



Landscape Installation & Maintenance with Retail Nursery

Real Estate Available for Purchase!

Asking Price: \$627,000

Cash Flow: \$239,000

Gross Revenue: \$1,182,773

EBITDA: \$179,000

FF&E: \$117,000

Inventory: \$174,000

Rent: \$4,000 per Month

Established: 1988

Business Description

Fantastic investment opportunity. Purchase an established business with sufficient revenue and profits to make a good living as well as acquiring valuable, commercial real estate.

The retail nursery (located on over 2 acres of valuable commercial real estate that is also for sale) carries everything: annuals, perennials, trees, shrubs, gifts and accessories for the garden, as well as all the soils, rock and treatment products for landscape construction.

In addition to the nursery operation, the landscape maintenance and installation division accounts for a little over half of overall revenue. Services are delivered by experienced crews in an area

that is experiencing rapid growth in new construction for single family homes.

While Northern Nevada, in general, is anticipating growth of over 50% in population over the next 10 years, this business will benefit directly from the expansion of Fallon Naval Air Station where active duty and civilian billets are projected to increase by 33%, (over 1000 new jobs), by 2026. This translates into more base housing, more civilian housing and more commercial opportunities for landscape design, installation, and maintenance.

Contact The Liberty Group of Nevada today for more information!

Detailed Information

Real Estate: Owned

Building SF: (2) Buildings, 2,400 s.f. and 1,800 s.f.

Lease Expiration: N/A

Employees: 10

Facilities: Buildings are located on two parcels that total over 2 acres. Commercial RE is available for lease or sale.

Competition: Competition is very limited for the retail Nursery. The Landscape installation has more competition locally from smaller companies and individuals, (which is always the case with the landscape industry).

The landscape division is larger and more capable of handling larger commercial accounts and has a wholesale price advantage due to the relationship with the nursery.

Growth & Expansion: This tightknit, rural community is experiencing rapid growth due to local, large employers expanding and simply from the race for space as the population of Northern Nevada continues to expand.

Large housing tracts are planned in the community, with expanding opportunity to finish back yards and to engage maintenance for these busy new residents with long commutes.

Financing: All cash or terms acceptable to Seller. This opportunity has been pre-qualified by an SBA Lender

Support & Training: Negotiable – 2-4 weeks per owner. Seller is committed to Buyer's success.

Reason for Selling: Retirement