



Offering Memorandum

5625 Expressway Missoula, Montana

±28,965 SF Industrial Warehouse with Cold Storage

Exclusively listed by:
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#### Contents

(click to jump to section)

**Executive Summary** 

Property Details

**Location** 

Market Overview

Brokerage Team

Limiting Conditions



## **Executive Summary**

SterlingCRE Advisors is pleased to present the well-equipped warehouse and cold storage facility located at 5625 Expressway in Missoula's Development Park.

With convenient proximity to Interstate-90, the subject property resides on ±1.52 acres with flexible M-2 zoning. The property features dedicated parking, multiple ingress/egress points for truck access, a full security/surveillance system, intercom system all in a highly accessible location with superior connectivity to Interstate 90.

The warehouse features dry storage, cooler and freezer storage, a clean room for packaging with sanitation area, break areas, restrooms (warehouse and office), dock high and grade level loading. The office area consists of a welcoming reception and waiting area, seventeen (17) private offices, print/work area(s), breakroom with kitchenette, restrooms and conference room.

The fully sprinkled, pre-engineered steel sided building has been meticulously maintained earning it an elite AIB Certification for over six consecutive years.

Building is available for immediate occupancy.

#### **Interactive Links**



| Address           | 5625 Expressway<br>Missoula, MT 59808                                       |  |  |
|-------------------|---|--|--|
| Purchase Price    | \$5,550,000   |  |  |
| Property Type     | Warehouse with Cold Storage   |  |  |
| Building Size     | ±28,965 SF  |  |  |
| Total Acreage     | ±1.52 (±66,211 SF )   |  |  |
| Construction Type | Pre-Engineered Steel  |  |  |
| Loading           | Two (2) Dock High Doors with Levelers<br>Two (2) Grade Level Doors          |  |  |
| Interior Buildout | ±22,066 Warehouse (76%)<br>±3,244 Office (11%)<br>±3,655 Cold Storage (13%) |  |  |

#### **Executive Summary**

## 5625 Expressway

### **PROPERTY DETAILS**

**Square Footage** ±28,965 SF

Geocode

04-2199-01-1-02-23-0000

**Legal Description** 

MOMONT INDUSTRIAL PARK - PHASE 2, LOT 3, SO1, T13 N, R20 W, Lot 3A

Year Built/Renovated

1995

Zoning

M1-2, City of Missoula

Access

Expressway via Airway Boulevard

Services

City Water and Sewer

**Taxes** 

\$23.96 (2025) 501(c)3 Exempt Status

**Traffic Count** 6,313 VPD (2022 AADT)

Distance to I-90

One-half mile north (2 minute drive)



## 5625 Expressway

#### **FACILITY SPECIFICATIONS**

| BUILDING            |  |  |  |
|---------------------|--|--|--|
| Grade Level Doors   | One (1) 8' Grade Level Loading Door<br>One (1) 10' Grade Level Loading Door<br>Two (2) 10' Dock High Loading Doors |  |  |
| Lighting            | LED in Warehouse   |  |  |
| Security System     | Optera IMM Series with SureVision 2.0  |  |  |
| Roof                | Metal  |  |  |
| Suppression         | Fully Sprinkled  |  |  |
| Power               | 3 phase  |  |  |
| RECENT IMPROVEMENTS |  |  |  |
| Thermostat          | New system with alarm installed 2023   |  |  |
| Water heater        | New (2023)   |  |  |

SITE

**Parking** Twenty-four (24) surface auto spaces

**Landscaping** Low maintenance hardscape

**RECENT IMPROVEMENTS** 

**Parking Lot** Resealed 2023

**Infrastructure** Two (2) new sumps installed

**COLD STORAGE** 

**Temperature Range** 36 degrees down to -10 degrees

Freezer Storage ±2,408 SF

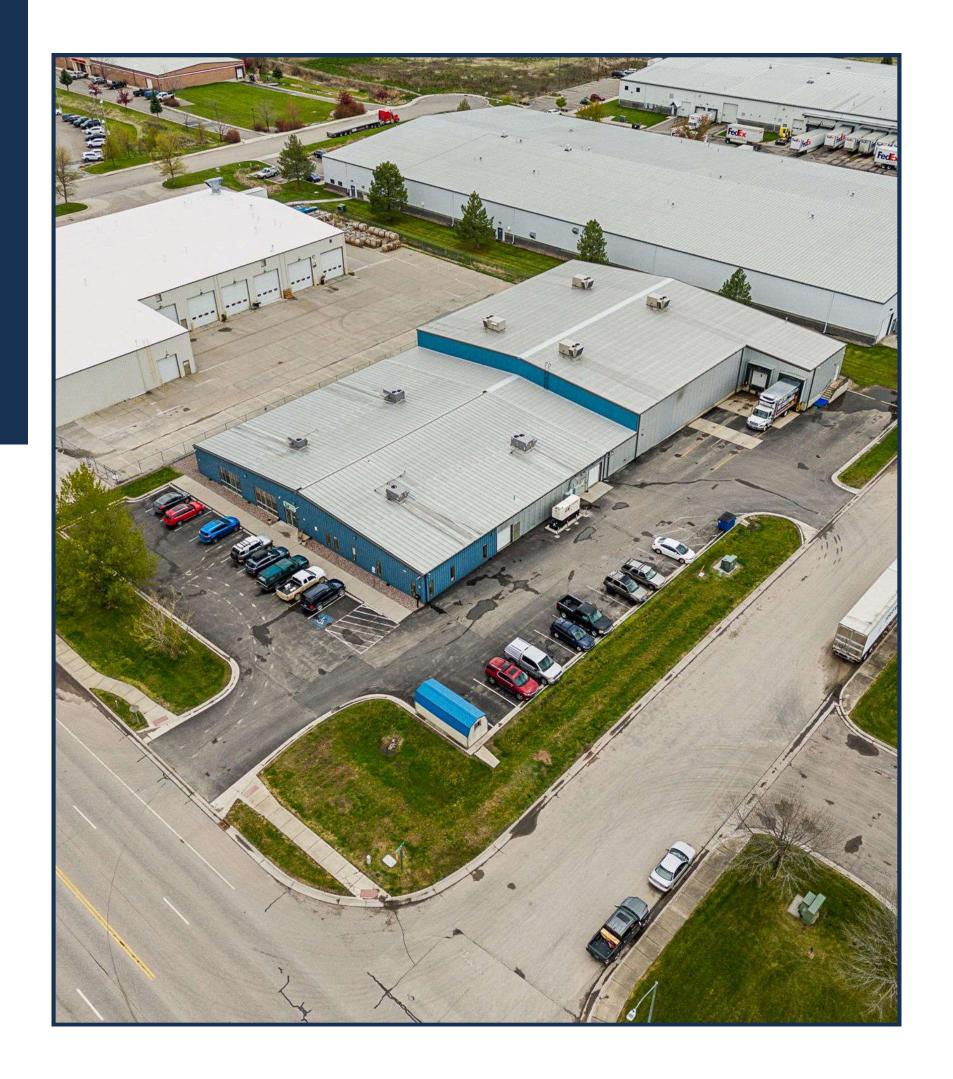
Cooler Storage ±1,247 SF

**RECENT IMPROVEMENTS** 

Infrastructure

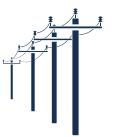
New underfloor glycol system with boiler installed 2023

**Property Details** 





Located less than ±0.50 mile from the Interstate 90 Interchange and North Reserve Street commercial corridor; six (6) minutes from downtown Missoula



Equipped with municipal water, sewer, gas, electric, fiber to site



**Permissive M1-2 Zoning** 



Highly visible from Interstate 90 with an average daily driver count ±22,894 (2022 AADT)



