



# Summary



**Price**: \$5,500,000

**Stabilized NOI**: \$ \$496,180

Asset: 90 keys on 4.5 acres in an

Opportunity Zone

Income Streams: Guest rooms, restaurant

lease, vending, jazz lounge, signage

#### **Contact:**

Marty Wilhite, Realtor

**(**417) 294-0066

martywilhiteproperties@gmail.com

## **Confidentiality Note**

This offering is confidential and subject to prior sale.



# Investment Highlights



STRATEGIC LOCATION

- 1360 W 76 Country Blvd (Branson Strip)
- Walking distance to theaters,
  Dining, lake access

TURNKEY OPERATIONS

- Fully staffed and managed
- Proven PMS and SOPs in place

ROBUST FINANCIALS

- Gross revenue \$853,706;
  NOI \$496,180
- 90% lodging diversification with ancillary upside

GROWTH POTENTIAL

- Under-utilized land for tiny homes, event pavilion
- Conversion of two manager's units to guestrooms
- Flexible purchase options Motel and
  Restaurant/Lot can be acquired separately



# Property Overview

**Site:** Combined 4.5-acre offering adjacent to Wilderness Trails and 1.5 mi from Branson Landing.

## Divided into two parcels:

- Motel property (1360 W 76) approx. 1.8 acres
- Restaurant + vacant lot (1412 W 76) approx. 2.7 acres

## **Buildings:**

- Bldg 1 (1983): 32 rooms + lobby + Jazz Lounge + manager unit
- Bldgs 2-3 (1993): 29 rooms each, comm'l laundry, conf. room
- Restaurant (1,600 sf) leased to Branson's #1 Jalapeños Mexican

#### **Amenities:**

 Saltwater pool & spa, fire pit, picnic/BBQ, lounge with live music, trail to Lake Taneycomo

## **Additional Offering Detail**

Motel Property available separately for \$3.99M

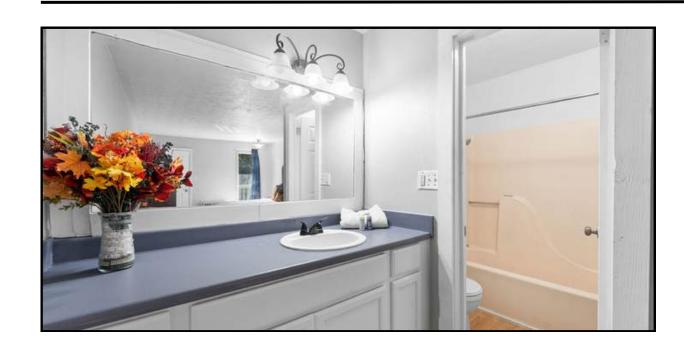
These properties are available for purchase either together or separately. Buyers may choose to acquire the Motel (1360 W 76), the Restaurant and adjoining land (1412 W 76), or the full offering which includes all three parcels.

