

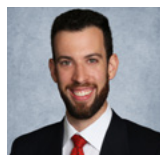
EXECUTIVE SUMMARY

Brazos Lake Shopping Center

6840 Highway 6 | Missouri City, Texas 77459



OFFERED EXCLUSIVELY BY

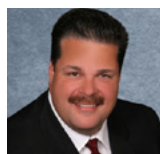
**Alex Wolansky, CCIM**

Managing Director Investments

713.452.4292

alex.wolansky@marcusmillichap.com

License: TX 702899

**Gus N. Lagos**

Senior Managing Director Investments

713.452.4257

gus.lagos@marcusmillichap.com

License: TX 419197

**Joseph L. Jaques**

Senior Director Investments

972.755.5171

joseph.jaques@marcusmillichap.com

License: TX 651497

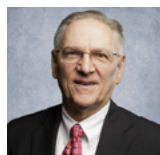
**Alyssa Difilippo**

Associate Investments

972.755.5317

alyssa.difilippo@marcusmillichap.com

License: TX 9002994

**Ron E. Hebert**

Senior Managing Director Investments

972.755.5245

ron.hebert@marcusmillichap.com

License: TX 514271

Broker of Record

Tim Speck

5001 Spring Valley Rd., Ste. 1100 W

Dallas, TX 75244

972.755.5250

License: TX 149994

Activity ID: ZAH0040080

Marcus & Millichap

WWW.LAGOSRETAIL.COM

3 Riverway, Suite 800, Houston, Texas 77056

Real Estate Investment Sales • Financing • Research • Advisory Services

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TEXAS REAL ESTATE COMMISSION
P.O. BOX 12188,
AUSTIN, TEXAS 78711-2188
(512) 936-3000

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PROPERTY OVERVIEW

 **PRICE**
\$3,500,000

Cap Rate:	7.08%
NOI:	\$247,962
Price/SF:	\$352.82
Building GLA:	9,920 SF
Total Land Area:	1.17 AC
Year Built:	2009
Occupancy:	100%
Parcel ID:	1804-01-001-0020-907

Marcus & Millichap is pleased to exclusively list for sale Brazos Lake Shopping Center, located at 6840 Highway 6 in Missouri City, Texas.

Positioned on State Highway 6 with over 58,000 vehicles per day, this 9,920-square-foot retail center delivers a compelling opportunity in a high-growth retail corridor that continues to attract strong consumer demand and household spending power in the Southwest Houston metropolitan market.

Brazos Lake Shopping Center is anchored by Excel Urgent Care, a multi-location healthcare provider, and also accommodates a highly reputable pawn shop. The third suite is master leased for three years from closing at an annual base rent of \$24.00/SF + NNN (lowest rent in the center). The average household income exceeds \$150,000 within a one-mile radius, and there is significant population growth projected through 2029, meaning the asset stands out for its demographically supported revenue potential. Therefore, there is a high probability of leasing the master leased suite at \$24.00/SF + NNN (or more).

The property's multi-tenant configuration and strong location advantage place it within a vibrant retail ecosystem anchored by premier master-planned communities (Riverstone and Sienna Plantation) and regional shopping destinations. This creates a durable investment profile with resilient leasing fundamentals, excellent visibility, and strategic access for both local residents and commuters.

Brazos Lake Shopping Center is offered at a price of \$3,500,000 which represents a 7.08 percent cap rate. Overall, Brazos Lake Shopping Center represents a well-positioned retail asset that combines proven tenancy, attractive trade demographics, and solid highway frontage fundamentals, making it an attractive opportunity for investors targeting stable income and long-term value creation in the Houston-area retail market.

