STEELE ROSE APARTMENTS DENVER, CO 10 UNITS | BUILT IN 1968 **SALES CONTACTS:** PI SUNIQUE TO PERTIES TONG **ELLIOTT POLANCHYCK** WILL MCCAULEY Senior Broker Associate Senior Broker Associate 214.616.2695 781.733.3732 wmccauley@uniqueprop.com epolanchyck@uniqueprop.com



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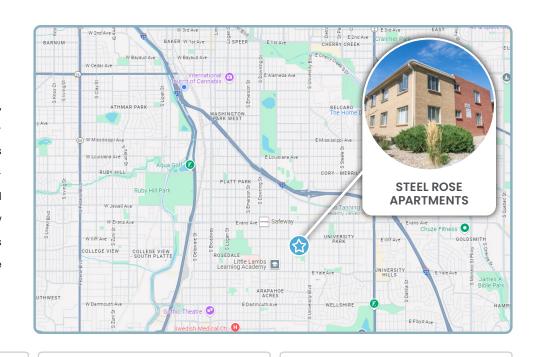




EXECUTIVE SUMMARY

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Steel Rose is a renovated, 10-unit student housing community located in Denver, CO and is with walking distance to the University of Denver. Built in 1968 and situated on 0.29 acres, the three-level, garden-style brick building features spacious two-, three-, and four-bedroom units. Some amenities include stainless-steel appliances, ceiling fans, and highspeed internet access. On-site laundry facilities and 6 off-street parking spaces are provided. Some capital improvements include new flooring, cabinets, countertops, bathrooms, hardware and more! Steel Rose also has professional landscaping that features a blend of open green spaces and mature shade trees that accent the property.



ADDRESS



2455 S GAYLORD ST DENVER, CO

COUNTY



DENVER

UNITS



10

BLDG SIZE



8,639 SF

STORIES



3

CONSTRUCTION



MASONRY/BRICK

Y.O.C.



1968

PARKING



6 OFF STREET/ SURFACE SPACES

HVAC



INDIVIDUAL AC/ BOILER HEAT

WATER/SEWER



TENANT PAID

GAS



TENANT PAID

ELECTRIC



INDIVIDUAL -TENANT PAID

LOCATION **OVERVIEW**



189,290

Residents

3-Mile Radius



517,114 Residents

5-Mile Radius



33.6

Avg Age of Residents

3-Mile Radius



\$59,333

Median Household Income

3-Mile Radius



2.5

Avg Persons / Household

3-Mile Radius



1,690,216

Total Labor Force

Denver-Aurora-Lakewood MSA



\$512,002 Median Sale Price

City of Denver



Denver is the capital and most populous municipality of Colorado and is the seat of Denver County. The Denver downtown district is immediately east of the confluence of Cherry Creek and the South Platte River, approximately 12 miles east of the foothills of the Rocky Mountains. The Five Points community is situated immediately north of Denver's Central Business District and is one of the city's first residential suburbs, founded in the 1860s. The landmark community contains some of Denver's oldest homes and historic storefronts, and its' commercial district is renowned for hosting the world's premier

#2 150 Best Places to Live in the U.S.

- U.S. News & World Report 2020-2021

African American jazz musicians. In modern times, the River North Arts District within Five Points is a thriving arts and entertainment district featuring an electric blend of creative businesses, art galleries, specialty shops, breweries, restaurants, and music venues.

The 10-county Denver-Aurora-Lakewood, CO metropolitan area is the 19th most-populous U.S. metro, and the broader 12-county Denver-Aurora, CO Combined Statistical Area has a population of more than 3.6 million residents. This bustling metropolis, one of the fastest-growing in the U.S., is set against the backdrop of the

Colorado Rocky Mountains and is widely recognized for its exceptional balance of a thriving economy, healthy lifestyle, and urban, as well natural, amenities.

Metro Denver has a Total Real Gross Domestic Product (GDP) of over \$202 billion, ranking its economy as the 18th-largest in the country. The metro area is home to nine Fortune 500 Headquarters and the region's economy is centralized around nine major clusters: aerospace, aviation, beverage production, bioscience, broadcasting and telecommunications, financial services, energy, health care, and information technology.