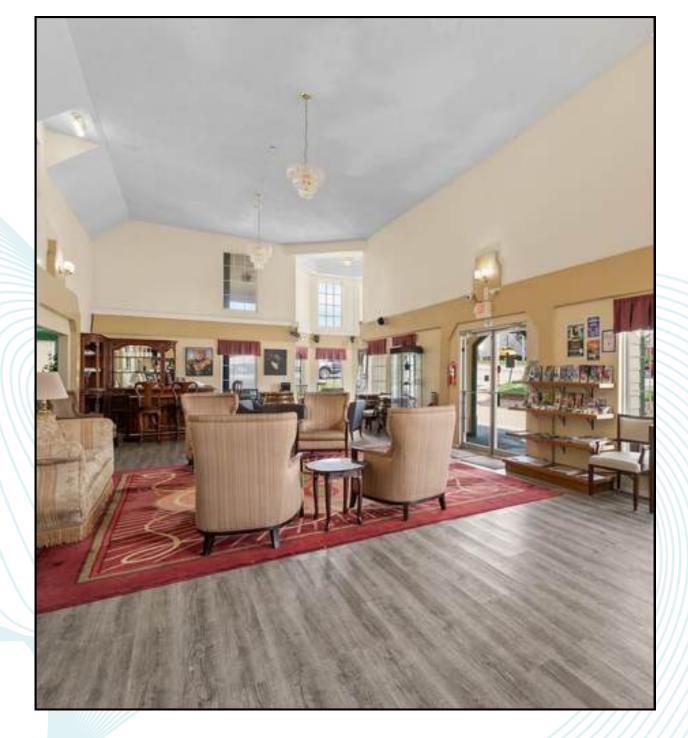


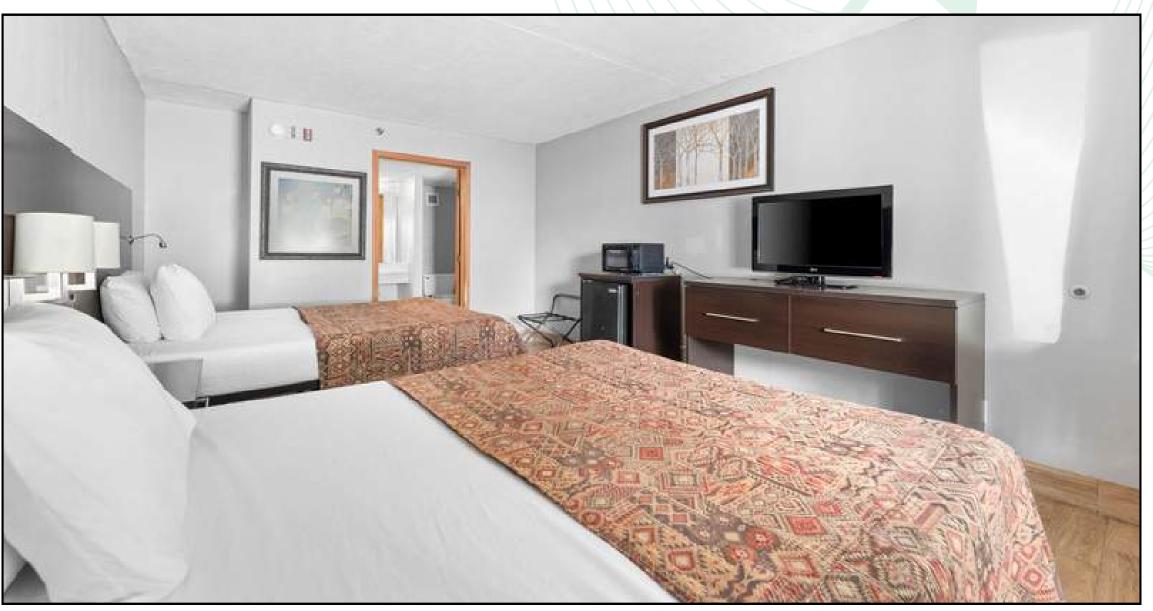


# On-the-Ground Look











# Market Overview



#### Branson's Tourism Economy

#### 8M+ Annual Visitors

- #1 U.S. drive-to vacation destination (Midwest/South)
- 100+ live shows (Dolly Parton's Stampede, Sight & Sound Theatre)
- Silver Dollar City: 2M+ visitors/year



#### **Demand Drivers**

#### Year-Round Appeal

- Peak Season (May-Dec): Family vacations, festivals
- Off-Season: Retirees, workforce housing (hospitality staff)



#### Limited Competition

- Few properties combine long-term lodging + entertainment + dining
- High occupancy rates for well-located motels (~75% avg.)



## Four Seasons Inn's Advantage

- Walkability to Attractions
- 5-minute drive to **Table Rock Lake** 10-minute walk to **Andy Williams Theater**





# Financial Performance 2024



#### **Annual Income Statement**

Gross Revenue: \$853,706

• Room Rentals (88 units): \$807,948

• Non-Primary Income: \$2,145

• Laundry/Vending: \$1,613

• Restaurant Lease Income: \$42,000

#### Operating Expenses: \$287,728

- Largest Line Items:
  - Staffing/Management: \$68,241
  - Utilities: \$124,036
  - Insurance Expense: \$30,307
  - Taxes and Licenses: \$43,810
  - Repairs and Maintenance: \$15,756
  - Advertising & Marketing: \$872
  - Laundry and Cleaning: \$7,421

#### Net Operating Income (NOI): \$496,180

- Projected Cap Rate: approx. 12% (\$3.99M for hotel only)
- Projected Cap Rate: 9% (at \$5.5M price)

