
FOR SALE

A Rare Two-Tenant Investment Opportunity

Anchored by: US Chef 'Store & Michaels

NOI \$704,005 | Price \$9,500,000 | Cap Rate 7.40%

**Attractive Assumable Financing: \$5,000,000 Loan
at 3.74% Interest with over 10 Years Remaining | 7.83% Cash-on-Cash Return**



Offering stable, long-term income with
National Credit Tenants in Spokane's premier retail corridor



7630 N Division Street, Spokane, WA 99208



7630 N Division Street, Spokane

CONTENTS

01 Investment Highlights

Annual Combined Income
Projected Cash Flow
ARGUS

02 Financial Information

Rent Schedule Michaels
Rent Schedule US Foods CHEF'STORE

03 Site Plan

04 Tenant Summary

Michaels Craft Store
US Foods CHEF'STORE

05 Site Map

06 Aerial Map

Spokane
Market Overview Demographics

EXCLUSIVELY MARKETING BY

Bob Niehaus

503-358-7770 | bob@niehausproperties.com

Tom Tetherow

503-819-9904 | tom@niehausproperties.com

Alex MacLean

503-709-3563 | alex@cra-nw.com



Bob Niehaus, President, and Principal Broker

503-358-7770 | bob@niehausproperties.com

Tom Tetherow, Broker

503-819-9904 | tom@niehausproperties.com

Alex Maclean, Broker

503-709-3563 | alex@cra-nw.com

Investment Highlights

Property Highlights:

Address	7630 N Division Street,
City, State, Zip	Spokane, WA 99208
Submarket	NE North Metro
Sale Price	\$9,500,000
Anchored by	Michaels (Arts & Crafts) & US FOODS CHEF'STORE (formerly Smart Foodservice)
Lease Type	NNN
Parking	380 spaces (5.5 spaces per 1,000 SF)
Leasable SF	69,625 SF
Rentable SF	51,086 SF
Land Acres	1.59 acres plus a percentage of common area
Year Built Renovated	1978 2021

ATTRACTIVE ASSUMABLE FINANCING: Assumable debt is \$5,000,000 at 3.74% interest with 10+ years of term remaining.
Cash on Cash is 7.83%

The assumption fee to the new borrower is one-half percent.

Michaels recently exercised a 5-year lease extension starting July 1, 2025

US Chef's Store lease in place through December 31, 2030

Excellent visibility with 305 feet of frontage on N. Division Street

Annualized Combined Income

January 2026 - Annual Base Rent Expenses - 100% passed through	\$704,005
NOI	\$704,005
Price	\$9,500,000
Cap Rate	7.40%