DAILY CONVENIENCES

A sampling of conveniences within walking distance or in close proximity to the property are:

















Hair and beauty salons, fitness centers, gas stations, auto repair shops and parts supply stores, insurance services, and medical clinics are also nearby.





SHOPPING AND DINING

River Point at Sheridan

- 135-acre, open-air collection of major retailers, shops, dining, and entertainment options in Englewood
- Target, Costco, Conn's, Michaels, PetSmart, Burlington, Regal Cinemas
- Panera Bread, Steak 'N Shake, Chick-Fil-A, Texas Roadhouse, Buffalo Wild Wings

Cherry Creek Shopping Center

- Premiere shopping and dining center
- Over 160 retailers including Macy's, LOFT, The Container Store, Apple, Neiman Marcus

16th Street Mall / Denver Pavilions

- Denver's mile-long, pedestrian-friendly mall with free shuttle service stops on every corner
- Denver Pavilions features 12 movie theaters, over 40 shops and restaurants, and indoor parking
- Ross Dress for Less, Banana Republic, Express, Forever 21, Hard Rock Café, Maggiano's Little Italy

Eateries

- Star Kitchen
- Lollicup
- Pho 96 Vietnamese
- SUPIVA Thai Food
- Pizza Hut

- Tortas San Pancho
- La Michoacana
- Taco Bell
- McDonald's

MAP & **DEMOGRAPHICS**

DEMOGRAPHICS

POPULATION	1 MILE	2 MILES	5 MILES
2024 Population	21,178	136,420	458,609
2029 Population Projection	21,405	137,451	463,082
Median Age	32.1	37.5	37.4

HOUSEHOLDS & INCOME	1 MILE	2 MILES	5 MILES
2024 Households	8,991	62,886	215,170
Avg Household Income	\$128,487	\$121,919	\$106,948
Median Household Income	\$91,031	\$88,794	\$77,062
Median Home Value	\$799,736	\$736,602	\$605,314







02

FINANCIAL ANALYSIS

UNIT MIX AND RENT SCHEDULE

TYPE	# OF UNITS	CURRENT RENT	AVERAGE RENT	AVERAGE SIZE	RENT / SF	MONTHLY PRO FORMA	TOTAL UNIT SIZE	LOWEST RENT	HIGHEST RENT
2 Bed, 1 Bath	4	\$7,295	\$1,824	691	\$2.64	\$1,850	2,764	\$1,650	\$1,925
3 Bed, 1 Bath	4	\$9,570	\$2,393	750	\$3.19	\$2,635	3,000	\$1,995	\$2,550
4 Bed, 2 Bath	2	\$7,120	\$3,560	1,050	\$3.39	\$3,695	2,100	\$3,295	\$3,825
TOTAL	10	\$23,985			All Units>	\$25,330	7,864		
ANNUALIZED TOTA	\L	\$287,820				\$303,960			

NET OPERATING INCOME

INCOME	CUR	RENT	PER UNIT	PRO FO	ORMA	PER UNIT
Scheduled Rent Income	\$287,820			\$303,960		
See Other Income Detail	\$21,458			\$21,458		
Scheduled Gross Income		\$309,278	\$30,928		\$325,418	
Vacancy Allowance		\$(14,391)	\$(1,439)		\$(15,198)	
Effective Gross Income:		\$294,887	\$29,489		\$310,220	\$31,022
EXPENSES						
Taxes, Property:						
Real	\$13,815	\$13,815	\$1,382	\$21,285	\$21,285	\$2,129
Insurance:						
Property	\$11,000	\$11,000	\$1,100	\$11,000	\$11,000	\$1,100
Management:						
Off-Site	\$21,348	\$21,348	\$2,135	\$22,779	\$22,779	\$2,278
Utilities:						
Gas & Electric	\$2,401			\$2,401		
Electric	\$901			\$901		
Trash Collection	\$4,340			\$4,340		
Water & Sewer	\$3,278			\$3,278		
Other	\$827			\$827		
Gas	\$4,471			\$4,471		
Electric VCR Occupied	\$600	\$16,818	\$1,682	\$600	\$16,818	\$1,682
Repairs & Maintenance:						
Other	\$13,200			\$13,200		
Contract Services	\$8,246			\$8,246		
Turnover	\$6,672	\$28,118	\$2,812	\$6,672	\$28,118	\$2,812
Marketing & Promotion:						
Advertising	\$2,351	\$2,351	\$235	\$2,351	\$2,351	\$23
General & Administrative:						
Office Equipment	\$1,090	\$1,090	\$109	\$1,090	\$1,090	\$109
Total Expenses		\$94,540	\$9,454		\$103,442	\$10,344
NET OPERATING INCOME		\$200,347	\$20,035		\$206,779	\$20,678

