

HOW WE PARTNER WITH BROKERS

As the largest premium flexible workplace provider in the US, we help modern companies of all sizes be both efficient and effective by creating workplace experiences designed to drive productivity. Leading the industry in performance and customer satisfaction, we make it easy to place your clients and keep them happy as they grow.



OUR PRODUCTS

Our premium, flexible workspaces deliver the best of both worlds — the service and flexibility of coworking plus the privacy and customization of traditional offices.

BEST FOR LARGE TEAMS

Canvas

A private, standalone office dedicated to your team with custom layout, your own entrance, and branding.

BEST FOR MID-SIZE TEAMS

Suites

A dedicated suite configured to your needs with private conference rooms, located in our shared workspace.

BEST FOR SMALL TEAMS

Offices

Move-in ready private office space with access to shared amenities, common areas, and conference rooms.

BENEFITS FOR YOU



Close deals faster



Earn more commission



Grow client relationships

BENEFITS FOR YOUR CLIENT

All-inclusive experience.

We take care of designing, equipping, and staffing so that your client's experience is fully turnkey from day one.



Workplaces that drive engagement.

Spaces are built to bring out the best in every team — including collaboration spaces, conference rooms, and focus areas.



Customized and branded to each team.

We bring your client's brand vision to life. Clients choose custom branding and design packages to make the space their own.



Flexible and scalable solutions

grow with your client.

Adapt to the changing needs of teams with flexible space configuration to match every workstyle.



National network in 45+ cities.

As an Industrious member, your client will get access to our national network of 85+ locations (and growing).



THE INDUSTRIOUS DIFFERENCE



#1 IN CUSTOMER SATISFACTION

70

Highest workplace customer NPS score in the industry

95%

Industrious locations with 5-star reviews

FAST DEALS, TIMELY PAYOUTS

We provide you with a single point of contact to help you find the right workspace for your client.

If your client signs a new agreement, you will earn:

- 1-12 MO | 10% OF MEMBERSHIP FEES**
- 13-36 MO | 2% OF MEMBERSHIP FEES**

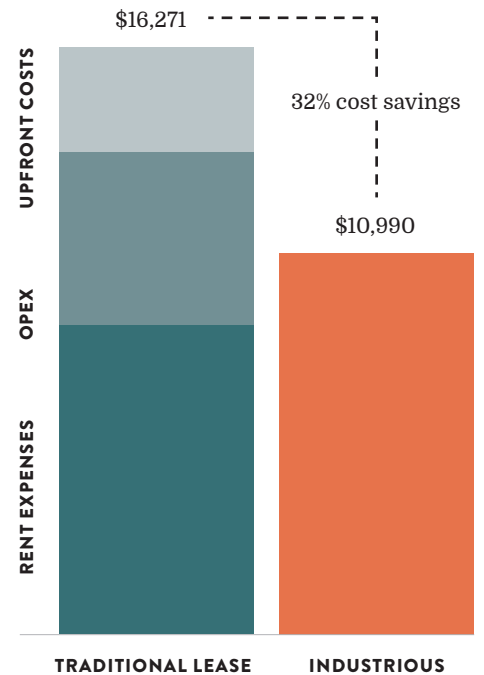
If your client signs an expansion, you will earn:

- 1-12 MO | 10% OF MEMBERSHIP FEES**
- 13-36 MO | 2% OF MEMBERSHIP FEES**

THE INDUSTRIOUS DIFFERENCE

Traditional Lease vs. Industrious	TRADITIONAL LEASE	INDUSTRIOUS
Flexible lease terms (1-3 years)		✓
Upfront capital investment (build-out costs, security deposit, furniture & fixtures)	✓	
Ability to scale up (or down) with headcount variability		✓
Fully-managed workplace experience includes everything from leasing to workplace design and management		✓
All-inclusive operational costs (office cleaning, maintenance, supplies, food & beverage)		✓
Dedicated Member Success Manager ensures company is happy and productive		✓
Increased employee engagement by 2.5X average score		✓

Annual Cost Per Employee



Based on annual costs per employee. Includes rent, operating expenses, upfront costs (buildout/design). Based on blended average of top 10 US cities.

GET IN TOUCH

industriousoffice.com/brokers | brokers@industriousoffice.com