Projected Cash Flow

	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	
For the Years Ending	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	
	<u>Jun-2026</u>	<u>Jun-2027</u>	<u>Jun-2028</u>	<u>Jun-2029</u>	<u>Jun-2030</u>	<u>Jun-2031</u>	<u>Total</u>
Rental Revenue							
Potential Base Rent	704,008	704,008	704,008	729,088	729,088	744,850	4,315,050
Scheduled Base Rent	704,008	704,008	704,008	729,088	729,088	744,850	4,315,050
Total Rental Revenue	704,008	704,008	704,008	729,088	729,088	744,850	4,315,050
Other Tenant Revenue							
Total Expense Recoveries	167,204	171,340	175,601	181,034	185,553	190,865	1,071,597
Total Other Tenant Revenue	167,204	171,340	175,601	181,034	185,553	190,865	1,071,597
Total Tenant Revenue	871,212	875,348	879,609	910,122	914,641	935,715	5,386,647
Potential Gross Revenue	871,212	875,348	879,609	910,122	914,641	935,715	5,386,647
Effective Gross Revenue	871,212	875,348	879,609	910,122	914,641	935,715	5,386,647
Operating Expenses							
Security	1,625	1,674	1,724	1,775	1,829	1,884	10,510
Utilities-Electricity & Gas	264	272	280	289	297	306	1,708
Janitorial	73	75	77	79	82	84	470
Exterior Lighting	4,792	4,936	5,084	5,236	5,393	5,555	30,996
Landscaping	5,744	5,916	6,094	6,276	6,465	6,659	37,153
Parking Lot & Facilities	2,399	2,471	2,546	2,622	2,701	2,782	15,521
Signage-Common	258	266	274	282	291	299	1,670
License & Permits	53	55	57	58	60	62	345
Postage & Delivery	45	47	48	49	51	52	293
Management Fee to Operator	3,885	4,001	4,121	4,245	4,372	4,504	25,129
Utilities	12,546	12,922	13,310	13,709	14,121	14,544	81,152
Garbage - US Foods only	7,618	7,846	8,082	8,324	8,574	8,831	49,276
PM Fee	34,848	35,014	35,184	36,405	36,586	37,428	215,465
Accounting/Admin	8,283	8,531	8,787	9,051	9,322	9,602	53,575
Snow Removal	13,999	14,419	14,851	15,297	15,756	16,228	90,550
Insurance	20,169	20,774	21,397	22,039	22,701	23,382	130,462
Property Tax	50,603	52,121	53,685	55,295	56,954	58,663	327,322
MISC	3,406	3,406	3,406	3,406	3,406	3,406	20,438
Total Operating Expenses	170,610	174,747	179,007	184,440	188,959	194,271	1,092,035
Net Operating Income	700,602	700,602	700,602	725,682	725,682	741,443	4,294,612
Cash Flow Before Debt Service	700,602	700,602	700,602	725,682	725,682	741,443	4,294,612
Debt Service							
Interest							
A10 3.74% rate	186,382	180,234	173,852	167,225	160,348	0	868,041
Total Interest	186,382	180,234	173,852	167,225	160,348	0	868,041
Principal							
A10 3.74% rate	161,608	167,755	174,138	180,765	187,642	0	871,908
Total Principal	161,608	167,755	174,138	180,765	187,642	0	871,908
Total Debt Service	347,990	347,989	347,990	347,990	347,990	0	1,739,949
Cash Flow After Debt Service	352,612	352,613	352,612	377,692	377,692	741,443	2,554,663
Cash Flow Available for Distribution	352,612	352,613	352,612	377,692	377,692	741,443	2,554,663

The information shown has been obtained from sources believed to be reliable. While we do not doubt its accuracy, we have not verified it and make no guarantee, warranty, or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Any projection, opinion, assumptions, or estimates are, for example, only and do not represent the current or future performance of the property. The value of this transaction to you depends on tax and other factors, which should be evaluated by your tax, financial, and legal advisors. You and your advisors should conduct a careful, independent investigation of the property to determine your satisfaction and suitability of the property for your needs.