#### **Key Financial Metrics**

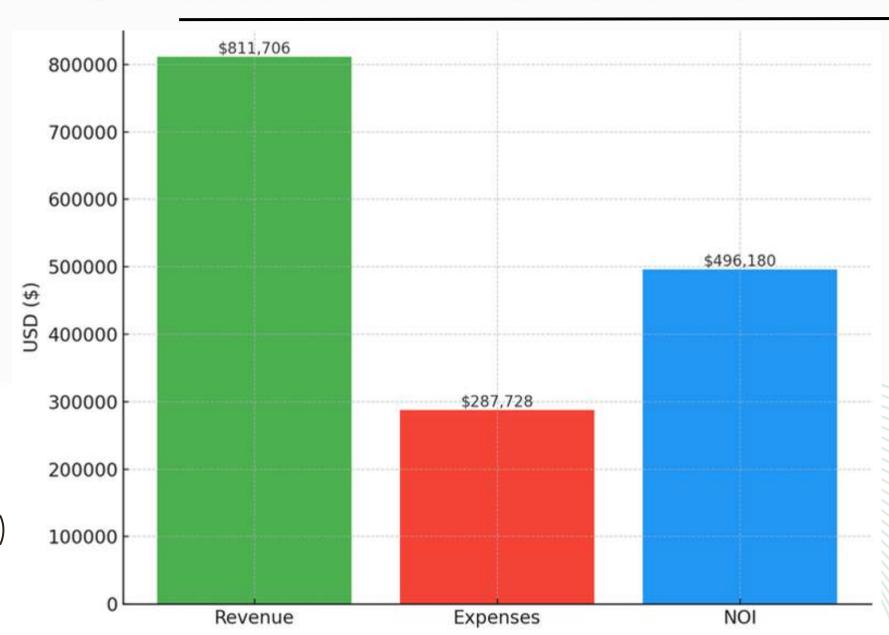
#### **Revenue Diversification**

95% Lodging |  $\approx$ 5% Restaurant Lease | <1% Vending

#### **Expense Ratios**

- Labor/Management: \$68,241
  (≈24% of expenses)
- Utilities: \$124,036 ( $\approx$ 43% of expenses)

## Four Seasons Inn - P&L Overview



Disclaimer: Income figures provided are based on seller-supplied financials and are not guaranteed. Buyers are responsible for independent verification.

# Opportunity Zone Benefits



# Why This Location Qualifies

## Federally Designated Opportunity Zone

Census Tract #29035940300 (verified via <u>ded.mo.gov</u>)

#### **Investor Benefits**

#### **Tax Deferral**

Defer capital gains taxes until 12/31/2026

## **Basis Step-Up**

10% reduction in taxable gains after 5 years

## **Tax-Free Appreciation**

Zero capital gains on sale if held 10+ years

## Four Seasons Inn Example

- Investor redeploying \$500k gains:
  - Year 1: Tax deferred
  - Year 5: 10% basis reduction
  - Year 10: Sell property tax-free



# Upside & Next Steps

WHY INVEST NOW?

- Rare turnkey asset on Branson Strip
- Dual income streams (rooms + restaurant)

PROPERTY UPSIDE POTENTIAL

- 2 convertible units → 90 rentable doors
- Underutilized outdoor spaces

DUE DILIGENCE MATERIALS AVAILABLE

- 3 years P&Ls
- Lease agreement (Jalapeños)
- Phase I ESA (2022)





# Appendix (Supporting Documents)



# **Available Upon Request**

- Financial Records
  - 3-year P&L statements (2021-2024)
  - 12-month utility cost breakdown
  - Capital improvement log

# Legal/Compliance

- Current restaurant lease (Jalapeños)
- Opportunity Zone certification
- Phase I Environmental Report (2022)

# Operational

- Current management agreement
- Staffing schedule
- Preventative maintenance plan



Disclaimer: Income figures provided are based on seller-supplied financials and are not guaranteed. Buyers are responsible for independent verification.





# Own Branson's Premier Turnkey Hospitality Asset

# **Contact Block**

Marty Wilhite Licensed Real Estate Agent



(417) 294-0066



martywilhiteproperties@gmail.com



https://duffyhomesllc.com/