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Marcus & Millichap
PAPPAS CARDONE
NET LEASE GROUP



DOLLAR GENERAL

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Marcus & Millichap

PAPPAS CARDONE
NET LEASE GROUP

Can Be Purchased w/ DG in Marion, NC - See Page 13

Executive Summary

Dollar General

20 Freedom Lane I Hayneville I AL

Offering Price

\$1,207,200

Cap Rate	7.90%
Net Operating Income	\$95,367
Gross Leaseable Area	9,230 SF
Lot Size	1.28 Acres
Year Built/Remodeled	2020
Guarantor	Corporate



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Lease Type	Absolute NNN	Original Lease Term	15 Years
Roof/Structure	Tenant Responsibility	Remaining Lease Term	10+ Years
Lease Commencement	2020	Renewal Options	5, 5-Year
Lease Expiration	11/30/2035	Rent Increases	10% in Each Option

Rent Schedule

Rent Period	Annual Rent	Rent Increase	Cap Rate
Current	\$95,367	-	7.90%
Option 1	\$104,903	10%	8.69%
Option 2	\$115,394	10%	9.56%
Option 3	\$126.933	10%	10.51%
Option 4	\$139,626	10%	11.57%
Option 5	\$153,589	10%	12.72%





NNN Dollar General w/ Well Above Average Vehicle Traffic

NNN Dollar General w/ No Management Located on US Hwy 80 W with Well Above Average Dollar General Traffic (10,000 Vehicles Per Day (VPD)) and Rare Positioning at a Signalized Intersection in Hayneville, AL



+/- 10 Year Lease Term w/ Rent Increases in Options

Asset Constucted in 2020 Featuring 10+ Years of Base Lease Term Remaining and Multiple 5-Year Options Providing Long Term Security to Passive Investors and 1031 Exchange Buyers



Corporate Guarantee Providing Maximum Security

Lease Corporately Guaranteed by Dollar General, an American Chain of Variety Stores with Over 20,000 Locations Nationwide and an S&P Credit Rating of BBB



Strong Store Performance Per Placer.ai

This Dollar General Ranks in the Top 40 Percent of All Dollar Generals Nationally According to Placer.ai Analytics Indicating Strong Tenant Performance and Elevated Asset Security



Limited Proximate Dollar Store Competition

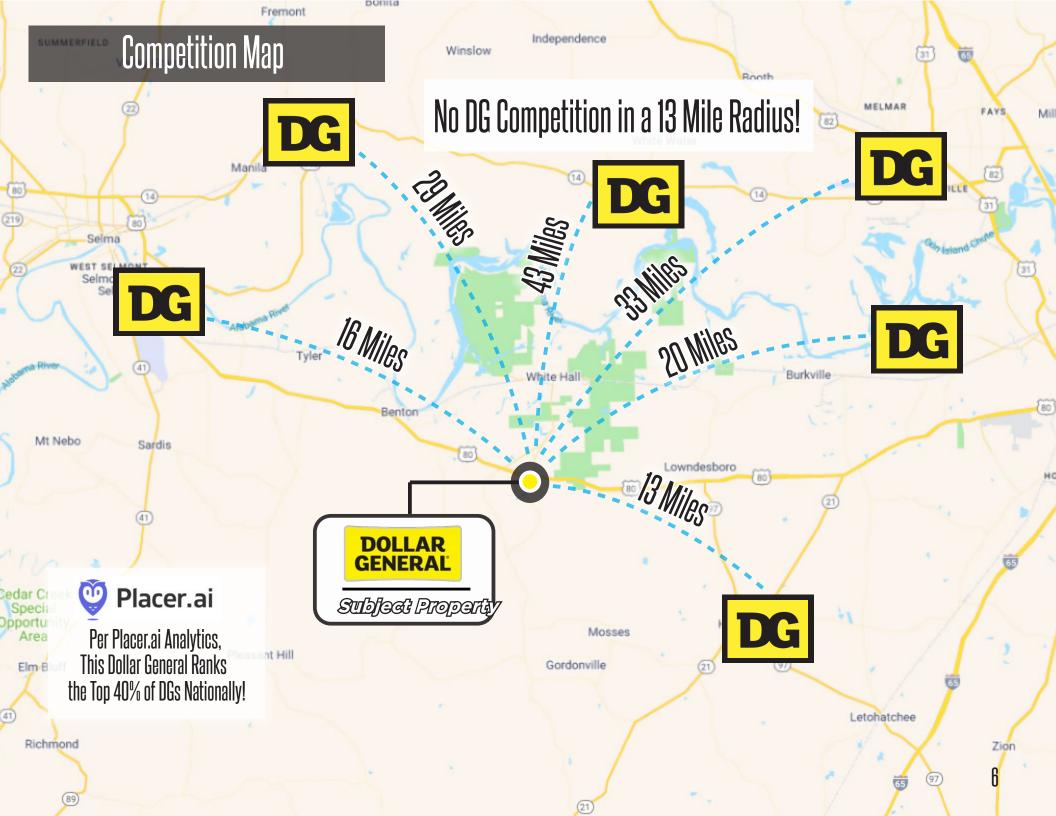
The Nearest Dollar General and Family Dollar Competitive Stores are Located Over 13 Miles Away from the Subject Property Providing a Material Competitive Advantage to this Asset