	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
	Year 1	Year 2	Year 3	Year 4	Year 5	
For the Years Ending	<u>Jun-2026</u>	<u>Jun-2027</u>	<u>Jun-2028</u>	<u>Jun-2029</u>	<u>Jun-2030</u>	<u>Total</u>
Sources Of Capital						
Net Operating Gains	700,602	700,602	700,602	725,682	725,682	3,553,169
Debt Funding Proceeds	5,057,069	0	0	0	0	5,057,069
Initial Equity Contribution	6,142,931	0	0	0	0	6,142,931
Net Proceeds From Sale	0	0	0	0	12,357,389	12,357,389
Defined Sources Of Capital	11,900,602	700,602	700,602	725,682	13,083,071	27,110,558
Required Equity Contributions	0	0	0	0	0	0
Total Sources Of Capital	11,900,602	700,602	700,602	725,682	13,083,071	27,110,558
Uses Of Capital						
Property Purchase Price	11,200,000	0	0	0	0	11,200,000
Total Property Purchase Price	11,200,000	0	0	0	0	11,200,000
Total Debt Service	347,990	347,989	347,990	347,990	347,990	1,739,949
Debt Retirement	0	0	0	0	4,185,161	4,185,161
Defined Uses Of Capital	11,547,990	347,989	347,990	347,990	4,533,151	17,125,110
Cash Flow Distributions	352,612	352,613	352,612	377,692	8,549,920	9,985,448
Total Uses Of Capital	11,900,602	700,602	700,602	725,682	13,083,071	27,110,558
Unleveraged Cash on Cash Return						
Cash to Purchase Price	6.26%	6.26%	6.26%	6.48%	6.48%	31.72%
NOI to Book Value	6.26%	6.26%	6.26%	6.48%	6.48%	31.72%
Leveraged Cash on Cash Return						
Cash to Initial Equity	5.74%	5.74%	5.74%	6.15%	6.15%	29.52%
Running Equity Balance	6,142,931	6,142,931	6,142,931	6,142,931	6,142,931	6,142,931
Cash to Equity Balance	5.74%	5.74%	5.74%	6.15%	139.18%	139.18%
Cumulative Total Purchase Price	11,200,000	11,200,000	11,200,000	11,200,000	11,200,000	11,200,000
Unleveraged Annual IRR from Valuation Date					8.09%	
Leveraged Annual IRR from Valuation Date					11.17%	

* Results displayed are based on Forecast data only

Financial Information – Rent Schedule

Michaels Stores Inc.

3rd lease extension (5 years)

Lease Year	Annual Rent	Monthly Rent	Rent/SF
July 1, 2025 – June 30, 2028	\$388,833	\$32,403	\$15.50
July 1, 2028 – June 30, 2030	\$413,919	\$34,493	\$16.50
4th Option Lease Extension (if exercised)			
July 1, 2030 – June 30, 2033	\$413,919	\$34,493	\$16.50
July 1, 2033 – June 30, 2035	\$439,005	\$36,584	\$17.50
Note: Tenant pays CAMs on 32,953 SF			

Lease Summary

Tenant	Michaels Stores Inc.
Leasable SF	32,953 SF
Rentable SF	25,086 SF
Lease Commenced	1997
Initial Term	20 years
Lease Type	Triple Net (NNN)
Renewal Options	4 five-year options
Current Term	Tenant has exercised its 3 rd option
Lease Term	July 1 st , 2025, to June 30 th , 2030



Financial Information – Rent Schedule

US Foods CHEF'STORE.

Lease Year	Annual Rent	Monthly Rent	Rent/SF
Current Lease Year January 1, 2025 – December 31, 2025	\$286,545	\$23,878.82	\$11.02
2 nd Lease Extension (5 years) January 1, 2026 – December 31, 2030	\$315,172	\$26,264.33	\$12.12
3 rd Option Lease Extension (if exercised) January 1, 2031 – December 31, 2035	\$ CPI adjustment, not to exceed 10%		
4 th Option Lease Extension (if exercised) January 1, 2036 – December 31, 2040	\$ CPI adjustment, not to exceed 10%		
Note: Tenant pays CAMs on 36,672 SF			

Lease Summary

Tenant	Smart Foodservice Stores LLC - acquired by US Foods Holding Corp in 2020 dba US Foods CHEF'STORE, a 17.5 Billion Dollar Company.
Leasable SF	36,672 SF
Rentable SF	26,000 SF
Lease Commenced	September 2000
Initial Term	20 years
Lease Type	Triple Net (NNN)
Renewal Options	4 five-year options
Current Term	Tenant has exercised its 2 nd option



ALTA Survey
dated: 12/11/01

LEGAL DESCRIPTION

THAT PORTION OF THE UNPLATTED PART OF THE WEST HALF OF THE NORTHWEST QUARTER OF SECTION 20, TOWNSHIP 20 NORTH, RANGE 43 EAST, WM. IN THE CITY OF SPOKANE, SPOKANE COUNTY, WASHINGTON DESCRIBED AS FOLLOWS:

COMMENCING AT A POINT ON THE EAST LINE OF BISHOP STREET AND ON THE SOUTH LINE OF THE NORTH 660.0 FEET OF THE NORTHWEST QUARTER OF THE NORTHWEST QUARTER OF SECTION 20, 5ND SOUTH LINE BEARS SOUTH 89°31'00" EAST; THENCE SOUTH 89°31'40" EAST, 403.0 FEET TO THE NORTHWEST CORNER OF THE AREA-AND THE POINT OF BEGINNING; THENCE NORTH 89°36'31" EAST, 250.0 FEET; THENCE SOUTH 07°23'28" EAST, 260.0 FEET; THENCE SOUTH 89°31'40" EAST, 250.0 FEET; THENCE NORTH 89°31'00" WEST, 280.0 FEET TO THE POINT OF BEGINNING.

PARCEL "B"

[illegible]

SPECIAL EXCEPTIONS

INDICATES NEW TITLE REPORT INDEXED AS PER TITLE REPORT BY FIRST AMERICAN TITLE INSURANCE COMPANY EFFECTIVE NOVEMBER 12, 2001 AT 7:30AM. ORDER NUMBER 374316-CE

2 Agreement and Between : the terms and conditions thereof:
: The Lane Company, a Washington Limited Partnership, P. Andrew
: Rybach and Kurt Byrd, and Willeson and Voldenvert
: Development, a Partnership
Dated : April 14, 1978
Recorded : April 18, 1978
Auditor's No. : 7034152125
Book/line : Backroom Investment Agreement

Self agreement, was unavided by opponents received July 10, 1978 under Restrictive No. 700710062, and recorded February 8, 1979, under Recording No. 79026005202, and recalled October 31, 1979, under Hearing No. 790103024, and recorded October 21, 1983, under Recording No. E302101020, and recorded April 24, 1987 under Recording No. E304240224, and recorded April 8, 1983 under Recording No. E304080606, and recorded April 30, 1982, under recording No. 9304160662, and recorded December 8, 1994, under Recording No. 9412080224, and recsed April 26, 1999 under Recording No. 9904260451, and recorded February 17, 1998, under Recording No. 4107050.

☒ Sewer sales agreement and the terms thereof.
 Deceased: The City of Spokane, a non-profit city, and The City
 Company, a Washington limited partnership
 Dated: August 4, 1978
 Recorded: August 11, 1978
 Recording No.: 780818284

Agreement	the terms and conditions therein
Between	the Law Company, a Washington Limited Partnership and the City of Spokane, a municipal corporation
Dated	October 30, 1979
Recorded	November 6, 1979
Recording No.	7911060029
Providing	Said Company agrees, in receiving a special sewer sewer permit, not to protect the sewer construction that will improve sewer the property for the assessment that will be levied against the property for the construction

☒ **Easement, including terms and provisions contained therein:**
 Recorded : May 12, 1980
 Recording No. : 8006136334
 In Favor of : The Washington Water Power Company, a Washington corporation
 For : Electric transmission and/or distribution system

[1] An assessment of highway noise data for reciprocal assessment and, illustrated by a survey from Taylor Engineering, dated December 1, 1968, as follows:

transformarea peisajului în condițiile

UTILITY STATEMENT

THE UNDERGROUND UTILITIES SHOWN HAVE BEEN LOCATED AS ACCURATELY AS POSSIBLE FROM FIELD SURVEY INFORMATION AND EXISTING DRAWINGS. TAYLOR ENGINEERING, INC. MAKES NO GUARANTEES THAT THE UNDERGROUND UTILITIES SHOWN COMPRISE ALL SUCH UTILITIES IN THE AREA, EITHER IN SERVICE OR ABANDONED. FURTHER, WE DO NOT WARRANT THAT THE UNDERGROUND UTILITIES SHOWN ARE IN EXACT LOCATION INDICATED, ALTHOUGH WE DO CERTIFY THAT THEY ARE LOCATED AS ACCURATELY AS POSSIBLE FROM INFORMATION AVAILABLE.