INVESTMENT HIGHLIGHTS



Frontage on State Highway 6



100 Percent Economical Occupancy



Stabilized Income with Value-Add Potential



**Located Near Premier Master-Planned Communities:
Riverstone and Sienna Plantation**



Average Household Income Exceeds \$150,000 within a One-Mile Radius



AERIAL

RIVERSTONE
NEIGHBORHOOD

ExtraSpace
Storage

Missouri City Shopping Center

Colony Lakes Shopping Center

QUAIL VALLEY
NEIGHBORHOOD

43,351
VPD

Highway 6



AERIAL

LAKE OLYMPIA
NEIGHBORHOOD

Fort Bend ISD
Bus Transportation

43,351
VPD

Highway 6

Subject Property



tropical
SMOOTHIE
CAFE

K
Kelsey
Seybold
Clinic

OYSTER CREEK
VILLAGE AT
LAKE OLYMPIA
NEIGHBORHOOD



7,015
VPD

Oilfield Road

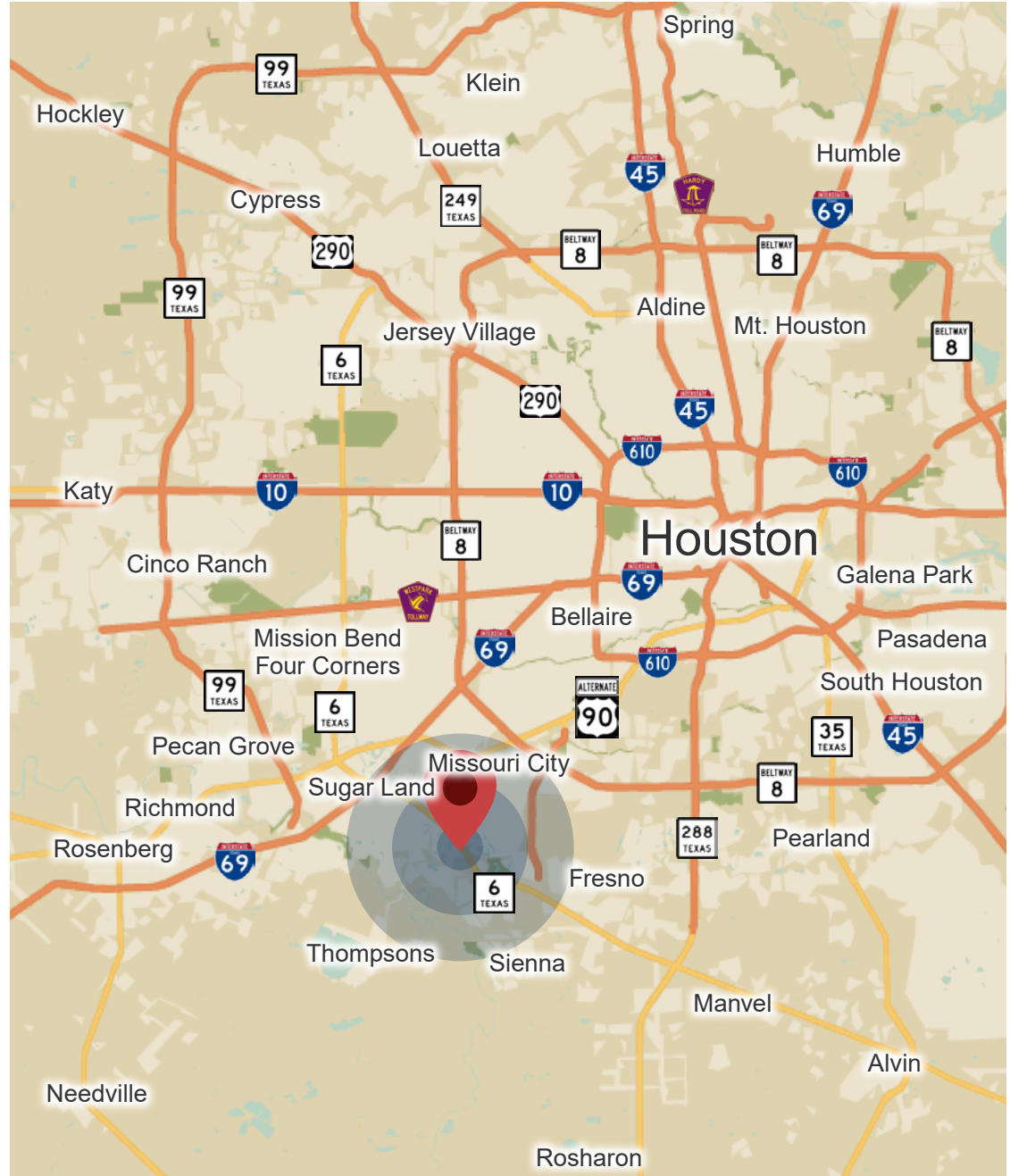


PROPERTY PHOTOS



DEMOGRAPHICS

POPULATION	1 MILE	3 MILE	5 MILE
2030 PROJECT. POPULATION	9,548	98,365	218,211
2025 EST. POPULATION	8,951	91,702	204,686
CHANGE 2025-2030	6.67%	7.27%	6.61%
2025 MEDIAN AGE	44.0	41.0	40.0
POPULATION BY RACE	1 MILE	3 MILE	5 MILE
WHITE	26.07%	23.14%	23.02%
BLACK	18.86%	25.94%	31.10%
ASIAN	42.73%	34.88%	28.86%
AMERICAN INDIAN, ESKIMO, ALEUT	0.45%	0.39%	0.44%
HAWAIIAN, PACIFIC ISLANDER	0.02%	0.05%	0.05%
MULTI-RACE	8.78%	10.32%	10.26%
OTHER	3.10%	5.29%	6.26%
HISPANIC ORIGIN	10.30%	14.92%	16.27%
HOUSEHOLDS BY INCOME	1 MILE	3 MILE	5 MILE
\$200,000 OR MORE	27.53%	22.10%	21.12%
\$150,000 - \$199,999	17.30%	15.20%	13.97%
\$100,000 - \$149,999	26.50%	22.77%	21.78%
\$75,000 - \$99,999	9.84%	12.20%	11.44%
\$50,000 - \$74,999	10.21%	11.82%	12.66%
\$35,000 - \$49,999	3.59%	5.69%	7.37%
\$25,000 - \$34,999	1.23%	3.09%	4.00%
\$15,000 - \$24,999	2.48%	3.48%	3.76%
\$10,000 - \$14,999	0.24%	1.07%	1.21%
UNDER \$9,999	1.08%	2.59%	2.70%
AVERAGE HOUSEHOLD INCOME	\$171,793	\$152,167	\$146,879
MEDIAN HOUSEHOLD INCOME	\$140,745	\$129,287	\$126,092
PER CAPITA INCOME	\$59,130	\$53,653	\$51,709
MEDIAN PROPERTY VALUE	\$324,504	\$299,690	\$288,624



MARKET OVERVIEW