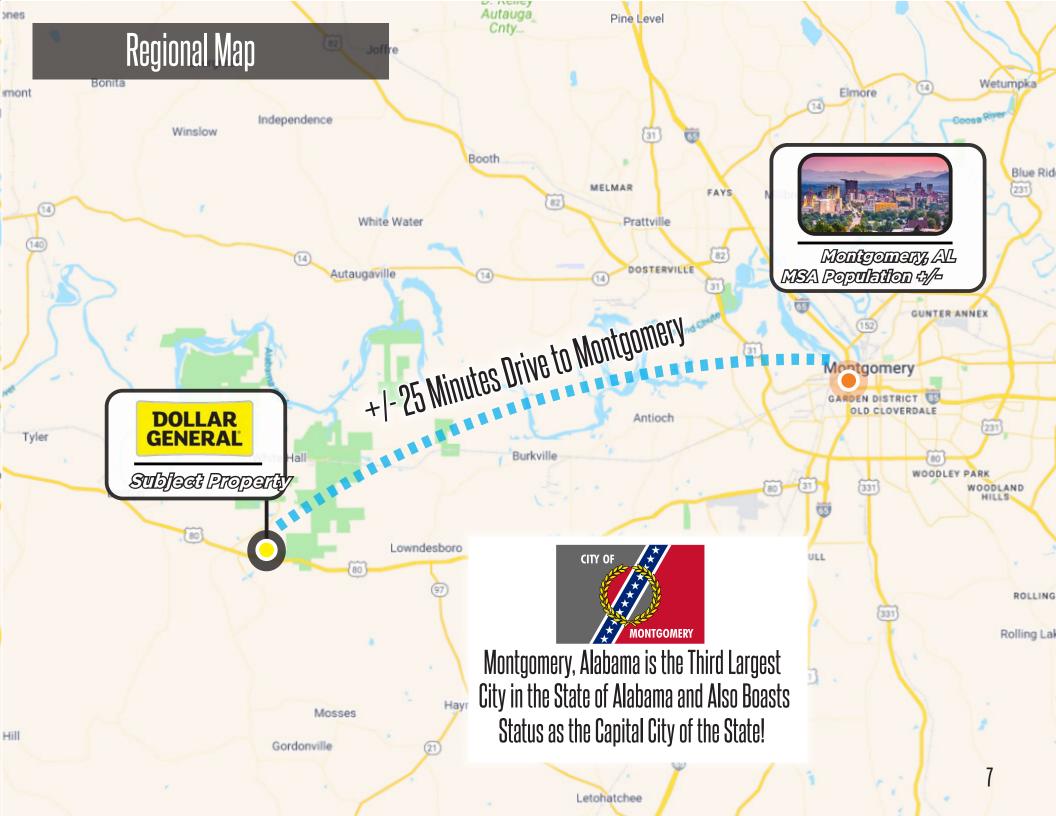


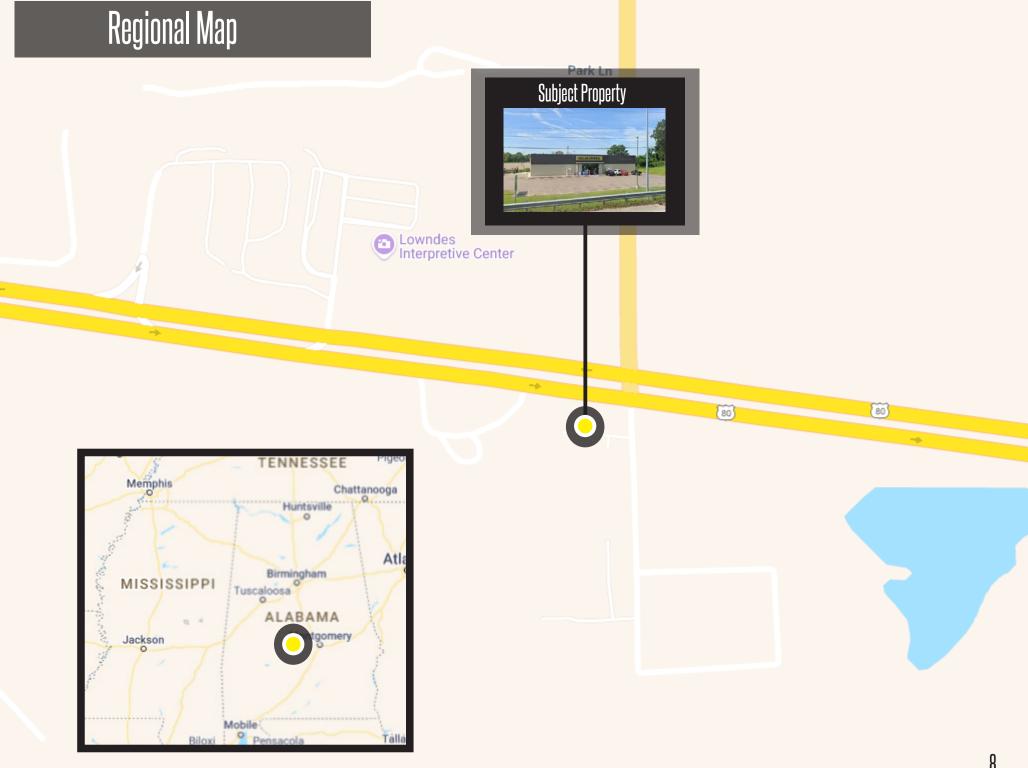
Low NNN Dollar General Rent

At Just Over \$95,000 Annually, Rent at This Dollar General is Low Suggesting Higher Profitability at this Store Providing Another Signal of This Store's Long-Term Viability









Demographics

80	1 Mi	le	3 Mi	les	5 Miles
POPULATION					
2028 Projectio	n 179		1,07	70	1,719
2023 Estimate	176	5	1,05	54	[®] 1,686
Projected Growth 2023- 2028	1.39	%		5% uthe	
INCOME	Spo	rtsı	man H	untir	ng
Average	\$43,074		\$42,8	96	\$50,800
Median	\$31,648		\$31,48	36	\$32,360
Per Capita	\$12,371		\$15,17	6	\$18,834
HOUSEHOLD					
2028 Projection	17:	9	1,0	70	1,719
2023 Estimate	17	6	1,0	54	1,686
Projected Grow 2023-2028	th 1.39	9%	1.4	5%	1.95%

5-Miles

3-Miles

Lowndes
Interpretive Center

Tenant Overview

DOLLAR GENERAL

Dollar General Corporation, a discount retailer, provides various merchandise products in the southern, southwestern, midwestern, and eastern United States. The company offers consumable products, including paper and cleaning products, packaged food products, perishable, snacks and candies, health and beauty products, pet products, and tobacco products. It also provides seasonal products, prepaid phones and accessories, gardening supplies, hardware products, and automotive and home office supplies as well as home products, and apparel and accessories.

As of January 2025, Dollar General Corporation operated 20,000+ stores in 45 states in the United States. The company was formerly known as J.L. Turner & Son, Inc. and changed its name to Dollar General Corporation in 1968. Dollar General Corporation was founded in 1939 and is based in Goodlettsville, Tennessee.





Industry Dollar Store Locations 20,000+

Headquarters Goodlettsville, TN Credit Rating BBB (S&P)

Employees 143,000
Website www.dollargeneral.com

Location Overview



Montgomery Metropolitan Area I Alabama

Incorporated December 3, 1819, Montgomery has a long and intriguing history. Once home to the First White House of the Confederacy, Montgomery grew to become the center of the Civil Rights Movement, notably the Montgomery Bus Boycotts. Whether enticed by the amazing sunny weather or the heaps of potential, the City attracted entertainers such as Hank Williams, innovators like the Wright Brothers, and even the writer F. Scott Fitzgerald. Today, Montgomery is known for our historic downtown and focus on the future.

You will never run out of things to do in our thriving city! We have attractions for visitors as well as residents. We are home to ballets, sports complexes, museums, civil rights memorials, city parks, and a vibrant riverfront housing Riverboat Harriott II. The highly anticipated Montgomery Whitewater outdoor adventure park opened in 2023 and was named one of Time Magazine's World's Greatest Places 2024 and named Project of the Year by Business Alabama magazine. Anchored by a world-class Olympic-standard recirculating whitewater course, one of only three of its kind in the country, the 120-acre center brings whitewater and other outdoor activities to people of all ages and skill levels.