UTILITY PURVEYORS

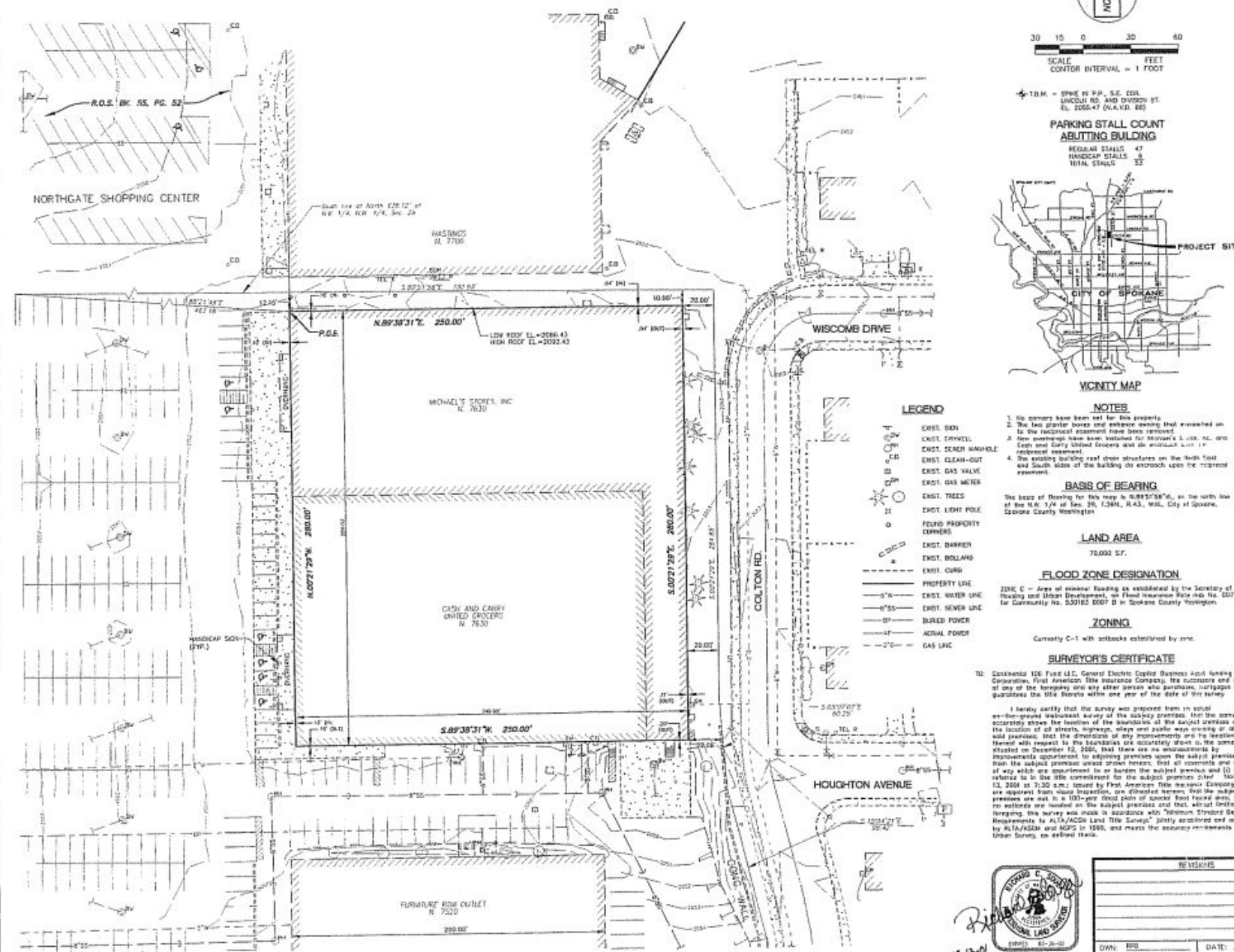
TELEPHONE	QUEST COMMUNICATIONS	456-4663
GAS	AVISTA	462-6770
ELECTRIC	AVISTA	462-6770
SEWER	CITY OF SPOKANE	625-6300
WATER	CITY OF SPOKANE	625-6300
HEALTH DEPT.	N.S.D.D.	656-3550