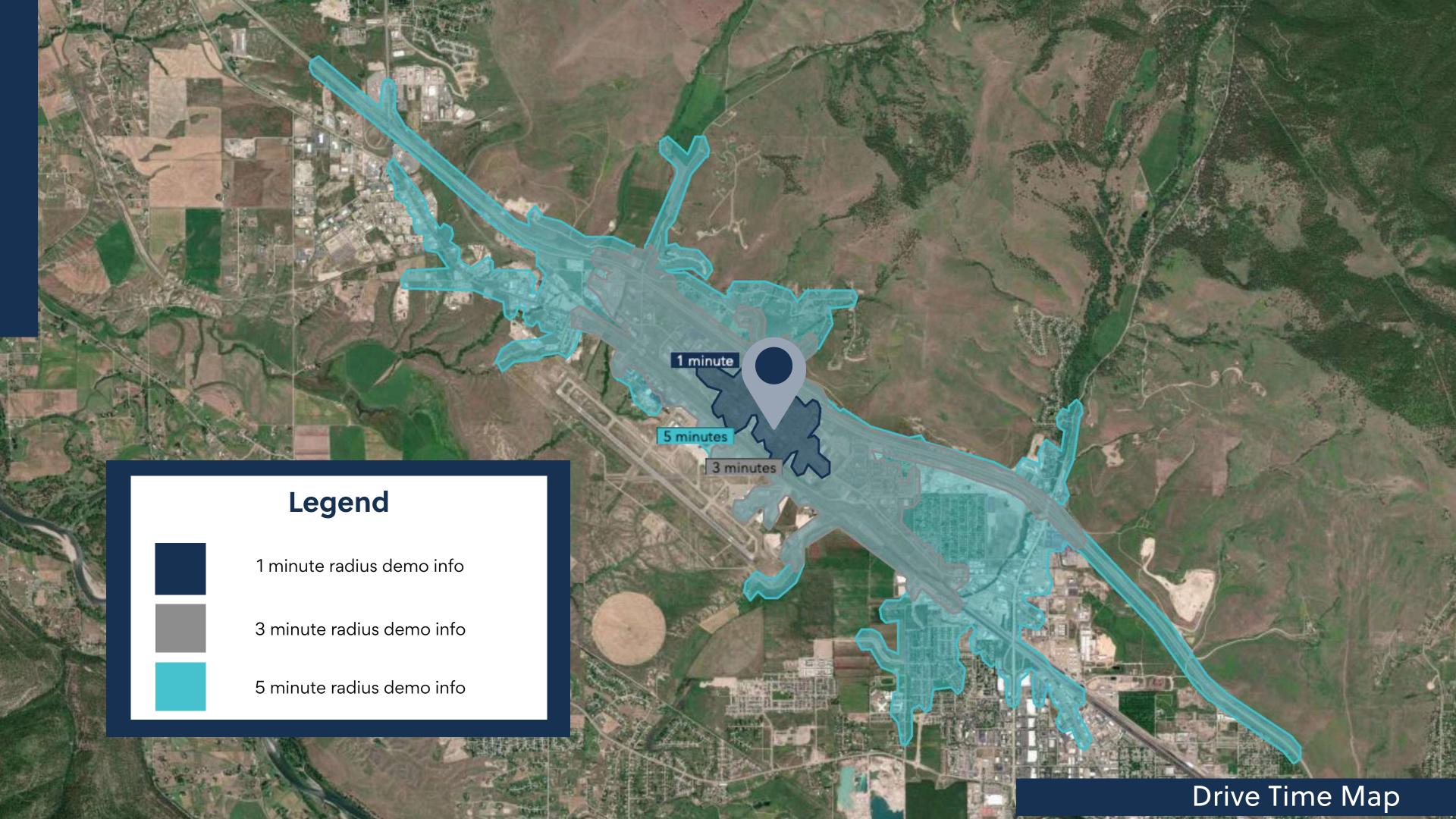
Functional buildout to accommodate a variety of users













**Total Businesses** 

**KEY FACTS** 1,875 36.5 Population Average Household Size Median Age \$108,924 637 121 2023 Renter Occupied Housing Median Household 2023 Owner Occupied Units (Esri) Housing Units (Esri) Income **BUSINESS** 

HOUSING STATS

\$473,203

Median Home Value

\$17,258

Average Spent on Mortgage & Basics

1 mile

1 mile

Median Contract Rent

2023 Households by income (Esri)

The largest group: \$100,000 - \$149,999 (33.8%) The smallest group: \$15,000 - \$24,999 (1.1%)

Diff Indicator ▲ Value -1.3% <\$15,000 8.3% \$15,000 - \$24,999 1.1% -6.2% \$25,000 - \$34,999 2.0% -6.7% 15.3% \$35,000 - \$49,999 +2.8% \$50,000 - \$74,999 6.9% -9.7% \$75,000 - \$99,999 6.9% -6.1% \$100,000 - \$149,999 33.8% +19.1% \$150,000 - \$199,999 9.5% +2.1% \$200,000+ 16.4% +6.1%

Bars show deviation from Missoula County

| Variables                 | 1 mile | 3 miles | 5 miles |
|---------------------------|--------|---------|---------|
| 2022 Total Population     | 1,875  | 14,203  | 44,753  |
| 2022 Household Population | 1,875  | 14,078  | 43,904  |
| 2022 Family Population    | 1,478  | 10,346  | 28,783  |
| 2027 Total Population     | 2,017  | 15,426  | 46,663  |

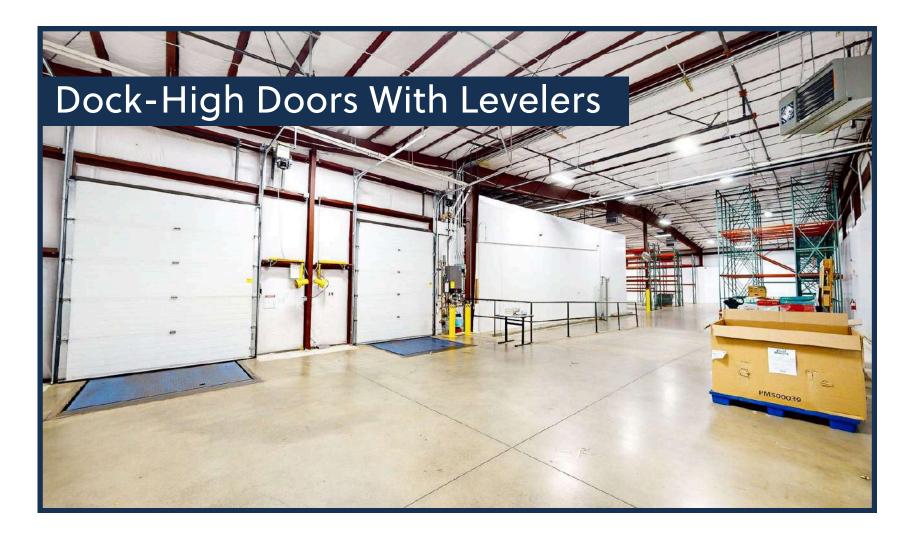
2,665

**Total Employees** 

| Variables                     | 1 mile    | 3 miles   | 5 miles  |  |
|-------------------------------|-----------|-----------|----------|--|
| 2022 Per Capita Income        | \$51,362  | \$46,703  | \$41,656 |  |
| 2022 Median Household Income  | \$108,924 | \$71,394  | \$60,212 |  |
| 2022 Average Household Income | \$134,524 | \$103,488 | \$91,285 |  |
| 2027 Per Capita Income        | \$63,775  | \$56,163  | \$48,980 |  |