Montgomery is also home to the state's second-most popular paid attraction. The Legacy Museum, which opened in 2018 and expanded in 2021, draws an average of 30,000 visitors each month. It is one of three Legacy Sites operated by the Montgomery-based non-profit Equal Justice Initiative along with the National Memorial for Peace and Justice, which also opened in 2018, and the Freedom Monument Sculpture Park, which opened in early 2024.



Top 5 Visited Counties in the State of Alabama



10,000+ State Jobs in Montgomery County



385,000+ People in the Montgomery, AL MSA



Also Available for Purchase as Portfolio!

Executive Summary

Dollar General

1610 North Main Street I Marion I NC

Offering Price

\$1,506,500

Cap Rate	7.25%
Net Operating Income	\$109,212
Gross Leaseable Area	9,100 SF
Lot Size	1.65 Acres
Year Built/Remodeled	2020
Guarantor	Corporate

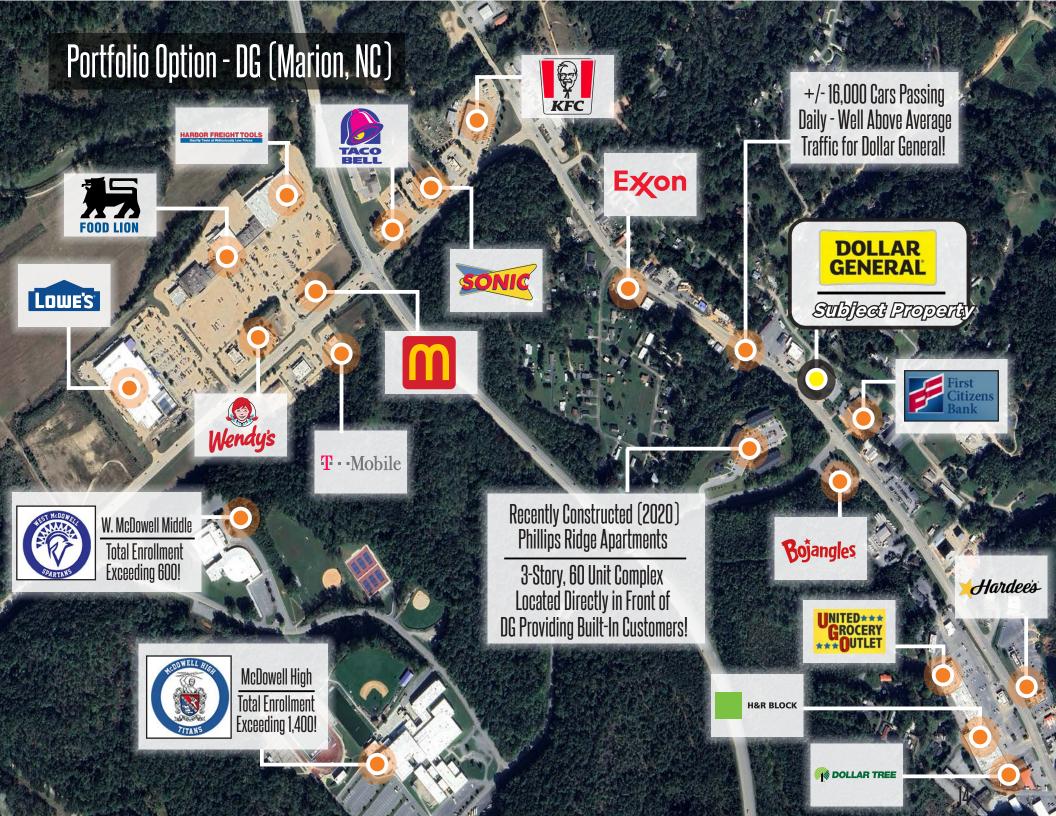


Lease Summary

Lease Type	Absolute NNN	Original Lease Term	15 Years
Roof/Structure	Tenant Responsibility	Remaining Lease Term	10+ Years
Lease Commencement	6/27/2019	Renewal Options	5, 5-Year
Lease Expiration	9/30/2035	Rent Increases	10% in Each Option

Rent Schedule

Rent Period	Annual Rent	Rent Increase	Cap Rate
Current	\$109,212	-	7.25%
Option 1	\$120,133	10%	7.97%
Option 2	\$132,146	10%	8.77%
Option 3	\$145,361	10%	9.65%
Option 4	\$159,89 <u>7</u>	10%	10.61%
Option 5	\$175,887	10%	11.68%



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20 Freedom Lane I Hayneville I Alabama

Special COVID-19 Notice: All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