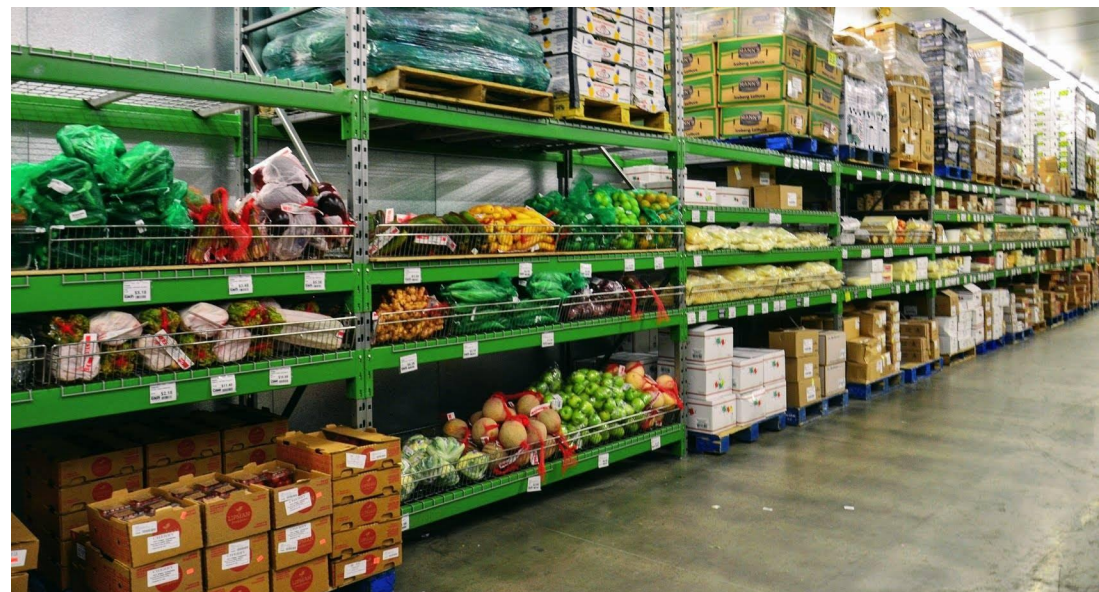
 **Taylor Engineering, Inc.**
Civil Design and Land Planning
N. 100 Main St.
Spokane, Washington 99201
(509) 328-2271 Fax (509) 328-8224

ALTA SURVEY FOR
MICHAEL'S STORES, INC./
CASH AND CARRY UNITED GROCERS

SCALE: 1"=30'	SHEET 1 OF 1
ALTA/ACSM	

Site Plan 8





US Foods CHEF'STORE: A Trusted Restaurant
Supplier Since 1955, Current Net Worth \$17.61 Billion

Founded as United Grocers Cash & Carry in Oregon City, Oregon, CHEF'STORE has evolved with the industry for nearly 70 years. From humble beginnings with pallet-stacked products and handwritten prices, the company grew under the Smart Foodservice name and later rebranded as Smart Foodservice Warehouse Stores in 2018 to reflect its mission of providing quality restaurant and grocery supplies in a convenient warehouse format. In 2020, CHEF'STORE became part of US Foods®, expanding its reach nationwide and offering customers exclusive brands and exceptional service — all while remaining committed to simplicity, affordability, and reliability for businesses and communities alike.

