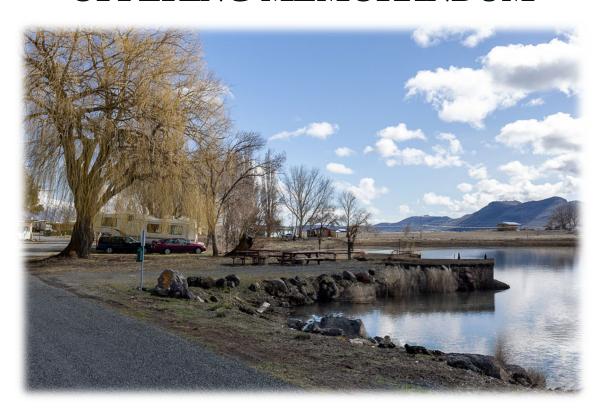


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TINGLEY LAKE ESTATES OFFERING MEMORANDUM



11800 TINGLEY LANE KLAMATH FALLS, OR 97603

> UNIT SUMMARY:

40 MOBILE HOME SITES, 14 LONG TERM RV SITES ON 39.09 ACRES

PRICE REDUCTION: \$3,550,000.00

DRONE TOUR:

FPS://VIMEO.COM/917305664/EF2B87E6A9?SHARE=COPY

7683 SE 27TH ST SUITE 315 MERCER ISLAND WA 98040 205 SE SPOKANE ST SUITE 348 PORTLAND OR 97202



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TINGLEY LAKE ESTATES // PROPERTY OVERVIEW:

Tingley Lake Estates is a well-cared for 55+ Community located in the picturesque setting of Klamath Falls, Oregon that surrounds a private Lake. The Property consists of 40 mobile homes sites (all tenant owned), 14 monthly full-time RV Sites, Large RV storage building and workshop that is on a **39.09-acre** parcel.

Current Space rents are \$520 for Mobile Home Spaces and \$540 for RV Sites. Lot rent includes water (well) and sewer (septic) and garbage. Electricity and cable are directly billed to tenants. The 14 RV spaces are currently long term, rented on monthly leases with electricity sub-metered and billed monthly.

Property is serviced by Four wells; three for Park water use and the other for irrigation (potable). The septic system was upgraded 5 years ago with sellers paying \$300k for updates. The roads were also just recently re-sealed and replaced well pump in 2022.

Upside includes raising rents, advertising RV storage area as it is currently offered for tenants use at no charge and <u>potential expansion of RV as sellers have approved plans for additional 15 RV spaces.</u>

On-site Manager resides in her own home and is compensated \$300/month plus free space rent. She handles rent collection, posting notices and all on-site manager functions.

LOCATION:

Located in the south-central region of Oregon and bordering northern California, Klamath Falls sits on the eastern slopes of the Cascade Mountains and enjoys nearly 300 days of sunshine each year. The City of Klamath Falls has a population of approximately 42,000. <u>Amazon has finished construction on a 19,000 sq ft delivery station in downtown Klamath Falls, which is expected to create more than 100+ jobs.</u>

The U.S. Government, through Bipartisan Infrastructure Law, is investing a total of \$162 million over five years to restore the Klamath region's ecosystem and repair local economies. Click here to Read full article



