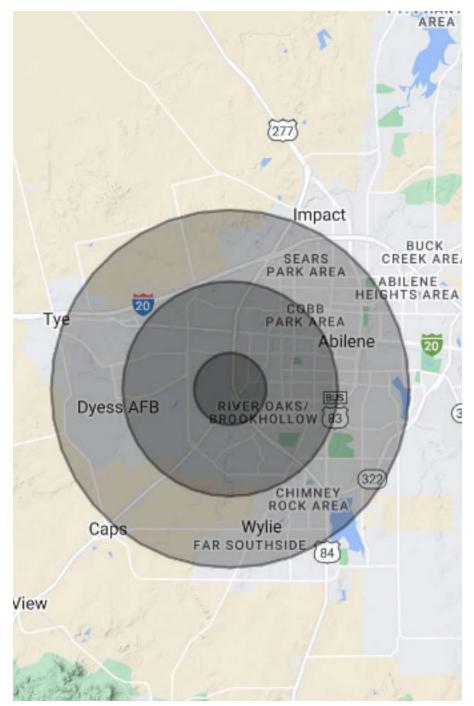






## MARKET OVERVIEW

POPULATION	1 MILE	3 MILES	5 MILES
Total Population	8,774	55,828	97,256
Average Age	34.8	34.7	34.5
Average Age (Male)	34.8	33.4	33.5
Average Age (Female)	34.3	36.8	36.3
HOUSEHOLDS & INCOME	1 MILE	3 MILES	5 MILES
Total Households	4,483	25,098	41,455
# of Persons per HH	2.0	2.2	2.3
Average HH Income	\$61,854	\$58,595	\$59,570
Average House Value	\$100,900	\$95,159	\$109,460
RACE	1 MILE	3 MILES	5 MILES
Total Population - White	6,463	39,679	69,168
Total Population - Black	621	5,826	9,303
Total Population - Asian	100	1,313	2,352
Total Population - Hawaiian	0	2	28
Total Population - American Indian	22	490	824
Total Population - Other	1,270	5,259	10,594



# PROPERTY PRICING

PRICING		ANNUALIZED OPERATI	NG DATA			
PRICE:	\$5,185,000	YEAR	ANNUAL RENT	MONTHLY RENT	PSF	CAP RATE
CAP RATE:	6.25%					
PRICE/SF:	\$172.83	CURRENT - 5/14/2029	\$324,000	\$27,000	\$10.80	6.25%
LEASE OVERVIEW		05/15/2029 - 05/14/2034 (OPTION)	\$349,920	\$29,160	\$11.66	6.75%
TENANT	GERBER COLLISION	05/15/2034 - 05/14/2039 (OPTION)	\$377,913	\$31,493	\$12.60	7.29%
GUARANTOR	CORPORATE	05/15/2039 - 05/14/2044 (OPTION)	\$408,147	\$34,012	\$13.60	7.87%
LEASE TYPE	NNN					
LEASE COMMENCEMENT	12/14/2018	PROPERTY SUMMARY  ADDRESS				
LEASE EXPIRATION	5/14/2029	ADDRESS	1580 SOUTH CLACK STREET ABILENE, TX 79605			
TERM REMAINING	4.75 YEARS	APN	52560000100 & A0317008500			
OPTIONS	THREE, 5-YEAR	YEAR BUILT/RENOV.	1979/2019			
RENTAL INCREASES	8% EVERY 5 YEARS	GROSS LEASEABLE AREA 30,000 SF  LOT SIZE 4.66 AC			1,000 SF 4.66 AC	
LL RESPONSIBILITIES	ROOF/STRUCTURE/ PKG LOT REPLACEMENT	ZONING				GC
TENANT PURCHASE RIGHTS	ROFR   30 DAY NOTICE	TYPE OF OWNERSHIP FEE SIMPL			SIMPLE	