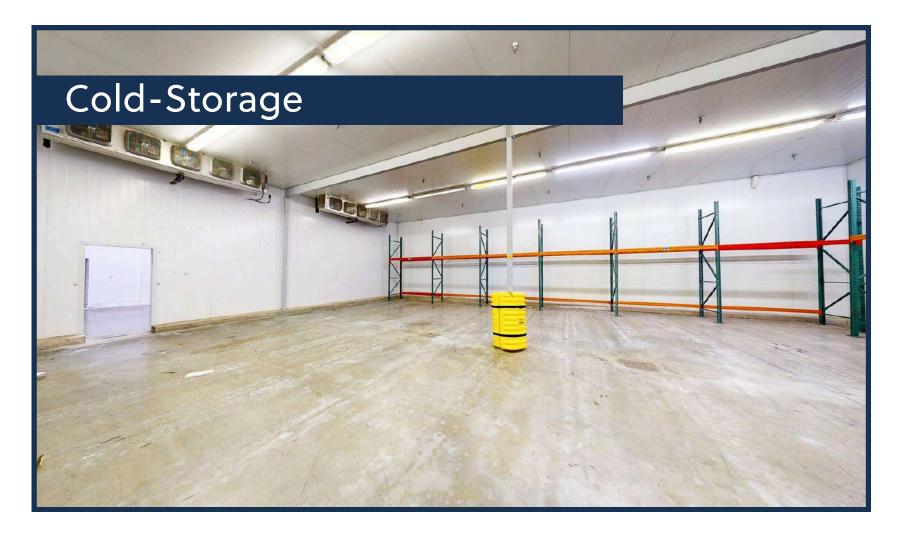


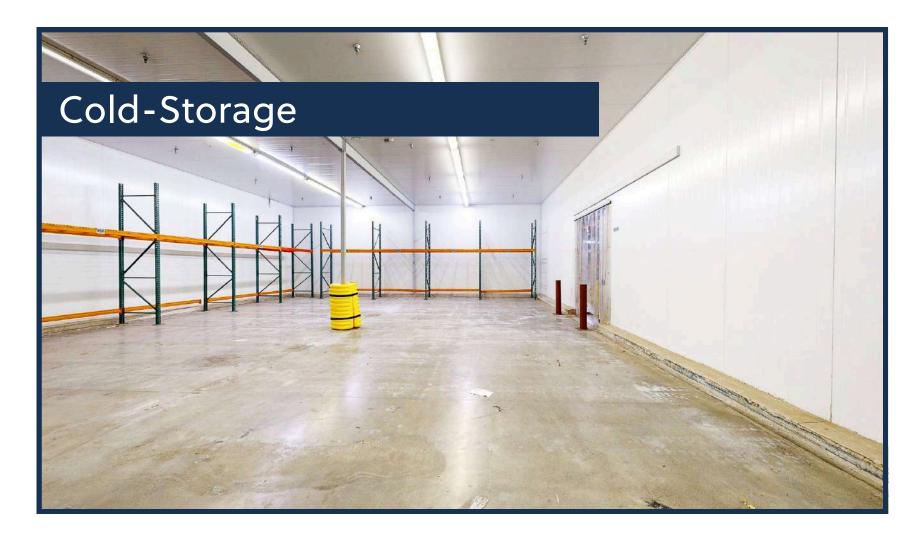


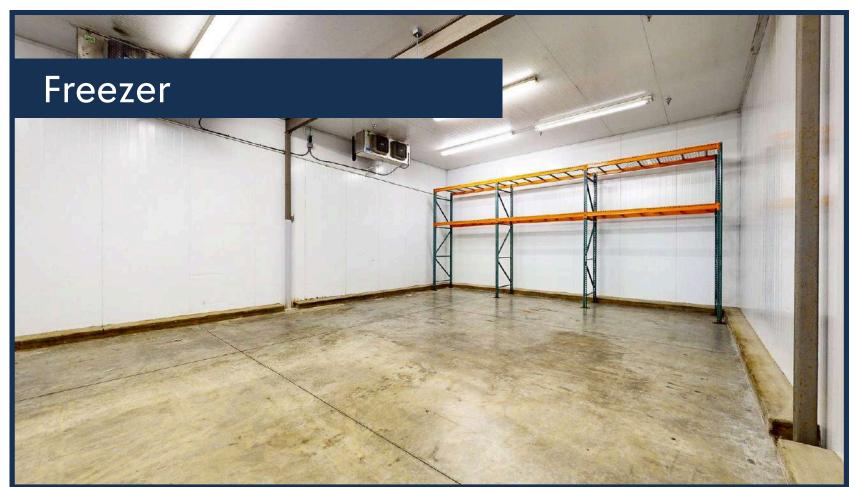




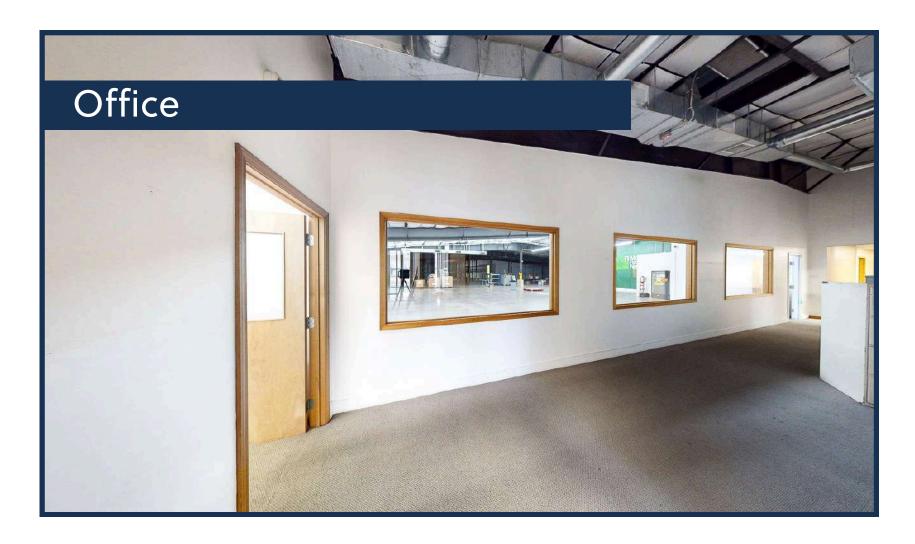


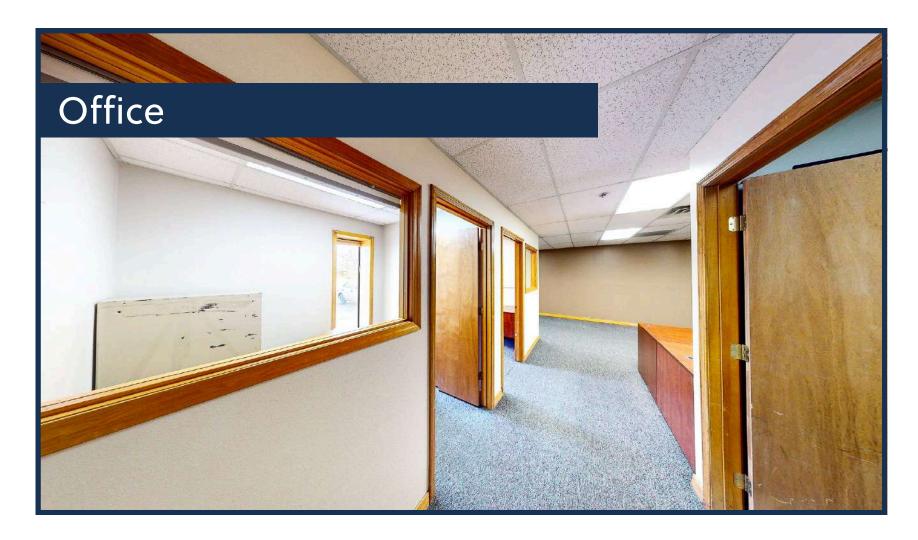


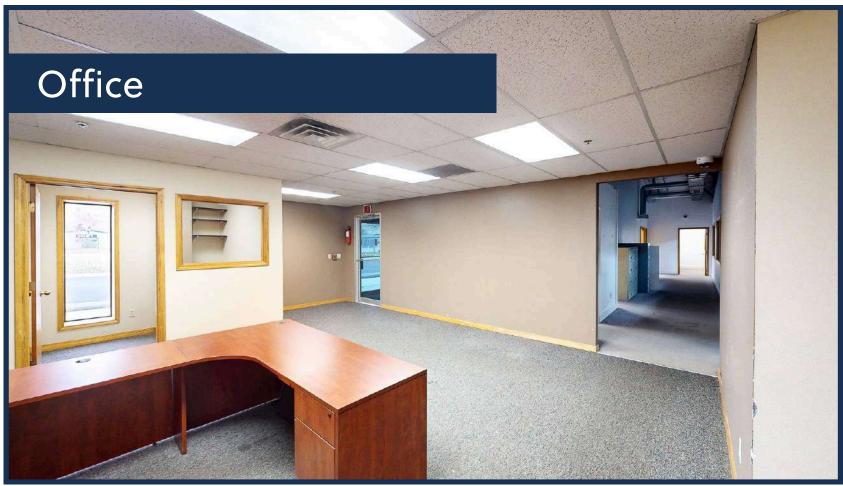














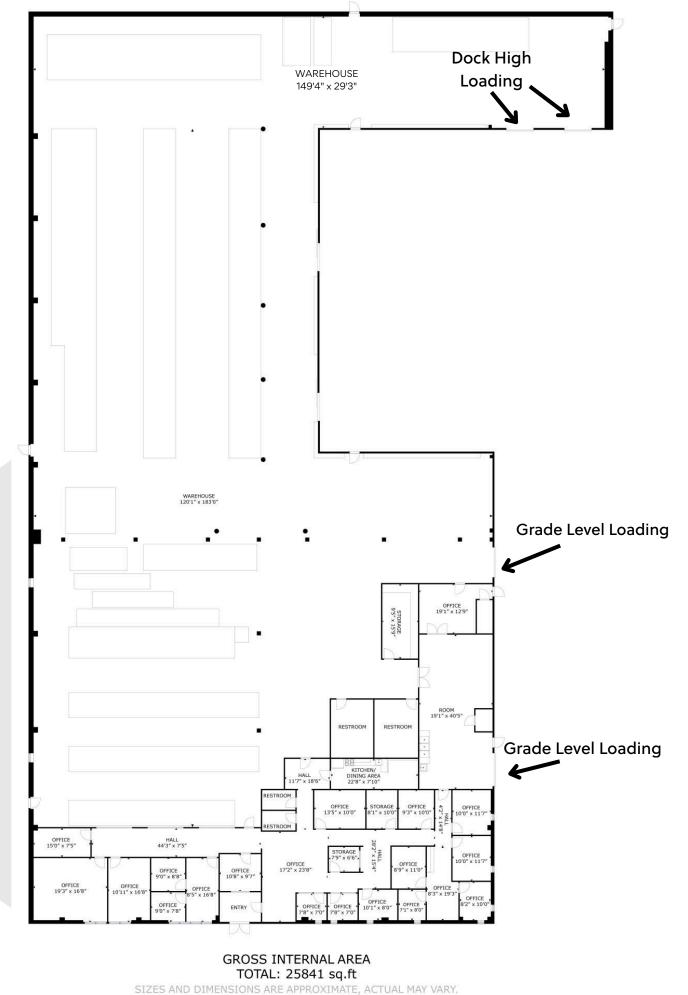








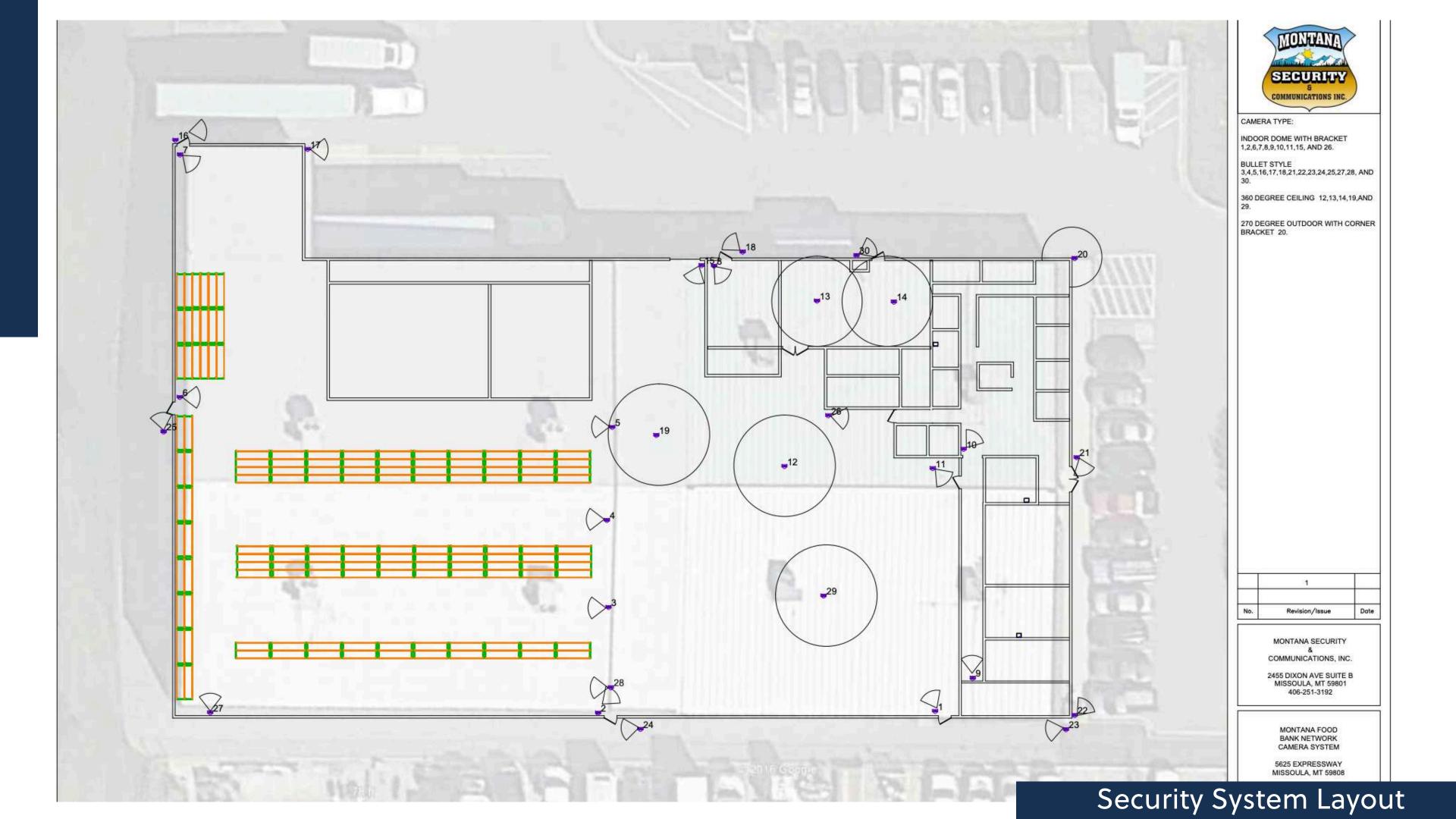




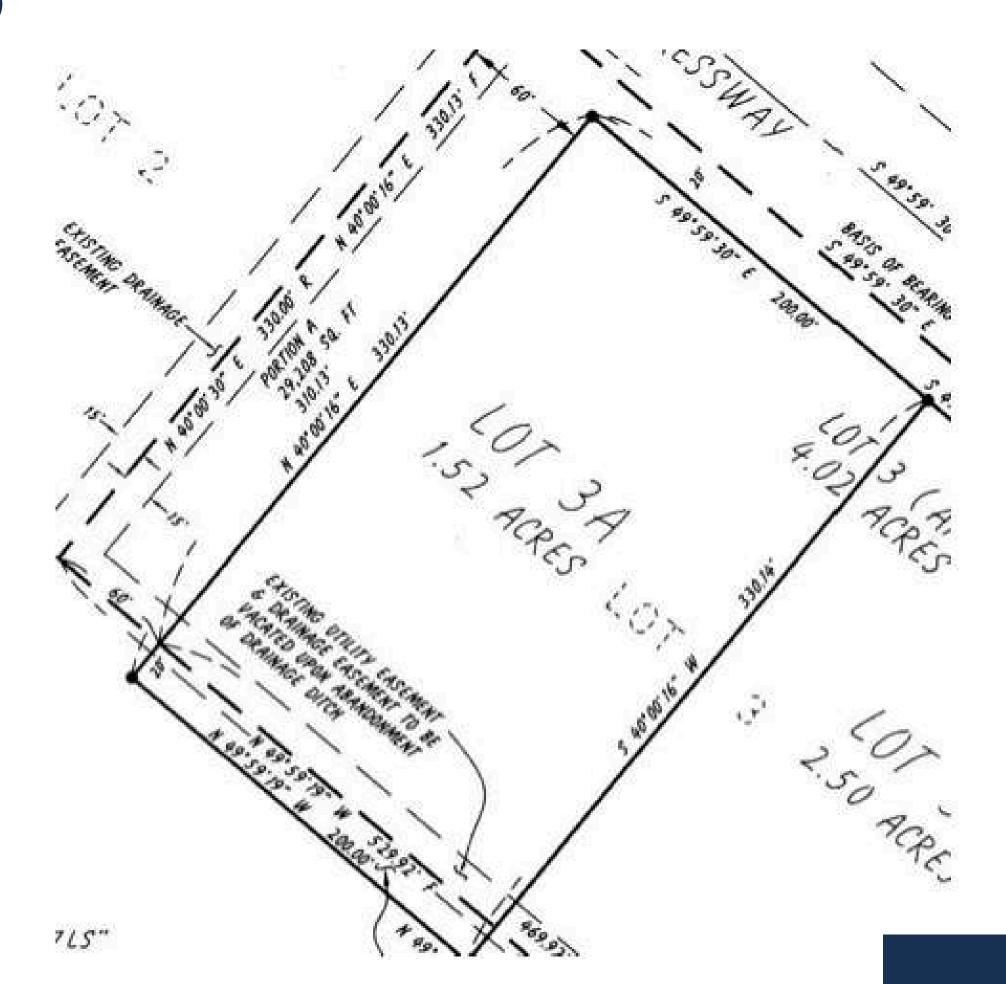
Warehouse Floorplan

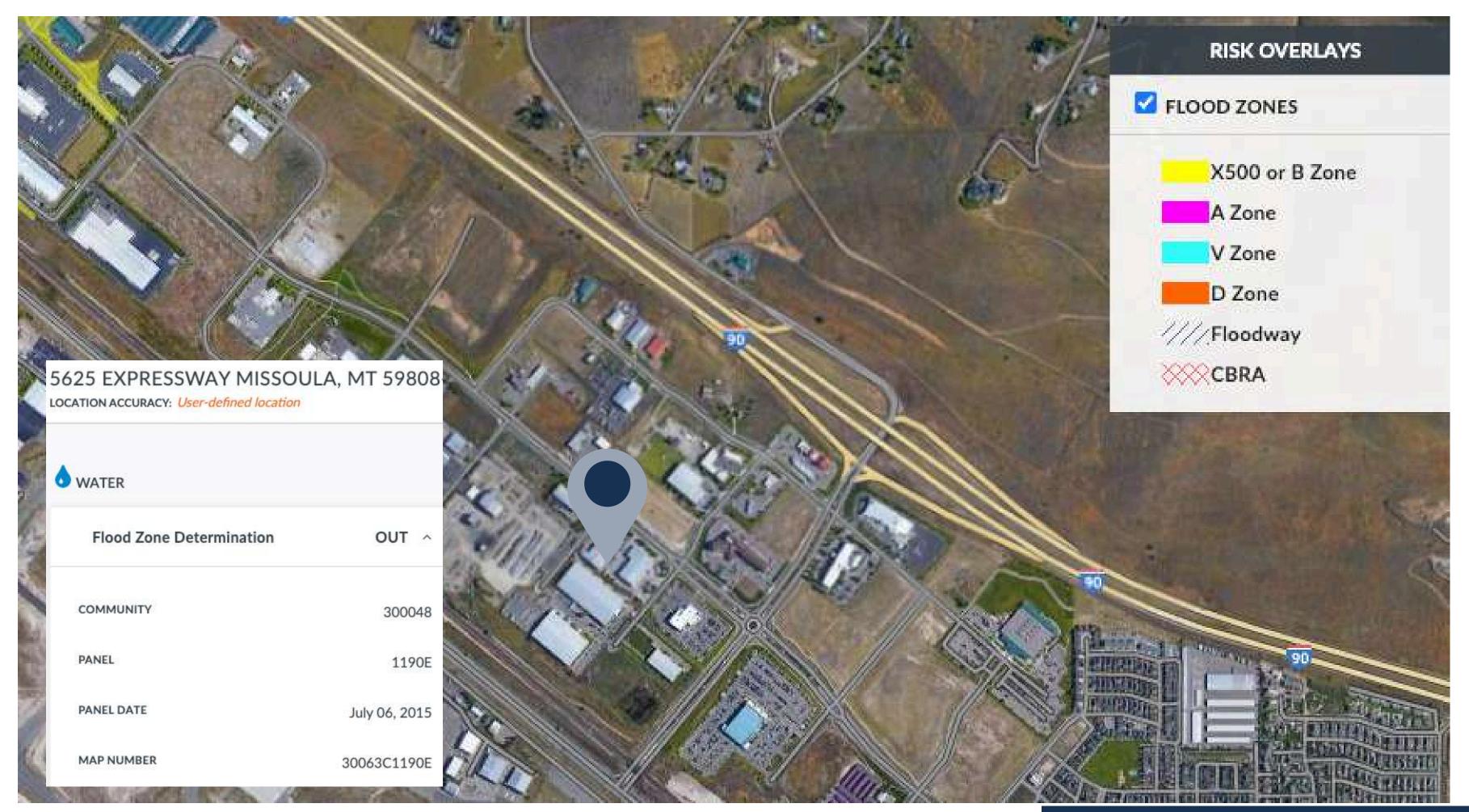


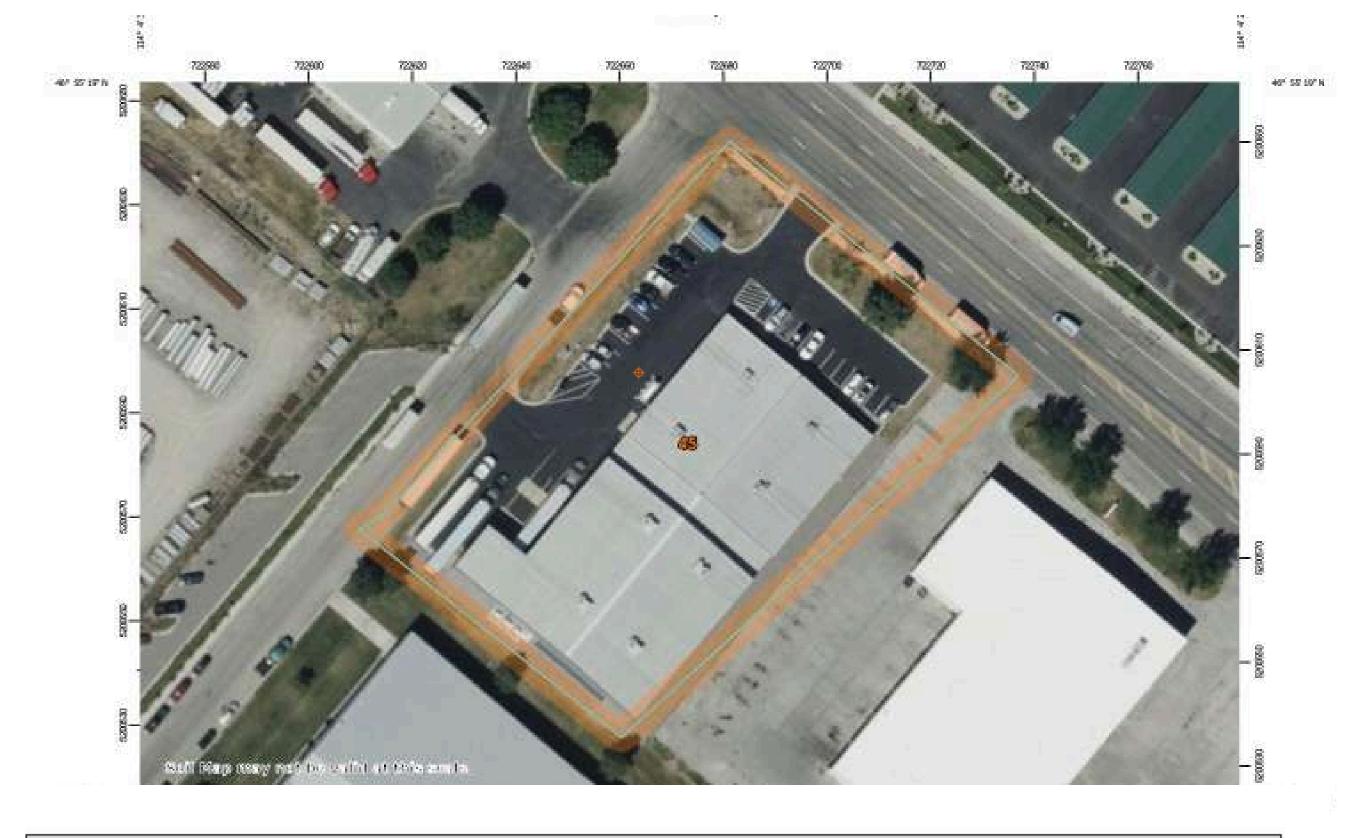




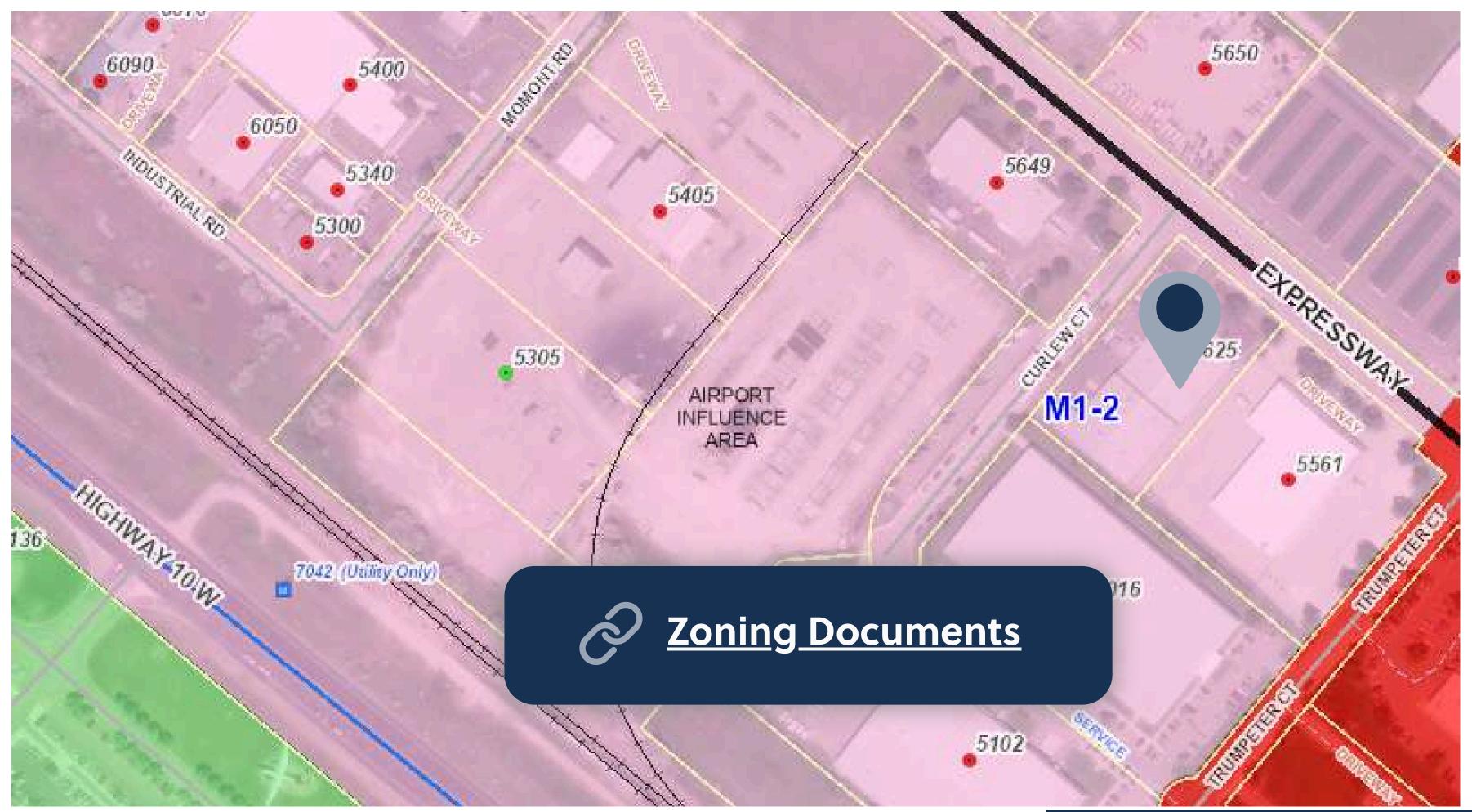
# Plat Map

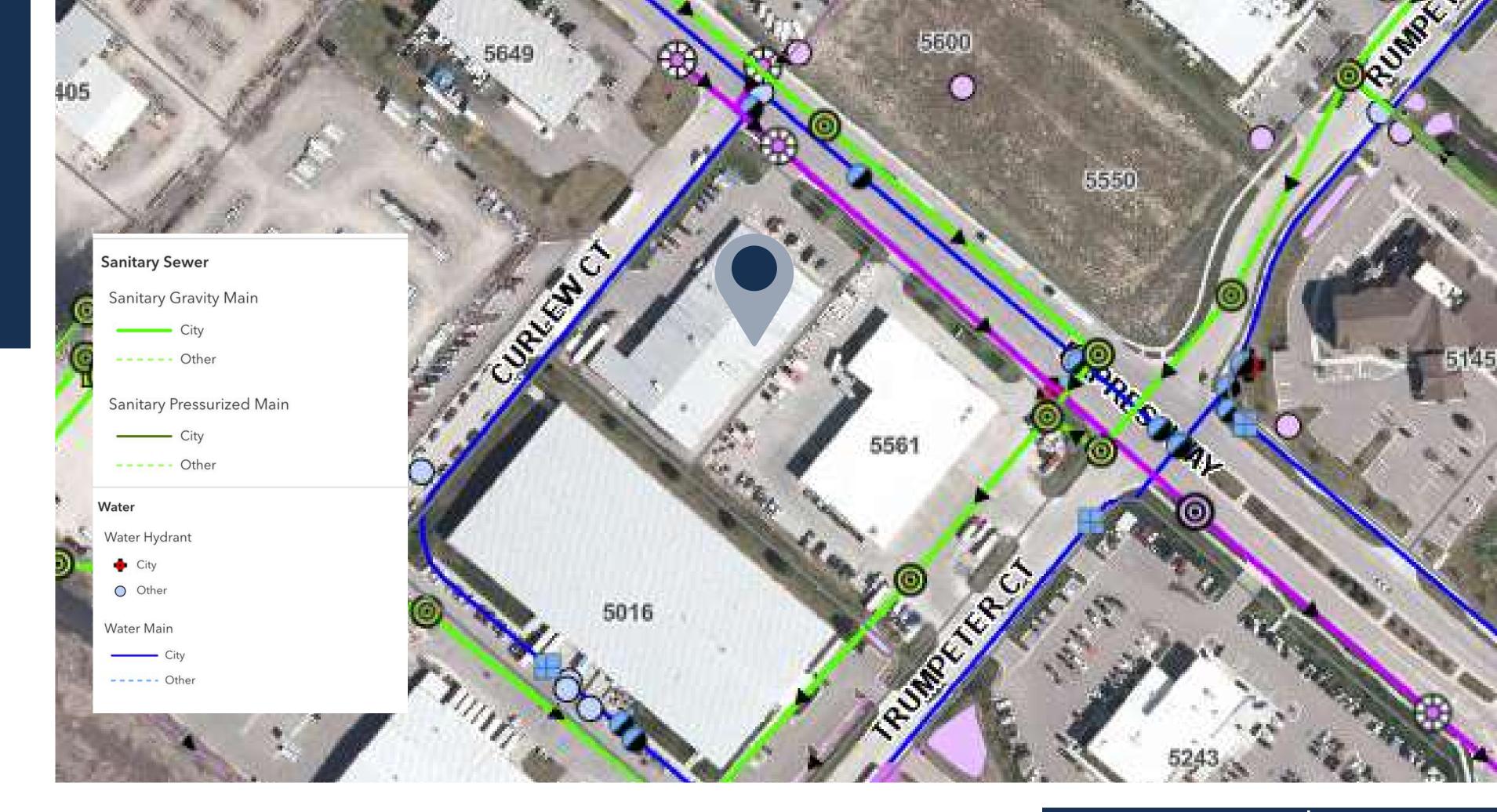






| Map Unit Symbol             | Map Unit Name                                      | Acres in AOI | Percent of AOI |
