





# THE PROPERTY

O 10137 FOLSOM BLVD. RANCHO CORDOVA, CA 95670

REGION AVAILABILITY ZONING OPPORTUNITY PRICING



RANCHO CORDOVA
CITY OF RANCHO
CORDOVA
APN: 079-0033-016



-/+ 3,778 SF BUILDING -/+0.35 ACRES



CMU -COMMERCIAL MIXED USE



FLEX / RETAIL
BUILDING
WAREHOUSE WITH
ROLL-UP DOOR



Lease Rate: \$1.10 + NNN Sale Price: \$825,000.00 \$218.37 PSF



This freestanding flex / retail building is located within the City of **Rancho Cordova** and is located within **1/2 mile from HWY 50** / Mather Field Rd. exit.



This building offers +/-3,778 SF of retail / warehouse space with a roll-up door secured by the fenced and gated yard on +/-0.35 Acres.



The building is zoned **Commercial Mixed Use (CMU)**. Please verify uses with the municipality.



The **gated / fenced yard** allows for additional vehicles along with a **roll-up door** to lead to the warehouse space allowing for ample storage and a **large glass window line** to display product.



The asking rent is \$1.10 + NNN. Also, available for purchase at \$825,000.00

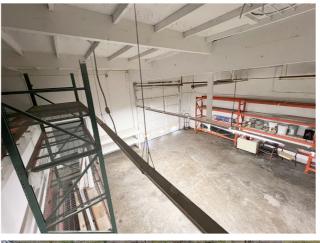
**CENTURY 21** 

(FOR LEASE/SALE)

















## THE BUILDING

- This **free-standing building** was constructed in **1972** and offers a flexible layout for various businesses with a **large glass front window line** to showcase products.
- The building has +/- 3,778 SF with a mixture of **retail/warehouse** space. The property sits on +/-0.35 Acres and there is a fenced/gated yard on the left side of the building.
- The **roll-up door** is positioned on the left side of the building **behind the gated fence in the yard** and immediately leads into the warehouse space.
- The warehouse space creates an **ideal workspace environment** with a second level above for **additional storage**, multiple access points, **high ceilings**, and enough space to **park vehicles inside** if needed.
- The interior of the building is in a warm-shell condition with multiple restrooms already installed.

  Updated HVAC ensures proper climate control and the new tenant will benefit from the recently improved roof and exterior building facade facing Folsom Blvd.
- The retail portion consists of **dropped ceilings with lights installed**, multiple dividing walls to create a **large open space** and other offices/break areas with **additional plumbing infrastructure** installed for additional improvements.

FOR LEASE/SALE

























## THE REGION

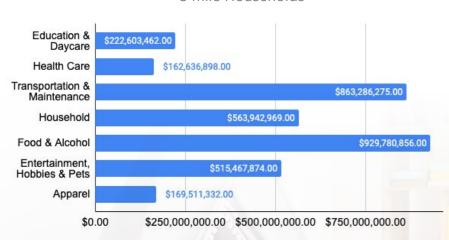
- California is the fourth largest economy in the world with Sacramento being its capital. Historically known for its flooding, Sacramento is an intersecting point for both the American & Sacramento River at Discovery Park.
- This capital city was founded in 1848 on the fertile agricultural soils located in the northern portion of the Central Valley, growing to nearly +/-1,000 square miles.
- The City of Sacramento has roughly 525,000 residents while entire Sacramento County has nearly 1,600,000 residents.
- Sacramento County is home to numerous other populated and expanding metro areas: Elk Grove, Natomas, Rancho Cordova, & Citrus Heights.
- With a reputation of being a small capital city compared to the much larger cities of L.A. & S.F, Sacramento continues to grow as the state population continues to decrease.
- A majority of California's state workers are employed within county limits while the capital city of California continues to see job growth and constant real estate development in both residential and commercial sectors despite high interest rates.



## **DEMOGRAPHICS**

#### **CONSUMER SPENDING**

5 mile Households



### RESIDENT POPULATION



2010 225,833 2023 251,279

2028 257,787

#### TRAFFIC COUNT



-/+ 22,000

#### **EDUCATION**

% Breakdown - 2023



33% Some College, No Degree

21% Bachelor's Degree

Advanced Degree

8% Some High School, No Diploma

**6%** Associate Degree

#### HOUSE HOLD INCOME

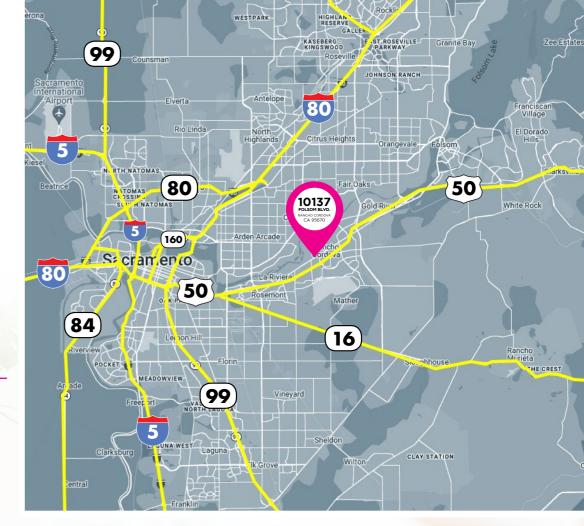


5 mile 2023 Households

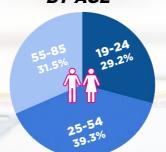
< \$25K 14,240 \$25K - 50K 19,610 \$50K - 75K 17,485 \$75K - 100K 14,065 \$100K - 125K 11,069 \$125K - 150K 6,869 \$150K - 200K 9,026

9,646

\$200K+



#### 2023 POPULATION BY AGE



#### TOTAL HOUSE HOLDS - 2023

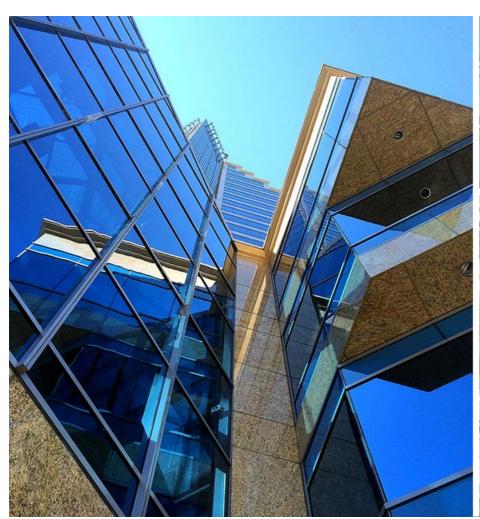


2 mile 21,678 5 mile 102,012

10 mile 379,942



## **TENANT REPRESENTATION**







LOCATION, LOCATION, LOCATION! This well-known axiom of real estate is critical to your business success. However, also important are traffic counts, customer demographics, ingress and egress and a myriad of other variables and outliers that can and will impact your future business and income stream.

The Mueller team has the experience, the technical skills, and knowledge to guide you through the preliminary site selection process and advise you as to the optimal location for your business and negotiate the best economic package for your new facility. Whether a build to suit, or ground lease, in -line retail, or regional distribution facility; the Mueller team is well versed, and competent in assisting you, our client, in negotiating the maximum tenant improvement allowances as provided by Landlords in a competitive market. Free rent from date of opening, as well as competitive base rents in relationship to the surrounding market. Team Mueller has your back and will achieve a level of service you have yet to experience from a commercial real estate broker. This is our goal, and our promise.







# EASE OF SALE

CENTURY 21.
Select Real Estate, Inc



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