Headquarters	West Linn, Oregon
Stock Symbol	USFD
Founded	1955
Locations	93 locations as of January 1 st , 2025
Website	www.chefstore.com





Michaels, the leading arts and crafts retailer in North America, was founded by Michael Dupey in 1973 when he transformed a Ben Franklin five-and-dime store in Dallas, Texas into an arts and crafts destination. Since then, Michaels has grown from a single store into a national chain with more than 1,300 locations across the United States and Canada and a strong online presence at Michaels.com and Michaels.ca.

Key Milestones in Michaels' Growth:

- 1973: First store opened in Dallas, Texas by founder Michael Dupey.
- 1982: Sam Wyly acquires controlling interest; 11 stores with \$10 million in revenue.
- 1983: Rapid national expansion begins under Wyly's leadership.
- 2014: Formation of The Michaels Companies, Inc.
- 2021: Acquired by Apollo Global Management for \$3.3 billion and taken private.

Michaels:

Inspiring Creativity Since 1973

Current Reported Sales \$5.7 Billion

Headquarters	Irving, TX
Stock Symbol	MIK
Founded	1973
Locations	1,300
Website	Michaels.com





The information shown has been obtained from sources believed to be reliable. While we do not doubt its accuracy, we have not verified it and make no guarantee, warranty, or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Any projection, opinion, assumptions, or estimates are, for example, only and do not represent the current or future performance of the property. The value of this transaction to you depends on tax and other factors, which should be evaluated by your tax, financial, and legal advisors. You and your advisors should conduct a careful, independent investigation of the property to determine your satisfaction and suitability of the property for your needs.



Aerial Map Spokane 13

The information shown has been obtained from sources believed to be reliable. While we do not doubt its accuracy, we have not verified it and make no guarantee, warranty, or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Any projection, opinion, assumptions, or estimates are, for example, only and do not represent the current or future performance of the property. The value of this transaction to you depends on tax and other factors, which should be evaluated by your tax, financial, and legal advisors. You and your advisors should conduct a careful, independent investigation of the property to determine your satisfaction and suitability of the property for your needs.



About Spokane

Spokane, WA is a vibrant city located in eastern Washington, with a population of approximately **229,447** as of 2023. The city has a **median household income of \$65,745** and an average household size of **2.51**, the entire Spokane Valley area has a population of over 785,000.

Known for its natural beauty, Spokane features rivers, parks, and abundant outdoor recreation while offering the convenience of city living. It's a growing community that offers a balanced lifestyle, attracting both individuals and families.