|-----------------------------|--|--------------|----------------|
| 45                          | Grassvalley silty clay loam, 0 to 4 percent slopes | 1.7          | 100.0%         |
| Totals for Area of Interest |  | 1.7          | 100.0%         |







### **Tenant Profile**

#### **Montana Food Bank Network**

Montana Food Bank Network (MFBN) is moving forward on the construction of their new ±57,000 square foot facility down the street in Missoula's Development Park. During construction, MFBN will lease back the subject property for a term of 18-24 months. A new buyer can enjoy rental revenue starting at the close of escrow from a prominent Montana non-profit organization.

The terms below are preliminary in nature and subject to further negotiation during a Buyer's due diligence period:

| Tenant               | Montana Food Bank Network                 |  |  |
|----------------------|---|--|--|
| Leaseback Term       | 18-24 months                              |  |  |
| Proposed Rental Rate | \$14.00/RSF                               |  |  |
| Lease Structure      | Triple Net (NNN)                          |  |  |
| In-Place Cap Rate    | 6.56%<br>(3% vacancy/credit loss applied) |  |  |



#### **Montana Food Bank Network New Facility**



(source: Loci Architects)

**Tenant Profile** 



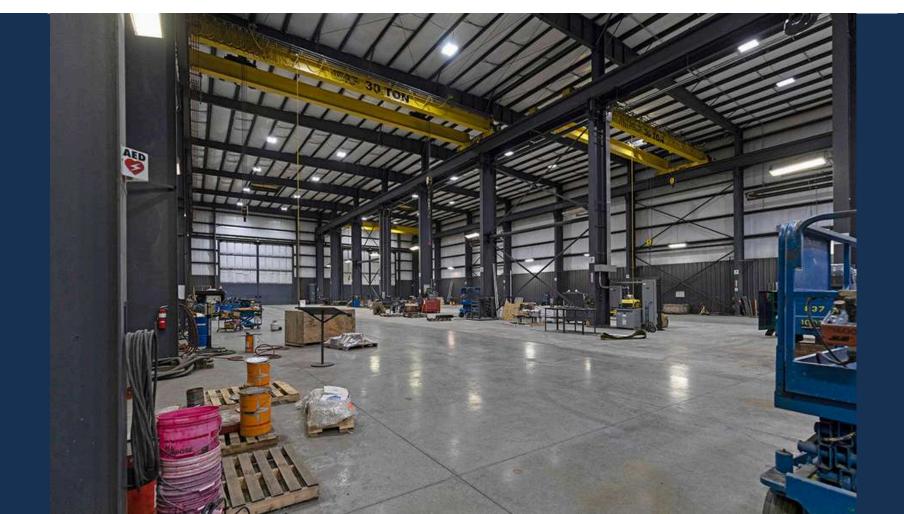
# Industrial Market Update | Missoula

|                           | 2023     | 2022     | Percent Change from 2022 |
|---------------------------|----------|----------|--------------------------|