As the fourth-most populous metro area in the United States, Houston houses more than 7.4 million people in southeastern Texas. Roughly one-third of residents live in the city of Houston. Local population counts also exceed 100,000 residents in Pasadena, Pearland, The Woodlands, Sugar Land, and League City. The market is composed of nine counties: Harris, Galveston, Brazoria, Fort Bend, Chambers, Montgomery, Austin, Liberty, and Waller. The Gulf of Mexico, which borders the metro to the southeast, provides access to markets around the world via the Port of Houston, making it a prime location for exports. Local industries have diversified from oil, to technology and health care. Many companies provide goods and services for the large population growth, which has sprawled primarily to the north and west.



MARKET OVERVIEW

Sources: houstontx.gov/about/houston; Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau.

The **4th most populous metro in the nation**, the Houston MSA covers 9,444 square miles, an area slightly smaller than Massachusetts but larger than New Jersey.

Higher Education: Over **40 post-secondary education institutions** are in the metro. Nearly 33 percent of citizens ages 25 and older have a bachelor's degree, with almost 12 percent also holding a graduate or professional degree. Institutions include:



For more than half a century, NASA's **Lyndon B. Johnson Space Center** has led our nation and the world on a continuing adventure of human exploration, discovery and achievement and is a popular tourist and educational destination.



Corporate Growth: Houston is a top destination for corporate relocations, due to its business-friendly environment. Approximately **24 Fortune 500** companies are headquartered in the metro, ranking third among U.S. metro areas.



The metropolitan area is also known internationally for its medical community and is home to **Texas Medical Center**, the largest of its kind in the world.



Quality of Life: The metropolitan area's favorable location and climate translate to an abundance of outdoor activities. More than a dozen state parks and recreation areas lie within a short drive of Houston's city limits, as well as more than **500 local parks** and open spaces, various cultural venues and museums.