OFFERING **TERMS**

	PRICING
	CURRENT / PRO FORMA
Price	\$4,100,000
Down Payment	\$1,742,500 (43%)
Loan Amount	\$2,357,500
Interest Rate / Amortization	5.50% / 0 Years
Current NOI / Pro Forma NOI	\$200,347 / \$206,779

CURRENT / PRO FORMA
\$(129,663)
\$70,685 / \$77,116
4.06% / 4.43%
\$-
\$70,685 / \$77,116
4.06% / 4.43%
4.89% / 5.04%
14.25 / 13.49
\$410,000
\$474.59





DEBT **QUOTE**

1. Agency :			T12 June	2024		2. Ager	ncy:	T12 June 2024 w/ adjustments			
		ı				II					
Loan Amount (DSCR)					Т	Loan Amount (DSCR)	\$2,300,000				7
Loan Amount (LTP)	\$3,000,000		Value/ Uni	7,		Loan Amount (LTP)	\$3,000,000		Value/ Unit	7,	
Purchase Price	\$4,000,000		Underwritten Rate	e 5.50%		Purchase Price	\$4,000,000	Unde	rwritten Rate	5.50%	
Cap Rate	5.10%		MIP (if applicable	0.00%		Cap Rate	5.10%	MIP ((if applicable)	0.00%	
Amort (months)	360		LTI	P 75%		Amort (months)	360		LTP	75%	
Debt Yield	8.87%		DSCI	1.30x		Debt Yield	8.88%		DSCR	1.30x	
REVENUES	1 month	<u>Per Unit</u>	Annualized	Per Unit	<u>% Total</u>	1 month	<u>Per Unit</u>	Annualized	<u>Per Unit</u>	<u>% Total</u>	Notes
Rental Income						1					
Gross Potential Rent	\$24,815	\$2,482	\$297,780	\$29,778	100%	\$24,815	\$2,482	\$297,780	\$29,778	100%	
Total Gross Potential Rent	\$24,815	\$2,482	\$297,780	\$29,778	100/0	\$24,815	\$2,482	\$297,780	\$29,778	20070	
Total Gross Fotential Kent	724,013	72,402	3237,780	\$23,776		324,013	72,402	3237,760	\$23,770		
Vacancy Adjustments											
Rental Losses	-\$284	-\$28	-\$3,404	-\$340	-1.14%	-\$284	-\$28	-\$3,404	-\$340	-1.14%	
Vacancy	-\$595	-\$60	-\$7,140	-\$714	2.43%	-\$1,241	-\$124	-\$14,889	-\$1,489	5.00%	lender min
Total Adjustments	-\$879	-\$88	-\$10,544	-\$1,054	-3.54%	-\$1,524	-\$152	-\$18,293	-\$1,829	-6.14%	
NET RENTAL REVENUE	\$23,936	\$2,394	\$287,236	\$28,724	96.46%	\$23,291	\$2,329	\$279,487	\$27,949	93.86%	
Other Income											
Other Income	\$647	\$65	\$7,765	\$776	2.61%	\$647	\$65	\$7,765	\$776	2.61%	
Utility Reimbursement Income	\$1,126	\$113	\$13,515	\$1,352	4.54%	\$1,126	\$113	\$13,515	\$1,352	4.54%	
Total Other Income	\$1,773	\$177	\$21,280	\$2,128	7.15%	\$1,773	\$177	\$21,280	\$2,128	7.15%	