| Vacancy Rate (Avg Annual) | 2.87%    | 3.79%    | -0.92%                   |
| Average Lease Rate*       | \$12.28  | \$11.93  | +2.93%                   |
| Sales Transactions        | 21       | 22       | -4.55%                   |
| Average Sales Price**     | \$141.84 | \$138.75 | +2.23%                   |

\*Price Per Square Foot, NNN Equivalent | \*\*Price Per Square Foot

There is a substantial shortage of big boxes in the Missoula market. Users of industrial space looking to relocate or expand will likely have a tough time in 2024. If a new build is the path of choice, there is good news to report as attractive industrial land options are on the way for Missoula County. That said, construction costs remain high making a new build unattainable for many users. This, in turn, has pushed values of existing buildings upwards as elevated pricing in many cases still allows an occupier to secure a location for less than the cost of a new build.

If you own an industrial property that has been vacant for quite a while, it may be time to consider a renovation or the wrecking ball. Spaces with inadequate loading, excess office and low clear heights are becoming more obsolete and can be costly to overhaul.



#### **Opportunities**

- **Solution Description Desc**
- > Industrial condominiums (certain markets)
- Sale/leaseback
- Subleases

### Missoula Air Service

Missoula International Airport offers direct flights to major cities on the west coast and midwest.