Houston hosts four professional sports teams: the **Houston Texans** (NFL), the **Houston Astros** (MLB), the **Houston Rockets** (NBA), and the **Houston Dynamo** (MLS).



The **Port of Houston** is one of the country's busiest for exports, supplying thousands of jobs and generating billions of dollars in revenue.

Houston is the center of U.S. energy production, with a diverse economy including **biotechnology**, **nanotechnology**, and **logistics**.

ACQUISITION FINANCING - MARCUS & MILLICHAP CAPITAL CORPORATION CAPABILITIES

FINANCING CONTACT



Jamie Safier

Managing Director, Capital Markets
Loan Origination (MMCC)
713.239.0501
jamie.safier@marcusmillichap.com

MMCC - our fully integrated, dedicated financing arm - is committed to providing superior capital markets expertise, precisely managed execution, and unparalleled access to capital sources providing the most competitive rates and terms.

Our significant size and transaction volume give us the scale to clear the market quickly. We leverage our prominent capital markets relationships with commercial banks, life insurance companies, credit unions, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

We offer unparalleled depth of experience in both debt and equity placement for ground up development, value-add, and stabilized projects across all property types. Customized structures are necessary to align the unique aspects of a transaction with the client's investment objectives. MMCC coordinates all pieces in the capital stack for a seamless transaction maximizing the certainty of execution.

We recognize that competitive financing, speed, and certainty of execution are critical to our clients' success. Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues for the benefit of our clients.



Providence Plaza



National platform
operating within the firm's
82 brokerage offices



Optimum
financing solutions
to enhance value



Closed 1,061
transactions by national
financing division in 2024



351 capital sources
MMCC closed
business with in 2024



\$7.1B
MMCC production
volume in 2024



Northlake Commons 4A



Northlake Commons 7



Information About Brokerage Services

11-03-2025

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A **BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.

- A **SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

WRITTEN AGREEMENTS ARE REQUIRED IN CERTAIN SITUATIONS: A license holder who performs brokerage activity for a prospective buyer of residential property must enter into a written agreement with the buyer before showing any residential property to the buyer or if no residential property will be shown, before presenting an offer on behalf of the buyer. This written agreement must contain specific information required by Texas law. For more information on these requirements, see section 1101.563 of the Texas Occupations Code. **Even if a written agreement is not required, to avoid disputes, all agreements between you and a broker should be in writing and clearly establish: (i) the broker's duties and responsibilities to you and your obligations under the agreement; and (ii) the amount or rate of compensation the broker will receive and how this amount is determined.**

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent. **An owner's agent fees are not set by law and are fully negotiable.**

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information

about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. **A buyer/tenant's agent fees are not set by law and are fully negotiable.**

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

A LICENSE HOLDER CAN SHOW PROPERTY TO A BUYER/TENANT WITHOUT REPRESENTING THE BUYER/TENANT IF:

- The broker has not agreed with the buyer/tenant, either orally or in writing, to represent the buyer/tenant;
- The broker is not otherwise acting as the buyer/tenant's agent at the time of showing the property;
- The broker does not provide the buyer/tenant options or advise regarding the property or real estate transactions generally; and
- The broker does not perform any other act of real estate brokerage for the buyer/tenant.

Before showing a residential property to an unrepresented prospective buyer, a license holder must enter into a written agreement contains the information required by section 1101.563 of the Texas Occupations Code. The agreement may not be exclusive and must be limited to no more than 14 days.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Marcus & Millichap	9002994	tim.speck@marcusmillichap.com	972-755-5200
Licensed Broker/Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
Tim A. Speck	432723	tim.speck@marcusmillichap.com	972-755-5200
Designated Broker of Firm	License No.	Email	Phone
Ford Noe	709695	ford.noe@marcusmillichap.com	713-452-4200
Licensed Supervisor of Sales Agent/Associate	License No.	Email	Phone
Sales Agent/Associate's Name	License No.	Email	Phone

Regulated by the Texas Real Estate Commission

Buyer/Tenant/Seller/Landlord's Initials

Date

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IABS 1-2

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