EFFECTIVE GROSS REVENUE	\$25,710	\$2,571	\$308,515	\$30,852		\$25,064	\$2,506	\$300,766	\$30,077		
EXPENSES											
Fixed Expenses											
Real Estate Taxes	\$1,083	\$108	\$13,000	\$1,300	4.21%	\$1,083	\$108	\$13,000	\$1,300	4.32%	
Property Insurance	\$917	\$92	\$11,000	\$1,100	3.57%	\$917	\$92	\$11,000	\$1,100	3.66%	
Total Fixed Expenses	\$2,000	\$200	\$24,000	\$2,400	7.78%	\$2,000	\$200	\$24,000	\$2,400	7.98%	
Variable Expenses											
Utilities	\$1,401	\$140	\$16,818	\$1,682	5.45%	\$1,401	\$140	\$16,818	\$1,682	5.59%	
Lawncare	\$0	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	\$0	0.00%	
Repairs and Maintenance	\$1,758	\$176	\$21,094	\$2,109	6.84%	\$1,100	\$110	\$13,200	\$1,320	4.39%	reduced
Contracts	\$687	\$69	\$8,246	\$825	2.67%	\$687	\$69	\$8,246	\$825	2.74%	
Turnover	\$556	\$56	\$6,672	\$667	2.16%	\$556	\$56	\$6,672	\$667	2.22%	
Management Fee	\$1,779	\$178	\$21,348	\$2,135	6.92%	\$1,754	\$175	\$21,054	\$2,105	7.00%	
Payroll	\$0	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	\$0	0.00%	
General and Administrative	\$91	\$9	\$1,090	\$109	0.35%	\$91	\$9	\$1,090	\$109	0.36%	
Professional Fees	\$0	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	\$0	0.00%	
Advertising	\$196	\$20	\$2,351	\$235	0.76%	\$196	\$20	\$2,351	\$235	0.78%	
Misc.	\$0	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	\$0	0.00%	
Total Variable Expenses	\$6,468	\$647	\$77,619	\$7,762	25.16%	\$5,786	\$579	\$69,430	\$6,943	23.08%	
TOTAL EXPENSES	\$8,468	\$847	\$101,619	\$10,162	32.94%	\$7,786	\$779	\$93,430	\$9,343	31.06%	
NET OPERATING INCOME	\$17,241	\$1,724	\$206,897	\$20,690	67.06%	\$17,278	\$1,728	\$207,336	\$20,734	68.94%	
CAP - X (RESERVES)	\$250	\$25	\$3,000	\$300	0.97%	\$250	\$25	\$3,000	\$300	1.00%	
NET CASH FLOW	\$16,991	\$1,699	\$203,897	\$20,390	66.09%	\$17,028	\$1,703	\$204,336	\$20,434	67.94%	
Annual Debt Service:	\$156,710		Cash Flow After	Debt Service:	\$47,187	Annual Debt Service: \$	156,710	Cash	Flow After D	ebt Service:	\$47,627
MIP:	\$0			Monthly:	\$3,932	MIP: \$	80			Monthly:	\$3,969
Total Debt Service:	ebt Service: \$156,710 Downpayment \$1,700,000					Total Debt Service: \$156,710 Downpayment \$1,700,000					