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| | | Tir | igle | y Lak | e E | states | | | | |
|----------------------------------|---------------------|---------------------|-------|-------------|--------|----------------|-----------------------|--------|-----------|--|
| | | | 118 | 00 Tingle | y La | ne | | | | |
| | | ŀ | Clama | th Falls, 0 | OR 9 | 7603 | | | | |
| | | | | | | | | | | |
| Property Characteristics | | | | | | | New Loan | | | |
| Price | \$ | 3,550,000 | | | | | Balance | \$ | 2,307,500 | |
| Down Payment - 35% | \$ | 1,242,500 | | | | | Fixed Interest | | 5.759 | |
| No. of Spaces | | 54 | | | | | # Payments | | 36 | |
| Scheduled GRM | | 9.83% | | | | | | | | |
| Scheduled Cap Rate | | 8.10% | | | | | | | | |
| Approx. Acreage | | 39.09 | | | | | P&I Pmt | \$ | 13,460 | |
| Price Per Unit | \$ | 65,741 | | | | | | | | |
| Approx. Age | | 1980 | | | | | | | | |
| Monthly Income | # | Of Spaces | Ren | ıt/Space | Mo | onthly Rent | Annualized Expenses | | | |
| Mobile Home Income (40 Total) | | 40 | | | \$ | 19,066 | Property Taxes | \$ | 7,22 | |
| Mobile Home Rent Increase* | | 40 | \$ | 40 | \$ | 1,600 | Liability Insurance | \$ | 2,64 | |
| 11100110 110110 11010 1101 01100 | | | Ψ | | Ψ | 1,000 | Gas & Electric | \$ | 8,74 | |
| RV Income (14 Total) | | 14 | \$ | 495 | \$ | 6,930 | Garbage | \$ | 10,01 | |
| RV Rent Increase Jan 2025* | | 14 | \$ | 45 | \$ | 630 | Manager On-Site | \$ | 9,36 | |
| | | | • | | • | | Office Expense | \$ | 2,370 | |
| RV Electrical Reimbursement | | | | | \$ | 495 | Licenses & Permits | \$ | 2,31 | |
| | | | | | | | Dues & Subscriptions | \$ | 500 | |
| Contract Income #30 | | | | | \$ | 351 | Maint & Cleaning** | \$ | 10,00 | |
| | | | | | | | Reserves** | \$ | 8,00 | |
| | Total Monthly Gross | | | \$ | 29,072 | Total Expenses | \$ | 61,163 | | |
| | | Total Annual Income | | | \$ | 348,860 | Percent of Gross | | | |
| | | | | | | | *Manager receives \$3 | | | |
| Annualized Operating Data | | | | | | | Free Space Rent for C | _ | | |
| Scheduled Gross Income | \$ | 348,860 | | | | | **Industry Avera | ge U | sed | |
| Less Vacancy Rate | | | A | ctual | | | | | | |
| Gross Operating Income | \$ | 348,860 | | | | | | | | |
| Less Expenses | \$ | 61,163 | | | | | | | | |
| Net Operating Income | \$ | 287,697 | | 8.10% | | | | | | |
| Less Loan Payments | \$ | 161,591 | | | | | | | | |
| Total Return Before Taxes | \$ | 126,105 | | 10.15% | | | | | | |

This information has been secured from sources we believe to be reliable, but we make no representation or warranties, expressed or implied, as to the accuracy of the information.

*\$40 Mobile Homes & \$45 for RV Rent Increase goes into effect January 2025



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RENT ROLL AS OF JANUARY 2025