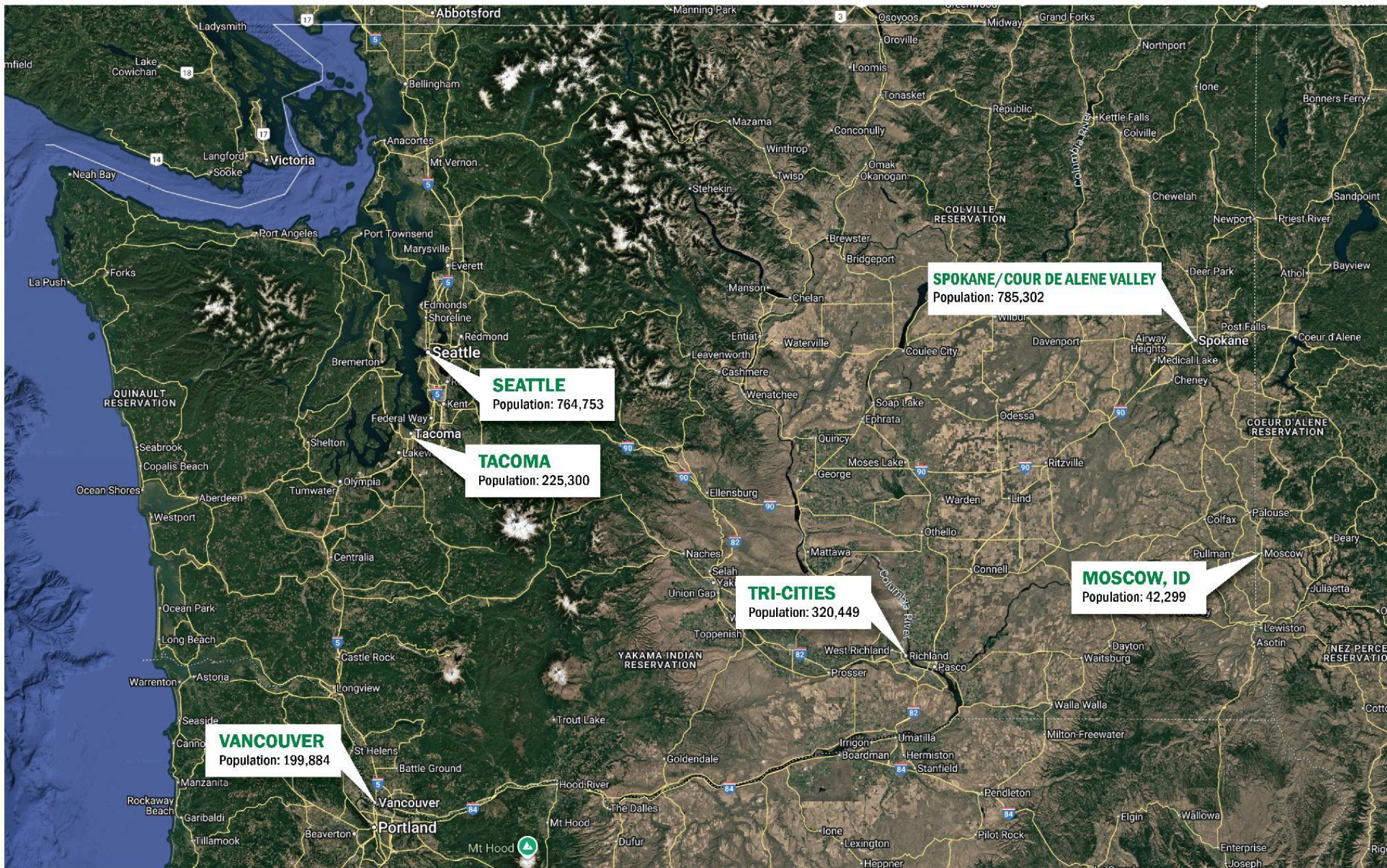
The information shown has been obtained from sources believed to be reliable. While we do not doubt its accuracy, we have not verified it and make no guarantee, warranty, or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Any projection, opinion, assumptions, or estimates are, for example, only and do not represent the current or future performance of the property. The value of this transaction to you depends on tax and other factors, which should be evaluated by your tax, financial, and legal advisors. You and your advisors should conduct a careful, independent investigation of the property to determine your satisfaction and suitability of the property for your needs.

Demographics

Population	1-Mile	3-Mile	5-Mile
2024 Population	19,066	104,001	194,342
2029 Population	20,223	110,350	206,367
Pop Growth 2024-2029	+6.07%	+6.10%	+6.19%

Households	1-Mile	3-Mile	5-Mile
Average Age	40	39	39
2024 Total Households	8,460	41,179	76,622
HH Growth 2024-2029	+6.26%	+6.27%	+6.43%
Average Household Size	2.20	2.40	2.40

Income	1-Mile	3-Mile	5-Mile
Median Household Income	\$48,182	\$57,840	\$58,813





Records are available for review with an acceptable offer.

QUESTIONS & TOUR REQUESTS:

Please direct all inquiries, questions, or tour requests to Niehaus Properties and Commercial Realty Advisors

Bob Niehaus, President, and Principal Broker
503-358-7770 | bob@niehausproperties.com

Tom Tetherow, Broker
503-819-9904 | tom@niehausproperties.com

Alex MacLean, Broker
503-709-3563 | alex@cra-nw.com

