Question of the Month

Quarry Walk -What do doctor's offices of the future look like? It's all about the patient experience



Kathy Ekstrom Haynes Development Company

Imagine a doctor's office that's inviting, with natural stone features and a fireplace reminiscent of your favoriteden or library, incontrast with the dreaded outdated dingy and dull waitingroom we have all experienced. Caregivers can relax, shop or go for a walk rather than restessly sitting, waiting for the appointment to end. This is what today's consumer is expecting when it comes to healthcare services and what Quarry Walk is

Quarry Walk, an environmentally friendly residential, retail and healthcare community development in Oxford, CT's uniquely designated "Village Center Mixed Use District," is providing such an experience and savvy heal theare providers are taking notice.

Practice managers and doctors alike must respond to the growing demands of the marketplace. Patients no longermake their decisions simply based upon bedside manners; it is all about the patient experience.

When it comes to healthcare, it is no different than any other real estate decision. It's location, location, location. A medical office campus that provides comfort, convenience and a sense of well-being are highly sought after indare emerging, and successful healthcare providers recognize this and are responding.

How convenient would it be to have all of one's healthcare needs met in one consumer friendly location? Goirg from a doctor's appointment, to bleed draw and imaging all in one location, with an onsite pharmacy and walk-in urgent care; it is the ideal one stop shopping for healthcare services.

Upon completion, the \$70 million development project will be one of the area's single largest job creators, with over 250,000 s/f of retail space, including a 50,000 s/fmedical office campus, 15,000s/f(200+/-child)day care facility, a 25,000 s/f proposed full-service YMCA including an indoor pool and 150 open market residential units known as The Residence at Quarry Walk.

With easy access from I-84 (Southbury) to Rte. 8 (Seymour), Quarry Walk is situated on over thirty acres along Rte. 67 (Ox ford Rd.) within the tree-ine collar of Oxford, the fastest growing town in Connecticut. As a walkable community, Quarry Walk will provide a wide variety of retail options, range of restaurant choices in addition to the centralized medical office campus adjacent to Market Place Green and will provide the much-needed healthcare options to this growing community.

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Quarry Walk's state-of-the-art medical office building will be anchored by Griffin Health, offering primary care, diagnostic imaging, blood draw and physical therapy services. Nationally recognized for both clinical and patient satisfaction, subscribing to the Planetree philosoplay of patient-centered care, Griffin Health is dedicated to improving the health of our community, the quality of life and well-being of residents.

The January groundbreaking will ensure the anticipated opening in the fall of 2018 for both Griffin Healthand Valley Orthopedic Specialists. Plans arealsounderway for a walk-in urgent careclinic slated to open this summer.

Quarry Walk is the place to spend the morning enjoying a fresh cup of coffee and a brisk or leisurely walk or doing some mid-day shopping beforeen joying the sights and sounds along the community village green. Imagine enjoying a relaxing lunch al fresco priorto or after your scheduled doctor's appointment.

AsOxford's Towne Center, Querry Walk is a grocer anchored, walcable retail development with a strong pedestrian orientation, featuring green spaces for community activities and gatherings, over 1.5 miles of walking trails and sidewalks and a sconto be constructed dog park. There will be programmed activities such as concerts, art shows, and health and wellness clinics providing fur, entertainment and education along the marketplace green attracting shoppers and visitors from far and wide.

Quarry Walk is being designed as a downtown, with a village-style atmosphere including decorative

street lighting, granite curbs and power accented walk ways underossings and each building will showcase architectural stone directly from the site. Featuring their signature stonework, Haynes Development has artfully created picturesque walking trails and stonewalls throughout Quarry Walk, further adding to the whole experience.

With an onsite pharmacy, full-service grocer, banking and financial services, to an ACE Hardware store, USPS (post office), hair and nail salons, Quarry Walk has a far-reaching draw as a destination center and provides an unparalleled concentration of foot traffic beneficial to the increasingly competitive healthcare

"We have pre-leased nearly 50% of our medical office building and are actively seeking healthcare providers and medical office tenants who share in the Haynes philosophy of making people's lives better and the world a better place," said Ekstrom.

At Quarry Walk, It's all about community.

Kathy Ekstrom is development manager for Haynes Development Company, Seymour, Corn.



MEDICAL OFFICE BUILDING UNDER CONSTRUCTION NOW

NOW LEASING

OPFNING **FALL 2018**

- 50,000 sf Medical Office Building
- 50% Pre-Leased
- 263,000 sf +/- Grocer Anchored Retail Development
- 200 +/- Licensed Child On-Site Daycare OPEN
- 150 Approved Residential Units on site
- 1.5 +/- Walking Trail, Dog Park, Electric Car Chargers

HAYNES

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