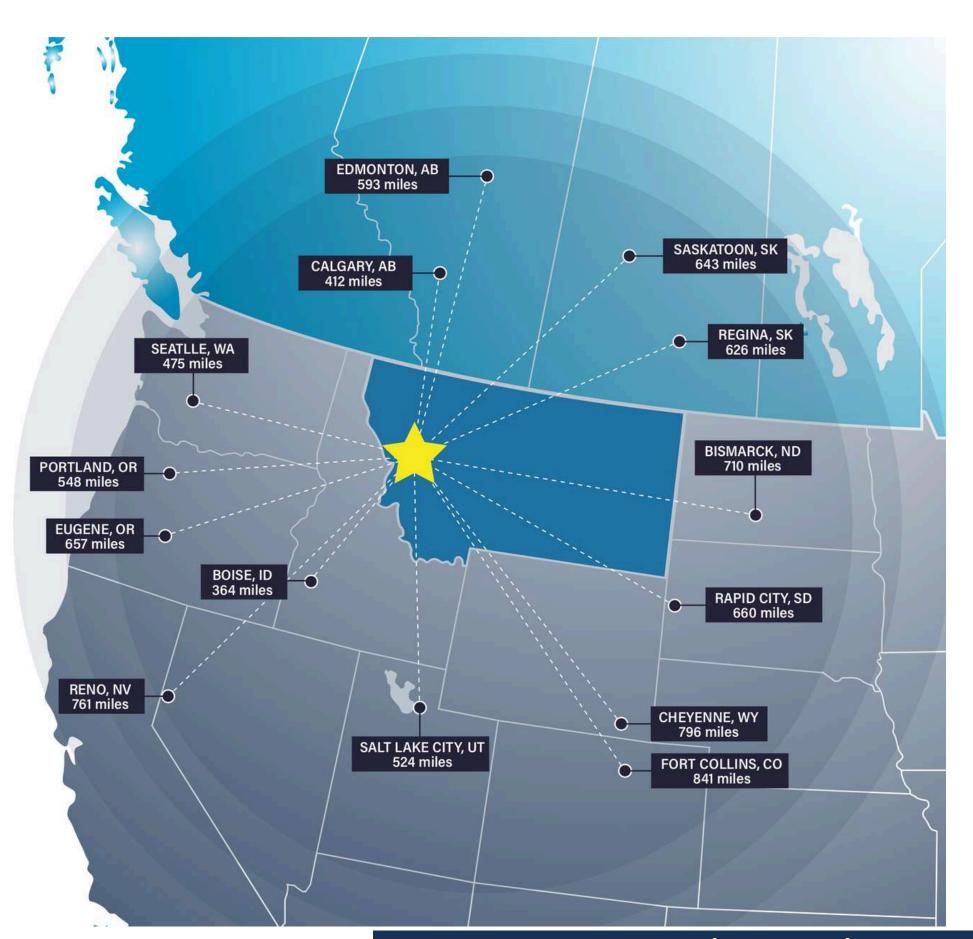


### Missoula Access

Missoula offers strategic proximity to major cities in the Pacific Northwest, Midwest, and Canada.

Missoula is within a day's truck drive of cities across the Northwest, including major Canadian metros. Easy access to Interstate 90 and US Highway 93 means Montana's major cities including Billings, Bozeman, Butte, Helena, Great Falls, Kalispell and Missoula are within a half day's drive.

Access to rail and the Missoula International Airport round out the city's access to a multimodal transportation network.



Access Across the Northwest

## **Top Employers**

**University of Montana** 

3,000+ employees

**Missoula County Public Schools** 

3,000+ employees

St. Patrick Hospital

1000+ employees

**Montana Rail Link** 

1,000+r employees

**Community Medical Center** 

1000+ employees

**Missoula County** 

500+ employees

**City of Missoula** 

500+ employees

**Allegiance Benefits** 

500+ employees

### Noteworthy









**Pathlabs** 

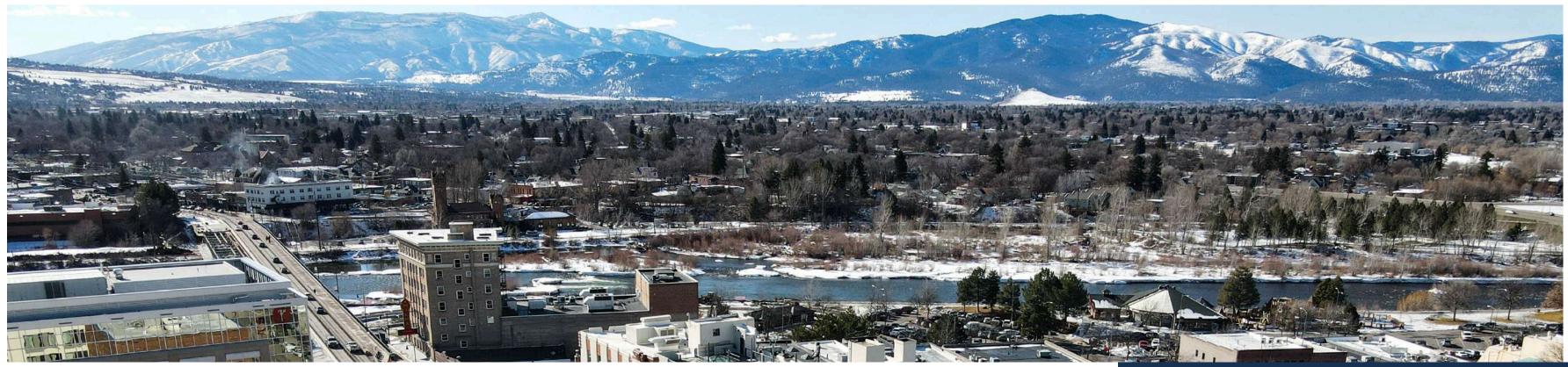








Source: Montana Department of Labor & Industry | Imi.mt.gov & Zippia | zippia.com



About Missoula



## #1 Most Fun City for Young People Smart Assets

**#2 Best Places to Live in the American West** 

Sunset Magazine

#### **Top 10 Medium Cities for the Arts**

2023 Southern Methodist University

## #4 Best Small Cities in America to Start a Business

Verizon Wireless

**#10 Best Small Metros to Launch a Business** 

**CNN Money** 

#### **#6 Best Cities for Fishing**

Rent.com

#### **#1 City for Yoga**

Apartment Guide

#### **Top 10 Cities for Beer Drinkers**

2015, 2016, 2017, 2019, 2022

#### **International Public Library of 2022**

The International Federation of Library Associations World Congress



#### 12.5% Population Growth - 2012-2022

Missoula ranks among highest net migration cities is US

#### Median Age 34 Years Old

The median age in the US is 39

#### 58.8% Degreed

Associates degree or higher, 18.7% have a graduate level degree

#### 24.7% High Income Households

Incomes over \$100,000 a year

53.4% Renters

#### **Top 5 Occupations**

Office & Admin Support, Food Service, Sales, Transportation



#### 16 Minutes

Average Commute Time

#### **15.6% Multimodal Commuters**

Walk or bike to work

#### 81 Hours Saved

81 hours saved in commute yearly over national average

#### **14 Non-Stop Air Destinations**

With a recently upgraded terminal at the Missoula International Airport

#### **62 Miles**

Of bike lanes with a Gold rating from the League of American Bicyclists

#### 12 Routes

Provided by a bus network across the City of Missoula

#### 11 EV Charge Stations

Available to the public across Missoula



#### Designated as a Tech Hub

Western Montana was one of 30 applicants out of 200 designated as a Tech Hub by the federal government and now eligible for millions of dollars in funding for research in smart, autonomous and remote sensing technologies.

#### **Diversity Among Top Employers**

University of Montana (education), Providence Health Services/St. Patrick's Hospital (medical), Community Medical Center (medical), Montana Rail Link (transportation), Neptune Aviation (aviation services)

#### **High Labor Participation**

Missoula consistently offers one of the highest labor force participation rates in the country.

#### **Expanding Industries**

Missoula has seen major growth in construction, professional, scientific, and manufacturing businesses over the past decade.

#### **Growing Number of Technology Companies**

Cognizant, onX, Submittable, and Lumenad are some leading tech firms in Missoula

# Brokerage and Marketing Team



CLAIRE MATTEN, CCIM | SIOR
Commercial Real Estate Advisor

Claire has a long record of successfully guiding local, national, and multi-national clients with their commercial real estate acquisitions, lease obligations, asset reposition and dispositions. Claire specializes in industrial investment, commercial office, and self-storage properties.



SARA TOWNSLEY
Research Director

Sara manages the extensive library of real estate data that provides the Sterling team accurate and up to date information on transactions and sales. Her attention to detail and organization allows for efficient valuations and pricing guidance. Sara is also the first to know about new developments and businesses in the community.



JESSICA BALDWIN
Brand Marketing & PR Director

Jessica enhances property visibility through strategic marketing in print, digital, and PR. Drawing on her background in brand building and online lead generation, she effectively positions properties to attract the right audience, maximizing their market presence and investment potential.



MAGGIE COLLISTER
Marketing & Project Analyst

With a background in real estate development and graphic design, Maggie creates punchy and compelling marketing pieces for listings. Her understanding of real estate and economic trends and data create strong selling points for properties in Montana's growing markets.

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