Network

| | | Cu | ırrent | | Contract | Space | | | Currer | ıt | | Contract |
|----------|-----------------------|------|--------|---------------|----------|-------|----------|-------------|---------|-----|---------------|-----------|
| Site No. | Unit Type | Spac | e Rent | Jan 1st Rents | Income | Count | Site No. | Unit Type | Space R | ent | Jan 1st Rents | Income |
| 1 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 28 | 28 | Mobile Home | \$ 467 | .00 | \$ 507.00 | |
| 2 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 29 | 29 | Mobile Home | \$ 480 | .00 | \$ 520.00 | |
| 3 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 30 | 30 | Mobile Home | \$ 480 | .00 | \$ 520.00 | \$ 350.60 |
| 4 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 31 | 31 | Mobile Home | \$ 483 | .00 | \$ 523.00 | |
| 5 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 32 | 32 | Mobile Home | \$ 480 | .00 | \$ 520.00 | |
| 6 | Mobile Home | \$ | 520.00 | \$ 560.00 | | 33 | 33 | Mobile Home | \$ 480 | .00 | \$ 520.00 | |
| 7 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 34 | 34 | Mobile Home | \$ 480 | .00 | \$ 520.00 | |
| 8 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 35 | 35 | Mobile Home | \$ 480 | .00 | \$ 520.00 | |
| 9 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 36 | 36 | Mobile Home | \$ 480 | .00 | \$ 520.00 | |
| 10 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 37 | 37 | Mobile Home | \$ 480 | .00 | \$ 520.00 | |
| 11 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 38 | 38 | Mobile Home | \$ 480 | .00 | \$ 520.00 | |
| 12 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 39 | 39 | Mobile Home | \$ 480 | .00 | \$ 520.00 | |
| 13 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 40 | 40 | Mobile Home | \$ 480 | .00 | \$ 520.00 | |
| 14 | Mobile Home | \$ | 440.00 | \$ 480.00 | | 41 | A | RV | \$ 495 | .00 | \$ 540.00 | |
| 15 | Mobile Home | \$ | 483.00 | \$ 523.00 | | 42 | В | RV | \$ 495 | .00 | \$ 540.00 | |
| 16 | Mobile Home | \$ | 440.00 | \$ 480.00 | | 43 | C | RV | \$ 495 | .00 | \$ 540.00 | |
| 17 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 44 | D | RV | \$ 495 | .00 | \$ 540.00 | |
| 18 | Mobile Home - Manager | \$ | 480.00 | \$ 520.00 | | 45 | E | RV | \$ 495 | .00 | \$ 540.00 | |
| 19 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 46 | F | RV | \$ 495 | .00 | \$ 540.00 | |
| 20 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 47 | G | RV | \$ 495 | .00 | \$ 540.00 | |
| 21 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 48 | Н | RV | \$ 495 | .00 | \$ 540.00 | |
| 22 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 49 | I | RV | \$ 495 | .00 | \$ 540.00 | |
| 23 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 50 | J | RV | \$ 495 | .00 | \$ 540.00 | |
| 24 | Mobile Home | \$ | 483.00 | \$ 523.00 | | 51 | K | RV | \$ 495 | .00 | \$ 540.00 | |
| 25 | Mobile Home | \$ | 480.00 | \$ 520.00 | | 52 | L | RV | \$ 495 | .00 | \$ 540.00 | |
| 26 | Mobile Home | • | 970.00 | C 050.00 | | 53 | M | RV | \$ 495 | .00 | \$ 540.00 | |
| 27 | Modue Home | \$ | 870.00 | \$ 950.00 | | 54 | N | RV | \$ 495 | .00 | \$ 540.00 | |

| Monthly Total | \$ 25,996.00 | \$ 28,226.00 | \$ 350.66 |
|---------------|--------------|--------------|----------------|
| Annual Total | \$311,952.00 | \$338,712.00 | \$ 4,207.92 |

Rent Roll Notes:

- 1. Next Rent Increase is for Forty Dollars (\$40) MH & \$45 RV, Effective January 2025
- 2. Manager resides in her own home (Sp #18) is paid \$300/month plus free space rent
- 3. Space 26 & 27 is a single home that occupies 2 spaces, pays 2 space rents
- 4. Contract Income included in the sale; monthly payment of \$350.66, current balance is \$18,674
- 5. RV Sites are monthly long term and Tenants are sub metered Electricity
- 6. Tenant Mobile Home Sites are responsible for Garbage, Electric & Cable all billed directly



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~Workshop and RV Storage Pictured Above~



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AERIAL DRONE PHOTOS







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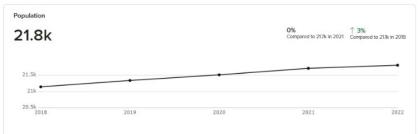
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LOCATION MAP





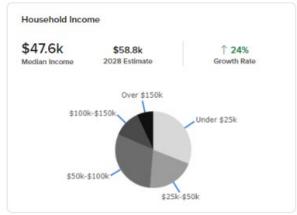


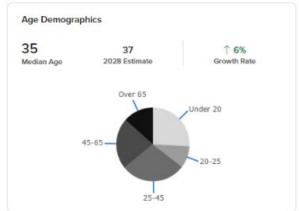
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LOCATION: DEMOGRAPHICS





Number of Employees 17.7k **Top Employment Categories** Educational services, and health care and social assistance Retail trade Manufacturing Arts, entertainment, and recreation, and accommodation and food services Professional, scientific, and management, and administrative, and waste management services Finance and insurance, and real estate, and rental and leasing Other services, except public administration **Public administration** Transportation and warehousing, and utilities Construction Agriculture Wholesale trade Information

LOCATION Amazon has finished construction on a 19,000 sq ft delivery station in downtown Klamath Falls, it's expected to create more than 100+ jobs. The U.S. Government has announced through Bipartisan Infrastructure Law, is investing \$162 million over five years to restore the Klamath region's ecosystem and repair local economies.