DEBT **QUOTE**

	3. Agency :			T12 June	2024		4. Age	ncy :	T12 June 2024 w/ adjustments			
	Loan Amount (DSCR)	\$2,400,000				7	Loan Amount (DSCR)	\$2,400,000				_
	Loan Amount (LTP)	\$3,000,000		Value/ Unit	\$400,000		Loan Amount (LTP)	\$3,000,000		Value/ Unit	\$400,000	
	Purchase Price	\$4,000,000		Underwritten Rate	5.50%		Purchase Price	\$4,000,000	Unde	rwritten Rate	5.50%	
	Cap Rate	5.10%		MIP (if applicable)	0.00%		Cap Rate	5.10%	MIP (if applicable)	0.00%	
	Amort (months)	360		LTP	75%		Amort (months)	360		LTP	75%	
	Debt Yield	8.50%		DSCR	1.25x		Debt Yield	8.51%		DSCR	1.25x	
,	EVENUES	1 month	Per Unit	Annualized	<u>Per Unit</u>	% Total	1 month	Per Unit	Annualized	<u>Per Unit</u>	<u>% Total</u>	Notes
- 1-	ental Income											
-	iross Potential Rent	\$24,815	\$2,482	\$297,780	\$29,778	100%	\$24,815	\$2,482	\$297,780	\$29,778	100%	
\vdash	otal Gross Potential Rent	\$24,815	\$2,482	\$297,780	\$29,778	10070	\$24,815	\$2,482	\$297,780	\$29,778	10070	
Ë	otal Gloss Fotelitial Kent	724,013	72,402	\$257,760	J23,776		724,013	<i>\$2,</i> 402	3237,780	723,776		
_	acancy Adjustments											
R	ental Losses	-\$284	-\$28	-\$3,404	-\$340	-1.14%	-\$284	-\$28	-\$3,404	-\$340	-1.14%	
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T	otal Adjustments	-\$879	-\$88	-\$10,544	-\$1,054	-3.54%	-\$1,524	-\$152	-\$18,293	-\$1,829	-6.14%	
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Т	otal Other Income	\$1,773	\$177	\$21,280	\$2,128	7.15%	\$1,773	\$177	\$21,280	\$2,128	7.15%	
Е	FFECTIVE GROSS REVENUE	\$25,710	\$2,571	\$308,515	\$30,852		\$25,064	\$2,506	\$300,766	\$30,077		
E	XPENSES											
-	ixed Expenses											
R	eal Estate Taxes	\$1,083	\$108	\$13,000	\$1,300	4.21%	\$1,083	\$108	\$13,000	\$1,300	4.32%	
Р	roperty Insurance	\$917	\$92	\$11,000	\$1,100	3.57%	\$917	\$92	\$11,000	\$1,100	3.66%	
Т	otal Fixed Expenses	\$2,000	\$200	\$24,000	\$2,400	7.78%	\$2,000	\$200	\$24,000	\$2,400	7.98%	
٧	ariable Expenses											
U	Itilities	\$1,401	\$140	\$16,818	\$1,682	5.45%	\$1,401	\$140	\$16,818	\$1,682	5.59%	
Li	awncare	\$0	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	\$0	0.00%	
R	epairs and Maintenance	\$1,758	\$176	\$21,094	\$2,109	6.84%	\$1,100	\$110	\$13,200	\$1,320	4.39%	reduced
С	ontracts	\$687	\$69	\$8,246	\$825	2.67%	\$687	\$69	\$8,246	\$825	2.74%	
Т	urnover	\$556	\$56	\$6,672	\$667	2.16%	\$556	\$56	\$6,672	\$667	2.22%	
Ν	Management Fee	\$1,779	\$178	\$21,348	\$2,135	6.92%	\$1,754	\$175	\$21,054	\$2,105	7.00%	
	ayroll	\$0	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	\$0	0.00%	
_	General and Administrative	\$91	\$9	\$1,090	\$109	0.35%	\$91	\$9	\$1,090	\$109	0.36%	
Р	rofessional Fees	\$0	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	\$0	0.00%	
А	dvertising	\$196	\$20	\$2,351	\$235	0.76%	\$196	\$20	\$2,351	\$235	0.78%	
\vdash	Aisc.	\$0	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	\$0	0.00%	
Т	otal Variable Expenses	\$6,468	\$647	\$77,619	\$7,762	25.16%	\$5,786	\$579	\$69,430	\$6,943	23.08%	
T	OTAL EXPENSES	\$8,468	\$847	\$101,619	\$10,162	32.94%	\$7,786	\$779	\$93,430	\$9,343	31.06%	
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С	AP - X (RESERVES)	\$250	\$25	\$3,000	\$300	0.97%	\$250	\$25	\$3,000	\$300	1.00%	
N	IET CASH FLOW	\$16,991	\$1,699	\$203,897	\$20,390	66.09%	\$17,028	\$1,703	\$204,336	\$20,434	67.94%	
	Annual Debt Service:	\$163,523		Cash Flow After L	Debt Service:	\$40,374	Annual Debt Service:	\$163,523	Cash	Flow After D	ebt Service:	\$40,813
	MIP:			,,,,,	Monthly:					,		
	Total Debt Service:	-		Do	wnpayment			MIP: \$0 Monthly: \$3,401 Total Debt Service: \$163,523 Downpayment \$1,600,000				



UNIQUE PROPERTIES

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